

FOR SALE

City Lots and Lands

FOR SALE—TAKE A CAR—GO NOW. TRACT OFFICE OPEN EVERY DAY. Latch string is always up. \$25 down and \$10 mo.

FOR SALE—BUY IN THE WESTERN AVENUE SECTION between Wilshire boulevard and Hollywood; destined to be the choice residence of the city.

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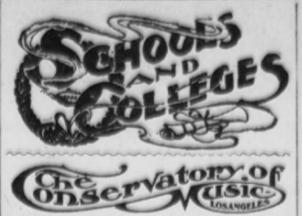
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Fall Term Opened September 11. Class and private instruction in every department of music and language by best teachers.

The Brownsberger Home School. The Largest Business College in Los Angeles. 933-5-7 W. 7th St.

PENMANSHIP. Failures elsewhere? Here, it's the TEACHER—IT'S THE SYSTEM. Visit one of our large classes.

Los Angeles Business College. SOUTHERN CALIFORNIA Business College. AND GRADUATE SCHOOL OF SHORTHAND.

Woodbury Business College. 800 S. Hill St. Day and Evening.

Honey Wanted—\$1500. First mortgage on new modern bungalow, lot, south w. e. st. worth \$3000 to \$3500.

EDWIN ALDERSON. REAL ESTATE AND INSURANCE. 200 LAUGHLIN BLDG.

EDUCATIONAL. FOR SALE—A SCHOLARSHIP IN THE Los Angeles College of Fine Arts.

ASSAYING NIGHT SCHOOL—NOW IN session. WADE & WADE, 315 East First St.

FOR SALE. Suburban Property. 2100—Both Phones—2100.

FOR SALE. 5-ACRE LOTS. 5-ACRE LOTS. 5-ACRE LOTS.

FOR SALE. CHICKEN RANCHES. ALFALFA RANCHES. GARDEN TRUCK.

FOR SALE. STRAWBERRY PARR. GARDENA. ADJOINING THE FAMOUS.

FOR SALE. JUST SUBDIVIDED. INTO 5-ACRE LOTS. PLENTY OF WATER PLUMED TO EACH LOT.

FOR SALE. DOMESTIC WATER TO BE PIPED TO EACH LOT. PRICE \$200 PER ACRE AND UP.

FOR SALE. MINES & FARISH. 315 SO. HILL ST. Phone 6921. 304 Mason Bldg.

FOR SALE. BUSINESS PROPERTY. Improved and partly 8 per cent. Unusually good opportunity to invest small capital of \$15,000 in property paying permanently 8 per cent.

FOR SALE. THE BEST CORNER ON Fifth Street. between the Arcade depot and Main street.

FOR SALE. WILL STANTON. Phone 6921. 304 Mason Bldg.

FOR SALE. BUSINESS PROPERTY. Improved and partly 8 per cent. Unusually good opportunity to invest small capital of \$15,000 in property paying permanently 8 per cent.

FOR SALE. DO YOU WANT TO BE known as "Mr. New Rich"? If so, come in and take advantage of a phenomenal offer on some Tulare county land.

FOR SALE. INVEST IN ALTADENA ACRES! It can be bought at prices which cannot help but make you money.

FOR SALE. COOPER & CUDBECK. 215 South Broadway, Room 237.

FOR SALE. AN ALFALFA RANCH. 75 acres near Anaheim; 40 acres alfalfa, 10 acres young walnuts.

FOR SALE. COOPER & CUDBECK. 215 South Broadway, Room 237.

FOR SALE. SOME CHOICE ACRES BETWEEN the city and country, right on the car line in 3 and 6 acre tracts.

FOR SALE. FIVE ACRES SOUTH MAIN ST. A nice piece of land fronting on South Main street, partly improved.

FOR SALE. THOS. J. HAMPTON, 119 S. Broadway. L. A. R. B.

FOR SALE. Orange Groves. J. A. MORLAN, CO. 202-203 Fay Bldg.

The Best Hot Weather Medicine. CANDY CATHARTIC. THEY WORK WHILE YOU SLEEP. PREVENT ALL SUMMER BOWEL TROUBLES.

Robinson Company. 235-237-239 SOUTH BROADWAY. 36-inch Mercerized Satens in every desirable coloring, twenty to forty cents a yard.

36-inch Mercerized Satens in every desirable coloring, twenty to forty cents a yard. Never any question about finding the wanted shades in any staple lining here.

Misses' Junior Suits and Coats at a :: ::

Third to Half Off On Sale Saturday

Mothers of 8 to 10-year-old girls will find tomorrow's offerings the most interesting we EVER made—especially if the need be for school garments.

Several dozen splendidly tailored coats and suits of strictly high-grade materials at bona fide reductions averaging almost half—making it possible for people of limited means to dress their girls in ELEGANCE.

Little do we care for the loss so long as we make a quick and thorough clearance of all the odd garments that interfere with the incoming stocks.

