## Want Ad. Rates.

ONE CENT PER WORD when paid in advance. No Ad. taken for less than TEN CENTS.

NO ADS. TAKEN FOR LESS THAN TWENTY-FIVE CENTS when phoned in or charged at the counter.

FOR BUSINESS CONTRACTS Phone Monroe 1 for the WANT AD. MAN to call.

### Lost and Found.

LOST, AN INSTRUMENT FOR RECording blood pressure, known as Roger's Lycos sphygmomanometer. Finder will be rewarded by returning same to DR. W. J. INNES, 2712-A East Broad.

LOST, RICHMOND BLUES' PIN ON Tuesday night between Cowardin Avenue and Ninth and Broad. 'Phone Madison 3687L.

STOLEN, FROM MY STORE, DARK bay horse and runabout. Reward if returned to L. H. MUNDIN, 1602 East Franklin Street.

LOST, SATURDAY AFTERNOON AT about 7:20 P. M., on Broad and Main car or on Allen Avenue, between Broad and Monument Avenue, gold bracelet with initials K. W. S. and date March 14, 1908. Please to return to 1821 Park Avenue.

ALWAYS READ AMOS & POINDEXTER'S Ad. in Want Ad. Column for a home or investment.

STRAYED FROM MY RESIDENCE, Saturday morning, 1632 Monument Avenue, white setter dog brown ears, answers to name of Don; name of owner and name of dog on collar. Reward if returned to above number.

LOST, SEPTEMBER 2, 1910, ONE white and orange setter; medal No. 3,184; answers to name Spot. Reward if returned to 101½ East Clay. HENRY C. SHEPPARD.

STRAYED, FROM 116 NORTH NINEteenth Street, one white bull puppy; four months old; with two brown spots. Liberal reward if returned to above number.

### Help Wanted, Male.

WANTED, AT ONCE, COMPETENT stenographer; state experience and salary expected. EDW. R. TURNBULL, JR., Lawrenceville, Va.

RAILWAY MAIL CLERKS WANTED for Richmond examinations November 12; $800 to $1,600; preparation free. FRANKLIN INSTITUTE, Dept. 394 T, Rochester, N. Y.

WANTED, THOROUGHLY EXPERIenced solicitor for made-up and folding paper boxes; state salary willing to start for; would prefer man who has had experience in bookkeeping. Apply or write THE CAPITAL PAPER BOX CO., 54 Hanover Street, N. W., Washington, D. C.

WANTED, YOUNG MAN FOURTEEN to twenty, on small dairy farm; fair wages; school opportunities if preferred; good home. Address Box 102, Farmville, Va.

WANTED, ON OR BEFORE SEPTEMber 15, an experienced typewriter, stenographer and collector in a wholesale house on Cary Street; reply in own handwriting, giving references and salary expected. Address F 191, care Times-Dispatch.

JUNIOR LINOTYPE OPERATOR; ALSO able to do all-round work in country printing. NEWS, Luray, Va.

MEN TO LEARN BARBER TRADE.—New system; only eight weeks required; wages while learning; steady position. For free catalogue address MOLER'S BARBER COLLEGE, New York City.

WANTED, EIGHT OR TEN WHITE trowel hands for plastering work; wages, $5 per day; eight hours. Apply at once. E. FOLLIARD, Norfolk High School, Norfolk, Va.

WANTED, REGISTERED PHARMAcist; fifty to sixty-five years old; good hours; easy position; users of liquor, cigarettes and drugs do not apply; send references. G. G. CONGDON, Phoebus, Va.

BOOK SALESMEN—I WISH TO correspond at once with successful book men in and near this city; good records and references indispensable; the best book selling plan, designed especially to meet present conditions, will be ready September 1; new and unique features; no wholesaling to middle men; all business under exclusive contract direct from headquarters. GEORGE D. SPROUL, Publisher, 150 Fifth Avenue, New York.

I MADE $50,000 IN FIVE YEARS with a small mail order business; began with $5; send for free booklet; tells how. HEACOCK 5163, Lockport, N. Y.

