

WOMEN AND THEIR INTERESTS

LITTLE MARY'S ESSAYS

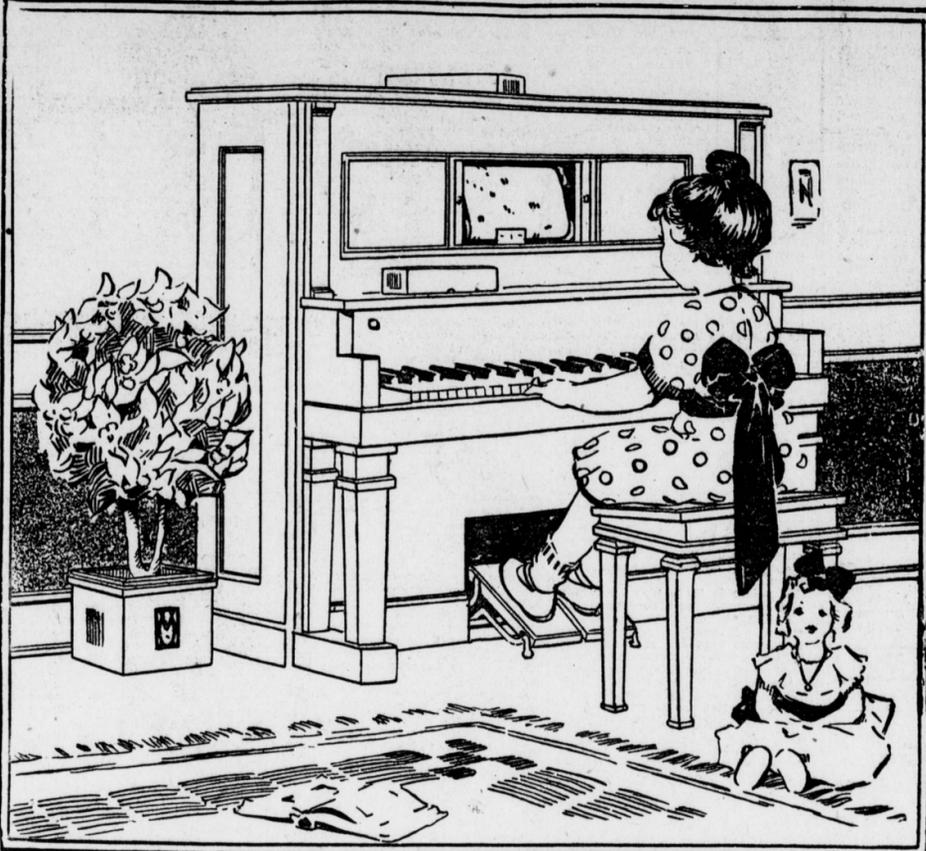
NEAR RELATIONS BY DOROTHY DIX



Near relations is folks that you ought to be fond of, and ain't. There are two kinds of near relations, your mama's near relations, and your papa's near relations, and when you are very, very good, and you don't muss your dress, nor lose your hair ribbon, and your teacher gives you a good report, then you are like your mama's near relations. But when you are naughty and tear your dress, and behave like the old Scratch, then you are like your papa's near relations. I know this is true because my mama says so. There are more near relations in the world than anything else except fleas, which are too numerous to mention; also they are like fleas because when you get them in the house it is hard to get rid of them. I do not know much about the habits of near relatives except that they spend their time in visiting, and in telling people what they ought to do. When my mama's near relatives come to our house they say that it is a shame for him to smoke in the parlor, and drink beer with his dinner, which will lead him to a drunkard's grave, and they wonder where he goes when he goes down town at night. And my father says Damn. When my father's near relatives come to our house they say that my mother dresses too fine and stylish, and that she should stay at home, and cook dinner instead of playing bridge, and that she should raise her children better. My mother is a lady, and she does not say damn. She slams the door when she leaves the room when my papa's near relatives are here. My mother's near relatives always call her "Poor Mary." Any my father's near relatives always call him "Poor John." I do not know why this is so, unless it is the way near relatives are built. When people are your near relations they tell you the things you do not want to hear, but a stranger speaks to you polite and agreeable. When your near relatives are rich, or have been generals in the war, or something great, you brag about them, and call them ancestors, but when they are poor and have a little store in the back street you do not mention them at all. Sometimes a near relative gives you a nickel to buy candy with, but most times they say, "My, how forward children are now! They didn't behave that way in my days!" That is all that I know at present about near relations.

Saturday—lest you forget

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WE are so likely to forget. We are so likely to put off. We get in the habit of thinking that we have plenty of time for this or that.

This great piano sale is now in mind—when we pencil these thoughts. We have in mind that it was even our own expectation, when this sale opened, that it would continue at least three weeks longer.

Now we know that it cannot possibly run for two weeks longer.

This sale has been electrifying. It has been huge—gigantic—stupendous in its success.

Like a snow-ball rolling down hill, it has gathered size and strength as it progressed.

Yesterday we could scarcely serve our customers. To-day—the same thing—and tomorrow, being Thursday—and this reminder to quicken your coming—we no doubt will have the largest single day's orders to fill of any one day since this big movement was announced.

