

EDITORS OF NORTH DAKOTA DIVIDE DAY BETWEEN WORK AND THE BANQUET BOARD

(Continued from Page 1)

Their loyalty and devotion, and we urge upon all our members the following of their inspiring example.

Respectfully submitted,

W. P. Davies, J. W. R. H., De la C. Committee on resolutions.

C. C. Laws, The Banquet and Ball.

The banquet given last evening by the Bismarck Press club in honor of the members of the North Dakota association and a number of citizens of the capital city, was one of the most brilliant affairs in the history of the city.

The tables occupied the entire floor of the spacious dining room at the McKenzie hotel, and were beautifully dressed.

At 7 o'clock O'Connor's full orchestra opened with a concert, which continued throughout the feast, and added much to the excellence of the occasion.

The menu was par excellent and the occasion was one of high spirits, wit and mirth. It was one occasion which will be remembered a lifetime by every member present, and proved that the Bismarck Press club is a royal entertainer.

After the banquet was over the speeches all made, and the festivities of the occasion were exhausted, the jolly party adjourned to Patterson's hall, where to sweet strains from O'Connor's orchestra, the ball began. There was a good attendance of both the newspaper fraternity and the citizens of Bismarck. It was a most excellent occasion and closed a happy day for the association. The dance came to a close about 1 o'clock.

Lady Elks Entertainment.

Following are the ladies attending with gentlemen members:

Lulu L. Satterlund, Washburn; Mrs. E. A. Hull, Driscoll; Mrs. J. W. Brinton, Beach; Mrs. N. A. Shear, Sentinel Butte; Mrs. James H. Camer, Mar-morth; Mrs. W. H. Francis, Velva; Mrs. C. E. Peterson, Bismarck; Mrs. E. R. Jenkins, Manning; Mrs. L. B. Black and Mrs. L. K. Van Alstine, Grand Forks; Mrs. A. L. Western Layen, Fargo; Mrs. E. N. Alger, Minneapolis; Mrs. G. T. Colcord, Minot.

Saturday Morning.

Probably the principal matter to come before the convention this morning will be the report of the committee, which has under advisement the suggestions of the president in his address of yesterday. This will be an important part in the proceedings of the session and will call for considerable thought and possibly some discussions.

Addresses will be delivered by Miss Lulu Satterlund of the Washburn Leader, and Editor Brinton of the Beach Chronicle.

Unfinished business will then be closed up, and a trip to the penitentiary will close the afternoon's program.

In the evening by special arrangement the visiting members of the association will attend the Orpheum

theater, where an exceptionally fine program will be rendered.

Supply Men Here. Among the supply men attending the convention are John Brandtgen and C. W. Spence of Barnhardt, Bros. and Spindler, C. I. Johnson of U. I. Johnson Manufacturing company.

Messrs. Reitzman and H. I. DeVoe of the McClellan Paper company, Val Renze of the Mergenthaler Co., A. L. Westenhagen, of the Western Newspaper Union, Fargo, also Mr. Craig, of the clergy house.

Bryan Bushnell, in charge of the service department of the Minneapolis Paper company, and editor of the Sun-Pe-Co News.

There were some surprises last night at the banquet. First was an excellent address delivered by Mr. Guild of the Courier-News, of Fargo. His was a masterly effort and won not only continued applause for him, but friends by the score.

The next surprise was when Treasurer Harry Case was presented with a fine traveling bag by the members of the association in recognition of his splendid services.

Governor Hanna made a neat address which won applause and proved that the governor has the happy faculty of looking on the right side of life.

Mr. Fogarty of the Tribune read a letter from Steve Nye, formerly publisher of the Valley City Times-Record, in which he recited many items of interest to the old timers.

One of the newspaper men who arrived on the late train yesterday, the boys were glad to meet because of his having his returned to North Dakota newspaper filed, was Fred T. Lincoln, city editor of the Grand Forks Herald. Lincoln is a seasoned newspaper man, turned out by the school of experience, on both large and small publications. He fairly scintillates good nature and fellowship, and his addition to a crowd of newspaper men is always welcomed with satisfaction. Lincoln is versatile as was indicated almost the first week he was at the Grand Forks Herald desk, and that publications shows the earmark's news judgment and how to handle a story on the part of the man at the copy desk.

