

# The Logan Republican

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## EDITORIAL

### RETAIL TRADE IN MARCH

In the calendar of retail trade, every month has its own individual characteristics. March is a time when the public, by following newspaper advertising, can still pick up some goods at low prices, which the merchant dislikes to carry over until fall. But the principal characteristics of the month is in the news about the spring styles.

The warmth of the returning sunlight sparkles in these announcements. The descriptions of light clothing in gay shades suggest all the fascinations of summer travel, sport and out door life. It is a pleasure to read the spring advertising merely as a presage of the good old summer time.

March is the time in which people of taste and discrimination enjoy shopping because the assortments of goods are more complete than they will be later. Economically minded people ask anxiously, however, whether things are going to cost more than if bought later.

Here is where it is up to the merchant to tell what he has been doing. He has been planning for this spring campaign for months past. If he has been alert, and watchful and well informed, he has found opportunities to build up his stock at prices that will please the public.

Not every merchant is able to buy at right prices in these times of shams. To do so calls for extended experience in a given line, thorough information about methods of manufacturing, and the gift for driving a good bargain. The man who is bright and alert enough to cope successfully with these conditions does not sit down in a corner of the business district and wait for the public to come to him. The same qualities of enterprise that appear in his buying appear in his selling. You will find his story in the advertising columns of this newspaper. It is worth your while to read it.

### THE STORAGE WAREHOUSE IDEA

In the cost of living problem, the three elements are land, labor and distribution. Land in the United States will never be cheap again. But by putting American brains to work on the problem of cutting out waste motions and saving duplicate profits, it ought to be possible to counter-balance at least in part the higher cost of land labor.

The idea of erecting storage warehouses, primarily to supply the consumers of an immediate adjacent neighborhood, is attracting wide attention. It is successfully worked out in many localities now.

The farmer cannot usually provide food products from door to door. He cannot spend his time going from one grocer to another, one provision man to another, or one slaughter house to another.

Meanwhile the people who live in

the town lying nearest to his farm are using the same products that he raises. They buy them of the retail dealer who orders them from some wholesaler. At least two profits are paid, commonly more than that. Often the produce has been hauled into some large city and hauled out again.

The theory of the warehouse is that many classes of farm products from that immediate neighborhood could be hauled into a place where storage and refrigeration shall be provided, the same to be sold as far as possible in the country roundabout. Certainly the people of the neighborhood should get lower prices. The farmer should get more money than a commission agent would give him. On products that have to be sent away, the agent in charge ought to be able to get more money than the farmer can when selling a small lot.



### CLOTHES AND THE TAX

A clerk in the Chicago internal revenue office remarked, on the day that the last income tax returns were brought in, that as a general thing, the shabbier clothes people wore, the bigger a return they handed in. Perhaps he exaggerated. Yet men came in who did not look as if they could sign a check for three figures, yet they showed up property worth millions.

This converse relation of clothes and prosperity is noticed in all stages of society. Savings banks officials, particularly those dealing with recent immigrants, bear similar testimony. A Pole or Hungarian creeps humbly into the bank as if he doubted his right to stand on its marble slabs in the presence of free born and lordly Americans. An inexperienced clerk might feel like setting a dog on him as a tramp.

Lo and behold, he pulls out a greasy but protruding wallet and begins to count out the fives and tens, all soiled and redolent of long repose in his perspiring pocket. When the wad is complete, it is several times as much as the fashion plate five o'clock tea clerk behind the counter could produce.

In business life good clothes are the badge of hope and ambition. A well creased pair of trousers gives a man a sense of confidence that religion can scarce bestow. Well fitting and cared for clothes suggest both past success and habits of attention to detail that cannot fail to impress a stranger favorably.

Once the big golden goal of wealth is reached, the character often tends to soften. A man rises later in the morning and abates his habits of industry. Also the minor amenities of life may begin to look formidable. Brushing off dust and polishing boots and scrupulous cleanliness may seem like an effort. Man is at his best in many ways in his days of struggle and toil.



