

# COMMERCIAL STRENGTH—ALL TESTIFY TO PROSPERITY

## SIGNERS LEADERS

AMOUNT REPRESENTED OVER \$180,000,000

INDUSTRIAL ACTIVITY ON THE PACIFIC COAST

Vast Productive Region of the Great Southwest Invites Capital and Workers in the Valleys and Mines

The welcome new era of general prosperity is with us again, and the smiles of gratification that will never come of betoken a condition of affairs on the Pacific coast that will result in the immediate achievement of the greatest results in commerce and manufacturing that the boundless west has ever known in all its glorious history.

In this issue appear the autograph signatures of 175 of the best known and strongest representative California business men who attest to the gratifying condition of commercial and industrial affairs on the coast as outlined on the preceding pages. They give to the world their belief in the unshakable business strength of America, and they certify cheerfully that the great west is prosperous in every section, with the certainty of showing to the world still greater results in material wealth as the marvelous developments in many fields of endeavor progress.

Men of known business integrity and of vast interests in various enterprises are signers of this Proclamation edition. They represent a total invested capital in industrial and other interests amounting to fully \$180,000,000, and while several of the signers, as presidents or vice presidents of corporations or companies, may be taken to represent only a certain amount of capital, it is a fact that three men in the list above possess fortunes aggregating at least \$45,000,000.

The west has no abiding place for the pessimist or the drone. It is the grand domain of the optimist, the worker and the producer.

The recent depression in financial and business affairs was really but a "flash in the pan" so far as the southwest section of the country was concerned. It is all over, and now everybody with still brighter hopes and renewed energy of the strenuous type are banded together permanently to establish prosperous conditions that even Wall street in its most frenzied state shall not disturb.

Today the vast oil fields of the Pacific coast are giving forth millions of barrels of oil, and hundreds of new wells are being constantly developed to add to the great wealth of the regular output; the rich mining camps of California, Nevada and Arizona are more active than ever, and immense wealth is being produced in gold, copper and silver; the agriculturists and horticulturists and field producers generally know no idle moments, and the manufacturers in every line of industry show activity which emphasizes the claim of the return of prosperity.

THE CENTRAL NATIONAL BANK is among the popular and successful financial institutions of Los Angeles, located in the Johnson building at Fourth and Broadway. The capital is \$500,000, and the surplus and profits \$207,500. The officers and directors embrace some of the wealthiest and most reliable business men of the community. They are: George Mason, president; John R. Mathews and S. F. Zombro, vice presidents; James B. Gist, cashier; A. M. Beaman, assistant cashier; George W. Scott, C. T. Johnson, E. E. Gibson, Lindsey, C. T. Crowell, A. C. Harper, R. H. Howell, Robert N. Bulla, William D. Stephens, A. B. Cass, E. W. Davies, T. E. Pease.

LOS ANGELES TRUST CO. is included among the leading trust and escrow companies of Southern California, and transacts a large volume of business at their establishment. Experienced managers and accountants are in charge of the various departments of the company's affairs, and in dealing with the public complete satisfaction is given in furnishing reliable titles and in the handling of funds. The company does a general banking business.

J. ROSS CLARK, vice president of the Salt Lake Railroad company, with offices in the Pacific Electric building, is one of the most public-spirited citizens of Los Angeles, and is interested in various banks and other corporations in Southern California. He is a brother of Senator W. A. Clark, who is also his principal business associate.

GERMAIN SEED CO. is a business house that has long been identified with the interests of Los Angeles and Southern California, and has established an enviable reputation as a nursery and seed supply house. The company carries a complete assortment of the best seeds to be found in any market of the world. The company does business in foreign countries, notably Mexico.

PACIFIC ELECTRIC RAILWAY is a great system, established by Henry E. Huntington, and is conducted by a company comprising some of the most experienced men in the transportation business. The lines of the company extend from the mountains to the sea, and excellent service is given every day in the year.

THOS. J. BARKLEY CO. are wholesale dealers in the best qualities of coffees, teas and spices, and carry an immense and well selected stock at their place of business, 319 East First street. This company supplies the merchants of the entire southwest section of the country and is constantly extending its trade into new districts.

