DEMAND FOR REALTY CONTINUES STRONG

Discussion of Situation by E. G. Cunningham Shows Active Market.

READY SALE FOR HOUSES

Supply, Particularly Bungalows, Is Not Adequate for Great Demand.

During the week just past the inquiries for real estate have been unusually heavy and the sales have been numerous. Most purchases, however, have been medium priced homes ranging from $2,500 to $10,000, the most sought for class being the five and six-room bungalow style.

There is a real scarcity of good homes of this kind in Tulsa, although many new ones have been completed during the past few weeks. As fast as completed they are snapped up by the ready buyers. There is a tendency on the part of many to pay all cash for such homes, while the majority of sales are made on such terms that a few hundred dollars paid down puts the buyer in possession and enables him or her to own a nice home and pay for it almost like rent.

Capital invested in this manner is perfectly safe in Tulsa and what we think more than anything else is for men of means to invest their money in just such propositions. Many have done it to advantage to themselves and have enabled many a person to secure a home when if they had to pay all cash they would still be paying the high rent prevalent in Tulsa.

Good Property Available.

There are many good vacant lots in choice locations to be had at a reasonable price and where bungalows or even larger and more expensive homes would be ready sellers if the real estate men could get them to offer to the buying public.

There is nothing that makes a city sound and substantial more than a large percentage of home owners and Tulsa has reached a stage where this one fact will determine the permanency of the city and it is fast becoming a home owning city and will continue to become more so in the future as the people realize the advantages in owning a home in a good up-to-date and enterprising city.

Throughout the west business conditions are good in nearly all lines and the activity in real estate is much greater than it has been for many years. There seems to be plenty of money and in much easier reach of town folk and we can have a building campaign as well as a growth in the business districts with many large office buildings and apartment houses going up.

We have never had as many calls in our office during any summer in 12 years as in this past summer, there whether it was over during the hot months and I believe many other realtors can verify in the same experience.

While we have not made large sales we have averaged one for each day during the last week through our office with a large demand continually for both vacant and improved and we fully expect to exceed anything this fall that we have ever done in a few years.

TO BUILD FIFTEEN HOMES IN BROADMOOR ADDITION

Robert E. Adams of the firm of Adams & Walker reports that they have plans for 15 houses to be built in Broadmoor during the fall and winter. They report that they anticipated the rise in the cost of material and made contracts in advance.

The fact that they have profited on a large portion of the material going into each house, coupled with the fact that the new houses they propose to build on are purchased some time ago at a considerable less price than they will for today, justifies them in going ahead with their building and placing them on an advantageous competitive position.

This firm is the largest builder of popular priced homes in the city and claims to have sold every house built this year prior to the completion, which speaks mighty well for their sales organization, made up entirely of aggressive young men.

Most "Ration" Pennies.

LONDON, Sept. 20.—Rationing by London bankers of pennies and half pennies is expected to end with the vacation period, as the sum of working steadily. The scarcity of copper coins is a nuisance to many officials. Most of them probably have been distributed in Flanders. The farthing vanished long ago.

American Beauty Shop, formerly at 213½ South Boston, is now located at 313 South Boulder. Phone Osage 1919.—Adv.

American Beauty Shop, formerly at 213½ South Boston, is now located at 313 South Boulder. Phone Osage 1919.—Adv.

American Beauty Shop, formerly at 213½ South Boston, is now located at 313 South Boulder. Phone Osage 1919.—Adv.

Firm Sells Homes Worth a Quarter Million Dollars

Elam Brothers report the sale of 25 homes in Tulsa in the last three weeks. A week ago they sold the beautiful home of John Hall and family on E. B. Dale. While the price was not given out it is estimated to be around $25,000. Other sales from residence property reported by this firm in the Lynn Place addition built by Philip Kerns at Twenty-First and Madison, to Mark L. C. Hall; one for the consideration of $4,000. Also the Chambers home on South Gilson to the Melvin family for $4,000.

The beautiful colonial home of Alfred G. Hoggens in Maple Ridge addition, which the members of this firm report is not given out, it is known to be in the hands with the other property herein referred to.

In speaking of these sales J. E. Elam states that it is a pleasure to see many beautiful homes going to good citizens and among the most successful business men and professions in this part of the country.

A general list of other property sold by this firm is as follows: The A. C. Meir home to J. W. Hall; the W. J. Miller home to J. W. Hays, both in Morningside. The A. E. Sweet home to Henry Bacon. The B. B. Chaney home to Mr. Cabaniss, of Sapulpa, and the R. G. Whitaker to

THIS ORGANIZATION MADE OF FORMER SERVICE MEN

It is a remarkable coincidence that so soon after the closing of the activities for Uncle Sam's overseas soldiers should be found in one small organization in the Western City.

