

Health and Beauty Answers

BY MRS. MAE MARTYN.

Mrs. J. S.: Wrinkles and other marks of approaching old age which now worry you are very common. However, you will not have to worry if you will follow this simple treatment. Apply to your face every night a graceless cream jelly made by mixing two teaspoonfuls glycerine and one ounce alcohol and one-half pint of cold water, you will have a dependable remedy for your hair troubles. Rub this gently into the roots of the hair twice a week, and it will destroy the dandruff, stop your falling hair and in time promote a new growth of hair. This quinine tonic applied regularly will make your hair soft, lustrous and keep it from splitting at the ends.

Mrs. R. P.: If your hair is getting so thin that you have to wear false hair, you should begin at once a treatment to rid your scalp of dandruff which is the direct cause of all scalp and hair troubles. If you will mix together an ounce of quinine, one-half pint of alcohol and one-half pint of cold water, you will have a dependable remedy for your hair troubles. Rub this gently into the roots of the hair twice a week, and it will destroy the dandruff, stop your falling hair and in time promote a new growth of hair. This quinine tonic applied regularly will make your hair soft, lustrous and keep it from splitting at the ends.

R. P. N.: To whiten and beautify your face, neck and arms, dissolve four ounces of spumax in a half-pint hot water, adding two teaspoonfuls glycerine. Apply this lotion freely and it will tone up your skin wonderfully and quickly. It makes the skin soft and smooth, and will remove that shiny, muddy look which is so annoying to you. You will find this lotion much better to use than face powder, as it does not rub off easily like powder. It gives one's face that "powdered look." I find this spumax lotion excellent for removing and preventing freckles, chapping and roughness of the skin.

Minnie H.: As you do not like the idea of wearing glasses since they make you look so much older, why don't you try treating them first with a good eye tonic? If you will get an ounce of creosote, dissolve it in a pint of water, you will have an eye remedy that will prove very refreshing and strengthening. Drop a few drops in each eye every three or four days, and you are sure you will do your eyes a world of good. It will not smart the eyes. I find it excellent for dull, tired, watery eyes, and a great aid even to those who have to wear glasses.

J. O.: To remove those disagreeing hairs from your face and forehead, mix a little delatone with enough water to make a paste, cover the surface of the skin where the unsightly hairs are growing, let it remain two or three minutes, then wipe off and wash the surface with warm water. Also your drugist will charge you a dollar for an ounce of delatone, this safe treatment for superfluous hair is preferred to the electric needle, for delatone is painless, less expensive and can be applied in the privacy of your own home. Should the hairs return, they will be light, thin and straggly. A second or third treatment with delatone will remove them forever.

Victoria: As long as your blood is loaded with impurities, those impurities will be forced thru the skin, and the application of external remedies will do no lasting good, for they do not reach the cause. Dissolve one ounce of kerdene and one-half cup of sugar in one-half pint of alcohol; then add hot water to make a quart, and use as a face wash. This is an old-fashioned remedy to rid your blood of impurities, stimulate your liver and correct your digestion. Take a tablespoonful before each meal and your sallow skin will again take on the beautiful rosy tinge intended for you to have. Your circulation and general health will improve, and the sores, blotches, redness and other eruptions will cease to trouble you. No better general system tonic can be made than by following this kerdene recipe. Try it, and get rid of that "run-down" feeling.

Josephine: In treating your scalp for dandruff, it is necessary to keep the scalp as clean as possible. Shampoo freely and as often as you need it, but never use soap or a soap jelly, as the alkali will make your hair dull, lifeless and your scalp itchy. Shampoo with a teaspoonful of camphor dissolved in a cup of hot water, then rinse in clear water. You will find this a wonderful shampoo; it will put new life into your hair and cleanse your scalp as no other shampoo will. It lathers freely, dries quickly without streaking and leaves the hair lustrous, fluffy and easy to comb up. After the hair is dry apply the same tonic recommended to Mrs. R. P.

Juliet: Yes, any one afflicted with superfluous flesh is always at a big disadvantage, whether married or single. To get rid of that annoying fat, stop at your drugist's the next time you go down town and get four ounces of parnolia. Dissolve this in one and one-half pints hot water and take a tablespoon three times a day (five minutes before each meal), and your burdensome flesh will soon be cut down. The effect of this harmless remedy is generally noticeable within a week, and you will feel much better.



The RING and the MAN

WITH SOME INCIDENTAL RELATION TO THE WOMAN BY CYRUS TOWNSEND BRADY ILLUSTRATIONS BY DEARBORN MELVILL

CHAPTER VIII.

