

CASTORIA

The Kind You Have Always Bought, and which has been in use for over 30 years, has borne the signature of and has been made under his personal supervision since its infancy. Allow no one to deceive you in this. All Counterfeits, Imitations and "Just-as-good" are but experiments that trifle with and endanger the health of Infants and Children—Experience against Experiment.

What is CASTORIA

Castoria is a harmless substitute for Castor Oil, Paregoric, Drops and Soothing Syrups. It is Pleasant. It contains neither Opium, Morphine nor other Narcotic substance. Its age is its guarantee. It destroys Worms and allays Feverishness. It cures Diarrhoea and Wind Colic. It relieves Teething Troubles, cures Constipation and Flatulency. It assimilates the Food, regulates the Stomach and Bowels, giving healthy and natural sleep. The Children's Panacea—The Mother's Friend.

GENUINE CASTORIA ALWAYS Bears the Signature of

Chas. H. Fletcher
The Kind You Have Always Bought In Use For Over 30 Years.

THE CENTAUR COMPANY, 27 MURRAY STREET, NEW YORK CITY.

Marshalltown State Bank

Is Planning For the Future

Open an account in the Savings Department Your money will be Safe and Available

Deposit a part of each month's income, it will help you acquire the saving habit and your balance will earn you 4% interest while your account is growing.

If Planning a Trip

Carry Your Money In Travelers' Cheques They Are Self-Identifying Safe and Convenient

Banks and Bankers everywhere cash them on presentation, and many Hotels and Railroads accept them in payment of bills, tickets and railroad fares.

Marshalltown State Bank

We Specialize in Stoves, in Kitchen Outfit

We invite

Newly married couples ready to start house keeping, new arrivals just moving to our city to live, anybody whose old stove is ready for the scrap pile

to visit our unequalled stove department

you may choose

- A Pleasant Home Range
- A South Bend Malleable
- A Marshalltown Range
- A Quick meal
- A Combination Coal or Gas Range

C. F. SCHMIDT

The Stove Man

Tremont Block Marshalltown, Iowa

Schmidt Sells New Home Sewing Machines.

BUYING RUGS IN CAIRO

IT IS RISKY BUSINESS FOR THE PERSON WHO DOESN'T KNOW HOW.

MANY WAYS TO LURE AN "EASY MARK" TO PURCHASE

The Story of How a Rich American Was Worked by a Crafty Oriental Salesman—Under the Mystic Spell of the Dim, Religious Light.

Writing of "The Passing of the Antique Rug" in the Century, John Kimbrey Mumford tells this story:

It is beyond question cheaper to buy in America your rug and the ingenious tale that goes with it than to wait until you visit Constantinople or Smyrna or Cairo or Tiflis. They are much more skillful and insinuating over there. They have the advantage of local color and environment, and your common sense is under the spell of the east to begin with.

Here is an incident to illustrate. A party of rich Americans arrived in Cairo one day several winters ago on a yachting trip and passed a week or more in sightseeing. One of them had just finished a palatial house not far from New York and throughout Europe had bought marbles and bronzes, woodwork and velvets for it with a lavish hand. The journey to Cairo was made in order to secure rugs. What happened is best told in the words of a dealer in the bazaar, from whom I had it.

"There was a fellow in our concern," he said, "who was always buying nightmares, and I had to work myself black in the face to get rid of them. The week before the Americans came this chap had taken in a shockingly bad pair of Kirmans, enormously big, new and, to my mind, utterly unsalable. When the head of the house saw them he held up his hands and shouted, 'Get rid of those things for a hundred pounds to the first person who'll buy them.'"

"So I rolled them up and put them one side, intending to send them to a commission man in the bazaar to unload. Next morning in came Moneybags from New York with his whole company. He said he wanted to see the best carpets I had, and he saw them. I turned the place inside out. Nothing pleased him, for the reason that I made the common mistake of showing him too much. He thought I had something hidden away, so he winked me over into one corner and told me who he was. 'Now,' said he, 'I want you to limber up. I want the best, and I don't mind price if I get what suits me.'"

"I was in despair, for I had actually shown the man every carpet I had. All of a sudden I thought of these two freaks laid away the day before. I almost laughed in his face, but finally I pulled my mouth down and began salaaming and asked him why in the world he hadn't told me who he was in the beginning, then I shouldn't have wasted his time and abused his patience so.

