

ALL COUNCILMEN STUDYING GAS

PREPARE FOR ACTION ON THE MAYOR'S VETO

Statistics Show That the Candle Power Provided in the Ordinance Is as High as That Prescribed by Law

Candle power of gas required by various state and city laws:	
California code	16
Massachusetts	16
Connecticut	15
New Jersey	14
Louisville	14

The above statistics obtained by The Herald yesterday are for coal gas, not oil gas.

Councilmen are considering the mayor's veto message and yesterday several of the city fathers were seen with books tucked under their arms on the covers of which the word "gas" was conspicuous. The city legislators are determined to make a thorough study of the subject before taking any action on it, and from what they say the question will be allowed to go over for at least one week when it comes up in the council Monday morning.

The points on which the mayor takes issue with the council are to be studied thoroughly and discussed before any action is taken, for while the councilmen are almost unanimous that the ordinance is correct as they passed it, still they admit that they might have erred on some points, and if, after an intelligent study of the subject, they believe the ordinance can be improved they will make the improvements, according to statements made by members of the city's legislative body yesterday.

Councilman Hiller practically expressed the united opinion of the councilmen yesterday when he said: "I intend to study this subject thoroughly and get an intelligent opinion on it before I decide what I will do when it comes up. I think it will be better to lay it over for one week in order that we may all consult with the people of our wards in regard to it. We want to do what is right in the case and intend to consider the suggestions made by the mayor as regards the improvement of the ordinance."

The gas statistics are the minimum candle power of gas allowed to be supplied by the laws of the states mentioned, but in the case of Los Angeles the city attorney says it does not apply, for the city had a charter before the law took effect here. All of these rates were made for coal gas, which is, according to gas experts, naturally of a higher candle power than oil gas, and especially California oil gas, for the latter has an asphaltum base, while eastern oil has a paraffine base.

The consensus of opinion among the councilmen and several citizens who called at the city hall yesterday was that the ordinance as passed by the council is a step in the right direction. All admit that time may develop minor flaws, but they could be remedied by supplementary ordinances if they should develop. "I should have voted for the ordinance had the candle power of the gas been placed even lower," declared one councilman, "for it is a measure regulating public utilities and in this the rights of the people are recognized, and I consider it a most important step."

ATTORNEYS IMPATIENT AT GOVERNOR'S DELAY

Lawyers Say Need of New Departments of Superior Court is Imperative

Governor Pardee's apparent delinquency in making the much anticipated appointments to the superior bench of Los Angeles county is surely bringing down upon his head the wrath of the legal profession of this county.

It is asserted by the attorneys that, as the governor has signed all the bills passed by the recent legislature, there remains little if any excuse for his delay in appointing the new judges, in view of the pressing character of the judicial situation in this county.

It is argued that the progress of both criminal and civil cases is being hindered, and that the trial calendars of the superior courts have become greatly congested.

For a time the governor was in a position to claim he was waiting until the legislature had made the appropriations necessary for maintaining the new appellate courts, but these bills have long since gone into legislative history.

PERSONAL

Hon. William G. Downing, a prominent attorney of Great Falls, Mont., visited Los Angeles yesterday, accompanied by his wife. Mr. Downing was formerly a state senator in Missouri, but came west in 1901. He is highly pleased with Los Angeles, and also Pasadena, where he stopped for several days.

Robert Furlong of San Francisco, in charge of the educational exhibit of the state of California at the Portland fair, was in Los Angeles yesterday in consultation with Deputy Commissioner Wiggins, Professor Foshay and J. B. Montux of the city schools, and Superintendent Kepel of the county schools. He stated that Pasadena would make a fine showing at the fair, and that the state would be well represented.

PROF. A. F. SHELDON



EXPLAINS SCIENCE OF ALL MODERN BUSINESS

Prof. A. F. Sheldon Addresses Members of Merchants and Manufacturers' Association

"Selling is an art. Underneath that art is a science, which is the science of salesmanship."

"It is possible to have a science of business building and business getting."

"You can't keep a good man down, and no one really wants to. Cream will rise to the top in obedience to natural law."

"Business life is not recognized as professional today simply because there has been no science of business; it had been a haphazard occupation."

"The human windmills, the verbal cyclones and the human talking machines are out of date in the profession of selling. What is wanted in selling goods is not words, words, words, but points, points, points, and each a pointed arrow which goes straight to the minds or souls of men."

"Judicious advertising is the fire under the boilers of business, the thing that makes things warm."

