

Commercial Advertiser
WALTER G. SMITH - EDITOR
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AS OTHERS SEE US.

John Foster Fraser, one of the editors of the Yorkshire Daily Post, a man who visited Honolulu in 1896 while on a bicycle tour of the world with two professional friends, has joined the growing army of Britons who have written books on America. The title of his volume is "America at Work." The author is not partial to the United States as a place of residence. He thinks the people lack repose and are too sordid to get much beauty out of life; but he contends that the Americans, in the industrial field, are outstripping Europe and setting an admirable example of courage, skill, enterprise and hospitality to new ideas.

It is not necessary to follow Mr. Fraser far into economic comparisons which are already familiar to readers of the commercial literature of the day, but his notes on the social and business manner of the Americans are altogether readable. "Americans," he says, "must be right there within five minutes of everywhere. In New York men coatless and vestless, with their sleeves rolled up—men are kept cool in blistering summer with a moving electric fan—smoke green cigars. There is a movable telephone at their left elbow and a typewriter on their right hand. They are mostly young men, tall, well built and with nervous eagerness in every line of their clear skinned faces. They drink ice water. Of course, they drink other things, but the American business man is really a water-drinking person; and he hustles. Still, there is often more haste than haste. I have seen a man stand cursing for thirty seconds at the non-coming of an elevator to take him to the floor below, when he could have run down in fifteen seconds."

The department store of America lays it over anything of the kind in England. "The American shop girl," says our author, "is not so ladylike and polite as her English prototype, but she is a bundle of intelligent vivacity. She is neither anaemic nor languid. She treats customers with a familiarity that would be met with rebuke in an English shop, but she means no impertinence or cheekiness. You want to buy, she wants to sell; and you are equal."

Mr. Fraser declares that the keynote of Washington is the air of democracy which permeates every department of the government. "I have had," he says, "experiences in various parts of the world in getting courtesies from governments, from waiting fourteen days in a Chinese city for what might have been provided in an hour, to running the gauntlet of a British department—the doorkeeper who doesn't know whether Mr. Cabinet Minister is to be seen or not, and leaves you in a draughty corridor for ten minutes, then ushers you into a waiting room provided with two illustrated papers eighteen months old, where a clerk comes and wants to know what you want, and then goes off and comes back in another ten minutes and takes you into another room, dull furnished and with a London directory as reading matter; and there you fume until at last, three-quarters of an hour after crossing the threshold, you get face to face with the great man himself, and find him very English—cold, formal, but courteous."

Mr. Fraser says he carried his British notions to Washington. He went to a department and told the functionary at the door whom he wanted to see. The functionary discharged a quantity of brown liquid into a spittoon and, without rising from his chair, said: "To the left; last door at the end of the passage;" and in a minute the Britisher was shaking hands with a member of the American cabinet.

Here in America we are apt to make light of the official reports printed by the government and sent out to whomsoever wants them. Mr. Fraser thinks it is a fine thing and he comments on it admiringly. Speaking of the labor department, for example, he says: "I have never seen such admirable articles anywhere except in the leading British reviews, and the publications have the advantage of never being theoretical, but always practical. And there is no paying half a dollar for the issue. There is no barrier of officialism to restrain inquiry. Any American is entitled to write and ask the department any question on earth he is interested in—the wages of Scotch fisher girls; why it is poor people have more children than rich people, etc. Or there is the office, and you can walk in and get what you want."

It will be a shock to learn that in spite of our palace sleeping cars and our well served dinners this Englishman regards the British passenger service as superior to our own. He admits that we outstrip the kingdom in handling freight and baggage, but he declares that "as to handling passenger traffic the American companies have nothing to teach the British lines."

Coming to the conclusion of his work Mr. Fraser says there is more soundness of character in the Briton than in the American. "It is not, however," he says, "by talking about our good qualities that we can tread the road to

success. It is by finding out our weak points and putting those right. If we are to learn anything from the Americans it is that if success is to be attained in business, conservative ways must be abandoned. The British manufacturer has to learn that what has been good for twenty years will not necessarily be good for the next twenty. There is a word—a word which I have frequently used in these pages, representing a quality of which the Briton is not largely possessed, but with which the American is saturated—the word adaptiveness. And when the people of Great Britain realize what that word stands for, there will be less talk about the loss of trade, less grumbling about the increased cost of production, and a great deal more progress."

ROSENBERG HEARD FROM.

Mr. Rosenberg has informed the large aggregation of Slavs, Poles, Hungarians, Italians, and other Europeans who have collected under the name of the American Federation of Labor, that the policy of the Hawaiian Government is to check all immigration except that of Japanese and Koreans.

Before Mr. Rosenberg left here an immigration agent, drawing government pay, was at work upon plans to get white Europeans and Americans to labor in the cane fields of Hawaii. During the past twenty years Americans, Portuguese, Italians, Germans, Galicians, Porto Ricans, South Sea Islanders and negroes have been industriously sought and some of them secured. More are wanted if they will come to labor in the fields; but the trouble in the past has been that they preferred other forms of employment and sought them, leaving the planters in the lurch. The Americans balked at "coolie work," the Portuguese are small farmers and took up land of their own; the Germans did likewise; the Galicians, inspired by labor demagogues, jumped their plantation jobs and sought employment in town; the negroes were failures and many have turned out to be criminals; of the Porto Ricans, the majority are now in the fields but are less satisfactory laborers than the Japanese. Further experiments are being made with white men in the hope that the right sort may be found; but if not, the plantations must turn to Asiatics as a matter, not of race preference but of self-preservation. As for the government it prefers to fill the country up with American citizens and we can assure the Federation of Labor that, if it has any Americans in its ranks and they want steady work the year around, they can find it in Hawaii with the approbation of the Government.