"He returned triumphantly. 'I thought you had them,' he said. 'But,' said I, 'it will take a little time to get at them, and I must ask you and your friends to wait patiently.'"

"They waited, and I tell you for the next half hour the men around that shop earned their pay. We went upstairs and unrolled those two rugs. We had a great big curtain of green plush, which we hung against the wall. Then we pressed the carpets out and put them up against the curtain. That, you know, is worth 50 per cent to the looks. Then we adjusted the lights and stationed men all around to look as solemn as worshippers. Nobody was to speak above a whisper, and every man was to murmur 'Mashallah!' at appropriate intervals.

"When everything was ready I ushered the customers up and on tiptoe led them in. There is no doubt about it, the effect was fine. At first every body was still. It was like a church. 'Ah,' said the great man, 'that is what I came for. I knew you had them. You needn't tell me the price. Just send them to the yacht at Alexandria.'"

"That night I went up to the hotel where they were stopping and got his check for 60,000 francs for the pair. And that wasn't the best of it. I had got into my stride then, and while he was busy annexing the Kirmans I had the porters bring up seven of the carpets he had refused downstairs and showed them in that dim religious light, unrolling them as if they had been sacred and sighing soulfully every now and then. He bought the whole seven and to the day of his death fully believed that I was the original wizard of the east."

Etiquette of Letters.

Eighty years ago the etiquette of letters was far more rigid than now. Even the twopenny post was not considered good enough for correspondence addressed to persons of any standing. In her "Reminiscences of an Octogenarian" Miss Louisa Packe tells us that when her father had occasion to write to his sons in his own class of life the letter was always conveyed by a servant not for any reasons of urgency, but because the post was considered a vulgar medium of communication for persons residing in the same city and only to be used for the conveyance of letters to the country.—London Chronicle.

A hopeless man is deserted by himself, and he who deserts himself is soon deserted by his friends.

Big Order of Wire.

The province of Ontario, in Canada, recently ordered 1,500,000 pounds of half inch aluminum wire for the electric power line from Niagara Falls. The order, worth \$400,000, has gone to a Pittsburg, Pa.

One dollar bottles guaranteed, B. A. Morgan, special agent.

IDEAS FOR SALADS

THE SUBSTANTIAL PARTS AND THEIR DRESSINGS.

Proper Mixtures to Serve with Lettuce, Fruit, Cabbage or Potato Salad—Made with Various Fruits—Mexican Preparation.

For Lettuce.—Little bacon or pickled pork in a skillet, three eggs, one-half pint sweet cream, one teaspoon cornstarch, one-half glass of vinegar to be added after cooked.

Fruit Salad.—Yolks of three eggs beaten light, one cupful olive oil, beat well while stirring into eggs, two-thirds cupful of thick cream; beat thoroughly as you add to eggs and oil. Sugar to taste, tablespoonful of salt, one-fourth teaspoonful of red pepper.

Cabbage or Potatoes.—One cupful of boiling vinegar, two eggs, beaten well, one large tablespoonful of mustard, one large tablespoonful of cornstarch. Mix cornstarch and mustard together and put in with the eggs, then add the hot vinegar. Pepper, salt, and sugar to taste. When cold add one-half cupful of cream, sweet or sour.

Mixed Fruit Salad.—This is a very ornamental dish for a lawn tea. The fruits, which combine so prettily, look best on a large flat glass dish. Select a pineapple with a graceful top, peel and slice it, and pile one slice on another in the center of the dish in the form of the fruit. Sprinkle each slice as placed with powdered sugar and add at last the leafy top of the fruit. Then peel and divide four oranges into sections, remove seeds and arrange pieces about the pineapple. After that put the lengthwise slices of four peeled bananas on the dish, to form all round the effect like the spokes of a wheel. Fill the spaces that remain on the dish with any attractive fruit in season—strawberries, raspberries and pomegranate seeds make a pretty effect—and when serving add sugar and cream and a glass of sherry or brandy. This dressing is put on at the last moment, so as to preserve the natural crispness of the fruit as long as possible.

