

Specials For January

30 per-cent Off
on Cut Glass and Hand Painted China

20 per-cent Off
on Decorated Hariland China

10 per-cent Off
on all other goods in the Crockery Department

A. V. ALLEN Sole Agent for...
Barrington Hall Steel Cut
COFFEE 40¢ CAN
Branch Uniontown

Phones 731, 3871.

PROMOTION AND PUBLICITY COMMITTEE

MAKES ANNUAL REPORT OF WORK DONE TO CHAMBER OF COMMERCE.

SEVERAL RECOMMENDATIONS

Believes Chamber's Functions Should be Pushed With Increased Vigor That Full Advantage May be Taken of the Seed Sown.

The annual report of the promotion committee of the Chamber of Commerce for the year 1908, was presented before the annual meeting of the Chamber last night as follows:

The advertising and promotion work carried on by the Promotion Committee during the past year, is here succinctly set forth. We were unfortunate in beginning our labors in the lowest hollow of the financial depression, but notwithstanding, we have had a fairly liberal supply of money to conduct our operations which we assert were as extensive as they could have been with the money in hand.

Literature and Advertising.
The commerce and navigation committee, J. Q. A. Bowly, chairman, assisted by Mr. Wingate, in January prepared a most excellent map showing the North Bank Railroad completed through to Astoria from Pasco, and the distances from Astoria to the main grain points compared with the distances from those points to Portland and Seattle. About 639 of these maps were photo-engraved and sent together with an argument why we should have common point rates on wheat to Astoria to all the newspapers and commercial organizations of this state, and to prominent railroad officials. This literature also showed that the Port of Portland bill with the completion of this road was a useless piece of machinery so far as the interests of the Columbia Valley from a co-operating standpoint were concerned.

During January we sent out 900 hand lists of country and city property for sale to our correspondents throughout the United States and Canada, more than 4000 pamphlets to

ANOTHER WOMAN CURED

By Lydia E. Pinkham's Vegetable Compound

Gardiner, Maine.—"I have been a great sufferer from organic troubles and a severe female weakness. The doctor said I would have to go to the hospital for an operation, but I could not bear to think of it. I decided to try Lydia E. Pinkham's Vegetable Compound and Sanative Wash—and was entirely cured after three months' use of them."—Mrs. S. A. Williams, B. E. D. No. 14, Box 39, Gardiner, Me.

No woman should submit to a surgical operation, which may mean death, until she has given Lydia E. Pinkham's Vegetable Compound, made exclusively from roots and herbs, a fair trial. This famous medicine for women has for thirty years proved to be the most valuable tonic and renewer of the female organism. Women residing in almost every city and town in the United States bear willing testimony to the wonderful virtue of Lydia E. Pinkham's Vegetable Compound. It cures female ills, and creates radiant, buoyant female health. If you are ill, for your own sake as well as those you love, give it a trial. Mrs. Pinkham, at Lynn, Mass., invites all sick women to write her for advice. Her advice is free, and always helpful.

the State of Idaho alone, 2000 pamphlets to the San Francisco Publicity Bureau, 500 to the Colonization Bureau at Los Angeles and replied to 802 personal letters, thus starting out the first month of the year, by mailing and sending 8841 letters and pieces of literature. An original album of photographs was taken by the secretary to the Pacific Coast Advertising Men's Convention held in Oakland January 20-21, besides a quantity of other advertising matter.

We furnished copy and a number of original photographs for the Oregon booklet which is being prepared by Secretary Wisdom in charge of the Oregon Commission for the Seattle Fair this year. We also furnished a large number of photographs, including scenes of the jetties to Secretary Wisdom who has prepared them for stereopticon slides which will be shown with lectures at the Seattle Exposition. These photographs for the booklet and for the stereopticon slides will include all of the many resources of this county with its prominent buildings and places of interest.

The promotion committee purchased 3000 copies of the special edition of "The Astorian" which was printed Sunday, February 23rd, sending out 2000 of them immediately to the Chamber's mailing list and retaining 1000 which were used in connection with daily correspondence. This edition was one of merit and assisted materially in the advertising that has been carried on during the year.

At the request of Professor Ralph S. Tarr of the department of physical geography of Cornell University, Ithaca, N. Y., photographs and literature were sent in March to assist in a revision of the Tarr-McMurray geographies which are extensively used in the public schools throughout the country.

Professor John C. Pierson, principal of the high school of Rejoit, Wis., was furnished with photographs during March to be used as stereopticon slides to illustrate a lecture he was delivering on the West.

