

You are missing the opportunity of your life if you don't get one of these pianos during this co-operative sale

The pianos for this co-operative sale were personally selected at the factory by Mr. J. H. Troup and upon arrival are being tested and inspected by Prof. L. L. Evans.

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WE KNEW this sale would be a success. The manufacturers, (Bacon Piano Co.) who are co-operating with us in this sale, knew it would be a success. We knew our *prices were right* and that our *proposition was right*. But we were not expecting *such overwhelming success*. We expected a shower, but we did not expect a downpour. The plain facts are—we have taken orders for *twice as many instruments* as we had expected to sell up to this time. And this is told for *but one purpose*, and one purpose only, and that is—to advise those who have already told us they would buy later during the sale—*do not to put off too long*.

The success of this sale has surpassed all expectations

Let us be fair with each other. Let us get right down to the "meat" of this proposition, by asking a few questions:

When, if ever, do you again expect to get a piano which is really worth 350 dollars **FOR LESS** than this co-operative price—248 dollars and 75 cents?

When, if ever, do you again expect to buy a piano of such known high grade upon **SUCH EASY TERMS AS 5 dollars** as an initial payment and the remainder at the rate of 1 dollar and 25 cents a week?

Do you ever again expect to have an opportunity to buy a piano **WHICH IS SO STRONGLY GUARANTEED?**

Do you ever expect, in buying a piano, **TO GET MORE PRIVILEGES**, such as getting your money back or exchanging your piano after you have tried it for a **WHOLE YEAR?** And, do you expect to get a more liberal agreement—taking everything into account—than **THIS CO-OPERATIVE** agreement, which we have been describing from day to day.

We can answer these questions for you, with a decided **NO. NEVER**. A more fair, square, or liberal proposition **WILL NEVER BE OFFERED** on which to put a piano in your home. It is as we say at the top of this ad—**"YOU ARE MISSING THE OPPORTUNITY OF YOUR LIFE IF YOU DON'T GET ONE OF THESE PIANOS DURING THIS CO-OPERATIVE SALE."**

J. H. Troup Music House

15 SOUTH MARKET SQUARE, HARRISBURG, PA.

15 North Hanover Street, Carlisle, Pa.

C. S. FEW DRUG STORE, 205 South Union Street, Middletown, Pa.



The whole co-operative plan gone over so you will know it as we know it

Q You get a piano which is worth and sells regularly at three hundred and fifty dollars, for two hundred and forty-eight dollars and seventy-five cents, saving you at the outset one hundred and one dollar and twenty-five cents.

Q When you finish paying for your piano, if bought in the usual way, you still owe from twenty-five to thirty-five dollars INTEREST. Through this CO-OPERATIVE PLAN, when you have paid your two hundred and forty-eight dollars and seventy-five cents, YOU HAVE FINISHED PAYING. There are NO FURTHER PAYMENTS to be made, either on account of interest or for any other reason.

Q Instead of paying twenty to twenty-five dollars as a first payment and ten, twelve or fifteen dollars a month as you will in a regular way during this co-operative sale you pay but five dollars to join in this associate movement and then BUT ONE DOLLAR AND TWENTY-FIVE CENTS A WEEK.

Q You get the strongest guarantee ever put on a piano; a joint guarantee signed by the manufacturers—Bacon Piano Co.—and ourselves, giving you protection for five years that is as safe as a government bond.

Q You get the privilege of returning your piano at the end of a thirty days' trial and getting YOUR MONEY BACK.

Q Within one year from the day you get your piano, through this co-operative plan, you may exchange it FOR ANY REASON WHATSOEVER, without so much as a penny's loss.

Q All payments remaining unpaid are voluntarily cancelled in event of your death—thus leaving the piano free of encumbrance to your family.

Q You get through this co-operative plan an opportunity to earn cash dividends for each and every week's time the life of the co-operative agreement of one hundred and ninety-five weeks is shortened. Through this privilege it is possible for you to earn cash dividends, amounting in all to TWENTY-NINE DOLLARS AND TWENTY-FIVE CENTS.

Q You are given opportunity to secure others to co-operate in this plan. This still further reduces the cost of your instrument.

Q All of the features of this co-operative plan are carried out in offering player-pianos, with the SINGLE EXCEPTION that the terms on player-pianos are two dollars a week instead of—as on the piano—one dollar and twenty-five cents a week.

