

LITTLE CHICAGO.

A Year of Progress for Nephi.

ITS WOOL INTERESTS.

The Cattle, Wheat and Flour Industries.

CENTER OF A RICH COUNTRY.

Nephi as a Source of Supply For Many Miles Around - Its Vigorous Growth.

Nephi, or the "Little Chicago," as it is now known, is, for its population, the liveliest place in the Territory. Mining camps should be excepted, as the comparison is based upon places possessing a growth "at differs heaven-wide from the ephemeral prosperity of a mining camp. It is the door to Sanpete County and the range of valleys that lie to the south of it, besides being the nearest point of importance on the railroad to the city of Fillmore, the capital of Millard County. What has given the great impetus to Nephi has been its wool interests, which are, beyond all comparison, the largest in the Territory. Not only do the sheep interests of its own citizens—and they are heavy—centre here, but those also of the whole of Sanpete County, and the other counties adjoining. It is a fact that the bulk of the wool raised in the Territory is handled at Nephi, as it is the natural centre for the vast area of country surrounding, in which the sheep interests are predominant, and in which they have grown almost abnormally. For some years the wool-raisers disposed of their wares alone, taking personal chances as to the price, and often competing the most abjectly; but lately a mammoth association, known as the Wool Growers' Association of Southern Utah was formed, and its membership embraces many of the most notable sheep-raisers in the Territory. By this consolidation of interests, and the establishment of a bank, Nephi at once began to rank as one of the commercial factors of the Territory, and she is gaining ground daily.

Nephi holds the same relation to the cattle interests of the section of country surrounding that she does concerning wool. That this is not more obvious is due to the fact that, up to the present, there has been no such consolidation of cattle interests as has been accomplished regarding those of the sheep, but the handling of cattle, with Nephi as a centre, is one of the material interests of Nephi.

The same state of facts applies to the wheat interests. The nearest point at which the wheat from Sanpete and Sevier valleys—and they are vast provinces—on the one side, and Millard County on the other, can find railroad outlet that will connect them with the markets of the north, is at Nephi; and one of the occasions for surprise at this thriving place, is that in has failed in the past to devote that attention to the milling interests which the enterprise of its citizens have caused it to turn in other directions. But there is an awakening in this regard, and there is little doubt, with the upward tendency of wheat, and the great demand for it outside of Utah, involving a better local demand, together with our own increased consumption of flour, that the price of wheat will keep up and the milling industry grow in proportion with other pursuits.

In justification of this a new roller mill has recently been erected there, with a capacity of seventy five barrels per day, and which is being operated as a success to the proprietors and with much satisfaction to the public. Already a market has been found in the south for all the flour they can make. As the natural outlet for these two great valleys—Sanpete and Sevier—and it will continue the outlet, no matter what railroads may invade these valleys—there is not a doubt that the "Little Chicago" of Utah will discover the great advantage of promoting the milling interests of that region, and will relieve the people of their wheat, and converting it into flour, will ship the product to the great markets of the Territory.

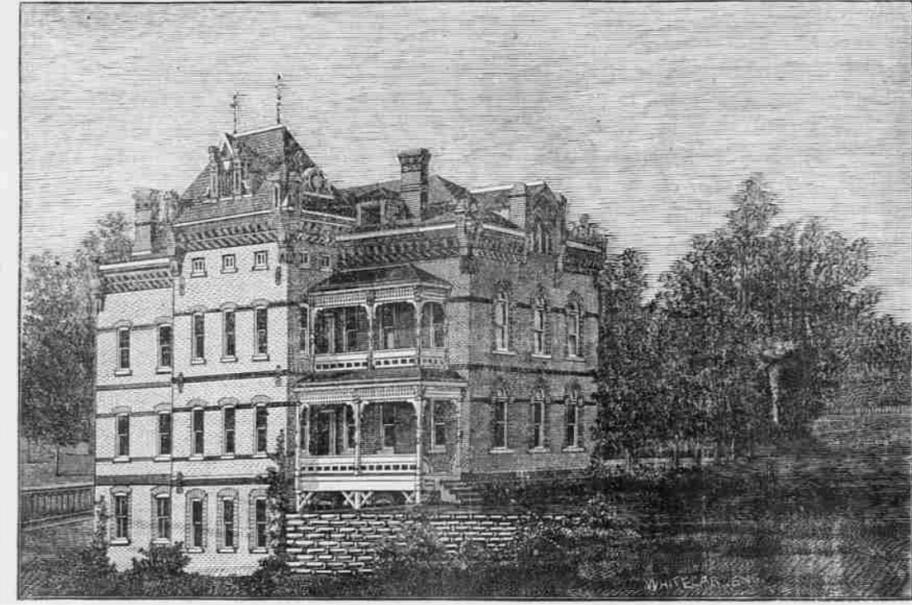
Moreover, great interest has been manifested in the breeding of horses, and the interests of Juab County in this direction are inferior to no county in the Territory.