A Quiet Meeting of the Dictators. Early in the new year, at the instance of Haldane, a meeting of the inner circle of the governing body, popularly known as "The Ring," was called at his private residence on upper Fifth avenue, which he very unobtrusively reconquered for the occasion. The meeting was held late at night. The men summoned thereto came up town, busy and unostentatiously slipped into the house.

For many reasons Haldane's relation to the Sachem society was carefully concealed. He represented a distinct group of financiers and business interests whose relations with the party in power were most intimate. These relations in some instances were suspected, but their actuality had not been allowed to transpire. Haldane kept in constant touch with Liffey the boss, but no one, save the inner circle, suspected that the two were hand in glove together.

Haldane did not often meet with anyone but Liffey. In this instance, however, he at least appreciated the gravity of the situation, and had directed Liffey to bring with him those whose advice would naturally be sought on such subjects as he desired to discuss. He had also assembled two of the directors of the Gotham Freight Traction company, to wit, Van Slyke and McDonald, men associated with him upon whose judgment and ability he could rely. In addition to them came Liffey, grand chief of the Sachem society and the acknowledged and undisputed boss of the party; Connell, the chief of police; Rutherford, the district attorney; Hebbler, the street commissioner; and last and not least, Hon. Peter D. Warren, mayor of the city.

Liffey, as leader of the Great Sachem society, controlled the organization absolutely. The chief of police wielded the vast powers for graft of that remarkable organization. The effect of this Haldane was to control the district attorney, through whose hands all criminal prosecutions must pass, was the safety valve of both the Sachem society and that portion of the people to which it looked for support. The street commissioner, who had at his disposal more appointments than all the rest of the administration put together, used them primarily for the good of the party and after that for cleaning the streets.

The mayor, the ostensible head but really the servant of the quartet, was in office because he could be controlled. From the point of view of the men present, he was the best mayor that New York had ever had. He was a man of some parts. He could make a brilliant speech, preside gracefully and with dignity at public meetings, and was altogether an admirable figure to head a great city in everything but morals.

Associated with these four intensely practical men and this plant, willing figurehead were the interests represented by the Gotham Freight Traction company, of which Haldane was an absolute control, although the presidency was vested in another man. The interests of Haldane and his associates were not confined to the Gotham Freight Traction company. They had their hands on every public franchise. Their private affairs, of course, were vast and multifarious; but with them we have nothing to do. Their alliance with the political party, for which they had paid and would continue to pay enormous sums, had brought them very material advantages in one form or another. All the trusts that make New Jersey their headquarters hardly equaled in wealth and control the organizations these men represented.

Haldane, from his own interview with Gormly, had an idea that in this instance the two forces to be dreaded by the ring were incarnated in Gormly and would rally about Gormly. Now, of course, everyone of those present had read Gormly's startling announcements of his candidacy. Most of them had read them with amusement; only the most prudent with any feeling of alarm, and even that feeling was not sufficiently deep to have awakened any special degree of anxiety. Yet the fact that each one had been summoned to Haldane's house, the politicians through Liffey and the financiers through Haldane himself, rather startled them.

The eight men assembled in the spacious library of the Fifth Avenue house. The curtains were discreetly drawn. The men had arrived singly and at different times. They were admitted by Haldane's confidential secretary a person. Cigars and liquors were provided, and the eight, from all sorts of differing social ranks, mingled freely together on terms of absolute equality.

The district attorney, for instance, was a graduate of Yale. Haldane himself had come from Harvard. The mayor was a product of Columbia. Liffey had started in as a poor Irish immigrant. The chief of police had been a saloonkeeper and finally the colonel of a National Guard regiment. McDonald was a Scotsman whose shrewdness and ability had won him a high position among the financial magnates. Van Slyke belonged to an old Dutch family and had inherited a vast fortune, which his adroit management had tremendously increased. They represented American life with its opportunities and its possibilities.

"Gentlemen," began Haldane quietly. "I have called you here, as you have doubtless surmised, because of the announcement of the candidacy of George Gormly for mayor." "Do you think it's of sufficient importance, Mr. Haldane, for such an unusual conference as this is?" asked the boss.

"I certainly do, Liffey," was the reply. "It isn't the first time," said Rutherford, a man of exceptional ability and great distinction of manner and bearing. "That some impracticable reformer has offered himself for popular suffrage on such a platform."

