AGRICULTURAL MACHINERY.

CO-OPERATIVE WAGON AND MACHINE CO.

When the firm of Grant, Odell & Co. and the Howard Sebree Company were extant they were each among the foremost houses in this line of business in the city, and when Messrs. Grant, Odell & Co. bought out the latter concern and incorporated the two under the firm name of the Co-operative Wagon and Machine Co., they certainly formed the largest and strongest company in the Territories. During the year '85 their sales, which were enormous, were only a little over half as great as those of '86, and if their anticipations are realized, and there is every indication and reason for believing that they will be, their aggregate business for '87 will increase in proportion to the former year. This is a showing which it seems almost incompatible with the slow, easy going business strides of Salt Lake, and such an enterprising, go-ahead concern is a great acquisition to its business interests. Mr. J. F. Grant, the general manager and vice-president of the company, is a young man of high standing in the community and and is well acquainted with the trade throughout the Territory, and being thoroughly conversant with the business and all styles and modes of farm machinery renders him eminently capable of catering to the best interests of farmers by supplying them with the best and most economical farm utensils and successfully coping with all competition. The other directors of the company, viz: H. S. Grant, President; Geo. T. Odell, Treasurer; R. S. Wells, Secretary; J. H. Smith, C. S. Barton, J. F. Wells, F. M. Lyman, O. A. Woolley, W. W. Riter, S. F. Smith and Geo. Romney, are business men in every sense of the word and are bound to bring this company to a level with the largest concern of the kind west of Chicago.

The Co-operative Wagon and Machine Company are sole agents for the Mitchell and Bain farm and spring wagons, Russell & Co.'s and Buffalo Pitts' threshers, engines and saw mills, Oliver and Gale chilled plows, Tiger and Gale hay rakes, John Deere and Moline plows and W. A. Woods' and Champion harvesting machines. They carry the most complete stock of hardwood and wagon materials in the Territory, and keep all kinds of extras constantly on hand.

GEO. A. LOWE.

Mr. Geo. A. Lowe, No. 307 E. First South street, is also a leading factor in the wagon and farm implement trade. He is the agent for the celebrated Buckeye mowers and reapers, Ames' portable engines, Knowles' steam pumps, Leffelt turbine wheels, and deals extensively in hand and sulky plows, hay presses and all classes of farming implements. Mr. Lowe holds the advantage over all competitors in the wagon and buggy business and makes a specialty of that branch, having the exclusive agency for the products of the Columbus Buggy Co., of Columbus, Ohio. At his mammoth warerooms can be seen the most complete line of spring wagons and buggies of all descriptions and qualities carried by any concern in the Territory, and the popularity of his leading makes of wagons is due solely to real, genuine merit of material and manufacture. The buggies turned out by the Columbus Buggy Co. he guarantees to be equalled by none in the market for comfort, appearance and durability. He has also a fine stock of steel gear buggies. The gearing of this buggy is very plain, but, being all made of steel, is very durable, thereby combining the two essentials to any popular article, viz: cheapness and durability. These two grades are the leaders, and the number of these buggies sold all through the Territories is remarkable. Besides these he has an extensive trade in heavy wagons, carts, etc. Farmers, teamsters, liverymen, and in fact all persons desiring anything in the line of wagons will consult their interests by examining Mr. Lowe's stock before purchasing.

NAYLOR & PIKE.

Messrs. Naylor & Pike, successors to Naylor Bros., on First East street, dealers in wagons and agricultural implements, is the oldest house in this line of business in the Territory, and we can with no hesitancy say that there is no firm that has to a greater extent received the prestige, confidence and good will of the people than this one. The members of the firm are reliable and make it a rule to say nothing in recommendation of any article which their conscience does not justify, and should any article sold by them per chance prove unsatisfactory, they will always make it good. The house has acted upon this principle successfully through nearly thirty years of a mercantile career, hence to-day they justly enjoy the confidence of all their business acquaintances and patrons. Messrs. Naylor & Pike are agents for the famous "Cooper Wagons," which the judges at the late Territorial Fair recommended as the best. They are also agents for Fish Bros.' farm and spring wagons and carts, Dearing & Co.'s farm machinery and extras, Standard mowers, Gorham broadcast seeders, grain and seed drill, sulky and hand plows, feed cutters, horse rakes, harrows, etc., etc. They have a repair shop in connection with their warehouse, and have facilities for repairing all kinds of vehicles, farming implements, etc., at short notice. They keep constantly on hand a complete supply of wagon materials, extras and appliances. They do a jobbing and retail business, and any communication through the mail receives prompt attention. Their P. O. box is No. 355.

