

Every Piano Has a Discount Tag of Its Own

In the Sale of the Cable Piano Company's \$100,000.00 Stock

Player Pianos

A discount of 10 per cent. will be given on the Conover, Cable and Kingsbury Inner-Player, regular prices of which range from \$6.50 to \$1,000, and 20 per cent. discount is allowed on the Schubert and Euphonia Player Pianos, prices of which are \$500, \$550, \$575 and \$600. Long time terms are granted on these prices. A further discount of 10 per cent. is given for cash and short time settlements.

We offer some special bargains in Used Player Pianos, quoting, among many others, a \$700 Cecilian for \$315; a \$650 Kingsbury Inner-Player for \$409.50, etc., etc.

Mason & Hamlin

No discounts or cut of price is ever made on this Piano. However, we have several used Mason & Hamlin Pianos which we offer at this sale.

- 1 \$1,800.00 Concert Grand M. & H. Piano. Used only in concert work. In fine condition. Trans-fer Sale price, \$1000
- 1 \$700.00 Upright M. & H. Piano Used only a short time. Now in good condition. Transfer Sale price, long time, \$560. Trans-fer Sale, CASH or short time price, \$504
- 1 \$800.00 Baby Grand M. & H. Piano. Used only a short time. Good condition. Ebony case, Style A. Transfer Sale price, long time, \$640. Transfer Sale, CASH or short time price, \$576
- 1 \$700.00 Style G M. & H. Piano. Dark mahogany case. Used only a short time. Practically new. Transfer Sale price, long time, \$630. Transfer Sale, CASH or short time price, \$567

101 Best Songs, 10c

For Home, School and Meeting, containing all of the famous patriotic songs and the finest collection of old favorites ever published—words and music complete. 10c a copy.

20%, 30%, 40%, 50%, 60% on Time 10% Extra for Cash

GREAT REDUCTION OF PRICE IN REGULAR STOCK OF NEW PIANOS

- 1 Carload New \$350 Cambridge Pianos 40 per cent. off regular price. Transfer Sale, long time, \$210.00. Transfer Sale, CASH or short time, \$189.00
- 30 New \$250.00 DeKoven Pianos 20 per cent. off regular price. Transfer Sale, long time, \$200.00. Transfer Sale, CASH or short time, \$180.00
- 50 New \$350.00 Schubert Pianos 20 per cent. off regular price. Transfer Sale, long time, \$280.00. Transfer Sale, CASH or short time, \$252.00
- 40 NEW \$300.00 EVERARD PIANOS—LESS THAN HALF PRICE Double veneered mahogany case. Genuine ivory keys. Best nickel pedals. Standard action. Full metal frame. Beautiful tone. Excellent lasting qualities. A Piano that will give great satisfaction. This Piano is a bargain at the regular price, and a positive money-saver at the price quoted for this sale. Transfer Sale, long time, \$180.00. Transfer Sale, CASH or short time, \$144.00
- 20 New \$275.00 Cabinet Grand Pianos 30 per cent. off regular price. Transfer Sale, long time, \$192.50. Transfer Sale, CASH or short time, \$163.63
- 20 New \$250.00 Upright Pianos 30 per cent. off regular price. Transfer Sale, long time, \$175.00. Transfer Sale, CASH or short time, \$157.50
- 50 New \$275.00 Wellington Pianos 20 per cent. off regular price. Transfer Sale, long time, \$220.00. Transfer Sale, CASH or short time, \$198.00
- 25 New Cable Pianos Regular Price \$400.00 and \$450.00. Transfer Sale, liberal terms, \$320.00 and \$360.00. Transfer Sale, CASH or short time, quick settlement, \$288 and \$324
- 20 New Conover Pianos. Sold Everywhere at the Same Standard Prices, According to Size and Style. Regular prices, \$450.00 to \$575.00. Long time price, \$405.00 to \$517.50. Cash Prices, \$364.50 to \$465.75

\$25,000 Stock of Victors

No cash down. Then only small weekly or monthly payments. Pay cash only for the Records you get.

