

SAGE AND SULPHUR DARKENS GRAY HAIR

IT'S GRANDMOTHER'S RECIPE TO RESTORE COLOR, GLOSS AND THICKNESS.

Hair that loses its color and lustre, or when it fades, turns gray, dull and lifeless, is caused by a lack of sulphur in the hair. Our grandmother made up a mixture of Sage Tea and Sulphur to keep her locks dark and beautiful, and thousands of women and men who value that even color, that beautiful dark shade of hair which is so attractive, use only this old-time recipe.

Nowadays we get this famous mixture by asking at any drug store for a 50-cent bottle of "Wynth's Sage and Sulphur Compound," which darkens the hair so naturally, so evenly, that nobody can possibly tell it has been applied. Besides, it takes off dandruff, stops scalp itching and falling hair. You just dampen a sponge or soft brush with it and draw this thru your hair, taking one small strand at a time. By morning the gray hair disappears; but what delights the ladies with Wynth's Sage and Sulphur is that, besides beautifully darkening the hair after a few applications, it also brings back the gloss and lustre and gives it an appearance of abundance.

"Quakers" Don't Make Good Coffee

By "Quakers" we do not mean the religious sect. Quakers is the name given by coffee men to those grayish, chalky beans that are found in every batch of coffee before it is picked over. They are really beans of coffee that have spoiled before picking.

A few quakers in a pot of coffee and the flavor is—well, it is far from being improved.

It takes effort and care to get rid of the quakers. It takes conscientiousness as well when the coffee is going to be packed ground, because grinding conceals them pretty effectually from view—though not from flavor.

"Chocolate Cream Coffee" is quakerless. It is cleaned of quakers by a most careful process. They are absent from the whole and the stuff is clean. Far as this is from being the only or main reason for your selection of Chocolate Cream Coffee, the care we take in this one particular is a good indication of the care we take in producing unvarying goodness of flavor and a supremely clean product.

Ask your grocer for this good coffee—35c a pound in air-tight cans—whole or steel cut.



Letts-Fletcher Co.
Wholesale Distributors,
MARSHALLTOWN, IOWA.

Reduce the High Cost of Living

- The Bargain Store Grocery has the following to offer for Saturday—
- No. 3 cans of tomatoes, regular 12 1/2c, per can 9c, three for 25c
 - Fancy mixed nuts per pound... 18c
 - Raisins, three packages for 25c
 - Currants, two packages for 25c
 - Soap, Magic Washer, 7 bars ... 25c
 - Matches, 3 boxes 10c—per dozen... 35c
 - Krinkle corn flakes 4 pkgs 25c
 - White Flyer soap 7 bars for 25c
 - Card honey 18c, two for 35c
 - Cranberries 13c, two for 25c
 - Fancy Navel oranges, dozen ... 37c
 - Fancy grape fruit, 2 for 15c
 - Swiss cheese, American, lb. 27c
 - Brick cheese per lb. 22c
 - Prunes, new, 2 1/2 lbs. 25c
 - Peaches, new, 2 1/2 lbs. 25c

We deliver free to any part of the city
Phone No. 13.
GROCERY DEPT.
Bargain Store

HAWKEYE ANNUAL MEETING JAN. 8

TENTH GATHERING OF ACCIDENT INSURANCE ASSOCIATION TO BE HELD HERE.

TO ELECT ONE DIRECTOR TO SUCCEED M'CONNELL

M. S. Lawrence, Cashier of Iowa Savings Bank, Only Nominee—Association Has Paid \$61,124.33 in Indemnities During Past Fiscal Year—Meeting at East Court Room.

Members of the Hawkeye Commercial Men's Association, the accident insurance association having headquarters in this city, will hold its tenth annual meeting here on Saturday, Jan. 8. The east court room has been chosen as a place of meeting.

There is but little business to come before the association outside of the annual reports of the president, A. G. Johnson, and Secretary-Treasurer W. J. Van Derveer. One place on the board of directors is to be filled, and there is but one nominee for the position. H. S. Lawrence, cashier of the Iowa Savings Bank, has been named for this office, to succeed Hugh McConnell, of this city, whose term will expire Jan. 1. Mr. McConnell was elected by the board two months ago to fill the vacancy caused by the resignation of E. C. Linsion.

Over \$60,000 Indemnity. The association has paid during the last fiscal year, ending Nov. 16, \$51,124.33 in indemnities to members. The sum of \$46,830.73 was paid from Jan. 1 up to Nov. 16, which brings the total indemnities paid since the association was organized \$367,241.49 up to Nov. 16.

LOCAL MARKETS.

