



To-morrow, Saturday, the Last Day of Kaufman's Big Clean Sweep Sale--Store Opens at 8.30 A. M., Closes 9 P. M. Last Chance to Secure Your Share of These Truly Wonderful Bargains

Women's, Misses' & Extra Size Summer Washable Dresses

Women's and Misses' Beautiful Dresses in materials of White Embroidered Voiles, Awning Stripe Voiles, White Crepes, Dolly Varden, Floral Crepes and fine Ratinnes, in enormous collection of the prettiest styles of the season, including the tier, long and short Russian tunics and plain tailored models. Sizes, for Misses 16 to 20 years; for Women, 34 to 44, and for Stout Women, 46 to 56 bust.

| | |
|---|---|
| Women's & Misses' DRESSES 85c Former Price to \$3.00 | Women's & Misses' DRESSES \$2.00 Former Price to \$5.00 |
| Women's & Misses' DRESSES \$1.39 Former Price to \$4.00 | Women's & Misses' DRESSES \$2.89 Former Price to \$6.00 |
| Women's & Misses' DRESSES \$1.69 Former Price to \$4.50 | Women's & Misses' DRESSES \$3.89 Former Price to \$8.50 |



WOMEN'S, MISSES' & EXTRA SIZE Wash Dress Skirts

This season's accepted wash materials, including Ratine, Ramie Linen, Bedford Cord and Cordeline. Numerous styles, including the long and short Russian tunics, tier and plain tailored models, in all regular and extra size waist bands up to 38 inches.

| | |
|---|---|
| Women's & Misses' WASH DRESS SKIRTS 85c Worth Up to \$2.00 | Women's & Misses' WASH DRESS SKIRTS \$1.95 Worth Up to \$3.50 |
| Women's & Misses' WASH DRESS SKIRTS \$1.00 Worth Up to \$2.50 | Women's & Misses' WASH DRESS SKIRTS \$2.50 Worth Up to \$4.00 |
| Women's & Misses' WASH DRESS SKIRTS \$1.25 Worth Up to \$3.00 | Women's & Misses' WASH DRESS SKIRTS \$2.95 Worth Up to \$5.00 |



Women's and Misses' Cloth Dress Coats

Desirable materials and colors, in pretty styles. Coats for all occasions--street, seashore and dress. Many lined with silk and good for Fall wear. FORMERLY SOLD UP TO \$6.50, \$9.75 and \$18.00

Now \$2.50, \$3.95 and \$7.50

Women's, Misses' and Extra Size Silk Dresses

Stunning Silk Dresses, all this season's styles and materials; handsomely trimmed Dresses for street, evening or party wear. FORMERLY SOLD UP TO \$7.50, \$15.00 and \$25.00.

Now \$3.69, \$5.00 and \$8.75

EXTRA SPECIAL Bargains

750 Women's Lovely Summer Blouses Less Than Half Price

500 women's white organdy, over 40 patterns to choose from. All sizes, but not all sizes in each pattern. Value to \$1.25. Every blouse a new summer style. Your choice for

59c

\$1.39

So Come Early, Please

Women's Silk Gloves

200 pairs of 16-button lengths all pure thread Silk Gloves, double finger tip black and white; all sizes; \$1.25 value. Sale price

69c

A List of Extra Special Big Bargains in Men's and Boys' Furnishings

| | | | |
|---|---------------|---|------------|
| Men's 5c white handkerchiefs, for | 2 1/2c | Men's 25c pure thread silk hose for.. | 15c |
| Men's 25c summer underwear for | 15c | Men's and boys' 25c bathing suits for | 79c |
| Men's 50c Balbriggan union suits, for | 33c | Men's and boys' 25c leather belts for .. | 17c |
| Men's 12 1/2c fast color hose for | 6 1/2c | Men's and boys' 50c neckwear for | 31c |
| Men's 50c B. V. D. shirts and drawers.. | 35c | Boys' 25c mesh underwear for | 15c |
| Men's 1.00 per dress shirt for | 50c | Men's B. V. D. union suits for | 83c |