Wm. E. Holben, secretary of the North Dakota Press association, Friday gave his views of the present meeting, Bismarck, and the club in general, as follows: "The North Dakota Press association is in a very prosperous condition. In fact, the officers of the organization feel that the past year has been a banner year with the newspaper boys of the state in more ways than one. For one thing the secretary's office has received many more communications from members of the organization relative to matters of vital importance to the trade. More time has to be taken each month o devote to the affairs of the association, and this in itself means that the boys are alive to the importance of their calling. One thing that has struck me as a sign that the newspaper men of the state are prospering is the fact that during the year 1913 I can only remember of one or two at the most, of the members who have remitted their dues with anything else than a bank check. And best of all, none of these checks came back protested. This idea that the newspaper men of the state are in the charity class seems to be disproved conclusively.

"The meeting here at Bismarck thus far has been one of the best in the history of the association, both from the view of entertainment accorded and the benefits derived from the members of the craft who are attending the sessions. Tomorrow will be devoted to a general cleaning up of the business affairs of the association for the fiscal year. The two papers that will be read will be full of absorbing interest, and I am sure that there will be none who are now in the city, who will go away with anything but the most satisfied feeling. Personally I am very glad to be in your city, as this is the first time that I have ever visited Bismarck, although a resident of the state for a number of years, and I am very much pleased with everything I see. Bismarck is indeed a revelation to me. I always had a pretty good idea of your city too, but I was not prepared to see such a beautiful city, with so many substantial business buildings and beautiful homes. Your hotels are perfect, and the cities of the Red River Valley will have to be looking to their laurels in this particular line.

"I hope that very soon the association will come back to this city for a meeting. I am enjoying every minute of my stay, and will be sorry to leave.

"Yes, the campaign for membership in the association will be waged with unrelenting vigor the coming year. I have set 400 as the high water mark, and we should reach that number before the next winter meeting."

Colcord Address. It affords me the greatest pleasure in behalf of the N. D. P. A. to respond to the kind words of welcome on the part of our governor, representing Bismarck, the Gem of the Missouri, as well as the great commonwealth of North Dakota.

We all feel at home in Bismarck, and this is going to be a regular home coming.

As for myself, I see so many of my old friends, former neighbors and co-workers—the versatile Stickley, Crehard and Clark of Jim Jam fame; Col Ben Whitehead, of the Williston irrigation project, hose company No. 1; Lew Harrison, the old time print, who lived over in the Gooseneck, only a pie or two to the north of me, and E. H. Drummer, who I understand has been writing a book on "Forty Ways to Work a County Commissioner." And just outside your city limits, I located in your very suburbs, are "Little Mac, the Optimist," "Jawn" Charley, who put the Spot in Mott, and Schlegel, of the unspellable, unpronounceable name.

We, as an organization, are particularly interested in some of your citizens, men who are giving a good ac-

count of their stewardship to their constituents located back home, men whom we have taken a more or less prominent part in elevating to positions of honor and trust. We are boys who know the smell of printers' ink, and tell them they are making good. Among this number, I might mention, who has been lifted into every degree of the fraternity from devil up; Walt Taylor, the old reliable and W. C. Gilbreath, who has weathered many a political storm.

There are others who have graduated from our ranks and now constitute quite an army down here, who are helping to make the busy wheels of state hum. Among this number are John Andrews, "Fire Eating" John; Albert Wold, Frank Wilder, Taylor Thompson, Geo. K. McPherson Wellington Irysh, H. L. Simmons, Walter K. Cushing, F. R. Packard and W. P. Thurston. These are the examples of the fact that newspapermen always make good.

We come to Bismarck asking nothing of her citizens—except their good will—and a reservation or two on the seventh floor of your magnificent hotel, where we may be better able to view the sights of your beautiful city and the picturesque country surrounding it. Yet, we appreciate every kind of effort on your part, and upon conclusion of this meeting, we will return to our homes determined to repay, to the best of our ability, with that which money could hardly procure for you.

