

Our exports amount to about 2 per cent of our business under normal conditions.

Coming Events

Cast Their Shadows Before Them

This Interests You

I have been appointed Agent for Marshall County, for the Equitable Sales Company, an inter-state real estate corporation...

This is an Iowa organization, with headquarters at Storm Lake, and was formed to eliminate exorbitant commissions and provide a safe and convenient medium through which to bring the buyer and seller of real estate together.

It guarantees that the property offered for sale will positively be the owner's price, and will exhibit in evidence to the buyer, description, price and terms, over the owner's signature.

The company has reduced the usual commission charged, to the uniform rate of 1 per cent on farms and 2 per cent on city property and small truck and fruit farms.

A property listed for sale with me, will have as its selling agents, the 99 County Agents in Iowa, also all of the County Agents of the other states in which we transact business...

If you want to buy outside of Iowa, or within the state, I can put you in touch with the owner who has property for sale, and save for you the exorbitant commission of from 5 to 10 per cent which the Land or Real Estate Agents are permitted to charge.

Every Agent will be under bond and we guarantee a square deal to both buyer and seller.

If you want to buy or sell a property, send me \$5 for one year's subscription to the Equitable Sales Journal, our publication in which all properties for sale are described, with prices and terms, and contains other items of information and interest to you.

You will also receive a Customer's Card, which entitles you to the privilege of inspecting the lists of property offered for sale at the office of any Agent of the Company, in any County or State where we are represented.

This card also entitles you to list a property for sale through the medium of this Company.

Our object is to put the real estate business on a safe and sound basis, you will not be "strung" if you deal through us, for we believe in, and observe the "Golden Rule."

H. V. V. CHAPMAN

AGENT Room 416 Masonic Temple, MARSHALLTOWN, IOWA.

Don't Read This!

Unless you want to buy a home, for that is our business selling homes, 100 acre farm for sale near Liscomb, well improved, land lays perfectly level, and is a dandy good one, small payment down, and balance on ten years time at 5 per cent.

Thirty-five acres close to Marshalltown, nicely improved, this is a good one and a big bargain at the price asked for it, will take auto on small city property on purchase price, will sell on easy terms, can rent it for \$12.50 per acre. See us for price and terms on these farms.

\$2,750 buys a brand new, modern home on paved street, small payment down, and balance same as rent.

\$1,200 takes a nice little home, newly painted, and a nice new porch just completed, in a good location.

See us for bargains, or list your property for sale. WE GET RESULTS.

Phones—Office, 1303; Res., 836.

C. E. Pearson Land Co.

Over Electric Light Office East Main St. Phone 1303.

ORIGINAL NOTICE

To Lena M. Barnum, Plaintiff. You are hereby notified, there is now filed in the office of the clerk of the district court of the state of Iowa, within and for the county of Marshall, the petition of J. C. Barnum claiming of you a divorce from the bonds of matrimony. Cause docketed.

Now, unless you appear and make defense thereto, at or before noon of the second day of the next March term of said court, to be begun and held at Marshalltown, Iowa, on the sixth day of March, A. D. 1916, your default will be entered and a judgment and decree rendered thereon as prayed for in said petition.

Dated this eleventh day of December, A. D. 1915.

J. C. BARNUM, Plaintiff. J. M. PARKER, Attorney.

SITUATION AT SALONKI

CASTELANU VISITS CITY



GEN. DE CASTELANU AND MAP OF SITUATION AT SALONKI

The accompanying map shows how the allies built their defenses at Salonki to meet the threatened drive by the Austro-Germans and Bulgarians, although it was asserted that the drive would not take place. The allied line runs through Janitza to face an enemy column from Monastir, running eastward across the two railroads from Salonki and parallel to the line connecting these railroads, the defenses face Gheveglit in the center and Dorlan on the extreme right. Other defenses have been built south of the line here indicated.

Preventing Typhoid Fever. Proper sanitary conditions, such as destroying the fly and mosquito and their breeding places, providing good sewage disposal, keeping the premises clean, and a prompt application of anti-typhoid vaccine where there is the least suspicion of the fever, will prevent typhoid fever. Preventive methods will save 35,000 lives annually.

Exciting Moments. "Uncle, have you had many exciting adventures in your life?" "Oh, yes, my boy. Several times I have been caught in motor cars driven by fool friends who wanted to show me that their cars could make sixty miles an hour."—Detroit Free Press.

And There Are Others. "Suppose," said the timid youth in the parlor scene, "that I were to place my arm about your waist and steal a kiss, would you be very angry?" "Indeed I would," replied the willing maid, "that is if it went no farther than a case of supposition."

