

# NEWS AND GOSSIP OF THE AUTOMOBILE TRADE

## AUTOMOBILE SHOW WILL BE LIMITED TO DEALERS SAYS MANAGER HORST

Demand for Space Too Great and Outside Exhibitors Will Not Be Given Booths. Plans Are Completed for Big Opening on March 3. Auto Parade on March 2.

Automobile dealers only will be allowed to exhibit at the coming second annual Butte Automobile Show, according to the statements made today by Carl Horst, show manager. Many concerns allied in the automobile trade wish to show accessories. Last year these were allowed space, but

owing to the demand made by the dealers themselves this year the privilege will not be granted to outsiders. "We have not the room and it is possible that some of the dealers may have to cut down their exhibits," said Mr. Horst. "Although the Murray building affords space much larger

than allowed by the Holland rink, the number of cars to be exhibited this year will exceed last year's showing two to one.

"The show will be strictly an exhibit of automobiles."

### Many Souvenirs.

Several dealers will give away souvenirs during the big exhibit, such as pins, pennants and other things liked by the public. One dealer intends to have roses for lady visitors each night of the display. Last year a dealer served punch at his booth. He intends to repeat this year and no one will be thirsty.

The plan of decoration for the building has been decided upon and the new empty space will be converted into a dreamland, with a tropical garden represented.

Plans are being made for a big automobile parade on the night of March 2. The dealers will drive the new cars through the streets of the city and then into the show room, where they will be placed ready for the opening on March 3.

## EIGHTEEN BELOW CADILLACS BUSY

New Condenser Tanks Make it Possible to Motor the Year Around.

There are nine Cadillac enclosed cars in Butte. All nine of these were out of the garage on last Sunday when the temperature in Butte was 17 or 18 below zero, according to Herbert S. Riley, Cadillac dealer in this city. The nine cars which braved the coldest weather are equipped with the new Cadillac condenser, which has made winter automobile traffic possible.

"The first real test of the Cadillac condenser came last Sunday," said Mr. Riley yesterday. "With the temperature many degrees below zero, there was not one of the nine 1917 Cadillac enclosed cars in the garage. They were all out and their owners had as much enjoyment as if the day had been of mild summer weather."

"Heretofore it has been dangerous driving cars in severe weather. Owners were compelled to cover up the radiators with blankets and to keep the engine going at all times to prevent the freezing of the water. Now, with the condenser tank on a Cadillac can go in any weather without the owner having any worry or fear of the radiator freezing."

"The condenser tank is an arrangement to prevent the evaporation of the alcohol. It has been known for some time that alcohol in the water will prevent freezing. But it has always been a problem because of the rapid evaporation of the expensive fluid. The Cadillac engineers have prepared an invention, now on all the Cadillac cars, by which the alcohol is saved. It is condensed and is brought back again and again into the radiator."

Mr. Riley also called attention to the fact that motoring is no longer a summer pleasure. The warm, comfortable enclosed Cadillacs were on the streets of the city during all the severe winter weather to date.

## AUTOMOBILE SHOW FOR GREAT FALLS

Date Set and Dealers Ready. More Than 150 Cars to Be Exhibited.

Great Falls, Mont., Jan. 27.—With one of the most efficient corps of business men possible to organize, the Montana Automobile show will be staged in Great Falls for one week, beginning Feb. 19. The big show will be held in the second floor hall of the Great Falls municipal market building, and it is expected that not less than 150 autos of diverse sorts will be placed on exhibition on this occasion.

The hall in which the show is to be held is the largest in this section of Montana, and will provide ample room for the exhibits. In addition to the automobile display on the second floor of the municipal building it is proposed to devote a part of the market floor to the display of supplies, accessories, etc., as well as to motorcycles and other similar modes of conveyance.

The Montana Automobile show has a wide interest and word of the exhibition has been scattered broadcast throughout the Treasure state. The interest already created in the display promises to bring to Great Falls hundreds of people from every corner of the state.