LOCAL REPRESENTATIVE WANTED; splendid income assured right man or woman to act as our representative after learning our business thoroughly by mail; former experience unnecessary; all we require is honesty, ability, ambition and willingness to learn a lucrative business; no soliciting or traveling; this is an exceptional opportunity for a man or woman in your section to get into a big paying business without capital and become independent for life; write at once for full particulars; inclose two stamps to cover postage. Address W. G. LA ROQUE, President, Lynchburg, Va.

WANTED, HAMMERMEN TO OPErate drop hammers on automobile forgings. Toolmaker to make reamers, etc., for die sinkers. Die setter to set and maintain dies in power-house for trimming drop forgings. Headerman to operate upsetting or heading machines of various sizes. Steady work for first-class experienced workmen. WESTERN TOOL AND FORGE COMPANY, Brackenridge, Pa., Pittsburg Dis.

MAN UNDER 35 TO FIT FOR RAILway mail clerk; good starting salary; rapid advancement; best opportunity in government service; demands immediate action; must be physically sound and not afraid of work. Address INTER-STATE, Box 1283, Omaha, Neb.

IMMEDIATELY, RAILWAY MAIL clerks wanted; entrance examinations announced; best opportunity in years; beginning salary about $900 per year. For information and preparation, address INTER-STATE, Box 1283, Omaha, Neb.

IMMEDIATELY, RICHMOND REPRESentative; either full or part time; mostly office work; large correspondence school corporation; courses covering most every line; thousands successful students throughout Union; strongest student and national indorsement; established sixteen years; doing good business now your locality; best selling courses; unequaled advantages; very profitable commission basis; $150 necessary to swing this, but this you can get back within sixty days, with an extra $150 profit; perfectly secure; immediate action necessary, as there is a bunch of immediate local business ready now for representative; send copies reference letters and full information yourself first letter; inclose 6c stamps. Address INTER-STATE, Agency Dept., Box 1283, Omaha, Neb.

AN INTELLIGENT PERSON MAY earn $100 monthly corresponding for newspapers; no canvassing; send for particulars. PRESS SYNDICATE, Lockport, N. Y.

WANTED, FIRST-CLASS SHIPPING clerk acquainted with city; references required; no novice need apply. Address G 358, care Times-Dispatch.

WANTED, FIRST-CLASS COAT MAKers on ladies' fine coats. CHAS. FISHER, 212 North Third Street.

### Help Wanted, Male.

ANYBODY CAN ADD $8 TO $30 WEEKly to their income, growing mushrooms in cellars, sheds, boxes, etc.; big market; free booklet. HIRAM BARTON, West 48th Street, New York.

MEN WANTED, AGED 18 TO 35, FOR firemen, $100 monthly, and brakemen, $80; on nearby railroads; experience unnecessary; no strike; promotion to engineers, conductors; railroad employing headquarters; over 500 men sent to positions monthly; state age; send stamp. RAILWAY ASSOCIATION, care Times-Dispatch.

OPEN A DYEING, CLEANING AND pressing establishment; very little capital needed; excellent profits; we tell you how; booklet free. BENVONDE SYSTEM, Dept. 239, Staunton, Va.

WANTED, GENERAL REPRESENTAtive for success hand vacuum carpet cleaner; sells for $15; the only successful single person machine on the market; biggest kind of profits; write for terms. HUTCHISON MFG. CO., Wilkinsburg, Pa.

I MADE $50,000 IN FIVE YEARS with a small mail order business; began with $5; send for free booklet; tells how. HEACOCK, 5163, Lockport, N. Y.

AMBITIOUS PEOPLE BECOME BOOKkeepers for $3; earn $25 to $100 weekly; thousands have; you can. GOODWIN, 880, 1215 Broadway, New York.

YOUNG MEN WANTED EVERYwhere to fill positions as reliable, competent chauffeurs; we teach you by mail; the only really practical course offered; in charge of a well-known automobile designer and engineer; to prove that we can positively teach by mail, we'll send our catalogue and first lesson absolutely free; send for them to-day. BULLIS AUTO INSTITUTE, Rochester, N. Y.