Mexican Salad.—Peel three medium-sized Spanish onions, scoop out a teaspoonful of the center of each and put in the hollow a bit of butter sufficient to half fill it. Add a slight seasoning of pepper and salt, placing in a baking pan and putting them in the oven until they are brown. When cold cut into quarters and place on a bed of watercress. Skin and bone six sardines and lay on the piece of onion. Pour over some mayonnaise to one cupful of which one teaspoonful of curry powder has been added. Garnish with hard-boiled eggs and sprinkle a mixture of finely chopped parsley, tarragon and chervil.—The Housekeeper.

Veal Birds.

Take veal steak, cut a little over one-fourth of an inch thick; remove the bone, skin and fat. Pound a little, cut into two and a half by four-inch pieces, chop trimmings fine with one ounce inch of salt pork to each bird, take one and a half cupfuls of fine cracker crumbs or toasted bread crumbs, juice of one lemon a little chopped onion and parsley, moisten with one egg and a little hot water, and spread on each bird; roll up and pin with toothpicks, dredge with flour, fry slowly in hot butter until a golden brown, then half cover with cream and simmer three-quarters of an hour. Pour dressing over and garnish with parsley. Three pounds of veal makes 19 birds.

Chicken Soup.

Dress a pair of fowl and put them to boil steadily until tender, never letting them become uncovered by the liquor. Skim continually in order to remove all possible fat as it comes to the surface. When done remove from fire and take out all the bones, keeping the pieces as large as possible. Dredge well with flour and fry to a nice brown in hot butter. As each piece is done take from pan and keep hot and dry. Stir into one pint of the liquor two tablespoonfuls curry powder, two tablespoonfuls butter, one teaspoonful salt and dash of cayenne pepper. Stir till smooth, mix with the broth, simmer five minutes and pour over chicken. Serve with boiled rice.

Curried Beans.

Cut up two large onions into thin slices, put them into a saucepan with two heaping tablespoonfuls of butter, add half a teaspoonful of salt, one teaspoonful of curry powder, one teaspoonful each of vinegar and sugar, one tablespoonful chopped cocoonut, little lemon juice, half a pint of soaked beans, and a quart of hot water; let them cook gently for three hours. When the beans are tender add three-quarters of a pound of cooked meat cut into dice, allow to heat thoroughly and serve with plain boiled rice.

Prune Pie.

Cut up a lemon and cook with your prunes. When about done, add a teaspoon of cocoa, or grated chocolate.

ANOTHER WONDER OF SCIENCE.

Biology Has Proved That Dandruff is Caused by a Germ.

Science is doing wonders these days in medicine as well as in mechanics. Since Adam lived, the human race has been troubled with dandruff, for which no hair preparation has heretofore proved a successful cure until Newbro's Herpetide was put on the market. It is a scientific preparation that kills the germ that makes dandruff or scurf by digging into the scalp to get at the root of the hair, where it saps the vitality; causing itching scalp, falling hair, and finally baldness. Without dandruff hair must grow luxuriantly. It is the only destroyer of dandruff. Sold by leading druggists as well as in mechanical samples in The Herpetide Co., Detroit, Mich.

One dollar bottles guaranteed, B. A. Morgan, special agent.

late, and sweeten to taste. These pies are fine, because they do not have that flat, insipid taste, which spoils a prune pie.

Dusters.
A bag made of soft outing flannel with a ruffle at the bottom and a drawing at top to fit over the broom, will be found excellent for dusting walls and ceilings.

If troubled with indigestion, constipation, no appetite or feel bilious, give Chamberlain's Stomach and Liver Tablets a trial and you will be pleased with the result. These tablets invigorate the stomach and liver and strengthen the digestion. Sold by all dealers.

Old and New Testaments.
The period in which the Old Testament was being written covers 1,000 years, while the period of the composition of the New Testament covers about one hundred years. The oldest poems in the Old Testament date back to about the year B. C. 1200, while some of the Psalms and Book of Daniel are placed at the year B. C. 200. The earliest part of the New Testament was written about the year A. D. 50 and the latest part about A. D. 150.

His Master's Voice.
"Why do you want to give your parrot away?"
"He uses such awful language."
"Who trained him?"
"Well—er—ah—you see—"
"Yes, I see. You want to give him away before he gives you away."

Had to Be Done That Way.
Mrs. Homebody—Why did you send your husband's coat to the tailor when all it needed was a button?
Mrs. Outley—Well, the fact is, my husband married so young he never learned how to sew on buttons.

