

A baby grand piano for \$455

First payment \$5--then \$10 monthly--no interest charged

Copyright, 1913, by Martin McCarrick, Inc.

THE purpose of this advertisement is to tell of the *wonderful new grand piano*; a piano so *beautiful* in its *design*; so *exquisite* in its *bell-like tone* yet so *small and compact* in size it will displace the upright piano in use to-day just as the *upright* displaced the square piano some thirty years ago.

There are epochs in music just as there are epochs in history. *This is one of them.* The grand piano is--and has been the perfect piano--ever since pianos have been made

The great masters of music have always recognized this. Even the piano forebears such as the clavichord and harpsichord were made in shape closely following the lines of the modern grand piano

But the problem of to-day has been, to make a grand piano which in *compactness of size* would accommodate itself to modern day conditions. In other words a grand piano which could be used in the small rooms of our twentieth century homes. This has now been accomplished. What has been a dream for years has now become a reality

Thus we say--that this announcement opens up an opportunity for *every one* to have a baby grand piano as it is the *first* time in the history of piano selling that so *small* a grand piano of *real grand construction* and of the easily recognized *exquisite grand tone* has ever been sold for so *low a price* as \$455 and on such *easy terms* as \$5 the first payment and \$10 a month, with *no additional charge for interest*



Copyright, 1913, by Martin McCarrick, Inc.

Conditions of sale identical with those of upright or player-pianos

The introduction of these wonderful little epoch making grands is a part of this Co-operative plan. The immense saving in selling expenses due to this co-operative movement--between the manufacturers and retailers--is to be made use of in introducing these new baby-grand pianos. Thus, *instead* of six hundred dollars--(the regular price of a grand piano that in any way nearly approaches it in character)--the joint co-operative and introductory price will be *four hundred and fifty-five dollars*

Music teachers and all musicians, both professional and amateur, are especially invited to inspect this most wonderful tone prodigy.

As the introductory number of these marvelous little grands is limited strictly to twenty-five we feel that a special word is due to music teachers and every one who is directly interested in music.

This is a piano entirely apart from the ordinary. It's different. Its tone is not only so even and musical but so powerful; its price so astoundingly low as to be almost unbelievable. We feel that it would be almost a crime to rush these pianos through our warerooms without specially inviting musicians and music lovers to inspect them in order that they may fully know what a pleasure the future holds for them in the shape of a small grand which is a grand in its every phase excepting those in customary size and price.

Come in and be among the first to know this exceptional baby grand piano.

Every condition and privilege of the co-operative sale applies with equal force to this little *new gem of pianodom*, as it does to the upright or player-piano. There is *no interest--no extras* of whatever nature to be added to the price

The baby grand piano will be delivered to your home upon the payment of *5 dollars--the same* as the piano or player-piano. You have 45 months (195 weeks) in which to pay the remainder. If a 30 days' trial does not satisfy you in every particular--you can have *your money back*

You have one whole year to *fully* satisfy yourself as to its merits. Then

--if you wish--you may exchange it for any other new piano in our entire stock of equal or better grade--and get credit for every dollar you have paid. In event you should want to make such an exchange--you will not be limited in your choice to grands--but may make your selection from our entire stock of pianos and player-pianos

And should you die during the 45 months (195 weeks) period in which you are making your payments, your unpaid payments will be *voluntarily cancelled* and a "receipt in full" turned over to your family

You will therefore see that the co-operative or introductory plan applies to the baby grand--the upright--and the player-piano precisely alike. The *terms--the privileges--the liberalities* and the *conditions of sale are identical*

The power of 5 dollars

Upon the payment of a single five-dollar bill, your choice of the baby grand--the piano or player piano will be sent to your home immediately. You can make your selection now. A five dollar cash investment starts you in the ownership of a valuable property worth several hundred dollars--the pleasure and comfort of which you begin to experience at once. You do not have to disturb your savings or any investment you wish to make, but you can give your family the refining, elevating influence of music in your home now

\$5

The balance on the baby-grand piano is payable 10 dollars monthly without interest

This gives you 195 weeks, or 45 months time in which to pay for the baby-grand, the same as the piano or player-piano.