Women's Fancy Silk Parasols Less Than Half Price

| | |
|---|---------------|
| \$2.00 Women's Parasols, Choice For | 79c |
| \$3.00 & \$4.00 Women's Parasols, Choice For | \$1.48 |
| \$4.50 & \$5 Women's Parasols, Choice For | \$1.98 |
| \$6.00 Women's Parasols, Choice For | \$2.98 |
| \$8.00 & \$10. Women's Parasols, Choice For | \$3.98 |

MEN'S SUMMER SUITS Reduced Almost One-Half

Never since good clothing has been made and sold have such marvelous values been offered---Come early.

| | |
|---|---|
| Regular \$10.00 and \$12.00 Suits AT \$5.00 Each Men's and Young Men's | Regular \$15.00 and \$16.50 Suits AT \$7.50 Each Men's and Young Men's |
|---|---|

100 Men's \$22.50 Suits at \$11.50

75 Men's Blue Serge Suits at \$6.75

50 Men's Palm Beach Suits at \$5.75

BOYS' NORFOLK AND WASH SUITS GREATLY REDUCED

| | |
|--|--|
| Boys' Norfolk Suits \$3.50 Values \$1.95 | Boys' \$1 & \$1.25 Oliver Twist wash Suits 50c |
| Boys' Norfolk Suits \$4.50 Values \$2.49 | Boys' 75c wash Suits for 39c |
| Boys' 75c Khaki Knickers 49c | Boys' \$2.00 and \$2.50 wash Suits \$1.00 |

500 Pairs of MEN'S PANTS Less Than One-Half To-morrow
250 PAIRS--89c
250 PAIRS--\$1.39



Girls' Wash Dresses More Big Reductions For To-morrow

| | |
|--|------------|
| GIRLS' WASH DRESSES, sizes 6 to 14 years; all colors; values to \$1. Choice for | 39c |
| GIRLS' WASH DRESSES, sizes 6 to 14; all colors; values to \$1.50. Choice for | 69c |

Women's Neckwear For less than half price.

| | |
|--|------------|
| Women's NECKWEAR, value to 39c. Choice for | 10c |
| Women's NECKWEAR, value to 75c. Choice for | 19c |
| Women's NECKWEAR, chemisette; value to \$1.00. Choice for | 29c |

Women's Gowns

200 Women's Muslin and Longcloth Gowns, cut big and full, lace and embroidery trimmed; all sizes; value to \$1.00. Special for

Big Reductions in Trunks & Suit Cases

| | |
|--|---------------|
| 75c fibre bags for | 45c |
| \$1.25 matting suit cases for | 93c |
| \$3.00 suit cases for | \$2.39 |
| \$3.75 trunks, well made, for | \$2.98 |
| \$5.00 trunks, well made, for | \$3.98 |
| \$6.00 and \$7.00 trunks, well made, for | \$4.95 |
| \$10 trunks, well made, for | \$6.98 |

KAUFMAN'S MARKET SQUARE UNDERSELLING STORE

FAITHFUL EMPLOYEES INSURE EFFICIENCY

Mr. Ellis Discusses the Workers and the Whiners in Sunday School Lesson

THE POINT OF THE PARABLE

What Trusting the Helpers Mean--The Tale of the "Down-And-Outer"

THE WORKERS AND WHINERS

The International Sunday School Lesson For July 26 is "The Pounds and the Talents"--Luke 19:11-27.

(By William T. Ellis)

An industrial commission has of late been hearing evidence on a wide range of problems affecting work and wages. Incidentally, both employers and workmen seem to have rejected the new schemes of "scien-

tific efficiency" as being unprofitable to both. The head of one great corporation declared that there is no system of efficiency like having faithful employees, each of whom is doing his best and expecting a just reward for his labors.