Dr. Pierce's Favorite Prescription

Is the best of all medicines for the cure of diseases, disorders and weaknesses peculiar to women. It is the only preparation of its kind devised by a regularly graduated physician—an experienced and skilled specialist in the diseases of women.

It is a safe medicine in any condition of the system. THE ONE REMEDY which contains no alcohol and no injurious habit-forming drugs and which creates no craving for such stimulants.

THE ONE REMEDY so good that its makers are not afraid to print its every ingredient on each outside bottle-wrappers and attest to the truthfulness of the same under oath.

It is sold by medicine dealers everywhere, and any dealer who hasn't it can get it. Don't take a substitute of unknown composition for this medicine or KNOWN COMPOSITION. No counterfeit is as good as the genuine and the druggist who says something else is "just as good as Dr. Pierce's" is either mistaken or is trying to deceive you for his own selfish benefit. Such a man is not to be trusted. He is trifling with your most priceless possession—your health—may be your life itself. See that you get what you ask for.



CLASSIFIED ADVERTISEMENTS

One cent a word each insertion—No ad received for less than 15 cents.

WANTED.

Wanted—Two lady housekeepers, one girl for housework, five single men on farm, two single men to take care of fine horses, one man to take charge of dairy farm. Carl's employment agency, phone 950.

Wanted—Someone to remove an elm tree in front of my house, 212 West Main street. A. T. Birchard.

Wanted—To correspond with a good respectable middle aged woman, object matrimony. Address M-1, care T.-R.

Wanted—Let your wants be known. Carl's Employment Agency, phone 950.

HELP WANTED—MALE.

Wanted—Married man to work on farm; good wages for experienced man. Guy French, Faulkner, Iowa.

Wanted—Men to cut and pack ice. Inquire at river Wednesday morning. Marshall Ice Company.

Wanted—Men to prepare for railway mail examinations. Commencement salary \$900. Preparation free. Franklin Institute, Dept. 98 L, Rochester, N. Y.

Wanted—Cigar salesman. Experience unnecessary; sell our brands to the retail trade; big pay. Write for full particulars at once. Globe Cigar Company, Cleveland, O.

Wanted—Men to learn barber trade. Apprenticeship saved by free work and careful instructions. These advantages given only by us. Few weeks completes. Tools given, board secured. Catalog mailed free. Moler Barber College Chicago, Ill.

HELP WANTED—FEMALE.

Wanted—Middle aged housekeeper on farm. Good wages. References required. McClure Bros., Williams, Iowa.

WANTED—SELLING ABILITY

Large land company has high grade opening for man who can sell land; in small or large acreage; county or state manager wanted; state qualifications for place. Secretary of land company will be here for personal interview. Address C-21, care T.-R.

AGENTS WANTED.

Wanted—Live agents to handle South Dakota land. Morden Land & Loan Company, 411 Good Block, Des Moines, Iowa.

FOR SALE—MISCELLANEOUS.

For Sale—No. 5 Remington typewriter. Not new, but serviceable. Cheap. Inquire Times-Republican.

For Sale—Soda fountain in good running order for \$50. E. H. Powell, 315 South Third avenue. Phone 1190 yellow.

For Sale—One revolving candy case cheap. L. S. Peckham Grocery Company.

For Sale—One double cooler 8x12, height 10 feet, nearly good as new, at very low figure. Address City Meat Market, Sheffield, Iowa.

For Sale—On easy payments, bar fixtures, new and second hand billiard and pool tables, billiard and bowling supplies. We lead in cheap prices. The Brunswick-Balke-Collender Company, Marshalltown, Iowa.

For Sale—Schick's feed yard, 110 East Church street.

For Sale—Apples. E. E. Hood.

For Sale—Old papers, large bundles, for 5 cents, at T.-R. office.

FOR SALE—LIVESTOCK.

For Sale—Team, coach colts, full sisters. Enquire for Charles Anderson at Brandon's grocery, 329 South Third avenue.

For Sale—Fresh cow, 7 South Eighth street.

For Sale—A grade Norman stallion, weight 1,800 pounds. Price reasonable. J. H. Ruberbauer, one mile south of Dillon, Gilman, Iowa, route No. 2.

