

Wallingford In His Prime

By GEORGE RANDOLPH CHESTER

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CHAPTER IV.

The First Sucker.

BENSLEY FALLS at this moment proved his generalship by tapping upon the table with the pretty silver inlaid gavel which Wallingford had provided him. "No alcohol, gentlemen, please," he protested. "This is too serious a moment. Boy, kindly provide the gentlemen with vichy or their choice of mild drinks. Now, members of the Speckled Bass Portable Bungalow company, I beg to remind you that there is no motion before the house," and Bensley Falls stood there in a perfect attitude of manly determination without a single dimple in his cheeks.

"Hear, hear!" exclaimed Rickey. "I move a vote of appreciation for our capable and resourceful president." And in spite of Bensley's blushing protest they carried that motion.

It was during the enthusiasm attending upon the official action that Von Humperdinck proved his right to his Kaiser-like mustache and the three creases in his brow by solving the mighty problem of the day. "Mr. President, Mr. First Vice President, Mr. Secretary and Mr. Treasurer, gentlemen of the board, I move that we table Official Manager Wallingford's proposition!"

"Rippling" shouted Rickey, jumping up. "Three cheers and a tiger for Humper! Now, fellows! One, two!" The gavel of President Falls fell almost rudely. "No indecorum, please, gentlemen," he begged. "There is a motion and a very important motion before the house, and I have heard no second to it."

"I beg your pardon, Bensley," apologized Rickey abjectly. "You've got the sporting idea of being a president all right."

"Thank you," returned the president graciously, but still with traces of sternness. "Nevertheless, I have heard no second."

"Right you are, old top," confessed Rickey still more contritely, "and just to help you out I second."

"I also second," announced Reggie Haugh, removing his hand from his pocket to do so.

At this juncture Ringgold Cash was delivered of an idea equally as bright as Von Humperdinck's. "Question!" he demanded.

Even the ordinarily self possessed Bensley was startled by this new manifestation of how much capability and brains they had in their organization.

"Jove!" he exclaimed. "I am proud of you boys. It has been proved by Second Vice President Von Humperdinck, seconded by Secretary Richard Saunders and First Vice President Reginald de Puyster Haugh and the question ordered by Treasurer Ringgold Cash that we lay upon the table J. Rufus Wallingford's proposition to buy his patents. All those in favor will please signify by rising." They arose to a man. "Thank you, gentlemen," continued the president. "The motion is carried unanimously, and I propose a toast in vichy to Second Vice-President von Humperdinck, who was the father of this happy idea."

Standing, they clanked glasses and drank. It was a great day for Toad Jessop.

An unexpected development was so very grave that the official manager was compelled to call a special meeting of the board of directors, and he made the call so urgent that two of the members of the board were forced to break social engagements of the most imperative nature, one of these engagements, held by Reginald de Puyster Haugh, being with no less a person than the sensational second girl from the end, front row, in the "Folies of Forever" company. Nevertheless they all came, and Wallingford pointed out to them that, while the gentlemen from Michigan and Ontario and Arkansas were willing to pay the high price asked for the Speckled Bass Portable Bungalows, the Speckled Bass Portable Bungalows did not seem to offer sufficient quality for the money. Opportunely enough, the gentleman from Bezuk, Mich., a Mr. Bezzazum, visited the factory while the meeting was in progress. He wore felt boots, corduroy trousers, a canvas coat, a sweater of gorgeous hues and wondrous pattern and a broad brimmed felt hat. As for his countenance, it was lean and bony, with the most absurdly sprawled black mustache imaginable and a little tuft of chin whiskers, which began neatly as if it had intended to be a goatee and ended in all directions as if it had suddenly become intoxicated. His eyebrows were equally black and beneath them glowed a pair of black eyes that alternately twinkled with mischief and flashed with hawklike intensity.

