

Kaufmann & Co.



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## ...Busiest Season of the Year is Upon Us...

Christmas less than five weeks from to-morrow---the busiest five weeks of the year ahead---no other time when so many and so varied needs crowd upon you, and when care in the choosing of your store is so important. Be sure of right quality, style, full value for every dollar expended. We believe we show the best selected stock of sensible, practical gifts we have ever shown.

### A Dress Sale Extraordinary

#### Of 65 Women's & Misses' Frocks at Less Than Wholesale

With these Beautiful Dresses, just opened, set before us as we write this announcement, we find it hard to tell where to begin in giving you a brief description. We know we have one of the best offerings in Dresses that has been announced to the public, and it is unlikely that such a sale can be duplicated at any time. Every woman that attends the sale will instantly recognize it as an extraordinary event.

We want to impress upon you that this is a special purchase from one of the best dressmakers in this country, who permitted us to pick the plums from his collection before going to Europe for the purpose of selecting spring models.

Not more than one or two of any kind in the entire number, and the variety includes Dresses designed for every possible occasion. There are Evening Gowns, After-Dinner Gowns, Party Dresses, Afternoon and Street Dresses, Theatre and Tailor-Made Dresses, and Dancing Frocks for the miss.

Materials are velvets, chiffons, fancy cloths, readesoie, beautifully finished, and an assemblage of color; all sizes, for large and small women, and every garment marked at from \$7.50 to \$15.00 less than the actual selling price.

Dresses, regular value \$22.50, now	\$15.00
Dresses, regular value \$27.50, now	\$18.50
Dresses, regular value \$30.00, now	\$20.00
Dresses, regular value \$32.50, now	\$22.50
Dresses, regular value \$35.00, now	\$24.50
Dresses, regular value \$45.00, now	\$29.50
Dresses, regular value \$50.00, now	\$32.50

We also offer a Beautiful Collection of Exquisite Imported Dresses---Moderately Priced.

#### English Polo Coats, \$17.50

Nothing smarter or more swaggy than one of these nobby Belted English Polo Coats of striped grey---soft, clinging texture that have all the warmth required, yet not too heavy: special \$17.50

#### Velvet Reversible Evening Coats at \$35.00

Women will marvel at the beauty and style of these Double Cloth Evening Coats and the little price asked; made of velvet and fine broadcloth; pointed collar of velvet; turned back cuffs and wide revers of reverse material; black and champagne, also double texture wine and black Coat, chenille trimmed.

#### Sealette and Caracul Coats

The woman of limited means will be delighted with our offering of Black Sealette and Caracul Coats; so much like the original furs that only experts can detect; made in 54-inch length; nice quality linings and a wide selection of styles to choose from; priced \$10 to \$37.50

#### Double Texture Reversible Day and Evening Coat

of finest quality chifon broadcloth, with graceful flowing lines, wide Bayere Chenille trimmed A perfect for all occasions; dark blue for day, and reverse side of white for evening wear. \$25.00



### AN UNUSUALLY IMPORTANT SALE of Suits---\$25.00 Values To-Morrow at \$15.00

A shipment received yesterday. They're from one of the best makers of Women's Suits in New York, and every one is a splendid value at its full price and a superb example of this season's newest and most favored style. To-morrow you can buy them almost one-half regular value.

Materials of diagonal worsted, serges and two-toned chevots. We ask you to notice the fine workmanship which characterizes every one of these Suits. Notice the excellent fabrics, the perfect fit of the coats and the graceful hang of the skirt.

### Our Semi-Annual Sale of TRIMMED HATS

At 1/3 to 1/2 Regular Prices

Original French Creations, Fashionable New York Models.

Also Our Own Trimmed and Fur-Trimmed Hats.

We offer our entire stock of finest Hats at remarkable savings---Hats that every woman will be proud to own, and created by the best French artists, as well as many of our own skilled designers. In the collection are velvet, velour and fur shapes, beautifully trimmed with gold lace, fur bows, ostrich feather effects, and smart tailored effects.

Also a special showing of Trimmed Hats that sold at \$8.00, \$10.00 and \$12.50; to-morrow \$4.98



### Ladies' Knit Underwear of the Better Grade at Ordinary Prices.

Ladies' Bleached Cotton Fleece Lined Vests and Pants, fine ribbed, all sizes; special	29c
Knit Corset Covers, very fine ribbed, taped at waistband; special, 25c and	50c
Ladies' Cotton Vests and Pants, fleece lined and medium weights, fine ribbed, all sizes; special	50c
Ladies' Wool and Cotton Mixed Union Suits, fine ribbed all sizes, knee and ankle length; special, \$1.00 and	\$1.50

### Women's and Misses' Blanket Robes & Kimonos

Specially Priced for To-Morrow's Selling

Warm Flannelette Kimonos, shirred yoke back and front, satin band down front and on sleeves; flowered designs, with solid grounds; assorted colors; special	\$1.00
Ladies' All-Wool Blanket Bath Robes, round turnover collar, cord at waist and neck, fancy designs, in flowered and solid grounds; special	\$2.98
Blanket Bath Robes, pointed sailor collar, border down front and on sleeve, trimmed with bias bands of satin and cord at neck and waist; special	\$5.00



### Smart Successo Corsets

Judge what a fine Corset the Successo is when we tell you that thousands of these American made Corsets are sold yearly in Paris, the centre of artistic corsetry. Every style in this famous Corset here to fit you. Come at your convenience and let our expert fitters select the model best suited for your figure.