"But it is the first time," said Haldane, "that a man possessing the peculiar combination of business ability, unquestioned integrity, and unlimited money has put himself forward, and I beg to assure you that I consider him the most available man from the point of view of the opposition that has ever appeared on the political horizon."

"I don't care a cuss how available he is," said Liffey. "We can beat him, and we will. Of course, it'll take more money."

"He looks significantly at the trio of bankers." "The amount of money that it takes now," said McDonald grimly, "is something terrific."

"I should say so," retorted Van Slyke. "Well, you get what you bargain for, don't you?" returned the boss viciously. "You get a free hand to take it out of the people, don't you?"

"Gentlemen, gentlemen," said Haldane authoritatively, "I hardly think the discussion is taking a profitable turn. Doubtless, as Liffey says, we can beat him; certainly we must do so. Probably it will cost more money; that is, if in some way his candidacy cannot be headed off."

"Can he be induced to withdraw, do you think?" asked Rutherford. "No, I think not; but if we made him some concessions it is barely possible he might, though I gravely doubt it. He's all stirred up over this switch business. I have already taken upon myself to offer to use my influence to get the price demanded cut in half. He declined the offer immediately. I think he said he wouldn't pay anything except the cost of the switch and a reasonable sum—\$40,000—for the privilege."

"I want you to mark, Mr. Haldane," put in Liffey, "that if we're mixed up in a fight, it's the extortionate demands of the Gotham Freight Traction company which has brought it about."

"My dear sir," answered Haldane contemptuously, "how are we to satisfy the demands made upon us by you and your fellow members of the Sachem society and make a profit for ourselves out of the matter, if we don't make men like Gormly pay heavily?"

"Well, you will find that it's also yours if we stop payments." "Oh, I don't know. I guess there's others that'd be glad to enjoy the franchises."

"Now, Liffey," said the district attorney, who perhaps from his official position as public prosecutor had more influence over the boss than any body present. "Don't talk like a fool! You know perfectly well that we are all necessary to one another; that we are all in the same boat; we all have to fight the same battle. Have you

anything to propose, Mr. Haldane?" "I don't know that I have any definite proposition just at present," was the answer. "I have met this Gormly. I have—as you would say, sized him up carefully; I put him down for a man of indomitable courage. Whatever his motive may be, he is thoroughly determined upon his course. However small his experience in politics, he is a business man through and through."

"Does he dabble in Wall street?" asked Warren. "If so, it would be easy for you to form a combination to break him."

"His business methods are confined to his mercantile establishment, and they are purely legitimate." "What resources has he got?" "Well, I should say he can command perhaps a score of millions."

"Whew!" exclaimed Liffey. "He might be a good man to do to." "You can set your mind at rest as to that, Liffey. He wouldn't tie to a man like you." "Oh, I don't know. Pretty good men have found it to their interests to tie up with me, and they haven't lost anything by it. Have you, Mr. Haldane?" (To Be Continued.)

"It Beats All." This is quoted from a letter of M. Stockwell, Hambley, Mo. "I recently used Foley's Honey and Tar for the first time. To say I am pleased does not half express my feeling. It beats all the remedies I ever used. I contracted a bad cold and was threatened with pneumonia. The first doses gave great relief and one bottle completely cured me." Contains no opiates. McBride & Will Drug Company.

Interchange of Trees. The interchange of trees among the various continents is a most interesting development of modern civilization. Besides the white pine, Europe has taken from us the Douglas fir and the black walnut, and we have taken the eucalyptus from Australia and the Norway spruce, and the Scotch and Austrian pine from Europe.

Good results always follow the use of Foley's Kidney Pills. They contain just the ingredients necessary to tone, strengthen and regulate the kidneys and bladder, and to cure backache.

Classified Advertisements

One cent a word each insertion—No ad received for less than 15 cents.

WANTED.

Wanted—By experienced stenographer, position at reasonable salary. Address A. M. care Times-Republican.

Wanted—Job picking corn. Address B-11, care this office.

Wanted—Pasture to rent for cattle. Write J. L. Paul, Gilman, Iowa.

Wanted—Awnings taken down on short notice. Prompt attention given to canvas work of every description. B. C. Caffrey, tent and awning maker, residence 111 West Church street, Marshalltown, Iowa. Phone 1146 white. Call us up.

Pearls Wanted—Send by registered mail. If my offer is not satisfactory, will return. Lathrop Produce Company, Belmont, Iowa.

Wanted—By the canning department of the Western Grocer Company Mills, pumpkins and cabbages. Come and see us at the mills or call 145.