This is going to be one of the most profitable, as well as most enjoyable meetings in the history of our association. It is such men as you who have enabled us to build up so strong a working organization as we have in the N. D. P. A. today. We long ago learned the value of organization. A guard in an insane asylum was asked how he managed 200 inmates alone. "Why, the tools don't know enough to organize," he replied. We do. You will find the members of our association independent and fighting the battles of the people and grappling with graft in its every form—a lot of free lances at work for the common good.

As a class, you will find our fraternity conscientious and ever ready to serve. I ran across the following lines the other day that practically outline our creed:

Don't look for the flaws as you go through life, And even when you find them, It is good and kind to be sometimes blind, And look for the virtues behind them.

For the cloudiest night has a hint of the light, Somewhere in its shadow hiding; 'Tis better by far to look for the star Than the spots on the sun abiding.

The current of life flows ever away, From the bosom of God's great ocean; Don't set your course against the river's course And think to alter its motion.

Don't waste a curse on the universe But remember it lived before you, Don't butt the storm with your puny form, But bend and let it go o'er you.

This world will never adjust itself To suit your whim to the letter, Something must go wrong your whole life long, And the sooner you know that the better.

'Tis folly to fight with the infinite, And go under at last in the wrestle; The wiser man always shapes unto God's plan As the water shapes into the vessel.

You will find us co-operating in every good cause for the uplifting of North Dakota. We realize that this state needs more publicity and we are willing to give, and are giving thousands of dollars worth of time and space to worthy projects that will mean more actual settlers, a larger number of happy North Dakota homes and greater general prosperity for us all.

You'll find us preaching the gospel of diversification, year in and year out, shedding rays of light along the paths that lead to success. We are working in behalf of community interest for the ultimate success of our commonwealth depends largely on the co-operation of the man on the farm with the resident of the city.

We are interested in your thriving city which is destined to become one of the best in the west. Statistics show that in this section Burleigh county has surpassed all others in the production of corn. This means more and better stock and plenty of prosperity for all. Your geographical location, your soil, minerals and clay, all give weight to your claims for greater possibilities.

We are all proud of our own towns back where we come from, each of us firmly believing that we are living in the coming metropolis of our particular section, yet with true North Dakota spirit, we rejoice in the success that others make and particularly in that which Bismarck seems to have accomplished.

Again we thank you for this opportunity to enjoy a day or two in a real live city, where the spirit of optimism seems to permeate to every nook and corner.

Trubshaw Address. To the Members of The North Dakota Press Association: Another year in the cycle of time has rolled around and we have gathered together again in annual session to transact business and enjoy a little rest and relaxation from the busy cares and anxieties incident to the every day humdrum life of getting out a newspaper or managing a job office or playing one's trade of selling printing material and supplies to the boys, and to gather also some new and productive ideas from the many excellent addresses and papers on

various subjects which we are to be favored with as the program is given during the sessions to be held at this meeting. These meetings of our associations are helpful to all those who have the welfare of the craft at heart, and the social side of our meetings help to kindle afresh those fires of brotherhood and good feeling that go to make life worth the living. It is the duty of the president, so we are informed, to send an annual message to this congress of newspaper men to be dignified by the title of the "President's Message" and like our good president, Woodrow Wilson, we are here to deliver it in person.

It is customary to make on this occasion a brief outline of the work of the administration during the past year and to give an account of my stewardship and that of my cabinet. I wish then to state at the start that I am extremely grateful for the splendid support and earnest co-operation of the officers and executive committee of our association. Each and every one has given me their most hearty and loyal support and in all the several executive sessions we have had there has at no time been a bit of criticism—nothing but the best of feeling and general co-operation. So far as I can find out, also, the entire membership has nothing but the best of feeling and good will towards their officers and my administration has been harmonious and peaceful, for which I am most sincerely grateful.

