

**GOLD DUST** goes after dirt with a "big stick" and does all cleaning quicker and more thoroughly than soap or any other cleanser

**GOLD DUST** is more than soap—does more than soap. Soap merely cleans, **GOLD DUST** gets under the surface, kills every germ, washes out every impurity and sterilizes everything it touches. It is a sanitary cleanser and saves the housewife the toil of rubbing and scrubbing. Other cleansers make you show what you're made of.

**GOLD DUST** shows what it's made of.

**GOLD DUST** makes its own cleansing suds. It does the hard part of the work; you merely assist it.



"Let the GOLD DUST 'do your work'"

Made by **THE N. K. FAIRBANK COMPANY** Makers of FAIRY SOAP, the oval cake.

## The Optician

WITH THE

# "Know How"

If we weren't confident of the ability of our Mr. Innes, we wouldn't everlastingly be praising his work.

But that he has at his fingers' ends the "know how" of the profession, we are morally certain.

He tests out theories; he acts upon well established principles; he lets by no opportunity to use good COMMON SENSE, in addition to the knowledge he has derived from optical works and study at various colleges.

If you've any reason to believe yourself possessed of failing eyes, see INNES—don't distrust him because his tests are gratis. It's the results you are after and Innes is the one man who can GIVE results when it comes to fitting glasses.

Get His Test Today

**THE JOSEPH JEWELRY CO**  
JEWELERS AND SILVERSMITHS

## The Proof That Our Suits and Overcoat Values

ARE HONESTLY AND SENSIBLY ADJUSTED, IS FURNISHED BY THE CONSTANT GROWTH OF OUR BUSINESS AND THE HEALTHY NATURE OF IT.

WE GIVE TANGIBLE VALUES FAR EXCEEDING THOSE TO WHICH MOST PEOPLE ARE ACCUSTOMED. WE GIVE UNDEVIATING ASSURANCE OF EXCLUSIVE CORRECTNESS OF FASHION. IN THIS PARTICULAR WE OCCUPY A POSITION DISTINCT FROM ALL OTHERS.

IN ORDER TO RENDER SAFE AND AGREEABLE, AS WELL AS PROFITABLE, WE GIVE A PERSONAL SERVICE, WHOSE INTELLIGENCE AND SINCERITY MATCH ITS AUTHORITY UPON POINTS OF FASHION. WE INVITE YOUR PERSONAL INQUIRY.

**FRED HOPKINS & SON**  
The Popular Tailors

## FACTORY DISTRICT GROWING FAST

Leading Industrial Plants Show Substantial Additions and All Plan New Buildings

EXPANSION IS THE SLOGAN

Business of the Past Season Has Been Record Breaker and Prospects Are Bright for Large Increase in Output and Working Force—Buggy Factory Will Employ Many More Men.

The year 1908 is going to see bigger things for the factories now in Marshalltown. Preparations for them can be seen today in the factory district. Two prominent factories report about the same volume of business for this, compared with last year. All the others a substantial increase, and in at least one instance a trebled output. All are figuring on a greater output of product for 1909 than in this or previous years. If the factory situation in Marshalltown may be sized up by the dozen leading industrial plants of the city it is an extremely gratifying and highly prosperous condition. Growth, the prospect of further growth, orders piled ahead of capacity, intent to increase working force immediately or in the immediate future, are part of the prospects held out in the factory district. And there is promise and prospect of new factories and new industries for the employment of more labor. There is nothing approaching boom conditions; Marshalltown has happily steered clear of booms; but there is everywhere evidence of a healthy industrial growth, solid business-like and satisfactory.

**Packing Houses Building.**  
At the Brittain & Co. packing house a new fertilizer building, a new dry salting house, new killing floors and a new four-story rendering room have been added. The capacity of the rendering establishment has been doubled. Plans are well upon foot for important additions to the buildings and the plant in general. It is planned to erect a four-story warehouse next spring, and to double the plant's capacity. Increase of business this year has been 50 per cent over that of 1907. Twenty-five per cent more people have been employed and a further increase of perhaps 25 per cent in the working force is certain during the winter months. Two hundred and fifty were employed last winter and the busy season of this year will see at least 33 1-3 per cent increase over this number.

**Dunham Company Wants to Build On.**  
The C. A. Dunham Steam Tractor Company has within the past few weeks made additions to its equipment in the matter of milling machines, engine lathes, etc., and will add to its present force until it is running full handed. At the Dunham company plans for new buildings and additions to the plant and working force are being considered for 1909.

**Furnace Company Expanding.**  
The Lennox Furnace company report a busy season and will ship to points in United States and Canada 900 furnaces during the current month alone. Prospects are that the output for the coming season will be the largest in its history. The offices of the company is now being remodeled and enlarged to meet the demands of the business and plans are being formulated for adding new departments to the business next year.

