

Want Ad. Rates.

ONE CENT PER WORD when paid in advance. No Ad. taken for less than TEN CENTS.

NO ADS. TAKEN FOR LESS THAN TWENTY-FIVE CENTS when phoned in or charged at the counter.

FOR BUSINESS CONTRACTS Phone Mornings 10 to 11. WANT AD MAN to call

Lost and Found.

LOST CERTIFICATE NO. 1256, FOR two shares of the Lanston Monotype Machine Company's stock...

LOST, YESTERDAY, EITHER ON Main Street car or from Fourteenth and Main to Sixth and Broad Streets...

LOST, TUESDAY, A RED COW, WITH white off. Please return to 1223 Blair Street.

Help Wanted, Male.

WANTED, A MIDDLE-AGED colored man to make himself useful in home. Apply 214 South Sixth Street.

WANTED, GOOD JOB PRESS FEEDERS, BEVERLEY & GAYLE, 904 East Broad Street.

WANTED, TO EMPLOY A FIRST-CLASS groomer and care for the French coach stallion "Fugitive" in Surry county...

WANTED, TWO STRONG BOYS, AGED about sixteen, to work in factory. Apply Monday morning...

WANTED, BY LARGE LOCAL MANUFACTURING firm, competent male stenographer, salary \$50 per month.

GOVERNMENT POSITIONS—CHANCES never better to secure one of the thousands of appointments to be made...

WANTED, BOOK KEEPER FOR wholesale house in Richmond. Salary \$300 per year...

WANTED, YOUNG MAN AS CITY SALESMAN, \$125 AND EXPENSES. No experience required...

WANTED, A YOUNG MAN, WITH some knowledge of stenography, to do office work...

WANTED, IN EVERY CITY AND town in State, organizers for first-class fraternal benefit association...

WANTED, MAN FROM THE COUNTRY, who is well read and who has mercantile experience...

WANTED, TO PREPARE FOR railway examinations, commence study by mail...

LEARN SALESMANSHIP: EARN \$1,000 to \$5,000 per year; we furnish students positions...

WANTED, A MAN FROM THE COUNTRY, who is well read and who has mercantile experience...

WANTED, AT ONCE, FIRST-CLASS vest-maker, steady job guaranteed. Address WM. WALLS, Wilson, N. C.

WANTED, GOOD JOB PRESS FEEDERS, boys or girls; experienced. Address DEAN PRINTING CO., 2 Governor Street.

CIVIL SERVICE EXAMINATIONS TO be held soon. Write immediately for free scholarship. CENTRAL SCHOOLS, Rochester, N. Y.

WANTED, AMBITIOUS YOUNG MEN to become traveling salesmen. Experience unnecessary...

AGENTS TO CANVASS IN EVERY city in Kentucky South my aluminum cooking utensils with special specialties; good pay; easy to sell. Address K 682, care Times-Dispatch.

SALESMAN OF ABILITY TO SELL retail groceries a well-known meritorious house of goods...

WANTED, TO EMPLOY A YOUNG man as stenographer. Good references required. Address Box 52, Emporia, Va.

CATARH, ASTHMA SUFFERERS. Send me your name and address for the bottle of liquid that cures to stay cured. Address: Dr. GOHMAN, Battle Creek, Mich.

\$20 A MONTH, \$100 EXPENSE ALLOWANCE at start, to put out merchandise in grocery catalogues; mail order house. AMERICAN HOME SUPPLY CO., Desk 65, Chicago.

WANTED, MAN; MUST BE WILLING to learn and capable of acting as a representative in canvassing or soliciting; good income assured. Address NATIONAL CO-OPERATIVE REALTY CO., 817 Marden Building, Washington, D. C.

CIVIL SERVICE EMPLOYEES ARE paid well for easy work. Positions of all kinds soon; expert advice, sample questions and booklet 164, describing positions and telling easiest and quickest way to get them free. Write now. WASHINGTON CIVIL SERVICE SCHOOL, Washington, D. C.

RESIDENT MANAGER, ALSO SALESMAN wanted, \$20 weekly and expenses or commission; experience unnecessary. AMERICAN CIGAR CO., Cincinnati, Ohio.

WANTED, MEN TO LEARN BARBER trade. Only few weeks required. Wages after first month. Steady position guaranteed. Write for catalogue. Address: H. B. BARBER COLLEGE, 29 Bowery, New York City.

BE YOUR OWN BOSS—MAKE \$1 daily silvering mirrors. Any one can do the work at home in spare time. Booklet and sample free. G. REDMOND, Dept. 314, Boston, Mass.

MEN (OR WOMEN), \$4 A DAY SURE all year growing mushrooms in cellar, sheds, boxes, etc. Big market. Free illustrated booklet. THOMAS BARTON, West Forty-eighth Street, New York.