In conjunction with the auto show the State Farmers' convention will be held in Great Falls this year, the dates of this conference being Feb. 19 to 24. The farmers' convocation is expected to bring at least 1,000 visitors to Great Falls, and this throng, augmented by the big crowd attracted by the auto show, is expected to fill the city to capacity. Every possible plan is being considered for the accommodation of visitors during this time of dual attraction, and a special committee will be selected to have the matter of accommodations in charge. The week beginning with Feb. 19 promises to be an auspicious and all-important one for Great Falls, and the state in general.

## STATE LABOR CONVENTION OPENS IN HELENA MONDAY

(Continued from Page One.)

coran, Sand Coulee, vice president. During the convention of the state federation of labor the delegates from the Carpenters' union will hold a special meeting on Thursday, when a State Carpenters' association will be established. The carpenters have 17 locals, representing a membership of 8,000. The Butte delegates to the carpenters' meeting, who are also delegates to the Federation convention, are: Jack McDonald, business agent; J. B. Finlay, Charles Armstrong, Alex. Martin, C. J. Nepper, W. S. Simmons, George Gruber and John McElvanny.

## ARMY OFFICER RESIGNS.

Brownsville, Tex., Jan. 27.—The resignation of Col. Gordon Johnston of the Twelfth New York Infantry has been accepted by the war department. It was announced here today. A few days ago it was given out that Colonel Johnston had been reassigned to the command of the Twelfth.

## TRULY A GENIUS.

"Our Tommy," said the boy's mother, "ought to make a success in life. He shows great determination to stick to anything he undertakes."

"Does he?" queried the proud father.

"Yes," she replied. "Why, he put in the whole day making soap bubbles and trying to tie strings to them."

## AUTOMOBILE DIRECTORY

**APPERSON** WESTSIDE MOTOR INN  
Corner Clark and Mercury  
Agents for PAIGE 6's  
Phone 1380

**BUICK** BUTTE AUTOMOBILE CO.  
Phone 610  
15 East Galena Street

**CADILLAC** HERBERT S. RILEY, Inc.  
Dealer  
22 E. Quartz—Phone 238.

**CHANDLER** NORTHWESTERN MOTOR SALES CO.  
Distributors  
121 West Broadway  
Phone 695

**CHEVROLET** MONTANA MOTOR SALES CO.  
119 South Montana St.  
Agents for Oakland 6-8's  
Phone 256

**DODGE** SILVER BOW MOTOR CAR CO.  
Phone 754  
Park and Idaho Streets

**FORD** MONTANA AUTO & GARAGE CO.  
Phone 996  
Broadway at Arizona

**FRANKLIN** SILVER BOW AUTOMOBILE CO.  
Phone 658  
53 East Broadway

**OVERLAND** —THE— OVERLAND ALBEE COMPANY  
836 W. Galena

**PACKARD** JONES TRANSFER COMPANY  
1 West Broadway  
Phone 978

**PIERCE ARROW** SILVER BOW AUTOMOBILE CO.  
53 E. Broadway  
Phone 688

**REO** MOTOR CAR DISTRIBUTING CO.  
Agents for the Hal "Twelve"  
108 E. Broadway. Phone 1837.

**STUDEBAKER** FASEL AND ROBISH  
Phone 552  
125 S. Main St.

**VELIE** SHAUGHNESSY & RALPH  
Maxwell Agents  
13 N. Arizona. Phone 995.

**WINTON SIX** L. H. STANHOPE  
Phone 1688  
215 S. Main St.

## NEW TRUCK ADDED TO FEDERAL LINE

I. M. Wheeler Announces Five-Ton Model—Tested Thoroughly.

M. L. Pulcher, vice president and general manager of the Federal Motor Truck company of Detroit, announces that a new five-ton model is now being manufactured by the Federal company. Previous to adding this five-ton model to its line of trucks, Federal officials thoroughly tested out a new truck and it was driven thousands of miles up severe grades and over all sorts of roads that the test might be most thorough, says I. M. Wheeler, the local agent.