That same man remarked that "one trouble of our times is that most men are thinking how they may get rich quickly, while few are thinking about sheer fidelity and personal efficiency." He pointed out what the warp and woof of our national life needs just now. We can get along handsomely without any more "captains of industry" or "high financiers"; but lack of the faithful doers of life's daily tasks spells ruin for the nation itself. The ominous verdict that the "man factor" has been responsible for many recent railway wrecks should set us all thinking. The present need is the old one which Kipling voices:

"Creation's cry goes up on high,
From age to cheated age,
God send the man who does the work
For which he draws the wage."

When Even Becomes Odd
All this is gathered up in one of the peerless stories of cameo clearness told by Jesus. He drew a picture of a ruler going afar for a long time. To each of ten assistants, or agents, or stewards, or servants, he gave one pound (about sixteen dollars in present currency). They were to trade therewith until their master should return, and then render him an accounting. These men were left with a large degree of independence and to their own initiative.

Come to think of it, the parable represents something like an experiment in socialism. All the men were equipped alike. They were started on equal terms. All had the same general obligation. But as in every other similar experience since the beginning of time, the human factor prevailed. What started even ended odd. One man returned to his master

a tenfold increase; one a fivefold increase, and a third no increase at all. In another place Jesus told a similar story of the three men who were given the custody of various sums of money in talents; one had five talents, one two, and another one. The first two doubled their capital, and the third buried his talent in the earth. It was the man with the one pound who wrapped it up in a napkin, although a common saying speaks of hiding one's talent in a napkin, based on a misapprehension on this parable. The two stories are illustrations of the same essential principle of fidelity and efficiency. Like every other alert public speaker, Jesus varied His illustrations from time to time.

Trusting Our Helpers
Of the ten servants to whom a pound each had been given, two reported themselves as successful. They were a good proportion. Seven remain entire unaccounted for in the story. Perhaps they absconded with their pounds. The parable faithfully mirrors life. It is a rare helper who can accept a commission and then do it well, without the presence of an overseer's eye. An employer of thousands of men told an industrial commission the other day that there are more ten-thousand-dollar jobs waiting for men than there are men fit for ten-thousand-dollar jobs.

In this story efficiency follows faithfulness. They who succeed are they who are true; and they who fail are lacking in character qualifications. The master employer did not get, nor expect, the same returns from all. But to both the successful servants his approbation was, "Well done, thou good servant," and each was rewarded according to his ability. If anybody gets anything else out of this parable than a primary lesson in faithfulness, he has missed the first purpose of the telling of the story. It was fidelity, always fidelity, that Jesus taught.

The Two Classes
The man who made ten pounds was given the oversight of ten cities. The man who gained five pounds was appointed over five cities. Those ten men started even, but the faithful ones had acquired capacity in service, for faithfulness begets fruitfulness. There is no school for success equal to service.

The craven who would take no chances--he was so engrossed in entertaining his fears that he had no time to do his master's appointed work--wrapped his pound in a napkin and then laid his nonproductive pound on his lord. He had been so busy thinking about himself that he had forgotten the one essential thing; namely, that he himself was worth thinking about only as he did his work in the world.

By a strange inversion of logic, they who think most about themselves are commonly the ones least worth thinking about. It is the no-accounts who are ever taking account of themselves. Of course, this inefficient servant was voluble with his excuses; ability to coin excuses seems to be the one craft in which the ineffective excel. This servant's failure was by no means his own fault, he declared. Of course not; the times were out of joint; the social system was wrong; employers were high-handed and unjust!

There you have them as they have existed from time immemorial, and as they will be to the end; the two great classes of men; the workers and the whiners. One class does the things, and offers for the world's inspection a finished task; the others whine because the thing simply cannot be done. In one of these two categories each of us surely has a place.