Come down and hear the various styles in our Victor Department. Victrolas from \$15.00 to \$400.00. If there's one there you like, have it sent home. Pay only for the records you select. In a month begin paying a little each week or monthly until the instrument is paid for. If you don't want the Victor now, we will reserve it and deliver it at Christmas. There is likely to be a shortage of Victrolas this year, as there was last year. Make your selection now while our stock is full.

Small Musical Merchandise

Heavy discounts have been made in this department, which contains a multitude of various articles—Sheet Music, Music Books, Albums, Music Satchels, Rolls, Cases and Cabinets, Guitars, Banjos, Violins, Mandolins, Strings and Accessories, Drums, Bugles, etc., etc. A general discount of 30 per cent. to 50 per cent. applies to all this stock, although in some of the items a much deeper cut is made.

These prices serve to show the sweeping reduction, and of course there are intermediate qualities at corresponding prices.

- \$7.00 Guitars for \$3.50; \$25.00 Guitars for \$12.50.
- \$4.00 Banjo for \$2.00; \$15.00 Banjo for \$7.50.
- \$10.00 Violin for \$5.00, and up at same discounts.
- \$4.00 Mandolin for \$2.00; \$37.50 Mandolin for \$18.75.
- \$1.50 Bugles for 75c; \$4.00 Bugles for \$2.00.
- \$2.00 Music Satchels for \$1.40; \$12.00 Music Satchels for \$8.40.
- \$1.50 Music Rolls for \$1.05; \$3.50 Music Rolls for \$2.45.

HERE ARE A FEW OF THE MANY BARGAINS IN USED PIANOS

- \$300.00 Wellington Upright—Slightly used and in very good condition. 40 per cent. long time price, \$180.00 CASH or short time price, \$162.00
- \$350.00 Kingsbury Upright—Used, but in good shape. Last many years. 50 per cent. long time price, \$175.00. CASH or short time price, \$157.50
- \$400.00 Chase Bros. Upright—Used, but in good condition and a bargain. 50 per cent. long time price, \$200.00. CASH or short time price, \$180.00
- \$400.00 Cable Upright—Used, but in most excellent condition. 50 per cent. long time price, \$200.00. CASH or short time price, \$180.00
- \$250.00 DeKoven Upright—Our own make; slightly used, but good value. 30 per cent. long time price, \$175.00. CASH or short time price, \$157.50
- \$250.00 Wellington Upright—Used but in good condition, and is good for years. Use 50 per cent. long time price, \$125.00. CASH or short time price, \$112.50
- \$450.00 Cable Upright—Used. A good piano and in excellent condition. 50 per cent. long time price, \$225.00. CASH or short time price, \$202.50
- \$300.00 Waters & Son Upright—Used, but a reliable piano and in good condition. 50 per cent. long time price, \$150.00. CASH or short time price, \$108.00
- \$250.00 DeKoven Upright—Slightly used. Nearly new A fine bargain. Come quick 20 per cent. long time price, \$200.00 CASH or short time price, \$180.00
- \$275.00 Kingsbury Upright—Used. Our factory department reports this piano in fine condition. A bargain. 50 per cent. long time price, \$137.50. CASH or short time price, \$123.75
- \$300.00 Wellington Upright—Used. Now in very good order. A bargain. 40 per cent. long time price, \$180.00. CASH or short time price, \$162.00
- \$250.00 DeKoven Upright—Used, but good for many years, good condition. 40 per cent. long time price, \$150.00. CASH or short time price, \$135.00
- \$400.00 Schubert Upright—Used, but now in fine condition. Real bargain. 50 per cent. long time price, \$200.00 CASH or short time price, \$180.00
- \$400.00 Davies & Son Upright—Used. A good piano in very good condition—last for years. 60 per cent. long time price, \$160.00. CASH or short time price, \$144.00
- \$250.00 DeKoven Upright—Used. Now in good shape. In every respect a bargain. 30 per cent. long time price, \$175.00. CASH or short time price, \$157.50
- \$500.00 Emerson Upright—Used, but a cracker-jack bargain. A big piano value. 70 per cent. long time price, \$350.00. CASH or short time price, \$315.00
- \$400.00 Cable Upright—A fine piano. Used, but in excellent condition. 40 per cent. long time price, \$240.00. CASH or short time price, \$216.00
- \$275.00 Kohler & Campbell Upright—Used, but in good condition. A splendid bargain. 50 per cent. long time price, \$137.50. CASH or short time price, \$123.75
- \$350.00 Cable & Son Upright—Used, but good for long and satisfactory service. 60 per cent. long time price, \$140.00. CASH or short time price, \$126.00
- \$600.00 Art Conover Upright—Not catalogued; special; used, but in good condition. 50 per cent. long time price, \$300.00. CASH or short time price, \$270.00
- \$350.00 Cable Upright—Used, but in fine order. An excellent piano. Bargain. 40 per cent. long time price, \$210.00. CASH or short time price, \$189.00
- \$850.00 Conover Grand Piano—Figured mahogany case. Only slightly used. Good as ever. 30 per cent. long time price, \$595.00. CASH or short time price, \$535.50
- \$350.00 Kingsbury Upright—Nearly new. Mahogany case. Used, but in excellent order. 30 per cent. long time price, \$245.00. CASH or short time price, \$220.50
- \$500.00 Special Staff Upright—Art case. Full size. Used, but now in perfect condition. 50 per cent. long time price, \$250.00. CASH or short time price, \$225.00
- \$250.00 Wooster Upright—Very slightly used. Almost good as new. 30 per cent. long time price, \$175.00. CASH or short time price, \$157.50
- \$375.00 Kingsbury Upright—Figured Burl walnut case. Largest size. No better bargain offered. 40 per cent. long time price, \$225.00. CASH or short time price, \$202.50
- \$300.00 Wellington Upright—Antique oak case. A beauty. Used. In good condition. 40 per cent. long time price, \$180.00. CASH or short time price, \$162.00
- \$850.00 Conover Grand Piano—Ebony case. Used for several years, but good condition and a big bargain. 50 per cent. long time price, \$425.00. CASH or short time price, \$382.50
- \$400.00 Chase Bros. Upright—Used. Now in good order. Good for many years. 60 per cent. long time price, \$160.00. CASH or short time price, \$144.00