CROCKERY AND GLASSWARE.

LITTLE & ROUNDY.

This well-known firm practically controls the wholesale as also a liberal share of the retail crockery and glassware business in this and the surrounding Territories. They have a number of regular traveling salesmen, who make a semi-annual detour of the surrounding country. The salesmen, on account of the great size and weight of their sample trunks, are obliged to travel mostly by team, which also enables them to reach all towns, no matter whether on the railroad or not. This mode of traveling, though not as expeditious, is more thorough, and by doubling the force of drummers they are enabled to curtail expenses (to the advantage of customers) and thoroughly wait upon all the trade there is to be secured. Like many other of our important business firms, no idea of the enormity of business nor stock carried can be obtained without going through the establishment. Two large structures in the rear of the building besides the whole courtyard are used for receiving, storing and shipping goods, and the upper story is used for a sample room, as also for the storage of the finer grades of goods.

While yet Messrs. Little & Roundy have every desirable article that can be bought in their line, they make a specialty of the popular trade, and claim that they cannot be rivalled in Utah on their medium priced dinner and tea sets or other medium priced goods. They carry a large and complete assortment of crockery, glassware, silver-plated ware, china ware, gas fixtures, cutlery, lamps, chandeliers, etc.

RUDOLPH ALFF.

In writing about the leading industries and their representatives in this city, the crockery and glassware business nor the name of Mr. Rudolph Aliff must in no wise be neglected, because by so doing the readers would be treated to a great injustice and one of Salt Lake City's finest and most enterprising establishments would be criminally neglected. Mr. Aliff occupies the store at No. [illegible] Main street, which is heavily [illegible] with glassware and crockery. So [illegible] the leading varieties are Ni[illegible] Hungarian farence [illegible], Royal Worcester, Leeds art [illegible] fruit plates, smoking sets, American decorated sets and French china sets, including dinner, fish, dessert, tea, game, salad and ice cream sets, in a great variety of styles and designs. The specialties in glassware include slatteen and rainbow glassware in various shades and decorations of fruit and flowers. Mr. Aliff keeps constantly on hand a handsome line of plain and elaborate vases, and ornaments of all descriptions, styles and qualities, as also a great assortment of bird cages and a new lot of canarys, which have just arrived. On entering the store the ears of the customers are greeted with the charming voices of the sweet singers. Mr. Aliff is daily receiving immense invoices of new goods for the fall trade.

SPORTING GOODS.

EVANS & SPENCER.

No article pertaining to the life of a sportsman can be mentioned that cannot be found at the sporting emporium of Evans & Spencer, No. 34 W. Second South, in the Opera House building. They are the manufacturer's agents for the Victor bicycles and tricycles. These, they claim, are the highest grade of wheels made. They are also sole agents for the American Champion bicycle, the cheapest high grade wheel in the market. The American Challenge, American Safety and Ideal are also among their various styles of wheels. They are also agents for Rudge's English bicycles and tandem tricycles. They have the exclusive agency of the Western Toy Company's goods and have a large invoice now en route, including boys' bicycles and velocipedes and girls' tricycles. They are the only firm in the city carrying bicycles, tricycles, etc., in stock. They also keep on hand a full supply of extras for wheels and do a general repairing business. They can supply sportsmen with rifles from every noted manufacturer, and keep shotguns of every description, as also powder, primers, wad, shot, lead, shells, and in fact everything needed to make a sportsman happy. Revolvers of all descriptions are kept, also all sizes and grades of Indian clubs, dog collars, dumb bells, boxing gloves, hunting knives, pocket cutlery and a full supply of fishing tackle and base ball goods in season. They are jobbers of pocket cutlery, butcher knives, razors, strops, brushes and in fact all other goods in their line. They do a general gunsmithing and locksmithing business and have a stock of gun sights and other extras constantly on hand. Among the many other staple articles of which they have the sale agency is the Caligraph writing machine, and they always have on sale all kinds of typewriter's supplies. Their general stock of goods is complete and their prices accord with the motto, "Small profits and quick sales."

THOMAS CARTER.

