

Chance For American Businessmen in Russia

If American business men do not go into Russia at once, with long term credits and carry on, for the present, at least, trade by barter; that is, sending manufactured

articles and farm implements, into the country in exchange for raw materials, then Japan and Germany will get control of Russian trade, according to the president of the Russian Volunteer fleet. "The peasants in Siberia have vast quantities of raw materials, such as wool, flax, hides, fur peltry, bristles, and antimony, but they

lack all kinds of manufactured goods. Their plows and other implements are worn out and must be replaced. They probably have large stores of gold and silver coins hidden away, but the country is so flooded with paper money that trade by barter is absolutely necessary now. It is the only way the peasants will do business. Money,

as such, means nothing to them. It is worthless unless they can procure with it the articles they need. They have had sad experiences with paper money; they have been promised many things and been disappointed; now the demand to see the actual goods, and have reverted to primitive barter."

they would take advantage of present conditions; would go into Siberia with numerous agents; and give square deals in their barterings, could lay a firm foundation of trust and confidence in the minds of the people, which would assure us their continued good will, and future trade. Thus could be prepared the way for future devel-

opment of the country by American capital; and make us the preferred among the world competitors, who already striving to tap this great commercial treasure house. With a rejuvenated merchant marine; the moral backing of the prestige of American arms; the national awakening to a world, instead of a continental, view point;

America and American capital are going to reach out for world trade. For Siberian and Russian Commerce, its development and its carrying on, young men and vigorous, will be needed. But they must be men of tact; of tact that is based upon knowledge of how the peasant thinks; of what his cus-

oms are, and of course must know his language. Men with such qualifications will be much sought after. How to get such experience and knowledge is the poser for young Americans. Perhaps we can get a cue from the history of the great colonizers of history.

KAUFMAN'S



200 Women's Patent Leather Belts 14c
Black patent leather belt, 1 1/2-inch wide trench buckle; assorted sizes. Anniversary sale14c
1000 Cakes Fine Toilet Soap, 4 cakes 14c for
Fine toilet soaps, assorted odors. Anniversary sale14c
250 Boxes Talcum Powder 14c
High-grade talcum powder; choice of four odors. Anniversary sale14c

500 Women's White Hemstitched Handkerchiefs, 4 for 14c
Slightly imperfect but hardly noticeable. Anniversary sale14c
300 Pairs Women's Cotton Stockings 14c at
Black hose with double soles and heels; slightly imperfect. Anniversary sale14c
150 Pairs Children's Cotton Hose 14c at
Black, double soles and heels; sizes 5 and 5 1/2. Anniversary sale14c

Beginning Friday, Oct. 10th at 9 A. M.

A Sale Full of Price Pleasantries

Success and Its Accomplishment

To aim a direct line straight toward a pre-conceived goal. To reach the destination of one's purpose and ambitions through methods and purpose that merit public approval. To sacrifice the lure of the dollar for the love of satisfactory service rendered. To hear one's name mentioned in the same breath with "square dealing." To always better one's last best effort, so as to bring perfection closer. To promise only what can be knowingly fulfilled and then perform the promise. To impress every customer by weight of VALUE given that her patronage is appreciated. To merit your good will and to hold it. This is summed up in the calibre of success which the performance of public service has vested in Kaufman's, Harrisburg's Underselling Store.

Greater, grander, better than ever before. A store full of new, crisp, reliable goods, at clean, honest, desirable prices, and in this particular instance the merchandise has been washed of its regular profits—put through the bargain ringer and so here will be found much thought for the thrifty.

BE HERE EARLY AND COME OFTEN—EACH DAY WILL FIND HUNDREDS OF NEW "SPECIALS"



25 Special Suits at \$22.14
Splendidly tailored "Full-wool" Sport Suits, in heather mixtures, of brown, olive, opean and oxford; sizes 16 to 44; extraordinary. Anniversary price
10 Sample Jersey Dresses \$14.14
An unheard of value; one of a style; come in reindeer, taupe, biscuit, brown and copenhagen; all sizes; values up to \$35. Anniversary price
20 Silvertone Suits \$29.14
The very newest models for misses and women; come in brown, taupe and navy; fancy silk linings; come early if you want to get in on this Anniversary special.
25 Velour Coats \$18.14
Soft velour coats in women's and misses' sizes; come in deer, pekin, burgundy, brown and black; lined throughout and have big plush collars. Anniversary price.
50 Velour Coats \$11.14
Misses' and women's coats in navy, brown, green and burgundy; they have beaver plush trimmed collars; exceptional values. Anniversary price



Don't Miss This
This Handsome 7-Piece Cut Glass Water Set
Sold only to customers buying \$10.00 worth or more of merchandise in our store Friday.
This \$10.00 worth can be made up of purchases bought throughout the store.
Only one to a customer, none to children.
Worth \$2.00 for 14c