HINZ & LANDT, Inc., include in its membership merchants of enterprise and marked success. They are wholesale dealers in high-class millinery goods, with offices and warehouses at 444 South Broadway. Hinz & Landt are active in commercial affairs and have a wide acquaintance in millinery and kindred lines.

A. FUSENET CO. are owners and managers of the popular dry goods house familiarly known as the Ville de Paris, in the Laughlin block on South Broadway. No finer or more complete dry goods establishment exists anywhere in the world.

THE CAWSTON OSTIUCH FARM is a Southern California enterprise of pronounced success that has attracted attention to Los Angeles. The farm is on South Pasadena, a short ride by the electric line from the city, and is frequented by thousands of tourists daily. Edwin Cawston is the owner and manager. The finest of ostrich feathers are secured from the Cawston farm.

RICHARDS & NEUSTADT, COMSTRUCTION CO. is favorably known as one of the largest contracting construction companies on the coast. It is prepared to take and complete any work in its line, giving a guaranteed satisfaction. Their interests are quite extensive and the capacity for work is unlimited. The company are wholesale dealers in plaster and cement, and have general offices in the Sunbeam building.

UNION LIME CO. forms one of the greatest supply houses on the coast and is equipped to fill orders for the best quality of lime and other building materials at any time. The members of the company embrace some of the best known residents of Los Angeles. The office of the company is at 205 San Pedro street.

WILL C. PRATHER INVESTMENT CO., with offices in suite 518 in the Grant building at the corner of Fourth street and Broadway. The company deals in real estate generally, and is in close touch with market conditions and values. Special attention is given to high-class investment propositions, and special offers are made in valuable ranch lands.

MASON SMOKELESS COMBUSTION CO. have offices in suite 316 Delta building, on South Spring street. This company, which is capitalized at \$1,000,000, has caused a revolution in oil combustion, the Mason furnaces solving the problem. The officers of the company are: W. Arthur Phipps, president; Edmund Mitchell, first vice president and treasurer; W. H. Hoskins, second vice president; George H. Mosher, Jr., secretary; A. O. D'Arcy, assistant secretary and assistant treasurer; general manager, J. E. Koerber, late of the Amalgamated Oil company; Joe B. Holloway, late inspector of boilers for Los Angeles, constructing engineer.

W. I. HOLLINGSWORTH & CO. are general real estate brokers, with offices in suite 345 Wilcox building, at the corner of Spring and Second streets. Mr. W. I. Hollingsworth, who is prominent in Los Angeles affairs, is president and one of the highest business property dealers ever put through in the city. He is a reliable judge of values and conditions and has hosts of friends in business and social life.

CHAS. L. HUBBARD CO. operate extensively in the best class of real estate in the city and suburbs and also write and place fire insurance. The offices are in suite 731 Security building, which are splendidly equipped for handling the growing business of the company. Mr. Hubbard is president and manager of the corporation.

LOS ANGELES RAILWAY CO. are the owners and managers of the finest and most complete transportation system ever established, the cars reaching all sections of Los Angeles and giving the people of this metropolitan community rapid transit not matched by any other city in the United States. The management is alert and is devoted to giving the best of service at all hours of the day and night.

JOHN BRINK, the proprietor of the Saddle Rock restaurant, whose principal place of business is at 236 South Spring street, is one of the most generous of men, and maintains among his wide acquaintance hundreds of close personal friends. Mr. Brink has contributed liberally toward advancing the growth of Los Angeles.

GEO. C. PECKHAM CO. are extensive and successful dealers in real estate, with offices on the second floor of the Union Trust building at the corner of Spring and Fourth streets. The company makes a specialty of handling high-class business and residence property, and also deals in tracts. The company is also interested in valuable land propositions in the rich valleys of the state.

THE BRIGGS REAL ESTATE CO. occupy commodious rooms on the sixth floor of the Collins building, on West Third street, and transact a general real estate business. The company has developed a number of fine tracts in the western section of the city. Mr. Briggs, the president of the company, is energetic and successful in all his enterprises, and is popular in business and social circles.

HOWARD BROKERAGE CO. is a heavy dealer in every kind of ranch products for distribution among the jobbers and produce merchants of Southern California. The members of the firm have a wide acquaintance with the producers of the southwest and enjoy special privileges. The offices of the firm are 170 Central avenue.