An almost indispensable acquisition to any thriving Western city is, in a few words, a gun store, and Mr. Thomas Carter supplies that want for Salt Lake City. If Mr. Carter keeps what is called a "gun store," there are no two words in the English language relating to merchandise expressive of so much diversity, because he keeps *more* than everything connected with that line, or, if not, the vast number of articles included in that line are beyond conception. The only way a person can conceive anything like an idea of the numberless different articles kept in this establishment is to go and look around. Some of the staple goods kept in great variety and sold all over this part of the country to an inconceivable extent by Mr. Thomas Carter are ammunition, base ball goods, fishing tackle, boxing gloves, gymnasium outfits, and in fact all kinds of sporting goods and out-door games; also, a fine line of tobacco, cigars, meerschaum pipes and smokers' articles, besides carrying the largest and finest assortment of razors, pocket knives and general cutlery in the city. Among some of the specialties carried are the celebrated Thompson waterproof laced boots, cork-soled fishing stockings (made of some indestructable waterproof material and reaching as high as the waist), and tents. Mr. Carter has prepared a complete catalogue of his goods, which he will mail to any applicant sending his address.

SEWING MACHINES.

SINGER SEWING MACHINE CO.

This well-known firm have been selling their popular machines in Utah for the past twenty-five years, with a constantly increasing trade, and few persons realize the magnitude of the business done by this company. Over 10,000 of their machines have been sold through their Salt Lake City branch office in the past seven years, which is the best evidence that can be given of the value of their sewing machines and the fair dealings of the company. Estimating each machine to average $50 in price, the aggregate business of the Salt Lake branch for the past seven years has been over a half-million of dollars. This is a showing which will bear comparison with almost any of the sewing machine offices in the much larger cities of the East. It is a rule of this company that every machine sold by it shall give perfect satisfaction, and they will send an agent any distance to fix one of their machines which by any mishap has gotten out of order. They claim to be able to demonstrate that their new High Arm machines are superior to any other machines now on the market, and they only ask that people who contemplate buying a sewing machine call and examine their new styles. They take great pride (and little wonder they should, may it be remarked) in showing their drop cabinet machines. This consists of a machine so arranged that when not in use the machinery part can be lowered beneath the table into an apartment for that purpose, and the opening covered up with the leaf, making a very handsome and ornamental table or cabinet, and not having the least resemblance to a machine. Their office and store is situated at No. 279 Main St., opposite the Cliff House.

MILLINERY.

SIMON BROS.

Four years ago Simons Bros. embarked in a business venture which it would hardly seem that the trade of Salt Lake justified and which it required the qualities of pluck and perseverance, as also an untiring spirit of enterprise, evidently possessed by Messrs. Simon Bros., to undertake the manufacture of ladies' hats from their own make of blocks. The ladies of Salt Lake previously paid exorbitant prices for their coronal adornments, which were necessarily imported. But the new firm practically monopolized the business by establishing a manufactory of ladies' hats and stylish blocks, boxes and paper bags for the wrapping and shipping of the same, nothing like the latter ever having been done in the Territory.

The store, a small affair at first, gradually increased until it is to-day an immense establishment, comprising a wholesale department and a retail department, with a store room above 50x100 feet and a basement [illegible] feet. They employ regular tr[illegible] men the year around, th[illegible] orders [illegible] double [illegible] every year. The[illegible] have [illegible] remodeled with new paint[illegible] plate-glass windows in front, [illegible] daily receiving all the new and most fashionable styles of late fall goods.

Tiger Brand Oysters.

Arbogast & Trumbo Co. are the sole agents for the celebrated Tiger Brand oysters.

MERCHANT TAILORS.

BUCKLE & SON.

It is hardly necessary to be uncertain where the popular tailoring establishment of Salt Lake City is. A stranger asking the question would be undoubtedly directed to Buckle & Son, opposite the Walker House.

Here we have a good sample of Western enterprise. Buckle & Son commenced business in this city in 1876 on a very small scale, and from present appearances we are of the belief that no firm in their line in Salt Lake City can make the same showing for the past ten years. "Ever onward" is their motto, and they are constantly increasing their already fine stock of domestic and imported cloths and trimmings. Their fame has spread through Utah, Wyoming, Idaho, Montana and Colorado. They control the trade in these Territories, and in places not reached by their traveling salesmen they have the following novel way of supplying customers, viz: They send a card with rules of self-measurement on it, a full line of samples to select from, the latest fashion plate and a tape measure. The customer by returning the card, with his measurement marked according to rule, the sample of cloth selected and the style desired, will be guaranteed a perfect fitting suit of clothes.

J. OBERNDORFER.

A call at J. Oberndorfer's, successor to Leviberg & Co., 106 Main street, disclosed the fact that there is at least one first-class tailoring establishment in Salt Lake City, where they display as fine a line of material as can be found in any house west of Chicago.

