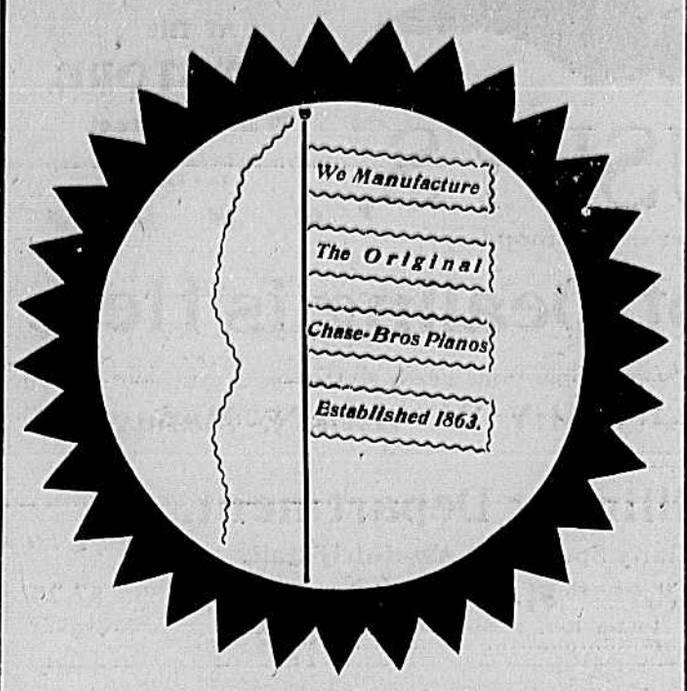
"The Leading Piano House of Richmond"



Chase - Hackley Piano Company.

CHARACTER BUILDING.

By Ella Wheeler Wilcox.

THERE are all kinds of people in the world, and to class all the people of wealth in one category and all laboring people in another is unreasonable and absurd.

To possess wealth does not necessarily indicate cruelty, unkindness or rascality; and to be a laboring man does not always indicate worth, virture or honesty.

We cannot judge a man by what he has or what he has not! We must judge him wholly by what he is.

The careful student of human nature must observe that, as a rule, inherited wealth stunts a man's best development.

Only once in a thousand cases is the man so born and reared notable among men for his broad character and superior achievements, while the majority of unusual men and women of all ages, unusual for nobility of character and unselfishness of life, have been those who have risen by their own efforts, and who, through the force of necessity, have been compelled to work.

Ah, wealth is not always the boom it appears,
And poverty lights not such ruinous fires
As gratified appetites, tastes and desires.
Fate curses, when, letting us do as we please,
It stunts a man's soul to be cradled in ease.

The man that is born to wealth and uses it to envelop himself from contact with any class save his own is doing for his spiritual development just what the Chinese woman does for her feet when she binds them into tiny shoes and prevents their growth. No matter how much such a man gives to charity and education he is stunting his own soul.

Knowledge of our fellow men and understanding of their trials and needs, comprehension of their sorrows and joys, alone can teach us that sympathy which is a part of spiritual wealth.

The wealth which hedges itself from contact with humanity is to be pitied, not envied, because of its certain pauperism.

My religion teaches me that there is a kingdom of the spirit where we shall all sojourn after we leave this particular body.

It is not so unlike this world as the old idea of heaven taught, and it is but one of many mansions in My Father's House. Money holds no place in this kingdom of the spirit. Nothing is of value there, but character development. Love, sympathy, charity of judgment, kindness, patience, understanding of human nature, aspirations for usefulness, desire for growth, and, knowledge of the universal life principle through all nature—these are the things which will be valued in the kingdom of the spirit.

In this earth world you may secure a first-class stateroom or parlor suit and every refined luxury by sending a telegram or dispatching your valet. But in that land you will have to apply in person for your accommodations and you will have to take the position you have made for yourself while here.

Wealth will not aid you to the enjoyment of the land where money is not known, and poverty will be no passport to that country unless you have used the benefits of opulence and advantages of poverty wisely.