MEN WANTED QUICKLY BY BIG Chicago mail order house to disseminate work. \$100 weekly. \$121 weekly; \$150 expense allowance. MARY AGER, 1210 State Street, Chicago.

WANTED, ORGANIZERS FRATERNAL Social Order of Owls; no insurance. Good commission. JOHN TALBOT, South Bend, Ind.

WANTED, A MAN TO CONTRACT TO run 700,000 lbs. lumber, this neighborhood. Edna Mills, Va., P. H. EUBANKS.

WANTED, AT ONCE, GOOD FARM hand for Chesterfield; must be good poultryman; state age, weight, reference to read and write. Address L 904, care Times-Dispatch.

WANTED, BARBERS AND BOOT-black; short hours and good pay. Apply CHESTNUT & BARBER SHOP, 1202 East Main Street, Chesapeake, Va.

WANTED, BRIGHT YOUTH, FROM 16 to 25 years of age, for general office work. Address in own handwriting, with references, 224, care Carrier No. 22.

Help Wanted, Female.

WANTED, A COMPETENT colored girl, for general housework; must be right party. Apply MISS EVA BROWN, 1900 East Main Street.

WANTED, SALESLADY IN MILLINERY store. One that can command salary of \$100 per month. Address E 707, care Times-Dispatch.

WANTED, A WHITE WAITRESS, where only white help is employed; good home; high pay. Address E 702, care Times-Dispatch.

WANTED, A COOK, LIBERAL WAGES. Apply from 9 to 10 Monday, Tuesday and Wednesday, 506 Keating Street, Heights, or phone Madison 2922-3.

WANTED, GIRLS WHO ARE EXPERIENCED paper box makers; also some beginning. Steady employment and good pay. Apply to THE LAMP AND PAPER BOX CO., Rose Street, Richmond, Va.

\$2.50 DAILY, DEMONSTRATOR; refined lady of good appearance to act as demonstrator. Experience unnecessary. Liberal pay and steady employment. Write ADV. DEPT. CENTRAL MFG. CO., Iowa City, Ia.

WANTED, A WOMAN TO DO THE work of small family on the railroad. Apply to Mrs. J. W. Grace Street, Monday, 103 North Grace Street, Richmond, Va.

WANTED, MAKERS, TRIMMERS AND salesladies for the coming season; none but experienced need apply. Apply Monday. REINACHT, 107 East Broad Street.

WANTED, LADY TO TRAVEL IN VIRGINIA. Good pay and tailor-made suit in 30 days; experience unnecessary. Apply to Mrs. J. E. McBRADY CO., Chicago.

LADIES, TINSSEL CARDS AT HOME; can make \$25 weekly, \$1 per day guaranteed; outfit free; send for booklet. Address: MONROE CARD CO., 1413 Monroe Street, Baltimore, Md.

WANTED, A SERVANT TO DO CLEANING and washing for small family. Apply to Mrs. J. W. Grace Street, Monday, 103 North Grace Street, Richmond, Va.

WANTED, A GIRL TO LIVE ON premises, to cook and do some housework; a good home; no small children. Please call 2503 Kensington Avenue, or telephone 5294.

WANTED, LADY OF INTEGRITY FOR two months' pleasant employment; salary \$1 per day. Address J 818, care Times-Dispatch.

WANTED, A COOK; ALSO A NURSE at 813 Floyd Avenue.

Situations Wanted, Male.

WANTED, BY AN EXPERIENCED married man, a place as manager of farm. Can give good references. Address W. 108 North Eighth Street, Richmond, Va.

WANTED, IMMEDIATELY, A PLACE for a married man, who desires a share of crop; share of crop preferred. Best of references. W. L. BROWNING, R. F. D. No. 1, Evington, Va.

WANTED, POSITION AS CLERK, general merchandise; two years' experience; age twenty-two; reference given. Address N. care of Postmaster, Petersburg, Va.

CENTER—FIRST-CLASS, THIRTY years of age; wishes position with another house for spring season. References. Address K 864, care Times-Dispatch.

YOUNG MAN WITH FIVE YEARS' experience in the automobile and gasoline engine business, desires a position. Address E 722, care Times-Dispatch.

EXPERIENCED OFFICE MAN, ABLE to do all kinds of office work; clerical work, bookkeeping, manufacturing or mercantile; will be glad to call and submit his references, etc. Address E 712, care Times-Dispatch.

YOUNG MAN WITH TEN YEARS' experience in railroad transportation department, desires to change position. Capable of acting as manager or conductor of a railroad. References. Address K 755, care Times-Dispatch.

WANTED, AT ONCE, SITUATION as office man or bookkeeper. Had several years' experience; now employed. Can report immediately. G 776, care Times-Dispatch.