The Adams-Walker Investment company, commencing business in Tulsa but than two years ago, modeled its organization mostly of Uncle Sam's fighting men. Out of eight salesmen five have served in France. Sam M. Smith, Maitland B. Lucas, C. E. Booth, E. C. Upchurch and Max Campbell, while other, Oliver Black, was in a depot in Pennsylvania almost from the very beginning of the war until the armistice was signed. Three were commissioned and three were noncommissioned officers.

Several of these men, prior to joining the army, had positions enough to a dess, but after their life in the army their present outdoor work is much more desirable from their point of view.

If Uncle Sam were to call for volunteers today it would seem certain that the young men of this organization

HIGH "Y" CLUB PLANNING ACTIVE PROGRAM FOR YEAR

Plans for the fall activities of the High "Y" Club formulated at a recent called meeting of the organization will be perfected at a dinner night when the club holds its first upon meetings. Following this program of all High "Y" clubs will encounter the local organization in arranging a series of weekly dinners dealing with the problem of high school life that are of interest to all high school boys.

Prominent business men, teachers, ministers, and first-class entertainers will be secured to speak at the weekly meetings. During the latter part of the year the discussions will be devoted to vocational guidance.

Officers of the club this year are Edson Berlin, president; Harold Vernon, vice president; Tom Poe, treasurer, and Elmer Eice, secretary.

Y. M. C. A. WILL HOLD OPENING THIS WEEK

Entire Building of Association Here Will Be Open for Public Inspection.

WOODEN INDIAN ON JOB 49 YEARS SUCCUMBS TO AUTO

TRAFFIC MEN WILL UNITE IN NEW ORGANIZATION

Monthly meetings will be held by the league which is the outgrowth of a conference held recently in Washington, D. C., between H. D. Jequard, manager of the Oklahoma City Traffic association, and E. N. Vance, manager of the Tulsa Traffic association. Mr. Adams will leave Tuesday to attend the first meeting which will be held at the chamber of commerce rooms in Oklahoma

PRINTING

Special for coming week only—24 lb. 8½ envelopes—printed, your return—black ink

10M lots ..... $3.00 per M

PALACE OFFICE SUPPLY CO.
218 South Boulder

The Dealers below sell BearCat Radiator Seal and are authorized to guarantee it without any "strings"

BEAR CAT
LIQUID RADIATOR SEAL

Stops Leaks! Prevents Rust and Scale!

THESE DEALERS SELL IT

Quirk Motor Co., Red Rock, Okla.
Fox Brothers Hennessey, Okla.
Brown Garage, Drumright, Okla.
L. W. Gibson Hardware Co., Orlando, Okla.
L. E. Garrett Motor Co., Mulhall, Okla.
G. W. Collins, Sperry Station, Guthrie, Okla.
Cushing Motor Co., Cushing, Okla.
Ford Garage, Cement, Okla.
Consumers Auto Supply Co., Seminole, Okla.
House of Hume, Oklahoma City, Okla.
L. K. Dills, El Reno, Okla.
Sequoyah Garage, Carnegie, Okla.
Wilson Garage, Verden, Okla.
Rogers Auto Shop, Ada, Okla.
Barnett Brothers, Tipton, Okla.
Granville Motor Co., Granite, Okla.
Lawrence Garage, Pawhuska, Okla.
Grass & Miller Garage, Bartlesville, Okla.
W. N. Stokes, Boswell, Okla.
Hall & Morris Garage, Sallisaw, Okla.
Hand Garage, Lexington, Okla.
Wells Auto Co., Nowata, Okla.
Clark & Stewart, Hennessey, Okla.
Mangum Tire and Rubber Co., Tulsa, Okla.
G. C. Tate, Dryden, Okla.
Wheeler Motor Co., Vinita, Okla.
Long Garage, Vinita, Okla.
Quick Service Garage, Stillwater, Okla.
Weber & Young, Fairview, Okla.
Kenny H. Kirk, Fairview, Okla.
C. W. Fox Garage, Alva, Okla.
Lawson & Wright Garage, Alva, Okla.
Ford Garage, Ada, Okla.
Ada Motor Co., Ada, Okla.
Ada Tire Shop, Ada, Okla.
Ada Auto Co., Ada, Okla.
Ada Garage, Ada, Okla.
Ada Tire Co., Ada, Okla.
Ada Tire Co., Ada, Okla.
Ada Tire Co.,