

WOMEN'S INTERESTS

WHY CAN'T YOU DECIDE HOW TO SPEND HOUSEHOLD MONEY?

By Beatrice Fairfax
 "I can't decide," says Janet, "I haven't the least idea whether I ought to spend my money going over to see my sister for a week-end, or whether I ought to take the same money and buy her a present, or whether it will be better to save the money. There are reasons for doing each. I simply can't decide."
 Which means that Jane will not take any of the courses she has outlined, but will instead buy herself a new waist and some handkerchiefs with the money.
 Do you know what "I can't decide" really means? It means that you are to sit down quietly and do a little mental and moral bookkeeping. It is always possible to figure out what you think is the best thing to do in a given situation. If your decision turns out to be wrong, at least you have the moral force to make a choice, and you have to be a good enough sport to abide by it unless you are a clever enough manager to rearrange the situation and its conditions.
 When two or three courses are open to you and you are tempted to say "I can't decide," why not sit down with a paper and pencil and figure the thing out like a problem in mathematics? Life is mostly mathematics, after all—a matter of equations and the finding out the shortest distance between two points. And when it comes to your personal equation, no one but yourself can solve it. The sooner you realize that the better.
 Shifting the burden of responsibility is an evasion that does not work. You say, "I can't decide," but what you mean is, "I hate the bother of making up my mind. It is so hard to determine what I ought to do and as long as there

is a choice of courses I'd like some one else to tell which to take, so that if I come out wrong I won't feel I have only myself to blame."
 Suppose your decision does turn out to have been the less wise one? If you know you made an honest effort to face the situation and figure out how you ought to meet it, at least you have the comforting knowledge that you tried. Indecision is laziness, or mental weakness, or both. Who wants to take upon herself the title of possessing those characteristics?
 When a difficult situation arises and there is a choice of one or two courses, if you really want to force yourself to a decision, try this: Sit down with pencil and paper ruled into as many columns as there are choices, and in each column make a subdivision for reasons pro and con. Actually reduce the situation to mathematics. Add up the reasons for doing a thing and the reasons against doing it. When you have subtracted one from the other, you will get the actual value of action or inaction. And when you discover that, as the saying goes, "There's no percentage in a thing," you'll have very little difficulty in deciding against doing it.
 So, when you have gotten the results of subtracting all your reasons against action in one case from your reasons for action, just compare your result and take the one that is numerically best and greatest.

Logic and mathematics and a conquest of mental inertia will do away with the stupid old formula, "I can't decide." Sadly I confess that indecision is a feminine rather than a masculine fault. Men are sometimes inclined to a fault in the opposite direction—too great cocksureness and a certain stubbornness in deciding.
 An open mind, a willingness to think and a logical ability to estimate values makes decision a comparatively easy thing.

Fashions of To-Day - By May Manton



If the reader is considering a trip to any one of the Southern resorts she will like to make this dress of silk jersey or of pongee or of material of such sort. It is a very charming model, adapted both to sports and to general morning wear. If a colder climate is to be considered, it would be pretty to make the skirt of broadcloth or of serge and the blouse of crepe de chine in a matching color. Crepe de chine is one of the pronounced favorites of the incoming fashions and it will be utilized in numberless ways. Here, however, the dress is made of natural colored pongee with bands of narrow braid. If you want a real sports effect you could use a brighter color, you could make the skirt of white and the blouse of cerise or gold or blue.

For the medium size the blouse will require, 3 yards of material 36 inches wide, 2 1/2 yards 44 and the skirt, 4 1/2 yards of either width.
 The blouse pattern No. 9324 is cut in sizes from 34 to 44 inches bust measure and the skirt No. 9319 in sizes from 26 to 36 inches waist measure. They will be mailed to any address by the Fashion Department of this paper, on receipt of fifteen cents for each.

G. R. KINNEY & CO'S.

Big Department for children's and misses' shoes offers extra values and money saving specials.

Our lines are still unbroken in styles and sizes due to the extraordinary large orders given before the last advances in shoes.

These shoes are now being sold at the old prices which means 50c to \$1.00 less than present market value.

Misses' and Children's Goodyear welted shoes broad toes, flexible soles, smooth innersoles, give comfort and wear, in vici gun metal and patent at \$1.59 for 8 1/2 to 11, and \$1.98 for 11 1/2 to 2. Present values up to \$3.00.

Gun Metal Shoes — full broad toes, heavy soles, good looking and durable — \$1.49 for size 8 1/2 to 11; \$1.69 for 11 1/2 to 2. Present values up to \$2.00.

Misses' Cloth Top Shoes, dull kid vamps, great values for the money — 98c for sizes 8 1/2 to 2. Present values up to \$1.50.