THE INTERESTS OF THE NATIVE.

There was a strong point made by Mr. Beckley in his recent speech when he said that Republican officials, when in need of money for the legitimate expenses of the government, can always get an advance from the banks and merchants, but that Home Rule officials, though their need be equally urgent, would appeal in vain. Financial men, here as elsewhere, only help the men they can trust.

This is a consideration which the native laborer should keep in mind. When long waits come in the work of road and bridge building and repairs he is the one who suffers most by it. It is to his interest to have public work go on and his wages regularly paid; but he cannot make sure of this means of support if he votes for irresponsible men like those who head the Home Rule county ticket.

In brief Republican success means that employment for manual laborers will be steady and its pay secure, while Home Rule success would mean just the reverse.

In its news article on the Territorial finances yesterday the Advertiser took a broad survey of the Territorial and county situation combined. It did not deal with probabilities of any particular date, but dealt with the reasonable presumption of revenue and expenditure for the whole biennial period. Speaking broadly, the revenue lost to the Territory will be gained to the counties, and whichever disbursing authority spends the money it will be all presumably for the benefit of the taxpayers.

The Japanese war fever, though high, has not yet reached the top mark of Bulgarian temperature. Over in the Balkans there has been some actual fighting and many massacres, yet organized war is "postponed until spring." If war could smooth his wrinkled front so easily in the Balkans why not in the Far East where hostilities have gone no further than diplomats and newspapers could carry them.

NO OPIUM IN CHAMBERLAIN'S COUGH REMEDY.—Many cough cures contain opium. The effect of this drug is to diminish secretion of the mucous, and the relief afforded is only temporary. As soon as the effect of the opium passes off, the malady returns in a more severe form. The system is also weakened and rendered more susceptible to cold. Chamberlain's Cough Remedy does not contain opium in any form. It affords relief and leaves the system in a healthy condition. It always cures and cures quickly. Benson, Smith & Co., wholesale agents, sell it.

Judge De Bolt is trying the action to quiet title of Margaret Cullen vs. T. F. Lansing.

OF CURRENT INTEREST.

Electric Metronome.

In the study of music the metronome has come to be a very important element, not only in determining the tempo that a certain composition shall be played at, but in aiding the student in technical exercises to maintain a precision of rhythm in any tempo from a largo to a presto. There is, however, a disadvantage in the present marketable types of instrument that consists in the necessity of somewhat frequent interruption of the musician in his practice to wind up the barrel spring of the device. This interruption frequently occurs in the middle of some important passage and is very aggravating to the student.

In the present invention this is overcome by the employment of an electric device, driven by a battery. A small motor is added to the percussion mechanism of the metronome in such a way that when the barrel has made but one revolution the motor is automatically started and made to wind up the mainspring.

This has a double advantage—the first being that the musician is provided with a metronome that will continue to run without attention as long as the battery lasts, which, if several cells of dry battery are employed, will be in the neighborhood of a year. The second advantage, which is also one of considerable moment, is, that by reason of the barrel being allowed but one revolution before the mainspring is recoiled, the force for operating will be absolutely constant and the beat of the pendulum will not be marked by any perceptible variation.—Philadelphia Record.

Premiers and Their Clothes.

The late Lord Salisbury shared with Mr. Gladstone a disregard for clothes, and several times his attire was referred to with regret by sartorial writers. So long as his coat hung fairly well from the shoulders the deceased premier cared little, but he never went the length of Mr. Gladstone, whose clothes were often so shabby that only an eminent person would wear them. Lord Salisbury's hats were enormous affairs, quite equaling Mr. Gladstone's in size, and much more respectable; indeed, Mr. Gladstone's headgear was generally in the "shocking bad hat" category. While in attendance in the Commons Mr. Gladstone dressed fairly well but outside the house he paid little attention to his garments. The successors in office of the great departed are, on the other hand, careful dressers, especially Lord Rosebery, who designed a collar for himself with the turn-over peaks rounded for greater comfort and durability. Mr. Balfour's appearance is usually very smart on social occasions, although he seemingly does not endeavor to attain the well groomed condition of Mr. Chamberlain.

Sent Hills Thirty Cents.

Rev. Dr. Dwight Hillis aroused some feeling in the South by his remarks discussing the case of an Indianapolis chambermaid who refused to make Booker T. Washington's bed. Dr. Hillis said he would be glad to make Mr. Washington's bed should the colored man be a visitor at his (Hillis') home. In appreciation of this utterance some residents of McKenzie, Tenn., signing themselves "Admiring Friends," have sent to Dr. Hillis a purse of 30 cents.

A Novel Birthday Celebration.

Morris Bailey, for thirty-eight years a practicing physician of Titusville, Pa., celebrated his 85th birthday recently in a novel manner. On his books were accounts uncollectible, extending over nearly half a century of time, and amounting in the aggregate to about \$42,000. These he consigned to the flames on his birthday. He has \$10,000 worth of accounts remaining which he expects to "settle" in the same manner.

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It is easily obtainable through the use of New-ber's Herpicide, the only preparation on the market that reaches and annihilates the germ or microbe that is responsible for all scalp diseases. It thus makes dandruff and falling hair impossible, and causes a thick, luxuriant growth to replace the former thin, brittle hair. The gentlemen will also find it an inestimable boon to them, as it works like a charm on bald heads, bringing forth a growth of soft, thick hair that anyone might be proud of. These are the facts. Even druggists proclaim its virtues, as per the following:

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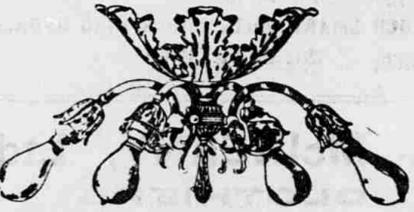
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