There was that in his bearing and ease, however, which forbade levity or ridicule and which made the board of directors, to whom Wallingford introduced him, take him as seriously as he took himself. But Toad Jessop, after one good look at him, went out into the stockroom, where he leaned over a barrel of nails and laughed until he had the stomach ache.

"Well, yuh see, gents," said Mr. Bezzazum in objection to the company's product. "I'm a-willin' t'ub pay thuh t'ontobch buhbandged price fur thuh very best buhghosh port-table houses what can be coaxed together, and I got thuh buhbing money," and here he slapped his pocket meaningly. "Bu-ut I don't notice from your catalogue enough newfangled doodads, dinguses and hickies t'ub seem t'ub chahm thuh

dollars over these corduroys." "I'm very sorry, Mr. Bezzazum," returned Mr. Wallingford, "but I am sure that our catalogue do not do full justice to the Speckled Bass Portable Bungalow. You must come out into our factory and inspect one that is complete and ready for shipment." It was a masterful manner in which to treat such an emergency, and the board of directors were strong in their admiration of it. The board followed into the factory, much interested, to see the demonstration. With all his suavity, Wallingford strove to prove to him the excellence of the Speckled Bass Hollow Walled Portable Bungalow.

But Mr. Bezzazum was obdurate. While admitting the superiority of the article before him, admitting it in such flattering terms that each and every one of the board of directors was pleased until he writhed, still the thing would not quite do.

The official manager sighed. The members of the board of directors looked at him anxiously. What would this commercial genius do in such an emergency? He displayed his hand, and in unison they sighed with relief.

"You have not seen the improvements upon the Speckled Bass Bungalow," said Wallingford, holding up his hand impressively, and the mere manner in which he said it, his round pink face glaven into solemnity and his broad chest expanded to its full capacity, was enough to inspire confidence in any man. "Allow me to show you the improved portable house weather strip, the improved portable house weathering rod, the improved portable house down spout, the improved portable house doorknob and the improved portable house burglar alarm."

Defiantly and quickly the official manager displayed these wonderful attachments protected by the six Wallingford patents. Mr. Bezzazum was in ecstasies, nor was his voluble ardor cooled when Mr. Wallingford announced that these improvements would add \$25 to the cost of each bungalow.

"I wouldn't buhdang miss havin' thuh improvements if they cost fifty plunks a throw," he declared enthusiastically. "Yuh can jes' book 'em up on deh faw thr-ree hundred thuh walled bungalows with all thuh thuh improvements, and I'll slip you 10 percent of thuh entire bill in cash right now. Yuh'll all can ship the balance C. O. D. and you can write or telegraph anybody in Bezuk, Mich., about thuh credit of ole Pete Bezzazum."

He looked so defiant upon this that Bensley Falls hastened, with all the courtesy of a gentleman to a stranger to assure him that he had no doubt whatsoever as to his financial standing. Official Manager Wallingford bent upon the luckless president of the company an offended and at the same time reproving glare.

"Of course Mr. Bezzazum, as a matter of form, but in the meantime I should like, before booking your order, which is rather a large one even for us, to consult with my board of directors. I am only the manager here. Boy, take this gentleman into my office and see if he will not have some refreshments. Mr. Bezzazum, I shall not detain you over two or three minutes. Gentlemen, will you kindly accompany me to the board room?"

With averted faces the directors filed in with Wallingford, while Toad Jessop, his lips tightly compressed, his cheeks puffed, and his face so red that his orange freckles were afloat on a sea of maroon, led Mr. Bezzazum into the manager's room and being entirely speechless, made signs for the gentleman to give his order. Mr. Bezzazum instead of stating his wishes in the liquid line, held up one lean forefinger. "Toad," said he quietly, "whistle 'Hot Time.'"

It was then that the explosion came and Toad was useless for the next half hour. He laughed until he was faint and Blackie, throwing him upon a couch, was compelled to apply serious restoratives.