Mr. Oberndorfer keeps nothing but imported cloths, with a numerous line of fine trimmings, and his stock being large and well assorted customers can always be assured of being most thoroughly satisfied and being able to select goods to suit their tastes. Mr. Oberndorfer caters only to first-class trade and guarantees to get up a garment that cannot be duplicated in Salt Lake City. He has only first-class workmen in his employ. His cutter was formerly with one of the best houses in London, England, and has also had six years of practical American experience. Mr. Oberndorfer receives fashion plates from New York once a month, thereby enabling his patrons to select from the very latest Paris styles. He is confident that no other tailor in Salt Lake City can make anything like such a garment nor give the satisfaction that he can.

LUMBER YARDS.

MASON & CO.

A full inspection of the lumber yard of Messrs. Mason Co took up a considerable time on account of the number of different grades of goods, each more than the other deserving special mention. They have a large and roomy yard, and their stock of lumber is complete, including building and finishing lumber, T. & G. flooring, rustic siding; lath, shingles, windows, doors, blinds, etc. They have a specially large stock of San Francisco redwood and cedar, Georgia flooring, Oregon flooring, and an elegant assortment of mouldings. They carry also a regular stock of glass, including fancy glass and cathedral glass in all colors and designs. They likewise have a full assortment of paints and putty, nails, window, shutters and screen doors, in all sizes, as also a complete assortment of East Lake doors, the latest "craze." Messrs. Mason & Co. claim to be the only firm in the city carrying a full stock of these doors on hand, and from the elegance of their design it is no wonder why they attained such a popularity. It was with an excusable show of pride that Mr. Mason displayed the elaborate work of these doors. He says that they are now being universally used on all the fine residences which are going up. This firm is doing an immense business and is receiving and shipping from two to three cars per day of lumber for winter stock.

PIONEER LUMBER CO.

A visit to their extensive lumber yards convinced the reporter that he could spend a few hours very profitably in studying up the manner in which a large lumber firm transact their business, and from the quantity and quality of material on hand and the lively business aspect of affairs, he made up his mind that no firm could better inform him than Sells & Co., Nos. 150 and 152 W. First South street, opposite the Fourteenth ward assembly rooms, wholesale and retail dealers in lumber, flooring, rustic siding, lath, windows, cedar, redwood and pine shingles, doors, blinds and mouldings, and from the quantity they carry of each the reporter came to the conclusion that business must be booming. Mr. Sells informed him that his trade, both wholesale and retail, exceeds that of any previous year. They will not be undersold, and, with prices to suit the times, they are able to compete with any in their line.

DRESSMAKING.

MRS. M. G. LAPHAM.

Mrs. M. G. Lapham, No. 42 W. First South street, has been in the dress making business in the same store for the last eighteen years. Starting with moderate facilities and keeping pace with the rapid strides of Salt Lake's advancement, this store has ere this attained a reputation claimed by no one other dressmaking establishment in the Territory, and such a business is now being done by this house that about sixteen skillful dressmakers are unable to keep up with the work.

Mr. Lapham, who is manager of the business portion of the house, receives orders daily by mail from all over the country from ladies sending in their dress patterns, and the number is constantly increasing. The firm is agent for the McCall Bazar patterns and publishes "The Queen," a monthly periodical of fashions, fashion plates, etc. They make everything in the line of ladies' outer garments, and keep constantly on hand a stock of ready-made dresses. One of the many inducements to out-of-town customers to patronize Mrs. Lapham is that they can have their shopping done by ordering it through the mail as satisfactorily as if they were here to do it themselves, and no charge made.

OYSTERS AND CONFECTIONERY.

ARBOGAST & TRUMBO CO.

This establishment is to Salt Lake City what a consolidation of Huyler's Confectionery and Delmonico's restaurant would be to New York City, except that the former, from the fact that there is nothing in the city to compare with it, is a greater acquisition and more indispensable to Salt Lake than the latter is to New York. Having in their employ one of the finest candy-makers in the country, there are no such confections to be obtained elsewhere, and as for their ice cream and oyster parlor, there is certainly no other place in the city so inviting, so elegant or so well calculated to receive the patronage of ladies desiring to partake of such refreshments, parties of ladies and gentlemen, after theatre, parties, connoisseurs of cream, or in fact any persons desiring to go to a place renowned for its respectability and other desirable qualifications. For a number of years this firm occupied only the store at 48 E. First South street, but a spirit of enterprise, together with an increasing pressure of business, induced them to fit out their new store in addition to their old one, and to-day it is without exception the finest place of the kind west of Chicago. Their wholesale ice cream business is something immense, and the freezing is all done by machinery. Messrs. Arbogast & Trumbo are the sole agents for Utah of the famous Tigar Brand of oysters, which they are already selling in fabulous quantities at wholesale and retail, as well as cooking to order in all styles. Mr. Arbogast, who is manager of the concern, is a gentleman of pleasing manners and generous, obliging disposition, and the immense trade which the firm enjoys is, except perhaps for the magnitude, nothing to be surprised at.