In May we sent out 1563 letters to every manufacturer of wheat flour in the United States with the exception of those located in Oregon and Washington as these names were given in the Manufacturers' Red Book. These series of letters led to an interminable amount of correspondence and negotiations concerning the proposed flour mill, these negotiations not yet having terminated. With each one of these letters to the flour manufacturers was also sent a specially prepared folder and map on transportation advantages of about 2000 words, also a letter on transportation signed by F. McKercher in the Portland Journal issued Friday, May 2nd. This letter is as strong as any probably ever written on the Astoria transportation problem. Mr. McKercher was formerly city treasurer of Portland and county treasurer of Multnomah county and is now secretary of the Equitable Savings & Loan Association.

In June a circular letter was sent to every soft wood manufacturer in the United States and to every lumber mill calling attention to the excellent water and rail and other facilities for a sawmill or for a mill to manufacture any of the products that can be made out of soft lumber. Correspondence developed from this series of circulars and some of the largest concerns doing business in this line have promised to visit Astoria for the purpose of looking into the conditions enumerated. There were about 1100 of these letters.

A circular letter was sent out to every oil driller in the United States, about 3000 in number, the names being obtained from the monthly reviews of the Oil City Derrick published in Oil City, Pa. These have led to numerous negotiations, several of which are still under way and promise very soon to bring forth the desired results.

The envelope adopted by the committee with the "Astoria is the Place For You" emblem, has attracted much favorable attention and many of our private business men and firms have adopted it and we recommend it for the adoption of every business man or firm in the city and county.

During the latter part of the year 2000 large illustrated bulletins were prepared and used in the correspondence and advertising work and seem to be having excellent effect. In a summary it may be said that we have sent out during the year the following advertising matter and literature, making altogether 53,937 pieces, some of which went to nearly every country in the world:

McKercher letter	1,000
Transportation circular	5,000
Journal dairy edition	3,000
State Dairy Convention report	1,000
Dr. Hawley's Report (for bi-products)	1,000
Common point railroad map	1,000
Chamber of Commerce Bulletin (What shall the harvest be?)	2,000
Chamber of Commerce Bulletin (general)	2,000
Photographs (about)	1,000
Picture postals (about)	2,000
Books of photo-engravings	500
Western Life	250
Flour mill letters (mimeographed)	1,583
Soft wood mill letters (mimeographed)	1,100
Letters to oil drillers (mimeographed)	3,000
All other mimeographed letters (about)	5,000
Personal letter	5,524
	53,937

The personal letters which were induced by advertising, were received per month as follows: January, 802; February, 442; March, 403; April, 299; May, 325; June, 180; July, 627; August, 530; September, 387; October, 419; November, 510; December, 600; total, 5524.

Promotion Work.
In June Mr. H. G. Van Dusen located on the Walluski, Frank and Charles Schultz from Kootenai, Idaho. In July he located Antoine Bartness and wife from Saskatchewan, Canada, in the same locality.

In September Mr. A. R. Cyrus located Robert A. Chambers, wife and child, near Olney, and in November he located Mr. O. W. Straight of Delta, Colo., on a piece of land near Knappa and five other families Mr. Straight has told us, will also locate adjoining him, now that he has found a location that suits him.

The Astoria Abstract Title & Trust Co. has located Heinrich Witte of Takna, Mont., on the Lewis and Clark.

Dr. J. Tuttle has located Victor Von de Wiele of Weatherford, Okla., near Seaside.

Altogether more than 64 business prospectors, according to the registration books, visited the offices of the committee since March 3rd.

Throughout the year the promotion committee has fully investigated the kaolin deposits of this section with a view of making pottery. Some money was expended by the committee and more by private parties who became interested, and we have several porcelain cups in the office which have been made out of our products. An experimental kiln was erected at the corner of Tenth and Franklin streets by some of our members in which tests were made, the results of which are now on exhibition in the office.

During the past year the promotion committee through the secretary, has leased up about 7000 acres of land for oil and gas prospecting and a local company has been organized with Dr. J. A. Fulton as president. A charter was obtained from the city council to sell natural gas to the city for 75¢ a thousand. A contract has been signed for drilling but owing to certain hitches it may be necessary to make still other arrangements for carrying out this proposition. The sum of \$2450 of local money was raised towards the drilling but as no less sum than \$15,000 would put down the hole, the problem resolved itself into one of securing outside capital which is one of rather tedious process, although one which may at any time fully and practically develop.