Without ignoring the injustices which abound in the world, let us deal frankly with this craven spirit, which is worse than any of the other evils of life. We need often to tell ourselves the old story of the coward whose sword was broken and who fled from the battle in despair. A prince picked up the broken blade and with it won a glorious victory in that same battle.

Some think that the master in this story dealt too sharply with the derelict servant. Our mood nowadays is one of sentimentality, which would rather send flowers to convicted murderers than to send them to the gallows. Joseph Parker has a wise word on this theme:

"When Jesus spoke a severe word, the severity came out of the truth of its application. Is it not a harsh thing to call a man a liar? Not if he be false. Is it not very unsocial to describe any man as a hypocrite? Not, if he be untrue. 'Wheerlin, then, is this wickedness of calling men names?' In the misapplication of the epithets. It is wicked to call a man true if we know him to be untrue. There is an immoral courtesy; there is a righteous reproach. We do not use harsh words when we tell men what they really are."

Wanted: More Great Men
Observers not a few are bewailing the lack of great men in our time. One clear answer to this is that not enough are in the school of greatness, which is called fidelity. Greatness is not an accolade, laid on by the stroke of fortune. Greatness is a growth, and more persons have potentialities for it than ever they realize. Most of us could do great things if we were in the habit of growing in our present tasks; but we prefer to do little things in a little way. We covet safety rather than strength. The average man is looking for a sure salary rather than for a worthy task. Besides, we too often want to go fishing or to go to the "movies," or to the baseball game; when the spirit of greatness would

bid us stick to the task. The reward of work well done is more work to do; and whoever gets in the classification of greatness finds himself the servant of his work.

Underlying this picture is the great truth that the king was dependent on his stewards; even as Christ lets the welfare of His kingdom rest on the faithfulness of His friends. All good causes, even the growth of the gospel itself, depend on the fidelity of those who stand as stewards. And that puts the parable squarely up to all of us in the everyday of life.

PRESIDENT SAYS HE IS NEUTRAL IN ALL STATE POLITICAL FIGHTS

Washington, July 24. -- Declaring that Representative Fitzgerald had an erroneous impression when he stated that the Administration regarded him and his Congressional colleagues from New York city as "political bucanneers," President Wilson to-day told his visitors that his policy in all the Democratic State fights was one of neutrality. The President expressed his willingness to receive Mr. Fitzgerald and other New York Democrats in Congress, who are to meet Monday to consider the lack of recognition they contend they have received from the Administration in questions of patronage.

Secretary of State Bryan's indorsement of Lawrence B. Stringer in the Illinois senatorial fight was entirely individual.

COUNTRY BOYS BETTER STUDENTS THAN CITY BOYS

In the current issue of Farm and Fireside appears the following report: "The students from the rural districts in the Indiana University have made an average in mathematics of 84.4 per cent, while the town and city students scored only 74.5 per cent. Only 7 per cent of the farm boys failed to pass, while of the urban youth almost 14 per cent failed."

BAND TO BE ORGANIZED

Special to The Telegraph
Sunbury, Pa., July 24.--J. Daniel Mull, of Milton, is in Sunbury this week on a tour in the interest of the Central Pennsylvania Obed. Fellows' Orphan's Home Association. He is raising a fund for buying musical instruments for the children of the orphanage, near Sunbury. A full cornet band will be formed and a competent instructor employed.



Resinol heals itching skins

RESINOL OINTMENT, with Resinol Soap, stops itching instantly, quickly and easily heals the most distressing cases of eczema, rash or other tormenting skin or scalp eruption, and clears away pimples, blackheads, redness, roughness and dandruff, when other treatments have proven only a waste of time and money. Beware of imitations. Resinol is sold by practically every druggist in the United States, but you can test it at our expense. Write today to Dept. 29-S, Resinol, Baltimore, Md., for a liberal trial of Resinol Ointment and Resinol Soap.

CASTORIA
For Infants and Children
In Use For Over 30 Years
Always bears the Signature of *Wm. D. Gifford*