

**CLASSIFIED ADVERTISING**

**"WHAT D'YE LACK"**  
cried the Peddlers of a hundred years ago. They were the best mediums of their day to find buyers and locate sellers. Today this service is rendered in a big way by the classified advertising columns. Read them, for often you will find an opportunity that you were groping for without realizing it.

**FARM LANDS—FOR SALE**

**MONTANA LAND.**  
Buy it the EQUITY WAY—eliminating excessive commissions and profits. The Equity saves its members money in other lines and can do it in the selling and buying of land.  
320 acres near Conrad, all smooth plow land, 200 acres under cultivation, \$12.50 per acre.  
320 acres, all plow land, 200 acres in grain, reservoir and well, good improvements, price \$20.  
5,000 acre sheep ranch, Johns Forest Reserve, will carry 10,000 sheep, good improvements, close to town, price \$11.00.  
600 acre stock ranch, close open range, 88 cattle, 40 horses, machinery, cuts 200 tons hay, price \$16,000.  
225 acres irrigated, 4 miles railroad town, good improvements, \$25 an acre.  
4,000 acre cattle ranch, Big Hole country, Johns Forest Reserve, good improvements, raises 2,500 tons hay, price \$12.50 an acre.  
Large and small tracts, improved and raw lands, grain, stock and mixed farming propositions. EQUITY CO-OPERATIVE ASSOCIATION, Great Falls, Montana.

1,500 ACRES, seven miles from Great Falls, suitable for subdivision. 1,400 acres tillable, strong soil, \$20.00 an acre. Reasonable terms. B. P. McNair, Great Falls.

WE ARE colonizing 26,000 acres good diversified farms or stock ranches. Price \$5.00 to \$8.00 per acre, nine year terms. Interest 6 per cent. Write or call for full information. Fagan & McCutcheon, 11 Dunn Block, Great Falls, Mont.

2300 ACRE stock ranch, well improved, well watered and good grass. Price \$10.00 per acre, long term, low interest. Fagan & McCutcheon, 11 Dunn Block, Great Falls, Mont.

**BUSINESS OPPORTUNITIES**

WENATCHEE HOTEL—Clearing \$200 monthly. Will trade part; city or ranch property. Elberta Hotel, Wenatchee, Wash.

**MONEY TO LOAN—REAL ESTATE**

IF INTERESTED in loans, farms, stock ranches or city property write Huntberg-Givens Co., Great Falls, Mont.

**HELP WANTED—MALE**

SALESMEN selling restaurant, hotel, cafe, cigar, pool, drug, general store trade can do big business with our new live pocket side line. All merchants towns 100,000 and under want it. \$5.00 commission each sale. No collecting. No expense or risk to merchant. We take back all unsold goods. Canfield Mfg. Co., 208 Sigsbee St., Chicago, Ill.

**A Snap**

**FOR SALE**  
**2300 Acres**  
all within seven miles of Great Falls.

Embracing 1800 acres of plow land, two sets of farm buildings, all fenced, yielding good crops, river frontage.

**\$30 Per Acre**  
Address Box 23, Great Falls, Mont.

**One Million Dollars**

**TO LOAN ON**  
**Montana Farms**  
LOW RATES OF INTEREST  
EASY TERMS  
Call or Write Us

**Frary & Burlingame**  
No. 11 First Nat'l Bank Bldg.  
GREAT FALLS, MONTANA  
Established in 1890

**SALESMEN WANTED**  
Wanted—Two good coffee salesmen who know Montana territory.  
C. F. BLANKE TEA & COFFEE CO.  
St. Louis, Mo.