The Astoria Clay Product Company was incorporated in April after certain test work had been completed by Lew Ogan, a ceramic expert, under the direction of the Chamber of Commerce, the promotion committee furnishing the experimental funds upon the recommendation of the committee on manufacturing. The plant has since been organized with local capital and some 50,000 brick have been manufactured. Mr. Norris Staples is the president. Our best local people are interested and while there has been a number of difficulties to overcome it is altogether likely that success will be achieved in this enterprise. About \$21,000 has now been invested in this business.

In April the Promotion Committee agreed with the Rose Carnival Float committee and the membership committee to advance the \$600 necessary to pay for a float in the Portland carnival and allow the committee to raise monthly subscriptions by getting in new members sufficient to liquidate this fund. While the number of new members secured was not sufficient to fully reimburse the promotion committee and in the light of our last year's experience it is probably a mistake to endeavor to have a float at the Portland Rose Carnival as the money can be better spent for other promotion purposes.

The promotion committee and the special committee on dairying induced Mr. H. Wiese, late of Germany, to come here and endeavor to establish a milk sterilizing and condensing plant but it would have been necessary under Mr. Wiese's plan to raise the required money among our own citizens. The secretary and the special committee were unable to do this and Mr. Wiese and the special committee was compelled to abandon for the time being that undertaking although they worked on it three months. The necessary money was pledged at one time at a special meet-

ing held in the Chamber but there were afterwards dissensions such that it was impossible to collect the money.

Mr. F. L. Evans, the present promoter of the proposed electric railroad from here to Seaside corresponded with this committee for some time before coming here in May. Through our secretary, H. G. Van Dusen, E. T. Ferguson and others, a company was later formed which completed the survey of this proposed line and later secured right-of-way. Mr. Evans informs us that the money for the road is in hand and that construction will begin as soon as all of the right-of-way details have been straightened out.

The chemical analysis and statement which we secured from the government through Dr. L. F. Hawley showing the various bi-products in the waste stumps of this section has been sent in printed form to all of the manufacturers of such bi-products in the United States and some negotiations are under way which may lead to the establishment of a factory here. We have offered free stumps to any such factories that may locate in this vicinity and in some cases, bonuses in addition to the stumps have been offered if all the stumps should be removed from the land.

On September 2nd the promotion committee gave an option to a New York party for a very large flour mill site, with the provision that a million-dollar flour mill and grain elevator was to be built upon it, but the terms of the agreement which expired December 2nd, could not be carried out by the man who secured the franchise.

During the year with the assistance of the Chamber we were enabled to establish an independent steamship line to San Francisco and we believe it has been of great assistance to our merchants and should be enthusiastically supported in the future.

Advertising Space Purchased.
During the year we have run these ads in the papers named:

Free information sent about Oregon lands for sale, cheap country acreage or higher priced suburban adapted to plating, Potatoes, general gardening, fruit raising, poultry and dairying will make you a splendid living in a climate where there is no cold weather.

This ad was run in: Northwestern Agriculturist, Minneapolis, Minn.

St. Paul Farmer, St. Paul, Minn. Orange Judd Farmer, Springfield, (Mass.), Chicago and New York. New England Homestead Springfield, Mass.

Kansas City Star, Kansas City, Mo. Up-to-Date Farming, Indianapolis, Ind.

Pacific Monthly Portland, Or. Sunset Magazine, San Francisco, Cal.

Wanted to find a market for a large deposit of kaolin. We have other valuable clays for queensware, pottery, terra cotta and highclass brick.

This ad was run in: Clay Worker, Indianapolis. Clay Record, Chicago. Brick, Chicago. American Pottery Gazette.

Write for our proposition to establish a home and export flour mill at the mouth of the Columbia River on the Pacific Coast.

This ad was run in: American Elevator & Grain Trade, Chicago.

American Hay, Flour and Feed Journal, New York.

Flour and Feed, Milwaukee. Milling and Grain News, Omaha.

Very possible \$3000 cash investment in a complete wagon-making shop which owner will sell because of health; splendid opportunity to enlarge business; only shop in town of 15,000 people.

This ad was run in: Spokesman, Cincinnati.

We can convince any responsible miller or grain dealer that he can control the flour and grain export business of the great inland empire from Astoria, the port at the mouth of the Columbia River, by locating a mill and warehouse here. Leading men in this line invited to make a personal investigation. All our local business men are back of this.

This ad was run in: Post-Intelligencer, Seattle. Tribune, Minneapolis. Record-Herald, Chicago. Examiner, San Francisco.

An expert oil and gas driller who has a first-class rig and \$5000 can get a gold-eroded proposition in Oregon at the mouth of the Columbia River where the matter is being taken up by the Astoria Chamber of Commerce with 6000 acres leased and considerable money raised for the enterprise. Natural gas now burning here.