Meanwhile Wallingford discussed grave matters with his board. The directors were all for bargaining with him at once for the complete control of his patents, but unfortunately their minds were at work upon a suggestion made by Ringgold Cash to acquire the patents upon a royalty basis, and perceiving the impossibility of setting these particular minds at work upon any two thoughts at one and the same time, Mr. Wallingford led them gently, but firmly, away from the entire subject.

"We must be cautious," he said. "I would not have you hasty in acquiring these patents nor in booking the order of Mr. Bezzazum. I shall require a week or ten days in which to look into the gentleman's credentials. In that time I shall discover, with your permission, whether the Wallingford improvements will do anything toward securing the Ontario and Arkansas orders. If they do, of course the company will need and must have the Wallingford patents, and in that case my price will be \$125,000 cash."

On the day Mr. Wallingford received his \$125,000 he started work upon the 300 portable houses for Mr. Bezzazum; he also booked the order of the gentleman from Arkansas and gloated for a moment over the order of the gentleman from Ontario, booked four days previously. This hour's work was all he did in the office that morning, for immediately upon the receipt of his check from the general secretary, who seemed more concerned than ever from collar button to knees by the nearby hour of 10 a. m., Mr. Wallingford hurried right out to turn that check into cash, and did not return until the next day. From that time on, however, things moved, in that dress parade factory, with a suddenness and decision which surprised the uniformed rank of the Knights of the Wooden Ribbon until they had washed out every giggle in their systems with honest perspiration; for Wallingford, when he suddenly dropped the mask of the factory dolt, proved to be what the men within a week declared, a "regular manager."

Wallingford with a grim, secret humor kept the board of directors' functions as elaborate as ever, but he allowed, which was entirely foreign to his nature, a sameness to pervade the very elaboration, and a deathlike pall crept upon the meetings. In the meantime the work never flagged. The three orders were made ready in record speed, and the three shipments were so timed as to reach their destinations upon the same day as nearly as possible. Upon the day of the last shipment Wallingford telephoned to a lawyer friend of his, who immediately telephoned the information to a lawyer friend of his own that the Speckled Bass Portable Bungalow company was at last engaged in actual business, having made shipments. Upon the next day the lawyer friend of Wallingford's lawyer friend filed a suit against the company in the name of the National Hollow Walled Portable House company for infringement of patent and damages, the bill also praying an injunction.

The official manager immediately called a meeting of the board by telephone. He almost called in vain for only Rickey, Saunders, ever loyal, would admit that he was in town. Upon making known the intense gravity of the situation Wallingford, through Rickey, located the others. They came most painfully, and the official manager allowed the attorney to talk them into a sapphire funk. Wallingford, however, masterful resourceful man that he was, stood firmly as a rock, defying the attorney, who threatened to put them out of business, annex their private fortunes for damages and disgrace them forever.

Wanly, yet professing deep if almost despairing faith, they clung to their friend, J. Rufus, even in the face of the lawyer's departing threat to bring suit at once. But on the fourth day after there came an agonized telegram from Mr. Bezzazum that an injunction

had been served upon him forbidding him to pay for and remove the portable bungalows consigned to him. (To Be Continued.)

SEIZE CAR LOAD OF BEER.
Mason City Police at War With Railroad Officers Over Beer.
Mason City, July 31.—Fifty-five cases of John Gaud and Hamm's blue ribbon beer were seized by the police yesterday morning. Capt. Frank Campbell did all the raiding and seizing. The "hefty" leader of the strong arm squad was compelled to raise his arms up and down from the ground to the bed of the drays for fifty-five times. One case of beer was seized in extent of the large consignment.

The beer was all in one car. Some of it was directed to Powder street, some to Railroad avenue and in fact to all the settlements where mixture or races and intoxicants invariably causes an upheaval of riot and disorder. Chief Snyder, as he looked the mammoth snorer, resting in the basement hallway, over, remarked that there were probably a couple of murders, several robberies, a score of riots, dozens of injuries, destitute families and innumerable drunks confined in the 3,960 bottles reposing within the casks.