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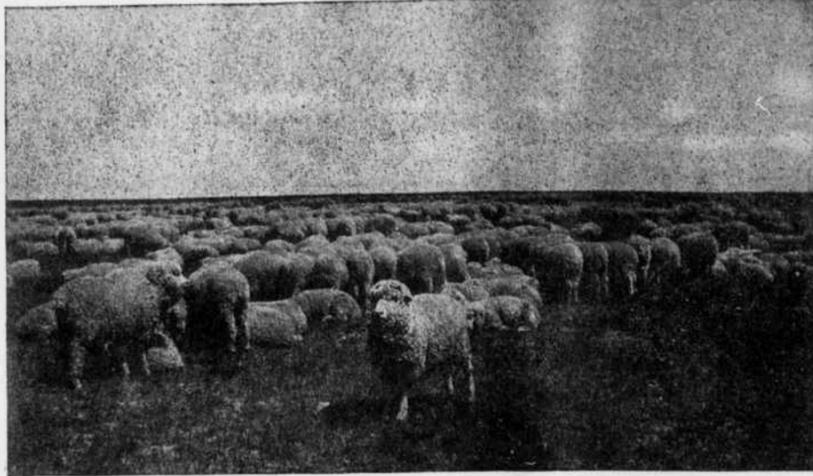
**Montana's Total Vote.**

According to the estimate of those who should know over 225 votes will be cast at the forthcoming election. The registration for the primaries totaled 214,000, and a little less than 90,000 electors expressed their preference in the matter of candidates, while approximately 125,000 did not evince sufficient interest in the proceedings to go to the polls at the primary election.

Washington.—F. J. H. Engelhen, director of the United States mint, predicts that \$400,000,000 more foreign gold will come here.

**TREASURE STATE FARM AND LIVESTOCK NEWS**

**Poindexter & Orr Drove First Sheep Into Montana; Hardships of Early Day Flockmasters; Range Troubles**



A Flock of Montana Sheep; Better Than Money in the Bank.

IN THESE fat days when the sheepman is getting two prices for wool and mutton and rides in an eight-cylinder touring car, he can conjure up only as a faint fancy the hardships of the sheep grower when Montana was not only woolly but wild. The pioneers of the industry in this state had not only to guard their sheep from the ravages of wolves and coyotes, but many of them also had to protect their flocks from thieving Indians and even to battle for their own lives against the redmen. For the first sheep driven into the state no shelter was prepared and many were lost when, after a particularly heavy snowfall the Chinook was tardy in his role of harvester of the whitened prairies.

The pioneer sheepman had no store of alfalfa or hay to draw upon when the weather was freakishly severe, no artificial sources of water to which he could lead his flocks when the summer was long and hot and the plains had become parched. He was frequently unaware of the danger in poisonous weeds when the pasturage was poor and the sheep were impelled by pangs of hunger to munch vegetation that their instinct otherwise forbade them to touch.

Today sheep raising has become a stable industry with prices quoted from all parts of the world every day by telegraph, but the range ranching of the earlier days was so largely speculative that it was often spoken of as a "game," with as much uncertainty to its credit as mining.

While sheep raising was yet an infant industry in Montana the sheepmen aroused the bitter hostility of the cattlemen, who maintained that the flocks fed so closely that they ruined the range. For years the disputes and contentions continued over the occupancy of pasturage on mountain and prairie, often taking the form of open violence, usually to the disadvantage of the sheepmen, who sometimes lost whole flocks that their rivals drove over cliffs or into canyons.

The first sheep were driven into Montana from Washington and Oregon or from California through Nevada and Idaho.

Particularly thrilling were the adventures of William C. Orr and Philip H. Poindexter, California pioneers, who drove cattle and sheep into Montana from the coast in 1865 and 1866 subsequent to the discovery of gold. Poindexter had previously engaged in an Indian fight in the lava beds in Northern California when three whites were wounded and many redskins killed. That was in 1852 and

the Indians in the far west had been giving trouble to settlers, trappers and traders ever since.