WANTED, MAN; MUST BE WILLING to learn and capable of acting as our representative; no canvassing or soliciting; good income assured. Address NATIONAL CO-OPERATIVE REALTY CO., 817 Marden Bldg., Washington, D. C.

$100 MONTHLY AND EXPENSES TO travel and distribute samples for big manufacturer; steady work. S. SCHEFFER, Treasurer, N. 314, Chicago.

WANTED—TWENTY-FIVE COLORED men for railroad work; wages $1.50 per day; must be here Monday. Call at 211 1-2 North Sixth Street.

WANTED, A LIVE SALESMAN TO handle educational proposition; salary and commission. 904 East Broad Street, Richmond, Va., from 2 to 4 P. M.

WANTED, BY THE 1ST OF OCTOBER, a registered pharmacist; one acquainted with soda water business preferred. RALEIGH DRUG CO., Andrew G. Briggs, Prop.

TWO MEN—TWO MONTHS—FOR farm work; good wages and board. Telephone, Madison 856, or call at 206 South Cherry Street.

REGISTERED OR ASSISTANT DRUG clerk wanted at once. Address H 411, care Times-Dispatch.

WANTED, A POSITION AS MANAGER on farm; good references furnished. Address C. M. S., care Postmaster, Stokes, Va.

WANTED, A REGISTERED DRUG clerk; must come well recommended. Apply to STROLE DRUG CO., Norfolk, Va.

WANTED, BRIGHT BOY, WITH FAIR education, to make himself generally useful in a wholesale house; in replying give age and references. Address H 400, care Times-Dispatch.

BE YOUR OWN BOSS—MAKE $4 daily silvering mirrors; any one can do the work at home in spare time; booklet and sample free. G. F. REDMOND, Dept. 314, Boston, Mass.

SALESMAN, TRAVELING SMALL towns, to sell direct to retail stores manufacturer's side line spring dress goods and white goods; liberal commission. FRANK D. LA LANNE & CO., Philadelphia, Pa.

$25 WEEKLY AND EXPENSES TO trustworthy people to travel and distribute samples for big wholesale house. C. H. EMERY, T 414, Chicago.

WANTED, ORGANIZERS—FRATERnal, Social Order of Owls; good commissions. Write N. HOUSE, 138 North Main Street, South Bend, Ind.

FOR MEXICO—MEN EXPERIENCED every branch lumber and forestry; also physician; two drug clerks; Texas window trimmer, $85; salesmen, $80. ANDERSON-HERIER COMPANY, Houston, Texas.

EXPERIENCED LEAD GLAZERS; steady employment to the right men. C. J. BENSON & CO., Baltimore, Md.

POST-OFFICE CLERKS AND CARriers wanted. Examinations will be held in Richmond and many other cities in November. Uncle Sam is best employer; pay is high and sure; hours short, places permanent, promotions regular; vacations with pay; thousands of vacancies every month; all kinds of pleasant work everywhere; no lay-offs; no pull needed; common education sufficient. Ask for free Booklet I M 164, giving full particulars and explaining my offer of position or money back. EARL HOPKINS, Washington, D. C.

RAILWAY MAIL CLERKS WANTED—$800 first year; promotion to $1,800; examination in Richmond November 12; common education sufficient with our coaching. Full particulars free, with position or money back offer. Ask for Booklet I M, V. K. EARL HOPKINS, Washington, D. C.

WE WILL PLACE THREE YOUNG men with $500 in good positions Monday. Call early. VIRGINIA INDUSTRIAL CO., 1102 East Main.

WANTED, A FIRST-CLASS PRINTER who is both compositor and pressman; steady work the year around. Address P. O. Box 373, City.

WANTED, A RELIABLE, EXPERIenced grocery clerk of genteel mannerism; must know fancy business; state references. Address D 12, care Times-Dispatch.

