

LET ME! ONE PIANO GIVEN FREE



SEND MY AUTO FOR YOU

Just to show you we have what we advertise. I know it's hard to believe, but it's true.

My name is G. R. Smith. I am the manager of the Provo store. Wish you would phone me, as we have almost every make of piano you can think of and every one cut in price.

PHONE 132

I make the first payment of \$20 for you. All you need to do is pay \$1, \$1.50, \$2 or \$2.50 per week. Free storage if you don't want your piano now. See me at once.

A. G. BARNES,

Mfg's. Authorized Representative.

AN URGENT PIANO SACRIFICE

Unusual Conditions Create Unusual Opportunities. The Best of Upright Pianos, the Very Best of Player Pianos and the Finest Baby Grands Included in This

Ruthless Price Slaughter.

Everyone knows that export business has been practically at a standstill for several months. The world's largest piano manufacturers have accumulated a large number of finished pianos that must be sold immediately. The manufacturers have agreed to give all the discount and sell the stock of pianos we have now on hand, with our agreement that for every two pianos sold by the manufacturers' representative now in charge of this sale we will buy three more of their surplus pianos. European troubles have been the cause of a house full of brand new pianos, nothing shopworn, nothing second-hand, all regular high-quality stock, now being offered at cost, and in many cases many pianos must be sold below cost. Elegant new warranted pianos, \$200 value, \$250 and some \$300 values, now \$118. Many at \$98. A few of the better ones at \$145. The finest \$550 and \$600 pianos, \$333, and the plain cases, \$314 and \$318. Payments arranged to suit any customer's convenience—\$6 per month, \$8 per month or \$8 per month. Some for only \$1 per week. The latest and best meta-tube player pianos, with ten to one hundred rolls of music free included at corresponding reductions. A payment of \$10 per month, some for only \$2 per week. Music makes home what it should be. There is no home in Provo or vicinity worthy to be called a home that cannot now have a choice piano.

NECESSITY KNOWS NO LAW. These finished pianos in large quantities have accumulated in the largest piano factories. With well-founded faith in the future and breadth of perception that the near future will verify, Carstensen & Anson Co. has agreed to take the surplus stock of seven leading manufacturers under this special agreement—that these manufacturers will assume all expense of disposing of every instrument in their establishment. The factories' representatives now here. They do not care for profit. Their purpose is to have these pianos out of the way immediately and commence shipping surplus pianos from the eastern factories at once, hence this opportunity for most unusual price offerings which will never come again, because conditions which have combined to make this undertaking necessary will never again arise.

NO PIANOS WILL BE SOLD TO DEALERS. There will be no pianos sold to dealers during this great sale of a very few days except in the morning from 8 until 9 o'clock, and no pianos will be sold if intended for shipment by these dealers into other territory where these instruments are sold by merchants at the regular established retail prices.

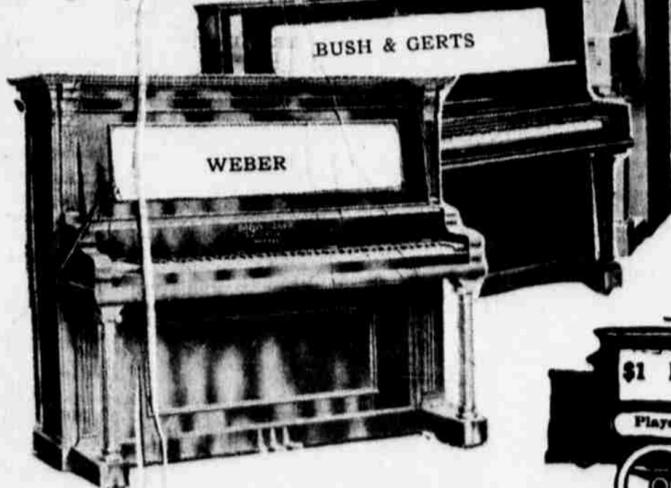
ALL ATTEMPTED PRICE RESTRICTIONS BY SOME MANUFACTURERS NOW OFF. Every piano cut in price, no matter what its advertised price may be. Come at once.

CASH BUYERS TAKE NOTICE. We want your money and will make it an object. However, we are making terms never before heard of. No down payment necessary. Give us a little reference or pay a few dollars just to show good faith, then pay \$1 to \$2 per week. Almost any piano advertised will be sold on two to three years' time.