### THEORY VERSUS PRACTICE

As evidence that figures do not lie and that there is a wide gulf between pretty theory and substantial practice reflect upon the following from the Hon. Mr. Humphrey from Washington:

Mr. Chairman, the gentleman from Colorado (Mr. Baldwin) asked the question a while ago if it was not a good policy for us to buy from Argentina so that Argentina would buy from us. That has always been a favorite Democratic theory. The facts, however, do not fit it. Our Democratic friends should look at the figures of the imports and exports for the last few months—since they have enacted their theory into law. I hold in my hand the statistics for the months of December, 1912 and 1913, and I find that under the present Democratic tariff law we bought in December, 1913, \$2,034,581 more from Argentina than we did in December, 1912. I find also that instead of Argentina buying more from us under this free trade law she bought \$145,131 less in December, 1913, than she did in December, 1912. These statistics show that every country of North America, South America and Europe under the new tariff law have sold us more and we have sold them less

than we did under the Payne law. This is the way we are now capturing the markets of the world.



### GOOD WORD FOR RAILROAD MEN

The Philistine evidently thinks there are good men in the railroad army. It passes them the following:

When you hear the slanders and libels heaped by the muckrakers upon the business fabric of America, and especially upon railroad men, just take the thing sixty-five, ten and five off.

There have been selfish men in the railroad business, but on the other hand the majority of railroad men of the first class have come up from the ranks and have been promoted only because they rendered the public a service.

They are farmers' boys, brought up to face difficulty, trial, hardship, who know the economies of life. They have felt the pinch of poverty, they are not easily disappointed; they ask for little, and out of life's scrimmage they emerge victorious.

Of course, they never get out of life alive, but they have added to the wealth of the world, and to this wealth we all heirs.

In order to get some of this wealth that the world owns, you have only to confer on society a benefit.



### EDUCATION

It is sad to notice the thousands of middle aged men whose appearance and position in life indicate failure. Trace such lives back to boyhood days and you will find a lack of education—a lack of that fundamental training—brain cultivation—necessary to carry the individual. Now look around and see the success of those who were faithful in school—those who were willing to exert their brains—those who developed their brain forces, and realize their error. They realize now as never before the value of cultivated brains for the affairs of life and with a sigh from an almost broken heart, go helplessly forth to battle for pittance of a living with a great mass of ignorant, exclaiming at every turn: It might have been, O, that I had improved my opportunities for education when young.



### LOOK PLEASANT

We cannot of course all be handsome And if is hard for us all to be good; We are sure oftimes to be lonely, And we don't always do as we should.

To be patient is not always easy, To be cheerful is much harder still, But least we can always be nice If we make up our minds that we will.

And it pays every time to be kindly, Although we feel worried and blue; If you smile at the world and look cheerful The world will soon smile back at you.

So try to brace up and look pleasant, No matter how long you are down; Good humor is always contagious, But we banish our friends when we frown.



The state of New York has just published a comprehensive report of its wood using industries.



Canada has a society of forest engineers. Dr. B. E. Fernow, of Toronto, is president, and Mr. F. W. H. Jacobbe, of Ottawa, is secretary.



Of the three Pacific coast states, Oregon and Washington far outstrip California in the work done by private owners for forest protection.



The development of quicksilver mines promises to make large demands for cordwood and construction timbers on the Tonto national forest Arizona.



Manufacturers of greenhouses and makers of boxes are getting in touch so that the latter may use for box cleats the eypress waste from the greenhouses.

## BELIEVES SHE CAN NOW HEAR

Helen Keller Rejoices Over the Thought That She May Be Able To Enjoy Music

Los Angeles, March 10—Helen Keller, the deaf and blind young woman, announced today that she firmly believed she had at last heard a sound—the high note of a singer, Minnie Saltzman Stevens who sang for her several times. Until yesterday Miss Keller said she was not certain that the vibrations of the singers voice had made an impression upon her dormant ear drums but that after a series of experiments ending last night, she was convinced that she was really able to hear.

I know now I can hear, she declared, and I am so happy.

Miss Keller left for a short trip to surrounding cities and will return on Thursday to repeat the experiment of listening to the singer without the usual aid of her hand upon mouth and throat.

