

PART III
Very Few People Take More Than One Morning Paper

HERALD WANT ADS. READ BY TENS OF THOUSANDS

Who Seldom See Either of the Other Morning Papers

FOR SALE Houses

FOR SALE—Brooklyn and Euclid Heights

15 Minutes to Center of City
Open every day—Open every day
Rain or shine, \$250 down, \$250 down, \$250 down.

\$650—2-room bungalow, new; \$25 down, bal. \$10 month.
\$750—3-room bungalow; street work paid, level lot; \$100 down, balance \$15 month. Snap.

\$800—3-room bungalow, new; lot 50x135; high, near car line; \$50 down, balance \$10 month.
\$800—4 rooms, barn; street work paid, 2 blocks from car line; \$200 cash; furnished for \$350.

\$1100—4-room bungalow, building now; \$75 down; block from car line.
\$1100—4-room bungalow, corner lot, level; street work paid; barn, shop, including painter's tools; \$250 down, \$20 month, including interest. Snap, below cost.

\$1500—4-room bungalow; gas, sewer; lot 50x120, on Euclid Heights; \$500 cash, balance to suit.
\$1900—4-room modern, new, on yellow lot; car; \$100 down, \$20 month, including interest.

\$1800—5-room modern cottage; lot 40x130, near car; \$500 cash, balance to suit.
\$2000—3-room modern cottage, new; lot 40x120; fenced, wooded; \$100 down, \$20 month, including interest.

\$2300—5-room modern cottage, street work done, fenced, between 3 car lines; \$200 cash, \$20 month, including interest.
\$1700—5-room modern house, 2 blocks of car line; cash, \$20 month, including interest; or will take clear lot for first payment.

\$1600—5-room modern; lot 50x135; street work; must sell; \$450 cash, at last; \$500; worth \$2500.
\$3000—5-room modern cottage; lot 50x135; large barn; street work done, beautiful; 2 blocks from yellow car line; equity \$900; will sell for \$100, balance monthly.

LOTS LOTS LOTS
\$325 and up, level, 50x120; only \$10 cash, balance \$5 month.
\$425 and up in Forster Heights tract; all street work done; \$10, \$15, \$25 down, \$5, \$10, \$15 per month.

NOTICE
We have houses from \$500 to \$5000 on easy terms.
Take Brooklyn ave. car; get off at end of the line.
Conveyances always ready.

CAMPBELL & NEFRONEY
Phones: Boyle 1586, Boyle 1102.
Bargains in Houses
\$650—Three-room new house, \$80 cash, balance \$15 month.
\$900—Four-room new house, \$100 cash, balance \$12.50 month.

FOR SALE Country Property

BEAUMONT Bigger and Bigger

Sales Since September 14 \$171,200
There is no better proof of its popularity than may be found in its stupendous record of sales. Of 6000 people have visited Beaumont on twice-a-week excursions since September 14 and all have returned enthusiastic.

IT SELLS ON SIGHT
The growth and progress of Beaumont astonishes nobody familiar with its advantages. It would be more surprising if it did not grow and prosper under such favorable conditions.

No Land in Southern California Superior to That of Beaumont

Read what Frederick B. Rader says of the soil. Mr. Rader is a graduate of Kansas State Agricultural College and superintendent of the United States Experiment Station at Rampart, Alaska. He visited Beaumont in 1907 and returned with his money. He says: "For the purpose for which it is offered I have found no land in Southern California superior to that of Beaumont. Its deciduous fruits, grapes, onions, potatoes, etc., Beaumont offers unusually attractive opportunities because of its excellence and fair price. The restricted area in this part of the state for the raising of such crops as apples, peaches and grapes, etc., San Geronimo country particularly advantageous. Its granite character insures constant fertility. Its position, thus keeping it in the judgment of the world, I have invested my own money in some of the land."

Another Big Excursion Thursday

Remember that the land is being rapidly taken up. Remember that such opportunities come but seldom. This vast territory upon which the fruit was grown that took first prize against the products of the world at the Chicago exposition is being sought by home-seekers from far and near. It is not a case of get it next year or the year after, but get it now while you can.

BROAD LEVEL ACRES \$90 AND UP
Adjoining land on which water is found within 10 to 20 feet of the surface.

\$1 Go see it yourself. 162 miles there and back for a dollar, Thursday and Sunday each week.
Come to the office for tickets. Positively none given out at the depot. Train leaves Arcade station at 9 a. m., returning about 3:30. Call early as you can. Special train is limited to 100 only—\$100. CUT OUT AND MAIL THIS COUPON IF YOU CAN'T COME IN.