Besides all these are the mineral interests of the county, of which Nephi is not only the capital, but the inevitable supply point. The Tintin mining district, which to-day ships more ore than any in the Territory, is in Juab County. A few miles west of Nephi are immense marble quarries, and stone formations, out of which the finest lime in the world can be made. Up the canyon that connects Nephi with Sanpete, and a few miles from the city of Nephi, and on the line of the Sanpete Valley Railroad, are the gypsum mines, now being operated, and which make the very best of plaster of Paris. Mr. John Hague, one of the old-time residents of Nephi, and an enterprising citizen, is getting them into shape to supply the demand that is growing day by day for the plaster of Paris made from these gypsum beds. Mica is also found in this canyon, and salt wells, as well as moun tains of rock salt, which is steadily exported into Colorado.

Canyon, coming from the east, and pass on their way to the Pacific Coast. In doing this, it is not to be denied that the coal fields of Castle Valley will be then developed and their wealth of heat not only benefit this enterprising city, but prove a blessing to the entire region between Nephi and the wave-lashed shores of the Pacific Ocean, in California. Naturally such an event would be of the very greatest importance to Nephi and the whole of Juab County, as it would give an impetus to the many resources, mineral and agricultural that abound thereabouts, and which now because of the absence of the facilities for exportation, and which are so essential to the encouragement of local enterprises, lie unutilized and but little valued.

There is no point south of Salt Lake City, on the line of the Utah Central Railroad, that receives or ships so much freight as this "Little Chicago," but this freight is naturally distributed over a larger area than Juab County. It shows, however, the importance of this city as a distributing point, and its probable growth because of this fact. Ties, wheat, wool flour, stone from Sanpete, rock salt that goes into Colorado, cattle and staple articles, are the principal articles shipped from Nephi.

Evidence of the growth of Nephi is seen in the new buildings steadily going up in all directions. The main street shows a remarkable growth in the last two years—even in the last year—and still the erection of new structures continues and promises to continue. The addition to the Court House has made



BRIGHAM YOUNG COLLEGE, LOGAN.

that a very fine structure and one that commands attention. The school system is very satisfactory; the problem of waterworks is being solved, and a spirit of enterprise is to be found among all classes of citizens that will take hold of every enterprise in season and push it for all there is in it.

Among the contemplated movements, (and awaiting the advent of railroads that will give them a basis for the inauguration of home industries, which will bring into active use the varied, valuable and abundant resources of that section) which has already been the subject of some talk is to have sessions of the southern division of the First Judicial District held at Nephi as well as at Provo, where they are held exclusively at the present time. To this end, and that accommodations might be ample, it is probable the court house was recently built.

Every condition points to a decided growth for Nephi, and unless all calculations based upon the most reasonable of human judgment, are woefully astray, it is destined to be one of the leading cities in our Territory, and is likely to attain an importance few now seem willing to accord it, and of which few, even of its own citizens, have any adequate conception. It has in it, however, that blood which will be found equal to all emergencies of enterprise. Certain it is that accessions are making to its population and business day by day, from points east, and the newcomers have all the enterprise and hope that are possessed by the older citizens who have already conspicuous faith in the town's future.

THE CHEAP STORE.