Little Boys' Shoes — Special lot guaranteed solid leather, sizes up to 13, for **98c**

Little Boys' Heavy Tan Elkskin Shoes — just the thing for school wear, button or blucher, sizes up to 13 1/2, for **\$1.98**

Big Boys' Shoes — Goodyear welted soles, button or lace, sizes 1 to 5 1/2, real \$3.00 value for **\$1.98**

Infants' Shoes in black, tan or champagne, black or colored tops, sizes up to 8 for **98c**

54 GREAT STORES—THAT'S WHY

G. R. KINNEY & CO.

19 & 21 N. 4th St

TEACH CHILDREN TO BE THRIFTY

Parents Make Mistake in Cultivating Extravagance Instead of Economy

By Dorothy Dix
 Are you raising your boy to be a spender?
 Are you teaching your girl to be a waster?
 Are you bringing up your children to throw money away, and to think the only use of a dollar is to blow it in as quickly as possible?
 Are you inculcating in your children no idea of economy, and no habit of thrift?
 If you are you are blighting your children's lives. You are handicapping their future.
 You are raising up a man who will be poor, and hard run, and in debt to the end of his days. He will be one of those men who will never have the energy, never arrive anywhere, and who at last get discouraged and qualify as members of the Down and Out Club.
 You are raising up a daughter who will keep her husband's nose to the grindstone as long as he lives, and who will bar his way to success by her mountain of bills.

Foolish Parents Often Stint Themselves to Spoil Their Children
 The greatest fault in the American character is extravagance, and instead of trying to eradicate it in their children, the average father and mother cultivate it.
 Go into any household that you will, and you will be shocked at the way the children are taught to waste money. All day long there is a never ending appeal from Johnnie and Mary and Susie for dimes for the movies, nickels for ice cream and soda water and pennies for this or that.

This is the case even among people who have to toil hard for every dollar they have, and who live always on the ragged edge of hard times. They are bound that their children shall be indulged. Father will do without the warm coat that he needs and Johnnie and Mary may have some ridiculously expensive toy upon which they have set their hearts.

"We want our children to be happy. We don't want them to be burdened when they are little by having to think how far a dollar may be made to go, as we do. They'll have to worry about money soon enough," say these parents in self excuse for their folly.
A Child Trained to Extravagance is Foredoomed to Poverty All His Life
 To which one may reply if you begin teaching children thrift in their cradles they will not have to stretch their dollars so far, nor will they need to worry about money when they come to their parents' age. Nothing is more certain than this, that if we take care of our money when we are young, our money will take care of us when we are old.

Any boy that grows up with the belief that money was only made to spend and whose money bins in his pocket until it burns a hole through it, is foredoomed to poverty. No matter how much he makes it all goes for nothing.

He can never take advantage of the opportunities that come his way, because opportunity has to be backed by a bank account. If he gets sick or loses his job, he becomes a burden on other people, and in his old age he is dependent on the charity of others. He has got nothing to show for his life's work just because he has never learned to save when he was young.

The wickedest woman on earth is no more a curse to her husband and no more a good woman who is wasteful and extravagant. No man can make any headway against a wife with a spending mania.
 She makes of her husband a slave who is sold into bondage to milliners and dressmakers, and grocers and butchers. Many a great career, many a great man's life is sacrificed to a woman's having the bargain counter habit.

All of these catastrophes could be prevented by parents teaching their children habits of thrift when they are little. If every child was taught to save instead of to spend; if it was taught that a collection of nickels is far more interesting than a collection of marbles or dolls, that one of the most exciting things in the world is to watch a bank account grow, we should do away with nine-tenths of our failures and loafers and half of our divorces.

Nor is this as difficult a thing as it seems. Foolish spending is simply a bad habit. It's merely the gratification of a passing fancy.
 Most of the things that children waste money on they don't want the second after they have them, as is proven by the clutter of toys that child possesses that he never plays with—useless toys that often total up into hundreds of dollars.

If the child is taught to at least put half of all the money given him in the bank, and show how this money grows, and how it represents some big thing that he wants, while the money that he has spent has gone forever, he would soon become as interested in saving as he is in wasting.

A Savings Bank Account Appeals to a Child as Few Other Things Do
 Every child should have a savings bank account started in his own name. He should be permitted to go personally to the bank with his little deposits, and he will soon come to feel that it's a far more interesting experience than a visit to the candy shop, and that the sense of pride in having a real bank book to show the other boys is a more exhilarating feeling than exhibiting a new hat or ball.

I have seen the bank account experiment tried on numerous small boys and girls, and I have never seen a child yet that didn't respond enthusiastically to it, nor one who didn't get so interested in it that he or she didn't soon begin to let mother and father and uncles and aunts know that a check was the most acceptable of all presents on birthdays and holidays.