Is it, therefore, too much to ask that you come in the forenoon, if you can find it convenient to do so?

The player piano plan is also outlined again

ONE HUNDRED player-pianos are also being sold on this co-operative plan.

The usual price of these player-pianos is five hundred and fifty dollars each.

The co-operative price is three hundred and ninety-five dollars, with NO INTEREST to be added.

The player-piano will also be delivered immediately upon the payment of five dollars.

The payments will be two dollars a week—giving you one hundred and ninety-five weeks' time in which to make your payments—the same as on the piano. The same unconditional guarantee that is given on the piano is given on the player-piano.

You can also get your money back at any time within thirty days.

You get the same privilege of exchanging within a year, as that given with the piano.

All of the unpaid balances will be voluntarily cancelled in event of death.

Also, a player-piano bench and nine rolls of music (your own selection) are included without extra charge.

An arrangement will be made with each purchaser whereby new player rolls can be procured at a cost of only five cents a roll.

These player-pianos are standard 88-note players; that is they play every note on the piano when the music roll is in motion.

These player-pianos have an automatic shifter which compels the music to play perfectly. Most player-pianos sold at from two hundred to two hundred and fifty dollars more than these will not play perfectly. These player-pianos have lead tubing. Most player-pianos have rubber tubing. The life of rubber is one year—at most. Lead lasts forever. It cannot wear out and the tubing in these pianos is so placed it cannot be broken.

All of the features of the co-operative plan are carried out in offering the player-pianos, with the single exception that the terms on the player piano are two dollars a week instead of—as on the piano—one dollar and twenty-five cents a week.

Summing up the main points again

"Self praise may be half flattery"—but telling again the story of this sale and what led up to it, cannot be resisted.

This co-operative idea was born of bigness. Its organizers, including ourselves, gave it breadth, scope and liberalities.

We put a good piano back of it—upon which the idea could stand: a piano which for years has sold at varying prices up to as high as four hundred dollars.

We fixed its price at the lowest possible dollar that the most economical selling methods would permit—two hundred and forty-eight dollars and seventy-five cents.

We planned to distribute them without adding interest to this price.

We arranged the easiest sort of payments— one dollar and twenty-five cents a week.

We charge the most nominal cash fee to participate in this sale— five dollars—and even credited this five dollars to the price of the instruments selected.

We delivered the instrument immediately—notwithstanding, in scores of instances, the five dollar initial payment did not cover the cartage.

We planned an exchange privilege, which gives the purchaser a year to fully satisfy himself as to the high character of the piano he obtains.

We got up a joint guarantee which stands to-day as the strongest guarantee given upon anything that is offered for sale.

We are making it a voluntary practice to cancel all payments remaining unpaid, in event that a purchaser dies before his piano has been fully paid for.

We worked out a cash premium feature, whereby every purchaser can earn cash premiums by making extra weekly payments when they wish.

And finally—we offered to give any one their money back—provided they would but ask for it within thirty days of the time their piano was delivered.

After reading over this big, broad-gauged, liberal plan, is it any wonder we remind you not to put off—"Lest you forget." Saturday will be a good day to inspect these instruments.

How to obtain one of these pianos

To take advantage of this unusual sale, all you have to do is to send or bring in five dollars, for which we will at once give you a receipt.

This five dollars is credited to your account on the co-operative books—leaving two hundred and forty-three dollars and seventy-five cents to be paid.

The co-operative plan then allows one hundred and ninety-five weeks' time in which to pay this amount—at the rate of one dollar and twenty-five cents a week. There are no further payments of any kind to be met.

You can select your piano at once—to-morrow—next day—next week or any other time convenient to you. It will be delivered immediately—next week or next month. The time you select your piano and the date of delivery is wholly optional with you.

If not convenient for you to personally select your piano, we will make the selection for you under your instructions, with the understanding that, if at the end of a thirty days' trial the piano is not satisfactory, we will refund your money.

During this sale, the store will remain open until 9.30 o'clock. Informal player-piano recitals will be given every evening from 8.30 to 9.30 o'clock, to which you are cordially invited.

ITCHING RASH ON ARMS AND LEGS

Like Raw Steak. Couldn't Sleep. Nothing Helped. Used Cuticura Soap and Ointment Which Cured.

346 Wilkins St., Rochester, N. Y.—"My boy was one year old when he had the eczema so badly that his arms and legs were like raw steak. It itched so I had to bandage him with linen. The eczema broke out with itching rash and he scratched so badly I had to make his clothes with the hands and feet closed in. My baby couldn't sleep until I used Cuticura Soap and Ointment. Nothing helped him until I used Cuticura Soap and Ointment. I bathed him three times a day with hot water as he could stand and Cuticura Soap and then used the Cuticura Ointment. He was cured in two months." (Signed) Mrs. G. Salzer, Oct. 15, '13.