- Prices Paid to Farmers by Marshalltown Merchants.
- The following prices are quoted by Marshalltown dealers for the different varieties of farmers' provisions, grain, produce and hides, tallow, wool, pelts and skins:
- The Bargain Store quotes the following prices for country produce:
- Butter—27.
 - Eggs—30.
 - Benedict Flour and Feed Company will pay the following prices at their place of business in this city, subject however to market changes:
 - Corn—60.
 - Oats—33.
 - Wheat—30.
 - H. Willard, Son & Co., quote the following prices:
 - Horse hides—4.00@4.50.
 - Hides, No. 1, cured—15.
 - Hides, green, No. 2—13.
 - Skunks—1.00@4.00.
 - Coon—1.50@3.00.
 - Mink—1.25@3.00.
 - Muskrat—10@35.
 - Wool, medium—24@26.
 - Wool, coarse—12@24.
 - Wool, fine—18@22.

Local Live Stock Market. Brittain & Co., today quoted the following prices for hogs in wagon load lots:

- Premium hogs over 200—4.10.
- Hogs, 150 to 200—3.85.
- Hogs, 100 to 150—3.10.
- Good packers—3.00.
- Coarse packers—2.55.

Gilt in News. Rev. W. E. Paul and sons, Horace and Gordon, of Minneapolis, arrived here Monday morning to visit the former's folks, the J. L. Paul family. The boys remained here with their grandparents while Rev. Mr. Paul is visiting friends in the southern part of the state.

Misses Sadie Lowry and Lola Baisley, of Des Moines, were Thanksgiving visitors with the former's mother, Mrs. Joseph Lowry, and family.

Miss Fannie Gannon, who spent Thanksgiving with her parents, Mr. and Mrs. Peter Gannon, returned to her school work at Ottumwa Sunday evening.

The members of the Philathea Sunday school class of the Congregational church were entertained Monday night by Miss Tena Chindlund in honor of Miss Doris Virden, who will soon leave for Florida to remain during the winter. A three-course luncheon was served in which the class colors, blue and white prevailed. White carnations were given as favors. It being Philathea night a short business meeting was held and the following subjects were discussed: "The Girl and Her Ideas," "The Girl and Her Companions," "The Girl and Her Religion." Miss Virden was presented with a silver spoon by Miss Chindlund in behalf of the other members of the class. Letters or notes were written by each girl to Miss Virden to read on her trip.

Joe Lowry, of Ames, spent Thanksgiving with his mother, Mrs. Joseph Lowry, and family.

Miss Bernice White, who had been visiting her parents, Mr. and Mrs. J. M. White, a few days, returned to Hampton Sunday.

The funeral of F. H. Wynn, who died Tuesday morning, was held from the Congregational church Thursday afternoon at 2 o'clock. Rev. V. B. Hill officiated.

Banger News. Clifton Cammack, from Newton, was home for Thanksgiving.

Vera and Vera Whinery spent Thanksgiving at the home of their parents, Mr. and Mrs. J. M. Whinery. David Stanfield and wife and Mr. and Mrs. Henry Kinsler were also Thanksgiving guests at the J. M. Whinery home.

Mr. and Mrs. J. F. Harris and son Norman; Mr. and Mrs. Charles Norman and children, all of New Providence, and Witt Norman, of Marshalltown, spent Thanksgiving at the home of Will Macy.

Mr. and Mrs. J. B. Renaud and daughter Lucile spent Thanksgiving at the Warren Johnson home at Iowa Falls.

Mrs. Merle Humphreys and sons, Clifford and Dale, of Oskaloosa, spent part of last week with her mother, Mrs. Mary Nickolson.

Fred Marshall's garage is very near-

Landlord Takes Corn For Tenant's Rent

At the meeting of grain dealers held in this city last week keen interest was shown regarding the probable value of the new corn. It was admitted that the question of grading and price was a very uncertain one.

Warren Nichols, who, by the way, attended the meeting, and who is one of the largest land owners and shrewd farmers of the county, has at least blazed the way for himself on the question of value for corn by arriving at a settlement with one of his tenants, T. P. Hatcher. The lease provided the forty acres of corn should be divided half to the landlord and half to the tenant. Mr. Nichols wanted all the corn to feed. He estimated that two-thirds of the tenant's share was good corn, and one-third was poor. He offered 50 cents for the good and 30 cents for the poor, or an average of 40 cents per bushel of eighty pounds for the lot. The tenant accepted the offer.

News of Rhodes. Ralph Sanders spent a few days last week at the home of his son near Fort Dodge.

Roy Chevill, who is attending Drake University, Des Moines, spent the Thanksgiving vacation at his home.

Mr. and Mrs. George Baker, who have been visiting at the James Strickler home, returned to their home in Des Moines Thursday evening.

Miss Edith Roebuck, of Ames, spent a few days last week with her parents here.

Last Friday night the chimney of the Hix building, occupied down stairs by the McClosky restaurant and upstairs as the Veach residence, took fire. The fire department was soon at the building and after using some water the fire was put out. Some damage was done to the building by fire and to the contents by water.

Union revival services are being held this week in the opera house.

