

ENTERPRISES

(Continued from page 3.)

tanceship. Few stores in towns having a population of five thousand, have such a complete line of dry goods and boots and shoes. Mr. Ross is well known for keeping a high grade of goods that please a large patronage. The store is favorably located opposite the new hotel. Mrs. Ross has charge of the ladies department and is very attentive to customers.

NOVELTY WORKS.

Mr. Silas Clark is the proprietor of the Novelty Works. He came here from Missouri as an employee of the

friends who are steady patrons. Mr. Martin still continues as manager.

THE ROSS ROOMING HOUSE.

The Ross Rooming House situated on Lower Central avenue and under the proprietorship of H. L. Ross, has had a large patronage since its opening. The proprietor H. L. Ross, has had an unfortunate illness for several months that has handicapped the success of his establishment. The Ross Rooming House is exceedingly clean, well conducted and comfortable. People who have had occasion to stop here will testify that they have always had cordial and courteous treatment.

HANZLIK'S HOUSE.

Thomas Hanzlik has made provision to entertain a number of roomers at his

The Penwell Ranches

No publication concerning Harlowton and the Valley of the Musselshell would be complete without an article on the Penwell properties in this vicinity. These are four large tracts operated as sheep ranches, each owned by a separate company, organized by Lewis Penwell of Helena during the past three years. The largest of these is known as the Winnecook Ranch operated by the Winnecook Land & Livestock company. This property consists of seventeen thousand two hundred acres of deeded land and about the same amount of leased land, laying along the Musselshell river, six miles below Harlowton.

traced to another purchasing company. The receipts from land and from livestock to be marketed this summer will pay the stockholders of the Penwell Ranch company about sixty percent profit on their investment for one year. The officers of this company are Lewis Penwell, president; T. P. Wood, vice president, and H. H. Pigott, secretary and treasurer. J. F. Ross has charge of the River ranch and M. C. Singleton is the manager at Oka.

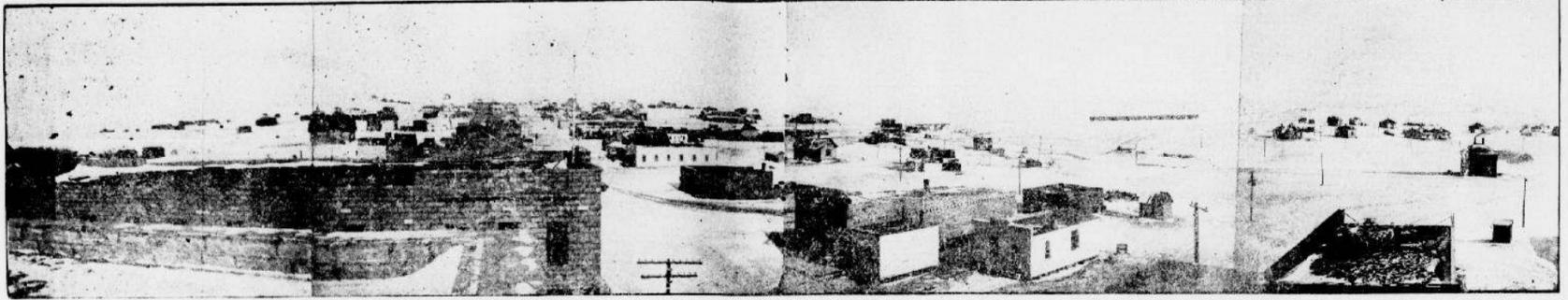
The Giltman-Penwell Ranch company on September last purchased the land and livestock of P. T. Moulton

companies whose sole idea is to cut them up as rapidly as possible, it requires no particularly prophetic vision to foresee, within the next year or so, hundreds of families of prosperous farmers upon these lands, all contributing to the up-building of Harlowton and neighboring towns. The conditions are being almost miraculously evolved from the day of the few owners of extensive ranches, controlling miles of open range to the era of the small farmer upon every one hundred and sixty or three hundred and twenty acres. The credit for this remarkable change must be given to the two railroad companies, the Chicago Milwaukee & St. Paul and the B. & N. They have been carrying on for the past year an extensive and aggressive adver-

the main office in the Penwell block, Helena, Montana. In the organization of the companies, Mr. Penwell has assembled an invested capital of about \$1,500,000. Their uniform success seems to have clearly demonstrated the fact that the form of corporate ownership and management is the modern and up-to-date method of conducting the affairs of a large sheep plant.

Through the medium of these enterprises, Mr. Penwell has brought within the reach of the investor of small or moderate means, some of the large profits from the sheep and land business, hitherto only enjoyed by a few of great means.