Justice Kimball remarked that if the beer directed to buy shoes and food for the hungry children in Mason City there would be a hole out in the necessity of charity.

The company won the first round with the police and unloaded a car right under their nose. But yesterday the force delivered the majority of jobs.

The company will fight the seizure if the beer is not delivered, according to reports. It is further said the head offices have directed all the movements in the shipments of beer and the action to be taken.

SAC CITY GIRL WEDS.
Miss Alice Owens Becomes Bride of Clarence E. Van Horn.
Sac City, July 31.—Miss Alice Owens, daughter of Mr. and Mrs. Judson Owens, of this city, and Clarence E. Van Horn, of Bratton, were married on the evening of July 29, at the residence of the bride's parents, the Rev. Hugh F. Moore, of Webster City, lately pastor of the Sac City Baptist church, officiating. Mr. Van Horn, who is a graduate of Des Moines Col-

lege and of courses in advanced mathematics and in theology at Colgate university, Hamilton, N. Y., is under appointment from the American Baptist Foreign Missionary Society to serve as head of the department of mathematics at the Baptist College in Rangoon, Burma. He will spend his first year abroad in further study at the University of Cambridge, England, sailing with his bride from Boston the latter part of August. His ordination as a Baptist minister will take place at Bratton Aug. 12.

TO ERECT BEACON LIGHT.
Five Hundred Candle Power Lamp, 150 Feet Above Street at Webster City.
Webster City, July 31.—The Webster City Commercial League, working in conjunction with the city council, is planning a unique beacon light which will be visible for twenty-five miles in every direction around Webster City. The light will be a 500 candle power electric lamp mounted above the flag staff on the court house, fully 150 feet above the level of the street.

The idea of the league in erecting this beacon light is merely to advertise the location of the city and as a sign to the country round about that Webster City is alive and beckons people from far and near to its gates. A 500 candle power lamp, mounted 150 feet high, will be easily seen from almost every point in Hamilton county. The expense of keeping this light burning all night every night in the year will be small in comparison to the amount of talk it will create and the good advertising it will constitute. The magnitude of the light will mark Webster City as the one big center in a radius of fully twenty-five miles in every direction.

New Instructors Employed.
Special to Times-Republican.
Iowa City, July 31.—Henry Soucek, Iowa City's delegate to the Sokol national tournament, has been appointed as assistant physical director at Iowa university. He will be associated with Prof. E. G. Schroeder in that capacity, during the coming year.

Miss Anna Sprague, of Graton, N. D., formerly of the university of Illinois library school, has been appointed a member of the Iowa university library staff.

Guy W. Aldrich, the Lake Geneva Y. M. C. A. leader, has been elected secretary of Iowa university's Y. M. C. A. He comes in August. Howard Y. Williams, resigned, will go to an eastern theological seminary.

FOR SALE—TO RENT—TO EXCHANGE—

WANTED.
Wanted—Horses to shoe. New shoes 40 cents each. W. B. Hankins, corner Church and Center streets.

Wanted—Upholstering and all kinds of furniture repairing, refinishing and varnishing and glue work. Hair mats and cotton mattresses made over. Call us up before the rush of housecleaning starts. Lon Roberts, 119 West Main, phone 525.

Wanted—Let your wants be known. Carl's Real Estate and Employment Agency, phone 950.

Wanted—Plain sewing and dressmaking. Over Arkins' store, 118 East Main street.

Wanted—Three light housekeeping rooms or a modern four or five room cottage, possession Sept. 1. Address "W-30," care T.-R.

Wanted—Work by hour by woman. Phone 1133 green.

Wanted—Two or three unfurnished rooms, close in. Phone 1332.

Wanted—Salespeople. Ten young ladies or young men. Hustlers, who can sell furnishing goods. Apply at once. Hub Clothing Company.

Wanted—Merry-go-round for Bean day Aug. 14. Address E. H. Haymond, Geneva, Iowa.