Mr. Curtright, of Olin, has been spending a few days with his son and family at the place of his father, George Gilbert, of Cedar Rapids, was calling on friends in town Tuesday.

County Election Illegal. Attorney Files Injunction to Stop Creation of New City Court.

Des Moines, Dec. 3.—Alleging that the recent election in which the Municipal court proposition was adopted was illegal, that the measure conflicts with the laws of Iowa governing the jurisdiction of justice courts, Attorney Guy Miller has filed a petition for an injunction in the District court to restrain the municipal election canvassing board from certifying the election to the governor, secretary of state and the county auditor.

The petition is in the name of F. J. Younker against Mayor Hanna, City Clerk Susong and members of the city council.

The hearing on the petition for the restraining order was set this morning by Judge Utterback for Monday morning at 9 o'clock.

Attorney H. W. Byers, Esquire Carlson and E. M. Steer filed a demurrer for the city officials this morning on the grounds that the facts as stated in the injunction petition do not entitle the plaintiffs to the relief asked.

OPEN NEW SET BOOKS

Dozens of Firms in This City Will Do This Jan. 1—Get Them at the Marshall Printing Company.

We handle the De Luxe line of loose leaf systems of books. You can get any size, any style of ruling, any style of binding and any price you want to pay. The loose leaf system gives a great expansion of individual accounts, shortens work and simplifies the business. We are showing an elaborate line, also the T. P. system carried. We also have all kinds of ledgers, journals, cash books in various sizes and prices. We make books to your order. If you have any particular ruling that is wanted, we can make it for you. The best ruling machine in Iowa is in our building. Let us talk over your set of books with you. Phone 79. Marshall Printing Company.

Card of Thanks. I wish in this manner to express my thanks to all my former patrons who have been transferred to Marshalltown route No. 1, for the beautiful and substantial driving mittens presented to me on my last trip for them on route No. 2 from Albion, Nov. 30. Fred E. Bivens, rural carrier No. 1.

Notice. Copy for the new telephone directory is now being compiled. All changes should be in not later than Dec. 5, as it will go to print on that date. Marshall Telephone Company.

"Here's the sea captain we met the other day passed us without so much as a nod. Does he not know that good manners compels at least a bow when he meets us?"

"You couldn't persuade a sailor, sis, that a bow is a stern necessity."—Baltimore American.

Jack—When I asked Ethel if she would be mine, she fell on my breast and sobbed like a child, but finally she put her arms around my neck and said—

Maud—Oh, yes, I know all about it. I rehearsed it with her.—Philadelphia Evening Ledger.

The New Way to Make Custard

Take your favorite custard recipe but instead of ordinary bottled milk use



The result will be the richest, most delightful custard you ever made and you can use Libby's in all of your cooking with equally good results. Libby's Milk is pure milk with over half of the natural moisture removed by evaporation, then sterilized thoroughly. It is safe, convenient and economical. Order a few cans from your grocer and always have a supply on hand.



"Let Your Grocer be your Milkman"

This Cushion Gives You Extra Wear

That's one of the things you'll like about Dr. A. Reed Cushion Shoe. It's not only the easiest shoe you ever put your foot into, but it wears much longer than ordinary shoes. Give you months of extra wear—simply because the soft cushion insole spreads your weight over the whole sole—spreads the wear over the whole sole, and takes up the jarring and the grinding that wear through a common leather shoe so quickly.

Dr. A. Reed Cushion Shoe

Make it your business to come in tomorrow and see this shoe. There is nothing like it if you have to be on your feet much—for it does away entirely with tired, aching, burning feet—ends corns and bunions and keeps your feet normal and healthy. Makes walking easier—saves shoe-maker bills. Let us show you the many styles tomorrow.

Wallace Shoe Store

SPECIAL BY EXPRESS

This morning we received a consignment of forty-eight young men's and men's

Fancy and Staple Overcoats From Two Eastern Factories



Copyright Hart Schaffner & Marx

EVERY ONE GUARANTEED NEW FALL GOODS, MADE UP FORM FITTING OR LOOSE BACK, VELVET AND SELF COLLARS. THESE WERE PURCHASED BY WIRE FOR THE GILDNER CHAIN STORES AT A PRICE THAT WILL MEAN A SAVING TO YOU OF 15 TO 20%

ONE LOT COMPOSED OF FANCY GRAYS, BROWNS, AND PLAIN COLORS, SKELETON OR FULL LINED, \$18 AND \$20 VALUES

\$14.75

ANOTHER LOT OF STRICTLY HAND MADE HIGH GRADE OVERCOATS, SOME HART SCHAFFNER & MARX, VARSITY SIX HUNDRED—WORTH REGULAR \$25.00 TO \$27.50

\$19.75

Don't lose any time in getting to our store to see these coats, also look in our main window.

GET TO KNOW

Gildner Bros

IOWA'S LARGEST CLOTHIERS
32 EAST MAIN STREET MARSHALLTOWN, IOWA