The management of the companies is under control of a board of directors



HARLOWTON THREE MONTHS AGO

railroad, and recognizing the future prospects of Harlowton, decided to locate here and establish a business that would be convenient for the number of contractors that were coming in. Mr. Clark has become well known as a competent carpenter and cabinet maker, and the quality of his work has been recognized by all who have sought his services.

HARRY CLOCK.

The busy milk and ice man of the town is Mr. Harry Clock, who conducts the dairy west of town. Mr. Clock is an old resident in this section, having been one of the early cowboys who rode the range long before Harlowton became a town. He now has a business that is paying good returns, due to the fact that the products of his dairy give satisfaction to all in town.

HARLOWTON LIGHT AND WATER COMPANY.

The franchise was granted last spring to the Harlowton Light and Water company, which has established an electric light plant, just below the hill. The plant is thoroughly equipped with dynamos and other electrical apparatus, and furnishes the town with electric lights. Three incandescent lights have been installed along Central avenue, which give plenty of light to transients on the street.

The manager of the plant is Mr. Frank Goss, who came here from Lewistown. He is a practical electrician, and the progress and improvement in the plant is largely due to his energy and ability.

Mr. Wilder, another employee of the electric light plant, is an experienced electrician. He came to us from Red Wing, Minnesota, where he was employed in a similar position. Mr. Wilder takes great pride in keeping the electric light service at a high standard.

Rooming Houses.

MARTIN ROOMING HOUSE.

The Martin rooming house, conducted by Mr. Martin formerly of Big Timber, is located in the Lyons building. Here a large number of transients are given comfortable lodging every night. Mrs. Martin, up to the time of her sudden death which occurred June 25, personally superintended the management of the house, and her accommodating manner won for her a large number of

house. He does not cater to the transient trade, although he is prepared to accommodate the traveler, but instead has a number of guests that room by the month.

PROFESSIONAL MEN

L. D. GLENN.

Attorney L. D. Glenn is a native of Wisconsin, but has had a residence in Montana for many years and is thoroughly acquainted with the customs of the people. He located in Harlowton about two years ago, and during his sojourn here has built up a profitable practice. Since coming to Harlowton, Mr. Glenn has taken a prominent part in politics and is an active worker in matters of public interest. His activity is characteristic. Besides being the attorney for A. C. Graves, who owns a large part of the townsite, Mr. Glenn is also interested in the real estate and insurance business. He is contemplating the erection of an office building on a lot recently purchased.

W. C. HUSBAND.

Attorney W. C. Husband is a native of North Dakota and came to Harlowton last December from Grand Forks, where he had been practicing in the law firm of Skulason & Husband. Although young in years, he has already had considerable experience in his profession. He has been admitted to the bar in North Dakota, Minnesota and Montana. Mr. Husband confines himself largely to the practice of law which accounts for an increasing practice. He asks that the people in this section judge his ability by his work.

DR. S. K. CAMPBELL.

Dr. S. K. Campbell is the pioneer doctor of Harlowton. He is a Missourian and of Scotch parentage. He is a graduate of the State Normal School and of the St. Louis University. He came to Harlowton two years ago and has built up a profitable practice through persistent effort. He is the physician and surgeon for the C. & St. P. railroad, which gives him considerable prestige. He is a booster for Harlowton, and realizing its future growth has invested in property in different parts of the town. "Doc," as he is familiarly called, has a wide circle of friends that he has gained while practicing his profession.

and stretching upon the benches north and south to the river. About four thousand acres are at present under irrigation or can be ditched. This plant was formerly owned by Ralph Barry and M. N. Stevens and is well known as one of the oldest established ranches in the valley. The officers of the present company are M. N. Stevens, president; Lewis Penwell, vice president, and H. H. Pigott, secretary and treasurer. The ranch is under the management of Mr. Claire Wellington. The Winnecook company was incorporated about three years ago. In that time it has paid its stockholders fifty percent in dividends and negotiations are now pending for a sale of the land at a figure which will yield as much more on the original investment.

Careless and Swimming Woman creeks, twenty-five miles northeast of Harlowton. This land embraces thirteen thousand acres and the property is under the personal management of Mr. H. J. Giltman, who is also president of the company.

The McQuitty Land company composed of the McQuitty brothers and M. N. Stevens of Harlowton, and Lewis Penwell, purchased last summer the Hedge ranch on Careless and Roberts creeks adjoining the Giltman-Penwell property on the south. This is a tract of eight thousand two hundred acres, and surrounds the new town of Hedges on the Billings & Northern railway. Contracts have been signed under which the Giltman-Penwell and McQuitty com-

panies are to be acquired by a colonization company who intend to settle the land with farmers from Holland. The townsite of Hedges is also to become the property of the new company. The advantages to this locality from the settling of a large number of thirty Dutch colonists cannot be over-estimated.