The development of the divine man is free to both the classes. If you are rich in this world's goods and have built a wall about your soul, or, if you are poor and have filled your heart full of hatred toward every man of wealth, you are on the same road to spiritual mendicancy.

A man's own thought is a man's own fate.

Personally I feel a greater pity for the conventionally reared being of inherited wealth than I feel for the most burdened toiler in the ranks of labor, just as I pity the high-born Chinese girl with crippled feet. I have known people of wealth who were God's own messengers, and I have encountered many men and women of wealth whose minds were hopelessly crippled by their narrow limited views on all subjects, by their mechanical religious forms, their worldly gold basis idea of love and marriage, their slavery to fashion, and their utter ignorance of the great emotions, the great sorrows, the great struggles of the vast world outside their own poor little world of fashion.

Believing as I do that our thoughts in this life fashion our places in the next stage of existence, and knowing how magnificent is God's Universe, I can feel only infinite pity for these usually envied people who are wasting the opportunity to to grow through knowledge of humanity, and through sympathy and understanding. Hundreds of working girls to-day, who are toiling to support aging parents, or to aid younger children, are incomparably superior to many of the aristocrats of earth because they are developing character—which is the only thing in this life that counts in the Great scheme.

But the working girl and man who is filled with envy and hatred toward the rich are not to be admired or respected merely because they labor.

If you work only because you must, and hate your work, and hate every man who has wealth and leisure, do not imagine your labor makes you worthier than his wealth in the eyes of the Creator, for it does not.

Whether you are poor or rich, is of small consideration in the long run, but what you are in character and principle is of eternal importance.

The Fatal Spot.

In everybody's foot there is one weak spot. The toes are strong, the ball of the foot is firm, the heel is unyielding, but the arch of the foot under the instep is a weak place.

Being arched, it is wholly unsupported; being weak, it is the one place that gets tired. But all the same it's the muscle by which you walk. You stretch it at every stride. It is the one part of the foot that needs to be helped.

The "Dorothy Dodd" Shoe
supports the arch of the foot

by a steel curved shank between the outer and inner sole. This shank exactly follows the arch of the foot, and is firmly held in place by sewing the inner and outer soles through and through. It holds its shape and supports the foot. You can walk twice as far without fatigue. Just try on a pair!

Sincerely yours,
Dorothy Dodd

Oxfords, $2.50; Boots, $3.00.
Specials, 50c. more.
Fast-color eyelets used exclusively.

Dabney & Johnston
THIRD AND BROAD STREETS

TOBACCO GROWERS

They Are Despondent Over Low Prices Being Paid for the Weed This Week.

MAY REDUCE PRODUCTION

Farmers Discuss Plan to Force Manufacturers to Pay Living Prices.

(Special to The Times-Dispatch.)

MEHERRIN, VA., Nov. 14.—The tobacco growers of this and adjoining counties say that their future prospects for this crop are the most discouraging they have faced for many years.

Last year the larger portion of their entire crop was disposed of at living prices, and those who have up to this time offered any of the new crop claim that they are only receiving about half of the former prices for the same grade of tobacco.

The question they aer now asking each other is: "How can we continue to cultivate this crop at these prices and keep ourselves and families fed?"

The cost of labor has almost doubled in the past few years, and the lands are growing weaker and more guano is required. Especially is this the case with bright grainers. All of this increased cost in production is taken from the profits of the farmer, and there is no doubt that unles some change takes place soon, the balance will be on the wrong side of the sheet.

Many of these farmers use over one hundred tons of fertilizer and employ from four to ten hands, and expect to get the amount from the tobacco crop to meet all expenses, and a reasonable allowance for themselves. A large number of them buy the fertilizer on what they call crop time, and those who pay cash for it expect to get the amount with interest from the crop they use it upon. This is another question that is receiving its share of attention. Unless those who buy an order can meet their obligation there will be trouble in getting enough for the next crop, and those who paid cash, will not feel disposed to buy again unless the prospects are much improved.