**Trowel Factory Will Double.**  
The Marshalltown Trowel Works company will enlarge its plant next spring by the addition of a brick building 160 feet by ninety feet. This is one of the Marshalltown factories which is growing in a manner gratifying to its proprietors and the city of Marshalltown. Heretofore it has made only plasterer's trowels of a superior quality, known from the Atlantic to the Pacific. It has now added a department for the manufacture of brick trowels as well and will construct this article from the bar to the finished product. It has doubled its working force within the past thirty days and is at least two months behind on orders. It will make further additions to its pay roll within a short time. The Trowel Works reports the best business it has ever enjoyed despite the approaching election and the effects of last year's panic.

**Overtime on Pitless Scales.**  
The Lennox Machine company is selling more gas engines, and this is one of the shipping engines to Canada and the ship shears, which are a special product of the factory, to various points in the east, one having been placed in the U. S. navy yard at Portsmouth, N. H., recently. It reports itself away behind on orders for pitless scales and is working men overtime. Recent changes have added much to the capacity of the factory, engines and boilers of double the power have been substituted, new lathes and various equipment purchased and placed. A corn husking machine not yet on the market has been constructed at the Lennox Machine factory and is being tried out, which may yet develop into a new and welcome addition to the industrial forces of the city.

**Pottery Will Double Its Force.**  
The Marshalltown Pottery Works has installed and is installing machinery which will completely double its producing power. The company will make double the ware when the plant shall have been finished, in about a week, and will increase its working force at least 40 per cent, employing a hundred or more people. Prospects are excellent. It is also behind on orders, and looks forward to a year of extremely good business.

**Great Grocery Mills.**  
One of the new and big things in the factory district is the old Glucose plant reformed into the Western Grocery Company Mills. Here are the coffee roasting plant, the canning and packing plants of the big Western Grocery company. In the old uptown plant the company used 30,000 feet of floor space.

It is using 70,000 in the new quarters and getting ready 70,000 more for use next year. The coffee house is using seventy people as against a maximum of fifty in the old plant. Its roasting capacity has been doubled, as has the cleaning plant, etc. The output of oats has been doubled. A spice department is to be added. The canning run on corn and tomatoes has been completed and the round pumpkin holds the stage. All told, the payroll of the mill has been about 225 people this summer. Prospects are for an immense increase in the business and in the number of people employed. "We can't keep up with it," said R. W. McCreery, its superintendent. The Western Grocery mills are likely to keep the industrial promise made and broken by the Glucose.

**New Offices for Oil Company.**  
The Marshall Oil company will build new offices in the spring and make a number of minor changes about their extremely neat and attractive plant. It has increased its factory force and added to the office help lately. It has opened up a new English export trade in the premises much and may result in further extensions. A new depot at Sioux Falls, S. D., has been added to the company's string of stations.

**Bridge Company Expanding.**  
Last year the A. E. Shorttill company doubled its capacity. This year it has added new equipment which added another 25 per cent capacity without making additional changes necessary. Its business has been away ahead of 1906 and in its logical territory much better than in 1907 and more tonnage has been turned out than ever before. It will be necessary to increase the facilities next year and plans for a building 60 by 180 have been drawn. The company is behind on orders and will increase its force soon. It is now erecting new offices on its property.

**Buggy Company Has New Plans.**  
Plans are quickly developing at the Marshalltown Buggy factory that are likely to add a considerable number of families to the population of the city. The company is preparing to increase its output at least 40 per cent and its working force to about the same percentage. Business has increased somewhat over that of last year. Since May 1 the factory has been behind on its orders, despite its efforts to get ahead of the business. Bookings for next year are excellent and much in advance of previous years. The factory is in excellent condition and will when its plans are fully developed be working an unusually large force.

**LAUREL LADIES EARN \$55.**

Fair and Supper Given by Aid Society is Well Patronized.

The fair and chicken pie social given by the Ladies' Aid society of the M. E. church Saturday evening at the K. P. hall was a decided success. The net proceeds amounted to \$55. Music was furnished during the evening by the Misses Mamie Mann, Bessie Keese, Florence Toedt and Sadie Wilts.

**LEGRAND CLUB'S MUSICAL.**

Literary and Musical Club Gives Pleasing Program—Other Legrand News.

The Literary and Musical club met with Mrs. Della Keen Wednesday afternoon. The following program, under the head of "Composers and Music," was given:

Roll Call—Musical Items.  
Sketch of Dudley Buck's Life and Style of Compositions—Mrs. Virginia Arnold.  
Vocal Solo, "In May Time"—Mrs. Blanche Wagner.  
Vocal Solo, "Fear Not Ye, O Israel"—Miss Susie Richards.  
Instrumental Solo, selected—Mrs. Maud Kerr.

Mrs. Nichols of Sutherland, Mrs. Steves and Miss Margaret Keen, were guests of the club. The hostess served light refreshments.

The lecture, given by Mr. Squires, the prohibition, state field secretary, was well attended.

President Kerr and Professor Carl of Palmer college, attended the teachers' association meeting at Waterloo last week.

Mrs. Will Nichols, of Marshalltown, is visiting relatives and friends here this week.