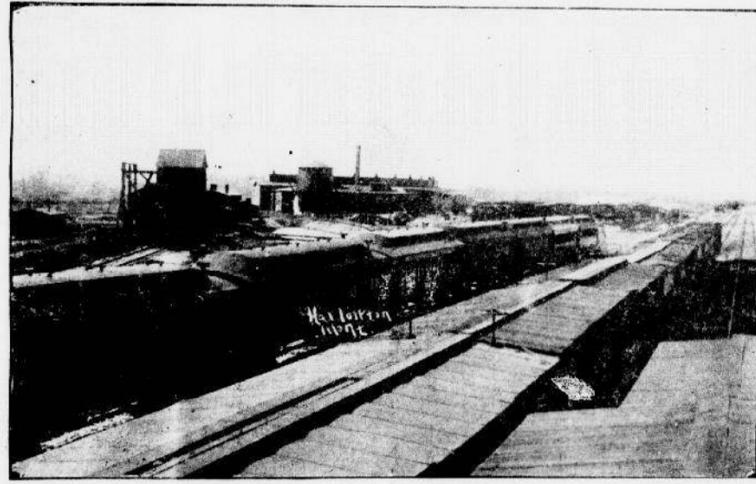
These Penwell companies have been running about forty-five thousand head of sheep, which will all be sold as rapidly as possible. No particular attention has been paid to agriculture upon any of these plants, only enough hay and grain having been raised to carry the sheep. With the selling of these large tracts to

for each company. No salaries are paid to any officer or director as such. A set of comparative records are kept, by which the expenditures and receipts in each division of the operations of each company can be compared with those of all the others.

The manager on each ranch is a stockholder in his particular company, and in many cases, the foreman and other employees hold stock in the company which employs them.

Because of the reputation gained by Mr. Penwell through having handled such a number of these large properties, nearly every large outfit in the state which is for sale is submitted to him. In a statement recently made to a "News" writer, Mr. Penwell remarked that only a very few of the properties offered him met his requirements, but that when one was presented, with a reasonable price, effort was made to secure it.

As soon as the Musselshell properties are disposed of, he proposes to proceed with the organization of another company and the acquisition of another desirable plant. At present an office has been established at the Graves Hotel of Harlowton, from which location Mr. Penwell is directing affairs, assisted by M. M. Stevens, J. O. Currie and C. B. Witter. Two automobiles are in use and are kept busy most of the time. Some of the prominent stockholders of Mr. Penwell's companies are: Ex-Governor Jos. K. Toole, T. J. Walsh, E. W. Fisk, T. P. Wood, R. J. Condon, M. H. Gerry, D. R. Horsky, O. W. McConnell, C. B. Nolan, H. H. Pigott, Dr. C. N. Reinig, F. L. Sizer, of Helena; Thos. Lavelle, J. H. Vivian, C. E. Beebe, Louis Sanders, of Butte; J. E. Morse, of Dillon; H. B. Davis, Dr. Dye, A. D. Hess and Al Whitworth, of Deer Lodge; Dr. Scanland and Mrs. Mitchell, of Warm Springs; T. C. Davidson and John Furst, of Anaconda; F. G. Blair, of Livingston; C. W. Hoffman and S. C. Kenyon, of Bozeman; Shiell & Erickson and W. H. Peck, of Garnett; O. W. Belden, C. E. McKoin, the Misses Trost, Edward Martin and A. C. Greene, of Lewistown; Lyons & Norton, of Big Elk, and Mrs. Jennie K. Lewis, of White Sulphur Springs.



C. & ST. P. RAILWAY YARDS

The Penwell Ranch company was organized in September, 1908, to purchase fifteen thousand acres from the Basin Livestock company. This land together with the Winnecook holdings controls ten miles of the Musselshell Valley. About two thousand acres of the river ranch of the Penwell Ranch company is irrigated. The remaining land extends up to the north across the bench into the Judith Gap with ranch buildings at Oka. This upper land is a beautiful tract laying along the Belt mountains, extending over to the town of Judith Gap, and has just been sold to an Illinois syndicate, who propose to retail it. The river land of this company has been con-

tioned, Mr. Penwell has during the past five years acquired six other large ranches in various parts of the state for companies organized by him along lines similar to the Musselshell companies. The allied Penwell interests own one hundred and thirty thousand acres of land and run one hundred and fifty thousand head of sheep. They undoubtedly form one of the largest ranch and livestock enterprises in this or any country. The books of the various companies are all kept in Helena under a uniform system. Buying and selling of supplies and produce is done in large quantities, all such transactions, whenever possible, being conducted through



HOTEL GRAVES, ONE OF THE FINEST IN THE STATE



STATE BANK OF HARLOWTON