This ad was run in: Los Angeles Times, Los Angeles, Cal.

Bakersfield Californian, Bakersfield, Cal.

Bakersfield Echo, Bakersfield, Cal. Oil City Derrick, Oil City, Pa. Bradford Record, Bradford Pa. Olean Herald, Olean, N. Y. Coffeyville Journal, Coffeyville, Kas. Jennings Times-Herald, Jennings, La.

Beaumont Enterprise, Beaumont, Tex.

Indianapolis News, Indianapolis, Ind.

Bartlesville Enterprise, Bartlesville, Okla. Muskogee Times-Democrat, Muskogee, Okla.

A splendid business proposition is offered to parties interested in furnishing gas to towns. All our business men are behind the movement.

This ad was run in: Illuminating World. Petroleum Gazette. Oil Investors' Journal, Houston, Tex.

Best drained cranberry land for sale from \$50 to \$100 per acre; write for free information.

This ad was run in: Green's Fruit Grower, Rochester, New York. Michigan Tradesman, Grand Rapids, Mich.

If you want the best location on the Pacific Coast in the port at the mouth of the biggest river for a factory to manufacture soft woods, fir, spruce and hemlock, from matches to ships' spars, we will give you free information concerning the same.

This ad was run in: Chicago Record-Herald. New York World. St. Louis Globe-Democrat. Boston Globe.

Free information sent about the great opportunities in the Northwest; write telling us what you want.

This ad was run in: Chicago Record-Herald. New York World. St. Louis Globe-Democrat. Boston Globe.

Free land for fruit-growers.—We will lease you for ten years cut-over timber lands for fruit growing, giving you all you can raise for clearing and cultivating and privilege of buying out of profits you make; quantity of land is limited; first come first served.

This ad was run in: National Fruit Grower, St. Joseph, Mich. Fruit Grower, St. Joseph, Mo.

We want a first-class expert pressed brick maker who can take stock to correspond with us about taking charge of our plant. Would sell entire plant outright. No brick made within 100 miles.

This ad was run in: Clay Worker, Indianapolis. Brick, Chicago. Glass & Pottery World, Chicago.

Practical mill men looking for a new location invited to correspond with us. This is a large port at the mouth of the Columbia river and has no flour mill.

This ad was run in: Operative Miller, Chicago. Financial Statement.

A summary of the cash book which is open for the inspection of all subscribers, is as follows:

Receipts.
Balance in treasury, January 1, 1908 \$2,053.99
Subscriptions 5,174.00
County appropriation 500.00
Total \$7,727.99

Expenditures.
Postage \$ 353.00
Advertising and printing 1,013.55
Salaries 3,604.85
Promotion and all other expenses including Clay test for brick plant; kaolin test for porcelain; investigating stump bi-products, condensed milk possibilities, independent steamship line, float for Portland Rose Carnival 1,446.10
Total \$6,417.50

Balance on hand January 1, 1909 \$1,310.49

Recommendations.
We wish to acknowledge the kind assistance given us by the County Court and its appropriation of \$500. It seems to us in view of the efforts put forth by the citizens of Astoria that the county may rightfully aid in carrying forward advertising and promotion work, as any benefits derived are enjoyed as much by the county as by the city.

The committee has learned from its experience that one of the great problems which we must meet and overcome is the clearing off of stump lands. We most cordially recommend the plan which we have begun of leasing these lands to practical farmers for a term of ten years, giving them all they can raise for clearing and cultivating. We also recommend to the attention of those who are interested in clearing off lands, the method of burning stumps by means of a blower. Porter Brother, the contractors, say they believe this method will solve the problem. Any farmer can operate one and the total cost is about \$300.

We recommend that persistent and organized work be done during the coming year towards securing, if possible, a completed good road all the way to Portland so that automobiles may come from the Oregon metropolis to Clatsop Beach. With the connecting road we now have across the soft sands, the most important automobile races of the Northwest could be held on this beach thus greatly advertising Clatsop county and Astoria. These races would especially benefit the hotels of Astoria and Seaside.

We recommend that the Clatsop Beach Chautauqua if possible be held during the coming season. The ground for that purpose has been purchased and the necessary buildings assured. This Chautauqua might be taken up as a private enterprise and made to pay. The promotion committee might further it if sufficient funds are available, as one plan has been submitted and which will be available at any time whereby a com-

COLUMBIA HAMS, BACON AND LARD
(U. S. Inspected and Passed, Est. 138)

Patronize this Oregon concern that has created a large market for stock raisers of the Northwest and is increasing the general prosperity of all Oregon. The presence of this plant in Oregon demands the loyal co-operation of the Oregon people. When you buy hams, bacon and lard, see that they bear the name Union Meat Co., and the government's stamp of wholesomeness, "U. S. Inspected and Passed, Est. 138".