A model for the fully developed figure, medium low bust, curved back, long skirt, made of batiste; special	\$3.50
A model for the average tall figure, medium low bust, long hip and back, made of coutil; special	\$3.50
A model for the average figure, low bust, slightly curved back, long skirt, made of imported coutil; special	\$5.00

### The Season's Finest Furs and Fur Coats

These Fur and Fur Coats were selected personally from one of the most reliable makers in the country. You take no possible chance when buying at Kaufmann's, and every worthy skin, from the Supple Pony to Pointed Fox or Caracul, is represented in our Fur and Fur Trimmed Coats.



#### Fur Coats, Full Lined, 52 Inches Long

Pony Coats from \$65.00 up.
Astrakhan Fur Coats, \$50.00 up.
Mormet Fur Coats from \$85.00 up.
Jap Mink Fur Coats from \$100.00 up.
Near Seal Fur Coat, \$100.00.
Pointed Fox Muff, special at \$45.00.
Pointed Fox Scarf, special at \$42.50.
Long Hair Fox Scarf, special at \$40.00.
Long Hair Fox Muff, special at \$40.00.
Grey Fox Set, special at \$35.00.
Isabel Fox Scarf, special at \$37.00.
Black Lynx Set, special at \$75.00.
Children's Sets, in squirrel, caracul and chinchilla, at \$1.98 and \$2.48.

### An Extraordinary Event!

This Sale of \$4.38 Women's Striped Wash Silk Tailored Waists at \$2.98

They are entirely new models, particularly attractive in their strictly tailored effect; soft collar; pocket at side. The workmanship and finish are of a quality to appeal to critical tastes. The new combination colorings of solid white grounds, with wide and narrow stripes of blue, green and lavender. Come with the expectation of getting the best Waist value of the season.

### Warm, Serviceable Sweaters at Price Concessions

The sudden advent of cold weather will find mother and sister and baby in need of a Coat Sweater. We feature to-morrow Sweaters that are warm and will give good wear.	
Infants' All-Wool Coat Sweaters, in solid and two-color effects, wide band down front, many with high neck, others belted; special	98c
Misses' Close-Woven Coat Sweaters, all wool, single-breasted, wide band down front, pearl buttons, cardinal and white; ages 10 to 14 years; also, Ladies' Single and Double-Breasted Sweaters, fancy weave, shawl collar, pockets at side; our regular \$2.75 value; special	\$1.98
Misses' White and Tan All-Wool Coat Sweaters, double-breasted, fancy weave, deep roll collar, large pockets, turnback cuffs, pearl buttons, 8 to 14 years; special	\$2.25

### Economies in Winter Coats for Children

Cold weather means Heavy Coats for the miss and little ones, and the items featured here for to-morrow are both seasonably warm and economical to purchase.	
Child's Full Length Coats of nice quality chevot, sailor collar, wide revers and cuffs, in laid with wide shepherd plaid check; brass buttons; 1 to 6 years; special	\$3.98
Chinchilla Full Length Coat, shepherd check lined, double-breasted, fancy bone buttons, velvet collars, high neck; sizes 8 to 14 years; special	\$5.00
Cloth Child's Polo Coat, full length, roll collar, buttoned high to neck, fancy buttons. A smart, stylish Coat that is very serviceable, \$5.98.	



## Society

This week will be a veritable whirl of handsome affairs, and almost all will be done entirely and solely for the pleasure of the students. There will be a long string of lovely balls, many handsome receptions and teas, and before one has time to think most of the debutantes will have made their bow to society and the first Monday german will be at hand, which always marks the formal opening of the society year in Richmond.

The approach of Thanksgiving will be the signal for another round of entertaining to be done for the students of the two universities playing in town on that day. The alumni of the University of Virginia have engaged the Bijou Theatre for the eve-

ning, and the students and visiting teams will be entertained. The audience will mark a very fashionable assemblage of Richmond people, and the boxes will be gay with parties given in honor of out-of-town guests and the younger society set. Really it is the most gala event of this month. The house is brilliant with the lovely gowns of the women, and long streamers and pennants of both the colleges hang from the balconies and decorate the walls. The boxes, which by the way, are always the centre of attraction since the visiting teams occupy those adjacent to the stage, and it is quite the nicest thing to entertain or be entertained in that adjoining College vells and songs will be the order of the evening, and the orchestra will play the music, and a general air of informality and good feeling will make it a perfectly charming affair.

**Pretty Home Wedding.**

Palms and lots of lovely yellow flowers with lighted candles decorated the Chaffin home at Riverview yesterday evening at 8 o'clock for the marriage of Miss Martha Harvie Chaffin, daughter of Mrs. Richard Booker Chaffin, to William Carter Wickham Renshaw. The walls were draped in smilax and an improvised altar of tapers and palms was arranged at one end of the drawing room, where the ceremony took place. The Rev. Landon R. Mason officiating.