The two made several trips to Western Montana with stock during the two years. On one of his trips, in 1866, Orr was obliged to take a circuitous route by way of the Little Humboldt river in Northern Nevada to avoid the more formidable Indian war parties. There were 14 in Orr's company and they were preceded by 41 Chinese. The Indians surprised the Chinese and killed every one in their party. The cattle men, when word of this massacre reached them, appealed to the military authorities and obtained an escort from Fort McDermitt on the northern border of Nevada. The escort accompanied them as far as Fort Lyons, leaving them hundreds of miles still to travel unprotected with their vast herd before they reached the Montana mining camp. But Orr had a narrow escape from death from another source on this trip. On the Humboldt river

many of the cattle were mysteriously poisoned. Orr, in dissecting a Durham cow discovered the cause, was himself poisoned and for several days his companions, who carried him on a litter, despaired of his life.

Equally spectacular was the pioneer career of John Martin Smith, the elder of the famous Smith brothers, who, in the winter of 1871 and 1872, helped to build the first cabin on the Musselshell river. At Placer-ville, Idaho, Smith saw a gambler known as Snap and Ante kill a man with a pick handle and witnessed the auctioning of the murdered man's goods within an hour and a half to pay the funeral expenses. He had previously fought in several Indian wars. After engaging with indifferent success in several other occupations in Montana, he took up cattle and sheep ranching and in 1875 he and his brother, William A. Smith, trailed 900 ewes across the country from Boise, Idaho, into the Musselshell valley.

**Highwood Farmer Nets \$92 Per Acre on Wheat**

SEVEN years ago a homesteader filed on a 320 acre tract near Highwood. His name was Charles Vaughn. His total assets did not have a valuation of \$1,000. Today he is worth \$75,000, and he does not owe a cent in the world. Financial lightning has not struck him in the shape of a fat legacy from some departing relative. He has simply tamed the rich Montana soil and won a fortune in the process.

His achievement stands as a record, although there are many Montana farmers who have waxed wealthy during the past few years of bumper crops and high prices of farm produce.

During the past two seasons he has planted 400 acres to wheat. His net profit for the two seasons, after charging up every item of expenditure in connection with the two crops, will total \$92.75 cents per acre.

His crop of winter wheat of last year averaged him \$57 to the acre net. It was a fine crop and he plowed the land in the fall of 1915 with the idea of letting it lie fallow during 1916.

Vaughn is a man who thinks. He came to the conclusion that the land could rest just as well after the war as now. The high price of wheat last fall helped him to arrive at this conclusion. He drilled spring wheat in and has just sold his crop. It brought him 43 bushels to the acre.

The two crops, after paying all expenses, netted him \$37,000. After he had proved up on his homestead, about four years ago, he bought an adjoining half section. For this land he paid \$25 per acre, and this \$25 land has been paying him 200 per cent per year during the past two years.

He has just purchased an additional 440 acres, giving him a 1100 acre farm, a little empire.

He has just completed the building of his own elevator. He has the idea that Montana is one of the garden spots of the world, and he is right about it.

He has worked hard, of course. He knew how to work to the best advantage, because he is a good farmer. He has taken advantage of the times, of the fertility of the land and the war prices, and he is absolutely independent.

**After War Every Nation Will Be After U. S. Gold**

"Friendless" and "panic" were the terms used by Percy Rockefeller, at the annual meeting of the stockholders' board of directors of the Chicago, Milwaukee & St. Paul Railroad, forecasting conditions in the United States after the European war.

"The United States will be a friendless nation and the country will face the greatest financial disturbances of all times following the close of the European war," said Rockefeller.

feller, who is one of the directors of the Milwaukee road.

"About our only hope is conservation," he said. "We have simply got to keep our heads. Every nation will be scrambling for the gold we have garnered from the war. They will all be trying to get their hands on it and it is going to take some pretty fast thinking to keep their hands off."

"A lot of men thought this country had reached the height of its financial power a year ago, but look at this year. It has exceeded our wildest dreams and now I am prepared to look for just as many undreamed things for future years."

Rockefeller also believes the time will come when all railroads will electrify their lines to some extent.

"The Milwaukee already has 441 miles of it," he said.