You can get a child interested in saving for a definite purpose—a bicycle, a motorboat, a trip—anything

POSILAM PROVES PAGIFYING BALM TO ITCHY SKIN

Try Posilam for any bad case of Eczema, particularly when nothing else seems to help and the itching is almost intolerable.
 Posilam is so active, stops itching so quickly, that it does away with much uncertainty.
 This ointment—this setting right at the trouble—is a quality exclusive in Posilam. Posilam possesses healing elements in such concentrated form that one ounce of Posilam is worth a pound of ointments less efficient. Use it to drive away any eruptions, disturbances of the skin.
 Sold everywhere. For free sample write to Emergency Laboratories, 32 West 25th St., New York City—Advertisement.

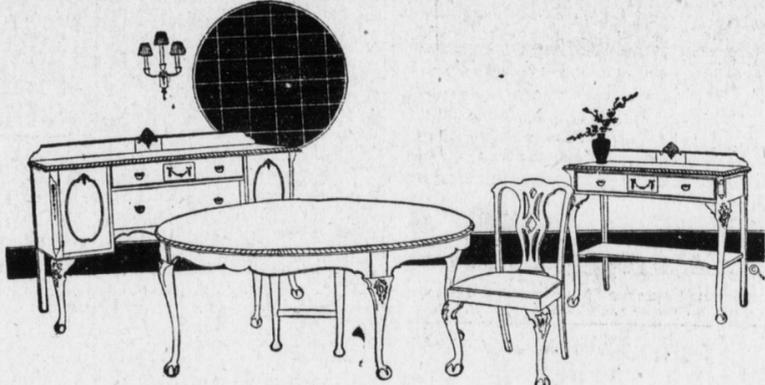
"Goldsmith Furniture Makes the House a Home"

Now Is the Time to Buy Furniture

Make your own home the most cheerful, livable place in all the world by attending our great February Furniture Sale, where you can carry out the ideas you have planned so long at really remarkable savings.
 Come early while the selections are best. A deposit will reserve any article for future delivery. Charge accounts can be arranged.

SPECIAL
 Serving **79c**
 Mahogany finish frames with glass bottoms crotonne lined. Only one to a customer—limited quantity—none charged—no phone orders.

Extraordinary Values In Dining Room Furniture



9-Piece Queen Anne Dining Suite Special \$160

Of Antique Brown Mahogany—consisting of 60-inch Buffet, large China Closet with mulioned glass panels, 48-inch Extension Table and 6 leather slip seat Chairs. An exquisite suite and an exceptional bargain. See it.

9-PIECE "ADAM" DINING SUITE—of Antique Brown Mahogany consisting of 54-inch Buffet, 48-inch Extension Table, large China Closet and 6 leather slip seats, specially priced at \$125.

9-PIECE "CROMWELLIAN" OAK DINING SUITE, consisting of 60-inch Buffet, 48-inch Extension Table, large China Closet and 6 tapestry or leather slip seat and cane back Chairs—a suite built to last a lifetime—(Gustav Stickley make); specially priced at \$169.

See this suite in our window now.

9-PIECE "QUEEN ANNE" DINING SUITE of American Walnut, consisting of 54-inch Buffet, 48-inch Extension Table, large China Closet and 6 leather slip seat Chairs; specially priced at \$200.

9-PIECE CHINESE CHIPPENDALE DINING SUITE of Mahogany, consisting of 60-inch Buffet, large China Closet, 48-inch Extension Table and 6 leather slip seat Chairs—a very attractive and exclusively designed suite—specially priced at \$215.

Brass Beds
 High grade Brass Beds—exclusive designs. Guaranteed Jaquer. Note the savings:

\$20 Brass Beds—2-inch posts—5 heavy filler rods—satin finish—special at **\$13.98**
 \$25 Brass Beds—2-inch posts and with heavy filler rods—satin finish—special at **\$16.90**
 \$30 Brass Beds—2-inch continuous posts—7 filler rods—special at **\$22.50**

Telephone Stands
 Stand and Stool of Fumed Oak—Stool can be placed under stand when not in use—specially priced at **\$6.25**
 Telephone Stand and Stool of solid mahogany; specially priced at **\$10.50**

Bright, new Spring Stocks of Rugs and Draperies are arriving daily. The patterns are by far the most beautiful we have ever shown.

GOLDSMITH'S

North Market Square

that is a big desire, and in so doing you have taught him one of the great lessons of life, to sacrifice the impulse of the moment for a greater pleasure later on, or do without the little things that they may have the big thing.
 Teach your child thrift when they are little. It makes them good citizens, good husbands, good wives. It assures them of independence and prosperity. Don't be afraid of making them care too much for money. The people who care most for money are those who haven't got it, and who feel the need of it at every turn.
 Don't raise your children to be spenders.