One of the tests consisted of a trip of 1,178.6 miles, the five-ton truck being loaded with sand and driven from Detroit to Pittsburg, and then brought back to Detroit over Pennsylvania, Ohio and Michigan roads. The trip to Pittsburg was made via Toledo, Cleveland, Canton and Beaver Falls, Pa., and for three weeks the truck performed titanic tasks up the well known Pittsburg grades.

After the tests in Pittsburg the truck was driven back to Detroit via Beaver Falls, Youngstown, O., and Cleveland, the trip being made in five days.

The mechanical features of the new model, which is a larger edition of the well known 2 1/2-ton Federal, include of course the worm drive rear axle used on all models put out by the Federal company for the past three years, heavy motor with five-bearing crankshaft of nickel chrome steel, force feed lubrication operated at a pressure of 150 pounds, feeding all bearings, including the piston wrist pins. The cylinder block has separate heads to each cylinder, allowing the combustion chambers to be machined inside, thereby insuring even compression.

## NEW SEDAN BROUGHT OUT BY DODGE BROS.

New Convertible Car Added to Already Popular Line of Dodge Automobiles.

Dodge Brothers Convertible Sedan has been designed to embody the very latest and best in American and Foreign coach work. It immediately conveys a lasting impression of comfort, quality and refinement.

The general lines are conservative, as well as graceful and dignified. With its flat type of roof and the absence of extreme lines, the body is one which will suffer little from sudden shifts of fashion.

The color panel of the body is painted a deep blue, outlined by a cream-colored stripe. The cowl, body front, fenders and hood are painted black and the wire wheels are a cream color to match the stripe.

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## STATE UNDIVIDED IN ITS INTERESTS

Mr. Kelley's Address on Mine Taxation Well Received at Billings.

Special to the Post. Billings, Jan. 27.—In Billings today comment is general that C. F. Kelley, vice president of the Anaconda Copper Mining company, made a strong impression upon the community by his argument on the mine tax question before the Billings Chamber of Commerce yesterday afternoon. Mr. Kelley and party arrived from Butte yesterday morning. The luncheon to which they had been invited was scheduled to take place at noon, but it was a little later when it got under way and the address of Mr. Kelley followed the luncheon. No similar affair given by the Billings chamber was ever more largely attended.

### Should Be Fair.

Mr. Kelley in some measure reviewed the points he had made in his address before the joint committee at Helena recently, but he also emphasized the fact that Montana is a united state and its interests and people are dependent upon each other. The question of taxation is one that should be considered in fairness to every industry and to every community, he declared. He explained why any change in the present system of taxation would result disastrously to the mining industry, at the same time making it clear that the mining companies were willing and ready to pay their just proportion of additional taxes, if more revenues were required by the state. He added, however, that it was neither just nor the part of wisdom to discriminate against the mining industry and that increases in taxes should be made proportionately throughout the state so that the burden should rest equally upon all classes of property.

### State Not Divided.

"In this case," he declared at the outset, "there should be a lack of feeling of controversy that arises from sectional controversy. There should be no eastern Montana and no western Montana. There should only be the united state, Montana."

The pillar upon which the entire superstructure of taxation rests, Mr. Kelley declared, is "proportion." Taxation without proportion, he declared, becomes confiscation and the loving tribute. He then devoted himself to a lengthy and technical discussion of the processes of mine taxation. Mines, he declared in effect, pay on surface property as other lands are assessed, on surface improvements and on the net proceeds. The latter, Mr. Kelley claimed, is tax not levied against other producing classes of property and moreover is only class which is assessed at its full cash value.

### Pays on Full Value.

"It is impossible to replenish or replace the ore once taken from the ground," he said. "The greater the perseverance, the more adept the operation of a mine, the sooner it is completely exhausted and all that remains is a cavern on a hillside."