Mr. Atkin Pushes a Thriving Business at Nephi.

Mr. Atkin, of Nephi, manages, in his own way, to keep his business well before the public. The stand he now occupies is by no means large enough to satisfy his own wants or to permit him to carry the goods that his trade demands; but it is surprising the amount of business he continues to transact in his cheap cash store. Every week or so, he has a new method of advertising himself. The following, from a recent dodger, will show that he realizes the value of printers ink, and that he is equal to making an advertisement that will be read:

POLITICAL.

If Jennie has taken the White House and Log Cabin too, and the whole country has great cause for mourning, a visit to THE CHEAP CASH STORE causes all despondent feelings to banish, and if they cannot feel that the exchange of Grover for Beanie is fair and just, they can console themselves by feeling assured that Atkin has their interests at heart or he never would think of offering goods so ridiculously low. Just think of it, he is offering FOR CASH shoes at 60, 70, 80, 90, \$1.10, \$1.15, and \$1.25 per pair. Choice groceries cheaper than anywhere else. New styles in dress goods, notions, and everything nice for Christmas, at prices correspondingly low.

Of course he carries a general line of goods, and can supply the wants of customers in every direction.

Smile and rejoice for the desert land will blossom as the rose—when Anstin's Well Borer gets his work in. Co-op Wagon & Machine Co.

Estey Organs at Coalter & Snelgrove's.

AND NOW SUCCESS.

The Wool Growers' Association.

HISTORY AND OBJECTS.

The Success Achieved During the Past Year.

OF IMPORTANCE TO THE SOUTH

An Institution that Must Result in Great Benefit to Nephi—General Impresses.

One of the institutions of this Territory is the Wool Growers' Association

of Southern Utah, with headquarters, at present, at Nephi, Juab County. This society was organized on the 9th day of September, 1886, and while it has not been without its trials, it has also been characterized by a great success in behalf of those for whom it was organized. The preface to the little book in which the constitution and by-laws of the association are set forth, states: "One important object of this association is to try and place each producer's wool on the market upon its merits, thereby inducing a healthy emulation for producers to secure the best in both quality and quantity. Special attention will be paid to both importation and rearing of the best wools for this region of country. It is manifest to every sheep man that there has been a large profit made by those who have imported wools to Utah, but perhaps the reason has not suggested itself why there has been such a limited importation of wools. In the future, members of the association will get their wools at cost and freight." Again: "It certainly is time that the intelligence and perseverance that have brought up the quality of our Utah wools from low to medium grades, and placed them almost in the front rank, should be capable of handling the wools, and are entitled to the highest compensation obtainable for their products." And, finally: "The Wool Growers' Association of Southern Utah was organized for the benefit of the wool growers, and if we save a margin on all the materials used, and procure the highest prices for our producers, then will the present object of the association be accomplished."

This tells briefly some of the motives that led to the organization. In fewer words, it was to do away with the work of middlemen as far as possible. Many of the leading spirits in this movement had long been of the opinion that they could as well handle their wool interests as entrust them to those who not only were making the wool raisers pay for the work done, but also made very heavy profits frequently. It was believed that by an amalgamation of interests on the part of the sheep raisers, the net profits to them would be largely augmented. If by such a consolidation, they could afford to employ certain of their own numbers to do the indispensable portion of the work connected with the assorting and baling and shipment of wool, and could they dispose of this wool direct to the eastern buyer, they would at least save to themselves all that had previously been given to the middle man as profit. The necessary organization was therefore effected. After they had made full preparation for the work taken in hand, it was discovered that the membership of the society represented not less than 200,000 head of sheep, which would yield annually not less than 1,000,000 pounds of wool. That this was a formidable commencement for a young society there can be no denying. The result proved that the association shipped 2,000,000 pounds and this year 1,600,000. In 1887 they shipped 177 lots and in 1888, 166 lots, confining themselves more directly to operations at Nephi rather than outside, and shipped as much wool from their headquarters direct as they did in 1887.