Very little of the crop through this section has been put on the market, and the farmers are organizing themselves and getting in shape to fight the trust until they are forced to raise the price of the weed to living figures.

Various suggestions come from the different farmers as to the plan upon which they will fight, but the more favored one, is to reduce the crop to such an extent that manufacturers will be compelled to pay better prices in order to get the supply.

CIRCUIT COURT.

Circuit Court will convene in this county on Tuesday next. Several interesting suits will come up for trial. Among them, Mrs. W. H. Stokes against the Southern Railway for ten thousand dollars for the killing of her husband near here over a year ago. This suit has gone to trial once before, and the plaintiff was awarded thirty-five hundred dollars by the jury. Both sides were dissatisfied, and asked for a new trial, which was granted.

Arguments for a new trial for Talcan Slaughter will also be heard. His case has been in the hands of a jury twice. The first time a mistrial resulted, and the latter, he was given eight years. He has been confined in jail about one year.

DIPHTHERIA.

The diphtheria situation is about under control here now, and so far as known no new cases have broken out. The schools have all resumed operation with a fine attendance. It is quite evident that with a few more days of favorable weather the entire community will be free from the germs.

Miss Fanny Johns, who lives near here, had quite a severe fall a few days ago, and as a result is confined to her bed.

Mr. Thomas C. Haskins has announced his opening sale of tobacco at Price's warehouse on November 20th. A large corps of buyers will be on hand, and it is expected that a nice lot of tobacco will be offered for sale.

The lumber business is steadily increasing here. The mills are working full time and th emanufacturers are disposing of their stock as fast as they can sell it. Several prospective buyers have been here in the past few days looking over the fields with a view to making purchases.

Mrs. S. A. Davis, of South Boston, is spending a few days as the guest of Mr. John D. Davis.

Cupid's Court.

By DOROTHY DIX.

THE CRIER—The Court of Cupid is now in session. God save the court!

JUDGE—Call the first case.

POLICEMAN—Your Honor, it is a woman.

JUDGE—What is the charge?

POLICEMAN—Being on a prolonged club bat.

LAWYER FOR PROSECUTION—Your Honor, the husband of this unfortunate woman, after trying in vain to cure his wife of an insatiable thirst for Browning and a mania for guzzling Maeterlinck, has at length been compelled to appeal to this Court for redress for his wrongs. It is true that when my client married the plaintiff she had already developed symptoms of the habit of reading papers to which she has now become a victim; but, gentlemen of the jury, the defendant is of a noble and unsuspicious—perhaps a too unsuspicious—character, and he failed to be warned by the fact that even as a debutante she was spoken of as "superior" and "cultured." I will not take up the time of this honorable Court by describing my client's sufferings. I will not wring tears, as I might do, from the eyes of this intelligent jury by picturing the misery of the defendant as he sat down to a dinner of leathery steak, watery pototoes and muddy coffee, while the plaintiff, in Mother Hubbard and curl papers, dug an essay on "Housekeeping in the Ancient Byzantine Empire" out of the Encyclopedia. I will say nothing of the martyrdom my client endures as the plaintiff practices on hi mall the theories of the reform societies to which she belongs. I will say nothing of his thirst when she joined the W. C. T. U. and cut off his beer, or of his sufferings when she suppressed his after-dinner cigar because she belonged to the notobacco league, or of the way he has to make a sneak to a vaudeville show because she is a charter member of the Society for the Promotion of Virtue on the Stage. Neither will I speak of his anguish in the long hours of the night in which he walked the twins with the colic while the plaintiff was eloquently haranguing the Cothers' Congress on "A Mother's Honest Duty." Enough that my client sees his home about to be wrecked on Ibsen and the higher thought for women, and he therefore prays the Court for an order committing his wife to some Keely cure for the hen club habit.

JUDGE—Call the plaintiff to the chair.

LAWYER FOR PROSECUTION—Is it not true that your wife is unduly addicted to attending women's clubs, and that thereby she neglects her domestic duties and causes you great suffering and inconvenience?

PLAINTIFF—It is.