Beaumont Land and Water Co., 226 Mercantile Place Los Angeles, Cal.

IMPERIAL
FOR SALE—A FEW SECTIONS OF SCHOOL LAND IN IMPERIAL VALLEY ON WHICH WE CAN GIVE A PATENT FOR \$2.50 PER ACRE. THESE ARE A BARGAIN AND WILL BE WORTH \$40 PER ACRE IN A YEAR OR TWO.

FOR SALE—30 ACRES, CLOSE TO TOWN, WITH 20 SHARES OF FULLY PAID UP WATER STOCK; GOOD CANTALOUPE LAND AND READY TO BE SEED; 1000 FOR ALL; \$500 CASH, BALANCE 1 AND 2 YEARS. YOU CAN CLEAR \$300 PER ACRE THIS YEAR ON THIS.

A GOOD OPPORTUNITY TO SECURE A HOME.
No. 13-19 and 20 acre tracts, good fruit land, \$30 per acre, with very easy terms. Parties not able to build will have houses furnished and given over by owner of this land. I have also hundreds of acres of orange land; price \$60 per acre; 1/4 cash.

FOR SALE—1150 PER ACRE SAN PERNANDO VALLEY. 54 ACRES In Tubaca, Cal. Cash Subdivided. Best Buy in the Valley M'DONALD BROKERAGE COMPANY, 435 Stimson Bldg.

FOR SALE—TULARE COUNTY
Offers the greatest opportunities for the homeseeker with limited capital; where cows will return from \$6 to \$8 per month; grapes, \$100; peaches, \$250; prunes, \$190; onions and sweet corn, \$300 to \$600 per acre; anything grows; prices \$25 to \$100 per acre, with water. Write or call for bargain list.

BEAUMONT LAND AND WATER CO.
"ACRE AND INDEPENDENCE." Fruit lands and city lots; there's money in it for you.
BEAUMONT LAND AND WATER CO. 226 Mercantile place. Main 1215

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FOR SALE City Lots and Lands

For Sale Lots

SPECIAL OFFER FOR FEBRUARY AND MARCH
Terms \$10 Down, \$5 Per Month
Lots \$500.00
The very best in the Southwest.

Burck's Golden Tract

Vermont Avenue and 51st Street
We will make you a present of the first cash payment; you pay \$5.00 per month thereafter.

Street work all completed. Sidewalks and curbs. Three car lines.
See the new bungalows being built in the tract. Make a start towards owning your own home.

Pay Rent to Yourself

The Burck-Gwynn Company

333 South Hill Street
Main 661. Home Ex. 700. OPEN EVENINGS BY APPOINTMENT.

High Lots At Low Prices

in Manchester Heights. This tract is one of the most elevated additions adjoining Los Angeles, located at the southwest corner of Vermont and Manchester avenues, and gives a clear view of the entire valley surrounding Los Angeles and of the mountains, and is one of the most delightful home tracts in the world.

Free Excursions Daily

Located one block from a \$14,000 public school, and across the street from a Catholic school. During the month just past we planted the shade trees, making it a most attractive tract. The street is now nearing completion, at the cost of \$25,000, and a water pipe has been fully installed.

Prices \$300 to \$750. Terms \$25 down and \$10 per month. Call for prospectus and go out. Office open Sunday.

Good Cheap Lots

Several good tracts to select from. High level lots \$250 up; houses and lots \$450 up; good water; good view of the mountains; good soil; fact there are no better lots in the city at twice the price; 20 minutes from Broadway on 5c street cars; on Taylor, Euclid, ave. car to Stephenson and Indiana.

JANS INVESTMENT CO., F. W. Blake, Agent.

FOR SALE—LOTS—
Excellent building lots. Close in. Good car service. \$400 to \$600 Terms—\$10 down, \$5 per month.

WE HAVE THE SNAP OF ALL SNAPS—a lot 50 by 100 on 4th, in Vermont Square, near the park and a north front, for \$250; terms. TRACY E. SHOULTS, West 2405.

A LOT ALL READY TO BUILD ON, \$600; covered with orange trees. See us about this. THE MCCARTHY COMPANY, 201 N. Broadway.

Suburban Property—Glendale
WE MUST HAVE CASH
We are offering for sale 2 1/2 acres, a beautiful corner 2 1/2 blocks of car line; building and everything complete in fine shape; plenty of fruit, fine shade trees, fine view of mountains, 8-room modern house. If you want a home, or an investment, the price has been reduced from \$5500 to \$4800 so we can get the cash. Let us show you this.