MELLUS BROS. & CO. are manufacturers and wholesale dealers in tents and awnings at 250 East Fifth street. The establishment is one of the largest of its kind on the coast and large capital is invested in the big plant.

NEWMARK GRAIN CO., wholesale grain dealers at 319 North Broadway, have been identified with the business interests of Los Angeles for many years. Their facilities for handling grain supplies are of the best.

THE BURCK-GWYNN CO. are general dealers in real estate in the city and country and also write fire insurance. Their office is at 333 South Hill street. The company also is engaged in building enterprises and negotiating loans, handles tract and subdivision properties and deals in stocks and bonds.

BLINN-ROBINSON CO., with planning mill and yard at 1650 South Alameda street, is in the front rank among the big lumber companies of the Pacific coast. The best quality of finished and rough lumber is provided in large quantities. The office of the company is in suite 515 H. W. Hellman building.

YLANE PLANT CO. plant is established at 212 Mercantile place. The proprietors and managers are Wilson & Barnes, the firm preparing and drawing plan for dwellings and bungalows and for all types of construction work.

SECURITY BUILDING CO., general contractors, represents one of the strongest and most responsible building companies in the west. The company is capitalized for a large sum, and its stockholders are among the most successful business men of Los Angeles.

ATLANTIC, GULF AND PACIFIC CO., engineers and contractors, with offices in the H. W. Hellman building, are prepared to carry through development and other work on a large scale. The company some time ago did extensive dredging work for Naples and is still engaged in the same class of work for the Long Beach harbor.

PATILLO CONTRACTING CO. are cement and grading contractors with office at 309 Tajo building. The company does considerable business annually and employs a large force. Estimates are made on application and all work is done thoroughly and well.

PARKINSON & BERGSTROM are the well known architects who have made plans for some of the most imposing structures in Los Angeles, notably the Alexandria hotel, the Security building, the H. W. Hellman building and many others. Their offices are on the tenth floor of the Security building.

OTTO STEINER SUPPLY CO. are extensive dealers in butchers' and barbers' supplies of the best grade, with place of business at 210 West Third street. The trade of the company is

ing and ventilating plants. The company has installed complete heating and ventilating plants in the Polytechnic high school building, in the Los Angeles high school building, and in more than thirty Los Angeles grammar schools; also in the Auditorium theater building and in the Hayward hotel building, and power plants for the Los Angeles county hospital and the Young Men's Christian Association building, and are now installing in the new Hamburger department store building the largest isolated electric lighting and power plant on the Pacific coast. The company are also installing in the Hamburger building the largest blast, heating and ventilating system west of Chicago. The extra water works system at San Bernardino was designed and installed by this company. They also furnished a 7,000-gallon snow pumping engine for the Los Angeles city water works.

DR. W. K. ROBINSON, the well known successful mining operator in the famous Goldfield district, Nevada, is now concentrating all his energies on the Baltimore Belle property, adjoining the Little Florence and the Jumbo mines, both marvelously rich producers, which former was developed under the direction of Dr. Robinson as vice president and general manager of the company. Baltimore Belle is in the heart of the world's richest mineral zone. Development work on the property is active. The shaft is down over 375 feet. Dr. Robinson is confident that

interests are in charge of well known business men, whose chief aim is to serve the people faithfully and satisfactorily, and in this work they meet the approval of their large number of patrons.

EQUITABLE SAVINGS BANK—This bank, which occupies one of the handsomest buildings in the city at the corner of First and Spring streets, was organized under the law as an exclusive savings bank, and enjoys, together with the depositors, the full protection guaranteed to that class of institutions. The directors are W. J. Washburn, president; W. H. Booth, vice president; F. F. Johnson, cashier; Frank P. Flint, J. O. Koepfli, Joseph Scott, G. E. Bittinger and Chas. S. Bradford.

NILES PEASE INVESTMENT CO. deals in realty and other large interests owned and controlled by members of the company. The president of the company is Niles Pease, former president of the chamber of commerce and now resident of the city council. The company is identified with a number of enterprises that have added to the substantial growth of the city, notably the erection of the tall concrete business block on South Hill street.

NATIONAL BANK OF CALIFORNIA, one of the oldest banking institutions in the city, now located in the H. W. Hellman building, is managed by the following officers: J. E. Fishburn, president; W. D. Woolwine and R. I.