Women AND THEIR Interests

The Way to Win a Woman

By BEATRICE FAIRFAX

"Is it possible for a young man who is not so very handsome but who holds a good position and has a splendid future before him to be loved by a pretty young girl?"

I have a fine position and am capable of providing a good home for wife and family, but I am not good looking and have no confidence in myself. I feel that girls do not care for me, and I have about abandoned hope of ever winning the love of a woman. Is there hope for a man who is not attractive?" writes "Hackensack."

What a splendid husband is going to waste in this remarkable modest young man!

Is there hope that he can win the love of some charming young girl? Plenty of it in spite of what he considers his handicap of not being a Phoebus Apollo in 1914 Fifth Avenue tailored clothes. Plenty of it—even if he were blind or halt or maimed, or even a weakling who could not support a wife when once he had won her, instead of being a capable chap who is well able to support a wife and home. For any handicap may be overcome in the love race.

There are various ways to win a woman. Let us consider a few of the accredited and successful methods.

There is the world-old method of the caveman. He looked about for the lady who most pleased his fancy and, knocking her senseless with one well-directed blow, dragged her off to his cave. On waking from her swoon the lady promptly became an adoring wife. So the story goes. I question whether adoration and subjection can go hand in hand.

Now, in spite of all modern novelists and playwrights may say, methods akin to those of the caveman do not appeal to the woman of to-day. She is a lightly organized nervous system—the first need of her nature is sympathy and understanding, and the best way to win her interest is to give her both.

Sympathy and understanding! These are two qualities that cannot fail to make an impression on the heart of any woman. They will give her a comfortable feeling at first of being of sufficient importance to a man to be worth his studying and attempting to please and then they will come to be too important to go without.

Great Gifts

Of all the gifts that a man can give a woman there are none that will awake interest and affection as will these qualities.

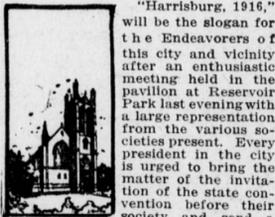
There are numberless delicacies of attention that will arrest any woman's fancy. It is not the man who sends a girl American Beauties because he likes them who wins her real affection. The man who appeals to a girl's heart is the chap who brings her a bunch of lilies because he remembers that she once expressed a delight in the delicate fragrance of those old-fashioned blooms.

The ruthless individual who enforces his own will and thinks that because he enjoys a given pleasure the girl to whom he is sententious to be given a good time must be thrilled by it too, is not the man to win her real love. The selfish man who takes a girl to the movies when she wants to tango and takes her a-tangoing when her one longing is to see a good motion picture is not the man who really wins a lasting regard.

The way to win a woman is to study her desires and preferences, to put yourself in sympathy with her ideas and ambitions and to have a tender regard for her feelings. Be gentle and kind without being weakly subservient to passing whims and fancies.

23 OF 58 SOCIETIES FAVOR CONVENTION

C. E. Presidents Urged to Send Opinion of Each Branch to Harrisburg Secretary



"Harrisburg, 1914," will be the slogan for the Endeavors of this city and vicinity after an enthusiastic meeting held in the pavilion at Reservoir Park last evening with a large representation from the various societies present. Every president in the city is urged to bring the matter of the invitation of the state convention before their society at a meeting held by card to the secretary, Miss Emily Edward, 226 Herr street, not later than June 15. The invitation for the majority of the societies is in favor of supporting the convention financially. Twenty-three societies were represented and are in favor of the remaining societies of the city-eight will help to make it unanimous when they report on the above date.

The following societies to date are in favor: Market Square Presbyterian, Immanuel Presbyterian, Park Street United Evangelical, Bethany Presbyterian, Capital Street Presbyterian, St. John's Reformed, Penbrook United Church, New Cumberland, Brethren, St. John's Lutheran, Steelton; Zion Lutheran, Enola; Fourth Reformed, Olivet Presbyterian, Lutheran Church of the Redeemer, Christ Lutheran, Church of God, Penbrook; Church of God, New Cumberland; Trinity Lutheran, Lemoyne; Harris Street United Evangelical, Market Street Baptist, Penbrook Lutheran, St. Matthew's, Lutheran, Bethlehem United Brethren, Steelton; Bethlehem Lutheran, Pine Street Presbyterian and Chamber of Commerce.