3 1/2 acres, on a corner 3 blocks of car line; all fruit trees, plenty of shade trees; plenty of fruit, fine shade trees, fine view of mountains, 8-room modern house. If you want a home, or an investment, the price has been reduced from \$5500 to \$4800 so we can get the cash. Let us show you this.

20x20x20, one acre of ground, lots of fruit, oranges, peaches, etc.; fine shade trees and palms; 6-room house, windmill and tank; fenced, 1/2 block of car line. Price \$4200, part cash, balance easy.

8x14 1/2 corner on Brand boulevard; covered with orange trees; fine mountain view. Price \$950, terms.

One or 2 acres, planted to strawberries; plenty of water, 3 blocks of car line. Price \$1500 per acre. Can make terms. Get free tickets at our office. SIMMONS INV. CO., 407 Grange Bldg., Orange Grove.

POMONA
Good 10-acre orange grove at Pomona; good fruit trees; 1/2 acre of soil, the finest avenues in Pomona. Price \$9500, including crop; will take cottage and lot in Los Angeles up to \$3000 good terms on balance. This is your chance if you want a good grove. THE GILLEN & SMITH REALTY CO., 141 So. Thomas St., Pomona, Cal. Home phone 420. Our motto, "A Square Deal Or No Deal."

160 ACRES FOR \$250
In Los Angeles county; level, rich sandy loam soil, abundance of water; can't be beat. 1/2 alfalfa, grain, sugar and pear orchards, sugar beets; unexcelled location for chicken and turkey ranch; no fogs, altitude 2500 feet. Start your fortune today; talk with EDWARD SHERMAN, 628 Citizens Nat. Bk. Bldg., 3d and Main.

FOR SALE—OREGON FARMS AND TIMBERLANDS. See BROWER & WILKINS, 624 1/2 S. Grand avenue—Phone 7949.

FOR SALE Suburban Property

20-ACRE ENGLISH WALNUT GROVE

\$2000 NET ANNUAL INCOME. PRICE ONLY \$15,000. TERMS ONE-THIRD DOWN IF DESIRED.

This elegant property consists of 25 1/2 fine, 10 to 12 bearing walnut trees, family orchard of fig, orange, olive, pear, quince and apple trees, 4-room modern cottage, bath electric light, central heat, well, 20 shares water stock, etc.; is located close to the center of one of Los Angeles' thriving little suburban cities and within 3 blocks of station, school, postoffice, Carnegie library and business center. For photo and other information regarding TRUST BLDG., Fourth and Spring sts.

\$800 CASH; SNAP; 1/2 ACRE, ALHAMBRA; plenty water and rich soil. See this; \$2400 Best 20 acres on our list; 10 acres now in barley and 10 in cabbage; all intersect with two-year-old walnut trees; \$10,500. HARRISON, COOPER & HARRISON, N. E. Cor. Crowsfoot and Adams. Phone: BR 3230, So. 2766.

\$4000—24 ACRES DECIDUOUS FRUITS, 4-room Cal. house; large barn, good location, Glendale, or one-half acre \$2500; 1/2 block of new car line. Property is within 1/2 block of new car line. V. E. STOCKWELL & CO., 304 Grand Bldg., A2814, Main 1589.

Live Stock—Horses, Mules, Cattle

FOR SALE—HORSES

Just arrived from the north, two carloads of general purpose horses and mares. Among this stock you will find high class single drivers, several combination horses and a fine head of the good ranch mares; this stock all in fine condition. Call and look them over before buying. 825 So. Grand Ave.

FOR SALE—HOLSTEIN AND JERSEY

bulls, registered, herd book stock; Berkshire and Poland China pigs; reliable graded fresh family cows. NILES, 458 E. Washington.

FOR SALE—HEAVY DRAFT TEAM, \$300

mare, harness wagon and harness, \$102, Phone Main 4704.

FOR SALE—NEW FURNITURE, BANK

rupt stock of dressers, sideboards, chiffoniers, dining and library tables, rugs, chairs and parlor furniture. 524 EAST 17TH ST. Phone B5150.

FURNITURE

FOR SALE—CHEAP, HOUSEHOLD goods, a 5-room house, includes 2 bed room suits, folding bed, dishes, kitchen utensils, bed and table linen; house for rent if wanted. 2442 BOULDER ST. Phone Boyle 1925.

FOR SALE—FURNITURE OF A 4-ROOM

flat, new and modern; \$100; \$60 cash, balance 10 months; \$20 rent for 20 months; two rooms will more than pay rent; five blocks from Fifth and Broadway. Call at 512 1/2 S. Flower St. Phone Main 8691.