WANTED, TEN FIRST-CLASS PAPERhangers. Apply BOOTH BROS., 218 N. Third Street.

EARN $25 A WEEK IN SPARE TIME, mailing catalogues for cut-rate grocery mail order house; supplies furnished. NATIONAL GROCERY SUPPLY CO., Holland, Mich.

WANTED, A HUSTLING YOUNG MAN as collector for an instalment house; must come well recommended; reply in own handwriting, stating salary expected. Address J 61, care Times-Dispatch.

WANTED, FIVE LABORERS TO WAIT on bricklayers on sure good wages; long job. Apply Monday morning at Boulevard and Marshall.

STENOGRAPHER WANTED FOR TEN days; good salary. Address K 127, care Times-Dispatch.

WANTED, A BOY TO LEARN ELECtrical business; $4 per week paid while learning. Phone Madison 1774-L.

### Situations Wanted, Male.

WANTED, BY AN EXPERIENCED AND competent salesman, position to travel Virginia and Carolinas. Address D 5, care Times-Dispatch.

ENERGETIC, SOBER AND INDUSTrious young man, with experience, desires position as manager of farm. Apply to T. W. RIDOUT, Warren Plains, N. C.

WANTED, PERMANENT POSITION BY experienced registered druggist, anywhere, at once. Good references furnished. W. H. T., care Times-Dispatch.

WANTED, POSITION AS BOOKKEEPer, paymaster or stenographer; experienced; references exchanged. Address H. S. C., Box 89, Franklin, Va.

### Situations Wanted, Male.

WANTED, BY EXPERIENCED SHIPPING AND RECEIVING CLERK, POSITION WITH WHOLESALE HOUSE; CAN FURNISH BEST OF REFERENCES. ADDRESS G 374, CARE TIMES-DISPATCH.

WANTED, BY YOUNG MAN OF ABILITY, POSITION AS SALESMAN (EITHER CITY OR ROAD); A1 REFERENCES. ADDRESS F 195, CARE TIMES-DISPATCH.

WANTED, SITUATION BY REGIStered pharmacist; twenty-one years' experience; single; best references; salary, $15 per week. Address OPIUM, 615 North Calvert Street, Baltimore, Md.

YOUNG MAN WITH GOOD EDUCAtion and several years' office experience desires position where ability and integrity will merit advancement; references. Address G 357, care Times-Dispatch.

WANTED, TO MEET A GROCERYMAN who wants a first-class manager; one who is honest, progressive and up-to-date. If you want your sales increased answer this ad. Address F 198, care Times-Dispatch.

POSITION WANTED—YOUNG MAN now employed by wholesale concern desires to make a change; active work preferred. G 356, care Times-Dispatch.

YOUNG MARRIED MAN FIFTEEN years' office experience with leading Richmond firms desires position with good house; served as bookkeeper, head accountant, secretary-treasurer, finance man, correspondent, etc.; best Richmond references. Address F 194, care Times-Dispatch.

WANTED, BY YOUNG MAN OF EIGHT years' experience, position as bookkeeper and office man; now employed, but wishes to make a change; best references. Address N 193, care Times-Dispatch.

COMPOSITOR—FIRST-CLASS JOBBER and stone hand, accustomed to highest grade work in New York and Chicago; a first-class linotype machinist and fair operator; married and steady. E. PIERCE, 409 North Seventh Street.

WANTED, A POSITION AS FARM manager and worker; best references given; age 40; life experience. Address J. E. ARTHUR, Evington, Va.

YOUNG MARRIED MAN, 35, DESIRES position in office or outside work; energetic; good salesman or collector; can take care of correspondence; expert typewritist; good writer (no stenographer), or would invest money in business that will warrant quick returns on investments; no time to listen to fake schemers. Address F 189, care Times-Dispatch.

WANTED, BY A THOROUGHLY CAPable young lady of four years' experience, a clerical position. Address G 373, care Times-Dispatch.

WANTED, BY YOUNG MAN FAMILiar with office work, position where there is chance of promotion; good references. Address G 379, care Times-Dispatch.