Those are a few of the epigrammatic points presented by Prof. A. F. Sheldon of Chicago, founder of the "Sheldon School of Scientific Salesmanship," last night at Steinway hall before the members of the Merchants and Manufacturers' association.

The subject was "The Science of Modern Business Building," under the heads of making and selling. The lecturer said: "The salesmen of the world are the commercial institutions, great or small. Each is a composite salesman, and everyone from the president down to the office boy is a part of the institution. The object of the institution as a whole is the sale of goods at a profit, and the spirit of pulling together must exist in order to attain success. Character, health and power of character reading are indispensable attributes."

"System, order, practical knowledge of psychology, and faith are also essential."

Prof. Sheldon's address was given at the Merchants and Manufacturers' association, which is held at Steinway hall, last night.

The subject was "The Science of Modern Business Building," under the heads of making and selling. The lecturer said: "The salesmen of the world are the commercial institutions, great or small. Each is a composite salesman, and everyone from the president down to the office boy is a part of the institution. The object of the institution as a whole is the sale of goods at a profit, and the spirit of pulling together must exist in order to attain success. Character, health and power of character reading are indispensable attributes."

"System, order, practical knowledge of psychology, and faith are also essential."

Prof. Sheldon's address was given at the Merchants and Manufacturers' association, which is held at Steinway hall, last night.

The subject was "The Science of Modern Business Building," under the heads of making and selling. The lecturer said: "The salesmen of the world are the commercial institutions, great or small. Each is a composite salesman, and everyone from the president down to the office boy is a part of the institution. The object of the institution as a whole is the sale of goods at a profit, and the spirit of pulling together must exist in order to attain success. Character, health and power of character reading are indispensable attributes."

"System, order, practical knowledge of psychology, and faith are also essential."

Prof. Sheldon's address was given at the Merchants and Manufacturers' association, which is held at Steinway hall, last night.

The subject was "The Science of Modern Business Building," under the heads of making and selling. The lecturer said: "The salesmen of the world are the commercial institutions, great or small. Each is a composite salesman, and everyone from the president down to the office boy is a part of the institution. The object of the institution as a whole is the sale of goods at a profit, and the spirit of pulling together must exist in order to attain success. Character, health and power of character reading are indispensable attributes."

"System, order, practical knowledge of psychology, and faith are also essential."

Prof. Sheldon's address was given at the Merchants and Manufacturers' association, which is held at Steinway hall, last night.

The subject was "The Science of Modern Business Building," under the heads of making and selling. The lecturer said: "The salesmen of the world are the commercial institutions, great or small. Each is a composite salesman, and everyone from the president down to the office boy is a part of the institution. The object of the institution as a whole is the sale of goods at a profit, and the spirit of pulling together must exist in order to attain success. Character, health and power of character reading are indispensable attributes."

"System, order, practical knowledge of psychology, and faith are also essential."

Prof. Sheldon's address was given at the Merchants and Manufacturers' association, which is held at Steinway hall, last night.

The subject was "The Science of Modern Business Building," under the heads of making and selling. The lecturer said: "The salesmen of the world are the commercial institutions, great or small. Each is a composite salesman, and everyone from the president down to the office boy is a part of the institution. The object of the institution as a whole is the sale of goods at a profit, and the spirit of pulling together must exist in order to attain success. Character, health and power of character reading are indispensable attributes."

"System, order, practical knowledge of psychology, and faith are also essential."

Prof. Sheldon's address was given at the Merchants and Manufacturers' association, which is held at Steinway hall, last night.

The subject was "The Science of Modern Business Building," under the heads of making and selling. The lecturer said: "The salesmen of the world are the commercial institutions, great or small. Each is a composite salesman, and everyone from the president down to the office boy is a part of the institution. The object of the institution as a whole is the sale of goods at a profit, and the spirit of pulling together must exist in order to attain success. Character, health and power of character reading are indispensable attributes."

"System, order, practical knowledge of psychology, and faith are also essential."

Prof. Sheldon's address was given at the Merchants and Manufacturers' association, which is held at Steinway hall, last night.

The subject was "The Science of Modern Business Building," under the heads of making and selling. The lecturer said: "The salesmen of the world are the commercial institutions, great or small. Each is a composite salesman, and everyone from the president down to the office boy is a part of the institution. The object of the institution as a whole is the sale of goods at a profit, and the spirit of pulling together must exist in order to attain success. Character, health and power of character reading are indispensable attributes."

"System, order, practical knowledge of psychology, and faith are also essential."

Prof. Sheldon's address was given at the Merchants and Manufacturers' association, which is held at Steinway hall, last night.