REGISTERED EXPERIENCED PHARMACEUTIST wishes position by March 1; gilt-edged references. Address E 713, care Times-Dispatch.

WANTED, POSITION AS MANAGER of all phases of business as city salesman for wholesale drug business. Registered, experienced pharmacist and traveling salesman. Answer E 713, care Times-Dispatch.

YOUNG MAN WITH SOME KNOWLEDGE of architectural drawing and stenography desires employment. Good references. Address G 783, care Times-Dispatch.

A MAN OF EXPERIENCE WANTS, AT once, position as assistant bookkeeper or office work. Best references. Address K 894, care Times-Dispatch.

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WANTED, A COOK; ALSO A NURSE at 813 Floyd Avenue.

Situations Wanted, Female.

YOUNG LADY WITH SEVERAL years' experience desires position as bookkeeper, stenographer, with reference given. Address H 814, care Times-Dispatch.

YOUNG LADY WITH EXPERIENCE wants a position as stenographer and typewriter. References furnished. Address G 782, care Times-Dispatch.

A COMPETENT STENOGRAPHER (experienced) desires position where advancement is offered. Address MISS M. 214 East Main.

Help, Male and Female.

WANTED, FOUR WOMEN FOR NEW York and New Jersey; per month; also butlers and farm hands; at once, for we mean business, and have the homes for all the people. Apply to SOUTHERN INTELLIGENCE OFFICE, 2114 North Sixth.

MAN CLEARED \$182. LADY \$720, last six months selling Holladay's Hotel Soap. Why not you? Why not your wife? Why not your children? For demonstrated sample and terms. N. N. HOLLADAY, 125 West Thirty-first Street, New York City.

Professional Help Wanted.

THE VIRGINIA TEACHERS' BUREAU supplies private and public schools with teachers of all grades on short notice. R. P. W. GRIDLER, Manager, 32 East Tenth Street, Manchester, Va. Phone 5578.

Situations, Professional.

WANTED, POSITION AS PRIVATE teacher. Qualifications: Usual English branches, first steps in Latin and algebra. GRACE SMITH, Cartersville, Va.

A. B. GRADUATE OF GOOD COLLEGE desires position in public or private school; college branches and music taught. Write promptly. MISS WILLIAMS, Spotsylvania, Va.

Solicitors and Salesmen.

SALESMAN, THOROUGHLY EXPERIENCED in clothing and furnishings, selling country trade. Only experienced apply. References. Apply Box 26, Raleigh, N. C.

WANTED, SALESMEN OF ABILITY and neat appearance to call on all merchants in their territory of 100 miles; side line convenient to carry; good commissions; prompt remittance. BELMONT MFG. CO., Cincinnati, O.

WANTED, FIFTY SALESMEN TO sell lots in our town of Singleton. Address: 100 North 40th Street, Philadelphia, Pa.

SALESMAN, EXPERIENCED IN ANY line to sell general trade in Virginia. An unusual opportunity. Liberal position. Vacancy after February 1. Commissions with \$25 weekly for expenses. THE CONTINENTAL JEWELRY CO., Chicago, Ill.

WANTED, THREE CLEAN-CUT, aggressive salesmen of good appearance and strong and convincing talkers to call on best class of retailers. Such men as you are needed. Connection worth \$5,000 to \$5,000 annually. Old established highly-rated firm. Dept. 40, Box 169, Chicago, Ill.

\$50 WILL PLACE YOU IN A POSITION to make \$1,000 in 90 days. Legitimate. Sells to all merchants and householders. Exclusive territory assigned. MANUFACTURER, corner Liberty and Washington Blvd., Chicago.

EXPERIENCED SPECIALTY SALESMAN to handle our razor exclusively or side line. Liberal commission. Address: WARD SAFETY RAZOR CO., Chicago.

\$300 AND YOUR SERVICES SECURES contract for exclusive representation in six counties for the only instance in the South. New York Patent. Sells on sight. A money maker. Live one year. Write PRESIDENT, 170-172 Washington Blvd., Chicago.

SALESMEN, EXPERIENCED IN SELLING advertising specialties. New, attractive contract for 120,000. Legitimate. Make big money. Fine side line. BANKERS' SPECIALTY CO., St. Joseph, Mo.

WANTED, SALESMAN FOR VIRGINIA territory by Chicago wholesaler, good opening; high salary above expenses. Applicant must be able to sell the business. Address: W. W. FIELD, Manager, 120 Franklin Street, Chicago.

WANTED, SALESMAN SUCCESSFUL in selling cash registers, computing scales, typewriters, etc. Liberal commission. Hard work. Address: W. W. FIELD, Manager, 120 Franklin Street, Chicago.

WANTED, A GOOD, SETTLED GERMAN woman to take charge of a poultry yard. Apply 218 North Founth Street.