Short addresses and reports were made by the following: President E. J. Huggins, J. Frank Palmer, E. S. Schilling, Benjamin Whitman, Miss Emily Edwards, John Harder, Paul A. March, Charles R. Bartley, Charles W. Black, Frank S. Montgomery and W. J. Lewis.

E. J. Huggins, president of the Harrisburg Christian Endeavor Union, was the unanimously elected delegate to convey the invitation, at Irononton, July 7-9, providing the remaining societies not yet reporting are in favor of the invitation.

On June 25 the Harrisburg Christian Endeavor Union will hold a district rally in the Church of God, Penbrook.

A large delegation from the city union will leave on the chartered cars at 9:20 a. m. June 11 for Hershey, where the big four-county (Berks, Lebanon, Perry, Dauphin) convention will be held.

Talks on Social Problems.—The Rev. Francis H. Laird, pastor of Olivet Presbyterian Church, spoke on the social problems of to-day before the Presbyterian Ministerial Association at the Y. M. C. A. yesterday afternoon. Considered in its entirety, he said, the problem resolves itself into the art of living together. The speaker considered at length the causes that have given rise to the social unrest of the day, asserting that in as far as they were industrial and economic

causes, they were the inevitable results of the revolution created in the social order by the introduction of machinery out of which came the tremendous forces that lead to the development of the modern industrial city. The brutality of wealth increases the difficulty of the social problems. The speaker reviewed the various movements and theories that look to a solution of these great questions. The application of the teachings of Christ is the only adequate answer, the speaker said.

Lecture at St. John's.—An illustrated lecture will be given at the St. John's Reformed Church, Fourth and Maclay streets, to-morrow evening, at 8 o'clock. Norman Rink, of this city, will speak on "The American Rose Garden."

Farewell to Missionaries.—Farewell services to our missionaries, who will soon leave for their foreign field of work, will take place at Messiah Lutheran Church, Friday evening, June 5, at 8 o'clock. Rev. Mr. Paul, of Bloomsburg; Dennis Swaney and the Rev. Mr. Rothe are the four soon to leave to resume their activities.

Amusing Contests Arranged For Hogestown's Big Show

Hogestown, Pa., June 3.—Complete arrangements for the Hogestown Horse and Cattle Show, which is to be held June 17 and 18 at the Big Head Woods, near Mechanicsburg, were made yesterday afternoon when the executive committee met on the grounds. Friday, June 12, will be the day for erecting the tents for the various classes of exhibits.

Chautauqua to Be Held at Mechanicsburg June 16

Mechanicsburg, Pa., June 3.—Arrangements are being made for the Chautauqua which will be held in this place the week beginning July 16. The following officers of the committee will have charge: President, the Rev. George Fulton; vice-president, Dr. J. Nelson Clark; secretary, Professor Ralph Jacoby; treasurer, A. E. Seiber.

CONVENTION IN OCTOBER

Dillsburg, Pa., June 3.—At the close of the convention of the Upper District Union Sunday School Association of York county, held in Red Run Church in Washington township, it was decided to hold the next convention in the Dillsburg Methodist Church in October.

ANNOUNCEMENT OF BIRTHS

Dillsburg, Pa., June 3.—The Rev. Mr. and Mrs. J. W. Long, of South Baltimore street, announce the birth of a son, on Tuesday, June 2.

Mr. and Mrs. William Gembe, of South Baltimore street, announce the birth of a daughter, Ruth Elizabeth Gembe, on Monday, June 1.

TO HAVE 'SANE' FOURTH

Lewistown, Pa., June 3.—Upon the request of Chief Burgess Leopold, council has passed an ordinance forbidding merchants to sell fireworks and other explosives before July 3, and the policemen have been directed to enforce the ordinance governing the use of explosives during the Fourth.

HEMSTITCHING

a great success at the Singer Store, 13 S. Market Square.

"Trusty" Convict Walks Off and Then Returns to Jail

Sunbury, Pa., June 3.—Wallace W. Barr, warden of the Northumberland county jail, yesterday sent R. D. Howells, Mt. Carmel; John Houghton, Coal township, Northumberland county, and Charles Henry, Milton, with nine other trusted prisoners to the Northumberland county Courthouse to help move the office furniture of John I. Carr, Register and Recorder, to the \$100,000 addition.