For Sale—Five registered Percheron stallions, coming 3 and 4 years old; one registered shire stallion, coming 2 years old, weighing from 2,700 to 3,250 pounds, and will mature at over a ton. Prices reasonable. John Tjaden & Son, Wellsburg, Iowa.

For Sale—Mares in foal, farm mares, shipping and driving horses, a hearse team and one pair mules at Stansberry's feed yard. Harmon & Ewing.

For Sale—Sixty imported draft stallions, thirty mammoth jacks, 411 Good block, Des Moines.

SEED CORN.

For Sale—Home grown early yellow, \$2.50 bushel. Buy it, test it, if not satisfactory, return it inside of fourteen days and get your money. Order now. Supply limited. B. M. Lathrop, Belmond, Iowa.

FOR SALE—CITY PROPERTY.

For Sale—At a bargain for cash, my place consisting of three houses and one and one-fifth acres of ground;

plenty of fruit, or will trade for small farm or western land. Will accept good team, wagon and harness as part payment, or horses and cows. Address J. H. Hall, 612 Jerome street, Marshalltown, Iowa.

For Sale—Modern ten room house, 205 South Fourth avenue.

For Sale—In Albion, new house with lot 92x140 feet. Apply W. B. Jackson, Albion, Price \$950.

For Sale—Ten acres in county seat town of 15,000; modern eleven room house, barns, windmill, fruited, four ninety-foot greenhouses. Will sell with or without. Price right for quick sale. J. C. Mitchell.

For Sale—House and lot in Albion; six room, large lot, 74x160; new barn, 18x24; cistern and good well. All in first class repair. Write or call on the Albion Bank.

For Sale—Houses and lots from \$500 to \$5,000 in all parts of the city. We have a seven-room house for sale or rent, also a forty acre farm for sale or rent. McDermott and Boland Realty Company, over 104 East Main street.

For Sale or Trade—For business in good town; a nice four room cottage with outbuildings and well, some fruit; also \$1,500 dry goods stock and grocery, building and lot. Address H-29, care T.-R.

A snap in improved choice located city property on car line, near school and grocery store. If sold in next ten days for cash will sacrifice for price of value of the lot. Cartwright & Treat, over Bendlage hardware.

For Sale—An eight room house in Albion, good cistern, cellar, good wood house, and good barn, together with one block land on which house is situated. Known as Sarah Cowgill place. For terms of sale see Forrest Smith, R. 3, Marshalltown, Iowa.

For Sale—Old house on lot between Railroad and Nevada streets. House to be removed from lot by April 15. E. R. Loney, 226 Player street.

For Sale—General store in northern central Iowa, doing \$15,000 business annually. Stocks are composed of groceries, dry goods, shoes and some hardware. Good reason for selling. Address, "K-18" care T.-R.

FOR SALE—IOWA LAND.

We have for sale the Lachlan McKinnon farm in Bangor township, two miles north of Minerva station, Marshall county, Iowa. There are 27 acres, has an eight room brick house, new barn, deep well, with gasoline engine, and tanks in feed lots and pasture. Soil first class. Possession given March 1. This is a bargain, and we know it. Call or write. French & Turner, Marshalltown, Iowa.

For Sale—Choice Iowa farms. Genuine bargains, 280 and 390 acres. Box 163, Clarion, Iowa.

For Sale—85 acres Jones county, Iowa. Small improvements, 50 acres broke, \$2,000 mortgage due 1912, equity \$3,100. No trades or agents. Box 385, Perry, Iowa.

REFEREE SALE.

We will sell 217 acres of fine bottom land one mile east of Marietta at private sale. For further information see W. H. C. Woodward, Marietta, James Andrews or E. B. Emes, Marshalltown.

IOWA LAND FOR SALE BY OWNER

My several farms in Howard county, from 80 to 240 acres, well improved, near town, smooth, black soil, good drainage, no ponds or ditches, no better corn or dairy land. Prices \$50 to \$90. Easy terms. Farms to rent. List on request. H. L. Spaulding, Elma, Iowa.

DO IT NOW.

Bargains in early fruit and eucalyptus lands in San Joaquin Valley, Cal. Grain, fruit and vegetable lands in protected Judith Basin, Mont. Buy white lands are given in price. N. B. MEADE, Agent. Over Strickler's Clothing Store.

MINNESOTA LAND.