It would seem that there hardly could have been any question as to the success of the movement, where it was so clearly in the interest of the wool raisers themselves, and as they themselves constituted the membership. And yet there were those who were

afraid of it, and a number of stoic raisers who placed their wool in the hands of the association were not sure when they would get their money. As a matter of fact, there has never been a time when the association has not been prepared to pay to every man who has taken his wool to its warehouses to be handled, three-fourths of the full value of the wool, and frequently the whole amount. Within three months of the time that shearing had been well inaugurated the first year of the company's organization, it paid out some \$300,000 to those who took their wool to it to be handled for them. Then, as all interested in the subject knew wool went down very materially during last year, and the result was that the association wound up with a loss. It had, beside the decline in the market, other difficulties to contend with. It was not to be expected that they would now have to meet active opposition from the dealers, who previous to the organization of the association had practically controlled the wool market. And it necessarily followed that there was a pretty sharp contest for wool, and pretty high figures were advanced by each, in the determination to secure the business. The association, therefore, lost that year. But if to this fact, a failure of the plan is to be attributed, then there was also a failure of the methods of every wool dealer in the Territory, for they lost to a man. Not a single exception marks the rule of failures that prevailed after the buying

begin to be able to satisfy the demand for our home goods that is coming from points outside of Utah, and which to-day there is much difficulty in supplying. The result will be satisfactory in all directions. The movement is in the interest of Utah. It should succeed.

READ & BRYAN.

Their Fine New Store at Nephi.

One of the most recent firms to go into business in Nephi is that of Read & Bryan.

This firm is becoming well known in Southern Utah, and is commanding its portion of the trade.

Few men there are so well known as Mr. Read, who has for years been recognized as a thorough go-ahead, successful business man, while Mr. W. A. C. Bryan has perhaps had a more intimate relationship with the people of Juab County for years than any other man in it. He has been county clerk and assessor and collector for many years, filling the office at different times, and together, and practically closed his official life as a member of the last Legislature, serving his district as a member of the Council branch of the assembly. During the present summer a fine brick building was erected by Messrs Read & Bryan on the corner of the block south from that on which the County Court House stands. It is certainly the most modern structure in the county. It is of brick with a foundation and facing of stone. There is a very large and dry basement, and a two-story superstructure of brick reared on the foundation. The whole building is heated by hot air, and is as nearly fire proof as it well can be, every possible precaution to prevent a conflagration having been taken in the construction of the building. It is known as the Nebo block, and it stands under the colossal peak after which it is named.

Upon its completion a large stock of goods was put in, and the gentlemen of the firm began operations. The growth of trade in Nephi had made an opening for just such a house, and while the new merchants at once began to do an exceptionally fine business, it did not hurt those who had been in the field before them, so that there was room for another first-class firm without injuring the business of the growing city.

Their stock is a general one. It is new and well assorted. It comprises all kinds of dry goods, notions, boots and shoes, hats and caps, coats, underwear, hose, clothing, groceries, hardware, and in fact almost everything that can be desired will be found in this new and well-appointed establishment, and that it will, under such management, prove a success and enjoy a steadily growing business, there can be no doubt whatever. Both gentlemen have made themselves, and they are, in

fact, successful men; and it is very unlikely that the history of this business will not be in keeping with the record of their previous ventures. The prospective and almost assured material growth of Nephi, will find Messrs. Read & Bryan equal to the demand of the trade, and whatever may be the growth of the capital of Juab County, this firm, while it continues in business, will rank with the best.

WHAT? E. L. Price's is the cheapest grocery in town. His goods are always new and clean.

REPAIR your wagons and buggies with hard wood from Co-op Wagon & Machine Co., for they buy the best the market affords.

For the greatest variety of fresh fish, oysters, green and staple groceries, go to E. Bowring's Market, 48 W. First South Street.

Latest sheet music and books at Coalter & Snelgrove's.

WHY will you give \$50, \$100, and \$75 for a sewing machine when you can get one for \$20, \$25, \$30, or \$35—with THE HERALD for one year thrown in? Write to THE HERALD, Salt Lake, for particulars.

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DO A GENERAL MERCANTILE BUSINESS.

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CARRIES A FULL STOCK OF

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