FOR SALE—NEW FURNITURE, BANK

rupt stock of dressers, sideboards, chiffoniers, dining and library tables, rugs, chairs and parlor furniture. 524 EAST 17TH ST. Phone B5150.

FURNITURE

FOR SALE—A FINE BUSINESS CORNER

at E. Fourth st. near San Pedro, lot 55x100 to alley; price \$25,000. JULIUS R. SMITH, 225 MASON BLDG., FOURTH AND BROADWAY. Home F7193, Sunset Broadway 2669.

Miscellaneous

OLIVER TYPEWRITER AGENCY
The OLIVER typewriter is the STANDARD. It is the latest product from the mine of experience, possessing every known advantage and has more parts than any other standard typewriter. The escape-ment is cut out of SOLID TOOL-STEEL and constructed so carefully as a watch.

FOR SALE—A GOOD ONE—
A fine engine and pump, good as new; building and everything complete in fine shape; plenty of fruit, fine shade trees, fine view of mountains, 8-room modern house. If you want a home, or an investment, the price has been reduced from \$5500 to \$4800 so we can get the cash. Let us show you this.

FOR SALE—MEDIUM SIZE COOK STOVE
with water connection, \$5; also instantaneous heater, \$3, at 1030 So. Burlington.

FOR SALE—MY LOSS, YOUR GAIN, scholarship in best business college in Los Angeles, 30 per cent discount. Phone TEMPLE 1074.

FOR SALE—MEDIUM SIZE COOK STOVE
with water connection, \$5; also instantaneous heater, \$3, at 1030 So. Burlington.

FOR EXCHANGE Real Estate

For Exchange

SOME GOOD ONES
\$7500 CLEAR—A MODERN 2 TO 3-ROOM FLAT BLDG., WELL BUILT AND IN GOOD REPAIR; OWNER WANTS A LOT SOUTH OF 18. SOMEWHERE, CLOSE TO ALAMEDA.

\$1500, MTG. \$1000—3-ROOM HOUSE ON E. 21ST ST., CLOSE TO CENTRAL. WANT SOMETHING CLEAR FOR EQUITY.

\$16,000, MTG. \$6000, 2 YEARS TO RUN —APARTMENT HOUSE WELL LOCATED IN VENICE, LEASED, \$1500 PER YEAR. OWNER WANTS IMPROVED RANCH. WILL CONSIDER CLOSING TO LOS ANGELES ABOUT SIZE OF HIS EQUITY.

\$2000 ACRES OF FINE LANDS, ALL IN ONE BLOCK, SAN JOAQUIN VALLEY, TO EXCHANGE FOR CITY AND ASSUME.

\$25,000 CLEAR BEACH INCOME PROPERTY AND \$10,000 TO \$12,000 IN CASH FOR LOS ANGELES APARTMENT PROPERTY.

OUR EXCHANGE DEPARTMENT IS IN POSITION TO HANDLE ANY EXCHANGE (EXCEPTING TRASH). CALL AND SEE US.

CHOATE, JONES & STUMPF
301-202 COLLINS BLDG., FOR EXCHANGE—
Want to exchange real estate (clear) for small up-to-date drug store in city, anywhere within 15 minutes from downtown district.

New income property, close in, earning \$22,000 yearly; \$150,000. See us quick. This won't last.

If you're looking for bungalow home 5 rooms, modern, well located. See us. Owner must sell. A bargain.

We have a two-acre proposition that will support a small family. Exchange or sale. Easy terms.

New cottage and 2 acres strawberry land, exchange or sale; terms.

GIBSON & WARD, 484 Hill St.

FOR EXCHANGE, A GOOD ONE—
\$8000—CLEAR, 12 ACRES 8 ACRES IN ORANGES, IN DECIDUOUS FRUITS. SMALL HOUSE AND OUT-BUILDINGS, LOCATED IN THE NORTHERN CITRUS BELT IN GOOD LITTLE TOWN BUTTE CO., CALIF. TO R. DEPOT AND JOINS THE MARCUS DAILY AND HEARST ORCHARDS; PENITY OF WATER CHEAP. OWNER WANTS LOS ANGELES OR SOUTHERN CALIFORNIA.

CHOATE, JONES & STUMPF, 201-202 COLLINS BLDG., 318 W. THIRD ST. PHONES MAIN 285, A2386.

FOR EXCHANGE—IMPERIAL VALLEY LANDS FOR LOS ANGELES OR OTHER GOOD PROPERTY. 320 acres at \$5 per acre. 320 acres at \$10 per acre. 320 acres, with water, at \$50 per acre. 320 acres, with water, at \$65 per acre. We also have 5, 10, 20, 40 and 80 and 160 acre part cash and part exchange, or easy terms.