WANTED, SETTLED WHITE WOMAN to cook and clean for family of three adults. Good home to right party. Address H 818, care Times-Dispatch.

WANTED, SALESLADY WHO HAS some knowledge of bookkeeping. Address L 912, care Times-Dispatch.

WANTED, TWO CHAMBERMAIDS; with references. Apply DAVIDSON HOTEL.

WANTED, SALESLADY IN MILLINERY department. Apply to FOUR-FIFTH ST. TEMPLE & CO., 296 North Fifth Street, Richmond, Va.

WANTED, A HOUSEGRILL 112 EAST Main.

WANTED, SERVANT TO COOK AND clean for family of two and children. References required. 214 East Franklin.

Solicitors and Salesmen.

N. E. FARMS, SEASONABLE CAMP. Lots cheap. You can buy for us. Commonwealth Real Estate Trust, old South Building, Boston.

SALESMAN TO SELL STAPLE LINE to all dealers; attractive contract; commissions advanced for expenses. Trustee with clean record. Address: W. W. FIELD, Manager, 120 Franklin Street, Chicago.

WANTED, SALESMEN TO SELL OUR guaranteed oils and paints. Experience unnecessary. Extremely profitable territory to right party. Address: FIRE OIL COMPANY, Cleveland, Ohio.

SALESMEN WANTED—GREATEST accounting system on earth; every business house will adopt it; exclusive territory. Exceptional proposition. CHICAGO BINDER AND FILE CO., Chicago, Ill.

SIDE-LINE SALESMEN TO SELL high-grade advertising article used in every business; \$25 to \$50 weekly. Liberal commission; open territory; sample free. C. R. HOPK & SONS, 517 North Broadway, Chicago, Ill.

KEMPER-THOMAS CO., CINCINNATI, wants traveling men to carry advertising cards as side line; \$25 to \$50 weekly. Selling season now opening. ADV. DEPT. KEMPER-THOMAS CO., Cincinnati, Ohio.

SIDE LINE, POCKET SAMPLE; TIN mixtures, \$40 commission. Want limited number high-grade men only. No others need apply. F. L. VERNON, Secretary, New York, N. Y.

\$30 A MONTH SALARY AND EXPENSES to introduce stock and poultry powders; steady work. THE GRANT CO., 26 Springfield, Ill.

WANTED, SIDE-LINE SALESMEN TO carry high-grade, quality Valantine and Eastern line of post cards; season now opening up. Also advertising novelties. References. KAWIN & CO., Chicago.

WANTED, SALESMAN EXPERIENCED in selling books and novelties. Will turn over about a \$10,000 business to the right party. Liberal commission. State of Virginia. References in your application. THE WINTERS COMPANY, Springfield, O.

WE HAVE IDEAL SIDE LINE FOR salesmen now employed, who cannot get additional income. Very profitable as a trunk line. Write us. H. G. Zimmerman & Co., Chicago.

WANTED, A YOUNG MAN WITH some clothing or tailoring experience, to take advantage of an unusually favorable opportunity to go into the tailoring business for himself. No investment. References. Address H 812, care Times-Dispatch.

SALESMAN WANTED FOR OUR specialty needle book; city and country; for advertising purposes to banks and stores. Salary and expenses. References. NATIONAL IMPORTING CO., St. Louis, Mo.

WANTED, A SPECIALTY SALESMAN to sell the best credit register on the market to retail merchants. Apply Room 1312, Chamber of Commerce.

Agents Wanted.

ONLY SUITABLE FOR WELL connected, first-class men to sell stock in a large corporation, quoted in the Wall Street Journal. Good commission and farming; stock secured by productive land, having also monopoly for fertilizer producing crop in certain territory. References. STANDARD, Room 45, 156 Broadway, New York City.

ACTIVE, RELIABLE AGENTS WANTED to sell the wonderful new Bennett Portable \$18 Typewriter. It is the best in the world. Write us for testimonials. Illustrated circulars and agent's credit terms sent free to any one. Family size machine sold on installment. \$10 per week. BUTTER MERGER CO., 33 Henry Street, Brooklyn, N. Y.

AGENTS MAKE \$5 PER DAY HANDLING our engraved metal novelties, nameplates, signs, numbers, etc. Address: THE ENGRAVING CO., Boston, Mass.

AGENTS MAKE \$50 WEEKLY. WE MANUFACTURE the best made. A wonderful seller, \$50 to \$100 per cent. profit; talking unnecessary. Our copyrighted "rust scheme" averages \$100 per week. Send \$1.00 (postage and packing) for a free 250 sample. Particulars free. By mail. Send \$1.00 for a booklet. PATY NEEDLE CO., 44 Union Square, Somerville, Mass.

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