The tags tell the price of everything. You could send your little daughter to this sale and she would be as certain to have the right price quoted as you would yourself. One price to everybody, and that marked plainly on the tag. Everything must go, and quick-selling prices have been reduced to the last possible notch. Pianos will be shipped to any point in Virginia and North Carolina subject to approval of buyer.

SUCCESSORS
CABLE PIANO COMPANY.

The Corley Company

213 E. BROAD ST.,
RICHMOND, - VIRGINIA.

200 Rolls Player Music, 35c Roll

This music is the 50c to \$1.75 price, as good as new in every respect except for a few finger prints on the end of the roll. They have been used for demonstration purposes.

WILL PROVE CHECK AGAINST FORGERY

New York, November 15.—Conclusion of an agreement by which the Guaranty Trust Company will co-operate with the new central bureau for the validation of cotton bills of lading was announced to-night by Charles S. Haight, counsel for the Liverpool cotton bills of lading committee. Mr. Haight, who has been conferring for two months past with various leading exchange buyers in an effort to convince them of the value of the central bureau in checking up irregularities in the cotton bills which they accept as collateral, said that after several conferences with Guaranty Trust Company counsel the officers of the institution had decided that co-operation with the central bureau would be to their advantage.

GEO. W. ANDERSON & SONS, 215 East Broad Street.

Rugs of Every Kind To Select From

The largest stock we have had the pleasure of showing you. Odd sizes our specialty. Look them over.

KAZAKS—Special,
9x12 feet \$13.50

The Ideal Bedroom Rug. All colors. Our leader.

Anderson's Carpet House.

Mississippi, Georgia and Texas are enforcing his argument for the necessity of maintaining such a method of safeguarding against crooked work as the central bureau provides.