\$2000—Best paying close in rooming house; part cash and part exchange. \$2000—A nice little rooming house, a small cash payment and vacant lot, or easy terms. V. E. STOCKWELL & CO., 304 Grand Bldg., A2814, Main 1589.

FOR EXCHANGE—REAL ESTATE
10 acres, clear in orange, near electric car line, clear of incumbrance; want five-room cottage, southwest.

\$1800 equity in 5-room cottage, southwest; want vacant lot.

V. E. STOCKWELL & CO., 304 Grand Bldg., cor. 4th and Bdwy.

FOR EXCHANGE—20-acre farm 12 miles from Waterbury, 2 miles from Cartridge, New York state; price \$2000; want California city or suburban; what have you? Also, 100 acre farm in Nebraska, value \$2000; want cottage or farm to assume.

HOLLINGSWORTH CO., A2883, Rooms 6 and 7, 24 1/2 South Broadway.

FOR SALE OR EXCHANGE—5-room modern cottage, near Norman; \$1100; want \$2248 to take, or will exchange equity for good lot.

JULIUS R. SMITH, 225 MASON BLDG., FOURTH AND BROADWAY. Home F7193, Sunset Broadway 2669.

FOR EXCHANGE OR SALE—Elegant stock of clothing (gent); will include about \$2000; can reduce this; clearing over \$200 monthly. Nice location, cheap rent, long lease; want city property; best of offers. Write today. B. HOLLINGSWORTH CO., rooms 6 and 7, 24 1/2 South Broadway.

FOR EXCHANGE—A fine 10-acre ranch, 4 acres bearing oranges, Valencia, navel and russets, and balance young trees; near school and railroad; good well and water; stock; small house and barn. Price \$1500; would accept Los Angeles up to \$3000. Address BOX 327, Fullerton, Cal.

FOR SALE OR EXCHANGE—Hotels or lodging houses. If you have vacant lots or city property improved of any kind and want to exchange for the paying hotel located any place in city, see us. We have 100 of the best in town. HOLLINGSWORTH CO., rooms 6 and 7, 24 1/2 S. Broadway.

SWAPS—ALL SORTS, BIG AND LITTLE
\$1500—26-room apartment house, clear; want small house and vacant lot; see us. Want 5-room cottage and some cash.

V. E. STOCKWELL & CO., 304 Grand Bldg., A2814, Main 1589.

FOR EXCHANGE—WE HAVE A CLIENT, wants to move west; he owns \$100,000 worth of good city, farm and other property, which he desires to exchange for Pacific coast property of any kind. Give complete description of all property owned. See to B. F. LOOS CO., Watrous Bldg., Des Moines, Iowa.

FOR EXCHANGE—10 acres for 4-room cottage. See Conaway 111 S. Broadway.

FOR EXCHANGE—THREE LOTS NEAR east side car barn; value \$2000; clear; want good equity in cottage southwest; will assume. HOLLINGSWORTH CO., A2883, Rooms 6 and 7, 24 1/2 South Broadway.

SHOE REPAIRING
MEN'S SOLES 25c, LADIES' 35c, CHILD'S 40c. 402 S. SPRING and 116 W. 4TH.



WOODBURY BUSINESS COLLEGE

809 SOUTH HILL ST. Day and evening.

Los Angeles College

4.7 WEST FIFTH ST. Established 1882. Opposite Central Park.

L. A. CONSERVATORY OF MUSIC AND ARTS

Main 4405. Oldest and largest in California. E. J. Valentine, Pres, 327 1/2 S. Spring St. Practice clavier for rent.

EDUCATIONAL

Exceptional advantages in private school. SHORTHAND AND TYPEWRITING

Day and night classes. For speed practice see graphophone demonstrated. THE COMPANY OF PUBLIC INSTRUCTORS, 1111 S. Main St. 22-7-8 Herman W. Heilmann building. Phone Home Ex. 788; Sunset Main 378.

HEALTHY BUSINESS COLLEGE

Oldest and largest in California. 614 S. Grand Ave. J. W. LACKEY, Mgr.

MUSICAL INSTRUCTION

CALIFORNIA COLLEGE OF MUSIC, 143 W. 16th street, corner Hill. Piano, vocal, violin, mandolin, guitar, banjo and cornet; no charge for violin, mandolin, guitar and cornet with course of lessons.

FOR EXCHANGE

\$5500—2 good pressed brick residences, Denver, income \$65 per month; want good property in Los Angeles to exchange for \$5000, clear.