Wanted—By lady, modern furnished room for school year. Address M., care T.-R.

Wanted—Wells to dig and clean, cisterns to build. Write or call, 201 North Sixth street.

Wanted—Ashes, rubbish and garbage to haul. Phone 801 Green.

Wanted—House moving. H. S. Miller, 110 North Fourth street.

Wanted—Bob electrical work, call J. W. Sanders, 1133-2.

Wanted—For light housekeeping, by young married couple, without children, modern apartment of three or four rooms, either furnished or unfurnished, for six months or longer, taking possession Sept. 1. Phone 660 green or call 103 North First street.

Wanted—To connect with some one who is going to buy an auto. I can save him some money on a new five passenger car or a used car. Address "Auto Bargain," care T.-R.

Wanted—List your property with me. I will bring buyers and sellers together. Always have demand for property on installment plan. If your wants be known. W. E. Crawford, real estate and employment. Phone 898. Over 214 East Main.

Wanted—Everyone to know that the services of the visiting nurse employed by the Visiting Nurse's Association, are to be had at what patients are able and willing to pay or without pay, by those in straitened circumstances. Telephone Susan Lampan, 208 West Main street, phone 471.

HELP WANTED—MALE.
Wanted—Experienced farm hand by the year, sober and industrious. Married man preferred. Good proposition to right party. Address X-300, Gilman, Iowa.

Wanted—Clothing clerk; must have clothing experience. Friend Clothing Company, Marshalltown.

Wanted—Bell boy. Stoddard Hotel.

Wanted—Men to learn the barber trade. We prepare you in few weeks. Can earn while you learn. Tools given. Job waiting. Write for our barbers at surprising wages. Write today. Moler Barber College, Chicago, Ill.

HELP WANTED—FEMALE.
Wanted—Girl at Palace laundry.

Wanted—Girls at once. Meeker Laundry Company.

Wanted—Dish washer. Sundell Cafe, North First avenue.

Classified Advertisements
ONE CENT PER WORD EACH INSERTION—NO AD. RECEIVED FOR LESS THAN 15 CENTS

LIVESTOCK, HORSES, ETC.
For Sale—Driving mare, harness and buggy almost new. Call 538 North Second street.

Fancy team of driving ponies (weight 1400), rubber tired buggy and harness will be sold at Plumb Bros' market sale, July 31. R. M. Good.

For Sale—Horses, cattle, hogs and chickens, in fact, everything at Plumb Bros' market sale, Friday, July 31, at 7:30 in the evening. This will be an evening sale in our electric lighted air dome. It will be as light as day in the sale yard. Owing to the hot weather and busy time of year, we are putting this sale on at night. Bring anything you have for sale. Plumb Bros.

FOR SALE—CITY PROPERTY.
For Sale—Nine room house in good repair, suitable for one or two families. Good barn, full lot. Enquire 807 South First street. Phone 708 yellow.

For Sale—Six room house in south part of city. Address M-30, care T.-R.

For Sale—Modern house, six rooms and bath, electricity, gas, good lot, fruit, excellent neighborhood. Address "S-30," care Times-Republican.

For Sale—One of the best bargains we have yet offered. A large eight-room house with water, lights, and gas, full lot, all in fine condition. Now reduced for \$25 per month. Four and a half blocks from Main street. Price \$2,650. Phone 987 Green. Midland Realty Company.

For Sale—Eight room house, nearly new, good barn, lot 8x200, within two blocks of car line. This place is finely located and is one of the prettiest homes in the city, price reasonable. Address X-25 care Times-Republican.

For Sale—Good house and thirty-five acres, one mile from court house, good dairy and truck farm; \$160 per acre if sold this week; \$1,000 will handle this. I have one of the best eighty and 120-acre farms in Grundy county at \$200 per acre. G. S. Grundy, Marshalltown, Iowa.