Circuit Court of Appeals. The United States Circuit Court of Appeals reconvened yesterday, with Circuit Judges Goff and Pritchett and District Judges McIlwain and Connor in attendance.

The following case was argued: No. 1035, John T. Cooper, plaintiff in error, vs. C. M. Pratt et al., defendants in error; in error to the Circuit Court at Charleston, W. Va. Cause argued by R. G. Linn, of Charleston, W. Va., and J. W. Vandervort, of Parkersburg, W. Va., for the plaintiff in error, and by W. E. Chilton, of Charleston, W. Va., for the defendants in error, and submitted.

Court adjourned until this morning at 10:30 o'clock.

Case in call to-day: No. 1048, Marvel Buckle Company et al., appellants, vs. Alma Manufacturing Company et al., appellees; appeal from the Circuit Court at Baltimore, Md. To be argued by A. V. Cushman, of Washington, D. C., and Mann & Company, of Baltimore, Md., for the appellants, and by Livingston Gifford and Charles S. Jones, of New York City, and S. H. Lauchheimer, of Baltimore, Md., for the appellees.

Ground to Pieces by Train. [Special to The Times-Dispatch.] Lynchburg, Va., November 15.—James Mitchell, colored, who lived in Sandy Hook, while attempting to board a westbound freight train on the Chesapeake and Ohio Railway shortly before 2 o'clock this morning, lost his footing and fell. He was horribly mangled, being injured in such a manner that death must have been instantaneous.

THREE HUNDRED AT TAFT LUNCHEON

(Continued from First Page.) Mayor Richardson made the suggestion, without offering any formal motion, that in view of the fact that both the Mayor and Governor of the State were on the program of the Good Roads convention during the morning for addresses, that Henry W. Anderson be named as toastmaster for the luncheon.

Cadets May Come. Adjutants Jennings C. Wise, of the artillery service, told the committee of the plans in view for bringing the Virginia Military Institute cadets to Richmond as the official escort of the President on Monday. These plans have not yet been completed, depending somewhat on the rates named by the railway companies and other contingencies.

The committee expressed the hope that the arrangements could be perfected for bringing the cadets to Richmond, and left the matter in the hands of a subcommittee for consultation with the Governor and the railway authorities.

The plan of entertainment so far adopted does not contemplate any formal parade, as the President will be taken at once to his hotel on arrival in the city, and from there to the Auditorium, where the Good Roads Congress will be in session. If the cadets can be brought here, the committee will issue invitations to the principal members of the First Regiment to join in a review before the President immediately after the Auditorium address, the militia and cadets escorting the President through the principal streets from the Auditorium to the Jefferson Hotel.

Arrangements Made at Once. The special committee of citizens arranged for by the Chamber of Commerce and now amalgamated with the special committee of the City Council in charge of all arrangements for the day, consists of Henry W. Wood, P. M. Carrington, T. Reed, John M. Miller, Jr., E. C. Laird, Henry W. Anderson, J. G. Corley, William H. White and Joseph E. Willard; and from the City Council, Mayor D. C. Richardson, City Councilmen R. L. Peters, H. B. Pollard, Jr., Frank M. Reade, and W. J. Gilman. Secretary R. A. Dunlop and Business Manager W. T. Dabney, of the Chamber of Commerce, were the members of the committee, the active arrangements of details in the hands of the various subcommittees being in charge of Mr. Dabney, who last night signed the contract with the Jefferson Hotel for the luncheon, arranged for the motor cars for the seven Pines trip, issued the invitations to the guests of the city, and filed with Clerk McDowell a list of those citizens who have to this date announced that they would attend as contributing members. The general committee will meet again on Saturday to receive reports from a number of subcommittees and perfect details so that everything may move with precision when the guests of the city arrive on Monday.

THE WEATHER

Forecast: Virginia—Fair and colder Thursday; Friday fair; moderate north-west winds.

North Carolina—Fair and cooler Thursday; Friday fair; light to moderate west winds.