Referee Dies While Taking Train For Home

Elmer K. Saylor, referee in compensation for the district comprising Dauphin, Lancaster and adjoining counties, died suddenly in a Pennsylvania Railroad train which he had just boarded to go to his Lancaster home yesterday afternoon. Mr. Saylor had been unwell for a few days and insisted on coming here to hold hearings in scheduled cases, holding that they were matters of importance which had to be cleared up. He had just sat down when he suffered an attack of heart disease and died immediately after. His remains were sent home, accompanied by attaches of the Compensation Bureau.
 Mr. Saylor was named as one of the first referees and had made an excellent record in disposing of cases. Mr. Saylor was born in Washington borough, Lancaster county, on January 7, 1862. He was a son of Mrs. Annie E. (Keen) Saylor and the late David Saylor. He resided in Washington borough for twenty-three years, being engaged during that time in farming and the study of telegraphy. He then moved to Lancaster, where he was made buyer of dry goods in the Watt & Shand department store, which position he held for about six years, giving it up to accept a similar one in Erie, Pa., but he was in Erie only for a short time. During the administration of Mayor John P. McCaskey Mr. Saylor was appointed assistant city controller of Lancaster and held his office until the expiration of Mayor McCaskey's term, when he was appointed deputy State factory inspector,

serving under the late Captain John C. Delaney and later under Commissioner Jackson.

When Frank B. McClure, now Lieutenant-Governor of Pennsylvania, was elected mayor of Lancaster Mr. Saylor was appointed superintendent of the water works and served in that capacity throughout Mayor McClure's administration and during a part of the term of H. L. Trout, present mayor of Lancaster, who is McClure's successor.
 Besides his widow, who was Miss Margaret Erisman, of Millersville, Lancaster county; before marriage, he is survived by his mother and these brothers and sisters: E. L. Saylor, Fallston, Bucks county; W. H. Saylor, Ephrata, Lancaster county; Margaret, wife of H. H. Mill, of Philadelphia, and Carrie, wife of Samuel R. Myers, of Barville, Lancaster county.

C. of C. Hears of Dishonest Solicitors Every Day

Another warning has been sent out by the Harrisburg Chamber of Commerce against fake salesmen and dishonest solicitors for special advertising propositions, church and charity causes. All members are urged to communicate with the Chamber so that all propositions can be investigated. Cases of dishonest operations are reported daily, it is claimed.
 Special notices have been sent out by the Chamber urging members to attend the meeting of the Harrisburg Chapter of the American Red Cross Society to be held in Fahnstock Hall to-morrow evening. The Harrisburg Auto Show, which will open on Saturday, also is commended.

SHIRLEY MASON'S JOKE

This joke was written by Shirley Mason of McClure Pictures, one of the stars of Seven Deadly Sins. She takes all the blame.
 Mother (reading from her paper)—It is "the most colossal, astounding, audacious, powerful, stupefying, masterful, mammoth"
 Father—What's that—more stuff about the war?
 Mother—Indeed not. It's the description of the two reel picture that's going to be at the Nickelodeon to-morrow.

Dr. Walsh of New York to Lecture on Shakespeare



Dr. James J. Walsh, of New York City, will lecture on "Shakespeare Then and Now" on Tuesday evening, February 13 at 8 o'clock, in the Technical High School Auditorium. The lecture will be conducted under the auspices of the Knights of Columbus lodge. Dr. Walsh has lectured in all parts of the United States and has been recalled to the majority of the cities where he has talked. Those who have heard him many times know that he will handle the subject from an individual standpoint.
 In his lecture Dr. Walsh brings out the fact that it was a mighty lucky

thing for Shakespeare that he was born 350 years ago and work for the people of that time rather than ours. The Londoners of Elizabeth's time fairly crowded to Shakespeare's plays. It is impossible to get good audiences for Shakespeare's plays now. Musical comedies, trivial shows of many kinds are crowded and sometimes run for a couple of years but Shakespeare's plays, and a great many have never been seen any, it is quite impossible to get a hearing for them in our large cities for more than a few nights.

Husband Has Dying Habit, but It Doesn't Fool Wife

Chicago, Ill., Feb. 8.—Mrs. Violet Daniels, 42, former member of the Chicago Grand Opera Company, and wife of Dr. John T. Furno, a physician, blames cabarets and women for their separation.
 "He has haunted me so that at last I've filed a bill for divorce," she said. "The strange part of this is that I believe he still loves me. He has a habit of dying of ptomaine poison when he wants to see me. He sends me telegrams saying he's at the point of death. He fooled me once. But never again."

FRANKLIN'S GRANULATED SUGAR
 Sold in 2, 5, 10, 25 and 50 lb. cotton bags and in 1, 2 and 5 lb. cartons, packed at the refinery.
Going to bake a Chocolate Cake? There's A Franklin Sugar for every use
 Granulated, Dainty Lumps, Powdered, Confectioners, Brown