LAWYER FOR PROSECUTION—Is is not true that she spends her time studying transcendental philosophy instead of mending your clothes, and that in consequence of this you are forced to darn your own socks and hold up your trousers with safety pins?

PLAINTIFF—It is.

LAWYER FOR PROSECUTION—Is tl not true that the women's clubs are seditious gatherings, whose members meet for the sole purpose of exchanging tips about how to manage husbands, and that it is to this pernicious influence that you attribute your wife's demand for a latch key and a separate pocketbook?

PLAINTIFF—It is.

LAWYER FOR PROSECUTION—Is it not also true that you have had to sever your connection with the Friendly Hand Poker Club, the Knights of Joy, and give up staying out with the boys because you had to stay at home and mind the baby while your wife was chasing around to listen to spellbinders at the women's clubs who lectured on "Woman's Sacred Sphere?"

PLAINTIFF—Such has been my unhappy experience.

LAWYER FOR PROSECUTION—Your Honor and gentlemen of the jury, you hear my client's sad story. What, I ask you, is culture to a man who is hungering and thirsting for pie? Can you button your shirt with Emerson? Can you hold up you trouses with the Darwinian theory? No, I answer—a thousand times, no! Is man's sacred right to a latch key to be wrested from him, and is he to be sat upon by a woman loaded down with the encyclopedia? I leave the answer to this intelligent and enlightened jury.

COUNSEL FOR THE DEFENSE—May it please the Court, I should like to cross-examine this witness.

JUDGE—Proceed.

COUNSEL FOR DEFENSE—Sir, you have testified that your wife goes away from home to seek intelligent and agreeable companionship. What have you ever done to make home pleasant for her?

PLAINTIFF—I er-er-er-er-er ——

COUNSEL FOR DEFENSE—Don't you sit up like a mummy and read the paper at meals and all evening?

PLAINTIFF—A man is bound to keep up with politics and the stock market.

COUNSEL FOR DEFENSE—Do you ever exert yourself to entertain your own wife as you would if she were some one else's wife?

DEFENDANT—Nobody tries to entertain his own wife.

COUNSEL FOR DEFENSE—Is not true that you hammer your wife's opinions, deride her views and that when she wants to get an audience she has to go away from home to do it?

DEFENDANT—It is a wife's business to listen. The floor belongs to men.

COUNSEL FOR BOTH SIDES—Your Honor, we rest the case.

JUDGE—The Court holds that both sides are in error, and that the plaintiff be sentenced to six months at hard labor entertaining his wife, so that she will not care to go to women's clubs, and that the defendant be paroled on condition that she takes the pledge and swears off on the club habit until she can show that the family buttons are all on and that she can make pies like her mother-in-law.

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Sideboards.

$32.50 for massive oak Sideboard; quartered oak stock, polish finish; large mirror; cost elsewhere $40.00.

$9.75 for solid oak Sideboard, well made and finished; worth regular $14.00.

Odd Dressers.

$10.75 for large Golden Oak Dressing Case; swelled front, good finish; cost elsewhere $15.00.

$9.50 for Solid Oak Dressing Case.

$6.95 for heavy oak Extension Table, nicely carved legs, good finish; cost elsewhere $9.00.

Wardrobes.

$10.50 for Solid Oak Double Door Wardrobe; good value for $15.

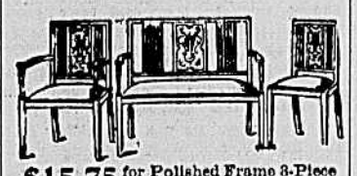
$22.50 for handsomely finished Wardrobe, in golden oak; cost elsewhere $28.00.

Parlor Furniture.

$49.50 for a very large 5-piece Parlor Suite, highly polished, mahogany finish; frame covered in fine quality Verona; actual value $60.

$16.50 for 5-piece Tapestry-covered Suite.

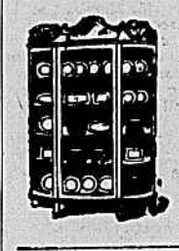
Parlor Suites.



