



The Introduction - by Bell Telephone

There is a simple, yet definite and complete telephone introduction that is as courteous and as pleasant as the beginnings of a personal chat.

Just try this, next time the bell of your office telephone rings. Answer with your firm name and your own, as "Smith and Jones; Jones talking."

The caller will reply "Brown and Robinson; Brown talking," and immediately the identity of both is pleasantly and fully established.

"Well?" or "Hello, who is this?" are obsolete and leave an unpleasant impression.

THE BELL TELEPHONE CO. OF PA. S. B. WATTS, Local Manager, HARRISBURG, PA.

INSTITUTES ARE PLANNED ON HILL

Carothers Looks for an Interesting Series of Meetings Through State

Arrangements were made yesterday at a conference at the State Department of Agriculture to open the farmers' institute season on November 13 and for five months the work will be carried on in every county of the State.

E. B. Dorsett will be the chairman of the meetings in the first section which consists of the counties of Dauphin, Franklin, Lancaster, Perry, Lebanon, York, Adams, Cumberland, Berks and Chester. In the second section J. T. Campbell will have charge of the meetings in Fayette, Cambria, Clearfield, Huntingdon, Fulton, Somerset, Indiana, Northumberland, Union, Juniata, Snyder, Millin, Center, Blair and Bedford counties. In the third section William M. Patton will have charge of the meetings in Greene, Washington, Westmoreland, Butler, Beaver, Crawford, Erie, Venango, Clarion, Mercer, Lawrence, Allegheny and Armstrong counties. D. H. Watts will be in charge of the fourth section consisting of the counties of Warren, McKean, Potter, Cameron, Bradford, Wayne, Pike, Susquehanna, Sullivan, Lycoming, Jefferson, Forest, Elk, Flaca and Clinton counties. Sheldon W. Funk will lead the fifth section consisting of the counties of Monroe, Lackawanna, Carbon, Schuylkill, Delaware, Wyoming, Luzerne, Columbia, Montour, Northampton, Lehigh, Bucks, Montgomery and Philadelphia.

The dates for the opening meetings are: Dauphin county, Nov. 13-14; Gratz, Nov. 15-16, Halifax, Nov. 17-18; Linglestown.

Fayette county, Nov. 13-14, Old Frame, Nov. 15-16, New Salem, Nov. 17-18, Perryopolis. Greene county, Nov. 13-14, Clarksville, Nov. 15-16, Spragtown. Warren county, Nov. 11, Lottsville, Nov. 12-14, Chandler's Valley, Nov. 15-16, Akeley.

Monroe county, Nov. 14, Broadheads, Nov. 15-16, Scotia, Nov. 17-18, North Water Gap.

Predicts Disappearance of Canada's Wood Pulp Supply

Montreal, Nov. 1.—Disappearance within 25 years of Canada's wood pulp supply, if conservation measures are not adopted, was predicted before the Dominion Royal Commission investigating trade relations by Ellwood Wilson, an expert on the paper industry.

Three thousand tons of the protection of the industry Mr. Wilson declared—the adoption of a scientific scheme of reforestation, a proper system of fire protection and elimination of the waste which prevails in forests. In this last connection the witness asserted that 20 per cent of Canada's pulp wood lands has been burned over and rendered useless for generations to come.

CONDEMNNS AMERICAN BIPLANES

Amsterdam, via London, Nov. 1.—The Batavia correspondent of the Telegraaf wires that the War Department is in consternation over an aeronautics expert's report, condemning American biplanes supplied on the ground that their cylinders are too soft and are worn out after two hours of flight. The correspondent says the trials have been stopped, perforce, and that the Dutch committee in San Francisco is blamed for passing the machines after a too perfunctory examination.

KAISER THANKS VON MACKENSEN

Amsterdam, Nov. 1, via London.—Emperor William, says an official announcement made in Berlin, has sent a message to Field Marshal von Mackensen thanking him for the successful operations he had conducted in Dobruja and the capture of Tchernavoda. The Emperor announces that West Prussian infantry regiment No. 129 will henceforth bear Field Marshal von Mackensen's name.

AT THE REGISTRAR'S OFFICE

The will of Emma Klinger, Gratz, was probated yesterday and letters of administration were issued to A. S. Ritzman. Letters on the estate of Catherine J. M. Dees were given to Paul H. Esmer.