UNION MEAT CO.
ASTORIA, OREGON.
PIONEER PACKERS OF THE PACIFIC

Fisher Brothers Company

SOLE AGENTS
Marbour and Finlayson Salmon Twines and Netting
McCormick Harvesting Machines
Oliver Chilled Ploughs
Sharples Cream Separators
Raccolith Flooring Starrett's Tools

Hardware, Groceries, Ship Chandlery

Tan Bark, Blue Stone, Muratic Acid, Welch Coal, Tar, Ash Oars, Oak Lumber, Pipe and Fittings, Brass Goods, Paints, Oils and Glass
Fishermen's Pure Manilla Rope, Cotton Twine and Seta-Web

We Want Your Trade
FISHER BROS.
BOND STREET

THE TRENTON

First-Class Liquors and Cigars
602 Commercial Street.
Corner Commercial and 14th. ASTORIA, OREGON

Sherman Transfer Co.

HENRY SHERMAN, Manager.
Hacks, Carriages—Baggage Checked and Transferred—Trucks and Furniture
Wagons—Pianos Moved, Boxed and Shipped.
413 Commercial Street. Main Phone 127

paratively small sum of money would probably insure the program with reasonable assistance from the A. & C. Railroad Company and from the new electric railroad company.

We recommend that the advertising and promotion work be carried on through the coming year on an increased scale over last year. The seed have been planted and it would be but the part of prudence and economy to reap where we have sown.

We recommend that in any future advertising that a strong feature be made for the unexcelled advantages along the lower banks of the Columbia for sawmill enterprises. Perhaps the most effective advertising of this section at this time can be done in this direction.

We appreciate the cordial support given us by the citizens and the community generally and assure them we believe the near future of Astoria is to be very satisfactory.

We point out that the Harriman system road, being constructed by Mr. Lytle, is completed to the 27-mile post from Hillsboro, and the line which is surveyed into Astoria from Jewell, will probably be completed next year, connecting with the terminal grounds which the Harriman interests have purchased just on the west side of Young's Bay. The track on this Lytle road has also been laid ten miles out this way from Tillamook and work has gone forward all winter, especially in the tunnels. Thus it would seem that much is being done by outside agencies towards working out the destiny of Astoria.

In this connection we wish to call your attention to the fact that the Gray's Harbor and Columbia River Railroad Company has declared its intentions in suits brought to condemn the right-of-way, of building a railway from Kalama West on the North Bank of the Columbia to the Pacific Ocean, with a branch from some point on the main line in a northerly direction, to a terminal point hereafter to be designated on Gray's Harbor. This shows that the North Bank road is soon to have port facilities almost directly across from the north shore of the Columbia from

Astoria and probably within a very short space of time. Therefore it is not altogether unlikely that there may be a sister city of power and influence on the north bank of the Columbia near its mouth which will afford additional stimulus in commercial and industrial affairs. With the same railway system owning completed railroads on both sides of the Columbia to its mouth it would seem that all of the coast-wise jobbing business as well as all of the export business may shift to the terminal of these roads.

The time in which this North Bank road may be completed to the mouth of Gray's River is made known from the fact that both branches of Congress last March passed a bill granting a right-of-way across the Three Tree Point Military Reservation, 22 miles above the mouth of the Columbia, to the Gray's Harbor & Columbia River Railroad Company. This right-of-way will be forfeited unless the road is completed within two years.

With wishes for the closest community co-operation in the future for the benefit of all, respectfully submitted,
FRANK PATTON, Chairman.
J. H. WHYTE, Manager.

Children Who Are Sickly.
Mothers who value their own comfort and the welfare of their children, should never be without a box of Mother Gray's Sweet Powders for Children, for use throughout the season. They Break up Colds, Cure Feverishness, Constipation, Teething Disorders, Headache and Stomach Troubles. THESE POWDERS NEVER FAIL. Sold by all Drug Stores, 25¢. Don't accept any substitute. A trial package will be sent FREE to any mother who will address Allen S. Olmsted, Le Roy, N. Y.

The Clean Man.
The man who delights in personal cleanliness, and enjoys his shave, shampoo, haircut, and bath, in Astoria, always goes to the Occident barber shop for these things—and gets them at their best.