Lewistown.—The Three Forks Portland Cement company, owners of the Hanover gypsum mine, 10 miles north of this city, has let contracts to Rude & Searles of Great Falls for \$40,000 worth of buildings. Officials say the company intends to make \$1,000,000 worth of improvements at the mines this year.

**BILLINGS BEET SUGAR PLANT IN OPERATION**

WILL DISTRIBUTE TO GROWERS OVER \$1,000,000 THIS FALL.

The manufacture of sugar at the plant of the Billings sugar beet factory has begun. Harvesting of beets commenced about October 1, and it is estimated that more than \$1,000,000 will be paid out to the beet growers of the Billings district for this season's crop. Last year's harvest resulted in the distribution of this sum among the growers, and the crop of this year will yield a larger tonnage.

The first payments to growers will be made on November 15, when the beet growers will receive the money for from 75,000 to 90,000 tons of beets. The price is expected to run from \$6 to \$6.50 per ton, depending upon the saccharine tests.

Sugar beet acreage in this district is expanding. Last year the Billings factory handled the beets of the Lovell district in Northern Wyoming. The Lovell factory is now in commission and will take care of the Lovell crop of this season. The fact that the Billings factory will handle as large a tonnage this season as last indicates the expansion.

Sugar produced at Billings this year will be strictly a Montana product. Until the great war broke out America received her sugar beet seed from Germany. The beets of this season were grown from Montana seed, and the excellence of the product means that this practice will continue.

**40 BUSHELS TO ACRE ON DRY LAND FARM**

**WHITFIELD SPAIN OF BELGRADE GROWS BIG CROP WITHOUT WATER.**

Belgrade.—One of the best Gallatin valley crops reports received this season comes from the Whitfield W. Spain ranch, where threshing operations have just been completed. Mr. Spain threshed 18,300 bushels of Turkey Red and Marquis wheat. He threshed 15,000 bushels of Turkey Red from a 400-acre tract, an average of nearly 40 bushels to the acre, and 3,300 bushels of Marquis from a 100-acre tract, or 33 bushels to the acre. His ranch is non-irrigated.

**OHIO OIL COMPANY ENLARGES ITS FIELD**

**CONCERN OPERATING IN ELK BASIN PURCHASES MID-KANSAS LAND.**

Red Lodge.—The Mid-Summer Oil and Gas company has been taken over by the Ohio Oil and Gas company, according to word received here.

The Ohio company, whose holdings are now said to have a value in excess of \$3,000,000, operates in the Elk Basin district near this place.

The deal, which adds extensively to the properties of the company, is said to have been closed in Pittsburg several weeks ago, but the news was not made public at the time.

**LURIT**  
It Will Attract All Animals to Your Trap!  
Send 25c in stamps for 1 large trial bottle. Guaranteed to increase your catch or money refunded.  
We will also send you "The Unwelcome Surprise" and our latest free list. You get full value for Furs when you ship us. No charges for selling as we are Direct Buyers.  
**UNITED STATES FUR COMPANY,**  
Dept. 45 N. First St., St. Louis, Mo.

**HOW MONTANA BANK EXAMINER WENT TO JAIL**

Great Falls.—John W. Dawson of Helena, deputy state examiner, is a highly respected resident of the capital, and a man whom anyone would describe as a good citizen, yet that did not keep him out of jail in Great Falls recently.

Mr. Dawson arrived in the Electric City and registered at the Park hotel, intending to retire at once, as he was tired. The clerk informed him regretfully and politely that there were no rooms to be had. Mr. Dawson thereupon walked over to the Rainbow and found the same lack of accommodations there.

"That's a nuisance," said Mr. Dawson to the clerk at the desk. "It means that I'll have to find a room in a lodging house somewhere and I prefer being at the hotel."

So Mr. Dawson started for a rooming house, and after arousing the women in charge, told her he wanted the best room in the house.

"No rooms," said the woman, briefly.