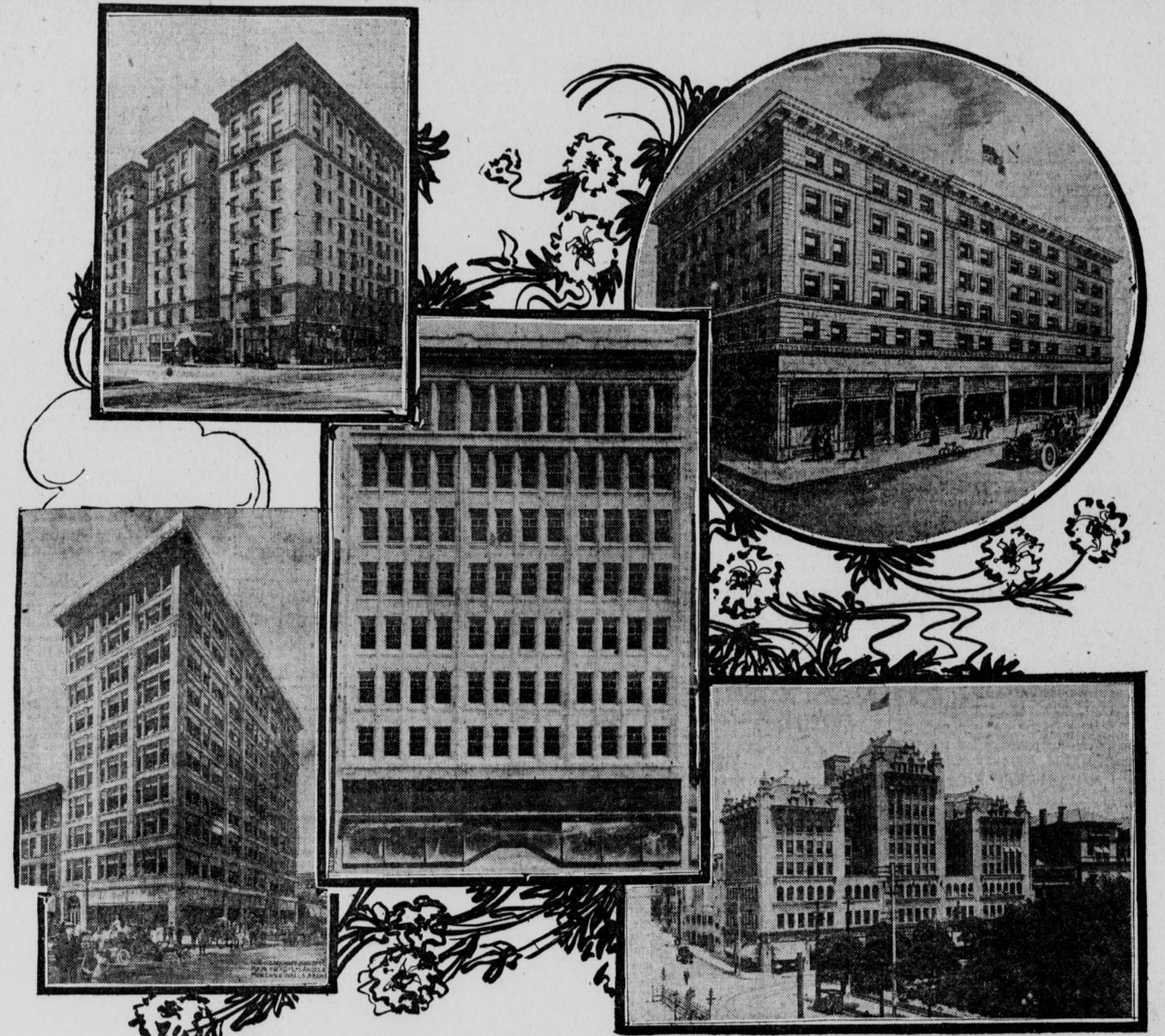
of many modern hotels in Southern California. In the corner of the Maryland at Pasadena, the Virginia at Long Beach, the Hotel Leighton in Los Angeles and the Casa Loma at Redlands. These extensive hotel interests are given personal attention by Mr. Linnard, who has hosts of personal friends in all parts of the country.