For Sale—Five-room house at 808 North Center street, partly modern, large lot; snap at \$1,500, one-third cash, balance monthly payments. D. A. Moore, phone evenings 1261 green.

For Sale or Trade—Good house and lot in Grinnell, will sell at a reasonable price or will consider trade for Marshalltown property. George F. Thayer, Marshalltown.

PUBLIC AUCTION.
Real Estate—A dandy good eight room house and 65x180 feet on present lot, 608 East Boone street, Marshalltown, Iowa, Wednesday, Aug. 5, 1914, at 3 p. m. This is a fine property with five rooms downstairs and three up. Bath and toilet room, good basement all walled and cemented, electric lights, gas, sewer, city water, hot and cold. Good barn with electric lights, good chicken house, cement floors and park. Lots of fruit, apples, grapes, strawberries, raspberries and cherries. House has a fine porch. This is located handy to the manufacturing industry of the city and will make you a fine home or income investment, that will pay you to purchase. Four blocks to school and church, handy to depot and stores. Three blocks to street car line. Slide-walk and fire shade trees. Don't miss this one as it is a good one and will be sold to the highest bidder without reserve. Terms on sale date. Kendall & Gard, Auctioneers.

IOWA LAND.
For Sale—Five acres of good land three miles north of city. See Ed East.

For Sale—320 acre farm, to close up an estate. One of the best farms in Washington township, Marshall county. For terms and particulars, write E. E. Stouffer, Sac City, Iowa.

For Sale—A highly developed 125-acre farm within three miles of two town properties, one a large house, large barn, granaries, etc., milk house, fine orchard, practically all under cultivation. Soil black loam. A fine farm. Price \$125 per acre; \$5,500 cash, balance at 5 1/2 per cent, time to suit. No better farm of this size and price in the state. To be seen to be appreciated. Write J. E. Carr, Farmington, Iowa.

For Sale—Now is the time to buy a good Iowa farm. Here are a few choice bargains: 70 acres two miles Marshalltown; 80 acres three miles Marshalltown; 160 acres one mile Marshalltown; 250 acres two miles Marshalltown; 300 acres one and half miles

WANTED—FOUND—LOST—

TO RENT.
To Rent—Furnished housekeeping rooms, ground floor, 310 East Linn.

To Rent—House at 207 North Eleventh street. McCombs Bros. Phone 81.

To Rent—Suite of two furnished rooms, modern, bath and clothes closet, off from bedroom. Call 305 North Center street.

To Rent—Furnished rooms for light housekeeping, modern. 802 East Main.

To Rent—Good barn with water in it. Phone 907 yellow. 407 East Church.

To Rent—Two downstairs rooms, 210 South Fourth avenue.

To Rent—Modern furnished rooms for light housekeeping, 311 North Center street.

To Rent—Modern house at 309 West Nevada. Phone 1017 yellow.

To Rent—We have for rent one of the largest feed yards and boarding stables in Marshalltown. Fred W. Carl, Phone 950.

To Rent—Furnished rooms for light housekeeping; ground floor. 408 East Linn.

LOST.
Lost—Wednesday night on South Center street, a robe. Finder please call 17 or 43.

Lost or Stolen—Gold bar pin, center six pearls and diamond. Reward, Mrs. H. H. Beaman, 402 West Main.

Lost—Bay horse, fifteen hands high. Sore on inside of right front knee. Fore to cut short. Phone 981 or 1228 yellow, at 401 East Main street, Marshalltown, Iowa.

FOUND.
Found—320-acre homestead in settled neighborhood; fine farm land; no sand hills. Cost you \$200, filing fees and all. J. A. Tracy, Kimball, Neb.

NOTICE.
Wanted—To inform you that if you are planning on building or repairing the old home, call up C. H. Leonard, phone 1507 red, or phone C. F. Mackaman, 710 yellow.