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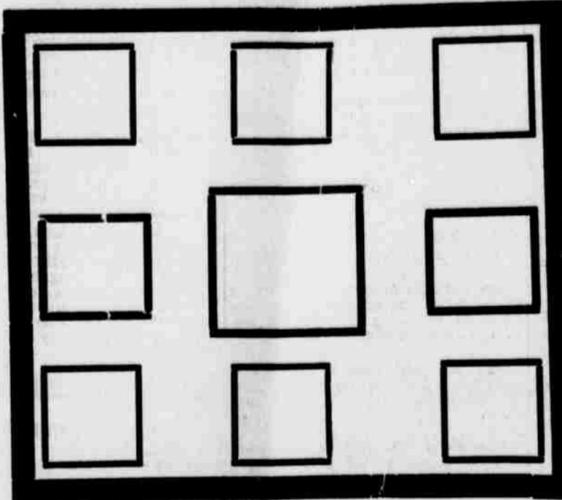
Pay \$1 to \$2 per week. One to three years to pay for almost any piano, player piano or grand piano.



\$350 Piano Free! \$75 Violin Free! \$50 Guitar Free! \$25 Mandolin Free! It does not cost you one cent to

To celebrate the opening of our beautiful new Piano Salesroom at Provo, Utah, and to relieve the congestion at manufacturing quarters, caused by the European war, the Carstensen & Anson Company is going to give away the above articles, also other valuable prizes. Read this carefully.

WHY WE DO THIS—Hundreds of families are coming West daily to make new homes. We want every one of these good to know Carstensen & Anson Co., its fine pianos and its money-saving facilities to the buyer, just as the old families have for many known them. We want to greatly increase our sales the coming year, and jointly with a number of America's leading piano makers set aside a large fund to bring this house to the attention of every home, old and new.



STATISTIC BLANK.

Mail or bring this blank or one similar to our office at once.

Do you prefer Mahogany, Walnut or Oak Case Piano?

Answer

Name

Date St. No.

City

See that your answer is mailed or brought to our new store, 65 North Academy Avenue, Provo, Utah. You will be notified of your success on May 31, 1915.

All piano manufacturers and dealers have different ways of advertising; some employ great artists, some use expensive magazine advertising, while others use teachers to persuade people to buy, paying them commissions. We, however, believe that the best possible advertisement is a satisfied customer.

Can You Solve This Puzzle? Can You Solve It?

Take any number from 7 to 15 inclusive. Do not use any more than twice. Place one number in each of the squares so that they are added perpendicularly or horizontally the total will make the nearest correct artistic answer we will give the following prizes of merit. All prize winners will be notified and all prizes must be for within ten days from closing of contest. It is not wrong to paper. Only one person in a family can enter. All prizes in this publicity event will be given absolutely free. The first, a beautiful piano; second, \$75 violin; third, \$50 guitar; fourth, \$25 mandolin.

The next ten largest premiums, each a beautiful and valuable jewelry, lady's or gent's, or a large art picture, and a \$156 credit.

The next twenty largest premiums each a beautiful art picture credit of \$156.

The next twenty, each a beautiful art picture and a credit of \$125.

The next twenty-five a scarf pin and a credit of \$100.

The next twenty-five a scarf pin and a credit of \$75.

The next twenty-five a scarf pin and a credit of \$50.

And all other correct answers will receive a scarf pin and a credit of \$156.

The above prizes will be given to the best and most artistic answers.

Everyone sending in an answer will receive for his trouble art picture and a credit which can be used only on the purchase of a player piano.

We are taking this means to reward you for your work in names before the many New Comers to Provo and vicinity. Celebrate the opening of our new Piano Salesroom.

All Answers Must Reach Us by Noon, May 31, 1915

Carstensen & Anson

Address G. R. SMITH, Manager, 65 North Academy Ave., Provo, Utah.

PHONE 132

\$5.00 DOWN \$1.00 WEEK

AND LOOK AT THESE PRICES
All New Pianos—Well-Known Makes. \$200 Pianos, \$98, and \$300 Pianos, \$118, or \$350 Pianos, \$145.

All other grades equally low. We are forced to call some pianos used. The reason is for future protection of dealers who must obtain the regular prices. However, with a very few exceptions, none of them has ever been sold and have only been in stock 6 months, some less than 3 months, new direct from the factory. The few that are used are in perfect condition and guaranteed the same as new ones.

BABY GRAND PIANOS SEEN ANY MAKE

Nearly Every

\$500 Values

\$750 Values

THE EN

ufactured and

considered.

some makers

what its adv



\$1 Per Week

Player Pianos \$1.50

SUCH A LITTLE AMOUNT OF MONEY