When supper time came the men were marched to the jail and counted. It then developed that the three were missing. At midnight the warden was called from his bed by persistent ringings of his telephone. He found Howells at the other end. Howells said he was sorry, and wanted to know if he should give himself up or come back.

Barr told him to come back, thinking he was speaking for the whole lot. True to his word, Howells turned up at the jail at daybreak. He declared that he did not know where the others had gone.

POSLAM HEALS PIMPLES, RASH SCALP-SCALE

For the eradication of Eczema, Acne, Tetter, Psoriasis, Itches and all other skin troubles Poslam is the safest and most dependable remedy known.

When treating Pimples, Red Noses, Complexion Blemishes, Rash, Scalp Troubles, etc., results are brought about overnight, only a small quantity being required. All itching stops at once.

All druggists sell Poslam. For free sample, write to Emergency Laboratories, 32 West 25th Street, New York.

Poslam Soap, medicated with Poslam, improves and beautifies skin and hair. Large size, 25 cents; Toilet size, 15 cents.—Advertisement.

Heikes Family Injured in Serious Runaway Accident

Dillsburg, Pa., June 3.—On Sunday evening William Heikes and family, of Monaghan township, had a narrow escape from serious injury in a runaway accident. Mr. Heikes and family, with two horses hitched to a sur-

rey, were descending a steep hill near their home when the yoke-strap broke, causing the horses to start to run; the tongue of the surrey caught in the ground, turning the carriage upside down, pinning all the occupants beneath it. Fortunately the horses broke loose from the carriage, thus saving the family from being dragged along beneath the carriage. Mrs. Heikes was injured about her shoulders.

Summer Novelties in Pictorial Review Patterns

The new "Russian Tunic" Skirt

and the new "Paquin" Skirt for Foulard and Embroidery Dresses are the latest word from Paris.

These novelties cannot be obtained in any other pattern.

A complete collection of correct Summer styles is presented in

The FASHION BOOK for SUMMER of the Celebrated PICTORIAL REVIEW PATTERNS

Only 10c when purchased with one 15c pattern.

At the Pattern Counter



Dives, Pomeroy & Stewart

THE HEALTH TEACHER --- QUAKER

Two Names Which Harrisburg People Will Forever Cherish

The above two names are certainly oft repeated these days, because hundreds of people are now saying, "I am going to call to talk about 'Quaker' at Kennedy's drug store." The name is often thought of, because it brings to mind the "Quaker Health Teacher" who was in Harrisburg purposely to tell all who called on him about his wonderful remedies.

The name "Quaker" reminds people of the wonderful Quaker Extract and Oil of Balm, which remedies have made so many hundreds of cures of rheumatism, catarrh, kidney, liver, stomach or blood troubles during the past seven weeks.

The name, because it reminds people of the drug store where the Health Teacher was making his headquarters and where the famous Quaker remedies can always be had.

More wonderful results are still coming to light. Mr. Carroll Loomis, connected with the Reading Railroad, called and said: "Some few weeks ago I read about the remarkable cure of Mrs. Johnson, of North Third street. I could hardly believe it true, so I sent my wife to investigate. She reported that the cure was even more remarkable than had been published. I therefore decided to try a treatment of Quaker remedies, as I suffered from chronic constipation, stomach troubles and kidney troubles. I did not ever

call, but merely sent to the drug store for a \$2.50 treatment of Quaker Extract as advertised. Well, to-day I can only say the results obtained were simply astonishing, because, although I have used only part of the treatment, I am well, my constipation is a thing of the past. My stomach is now strong and I have no more kidney and back pains. I certainly shall recommend these wonderful Quaker remedies to all who might be suffering." If you suffer with rheumatism, catarrh, kidney, liver, stomach or blood troubles, you should try Quaker Extract and Oil of Balm at once from W. H. Kennedy's, 20 South Third street.—Advertisement.

ROYAL BAKING POWDER

ABSOLUTELY PURE

Insures the most delicious and healthful food

The "Royal Baker and Pastry Cook," containing five hundred practical receipts for all kinds of baking and cookery, free. Address Royal Baking Powder Co., New York.