Special Local Data for Yesterday:

12 noon temperature	52									
3 P. M. temperature	52									
6 P. M. temperature	52									
Minimum temperature up to 8	50									
P. M. temperature	54									
Mean temperature	54									
Normal temperature	56									
Excess in temperature	49									
Deficiency in temperature since 3	3									
March 1	57									
Accum. excess in temperature	37									
since January 1	57									
Deficiency in rainfall since March 1	9.1									
Accum. deficiency in rainfall since 1	6.95									
Local Observations 8 P. M. Yesterday: <tr><td>Temperature</td><td>48</td></tr> <tr><td>Humidity</td><td>70</td></tr> <tr><td>Wind—velocity</td><td>S.W.</td></tr> <tr><td>Weather</td><td>Clear</td></tr> <tr><td>Rainfall last twelve hours</td><td>0.0</td></tr>	Temperature	48	Humidity	70	Wind—velocity	S.W.	Weather	Clear	Rainfall last twelve hours	0.0
Temperature	48									
Humidity	70									
Wind—velocity	S.W.									
Weather	Clear									
Rainfall last twelve hours	0.0									

CONDITIONS IN IMPORTANT CITIES.

Place	Ther.	H. T.	W. Weather.	
Asheville	48	58	44	Clear
Atlanta	48	50	38	Clear
Atlanta City	48	50	38	Clear
Boston	38	48	36	Clear
Buffalo	38	48	36	Cloudy
Calgary	38	48	36	Cloudy
Charleston	58	68	50	Clear
Chicago	50	62	50	Clear
Denver	52	62	50	Clear
Duluth	19	29	26	Clear
Galveston	66	70	62	Clear
Hatteras	56	58	52	Clear
Hayti	60	68	58	Clear
Jacksonville	60	68	58	Clear
Kansas City	38	48	38	Clear
Louisville	50	58	42	Clear
Memphis	52	60	48	Clear
New Orleans	62	72	54	Clear
New York	46	54	44	Clear
Norfolk	50	58	42	Clear
Oklahoma	64	74	42	Clear
Pittsburgh	50	58	42	Clear
Raleigh	52	62	40	Snow
St. Louis	40	52	36	Clear
St. Paul	12	18	2	Clear
San Francisco	58	68	50	Clear
Savannah	62	70	62	Clear
Spokane	38	48	34	Cloudy
Tampa	68	78	72	Clear
Washington	50	58	46	Clear
Winnipeg	4	14	4	Clear
Wytheville	44	54	42	Clear

MINIATURE ALMANAC.
November 16, 1911.
HIGH TIDE.
Sun rises..... 6:51 Morning..... 12:56
Sun sets..... 4:58 Evening..... 1:22

SEEKS ADVANTAGE FORMINORLEAGUES

San Antonio, Texas, November 15.—President William Kavanaugh, of the Southern League, brought about the first debate in the 1911 convention of National Association of Professional Baseball Leagues to-day, when he proposed that the national agreement be revised and Class AA be established, so as to allow present Class A leagues the same privileges as to drafting from minor league clubs enjoyed by the major leagues. The suggestion of Mr. Kavanaugh that a rules committee be named was adopted.

The jurisdiction of the proposed committee was the point at issue. It was tentatively agreed that the committee can act only on the proposed changes in the agreement rules among the minor leagues.

The convention held its first business session this afternoon. Thirty-two minor leagues were represented at the opening session, which was devoted principally to the reading of the report of Secretary John H. Farrell and the suggestion of Mr. Kavanaugh.

Forty-seven organizations, embracing 322 cities and towns of America were tentatively agreed to for membership in 1911. Players' contracts to the number of 10,527 were received, recorded and promulgated. Terms accepted to the number of 1,566 were examined and promulgated. Optional agreements approved were 175; exercised, 151.

Players suspended numbered 919, and players reinstated, 292. Players drafted by the National League, 71; by the American League, 53; by the National Association, 128. Total amounts of drafts, \$139,350. Amount paid for release by purchasers, \$158,000. Total amount received through the secretary's office for drafted players, and released by purchasers, \$362,200. During the ten years of the National Association, \$2,990,150 had been handled in deals in players.