The subject was "The Science of Modern Business Building," under the heads of making and selling. The lecturer said: "The salesmen of the world are the commercial institutions, great or small. Each is a composite salesman, and everyone from the president down to the office boy is a part of the institution. The object of the institution as a whole is the sale of goods at a profit, and the spirit of pulling together must exist in order to attain success. Character, health and power of character reading are indispensable attributes."

"System, order, practical knowledge of psychology, and faith are also essential."

Prof. Sheldon's address was given at the Merchants and Manufacturers' association, which is held at Steinway hall, last night.

ments which contribute largely to the success of the business man and the salesman."

WELL KNOWN PRIEST IS CALLED BY DEATH

Rev. John J. McQuaide, a Friend of Bishop Conaty, Dies at Lancaster

Rev. John J. McQuaide, who had been stationed several months as pastor of the Catholic church at Lancaster, passed away at that place yesterday morning at 7:30 o'clock, after an illness of two weeks. The immediate cause of death was pneumonia. Father McQuaide came to Southern California about one year ago from Taunton, Mass., on account of ill health.

Father McQuaide was assistant pastor of St. Mary's church of Taunton, the former home of Bishop Conaty. He was a personal friend of the bishop's family.

Father McQuaide was 35 years of age. He was a native of Ireland, and received his education in Rome. He received the title of doctor of philosophy from the American college at Rome, where he received high honors.

Pontifical requiem mass will be celebrated at the Cathedral of St. Vibiana this morning, Bishop Conaty celebrant. The office of the dead will be chanted at 10 a. m., at which Very Rev. P. Harnett, V. G., will preside. Rev. J. J. Clifford and Rev. J. Kaiser will act as chanters. Rt. Rev. Thomas Magennis of Boston will act as assistant priest. Revs. William Quinlan and George Donahoe will act as deacons of honor. Rev. L. J. Foin and Philip G. Scher will be deacon and subdeacon, respectively. The following priests will act as pallbearers: Revs. P. F. Farrelly, Joseph Barron, Dr. Glass, C. M., Raphael Fuhr, O. F. M., Clement Molony, J. J. Sheehy, D. W. J. Murphy, W. Waldron.

A requiem mass will be celebrated for the repose of the soul of the departed priest at 8 o'clock at the Church of the Blessed Sacrament at Hollywood. Father Murphy, the pastor, will be celebrant.

The remains will be sent to Taunton by the Santa Fe limited this evening, accompanied by the Rev. George Donahoe, secretary to the bishop.

For a Cold on the Lungs and to prevent Pneumonia, take Piso's Cure. All druggists. 25c.

JAPAN'S CREDIT GOOD HERE

Large Subscription to Loan Received by Local Bank

Subscriptions to the Japanese loan were received at the Farmers and Merchants' National bank in Los Angeles yesterday, and before the close of business \$375,000 of the bonds were placed. The bonds run until 1925, but they are payable in 1910 on giving six months' notice. The bonds were sold at 87%, and draw 4 1/2 per cent.

The entire loan placed in America and in Europe was \$150,000,000, of which \$75,000,000 was apportioned to this country. About \$5,000,000 was placed on the Pacific coast.

New Hampshire proposes to spend \$125,000 a year for five years in improving the state highways.

physician. In such a case they can put perfect confidence in Dr. Pierce, who has made such a success in the treatment of woman's diseases, for he will give you the very best advice possible, and without cost to you. To grow beautiful, healthy and happy should be the desire of every woman. It is then possible to hold a husband and make home happy and bring contentment to it.

Dr. Pierce's Favorite Prescription gives the mother health to give her child. It cures nervousness, dizziness and sleeplessness. It makes the body comfortable and the mind content. It gives physical vigor and muscular elasticity so that the baby's advent is practically painless.

"I write you to let you know I received your kind and ever welcome letter and your kind and fatherly advice," writes Mrs. Ida Martin, of Berry, Ky. "I commenced your treatment the next day after receiving your letter, some months ago, and followed your advice as closely as I could. Am glad to say I am in better health than has been for years. Believe I suffered from every disease that any over-worked, run-down woman could. Was not able to do anything, could not get one good night's sleep; had heart disease of the worst type. A disordered liver was one great trouble, and, passing through change of life, it seemed to cause me excruciating pain in breast and shoulders. I had no appetite, could not sweep nor do any household work. I took treatment from three of the best doctors in our town but grew worse every day, so I decided to write to Dr. Pierce for advice. I took the medicines just as you advised and continued until I had taken six bottles of 'Golden Medical Discovery' and 'Favorite Prescription.' I know that your medicines did more for me than all the medical treatment I had ever taken."