WANTED, WHITE BOY TO LEARN barber's trade. 504 West Broad.

WANTED, THREE FIRST-CLASS PAperhangers. Wages, $3.50 per day. J. W. SMITHERS & CO., 204 North Fifth.

### Help Wanted, Female.

GIRLS WANTED,
WHITLOCK BRANCH, FEDERAL CIGAR COMPANY,
TWENTY-THIRD AND MAIN STREETS, RICHMOND, VA.

WANTED, A COMPETENT WOMAN to do clerical work in a bank in a small town; state age, experience and salary wanted. Address H 574, care Times-Dispatch.

A GOOD YOUNG WOMAN TO KEEP house for widower with infant and two others in family; good home for right party, and be her own mistress; salary, $3. Address D 17, care Times-Dispatch.

THE EDMUNDS STENOGRAPHERS' AGENCY, Baltimore, Md., wants stenographer for large seaside hotel; state age, experience and salary expected; references. Address M. EDMUNDS, Paces, Va.

WANTED, EXPERIENCED SALESlady to stay in ladies' tailor parlor, 524 West Grace. J. BROWN.

WANTED, FIRST-CLASS WOMAN TO cook and clean. Must come well recommended. 207 East Cary, third flat.

WANTED, A FIRST-CLASS COOK. APply 9 o'clock Monday morning at Room 1103, Mutual Building, Ninth and Main Streets.

SMALL FAMILY IN SUBURBS WISHES reliable, refined woman who understands cooking, as working housekeeper. Will be treated as one of the family. HOUSEKEEPER, Box 262, City.

WANTED, EXPERIENCED SALESladies in several departments; permanent positions. JACOB LEWIT & SONS, 1531-33 East Main.

WANTED, GIRLS TO MAKE PAPER boxes; good pay, steady employment and light clean work; beginners paid well while learning. Apply to THE RANDOLPH PAPER BOX CO., Ross Street.

WANTED, STENOGRAPHER AND bookeeper—lady preferred—for wholesale lumber office. Give reference and state salary expected. Box 36, Clover, Va.

WANTED, A WOMAN TO COOK AND clean for small family. Apply to 2204 Floyd Avenue.

WANTED, A COMPETENT WHITE waitress, with references. Apply 821 West Franklin, between 3 and 5 P. M.

WANTED, POSITION AS STENOGRApher; can assist in bookkeeping. Address F 183, care Times-Dispatch.

MILLINERY BUSINESS WILL BE sold Monday for $1,500; stock cost $3,000; select and complete. VIRGINIA INDUSTRIAL CO., 1102 East Main.

WANTED, GOOD, RELIABLE, STRONG woman to do cooking and house work; good wages to right person. Apply 6 East Grace Monday morning between 7 and 8.

ALWAYS READ AMOS & POINDEXTER'S Ad. in Want Ad. Column for a home or investment.

WANTED, A BRIGHT YOUNG LADY of good address as demonstrator; permanent local position; satisfactory references as to character required. Address, in own handwriting, F 204, care Times-Dispatch.

WANTED, A WORKINGHOUSE KEEPer where two servants are kept, short distance in the country; good salary. Apply Tuesday morning, Mutual Building, Room 503, 9:30 to 10:30.

WANTED, A LADY TO TAKE CARE of four-months-old baby for one or two months. Address G. T. J., Swansboro, Va.

WANTED, HELP ON DRESSES. APply 508 East Clay Street, Richmond.

WANTED, A GOOD COOK. MUST have good references. Apply 1720 Grove Avenue.

HOUSEKEEPER AND MOTHER'S helper. Apply Monday or Tuesday after 5 P. M. at 1726 Grove Avenue.

WANTED, YOUNG LADY AS STENOGrapher and to do light office work. Apply 4 South Twelfth Street.

WANTED, A COOK FOR FAMILY OF two. Apply at 1303 West Avenue, between 8 and 10 A. M.