MUSIC.

D. O. CALDER.

"Music is heaven born," saith the poet. There is nothing so soul-stirring; nothing more efficacious in raising the mind to purer and holier thoughts; nothing more refinement inspiring than music. There is no class of business, the patronage of which is a better criterion of the intellect, the refinement and social standing of a community than that of music. This being true, the social status of Salt Lake, judging from the elegance, the evident public appreciation and the vast amount of business done by its principal music dealer, Mr. D. O. Calder, is at par with the highest grade of society in any of America's fashionable cities.

This magnificent store is situated at Nos. 45 and 47 W. First South street, having recently removed on account of increasing business. On the first floor will be found a well-selected stock of musical publications; on the second, the piano and organ saloon, containing a magnificent stock of grand, square and upright pianos and cabinet organs of the world's greatest makers, and on the third floor a general stock of musical merchandise and the wholesale department.

Without giving any detailed list, it can be positively said that the store of D. O. Calder has every appurtenance, both in arrangement, advantage and stock, of the finest music stores in America, and has the endorsement of both the professional and social musical classes of the population. The house is always eminently reliable, and above any false or ambiguous representation, and their facilities being ample and their motto, "The best goods at the lowest prices," there is no need to look elsewhere for the purchase of any article in the musical line.

SADDLERY.

W. L. PICKARD.

This is another concern the vastness of whose business does not appear on the surface, and of which an accurate statement would hardly seem credible except to an actual inquirer. Mr. Pickard beyond a doubt has the most extensive wholesale and retail saddlery establishment in the whole Western country, having been steadily increasing the amount of his stock and trade since starting in business in 1865. His stock of leather of all descriptions, horse clothing, American and English lap robes in great variety, fur robes, carriage, driving and riding whips of every description, and the tremendous stock of harnesses, racing, riding and driving outfits is assuredly the most complete ever offered in the West. Mr. Pickard's saddlery store is situated at No. 30 W. Second South street, and only a slight idea of the vast stock can be gained by passing through the store. Mr. Pickard invites inspection of his stock, knowing full well that any person desiring anything in that line can get it from him if it is to be found in America, and, besides, he being a dealer in pelts and hides, a tanner of his own leather, and a manufacturer of his own goods, can sell a customer anything he wants and save him three or four profits. He also carries an immense stock of furs in the store for the supply of the home trade. This stock will always be found replete with all grades, styles and assortments of robes and everything in the fur line. Mr. Pickard personally is a man of activity, and is ever interested in any project of business or enterprise likely to be of benefit to the city, and is among the number of men who have brought on the present prosperous condition of Salt Lake City.

Aside from his immense saddlery business, he also carries on an extensive

WOOL TRADE.

W. L. PICKARD.

This is a colossal enterprise going on in the city, of which many old citizens are unaware. Mr. Pickard has his hides, wool and fur warehouse on the corner of Third West and Third South streets, and also deals largely in plastering hair. The important factor of this house is the wool shipping business. Four years ago Mr. Pickard, in connection with two other wool dealers in this locality, started a concern in Boston, Mass., called the Territorial Wool Association, for the sole purpose of handling their shipments from this locality, thereby saving a large amount of money formerly paid out to Boston merchants in commissions. So far this year the association has received 2,314,576 pounds of wool, out of which Mr. Pickard himself shipped forty-six cars. Besides the wool trade, he annually ships from fifteen to twenty cars of hides and pelts

MEDICAL.

DR. C. W. HIGGINS.

It is curious to note the multitude of people in this beautiful valley who are suffering untold miseries from diseases of a private and chronic nature when right in their midst they have a physician who guarantees to cure or forfeit $500 for each and every case he undertakes and fails.

Dr. C. W. Higgins is well-known to the people of Salt Lake City and vicinity, having been a practicing physician for the past twenty years, fourteen of which have been spent in Salt Lake City, and the thousands of testimonials from the grateful patrons he has cured would convince the most skeptical that he is all he claims to be. These testimonials can be seen at his medical dispensary, No. 30 W. Third South street. Dr. Higgins has his own labratory and compounds his own prescriptions, and is the only reliable physician in Utah making a specialty of private diseases. He has made these a life study and consequently is able to cope with the most severe cases. He makes his diagnosis from microscopic observation and chemical tests, and thereby is invariably able to describe the exact nature and cure in every case.