A number of young people from here attended the basket ball game at Gilman Tuesday evening.

Mrs. Kerr and Miss Gillam were Marshalltown visitors Monday.

Mrs. F. Nichols, of Sutherland, who has been visiting friends here, returned home this morning.

Mr. Fred Riemenschneider and sister Esther, of Laurel, spent Sunday at home. Mr. Riemenschneider will remain at home during corn picking.

Miss Helfenstein spent Saturday in Marshalltown.

The teachers of the musical and elocutionary departments of Palmer college will give an opening concert at the chapel next Tuesday evening.

**News of Liscomb.**

Rev. Mr. Squires of Minnesota, presided in the Christian church Sunday morning and evening, setting forth very forcibly the principles of prohibition. His view of the subject was logical and easily proved by existing conditions, and was attentively received by the audience. The call for an offering to help further the work of the temperance advocates in the county met with a most liberal response.

While in Liscomb Mr. Squires was entertained at the home of F. M. Lhamon.

Mrs. Ida Tripp Grimes and son Floyd, of Round Lake, Minn., are visiting relatives and friends for a few days. Mrs. Grimes, who was reared and lived in Liscomb prior to her marriage to David Grimes, is on her way to Illinois, where she has a position in an office.

Mrs. Alice Christy, of Minneapolis, and Miss Finley of Whitten, aunts of Frank and Robert Black, visited their nephews at the home of Mrs. Sade Bueghly this week.

George Weatherly came home from a business trip to Minnesota Saturday.

T. J. Stanley, who has been in Bonaparte for three weeks relieving the agent at that place, went to Manson Saturday where he will have charge of the station for some time. He visited his family here Friday.

Mrs. David Parnell is in Ames visiting her daughter, Mrs. Nora Holdredge, Miss Ella Fry was in Union Thursday on business.

**Claim Against Railroad Company.**  
J. L. Paul, of Gilman, has a claim of over \$2,500 against the Iowa Central railroad for unreasonable detention of cattle assigned to him from South Dakota.

## BANK ORGANIZED FOR HAVERHILL

German Savings Bank, With \$10,000 Capital to Begin Business Jan. 1

STOCK IS ALL SUBSCRIBED

Articles of Incorporation to Be Filed Next Week — Officers Will Be Elected Monday — Location in Haverhill Has Not Yet Been Decided — Is Town's First Bank.

Marshall county is to have another bank, and the town of Haverhill is to have its first bank on Jan. 1, 1909. The German Savings bank, of Haverhill, has been organized and on Tuesday of next week the articles of incorporation will be filed. Its capital stock is \$10,000, all of which has been subscribed. The stock is divided into shares of \$100 each.

The greater part of the stock has been taken by Haverhill business men and farmers of the vicinity. The bank will do both a savings and commercial business. A meeting of the stockholders will be held next Monday, when a board of directors and officers will be elected. The bank will commence business Jan. 1, and in the meantime a location will be decided upon. The following are the incorporators: J. J. McGuire, of this city; and M. L. Krier, J. J. Imholt, P. Mousel, and Martin Kunkel, of Haverhill.

Mrs. C. S. Dunkle of Gilman, is recovering from her operation at the Presbyterian hospital in Chicago much more rapidly than would be expected, considering its serious nature. A swelling of the glands in her neck has developed since the operation, which the physicians have not decided about, but think it may be a case of mumps, which, if it proves to be the case, is unfortunate in her very weakened condition. At present she is gaining every day.

**Liscomb Township Social.**

There was a good crowd at the box social at school No. 6, Liscomb township, Friday evening. "Colonel" Bierborn, of Liscomb, acted as auctioneer, and received a good price for all of the boxes. The school has the sum of \$25 with which it will buy some books of reference for use in their daily work.

**The Packard ARCH SUPPORT SHOE**

Indispensable for tired feet

**E. G. WALLACE**  
9 West Main

UNION MADE

**NOTICE!**

We have the following generators for sale, at your own price:

**Two Davis Model B-Acetylene Gas Generators.**

**One Pilot Generator.**

These machines are in as good a condition as when they came from the factory, having been used only one season. We replaced them with the **Norman O. K. Generator**, the best on the market.

**Norman, Hecker Mfg. Co.,**  
28-30 South First Street Marshalltown, Iowa

**Young Men's Clothes**  
Ederheimer, Stein & Co., Makers

**YOU win; score every time you wear one of these swagger Ederheimer-Stein made overcoats for Young Men. Tailoring skill of the highest type, smartest style ideas, handsomest materials ever put into clothes; you take the same pride wearing it as we in selling it.**

You know what **team work** is in the game. You learn what it means in the clothing business when you buy here. You profit from our alliance with the greatest specialists on Young Men's clothes and their alliance with us.

The whole force of the Ederheimer-Stein organization and the ability and strength of this store are directed to just one end—the aim to take better care of you young fellows than you've ever been cared for before. That's **team work**. It's successful. You'll find your style from the many we're showing now.

**Henry Pappe**