MONEY TO LOAN.
Fred Hoer, real estate and loan, farm loans, lowest rate, short loans on chattel security a specialty; 4 1/2 to 6 per cent interest paid for ready money. Notes, mortgages bought and sold. Farms and property for sale and trade in most every locality desired. Rooms 1 and 2 over 7 West Main. Phone 811.

NOTICE.
Having bought the Watters merry-go-round, we will run it Wednesdays and Saturdays on lot corner of Second and Main. We are booking dates for fairs, farmers' picnics, chauntaus, etc. Address Blue Bros., Max-well, Iowa, or John Wilson, 307 Anson street, Marshalltown.

TO EXCHANGE.
To Exchange—City property and Dakota land for general merchandise grocery. Deal with owner. Address J.-S. Times-Republican.

CEMENT STOCK.
Holders of preferred and common stock in the Northwestern States Portland Cement Company, of Mason City, Iowa, and Southwestern States Portland Cement Company of Dallas, Tex., desiring to sell or buy will get the latest market quotations from us. Inquiries on any other securities promptly answered. Wollenberg & Co., investment bankers, 109 South La Salle street, Chicago.

MISCELLANEOUS.
Corns and Calluses removed without pain. Bunions and ingrowing nails quickly relieved. All discomforts of the feet treated under strictly aseptic conditions. Consultation free. C. F. Ladd, chiropodist, Masonic Temple.

CUT RATE SHIPPING.
Cut rates on household goods to Pacific coast and other points. Superior service at reduced rates. The Boyd Transfer Company, Minneapolis, Minn.

Southwest Iowa is a fertile field for the man with anything to sell that has merit. It is thickly populated and prosperous. Seventy-five thousand people in southwest Iowa read the daily Nonpareil. It is the great want ad medium of this section. It is known far and wide as a producer of results. If you have land or anything else to sell or trade, get in touch with southwest Iowa thru the Nonpareil. Write for our special offer. Nonpareil, Council Bluffs, Iowa.

WEEK'S LAKE TRIPS—All Expenses Paid

They have become immensely popular vacations, because the fare includes both state-rooms and meals aboard ship, passengers knowing beforehand exactly what their expenses will be.

Then, too, these cruises are cool and invigorating, there is no chance of being disturbed by business, and they appeal to a high class of patronage—seekers of a complete change of daily habit. The ports of call include the big cities on the Great Lakes and some of the foremost summer resorts where either long or short stop-offs can be made without additional expense. Then there is the constantly changing panorama of passing craft and shifting scenes—in fact the joys, which, before these 7 day lake cruises were inaugurated—were known only to wealthy yacht owners.

The Chicago Great Western, in a constant endeavor to popularize its travel service has undertaken to act as the Marshalltown agent of the lines running these cruises. We have diagrams of the boats, can make reservations and minimize the details of a boat trip. Stop in and let us give you complete details and printed matter of the following trips:

\$51.88	Marshalltown, Chicago, Milwaukee, Mackinac Island, Buffalo and return with day for Niagara Falls. Leave Chicago Saturday, back next Saturday.
\$51.88	Marshalltown, Chicago, Mackinac Island, Soo, Ft. William, Duluth, Owen Sound, Alton, Chicago. Leave Chicago Saturday, back next Saturday.
\$51.88	Marshalltown, Chicago, Mackinac Island, Alpena, Detroit, Buffalo, Owen Sound. Leave Chicago Wednesday, back next Wednesday.
\$51.88	Marshalltown, Chicago, Glenn Haven, Charlevoix, Petoskey, Harbor Springs, Mackinaw, Killarney, Pary Sound, Collingwood. Leave Chicago Saturday, back next Saturday.
\$51.88	Marshalltown, Chicago, Green Bay, Mackinaw, The Soo, Collingwood, Pary Sound, North Channel, Harbor Springs. Leave Chicago Saturday, back next Saturday.

Boat may also be taken at Duluth, round trip from Marshalltown \$64.90.

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Something new! Through sleeper to Rochester, Minn. On No. 2 every Monday.

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