Mrs. Geo. W. Wood, of Whitehall, Mich., writes: "I feel that I must let you know how much good your 'Favorite Prescription' has done for me. In June, three months ago, an eight-pound boy was born to us—my first child. I took eight bottles of Dr. Pierce's Favorite Prescription before his birth and got along nicely; was sick only a short time, and when baby was born I felt nearly as strong as I ever did. Was staying at my mother's at the time, and when baby was one week old I rode from there to my home, a distance of about two miles. Got up the fourth day and remained up, and when baby was two weeks old I walked to town and back which is quite a distance from where we live. I also felt so strong that I sat up for a short time the very day he was born. Baby is healthy and growing very fast and I give the credit to your wonderful medicines."

MARRIED WOMEN

should have a medical book handy, for knowledge is power. A standard work is the People's Common Sense Medical Adviser, by R. V. Pierce, M. D. Send 31 one-cent stamps for the cloth-bound book, or 21 cents for the paper-covered volume. Address Dr. R. V. Pierce, Buffalo, N. Y.

Very often find that it is repugnant to their feelings to consult their family

SINGLE AND MARRIED WOMEN

Backed up by over a third of a century of remarkable and uniform cures, a record such as no other remedy for the diseases and weaknesses peculiar to women ever attained, the proprietors of Doctor Pierce's Favorite Prescription now feel fully warranted in offering to pay \$500

\$1,000 Reward

contains no alcohol, opium, or any harmful drug. Any one publishing false statements concerning its ingredients will be prosecuted. This medicine is compounded of medicinal principles, scientifically extracted from indigenous roots that cure the diseases for which it is recommended. It has earned the public confidence for over a third of a century.

DR. PIERCE'S FAVORITE PRESCRIPTION

World's Dispensary Medical Association,

J. W. Pine

Everything you want you will find in the classified page; a modern encyclopedia.



An Appetizing Meal Is What We All Need

At this period of the year many people have a coquettish appetite or fastidious palate.

We make a specialty of catering to the individual taste, and you are sure to find

Every Delicacy the Season Affords...

And just the dish that will suit your particular taste.

Imperial Cafe

MILLING & NICKEL, Proprietors
242 S. Broadway
243 S. Spring St.

INVESTIGATES SCHMIDT'S ATTEMPT TO BREAK JAIL

Sheriff's Deputies Working on Clues Which May Lead to Arrests

As the result of an investigation now being made by Sheriff White, the officers under his command hope to establish the identity of the person or persons indirectly responsible for C. H. Schmidt's attempted jail break which was discovered Monday.

The officers are working on a number of clues by which they expect to trace the alleged conspiracy to its point of origin.

New Hampshire proposes to spend \$125,000 a year for five years in improving the state highways.

The Broadway Department Store

New Dance Folios
In Our Music Department

The "Victor" dance folio, containing many popular compositions, including "Karama" arranged as a waltz; "Uncle Sammy Waltz," "Way Down East," "In the Valley of Kentucky," "Billy," and many more. Publisher's price 50c. Today..... **21c**

"Smart Set" dance folio, containing "Big Indian Chief," "Egypt," "Congo Love Song," "Fishing," "Give Me de Leavins," etc.; published to sell at 75c. Today..... **25c**

Von Tilzer's dance folio No. 3, containing "Under the Anheuser Bush," "Alexander," "When the Frost Is on the Pumpkin," "Medley Dancers," and others. Published to sell at 75c. Today..... **30c**

Oxfords \$1.39
Worth \$2

Women's oxfords, of bright patent coltskin or fine, soft kid; comfortable, shapely lasts; light square edge soles; opera or military heels; plenty of sizes; \$2 values. Today, the pair, **\$1.39.**

Boys' \$1.50
Shoes 98c

Boys' shoes of good, strong satin calf with good, stout soles; full round capped toes; sizes 1 to 5 1/2; \$1.50 values. Today, 98c a pair.

Smart Spring Suits \$14.98

Splendid assortment of spring suits, fitted coats and blouse styles; trimmed in silk straps and silk braid; skirts plaited and trimmed; made from mohairs, serges, ladies' cloths in blue, brown and black; some with white flaks; all sizes; special values at \$14.98.

New Shirt Waist Suits \$4.98

Cotton shirt waist suits in blue, pink, tan, green and black and white Shepherd checks; good washable materials; prettily trimmed waists with large sleeves; full plaited and flounced skirts; plenty of sizes; suits easily worth \$6.00. Sale price, \$4.98.