The Consolation of Poverty. "There's some consolation in being poor, Pat?" "What is it?" "You ain't subjected to the humiliation of havin' t' sit on the footstool in one of them electric cigar cases while our wives does the drivin'."

Movement Worth While. If we cared wisely and deeply everything in the world would straighten itself out. We should be amazed in the change in ourselves. Then we should marvel at the change in the people about us.

Bulgarian Landholders. About five-sevenths of the Bulgarians are engaged in agriculture, most of them being small proprietors, holding from one to six acres.

Prevents Formation of Scale. The use of zinc plates in a boiler is said to prevent the formation of the scale which interferes with the boiler's efficiency.

BUSINESS BRISK

FROM 7 TO 9 A. M.

FRIDAY I MOVED

From over the First National Bank to over the Benedict & Bristall store, 13 and 15 West Main street, had several callers the same day, classified as follows:

One man paid commission for selling lot, one wanted to rent a house, one man wanted to get a loan, one wanted to trade a farm for city property, one made a payment on a house, one wanted to buy a house, one wanted to collect salary, one wanted insurance transferred, one wanted to trade horses and buggy for house, one wanted proof read of printing, one wanted real California property for city property here, and five wanted to visit and inspect my new location. I still had time to show a house, help straighten up the office rooms, write some letters, write an ad, and mail some letters for my wife. Waddy I believe business is picking up.

Wanted—Attention mechanics! First class men in the following trades: Tool and die-makers, die-anchors, tool designers; general all round mechanics, bench, floor, lathe, boring mill, planer, shaper, milling machine; hand and automatic screw machine operators and setters; internal, external and tool grinders; bearing scrapers; brass finishers. Fox speed and monitor hands; wood and metal patternmakers; automobile trimmers; backengagers; top axis

Wanted—Men who can work among farmers and in small towns, make from \$100 to \$300 per month. A practical, household necessity needed in nearly every home, sells on sight. No capital required. We furnish the stock on time to reliable men. Not a canvassing job but a hustler's opportunity. Write for sample for free trial and full details. Room 397, Sales Department, 168 North Halsted street, Chicago, Ill.

Wanted—At once, men to qualify for movement and conductors. Interurban roads, \$70-\$90 monthly. Experience unnecessary. State age. Booklet free. Write Manager, Electric Railway Bureau, 708 Syndicate Trust, St. Louis, Mo.

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G. S. NUGENT REAL ESTATE OF ALL KINDS

The American Federation of Labor has been urged to organize all city firemen of the country into a national organization.

Employees of the Canadian Pacific railway, Saskatchewan division, contributed recently \$5,715.35, which was more than sufficient to provide three machine guns promised the government.

SCOOP THE CUB REPORTER



WANTED—FOUND—LOST

Wanted—Woman to wash silverware, Strub's cafe.

Wanted—Competent lady cook at once. Wages \$10 per week. Address Toledo Hotel, Toledo, Iowa.

Wanted—Middle aged woman to assist in housework and in care of aged gentleman. No washing. Two in family. T. I. care T-R.

Wanted—Five bright, capable ladies to travel, demonstrate and sell dealers; \$25 to \$50 per week. Latest farm work and heavy sheet metal workers. Address with reference, Box 322, Detroit, Mich.

Wanted—To rent a farm of 80 or 120 acres in northern Iowa or southern Minnesota, for grain rent. Box 29 R. R. Clemons, Iowa.

Wanted—To rent by April 1, 1916, small modern house. References furnished. E-30, Times-Republican.

Wanted—Washings. Phone, 1609 white.

Wanted—Thirty good thrifty immune shots about 150 pounds each Soldiers' home.

Wanted—Small second-hand cash register. Pattons gas filling station, 12 South First street.

Wanted—Washings and ironings to do at home. Phone yellow 1123.

Wanted—All your washing; most of the ironing, 50 cents to \$1.50. Palace Laundry. We give green trading stamps. Phone 532.

Wanted—Horse owners to know we have town shoes with steel calks, steel center calks, "Nippers" and drive calk shoes for slippery roads. City Shoeing Forge.

Wanted—Your old carpets to make into durable rugs. Latest make of machinery. Prices reasonable, all work guaranteed. We also clean and renovate all kinds of rugs. Phone or write for information. Iowa Rug Works, 102 Anson street.

Wanted—List your property with Crawford. He always has a demand for property on the installment plan. Let your wants be known. I sell fire and automobile insurance, \$5 per \$1,000. W. E. Crawford, real estate, and employment. Phone 898, over 212 East Main.

Wanted—House-moving. H. S. Miller, 110 North Fourth street.