Wanted—Leave your wants at the Marshalltown Employment Agency. Phone 753.

Wanted—Let your wants be known. Carl's Employment Agency. Phone 950.

HELP WANTED—MALE.

Wanted—Day porter at Pilgrim hotel. This is a good paying steady job for a reliable man.

Wanted—First-class men for street paving at Toledo, Iowa. Wages 25 cents per hour. Apply to R. J. Seveatt at Toledo, Iowa.

Wanted—Two boys at Pilgrim hotel. Good wages and board to steady reliable boys.

Wanted—Man to work on farm. Day or month; also husking by bushel. J. E. Rolston, Telephone 71 on 15.

Wanted—Ten carpenters, 40 cents an hour, for finishing, at the county farm. W. J. Longcor.

Wanted—Men or boys to pick tomatoes. Western Grocer Company Mills.

Car Carpenters—Experienced rebuilding freight cars. Always steady work; the wages; money when needed; no trouble. Ottawa Car Works, Ottawa, Kan.

Wanted—Men to learn barber trade. Practice furnished by firm work, careful instructions by experts. Few weeks completes. Tools given, board secured. Experience in shops before completing. Catalog mailed free. Moler Barber College, Chicago, Ill.

Wanted—A man experienced as implement or vehicle salesman for soliciting in the country. Address "Salesman," care T-R.

500 Men 20 to 40 years old wanted at once for electric railway motor men and conductors; \$60 to \$100 a month; no experience necessary; fine opportunity; no strike; write immediately for application blank, enclosing stamps. Address F-21, care of Marshalltown Times-Republican.

HELP WANTED—FEMALE.

Wanted—Girl for general work in small hotel. Good wages, for right party. City Hotel, Galt, Iowa.

Wanted—Hand ironers at the Meeker Laundry.

Wanted—Girl for general housework, two in family. 407 East State street.

Wanted—Experienced chambermaids, Stoddard hotel.

Wanted—Housekeeper on farm, at once. Address A-11, care T-R.

Wanted—Woman for general work at county farm, \$25 per month. Write or phone J. C. Koontz, Marshalltown.

Wanted—Girl for general housework, 302 South Fourth avenue or phone 566 red.

Wanted—Good dishwasher at Henry Sundell's restaurant; good wages, 31 North Center.

Wanted—We need women to peel tomatoes in our canning department. If you can not come for the entire day, come part of the day. Western Grocer Company Mills.

Wanted—Girls at Palace laundry.

BUSINESS CHANCES.

For Sale—Only paper in fine north Iowa town of 1,000; annual business of \$3,200 to \$3,800; also two-story building housing office and cozy, modern ten-room flat above; this is a snap at \$3,800; \$1800 will handle. Personal inspection desired. For particulars, address Box 578, Rockford, Iowa.

For Sale—One of the best grocery stores in Marshalltown, lease O. K. rent reasonable. Our books open for inspection to anyone meaning business. Reasons for selling owner leaving city to enter other business. No trades considered. Carl's employment agency.

Wanted—Man or woman assistant office and sales manager for Marshalltown branch of Omaha Company; man who can learn our plan for salesman and office management, under type-written instructions; salary \$100.00 per month; must deposit cash security while employed; want reliable permanent man or woman for responsible position that holds great future. Address P. O. Box 588, Omaha, Neb.

For Sale—Iowa lands in Howard county, \$50 to \$80 per acre. Large list on request. Address: Spaulding & O'Donnell, Elma, Iowa.

For Sale—Iowa farm. One of the best improved 160 acre farms. Level, tiled, grove, fine buildings, 1/4 mile of Havelock, Iowa. D. H. Eyer, Clarion, Iowa.

A few real bargains left—A fine \$20 good improvements, good soil, four miles from a good town; easy terms. Price \$75 for a short time. A fine 240 acre smooth; small improvements, \$66 per acre. Eighty-five acre farm fair improvements, some rolling; a snap at the price, \$65 per acre. Several other

200 cash required to carry stock filling immediate orders; position permanent; references required. "Liberty" Manufacturing Association, 250 West Huron street, Chicago.

For Sale—A nice clean new stock of notions, splendid location, in rich farming community. Invoice about \$1,500. Desirable lease. Fixtures belong to building. Reason for selling other business. City of about 4,000. Address H-4, care this paper.

FOR SALE—MISCELLANEOUS.

For Sale—Safety breeding crate, nearly new. The first check of \$5 buys it. W. C. Smith, Melbourne, Iowa.