WANTED, EXPERIENCED HELP TO sew on ladies' dresses. 412 North Adams Street.

### Situations Wanted, Female.

LADY LIVING IN THE COUNTRY desires a companion and housekeeper; prefers a person between twenty-eight and thirty-five years of age; references exchanged. Address M. J. N., Box 22, R. F. D. No. 1, Gordonsville, Orange county, Va.

### Situations Wanted, Female.

COMPETENT LADY STENOGRAPHER desires position; over three years' experience. Address D 20, care Times-Dispatch.

A LADY OF REFINEMENT DESIRES position as housekeeper or companion; highest recommendations. A. B. L., P. O. Box 553, City.

WANTED, BY COMPETENT YOUNG WOMAN, WITH EXPERIENCE, POSITION AS BOOKKEEPER OR ASSISTANT BOOKKEEPER; HOLD PERMANENT POSITION, BUT WISHES TO CHANGE. ADDRESS F 197, CARE TIMES-DISPATCH.

WANTED—A1 STENOGRAPHER AND ASSISTANT BOOKKEEPER, WITH KNOWLEDGE OF GENERAL OFFICE WORK, DESIRES POSITION; AT PRESENT EMPLOYED, BUT ANXIOUS TO MAKE CHANGE. ADDRESS H 414, CARE TIMES-DISPATCH.

COMPETENT, ALL-ROUND DRESSmaker wishes day work; $1 per day. Madison 7862.

WANTED, SITUATION IN GOOD FAMily to care for children and help in house. Address THERESA WAGNER, 10 Meadow Bridge Road.

A LADY GRADUATE WHO HAS HAD much successful experience in teaching, and who is also a competent bookkeeper, desires a position. Address MISS T., 801 Lexington Avenue, Charlottesville, Va.

WANTED, BY A REFINED, SETTLED lady, a position as companion in a family without children; willing to assist in light housekeeping and plain sewing. Address MRS. S. L. TOMPKINS, care Times-Dispatch.

LADY DESIRES POSITION TO TEACH in private family; English, French and music; the latter a specialty with beginners. References exchanged. Box 94, South Boston, Va.

A LADY OF CULTURE AND REFINEment desires a position as companion or governess for small children; best reference given and required; state salary. MISS B., care Postmaster, Trevillians, Louisa county, Va.

WANTED, BY AN EXPERIENCED teacher, a position to teach English, mathematics, French, music, drawing and painting. Box 15, Scottsville, Va.

WANTED, POSITION AS BOOKkeeper by a young lady who is competent, reliable and thoroughly experienced; capable of taking charge of correspondence; references strictly first-class. Address E 154, care Times-Dispatch.

EXPERIENCED YOUNG LADY BOOKkeeper wishes to make a change; can furnish best of references. Address D 143, care Times-Dispatch.

A WOMAN OF CULTURE, WITH ONE child, would assist in caring for a home and young children for widower or invalid, and share in expenses. Address G 355, care Times-Dispatch.

A LADY OF FORTY WISHES POSItion as matron or linen keeper in hotel. Write E., Box 22, Winterpock, Va.

CAPABLE TEACHER DESIRES POSItion in family; English, Latin, French, music; testimonials furnished; state terms. Address MISS V. W., care Postmaster, Warren, Albemarle county, Va.

YOUNG LADY STENOGRAPHER, with several years' experience, desires position; railroad work preferred. Address L 50, care Times-Dispatch.

WANTED, A POSITION AS STENOGrapher; six years' experience; references if required. Address MISS K., 3107 Floyd Avenue, City. Phone 6282-L.

WANTED, BY A REFINED LADY A position as housekeeper for widower, or nurse. Address T., 3107 Floyd Avenue, City. Phone 6282-L.

WANTED, POSITION IN LARGE store, cloak or suit department as fitter. MRS. L. G. WATTS, Albemarle Hotel, Mechums River, Va.

### Professional Help Wanted.

THE VIRGINIA TEACHERS' BUREAU supplies private and public schools with teachers of all grades on short notice. Address REV. R. W. CRIDLIN, Manager, Manchester, Richmond, Va.