For Sale or Trade—280 acres in Crow Wing county, Minnesota. Good land and good timber. Address "L-1", care T.-R.

WISCONSIN LANDS.

For Sale—Choice unimproved and improved hardwood lands in Polk county, Wisconsin, soil clay loam, lays level to gently rolling, near schools, creameries, daily mail and cream routes, farmers' telephone lines, seventy miles from Twin Cities, low prices and easy terms. For further information write George F. Stahl, Cumberland, Wis.

MISSOURI AND TEXAS LANDS.

Investors—Buy where values are doubling. A postal will bring you full information. Etts Realty Company, Kirkwood, Mo.

SOUTH DAKOTA LAND.

For Sale or Exchange—The best farm in Brown county, South Dakota, 200

sale cheap or will exchange for some business I can attend to. Stock general merchandise hardware or drug stock. P. O. Box 155, Frederick, S. D.

FOR RENT.

For Rent—Furnished modern rooms at 412 Frederick street.

For Sale—Six room house, \$1,600; five room house, \$1,100; seven room house, \$2,200; six room house, \$1,600; five room house, \$900; nine room house, \$4,000; and others. John Coburn, 25 West Main street.

For Rent—Good plans for storage, 604 West Linn street.

For Rent—Two rooms for light housekeeping. 401 East Main street.

For Rent—120 acres near Rhodes. Phone 778 white, or see R. F. Graham, 1527 Summit street, Marshalltown, Iowa.

For Rent—Furnished room, for one or two gentlemen, 122 East State.

For Rent—One brick house on south side. I. S. Finkbe.

TO EXCHANGE.

One modern nine-room house in good repair, and two lots equity, \$2,000, located near Longview park, Rock Island, Ill. Will exchange for high grade cows and heifers, Herfords preferred. Address C. M. Schaffer, Deep River, Iowa.

MISCELLANEOUS.

Anyone wishing to pay accounts belonging to the John England estate call at 308 Broomey street between the hours of 9 and 12 a. m. and 1 to 5 p. m.

Are You Looking For a Sure Sale?—No farmer should think of buying a home before seeing a copy of The Farm and Real Estate Journal. It contains the largest list of lands, city property and stocks of goods of any paper published in Iowa. It reaches 50,000 readers each issue, 85 per cent of which are farmers. You will find it the best advertising medium published west of Chicago. Every one who handles real estate should be a subscriber to this magazine. He will find that it will put him in the way of making enough deals the first year to more than a thousand times pay him what the Journal would cost him a year. Send 75c and we will mail you the Journal one year. Ad rates 25c per word each insertion. Farm and Real Estate Journal, Traer, Tama county, Iowa.

Cut rates on household goods to Pacific coast and other points. Superior service at reduced rates. The Boyd Transfer Company, Minneapolis, Minn.

CUT RATE SHIPPING.

In Austin county, near Houston, Tex., we can sell you fine rich farm lands that grow corn, cotton, alfalfa, hay, oranges, melons, and all sorts of vegetables. You are not buying raw prairie land of uncertain value, but well improved farms that have been producing good crops for several years.

Good Lands—Low Prices—Easy Terms. Good railroads. Good churches. Fine schools. Stores, banks, factories, etc. 45 inches of rainfall; no irrigation necessary. Our lands are rapidly increasing in value. Let us tell you about them. Only \$8 to \$20 per acre. Write J. M. SHOOK & Co., Suite 708 New York Life Bldg., Kansas City, Mo.

For Sale

Twenty acre tract, fairly improved and partly set to fruit. Ten acre tract well improved. Four acre tract nearly all set to fruit and well improved.

A 10 cent delivery business doing good business. All kinds of city property to sell or exchange. H. J. ALLARD. W. R. MOON.

PATRONIZE NEWSPAPERS AND JOB PRINTING OFFICES THAT HAVE THE USE OF THIS UNION LABEL

It means fair wages, the shorter work day and sanitary workrooms for our members. MARSHALLTOWN TYPOGRAPHICAL UNION --- 414

SAFE INVESTMENTS.

Talk with me about early fruit and early potato lands, which furnish one of the greatest investments in California today.

The protected "Judith Basin," Montana, its golden grain, fruit and elegant climate.

N. B. MEADE, Agent

Over Strickler's Clothing Store.

</