"Just Say" HORLICK'S

It Means Original and Genuine Malted Milk The Food-drink for All Ages. More healthful than Tea or Coffee. Agrees with the weakest digestion. Delicious, invigorating and nutritious. Rich milk, malted grain, powder form. A quick lunch prepared in a minute. Take no substitute. Ask for HORLICK'S. Others are imitations

BEATTIE IS REFUSED RESPITE

(Continued from First Page.) man for the extreme penalty of the law in a proper case. He apparently thinks it unnecessary to discuss the proposition that he is not authorized to abolish capital punishment.

To the public the news of the refusal by the Governor to grant a respite was expected, having been predicted by The Times-Dispatch yesterday morning. There was little comment. Those who had expected a delay in execution evidently had not taken into account the events of the preceding forty-eight hours.

Few people were in the Governor's office when the statement was given by Rev. Benjamin Dennis, formerly of South Richmond, was present, representing the family of Henry C. Beattie, Sr. Newspaper men on hand quickly spread the news throughout the city.

For the old father, who has stood by his boy to the last ounce of his strength, to the disregard of his means, to the exclusion of his business interests, there was nothing but the deepest feeling of commiseration. The spectacle of breaking hearts about the family fireside furnished in intensity a sermon from the text, "The wages of sin is death—not only to the sinner, but to those whom he drags with him in his fall."

News Broken by Minister. Utterly broken by this dashing of his last hopes to the ground, Mr. Beattie did not convey the news of the Governor's decision to his son. This, the saddest of all duties, was performed by Mr. Dennis, who went to the death cell and told the young prisoner that his only hopes were in things not temporal. Naturally no one would discuss the manner in which the information was received. However, it was learned last night that Beattie's physical and mental condition was normal, no change in his attitude having been noted.

Later, H. M. Smith, Jr., of Beattie's counsel, went to the prison and saw the condemned man. Still later, the aged father called and was closeted with his son for some time. That pathetic figure, freighted with woes unutterable, awakens the compassion of the community.

Denial by Mr. Beattie. H. C. Beattie, Sr., requested that The Times-Dispatch last night to deny the report copied in an afternoon paper from the Washington Herald, which stated that he had been in Washington with Paul Beattie on October 23, and would make a trip to his son's cell in the city. Mr. Beattie said that he had never been in company with Paul Beattie, and had certainly not been in Washington. As a matter of fact, Mr. Beattie has not been out of the city since the day of his son's arrest, except, of course, when he attended the trial in Chesterfield county.

Spicer—Robinson. [Special to The Times-Dispatch.] Charlottesville, Va., November 15.—L. M. Spicer, of the Chesapeake and

BID FOR CONTRACT TO FURNISH NAVY TOBACCO

(Special to The Times-Dispatch.) Washington, D. C., November 15.—Bids were opened here to-day for supplying the Navy Department with 200,000 pounds of tobacco. Among the Southern bidders were the following: United States Tobacco Company, Richmond; the Virginia-Carolina Tobacco Company, Larus Brothers, Richmond; the Booker Tobacco Company, Lynchburg.

These bids will be carefully canvassed and the firm submitting the lowest responsible bid will receive the award. This probably will take something like a month, as the samples must be sent to the Brooklyn Navy Yard, and there tried by the enlisted men in the service and their opinions secured before a decision is rendered.

Baptist General Association

Norfolk, Va., November 16 to 21. \$3.45 ROUND TRIP \$3.45 via Chesapeake and Ohio Railway. Tickets on sale November 15, 16, 17, 20 and 21 until November 23. Fast trains with parlor cars, leave Richmond 9:00 A. M. and 4:00 P. M.

Family Washing

The "Rough Dry" Way
6c Per Lb.

No bundle taken less than 20c. You will find it most reasonable. The service will please you. If once tried, you will become a regular and a most enthusiastic patron.

Phone Monroe 1058 for trial order.

The Royal Laundry
Visitors welcome. Clean and Sanitary.