Remember he guarantees to forfeit $500 for every case he undertakes to cure and fails.

COAL.

SELLS, BURTON & CO.

Messrs. Sells, Burton & Co. have their office at 145 Main street, opposite Auerbach Bros.' store, and are the most important representatives of the great coal industry and practically control the trade of Salt Lake. They are the local agents for all the coal coming ever or mined on the lands of the D. & R. G., which gives them ample facilities for catering to the trade of this city. They are also exclusive agents for Utah for the celebrated Anthracite and Blacksmith coal and do an immense shipping trade all over the Territory, and in fact supply all the above-named coals used in the adjoining towns. Besides the aforesaid advantages, Messrs. Sells, Burton & Co. have the agency for the famous Pleasant Valley coal, which has such an extensive sale and gives such thorough satisfaction, and they also deal largely in coke, wood, charcoal, pig iron, etc., etc. Personally, the members of this firm are noted for their fair dealings and generosity, which characteristics place them in the highest esteem of their patrons, their business acquaintances and the community at large.

GAS AND STEAM FITTING.

J. W. FARRELL & CO.

At No. 70 W. Second South Street, in the Thompson Block, the firm of J. W. Farrell & Co. carry on an extensive business in the line of plumbing, gas and steam fitting, sanitary improvements and appliances. They carry a complete stock of chandeliers, globes and all kinds of gas fixtures, as also radiators and every article of steam heating requisites, of which they make a specialty, and justly claim the leadership. They are the sole western agents for the celebrated Dunning Self-Feeding Heating Boilers. These boilers have attained a wide-spread popularity in the East, and for preserving an even high or medium temperature they are unequalled. There are now over 13,000 of these boilers in use and work equally as well in large or small houses. Among their many unrivalled qualities are that they insure a warm house all night and also in the morning, because they heat by low pressure steam and one pound of steam pressure alone is necessary to heat the whole house, and one filling of the magazine will suffice for twenty-four hours, thereby obviating the necessity of keeping one person constantly employed in attending the boiler. This firm does only first-class work, and guarantees satisfaction in every case.

MIDGLEY & SONS.

Among the most reliable and most skillful workers in the line of plumbing, gas and steam fitting is the firm of Midgley & Sons, as can be seen by the fact that nearly all their work is done in the finest buildings in the city, and they are now engaged in fitting up the residences of M. H. Walker Matthew Cullen and many other leading citizens. Although they carry a full line of all kinds of appliances, fixtures, fittings, etc., and do a general plumbing, gas and steam fitting business, they make a specialty of sanitary plumbing. They keep a force of competent and skillful workmen constantly employed and do work all over the Territory, which is in every case guaranteed to be as satisfactory and in as fine and modern style as can be done by any firm of the kind in the West. They have a telephone in connection and promptly attend to all orders.

SALOONS.

JACOB ALT.

Jacob Alt, No. 116 Main street, dispenses fine grades of wines, liquors and cigars, and keeps constantly on draught fresh, cool lager beer from Wagner's brewery. Mr. Alt has the only bowling alleys in the city, three in number, and there is where all lovers of this class of gymnastic sport can find ample scope for amusement and the development of the muscles. There are also two pool tables on the premises, which are always kept in good shape. A store room in the cellar is well stocked with fine grades of both domestic and imported liquors. Mr. Alt himself is nearly always to be found behind the bar. He has a large number of friends in the city who vote him a capital fellow. He will always be found affable, obliging and attentive to his customers and acquaintances generally, and a short and healthful recreation at the bowling alley or even a "call in" will convince those desiring any kind of refreshing decoctions or a half-hour of innocent amusement that "Jake's" is the place to go to.

THE ELK SALOON.

Directly opposite the frontage of the Salt Lake Theatre, on the corner of First East and First South streets, Louis Ordner, the corpulent personification of geniality, can be found almost all day and very late at night behind the capacious bar of his saloon dispensing beverages and stimulants for the thirsty, the ailing, the languid, the friendly, the convivial, and in fact all classes of persons in all phases of human nature. "Will you have a lunch" is the first question asked by him or his gentlemanly bartender after you have intimated your intention of partaking of a small draught. Replying in the affirmative, a tempting looking colation of Frankfort sausage and rye bread is set up to tickle the palates of either the epicure or dyspeptic.