The bride entered with her brother, James Chaffin, of Chicago, who also gave her away. Her wedding gown was white crepe meteor with insets of real lace and embroidered in pearls. Her tulle veil was held in place with a wreath of orange blossoms, and she carried a shower bouquet of lilies of the valley. Miss Adalin Chaffin and Mrs. Taylor Vinson, sisters of the bride, were her only attendants, and Frank Renshaw, of Huntington, Va., was best man. Mrs. Vinson and Miss Chaffin wore similar gowns of embroidered yellow chifon, and carried

hib bouquets of yellow daisies. Guests from a distance for the ceremony were Dr. and Mrs. Lewis Harvie, Mr. and Mrs. Pinckney Williamson, C. T. Barksdale and Miss Mary Ruffin, of Danville; Mrs. James Featherstone, of Augusta, Ga.; Mrs. Matthew West, of Bluefield, W. Va.; Mr. and Mrs. John Waring, Miss Waring and Lieutenant J. B. Waring, of Washington; John Harvie, of Roxboro, N. C.; Lewis Harvie, of Whitesburg, Ky.; James Chaffin, of Chicago, Ill.; Mr. and Mrs. John Keim, Mrs. Wight, of Fredericksburg; Mrs. Cary Breckinridge, of Fincastrle; Mrs. William C. Anderson, of Lexington; Mr. and Mrs. Beverly Harvie and Mrs. Charles Graves, of New York; Mr. and Mrs. Taylor Vinson, Miss Florence Whitaker, Frank Renshaw, of Huntington, Va., and Charles Renshaw, of Altoona, Pa.

Mr. and Mrs. Renshaw left at once for a wedding trip to Canada. Both the bride and groom belong to well known families in the state, and their wedding yesterday marked a very representative gathering of distinguished Virginia people.

**Invitations Out.**

Invitations have been issued by the

board of governors of the Richmond German Club for the dances to be given this winter on alternate Monday evenings, beginning December 4, from 9 to 12 o'clock. The Germans will be danced in the ball room of the Masonic Temple, and are always the handsomest functions of the social year in town. Thomas Nelson Carter is president of the club, R. Carter Scott, vice-president; George Melville Reid, secretary and treasurer. Jo Lane Stern, William S. P. Mayo, Charles V. Carrington, Charles E. Wortham, Jr., and Julien H. Hill compose the executive committee.

The patronesses for the german are Mrs. Thomas Nelson Carter, Mrs. Levin Joyner, Mrs. Charles V. Carrington, Mrs. Julien Hill, Jr., Mrs. Joseph E. Willard, Mrs. John Skelton Williams, Mrs. R. Carter Scott, Mrs. William S. P. Mayo, Mrs. Charles E. Wortham, Jr., Mrs. Jordan Leake, Mrs. Egbert G. Leigh, Jr., Mrs. Archibald J. Battle and Mrs. Horace B. Hawes Big Amateur Play.

One of the coming events of universal interest in Richmond is the first appearance on the Southern stage of "Alice of Wonderland," which will be given December 1 and 2 by the young

er fashionable set of this city. Those who, time out of mind, have "chortled" over the March hare and the mad hatter trembled before wrath of the queen of hearts and wandered with Alice through a world out of perspective will have a rare treat when the curtain rises on the new characters of Lewis Carroll's classic contribution to English literature.

The staging of this work has lost nothing in its adaptation to flesh and blood representation, while time and talent have not been spared to make the stage setting and scenery appropriate and artistic. There will be three performances of "Alice in Wonderland," Friday and Saturday evenings and matinee on Saturday afternoon. The appeal will be no less to children than to grownups, and there is every prospect of three crowded houses. The manager, Alvin Smith, is the same who scored such a success with "Pinafore" in April last.

Mr. and Mrs. Alfred Lee Thaw, of Richmond, have issued cards announcing the marriage of their daughter, Evelyn Hardaway, to Brooke Gwathmey Fitzgerald, also of Richmond. The marriage took place yesterday at

high noon, the Rev. William Meade Clark, rector of St. James Episcopal Church, performing the ceremony. The bride is a very beautiful girl, and the families of both bride and groom are prominent in Richmond society.

**Junior German Club.**

At a meeting of the board of governors of the Junior German Club the following officers were elected for the ensuing year: Robert Augusting, president; C. L. Coleman, vice-president; William Hoppe, secretary; and Walter M. Wren, treasurer.

The next dance of the club will be given on the night of December 4 at the Hermitage Golf Club.

**In Honor of Visitors.**

Miss Helen Rose, of 520 West Grace Street, entertained at a very attractive tea yesterday afternoon from 5 to 7 o'clock in honor of her guests, Miss Thalia Masten, of Pittsburgh, Pa., and Miss Willy Howard-Barne, of Lexington, Ky., who will remain in Richmond until after Thanksgiving. A color scheme of pink and white was carried out in all of the rooms on the lower floor. Pink and white chrysanthemums and autumn leaves and lighted candles decorated the drawing