Anniversary Sale of CHILDREN'S COATS
Coats for little and big girls in sizes 2 to 16 years, and all intermediates and junior sizes.
Velours, Silvertones, Broadcloth, Polo Cloth, Zybeline, Silk Plush, Egyptian Plush, Chinchilla and Kersey.
Colors are: Navy, Copen, Elk, Taupe, Brown, Burgundy, Morocco, Reindeer, Ox blood and Pekin.
COATS FOR GIRLS 2 TO 6 YEARS \$3.95 up to \$14.95
COATS FOR GIRLS 7 TO 9 YEARS \$6.95 up to \$16.95
COATS FOR GIRLS 10 TO 14 YEARS \$7.95 up to \$22.95
COATS FOR GIRLS 13 TO 19 YEARS \$12.95 up to \$45.00

Poplin and Serge Suits \$29.14
Black and navy only, but in an extensive assortment of styles. Suits for girlish figures, suits for conservative women, braid and button trimmed, some have plush collars. Coats are lined with guaranteed lining; sizes, 14 to 46. Extra special

Silvertone and Tricotine Suits at \$39.14
A wonderful style assortment in sizes for women and misses. The coats are lined with fancy silks and Peau de Cygne, while many are fur-trimmed, some are plain tailored. The Silvertones are in oxford, ox blood, reindeer, brown, taupe and navy. The Tricotines are in black and navy. Undoubtedly the biggest suit values offered in Harrisburg this season.

Women's and Misses' Coats \$29.14
An endless variety of pretty styles in every desirable favored material and color, snappy models with the newest of pockets and trimmings of fur fabrics, beautifully lined and tailored; out of the ordinary values.

Women's and Misses' COATS \$19.14
Hundreds of them in silvertone, velour, silver-tip, kersey, polo cloth, navy, black, reindeer, opean, burgundy, ox blood, brown and taupe, swagger backs, belts, fitted, high waists. Some lined throughout, some half-lined; large plush collars and plain tailored collars of self materials; others with kit coney collars. Wonderful values.
Women's and Misses' COATS \$39.14
An exceptional assortment of approved styles, many with big warm collars of self materials, with collars of self materials. The most particular woman can easily be suited from this all the wanted colors; sizes, 16 to 46. Anniversary price

The Greatest Anniversary Specials KAUFMAN'S BARGAIN BASEMENT Has Ever Offered To The Public

LINOLEUMS
NEW PROCESS FLOOR COVERING54c
This is two yards wide. Anniversary Sale price, sq. yard.
PRINTED LINOLEUMS94c
Two yards wide; good patterns; burlap back; sq. yard.
INLAID LINOLEUMS1.54
Beautiful tile patterns, dark and light; sq. yard.
Be Sure to Bring Your Room Measurements
Beds, Mattresses and Springs
WHITE ENAMELED BEDS \$17.94, \$12.94 and \$11.94
HANDSOME BRASS BEDS, Special at \$29.94
WHITE ENAMELED BABY BASSINETTES \$5.94 and \$4.94
MAHOGANY FINISHED WOOD BED \$12.94
Glass Oven Pie Plates 44c
Ironing Boards \$1.64
Bath Room Fixtures \$54c

Anniversary Savings on Every Item
Bleached Muslin . . .19c
Outing Cloth14c
Table Damask49c
Bed Ticking24c
Crash Toweling . . .14c
Indian Head48c
Pillow Tubing44c
Dress Gingham . . .24c
Apron Gingham . . .19c
Striped Outing24c
Pink and White Nainsook24c
Unbleached Muslin, 19c
Flannelettes29c
Light Percales24c
Black Taffeta Silk, \$1.39
RUGS
Japanese Matting Rugs\$4.94
Wool Fiber Rugs \$9.94
Heavy Wool Fiber Rugs \$13.94
Tapestry Brussels Rugs \$24.94
Axminster Rugs \$39.94
Tapestry Brussels Rugs \$29.94
BLANKETS
Gray and Tan and White Blankets . . . \$1.94
Gray Cotton Blankets \$2.94
Plaid Blankets \$3.94
Woolnap Gray Blankets \$4.94
Woolnap Blankets \$5.94
Baby Blankets \$54c
Figured Sateen74c
Blue Bird Nainsook, 34c
Bed Spreads \$1.94
Bed Sheets \$1.24
Mercerized Napkins, 94c
Table Cloths \$1.14
Bed Sheets \$1.84
Turkish Towels19c
Huck Towels19c
Mercerized Napkins, dozen, \$1.64
Fancy Bath Towels, 48c
Pillow Cases29c
Mercerized Table Damask, 69c

Gas Heaters
Hot Flame Gas Heaters \$2.34
Round Cylinder Heaters \$3.69 and \$2.94
Morning Star Gas Heaters, burns less gas \$3.64
Open Gas Heaters, copper lined \$3.94
Extra Specials
Carpet Sweepers, complete \$1.04
Hot Point Electric Irons \$5.44
Glass Wash Boards 54c
Galvanized Wash Tubs \$1.14
Willow Clothes Baskets \$1.94
Cup and Saucer Set, white 17c
Ash Sifters, with handles 39c
Copper Tea Kettle, nickel plated \$1.94
Perfection Oil Heaters
Black Japanned Heaters \$5.65
Nickel Trimmed Heaters \$6.70
Blue Enameled and Nickeled Heaters \$8.50

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