**THE** willingness of so many thousands of people to pay the Cadillac price must, of course, be founded upon reason. The refusal of so many other thousands to pay more for a car than the Cadillac price—withstanding their abundant ability to do so—must likewise be founded upon reason.

In one sense, the question of price does not occur to them at all—what they want is the greater smoothness, the greater steadiness, the greater constancy and the greater comforts which the Eight-Cylinder Cadillac provides.

**Herbert S. Riley (Inc.)**  
Dealer  
22 East Quartz Street. Phone 238

"At the Automobile Show"

## DODGE BROTHERS MOTOR CAR

DODGE OWNERS—DODGE TROUBLE

Gasoline 29c Goodyear Tires

### Silver Bow Motor Car Co.

C. M. GOODENBERGER, Manager.  
Park and Idaho Streets

valueless. It is just as incapable of being realized on as any other particle of the earth's crust to which access cannot be obtained. When, in fact, it becomes property it is taxed on the basis of 100 per cent of its value and that is not the way other property is assessed.

"Taxing on the other basis means that there will come a stage in the development of every mine where the aggregate of the accumulative tax must of necessity be offset against the value of the ore in the ground, and when the point has been reached that the tax plus the expense of the extraction, exceeds the total value, mining must stop.

"The mines of Butte have been worked 30 years. If the principle advocated by the abolition of the net proceeds theory had been followed, 90 per cent of the value of the ore would have been paid in taxation and the 10 per cent remaining would be entirely insufficient to justify extraction."

**WHAT TO DO FOR BAD COLIC**

If you want a cough medicine that gives quick and sure action in bronchitis, colds, coughs or croup, get Foley's Honey and Tar. It heals inflamed, swollen membranes in throat, loosens the phlegm, stops tickling, breathing easier, stops tickling, throat. W. F. Thomas, Summer, Ga., writes: "Foley's Honey and Tar is a most efficient remedy for coughs, hoarseness, etc. I have used it with excellent results." Newbro Drug Co., N.Y.

**UNKIND.**

Author—Some of my brightest thoughts come when I am asleep.  
Editor—Your great trouble is insomnia.

# Commerce TRUCKS

**For Permanency and Completeness of Equipment**

There is one big feature about Commerce Trucks that appeals to the practical man. That is the sense of continuing value—the feeling of permanency that is a part of every truck.

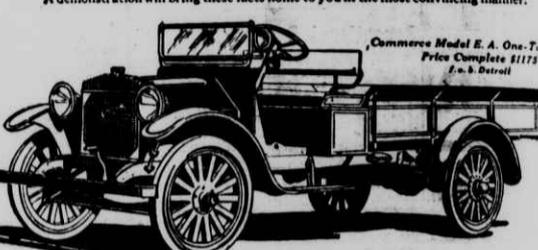
The Commerce is not a truck for one or two seasons. With proper care it will continue to give the same satisfying, economical service for many years to come. Many of the first Commerce Trucks are still in active operation.

Today, in the Commerce One-Ton Truck, you are offered an electrically lighted and started commercial vehicle for general use, that has every quality of the top-notch—not only in mechanical excellence and in a better and more complete equipment, but in genuine, downright usefulness. Combined with this is the added attraction of an unusually fair price.

In like manner the Commerce 4-Ton Truck finds its place in the field of lighter service. Everywhere you will find these trucks owned by men who have a keen sense of what constitutes true value. Their possession marks the owner as a person of discrimination.

Commerce Trucks are safe. They are sure. They are true and staunch. And they last—and last.

A demonstration will bring these facts home to you in the most convincing manner.



Commerce Model E. A. One-Ton Truck  
Price Complete \$1175  
E. A. Detroit

**MONTANA STATE DISTRIBUTORS**  
**Northwestern Motor Sales Company, Inc.**  
Salesrooms: 121 West Broadway. Service: Arizona and Poppyway. P. O. Box 687,  
Butte, Montana. I. M. Wheeler, President. H. L. Howell, Sales Manager.