\$14.98 Silk Coats \$9.98

Pongee and black silk coats, fine quality; full plaited backs; large sleeves; 27 inches in length; plenty of sizes; regular \$14.98 values. Today, \$9.98.

Stylish Cloth Coats \$9.98

New spring coats, in tan colored covert cloth; box and corset fitting styles; large sleeves; nicely tailored; new models with or without collars; all sizes; special values for today, \$9.98.

4.98 Skirts \$3.48
\$5.98 Skirts \$4.98

Brilliant skirts of good quality; black or blue grounds with white dots; some plaited, others trimmed with straps; \$4.98 values. Today, each, \$3.48.

Skirts of good quality etamine and voile; ground length; plaited or seven gore; full flare; trimmed with taffeta silk; excellent \$5.98 values. Today, \$4.98.

Pretty Plaid Silk Waists \$1.98
Actual \$3.50 Values

Plaid silk waists, made from excellent quality soft finished silks; small broken plaids in good colors; stylishly made and perfect in fit and finish; all sizes up to 40; good \$3.50 values. Today, each, \$1.98.

\$1.48 Gingham Waists 98c

Fine quality gingham waists, in broken checks of black and white; made with small tucks and self-strapping; piped with black; stylish models; plenty of sizes; extra good value at \$1.48. Today, 98c each.

Straight Front Corsets 35c
Extra Good Value at 75c

A new line of straight front, medium length corsets of saten and batiste, in white, black and drab; fair assortment of sizes; splendid 75c values. Today, the pair, 35c.

Fine Fancy Highland Oranges
Large Size—15c and 20c a Dozen

Another shipment of fancy navel oranges from Frye Bros' orange orchard at Highland enables us to offer about 100 boxes of the handsomest and most luscious navel oranges you've ever seen at 15c and 20c a dozen. These oranges are all large, running from 80 to 96 oranges to the box. Undoubtedly the finest fruit of its kind ever shown in Los Angeles. None delivered. No phone or mail orders and none sold to dealers. On sale today at our orange booth at 15c and 20c a dozen, according to size.



The Kind Our Mother Used to Take.

IT Was The Best Prescription Then—It is NOW.

In the old days it was sometimes considered fashionable to be delicate, pale and with an inclination to faint at the least provocation. It is different now. America is raising a strong race—a race of vigorous and healthy mothers. When a woman becomes nervous, suffers from backache, sleeplessness, a general tired-out and fagged feeling, with dragging-down pains, she turns to the right remedy. She is positive she can get relief and assistance from Doctor Pierce's

Backed up by over a third of a century of remarkable and uniform cures, a record such as no other remedy for the diseases and weaknesses peculiar to women ever attained, the proprietors of Doctor Pierce's Favorite Prescription now feel fully warranted in offering to pay \$500

\$1,000 Reward

contains no alcohol, opium, or any harmful drug. Any one publishing false statements concerning its ingredients will be prosecuted. This medicine is compounded of medicinal principles, scientifically extracted from indigenous roots that cure the diseases for which it is recommended. It has earned the public confidence for over a third of a century.

KITE-SHAPED TRACK

LOS ANGELES

THE SIGHT TO SEE

Grand Canyon of Arizona

When you go East you can see this most wonderful sight at small cost in money and time. It's a wonderful trip to this wonder of the world.

It is reached in 3 hours from Williams on the main line of the Santa Fe to Chicago. The accommodations at the Canyon run from very simple to the highest standard while the charges are reasonable.

Southern California can be seen in only one way—some lines show you the suburbs of Los Angeles, others show a part of San Gabriel Valley and others show you fragments, but unless you go around the "Kite" where no scene is twice seen you don't know its varied and everlasting beauties.

Coronado Beach

The Queen of all the California resorts is now at the top of the season. People who are anybody anywhere are there. The presence of the Pacific Squadron, of the U. S. Navy, adds to the social brilliancy of the season, and then it has every form of outdoor sport or recreation.

Mr. Morgan Ross, the new manager, has made a great success with all the guests of Coronado.

Santa Fe

MIRAMONTE TRACT

On the Long Beach Electric Line

Only twelve minutes from business center of city. Best ever offered for those seeking homes. Wide streets, large lots, 18-foot alleys, water by every lot. Streets graded and oiled, with cement walks and curbs. Building restrictions.

On lots purchased for cash (10 per cent discount on cash purchases) will build dwelling as desired, charging only 4 per cent interest and insurance.

For further particulars apply to owner.

Rufus P. Spalding

215 E. W. Hellman Building. Fourth and Spring Streets, City.

Hawley, King & Co.
Broadway and Fifth.