For Sale—\$500 preferred 7 per cent stock Marshalltown Buggy Company, P-13, care T-R.

For Sale—Three hundred dozen of good cabbages at reasonable price. 704 Broome street.

For Sale—Stewart range, with hot water attachment. 203 North Third avenue.

For Sale—Buck's ventilator heating stove, good as new. 535 North Third street.

For Sale—Fence posts on the Murry farm, 4 1/2 miles east of Marshalltown. Enquire 706 West Linn or on farm.

For Sale—Rhode Island Red roosters. 1402 West Main. Phone 696 green.

For Sale—Implement business in small town. Address M-10, care this office.

For Sale—Good heater and household goods. 108 North Fourth street.

For Sale—Good, two-chair barber shop with bath. A bargain for right man. Write at once, A-7, care T-R.

For Sale—On easy payments, bar fixtures, new and second hand billiard tables, pool tables, and bowling supplies. We lead in cheap prices. The Brunswick-Balke-Coleander Company, Marshalltown, Iowa.

LIVESTOCK—HORSES, ETC.

For Sale—Fine young Jack 14 1/2 hands high, black with white points, sired by Royal Giant Second, 5 years old and a good breeder. Mrs. Ida May Jones, Haverhill, Rural No. 1, or phone 61 on 14 rural line.

For Sale—One Oxford buck 2 years old, a fine one. Heck Johnson, Lawn Hill.

For Sale—One pair ponies, aged 2 and 3 years. Weight about 650 each. Broke double and to ride. For particulars enquire of Earnest D. Avery, Montour, Iowa.

For Sale—Sheep, 100 head of good feeding ewes for sale. Mell H. Green, Iowa Falls, Iowa.

For Sale—100 steers, high grade Darhams, about 1,600 pounds; 100 head about 700 pounds; 45 smaller cattle; about 100 tons of tame hay. Call on or address, William Bell, Alexander, Iowa.

For Sale—At public auction Tuesday, Oct. 17, at 2 p. m., houses and lot at 110 West Lincoln street. House is modern, lot 90x150. W. P. Maulsby, auctioneer.

IOWA LANDS.

For Sale—To close out partnership quick, six acres six miles from town, partly till, for hay, 4500 lbs. 160 acre seven miles from town, over half tilled, good improvements, \$72,500; 298 acres two miles from town, nearly all tilled, fine improvements, \$95,480 acres five miles from town, partly tilled, good improvements, \$67,500; 123 acres five miles from town, well tilled, fenced, but no buildings, \$82,500. Will give easy terms; no agents; write owners, Lock Box 512, Emmetsburg, Iowa.

For Sale—320 acre farm 2 1/2 miles from Melbourne; good house, two good barns, corn cribs, granary, and all other necessary outbuildings; close to school, bus, telephone and rural mail service; good roads to town, farm all fenced and crossfenced. Farm can be divided and sold in quarter sections. For information call The Lackey Land Company, Marshalltown, or Pull & Westles, Melbourne, Iowa.

For Sale—The L. P. Hansen farm of 200 acres located northeast of Marshalltown will be sold at public auction at the Marshall county courthouse, Oct. 15, 1916, at 11 o'clock a. m. Cash payment down and reasonable time for balance. F. L. Meeker, attorney, C. C. Caswell, sole referee.

For Sale—In Howard county, Iowa, 50 acres of fine land and very productive; good house of seven rooms and two closets, good cellar and eastern, 6 miles from Riceville, half mile to school. Farm, hog house, chicken house, cattle shed, wagon shed, etc., fenced and cross fenced, good well, windmill and lots of fruit, good evergreen grove to the northwest. If interested in buying \$8000 don't pass this by. Price \$18 per acre. W. O. T. Oleson, R. D. No. 2, Riceville, Iowa.

For Sale—Iowa lands in Howard county, \$50 to \$80 per acre. Large list on request. Address: Spaulding & O'Donnell, Elma, Iowa.

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A few real bargains left—A fine \$20 good improvements, good soil, four miles from a good town; easy terms. Price \$75 for a short time. A fine 240 acre smooth; small improvements, \$66 per acre. Eighty-five acre farm fair improvements, some rolling; a snap at the price, \$65 per acre. Several other

bargains in 80, 120 and 160 acre farms. Also a nice 15-acre farm, price \$3,500. Write for particulars, we can suit you on anything you want. Carr & Luke, Popejoy, Iowa.

For Sale—Cheap. Good improved 160 acre farm near Havelock, Iowa. Finely improved 30 acre farm near Plover, Iowa. Best of reasons given for selling. Address A-37, care T-R.