A "Womanly" Way To Remove Hair

El-Rado Sanitary Liquid Washes the hair off by dissolving it. Entirely harmless. Hairfree underarms delightfully cool and clean; it enables you to wear chiffon sleeves without any dress shields.

Money back guarantee. At all toilet counters. 50c and \$1.00. If you prefer, we will fill your order by mail if you write enclosing stamps or coin. PILGRIM MFG. CO., 47 E. 28th St., N. Y.

Thursday Friday Saturday One Dollar Off On Every Trimmed Hat

One Dollar Off Trimmed Hat Sale at ASTRICH'S

Thursday Friday Saturday One Dollar Off On Every Trimmed Hat



How Would You Like to Save One Dollar? We Pay You One Dollar For Reading This Advertisement!

On Thursday, Friday and Saturday of this week—and ON THESE THREE DAYS ONLY, we will sell ANY TRIMMED HAT in our store or out of our show window from \$3.98 up—AT ONE DOLLAR LESS than the regular price.

If you are ready to buy your Winter Hat, or if you have seen a hat here which you like and the price has kept you from buying it, this is your opportunity, and the only one.

Select any hat you like at the regular price—and buy it for One Dollar Less. This gives you the UNRESTRICTED CHOICE of any TRIMMED HAT in our show room and our French room—and also includes Trimmed Hatter's Plush Sailors.

All we ask you to do is to ask for the reduction of one dollar after you have decided to buy the hat. Every hat has the original sales ticket—stating the regular price in PLAIN FIGURES. You buy it one dollar less than that price.

Table with 2 columns: Any Trimmed Hat. Lists various hat prices with a one-dollar discount, such as 'Marked \$3.98; one dollar off \$2.98'.

Any Trimmed Hat. Marked \$3.98; one dollar off \$2.98. Marked \$5.98; one dollar off \$4.98. Marked \$7.98; one dollar off \$6.98. Marked \$9.98; one dollar off \$8.98. Marked \$11.98; one dollar off \$10.98.

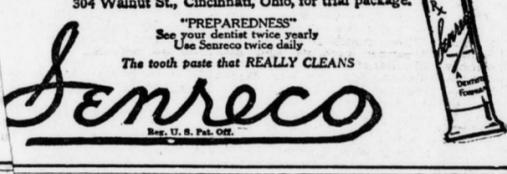


A Discovery about your TEETH

Tonight, if you will closely examine your teeth after brushing them, you will make a surprising discovery. Though you have been cleaning your teeth regularly, you will find an accumulation of tartar on the enamel and bits of food deposit hiding between the crevices. Your dentifrice has not been REALLY CLEANING!

Loss of teeth is usually due to one of two conditions—Pyorrhea or Decay—both of which ordinarily develop only in the mouth where germ-laden tartar is present.

CLEAN your teeth—REALLY CLEAN them! Senreco, a dental specialist's formula will do it. Senreco embodies specially prepared, soluble granules unusually effective in cleaning away food deposits. Moreover, it is particularly destructive to the germ of Pyorrhea. Go to your dealer today and get a tube of Senreco—keep your teeth REALLY CLEAN and protect yourself against Pyorrhea and decay. Send 4c to Senreco 304 Walnut St., Cincinnati, Ohio, for trial package.



CAPITOL PARK HOTEL WASHINGTON D.C.

OPPOSITE CAPITOL and UNION STATION. Absolutely New and Strictly Modern. Priced for its High Service and Low Rates. EUROPEAN PLAN. Room per day \$1.50 without bath and up. Room per day \$2.00 with bath and up. All Rooms Outside. Booklet for the asking. W. T. KNIGHT, Manager.

"Pastor" Russell Dead; a Unique Figure Among Ministers of All Sects

New York, Nov. 1.—"Pastor" Charles Taze Russell, who died yesterday in Texas, on a train that was bringing him back to his work in New York, stood for more than a quarter of a century a unique figure among the ministers of all sects and creeds. He belonged to no denomination and attracted widespread attention through his varied activities and methods of publicity.

U-53 Reported Home After Sinking Five Ships Off U. S. Coast

Berlin, Nov. 1.—The German submarine U-53 has returned safely to a German port, according to the official announcement.