It becomes my sad duty to announce that since our last annual meeting we have lost one of the most faithful members of our association, Brother John L. Haskett, of Rollins, whose work for the interests of the association was always cheerfully given and whose valuable counsel was greatly appreciated. While his chair in our council room is vacant we cherish his memory and will ever keep it green.

There are a few recommendations that I wish to make and earnestly ask your consideration:

First—I would suggest that the annual dues be reduced from \$3.00 per year to \$2.75 and that 25 cents be assessed against each member in the association as the subscription price to the Bulletin, making the full amount for dues and the Bulletin \$3.00 as before. The Bulletin I believe is a fine thing but it needs some funds for its maintenance. I would like to have the association act on this matter.

Second—I suggest that the newspapers of the state association set aside a certain amount of display space to the propaganda of attracting more people to this state, whether it comes through the efforts of the state federation of Commercial Clubs, a railway company, or any other organization. But I would suggest that any set of ads. to be used in this manner be passed through the hands of the vice-presidents of the North Dakota Press Association for final approval before they are sent out to the newspapers in the Association. In the matter of space each paper could set aside any one quarter of a page for a certain limited time, say six months, to boosting for the state. These ads. to be prepared by the state federation of Commercial Clubs, and passed upon by the vice-presidents as above suggested. The publisher would only be out his space for that time, but it is sure that more settlers would be attracted to this state.

You may think that this is asking you to give your space free with no compensation in sight, but if by this you bring new settlers to the state, it will increase your subscription lists, make more business for the merchants, and consequently mean more advertising space used by these merchants and ultimately mean more business for you.

Three—More interest must be taken by the members in the matter of paying dues. There is a large amount of money due the association at the present time by members more than one year in arrears. These dues are a just debt and should be paid so that the association can in turn pay its bills and keep the treasury in good financial condition. When once a member falls behind in his dues it seems but natural for him to find fault with the organization and asked to be dropped from the rolls. The secretary has dealt with two such cases this past year. The secretary finds that the members who are most lax in paying their dues are those who do not attend the winter meetings of the association, so it would seem that on account of not knowing what the association is really doing for the advancement of the state and its interests, every newspaper man in this state should be a member of this association and not only a member but a booster for the association. It is through the work of this association as an association and through its legislative committee that every paper in the state publishing county commissioner proceedings is getting much more than they used to get for this work and that the general public has the benefit of it. I am convinced that in the future principle rather than boss politics will be the rule and guide o a majority of our state papers. This independent proof thought cannot help but have a good influence for better conditions morally and politically in every community where such a paper is published—and there are many of them in North Dakota at this time.

Seventh—Salesmanship.—We should study salesmanship to the end that a prospective buyer or customer arrives within our business office that we will know how to sell him. Many good sized jobs of work are sent to the city printers because we lack salesmanship. This accomplishment cannot be studied too hard. We have newspapers to sell, job printing and advertising to sell. Should we not use the same common sense in selling these as the man who sells soap or any other commodity?

Eighth—Advertise your own business, for in that way you will find out how to help the other fellow to advertise.

Ninth—In the matter of the libel suit of the Fargo Forum this association, pledged itself to pay its share of this suit and during the past year your officers have been trying to get the assessments in but up to date we have not been able to clear up this matter of long standing. This just claim should be settled and settled quickly. If any brother has failed to send in his share let him do so and let us wipe the slate clean of this debt.

It is my earnest desire to see the association grow—it is an organization of which all of us may well be justly proud, and by the efficient work of the legislative committees of the past, the members have benefited largely by the work of the association through its commit-

9 ct. SALE

Our big annual 9c sale is on. Never before have you seen such bargains for only 9c. Come in and learn how to live for less money