TO REMOVE DANDRUFF

Prevent dry, thin and falling hair, allay itching and irritation of the scalp, remove crusts and scales, and promote the growth and beauty of the hair, frequent stampings with Cuticura Soap, assisted by occasional dressings with Cuticura Ointment, afford a most effective and economical treatment. A single set is often sufficient. Cuticura Soap (25c.) and Cuticura Ointment (50c.) are sold by druggists and dealers everywhere. Liberal sample of each mailed free, with 32-p. Skin Book. Address postcard "Cuticura, Dept. T., Boston."

The Reading NEW GETTYSBURG-HARRISBURG Sunday Train. Leaves Gettysburg 7:15 A. M. Arrives Harrisburg 9:00 A. M. Leaves Harrisburg 6:30 P. M. Arrives Gettysburg 8:35 P. M. Making intermediate stops.

CHEERFUL HOMES makes cheerful hearts and nothing promotes cheerfulness in the home quicker than music and song. Our business is therefore a cheer-promoting one as we carry everything that is musical. Late popular sheet music 10c the copy; classics one-half of publishers' price. Musical merchandise of all kinds. Yohn Bros. 8 North Market Square.

BUSINESS GETTERS Every business man is constantly figuring on the best methods of getting more business. Methods vary but the dodger, the hand bill and the poster are now relics of antiquity. Facsimile letters, so much like the original typewritten ones, that even an expert cannot detect the difference, is the modern way. Weaver Typewriting Co., 25 North Third street.

IS IT ALL FADED? Last year's linen suit may be so faded that you do not think it worth while to have it cleaned. But, you know, we can dye it almost any desired color and make it just like new. If it is still serviceable, though soiled or faded, send it to us, the old reliable cleaning and dyeing establishment. Compton's, 1006 North Third street, branch 121 Market street.

YOUR NEW HOME Young folks who start housekeeping in June should be sure to start right by eliminating all unnecessary drug-gery. The modern method of "doing" the family wash is the Troy laundry way. The young wife does not get exhausted and nervous and set the house topsy-turvy. Begin right by sending for the Troy laundry wagon. Either phone.

WE CERTAINLY WILL send the prescription or anything that you want from this drug store. If you will simply step to the phone and tell us what your requirements are, or if you should need medicines or emergency helps we will be double-quick in getting them to you. E. Z. Gross druggist and apothecary, 119 Market street.

GIRLS' STYLES LIKE THOSE OF MOTHER'S

Two Circular Skirts Give a Modish Air to Summer Frock



8262 Girl's Dress, 10 to 14 years. WITH LONG OR THREE-QUARTER SLEEVES.

Girls' dresses always follow the tendencies of the season. Here is one with broad flaring skirt and drooping shoulders. In the picture it is made of two materials but the model can of course be used for one throughout with color appropriate, and, if a simpler dress is wanted, the flounce or upper skirt can be omitted. Both skirts are circular and they are joined to the long waisted blouse by means of a belt. The dress is closed at the center back. For the 12-year size will be needed 3 yards of plain material 27 inches wide, 2 yards 36, or 1 3/4 yards 44, with 3 yards of fancy material 27 or 36 inches wide or 2 1/4 yards 44, and 2 yards of embroidery 4 inches wide for collar and cuffs. The pattern 8262 is cut in sizes for girls from 10 to 14 years of age. It will be mailed to any address by the Fashion Department of this paper, on receipt of ten cents.

Bowman's sell May Manton Patterns.

GOOD SHOWS AT THE COLONIAL

The question often is asked how the Colonial management can supply the big show that it does and ask no higher price of admission than the nominal sum that one has to slip through the cashier's window to get a ticket in return. The answer is that the Colonial has to play to big crowds all the time to make it pay. But there is no danger of the crowds not being big enough when it is considered that for summer show going the Colonial offers advantages that probably no other theater in Pennsylvania can boast of. It has a wonderful ventilating system, that draws thousands of cubic feet of fresh air into the house every minute, sending the warm air skyward through roof vents backed up by exhaust fans as big as some theaters are themselves. One of the new acts that comes to the Colonial to-morrow for the remainder of the week will be the Prescotts, sensational mind readers.—Advertisement.

SCOUTS TO CAMP ON LAWN

Special to The Telegraph. Annville, Pa., June 10.—Boy Scout Troop No. 3, of Reading, has planned a week's camping trip the third week in July, their camp ground being the lawn at the home of the Rev. J. H. Willauer, in East Main street. The Rev. Mr. Willauer, who is now pastor of St. Paul's Evangelical Church, was their former scoutmaster.

WILL VISIT ENGLAND

Columbia, Pa., June 10.—Colonel and Mrs. Samuel Wright, of this place, will sail from New York on Friday for England, where they will spend some time with Reginald Wright Kauffman, the novelist, and Mrs. Kauffman, who are summering in Europe.

READY TO BUY A HOME? Look through the Telegraph Want Ads for your home. Number of homes advertised on the Telegraph Want Ad page daily.

J. H. TROUP MUSIC HOUSE, 15 South Market Square, Harrisburg, Pa. 15 North Hanover Street, Carlisle Pa. C. S. FEW DRUG STORE, 205 South Union St., Middletown, Pa.

Messrs. Without obligation on my part, mail photographs and description of pianos and player-pianos being sold on your co-operative plan to Name Street and No. City State