The German submarine U-53, in command of Lieutenant Captain Hans Rose, arrived at Newport, R. I., from Wilhelmshaven on October 7, and departed after a stay of three hours. In the course of the next day the U-53 sank five ships off Nantucket Shoals, which action called forth protests from Norway and Holland because United States warships stood by after escorting the submarine beyond the three-mile limit while the merchantmen were sunk.

Virginia Goes Over Into Column of Dry States

Richmond, Va., Nov. 1.—Virginia was added to the column of dry States today. The new State-wide prohibition law went into effect last midnight, the change being accompanied with practically no disorder. Revelers crowded the streets of the larger cities throughout the night in Halloween garb and others struggled in the saloons for the "last drink," but few arrests were made.

Tenth Ward Republicans to Parade Friday Night

Members of the Tenth Ward Republican Club will hold a parade and rally Friday night. The speaking will be in the open-air at Sixth and Maclay streets. Among the speakers who will be announced to-morrow will be the Republican candidates and other prominent Republicans.

NEWSPAPERS INCREASE PRICE

Waynesboro, Pa., Nov. 1.—On account of the heavy advance in the cost of print paper, the owners of both the daily newspapers in Waynesboro, the Herald and Record, announced today that they will charge 2 cents per copy in the future, or 35 cents per month.

COMMEND ST. PAUL'S SYSTEM

The accounting system in use in St. Paul's church of this city has received favorable mention in the general convention of the Protestant Episcopal Church at St. Louis.

JUNIATA VALLEY HEARS SPEECH

Garland Says Indiana Is as Safe as Pennsylvania For Hughes

"Indiana is as safe for Hughes as Pennsylvania and there is no doubt about New York and never has been," said Congressman M. M. Garland, of Pittsburgh in addressing the mass meeting of Juniata countians at Millintown last night. "I know I have been speaking in both States. Furthermore I challenged Samuel Gompers to say he approved all Wilson legislation when I was speaking in Indiana and he did not," he added.

Mr. Garland was the speaker at one of the best Republican meetings held in Juniata county in a long time. Other speakers were Senator Charles A. Snyder, candidate for Charles

45 Permits Costing \$140,526 Issued in Month of October

Notwithstanding the eleventh hour rush of applications for building permits during the last few days, October's operations fell considerably below October of 1915, according to monthly reports just completed by Joseph Bach, clerk to the building inspector.

Prohibition Candidates to Speak Here Tonight

J. Frank Hanly, of Indiana, candidate for President, and Ira Landrith, of Tennessee, candidate for Vice-President on the Prohibition ticket, will speak to-night at the courthouse. They are touring the country in a special train and will arrive here at 7:20 o'clock from Baltimore.

RECORD QUAKES

Washington, D. C., Nov. 1.—An earthquake yesterday of almost two hours' duration and quite severe was disclosed to-day on Georgetown University seismograph records. Its center was 5,500 miles from Washington.

Wall Paper Bargains FOR SIX DAYS

- 10c Papers reduced to 5c Per Roll
12c Papers reduced to 7c Per Roll
15c Papers reduced to 10c Per Roll
18c Papers reduced to 12c Per Roll
20c Papers reduced to 14c Per Roll
25c Papers reduced to 16c Per Roll
30c Papers reduced to 20c Per Roll
40c Papers reduced to 25c Per Roll
50c Papers reduced to 30c Per Roll

These papers consist of all the newest colorings and designs in Stripes, Floral, Grass Cloths, Blends, Chambrays, Black and White, Plain Oatmeals, Duplex Oatmeals, Shadow Stripes, Cut-out Borders of all widths.

W. A. Reamer & Son Sixth and Reily Sts. Established 1886 Window Shades "Worth-while" Made to Order Open Evenings

Wall Paper Bargains

Room 12x12x9 ft. Sides, Border and Ceiling for \$1.20 No Charge For Trimming Bring Room Measurements. Estimates Furnished. Bell 3636-W Take 4th and 6th St. or Rockville Cars

Studebaker Service advertisement. Includes Studebaker logo and text: '—for SIX months without a dollar's cost. Starting the day your Studebaker is delivered, Studebaker gives the most unique and PROTECTIVE Service that you have ever run across—for a period of SIX months—and without one dollar's charge.'