Wanted—Every one to know that the services of the visiting nurse employed by the Visiting Nurse's Association, are to be had at what patients are able and willing to pay or without pay by those in straitened circumstances. Telephone Clara Britt, 201 West Main. Phone 1075.

Wanted—A good harness maker. Young man preferred. A. E. Smith Harness Company, Eldora, Iowa.

Wanted—Man traveler for 1916. Age, 27 to 50. Experience unnecessary. Salary, commission and expense allowance to right man. J. E. McBrady, Chicago.

Wanted—Men, our illustrated catalog explains how we teach barber trade in few weeks, mailed free. Moler Barber College, Chicago, Ill.

Wanted—Learn barber trade in the biggest, finest system of barber colleges in the U. S. Fifty-three branch schools and one main school for 100-181 Mulberry street, Des Moines, Iowa. Tri-City Barber College.

Wanted—Toolmakers, diemakers, dieknipers, and first-class tool room machine hands. Steady employment at good wages for qualified men. Give full particulars in first letter. Box 174, Detroit, Mich.

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There are now in the United States 4,085,028 persons native to Germany, Austria and Turkey, and 6,885,724 native to the nations fighting in the opposing alliance.

HAPPY NEW YEAR TO YOU!



Classified Advertisements

One Cent Per word For Each Insertion—No Ad. Received For Less Than 15 Cents.

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There are now in the United States 4,085,028 persons native to Germany, Austria and Turkey, and 6,885,724 native to the nations fighting in the opposing alliance.

New Jersey and Wyoming have passed comprehensive acts relating to the care of dependent children.

FOR SALE

For Sale—One pen of ten choice pullets. S. C. R. I. Reds. Crowther strain. Also a few White Leghorn cockerels. Dana Norris, 411 Jerome.

For Sale—Mammoth Bronz Toms \$4 to \$10, also Barred Plymouth Rock hens \$10 to \$15 per dozen; also two Percheron stallions, would exchange for good young mares of draft breed. C. A. Blum, Rockwell, Iowa.

For Sale—Large boned, even colored, single comb Buff Orpington cockerels and pullets. A. J. Tisdale, Union.

For Sale—Forty-five head Duroc Jersey bred sows and gilts, the best we ever raised. Breeding best we could buy. Bred to our grand champion boars. To be sold in Marshalltown Jan. 8 at the Plumb Bros. sale pavilion. Write for catalog. Kollogg Bros, LeGrand, Iowa.

For Sale—Good healthy 80 to 100 pound shoats. L. R. Ideo, Ferguson, Ia.

For Sale—Pure bred high grade Holstein heifers, 20 months old enough for service this spring. Prices range from \$40 to \$80 each. Will supply complete records of these calves' dams and sire. Just the kind of stuff with which to get a good start in the dairy business. Phone Western Grocery No. 7. Or these calves may be seen on the Merritt Greene farm just west of Marshalltown. George Allen is foreman there. He will show them. His phone number is 892.

For Sale—One Percheron stallion 7 years old, and two mares, 5 and 8 years old; 2,000 pounds each; also one spring colt registered in P. S. A. Must sell, leaving the farm. D. E. Longnecker, Grundy Center.

For Sale—Twenty tuberculin tested high grade Holstein heifers, 20 months old; also eleven heifer calves, same quality. Stephen A. Carr, Collins, Iowa.

For Sale—Registered Angus bull. R. C. Danner, rural 2, Marshalltown.

For Sale—Three registered Holstein bulls at moderate prices. S. Hausen, St. Anthony.

For Sale—Hampshire hogs, extra good quality. Prices reasonable. Dr. Evans, Marshalltown.

For Sale—Pure bred Chester White boar. A good one. R. H. Wells, four miles south on Center street.

For Sale—Twenty-five head of mares and horses, some good brood mares, some cattle, all kinds of hogs, one good Duroc Jersey male hog, chickens and ducks. Live stock for sale at our barn at all times. Plumb Bros. Phone yellow 1593.

For Sale—Five room house. A. J. Roberts, 205 North Third avenue.

For Sale—New four-room cottage; modern, except furnace, which I will install if desired; in the west part of Marshalltown, one block from the street car. Will be completed by Jan. 1. Phone 1691 or write C. F. Johnson, 201 North Eleventh street.

For Sale or Rent—Five-room house at 610 West Linn street, city water, sink and sewer, electric lights and gas. Good gas range for sale. Kendall & Pitcher, Phone 530 white.

For Sale—Lot on Main street in Plumb Hotel block. Inquire L. M. Osborne, at buggy company.

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dered 2,000 cars, especially for handling fruit. Cost, \$3,500,000.

Gambia, West Africa, has an area of 3,619 square miles and a population of 146,101.

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