CUT THIS COUPON OFF AND MAIL AT ONCE. Without any obligation whatsoever on my part, I enclose herewith a full description of the piano and player-pianos being sold on your co-operative plan to: Name: Street and No. City: State:

J. H. TROUP MUSIC HOUSE

15 South Market Square, Harrisburg, Pa.

15 North Hanover Street, Carlisle, Pa.

C. S. FEW DRUG STORE, 205 South Union St., Middletown, Pa.

BIGELOW READY TO BEGIN REPAIRS

Statement Shows That His Department Will Tackle Road Work Without Delay

In anticipation that there will be no further legal proceedings to hold up the payment of the million dollars accumulated from automobile licenses, Highway Commissioner Bigelow is preparing to begin much-needed repair work at once on the State highways. The decision of Judges McCarrick and Henry handed down this week

releases for this purpose the sum of \$1,028,665, which is the accumulated money derived from the taxation of automobiles and licensing of drivers during the current year. This vast amount of money has been withheld from the State Highway Department by the action of the Auditor General and the State Treasurer, who have sought judicial interpretation of the act of July 7, 1913, under which all such sums are appropriated to the uses of the State Highway Department. The decision of the Dauphin county court, rendered in two cases, involved, respectively, \$1,035 and \$1,107, a total of \$2,142.

State Highway Commissioner Bigelow says that the money will be used for the purpose of putting in first-class condition all of the State highways of the Commonwealth. He points out that the State Highway Department possesses machinery, material and a surplus of workers necessary to begin operations at a moment's notice throughout the entire State. During the past few months, while the cases

were before the courts in their various aspects, the State Highway Department has utilized the opportunity to put its working force in condition to start work just as soon as word was given. Details of the Work Commissioner Bigelow intends to have the State Highways gone over thoroughly, broken places repaired, gutters cleaned out, drains and culverts fixed and the roadway scraped, cleaned and put in tip-top condition. Necessarily it will not be possible to enter on new construction to any great extent, since the amount of money available will barely suffice for the purposes outlined above on the 9,000 mile of State highways in the Commonwealth. In voicing his pleasure at the decision of the courts Commissioner Bigelow said: "Had it not been necessary to cease working upon State highways last year because of insufficient legislative appropriations the present situation of poor roads in many parts of the State would have been

avoided. As it is now it will keep the organization of the State Highway Department busy throughout the summer months in repairing the State highways. We are ready to give the word to start." A point of interest in connection with the decision as to source from which the \$1,028,665 was derived. This sum was the amount on hand at the close of business on June 8, the day on which the court's decision was handed down. How Money Came In At the close of business on that day the automobile division of the State Highway Department showed the following data: Pneumatic tired vehicles licensed 84,240 Solid tired vehicles licensed 5,280 Tractors 402 Trailers 132 Motorcycles 11,430 Drivers 22,820 Dealers 3,170 Operators 16,833

Transfers 2,330 Total 145,434 Compared with the same time last year the records show that the number of licenses issued this year is 41,852 greater. The following table shows the 1913 data: Pneumatic and solid tired vehicles licensed 66,235 Drivers 23,232 Dealers 3,084 Motorcycles 8,101 Transfers 1,999 Operators 1,131 Total 108,782 The amount of money turned over to the State Treasury on June 7, 1913, from the automobile division of the State Highway Department was \$696,478.37, as compared with \$1,028,665 on June 8, 1914.

N. G. P. Men Busy at Lucknow Rifle Range Easy scenes are in order daily at the rifle range, near Lucknow. National Guard members are at practice from early morning until sundown in order that they may qualify as marksmen within the required time limit. A date will be fixed next week for the annual contest between members of Companies D and I, for the silver trophies. Interest manifested in practice indicates a larger number of entries in the three events this year. During August the local crack shots from the various military companies will go to Mt. Gretna for the annual State shoot of the National Guard. ACADEMY PROGRAM Special to The Telegraph New Bloomfield, Pa., June 11.--The program for the New Bloomfield Academy commencement will be as follows: Friday evening, June 12, Dramatic Club banquet; Saturday evening, Athletic Club festival; Sunday morning, baccalaureate sermon will be preached in the Presbyterian Church by the Rev. J. Thomas Fox, of the Trinity Reformed Church; Monday evening, final prize debate; Tuesday evening, music recital; Wednesday evening, annual prize declamation contest. Beware of Ointments for Catarrh That Contain Mercury as mercury will surely destroy the sense of smell and completely derange the whole system when entering it through the mucous surfaces. Such articles should never be used except on prescription from reputable physicians, as the damage done from their use is ten fold to the good you can possibly derive from them. Hall's Catarrh Cure, manufactured by F. J. Cheney & Co., Toledo, O., contains no mercury, and is taken internally, acting directly upon the blood and mucous surfaces of the system. In buying Hall's Catarrh Cure be sure you get the genuine. It is taken internally and made in Toledo, Ohio, by F. J. Cheney & Co. Testimonials free. Sold by Druggists. Price, 75c. per bottle. Take Hall's Family Pills for constipation.