R. W. PRIDHAM is the owner and manager of one of the largest paper box manufacturing plants on the Pacific coast, and is also engaged extensively in the printing and book binding business. The products of the plant are shipped to all parts of the southwest. Mr. Pridham is prominently identified with many Los Angeles interests.

BISHOP & COMPANY, wholesale confectioners and manufacturers of fancy cakes, crackers and preserves, etc. The company has invested heavy capital in one of the largest manufacturing plants on the coast. Their popular products are in active demand, not only in the southwest but in distant parts of the country. The members of the company are among the foremost enterprising citizens of Los Angeles.

CLARK & SHERMAN LAND CO. is numbered among the strongest and most reliable land companies in the state of California. They own and control some of the finest property in the southwest. The officers and members of this company are among the representative citizens of Los Angeles. E.

## NEW AND REPRESENTATIVE LOS ANGELES ARCHITECTURE



HOTEL LANKERSHIM  
KERCKHOFF BUILDING

PEASE FURNITURE STORE

KING EDWARD HOTEL  
AUDITORIUM CHURCH AND THEATER

THE SHERWIN-WILLIAMS CO.

not confined to Los Angeles, but extends throughout the Pacific coast region.

LOS ANGELES NOTION CO., whose extensive place of business is at 412 South Los Angeles street, are wholesale dealers in notion goods, which find a ready market in this city and on the coast. Heavy shipments are made to all sections of the southwest.

THE SHERWIN-WILLIAMS CO., the Cleveland, Ohio, paint manufacturers, selling at wholesale to the trade throughout the Pacific coast section. Every kind of paint of the highest grade is provided for the market. The office of the company is at 412 South Los Angeles street, E. A. Brady, general manager.

SOUTHERN CALIFORNIA MUSIC CO. are leaders in the retail music business in Los Angeles. Their attractive store is at 332 South Broadway, headquarters for all music lovers and those in quest of the finest instruments made and the latest sheet music, etc. The proprietors enjoy a wide personal acquaintance in Southern California and through their enterprise the Broadway establishment has become a favorite, and is constantly making new friends and patrons.

LOS ANGELES BUILDING CO., of which Oliver C. Bryant is general manager, have their offices in the Delta building on South Spring street. This company has built many homes in Los Angeles for investors and on terms most satisfactory and helpful to their many patrons. Manager Bryant and his associates have made a close study of the best methods, and their activity and success is evidence of the popularity of the plan.

MACHINERY & ELECTRICAL CO.—This big plant is located at 351-353 North Main street. W. C. H. Noble is the general manager. The company are engineers, and design and install power plants, water works plants, heat-

Baltimore Belle will at an early date become one of the greatest gold producers in Nevada. The doctor has never made a failure in his mining operations, and the wisdom of his judgment seems unerring. Baltimore Belle is now selling at 20 cents a share. Little Florence paid over \$400,000 in dividends, and Baltimore Belle is confidently expected to excel that splendid record. Dr. Robinson has offices at Goldfield and in the Merchants' Trust building, Los Angeles.

A. C. BILICKE, with his associates, built the imposing Hotel Alexandria, at the corner of Fifth and Spring streets, one of the finest and most complete fireproof structures in any city, and is also largely interested in the Hotel Hollenbeck, is one of the capitalists of Los Angeles, and is prominently identified with many praiseworthy enterprises in the interest of the southwest.

M. LISSNER is a prominent and active member of the Los Angeles bar and is also identified actively with a number of enterprises which have for their object the further advance of the interests of Los Angeles and Southern California. He is the owner of considerable valuable city property, including the handsome Lissner business and office building on South Spring street.

LOS ANGELES FARMING & MILLING CO. is a Los Angeles industry that was established in the early days, and has long been one of the chief milling companies in Southern California. The excellent products of the big plant, which is located on East Commercial street, are well known in all the homes of the people as the best in the market. Heavy shipments are made by rail and water to all parts of the southwest.

LOS ANGELES GAS & ELECTRIC CO. is a leader in providing illuminating and fuel gas, and electric light and power for the people, and the interests of the company are quite extensive. The management of the company's vast

Rogers, vice presidents; G. W. Fishburn, cashier, and C. W. Prohlus, The capital of the bank is \$500,000, and surplus and profits \$150,000. Total deposits, \$2,530,430.