The Salt Lake Brewing Company's beer is dispensed, and nothing but the finest grades of wines, liquors and cigars are kept. When you attend the Theatre, if you can do so in accordanc with propriety and your general principles, do not neglect to run over and see Louis.

AUER & MURPHY.

The Occidental saloon, at No. 18 E First South street, established in 1872, is one of the neatest and most excellently appointed places in the West and has always enjoyed the aim of the proprietors, order and respectability. The manager, Mr. Charles Auer, uses his utmost endeavor to ensure to guests that thorough attention requisite to a first class establishment. In addition to their retail business they have built up an extensive jobbing trade, entirely due to the purity of their goods and just prices. They possess purchasing facilities as good and and carry as extensive a stock of goods as any firm in the Territories.

PAINTINGS AND WALL PAPER.

TULLIDGE & CO.

In connection with a resume of the enterprise and also the beauties of Salt Lake City, the name of Messrs. Tullidge & Co. should be mentioned among the very foremost, because they are instrumental in beautifying the residences and business places of our citizens, and because in their vocation they evince such a laudable spirit of enterprise and display such eminently artistic taste. They are the longest established firm of their line in the Territory, having been in business here twenty-four years, and their services are invariably secured, and are in fact indispensable where any high grade of artistic designs or interior decorations are to be executed. Examples of their decorative art beautify all the finest residences in the city, and specimens of their oil paintings adorn the walls. In their art gallery in connection with the store, No. 240 S. Main street, samples of their art are open for inspection, and the landscapes and other styles of high art exhibited by them are executed in such a degree of perfection as would do credit to a veritable Morrello or Angelo. The just appreciation, as shown by the people of their tastes and workmanship, has lately encouraged Messrs. Tullidge & Co. to undertake still more extensive measures to supply their patrons with the latest and most approved styles in decorations, and their last departure in that direction consists of a large invoice of wall paper direct from Paris.

JAPANSE GOODS.

HONG HOP.

At No. 267 S. Main street is an establishment kept by Mr. Hong Hop, dealer in Chinese and Japanese fancy goods, canton crepe shawls and handkerchiefs, all kinds of silk handkerchiefs, fancy chinaware, bamboo canes, all sorts of boxes and designs in Sandal wood, also elaborate ornaments and decorations, such as Japanese fire screens, Mikado parasols (one of which measures forty feet in circumference). Mr. Hop has the only store of the kind in Salt Lake City, and is a very enterprising young man. He receives monthly invoices of goods from Yokahoma, Japan, all of which are selected with scrupulous taste, and the extensive business done by him is sufficient to show that his grades of goods are of the finest and most novel assortment, and capable of pleasing the most fastidious. His latest arrival of goods comprises an elegant and expensive variety of Satsuma ware, ranging in price from $5 to $25 apiece. parties desiring anything in the line of Japanese and Chinese novelties or bric-a-brac would do well to call on Mr. Hop.

BOOKBINDING.

KELLY BROS.

One of the laudable business concerns, of which this city has such a number, is the book binding establishment of Messrs. Kelly Bros. No. 46 W. Second South street, Central Block. They do a large business and are the only house of the kind in the city really facilitated to do strictly first-class work. There are in the vicinity smaller concerns who, by quoting extremely low prices, and by making representations in the solicitation of orders which they are unable to carry out, seriously injure the business of the city in this regard, and cause customers thereafter to pay exorbitant prices and transportation charges to have their work done out of the city, believing, as they are impelled to, that because these minor concerns cause dissatisfaction, their work cannot be done in Salt Lake. This is a very erroneous belief, as a trial of Kelly Bros' ability will clearly demonstrate. They are thoroughly experienced workmen in the business, having been located here for a number of years and having every facility for turning out first-class work. They do all kinds of book ruling, printing and binding to order, and keep samples of railroad, mining, bank and mercantile work always on hand. They also manufacture several staple and leading grades of stationery, and customers can always depend on having any style of work in their line done promptly and in first-class shape. Their prices will conform with the lowest quotations offered from anywhere for the same grade of work.

LIVERY.

MULLOY & PAUL.

The finest livery, sale and exchange stable in Salt Lake City is that of Mulloy & Paul's. Being centrally located, at Nos. 35 and 37 W. Second South street, opposite the Opera House, parties will find it to their convenience to do business with Mulloy & Paul.