$15.75 for Polished Frame 3-Piece Parlor Suite, with silk damask covering; cost elsewhere $23.00.

$7.50 for 3-Piece Tapestry-covered Suite.

China Closets.



$14.95 for pretty Golden Oak China Closet, with oval glass ends; cost elsewhere $21.00.

$22.50 for handsomely carved polished China Closet, with glass back; cost elsewhere $28.00.

Bedroom Suites.

$14.95 for this Solid Oak Bedroom Suite; 4-Drawer Dressing Case; good finish, beveled edge mirror; its equal not sold for less than $20.00

Hall Rack.

$14.95 for highly polished golden oak Hall Rack, with fine plate mirror; cost elsewhere $20.

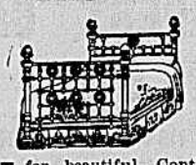
$4.95 for pretty mahogany finish Music Cabinet; cost elsewhere $7.50.

$10.50 for inlaid mahogany finish Music Cabinet.

$1.95 for this quartered oak box seat Diner; its equal not sold elsewhere for less than $3.00.

95c for high-back oak Diner; worth $1.50.

Metal Beds.



$7.95 for beautiful Continuous Post Metal Bed; cost elsewhere $10.00.

$2.95 for Brass-trimmed White Enameled Bed; regular value, $4.50.

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Cooking and Heating Stoves and Ranges of every kind, also Gas, Gasoline and Oil Stoves.

$3.95 and upwards for Heating Stoves.

$10.95 for a large high-class Range.

Bedroom Furniture.

$29.25 for this prettily carved golden oak Suite; swelled front Dressing Case and Washstand; large French plate mirror; handsomely carved Bed; cost elsewhere $35.00.

Chiffoniers.

$14.50 for quartered oak and polished Chiffonier; swelled front; cost elsewhere $18.

$3.95 for solid oak 5-drawer Chiffonier; cost elsewhere $6.00

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SPECIAL ATTENTION GIVEN
TO OUT-OF-TOWN ORDERS.

BUSINESS BOOMING IN THE FAR SOUTH

(Special Correspondence of The Times-Dispatch.)

WILLOW SPRINGS, MO., Nov. 12.—I wrote you from Fort Worth about ten days ago, and since that time I have been touring the territories and Missouri. Business seems to be on a great boom in Oklahoma, and new towns are springing up wherever a railroad runs in. I was particularly struck with Hobart, Okla., a town of four thousand inhabitants. The land around there seems to be well adapted to wheat and cotton, and the yield of both must be great, judging from what I saw. Four thousands bales of cotton were stacked up on the platform of the depot, and the railroad companies are not able to haul it away. The people are from Iowa, principally.

Drinking saloons and gambling houses are very numerous, and business goes on openly. Fourteen of the best houses have signs over them which read, "Charlie's Place" or "Bill's Place" or some other fellow's "place."

All along the line of railways may be seen families living in tents, shacks or holes in the ground. To one who is accustomed to living among people whose home life is so different, and where law and order reigns, I was glad when the time came for me to get out of the country. Being Northern and Western people, they have the most bitter prejudice against the negroes, and they won't allow one to get off a train at the depots. There are some towns where Southern people predominate, and in all such you will find a good many negroes.

I spent the day in St. Louis yesterday and took in the World's Fair grounds. The buildings are immense and beautiful, too. The grounds are lovely, and, on the whole, are far ahead of the Chicago grounds and buildings. Besides, they are so located that it does not tire you to go from one building to another. The noise of the hammer is heard in all directions, and there is little doubt but that everything will be ready for the opening in May, so far as the buildings are concerned, but I heard that some of the foreign exhibitors would ask for a postponement on account of not being able to get their exhibits here in time. I don't think the managers will agree to it unless a majority of the foreign governments asks for it. When we have our Jamestown celebration, if we can get Virginians, and the people whose mothers or fathers left us just before or after the war, to come to the "old home" on a visit, we won't need anybody else, for if they come there won't be room for others.

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