For Sale—Iowa land; 240 acres good Iowa land, \$50 per acre. Owner, Mrs. E. E. Overbaugh, Renwick, Iowa.

WISCONSIN LANDS.

Rich Wisconsin Land opened to settlement. The American Immigration Company has secured 500,000 acres of Round Lake Wisconsin farm lands, which is being offered and sold to settlers and investors at bargain-counter prices. Over 100,000 acres in the Round Lake country, Sawyer county, the choicest of all, offered in farms to suit at \$6.50 to \$10 per acre, on 10 years' time. In the heart of richest dairy section. Abundant rainfall. Purest of water. Country filling up rapidly. Investigate. Address American Immigration Company, Chippewa Falls, Wis.

SOUTH DAKOTA LAND.

For Sale—Central South Dakota farms, a large list ranging in price from \$24 to \$40 per acre. I have just returned from an inspection of these lands. Some of the farms are improved; others raw. See me for a bargain. M. McNichols.

CANADA LANDS.

For Sale—At a bargain, 5,000 acres of a 1 land about 25 miles north of Winnipeg; good soil, good water, and is all drained. Will take \$150 per acre. E. B. Hemenway, Woodlands, Man.

TO RENT.

To Rent—Five room house, partly modern, 211 South Third street.

To Rent—Furnished rooms. Modern, 117 North Center street.

To Rent—Seven-room house, corner Third and Nevada streets. Inquire of John Coburn, 25 West Main.

To Rent—New Dakota farm in corn belt. New buildings. Jerry Green.

To Rent—Six room house, 1312 West Church street.

To Rent—House of six rooms. Phone 1084 Yellow.

To Rent—Three furnished rooms for housekeeping, 506 East Linn street.

To Rent—Barn at 206 North Fourth street. Call telephone 406.

To Rent—Seven room apartment at 519 North First street. Partly modern. See Harry Waterman, 14 East Main.

To Rent—Furnished, modern room, 210 North Third street.

To Rent—To one or two gentlemen, large, furnished upstairs room. 13 East State street.

To Rent—We have two or three farms in Minnesota. We want reliable, trustworthy, energetic tenants. Will put you in a position to buy a farm for yourself on very favorable terms. Letts, Fletcher Company, Marshalltown, Iowa.

To Rent—Five-room house on south side. I. S. Finkle.

TO EXCHANGE.

To Exchange—440 acre farm, Fairbault county, Minn., for city property. Box 209, city.

LOST.

Lost—At union depot, open face lady's watch. Gray silk fob. Leave at T-R. Reward.

Lost—Tuesday evening, dresser scarf, partly worked. Wrapped in pink paper. Phone 211 White. Reward.

Lost—On South Center or Main, watch. Estelle Putnam engraved in back. Return to this office and receive reward.

Lost—Purse in front of Inman's store. Liberal reward. Leave at 308 South Third street.

MISCELLANEOUS.

Notice—All persons indebted to the late J. W. Jones will please settle as soon as possible and anybody holding claims against J. W. Jones send statements to Mrs. Ida May Jones, Haverhill, Iowa, Rural No. 1.

"Battling For the Right"—The Life Story of Theodore Roosevelt. Authentic. Up-to-date. Great money maker. Liberal terms. Outfit free. Zeigler Company, 269 Fourth street, Philadelphia.

To Pearl Fishermen—I pay honest prices for fine perfect pearls. Send them by registered mail in inspection with your price to W. H. Graham, Lock Box 296, Osceola, Mo.

Southwest Iowa is a fertile field for the man with anything to sell that has merit. It is thickly populated and prosperous. Seventy-five thousand people in southwest Iowa read the daily Nonpareil. It is the great want ad medium of this section. It is known far and wide as a producer of results. If you have land or anything else to sell or trade, get in touch with southwest Iowa thru the Nonpareil. Write for our special offer. Nonpareil, Council Bluffs, Iowa.

CUT RATE SHIPPING.

Cut rates on household goods to Pacific coast and other points. Superior service at reduced rates. The Boyd Transfer Company, Minneapolis, Minn.

That Cold Room



on the side of the house where winter blasts strike hardest always has a lower temperature than the rest of the house. There are times when it is necessary to raise the temperature quickly or to keep the temperature up for a long period. That can't be done by the regular method of heating without great trouble and overheating the rest of the house. The only reliable method of heating such a room alone by other means is to use a

PERFECTION SMOKELESS OIL HEATER