WANTED, A LADY TO TEACH LATIN and history, or elocution, in a female college; must be a graduate of a school of high standing. VIRGINIA TEACHERS' BUREAU, Manchester, Va.

### Situations, Professional.

WANTED, POSITION AS PUBLIC OR private teacher, by young lady holding second grade certificate. Address LYDIA E. SMITH, Route 2, Crewe, Va.

TRAINED NURSE OR TEACHER OF English, French, music and art desires employment. Address EMMIE, care Postmaster, Guineys, Va.

EXPERIENCED BUSINESS COLLEGE teacher will teach you Gregg shorthand and typewriting; also help you get position; enroll now; easy terms. Address "OPPORTUNITY," care Postmaster, Richmond, Va.

REFINED, EDUCATED LADY WISHES position as companion to elderly lady, or as housekeeper, or teacher for private school; to right persons services invaluable. Address MISS M. R. J., Lock Box 68, Scottsburg, Va.

WANTED, BY YOUNG LADY, THOROughly qualified, position to teach piano. Address H 402, care Times-Dispatch.

WANTED, BY YOUNG MAN OF EXperience, holding certificate, position to each in public schools; best of references. Z., care Postmaster, Saluda, Va.

WANTED, BY YOUNG LADY, POSItion to teach in public or private school; holds certificate. Address A., care Postmaster, Saluda, Va.

A LADY GRADUATE WISHES A SITuation in a private family to teach the usual English branches and music; small children preferred. Address MISS B., care Postmaster, Milford, Va.

### Solicitors and Salesmen.

SALESMEN, TRAVELING, TO CARRY on commission six samples of men's first-grade solid leather work shoes, made to retail at $2.50 and $3. State experience and references. Address $2.50 AND $3.00 SHOE FACTORY, Baltimore, Md.

SALESMEN WANTED BY LARGEST European lace-embroidery manufacturers, to sell popular specialties from stock; samples, thirty-five pounds; 10 per cent. commission; weekly drawings. WILSON, 491 Broadway, New York.

CANVASSERS AND GENERAL STOREkeeper agents; $3 to $20 daily; exclusive territory; selling my solid aluminum Gem Cooker and specialties. WM. R. BRANCH, Wholesale Department F, 2 South Fourteenth Street, Richmond, Va.

SALESMEN WANTED, TO INTRODuce new muff novelty; patented article in State of Virginia; exclusive territory given. C. M. GREGORY, 620 Twelfth Street, Denver, Col.

SALESMEN WANTED, SELL GROcers, druggists, confectioners; $125 monthly and expenses. CALIFORNIA CIDER AND EXTRACT CO., 247 Leffingwell, St. Louis, Mo.

FIRST-CLASS SALESMAN, PREFERably with experience in handling specialties for new office appliance now being extensively advertised; Chicago and New York men making $7 to $15 per day; easy seller; pocket sample; send for particulars. BARBER & RICE, 85 Dearborn Street, Chicago.

SALESMAN FOR THIS TERRITORY; splendid commission contract, with $35 weekly advance to producer; staple line; permanent position. E. L. RICE & CO., Detroit, Mich.

### Solicitors and Salesmen.

SALESMEN, OUR SIDE-LINE MEN clear $5 a day while waiting for trains. A thoroughly high-grade, dignified proposition that any salesman can easily place with retailers in any line; a side line you will delight to handle; write now. M. H. MATHEWS, 1341 Thomas Building, Dayton, Ohio.

REPRESENTATIVES TO SOLICIT ON commission exclusively or side line, the saloon, drug and liquor trade for a straight Kentucky whiskey adopted by the government for hospital purposes; an easy seller; write quick for territory. WOODLAND CO., Dept. 71, Covington, Ky.

SALESMEN FOR LOOSE LEAF DEVices on commission; only those who can produce results need apply; best accounting system ever devised. CHICAGO BINDER AND FILE CO., 118 South Clinton Street, Chicago, Ill.