They have by far the largest, best kept and best equipped stable in the city, which is open at all hours, with capable attendants in waiting. They have 107 head of horses in their stable, 60 head of which are owned by Mulloy & Paul, and good judges of horseflesh don't hesitate in pronouncing them the finest to be found in any stable in the West. They keep twelve hacks with good fleet stock attached always in readiness, and patrons can rely on having their orders promptly attended to. They have also a number of fine saddle horses for ladies' and gentlemen's use. Parties wanting private vehicles will here find the latest improved makes of carriages, which for ease and comfort cannot be equalled in the city, and horses to suit all classes, from the most timid lady to the high lived sport. They have telephonic connection with all hotels and public places. They have the only omnibus and transfer line running in the city.

Messrs. Mulloy & Paul personally manage the stable, and the public can rely that they will never suffer any inconvenience while dealing with them.

Beck's Hot Springs.

It has been proved by the public that the use of these waters are beneficial in curing Catarrh, Dyspepsia and other diseases.

FURNITURE.

H. DINWOODEY.

One of the old pioneer firms, starting business in '57 and to-day the largest and wealthiest of the kind in Salt Lake, is that of H. Dinwoodey, dealer in furniture, carpets and wall paper, Nos. 37 to 43 W. First South street. This reliable and extensive establishment is stocked to its utmost capacity from cellar to roof with choice commodities, and even with the addition of a capacious storehouse in the rear is hardly adequate to contain the immense stock of goods. Among the innumerable articles and fine goods in the store, the attention of the reporter was particularly attracted to the Vienna bent wood chairs, unique styles of hall stands, mirrored door wardrobes, mirrors, mahogony and cherry wood bedroom sets, Mikado sitting room sets in single pieces, Smyrna rugs, Moquette carpets and some elegant designs in wall paper. One advantage of buying furniture at this house is that they have a manufacturing and repairing department, which enables customers to select the style desired and have them upholstered to suit their taste in any color of velvet plush or velour. Parlor and bed room sets are particularly well worth at prices ranging from $25 to $450 per set.

JOB PRINTING.

CALLISTER & BULL.

Salt Lake City has really but one first-class job printing house, and that is the printing establishment of Callister & Bull, No. 48 Second South street, Central Block. This house was started in 1877 and soon became one of the prominent institutions of Utah. As to the quality of their work we have only to refer our readers to the fact that they have taken three prizes at Territorial fairs for their superior display of printing. They make a specialty of job work and guarantee to do finer work for a lower figure than any printing house in Salt Lake City, and, furthermore, are more prompt in getting all orders for printing finished at the time requested.

They occupy the first floor and basement which is hardly adequate for the immense amount of work turned out by them, and they have twelve regular employes in their employ.

Callister & Bull have just completed the printing of the largest work ever published in Utah, Tullidge's History of Salt Lake, a book containing 1,300 pages. They are thoroughly competent to handle all manner of work and guarantee perfect satisfaction.

LAW AND INSURANCE.

S. W. DARKE & CO.

Our town and Territory have been phenomenally free from calamities, and but Chicago got caught unawares on Friday, the property owners here must wise be "awakened" some day by alarming blazes of a hot fire. To prepare against this black Friday, Messrs. S. W. Darke & Co. are very busy. With our representative people taking up their companies, which are first-class, always reliable, their insurance aggregating some $26,000,000, and being very successful in their business. Messrs. Darke and Fuller are old residents and have the confidence of property-holders, being also clear in their methods of getting their business. Mr. S. W. Darke makes his specialty practicing of law in the courts, and land office of this Territory. They commenced their business but a way a year or two since, but by a step in the front rank of business in their specialties.

S. M. S.

Lewis P. Kelsey

SUCCESSOR TO

ELI B. KELSEY,

REAL ESTATE AND LOAN AGENT

OFFICE, NO. 25 AND 27 EAST FIRST SOUTH STREET

The Oldest Real Estate Agency of Salt Lake

Notary Public.

Will Search Records of Titles to Real Estate, Make Out Deeds, Bonds, Mortgages, Agreements, Etc., on Short Notice.

Now is the Time to Invest in Real Estate

My list of Residences in this city is large and varied, embracing in every ward, and ranging in price from $500 to $15,000. Farming lands within easy reach of the city. My Large and Varied Lists of Farms will enable me to suit any person in regard to location and price.

Money to Loan.

Loans Negotiated at Reasonable Rates of Interest on Approved Real Estate Securities. Special Attention Given to Placing Money and Collecting Interest for Non-Residents.

House Renting and Collecting Agent

Special Attention Given to the Renting of Houses, Collecting, Looking After Repairs, Etc., for Non-Residents.

SATISFACTION GUARANTEED

Lewis P. Kelsey