Sale Opens Saturday, Jan. 17th to Jan. 28th. Ten Days

Advertisement for McConey & Son featuring a 9c sale on various household items. Items listed include: STEEL SKILLET (10 1-2-inch diameter, 2 1-2 inches deep, 9c); CHOCOLATE CREAMS (Pure food chocolates, 9c); CLOTHES LINE (50-foot clothes line, 9c); HAMMER (Full size nail hammer, 1 pound with hardwood handle, 9c); PAN (Japan dust pan, half covered, 9c); OTHER ARTICLES AT 9c (Drinking cup, Drip pans, Muffin pans, etc.); MOP (Mop handles with adjustable fasteners, 9c); SHOVEL (Fire shovel, 23 inches long, 9c); LADIES HOSE (Lisle finished spliced hose, 9c); WHISK BROOM (Whisk broom of good make, 9c); CUT STAR TUMBLERS (Full size, clear crystal—3 large stars in glass, each, 9c); DUSTING CAPS (variety of figures and stripes, very pretty, each, 9c); EXCELSO TALC POWDER (2 2 1/2 oz jar, best ever offered for the money, per jar, 9c); PETROLEUM JELLY (14 oz jar, best ever offered for the money, per jar, 9c); SIX STIX GUM (Six sticks of chewing gum; two packages for, 9c); Fountain pens, Shell paper, Three cakes toilet soap, Curling irons, Three dozen safety pins, Nine papers of pins, Three carls of buttons, Nine pairs of shoe laces, Purse, leather.

HUNDREDS OF OTHER ITEMS, ALL FOR NINE CENTS Ask for our circulars. REMEMBER THE DATE, JAN. 17 TO 28. 10 Days

McCONKEY & SON Bismarck, N. Dak. 120 6th Street. Phone 209

HEAD STUFFED? GOT A COLD? TRY PAPER'S

Pape's Cold Compound Ends Colds And Grippe in A Few Hours

Take "Pape's Cold Compound" every two hours until you have taken three doses then all gripe misery goes and your cold will be broken. It promptly opens your clogged-up nostrils and the air passages of the head; stops nasty discharge or nose running; relieves the headache, dullness, feverishness sore throat, sneezing, soreness and stiffness.

Don't stay stuffed-up! Quit blowing and sniffling. Ease your throbbing head—nothing else in the world gives such prompt relief as "Pape's Cold Compound," which costs only 25 cents at any drug store. It acts without assistance, tastes nice, and causes no inconvenience. Accept no substitute.—A. V.

Always The Most Heat For Your Dollar NEW SALEM COAL Phone 56 911 Main Street

learning that they are business men the same as the baker, the banker and the candlestick maker—Standard Oil—Steel, etc., only we have not the same opportunity to water our stock like the last two named.

Sixth—I would suggest that the members study during 1914 the great problems of business even harder than during the past few years. We are in a great school and should take advantage of every opportunity to improve our methods and plants so that we take our rightful places in our several communities. There is a wonderful independence of thought among the editors of the state and after reading the affidavits of ownership and indebtedness as required by our government twice a year and findings so little mortgage indebtedness on the various newspaper plants of the state, I am convinced that in the future principle rather than boss politics will be the rule and guide o a majority of our state papers. This independent proof thought cannot help but have a good influence for better conditions morally and politically in every community where such a paper is published—and there are many of them in North Dakota at this time.

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I should feel that I had not said enough did I not express for myself and my fellow members of this association sincere thanks and appreciation to the press boys of Bismarck, to the citizens of Bismarck, to Governor L. B. Hanna for his hearty welcome, to Col. E. G. Patterson, of the McKenzie Hotel, for the splendid accommodations given us and the courtesies extended for our comfort, and convenience, and to everyone who has had a hand in making this gathering at Bismarck possible and to the generous welcome accorded to us on every hand.

Other addresses at the meeting will be published in latter additions of the Tribune.

Fresh dressed turkeys and spring chickens. Government inspected export beef. Milwaukee frankfurters. Goose liver sausage. Smoked goose breast. Meat department KUPITZ Adv.

WELCOME--PRESS BOYS

While in town come in and enjoy the game of kings

GRAND PACIFIC BILLIARD ROOM

Modern Equipment N. G. NELSON, Prop.

DON'T FORGET THAT

The DAKOTA FUEL Co.

Is selling the best Lignite in the state at \$2.75 per ton Give us a trial and learn how to fight the high cost of living CALL AT 105 FIFTH ST. OR TELEPHONE NO. 347

"WE HAVE COAL TO BURN"