FOR SALE. Real Estate—Unclassified. MORTGAGES FOR SALE ON GILT-EDGED property bearing 6 and 7 per cent net per annum.

FOR SALE. Furniture. FOR SALE—CONTENTS OF 7 ROOMS, 400 ft. carpet, 400 ft. door panels, 300 ft. box couches, \$250.00.

FOR SALE. Autos and Vehicles. SMALL FRENCH AUTOMOBILE RUN-ning on gas, 2000 ft. motor, must sell. Call Monday morning 713 S. BROADWAY.

FOR SALE. Miscellaneous. FOR SALE—GREATEST VALUES IN household goods ever known; gigantic removal sale.

FOR SALE. WINDOW FRAMES. We furnish them ready made by machine much cheaper than you can buy the material and make them your self.

FOR SALE. DOORS—JUST BOUGHT 3000 (one color) colored pine. Will sell from \$1.00 to \$1.40.

FOR SALE. NATIONAL LUMBER CO. Branch office, 9th and Maple.

FOR SALE. BATH AND MASSAGE parlors, doing good business; new furniture; centrally located. Must sell; sickness. Best offer buys. BOX 245, Herald office.

FOR SALE. A SCHOLARSHIP IN THE Los Angeles College of Fine Arts, at a very low figure. Address BOX 105 Herald.

FOR SALE. FORTY ACRES FOR SUB-urban DIVISION. A fine piece of land, nicely located near the city limits and close to the proposed Moneta ave. car line; will cut up to good advantage and ready sale for the lots; this is a fine buy; will give terms.

FOR SALE. REAL ESTATE. McDONALD & STOTT, 309-10 Lankershim Building.

FOR SALE. REAL ESTATE. Owners and dealers in real estate who have properties for sale or exchange will find it decidedly to their advantage to come in and have a talk with us.

FOR SALE. REAL ESTATE. We can handle property located in any part of the United States. We now have calls for New York, Chicago property; also income cottage property at Ocean Park.

FOR SALE. REAL ESTATE. We have the best trader in the United States; it means dollars to you to make his acquaintance.

FOR SALE. REAL ESTATE. We handle municipal, state and county bonds of the highest standard. We buy and sell mines.

FOR SALE. REAL ESTATE. We buy and sell mines. We will give you quick action and honest treatment whether you are a buyer or seller; come in and see us.

FOR EXCHANGE. \$4500 INCUMBRANCE; new 8-room house for a good ranch, clear or nearly so. Immediate possession can be given. WM. N. HOLWAY, 211 Grant Bldg. Home 1935.

FOR EXCHANGE. \$350 EACH; IN-cumbrance \$155 each, one of more lots South Hollywood for horse & buggy. WM. N. HOLWAY, 211 Grant Bldg. Home 1935.

FOR EXCHANGE. MAXON WILL EXCHANGE FOUR property, any location. Large list to select from. MAXON REALTY CO., 114-115 Simmon Bldg.

25,000 BALLOTS WERE CAST IN GREAT CONTEST YESTERDAY. Miss Edith House of Lane & Co. Polled Largest Number, Miss Mabel Schaeffe of Jacoby Bros. Next Largest, but All Had Many Votes

Yesterday was one of the banner days for polling votes in The Herald's Salesladies Contest. Over 25,000 were polled. Of this number Miss Edith House of Lane & Co. was credited with the largest number, 4695 ballots, and Miss Schaeffe of Jacoby Bros. the next largest, 3410. This indicates that the candidates have now taken a firm grip and greater things can be looked forward to before the close, Dec. 23.

Now is the time to get in a few votes. The contest is fairly on its way and the people all over the country are aroused to meet the demands made upon them by the pretty young women who are soliciting votes. If a little effort is displayed the people will be glad to help you, and you will find getting subscriptions not at all burdensome. In fact, it will grow to be a pleasure. There are so many peculiar and funny incidents happen in a day while out after votes that you will be sorry when the contest closes and wonder why some one else had not launched the scheme long before. It is entirely original with The Herald, however, and the paper feels that the support already given has been fairly earned.

While the contest is in its infancy, get out among the people and friends and relatives and do a little talking. You will grow to enjoy it and the experience thus gained is worth five times the price of the prizes. If you don't get the subscriptions, some one else will, as Los Angeles and the surrounding country will be scourged as though scratched with a fine tooth comb in the endeavor to get possible subscribers. While the affair is just getting started get out and do your little work on the quiet and then—spring the surprise. A reserve will give you lots of good and it can best be acquired by getting people to subscribe for The Herald.

It is a good idea to hold back the votes gotten on subscription for a little while before polling. The coupons clipped from The Herald are the only ones which must be polled within one week, and as a bank account is good for the merchant so also is a reserve good for saleslady candidates. If the contestants poll all their votes as they go along there will be nothing to draw on in case of emergency, and such things do arise in contests of this character.

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