WANTED, SALESMAN ON FIRSTclass merchants' proposition; strictly commission; last man out made 26 towns in first nine days, and sold in every town; commission on smallest sale is $5; money advanced if needed for expenses. CHICAGO COPY COMPANY, 747 Milwaukee Avenue, Chicago, Ill.

OUR NEW PROPOSITION; SUCCESS almost certain selling groceries and clothing by mail; also complete line of general merchandise; something new; $25 to $100 necessary; particulars free. J. & P. LACKEY, 2230 La Salle Street, Chicago.

CAPABLE SALESMAN TO COVER Virginia with staple line. High commissions with $100 monthly advance. Permanent position to right man. JESS H. SMITH CO., Detroit, Mich.

SALESMAN, EXPERIENCED IN ANY line, to sell general trade in Virginia. Unexcelled specialty proposition with brand-new feature. Commission with $35 weekly for expenses. THE CONTINENTAL JEWELRY CO., Cleveland, O.

WANTED, HIGH-CLASS SPECIALTY salesman for Virginia; staple line on new and exceptional terms. Successful computing scale, jewelry or cash register proposition man preferred. Best season now open. Commission contract that will pay right man $100 weekly above expenses. References required. MILES F. BIXLER CO., Cleveland, O.

WANTED, A FIRST-CLASS SALESman for a first-class specialty. It is brand-new, and a necessity. State your record. Address F 207, care Times-Dispatch.

WANTED, SEVERAL SPECIALTY salesmen to sell an article of great merit to retail merchants. Rare opportunity for a hustler to make big money. Call Room 13 1-2, Chamber of Commerce.

SALESMEN HAVING FINANCIAL friends or clients, in every city and county in Virginia; live, quick selling subscription proposition; write to-day for selling plan and prospectus, inclosing 12c postage for same; no book or insurance canvassing. P. O. Box 269, Richmond, Va.

### Agents Wanted.

AGENTS—$1.33 PER HOUR PROFIT, introducing guaranteed line hosiery for men, women and children; latest and best agents' proposition; samples free. THOMAS COMPANY, 6182 Barney, Dayton, O.

AGENTS, SEND FOR FREE COPY OF "Thomas Agent"; greatest agents' paper ever published; filled with money-making plans; "no-license tax" decision Supreme Court; points to agents; every agent in the United States should have a copy at once. THOMAS COMPANY, 1182 Wayne Avenue, Dayton, O.

AGENTS—BOTH SEXES WE MANUfacture and control the fastest selling household specialty ever invented. CONNOLLY CO., 123 Liberty, New York.

MANAGER WANTED EVERY CITY and county, handle best paying business known; legitimate; new; exclusive control; no insurance or book canvassing. Address CHAS. HALSTEAD, 43 West 34th Street, New York.

MAN CLEARED $1,182, LADY $730, last six months, selling Holladay's Marvel Shoe Polish; selfshining, waterproof. Why not you? Write for demonstrated sample and terms. B. N. HOLLADAY, 126 West 31st, New York.

AGENTS, $1 HOURLY; JUST PATENTed; one-handed flour sifter. Only one in world. Sample free. FORSHEE CO., B 57, Dayton, O.

DON'T ACCEPT AN AGENCY UNTIL you get my samples and particulars; money-makers. Address SAYMAN, 818 Sayman Building, St. Louis, Mo.

AGENTS ON SALARY OR COMMISsion. The greatest agents' seller ever produced; every user of pen and ink buys it on sight; 200 to 500 per cent. profit; one agent's sales amounted to $620 in six days; another $32 in two hours. MONROE MFG. CO., X 39, La Crosse, Wis.

I MADE $50,000 IN FIVE YEARS with a small mail order business; began with $5; send for free booklet; tells how. HEACOCK, 5164, Lockport, N. Y.

START A "CREW" SELLING HOUSEhold specialty; biggest seller ever invented; enormous profit; exclusive territory. CHESWICK CO., 120 Liberty Street, New York.

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