Mr. Dawson thought of several things he didn't say. He merely headed for another rooming house, where his experience at the first one was repeated. During the next hour he found quite a number of rooming houses that were filled up.

Wearily, at last he telephoned to the residence of a friend, who sleepily inquired what was wanted.

"Say," said Mr. Dawson, "have you got a cot or a stall in your barn or anywhere else I can lie down till daylight. I can't get a room in town."

"Sorry, old man," replied the friend. "A couple of people from out of town dropped in on us today, and we're chucked full—the house, I mean."

"Oh! ———!" was all the deputy examiner could think of to say. "Well," he murmured to himself after a minute's reflection, "there's only one thing to do, so here goes."

A few minutes later Dawson entered the portals of the city jail, and there he saw that he was not alone in his misery. No less than a dozen respectable appearing men and women were awaiting their turn to register and secure a bed for the night.

Now when Mr. Dawson has occasion to go to Great Falls, he takes the precaution to wire ahead for a room.

Men never get too busy to grow old.

**TAYLOR**  
PAYS MORE FOR FURS  
Trapping pays big if you sell where you get the most money. St. Louis is world's greatest fur market and F.C. TAYLOR FUR CO. is oldest and largest house here. It will pay you to join the happy family of Taylor shippers.  
**TRAPPERS WRITE FOR THIS FREE BOOK**  
Our catalog-Booklet entitled "Opportunities for pleasure and profit in trapping" is different from any you will see when you get your copy. It's FREE if you mail a postal to-day. Our trappers supply department will help you get started. Write Today.  
**SHIP YOUR FURS TO F.C. TAYLOR FUR CO.**  
65 FUR EXCHANGE BLDG. ST. LOUIS, MO.

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**Insure Your Livestock**

AGAINST INFECTION AND BLOOD POISON from Wire Cuts, Lacerations, Bruises with a bottle of

**RED CACTUS OIL**

Cures Harness and Collar Sores, Sore Shoulders, Scratches, Grease Heel, Prairie Itch, Caked Udder, Sore Teats, Mange, Sprains and Swellings.

**HEALS WITHOUT LEAVING A SCAR**  
ONE DOLLAR FOR FULL PINT BOTTLE

Ask Your Dealer. If He Has Not Got It Send for a Bottle, Using the Coupon Below.

**GREAT FALLS DRUG CO.**

MONTANA DISTRIBUTORS

GREAT FALLS DRUG CO., GREAT FALLS, MONT.  
Enclosed please find Money Order for \$1.00, for which send me, postage paid, one pint bottle of RED CACTUS OIL.

**Tractor Free**

SEND NO MONEY—JUST YOUR NAME  
You can have the greatest of the Best BUILT TRACTOR, with not cost, as a result of a few weeks spare time work. We will send you a complete set of plans and I'll pay the freight. Don't delay, write today for my new, easy plan.  
V. O. WESTPHAL, Sec'y., St. Paul, Minn.

**KING CATTLE CO., Union Stock Yards, South St., St. Paul, Minn.**

**BREEDING OR DAIRY HEIFERS**  
or any kind of range cattle for sale. Can furnish the right kind at the right price so get our prices before you buy. Always have some choice cattle on hand. Tuberculin tested free of charge. Also sell cattle on time to responsible parties that can furnish good, satisfactory statement, which will be gladly furnished.

**BUTTERFAT 37 CENTS**

F. O. B. GREAT FALLS

**NOTE OUR PRICES ON POULTRY**

Live Hens, per lb. 16c; Live Springers, 2 lbs. and under, per lb. 20c; Live Springers, over 2 lbs., per lb. 17c; Live Old Roosters, per lb. 10c; Dressed Geese, per lb. 15c; Dressed Ducks, per lb. 16c.

We will require large quantities of turkeys for Thanksgiving. Write us for prices and shipping tags.

**GREAT FALLS DAIRY PRODUCTS COMPANY**

GREAT FALLS, MONTANA