UNITED STATES NATIONAL BANK is established at the corner of Main and Commercial streets, and transacts a large volume of business annually. The officers and directors are: Isaias W. Hellman, president; O. M. Souden, vice president; F. W. Smith, cashier; R. B. Harris, assistant cashier; M. A. Newmark, R. H. Lacy, W. C. Price, J. A. Graves and Dr. J. H. Bullard.

CROMBIE & CO., located at 801-803 East First street, was established in 1892 and was incorporated in 1905. The officers are R. S. Crombie, president; H. D. Scofield, vice president; F. H. Pearce, secretary and treasurer. The company are wholesale dealers in the best grades of flour, meals, etc., and have an extensive trade throughout the southwest. They are sole agents for some of the best known mills of the northwest.

J. V. VICKERS is the well known president of the Huntington Beach company, who has been active and successful in bringing that delightful coast city to the front. Mr. Vickers is also engaged in the cattle business and makes frequent visits to the middle west and the south, looking after his extensive stock interests.

ALEXANDRIA HOTEL CO. is composed of A. C. Bilicke and H. A. Rowan, who, having faith in Los Angeles, erected the magnificent hotel, which has become widely known as one of the finest and best managed hostleries in the world. The hotel is liberally patronized, and the beautiful structure will stand as a model for all time, a splendid monument to the excellent taste and praiseworthy enterprise of the builders and owners.

D. M. LINNARD is widely and popularly known as the owner and manager

P. Clark is president of the Los Angeles-Pacific Railway company and Gen. M. H. Sherman is vice president of the same company.

ARTHUR LETTS, proprietor of the Broadway Department store, has been identified with the business interests of Los Angeles for many years, and has contributed to a large extent to the growth of the city. He is thoroughly progressive and is associated with numerous important organizations and banking institutions. The Broadway is one of the largest stores in California.

M. A. NEWMARK & CO., widely known as one of the leading wholesale grocery establishments of Southern California, began business in Los Angeles in the pioneer days. Heavy shipments of goods from this big house are made to all parts of the southwest. The members of the company are active in advancing the material interests of Los Angeles and Southern California.

R. A. ROWAN & CO. is a firm classed with the leading real estate organizations of Los Angeles. The senior member is a member of one of the pioneer families of Southern California and is active in handling high class business and residence property. The company also gives attention to insurance and rental interests. Many of the most important realty transactions put through in the city have been handled by Rowan & Co.

HOME TELEPHONE AND TELEGRAPH CO. is one of the strongest organizations in the west, and is constantly extending its wires, both long distance and local, for the benefit of the public. The company has over 35,000 phones in service, and connections are made promptly with any part of the country. The officers and stockholders of the company embrace many prominent business men and capitalists.

transact a great volume of business yearly. The members of the company are included among the pioneer merchants of Los Angeles, and they have a wide acquaintance among the wool growers of the southwest. The company also does a banking business.

JOHN D. WORKS, member of the Los Angeles County Bar association and one of the best known residents of the city, is connected with a number of the leading business and social organizations of Southern California and is widely known throughout the country. He is the possessor of one of the most complete law libraries in the west.

JOHN R. HAYNES is among the most active and influential citizens of Los Angeles, and is identified with every praiseworthy movement looking to the advancement of the interests of the city and of Southern California.

O'MELVENY, STEVENS & MILLIKIN are leading members of the Los Angeles County Bar association, and are also connected with many of the leading business and social organizations of the city. In their profession and in business life they are active and energetic and have met with uniform success in all of their undertakings.

THE BANK OF SOUTHERN CALIFORNIA is located in the new business district of Los Angeles at the corner of Seventh and Broadway. It was established in 1896 with a capital of \$100,000. Earnings to date, over \$30,000; cash on hand and in other banks, \$125,231; deposits, \$473,957; total resources, \$473,477. The bank does a general banking business and conducts a savings department. The officers and directors are: President, James B. Lankershim; John W. Mitchell and Henry T. Hazard, vice presidents; O. C. Conley, cashier; U. S. Frye, assistant cashier; L. Tappeler and A. R. Wachmeister.