### FEDERAL GOVERNMENT TO BEGIN CAMPAIGN AGAINST FOE IN NORTH

Mexico City, March 10.—The federal army was today ordered to take the offensive against the forces under the command of Venustiano Carranza. Provisional President Huerta sent to all the governors of states and all the army commanders by telegraph the following order:

Today the federal government begins a campaign against the rebels of the north. To that end you will see the necessity that the troops under your command assume actively the offensive in order to bring to a finish a situation which so prejudices the republic.

General Huerta again cautioned his followers to give protection to foreigners and warned the recipients of the order that they would be held by him responsible for any neglect in this particular.

The exchange market here opened in a totally demoralized condition today. Bankers appear to be convinced that the federal government will establish its own bank regarding this as the only alternative to the issue of fiat money.

All the Spanish newspapers published here today carefully omitted any mention of the Laredo, Texas, story describing the crossing of Texas rangers into Mexico and their return with the body of Clemente Vergara. The newspapers instead displayed prominently dispatches alleging that friction existed between the Washington government and Generals Carranza and Villa over the killing of Benton.

### A. C. FELT, THE MISSING NEBRASKA CASHIER SURRENDERS

San Francisco, Cal., March 10.—True to his promise, A. C. Felt, the missing cashier of the failed First National bank of Superior, Nebraska, walked into the office here today of the United States marshal and surrendered. He said he did not know whether he was under indictment or not, but if he was not he ought to be and he wished to be returned to the authorities of Nebraska.

News dispatches show that Felt was indicted on seven counts by a special federal grand jury at Lincoln, Nebraska, March 7, charged with embezzlement of \$3,522 and conversion to his own use of notes aggregating \$8,100. On February 7, the Rev. D. Fitzgerald of Superior received a letter in which Felt wrote that he intended to surrender himself.

In default, however, of any official information that an indictment was out, the marshal did not arrest Felt, but merely kept him under surveillance until he could hear from Superior in reply to his inquiries by telegraph.

## INDIAN FIGHTERS MAY GET PENSIONS

Congressman Johnson Of Utah Meets With The House Pensions Committee To Urge Claims

Washington, D. C., March 9—Congressman Johnson met with the house pension committee last Saturday night

in the interest of the pension legislation for Indian war veterans. Seventeen bills considered final agreement to incorporate all in one general bill which will carry united support of the west. The consensus of opinion is that veterans who served thirty or more days, since in most cases they furnished their own supplies, guns, ammunition should receive a pension of \$20 a month. There are about two thousand veterans in Utah. The last legislature appropriated \$50,000 to show the state's appreciation of their service.

Rep. Johnson has written Governor

Spry for their names, conditions of service, etc. He considers it highly probable that the proposed bill will become law this session. Most of the veterans are poor and feeble. Twenty dollars a month means a livelihood.

### Will Confirm Ray

W. W. Ray, nominated to be United States attorney for Utah, was favorably reported by Senator Sutherland from the judiciary committee today. He will be confirmed at the next executive session.

Congressman Johnson has appointed Donald Corey of Salt Lake to the naval academy, Annapolis on the recommendation of Senator Sutherland. Corey is the son of Don R. Corey of Salt Lake City, a member of the Utah volunteers stationed at Manila during the Spanish American war. He was wounded there. The examination will be held in April.

## BODY IS TRANSPORTED BY UNKNOWN MEN

Neither United States Nor Texas Officials Are Implicated in the Exhumation Of Vergara

Washington, March 10.—Two departments of the United States government are engaged in seeking information as to the circumstances under which the body of Clemente Vergara, an American horse dealer supposed to have been killed by Mexican federal soldiers near Hidalgo, Mexico, was found on the American side of the Rio Grande early Sunday morning.

A telegram to the state department from American Consul Garrett at Nuevo Laredo, Mexico, informed state department that the body had been found and that details would be reported by mail. No mention was made of press reports that Texas rangers crossed the border Saturday night and brought the body back, reporting their action to Governor Colquitt. This slow process did not satisfy Secretary Bryan who promptly wired the consul to make his report by telegraph and this is now being awaited.

War Department Busy  
Meanwhile the war department had become interested and Secretary Garrison called upon General Bliss at El Paso for information. This brought the following report from this officer: Investigation Vergara affairs being made. Thus far nothing known here, except as published in press.

Reasonably assured that neither United States nor Texas officials had participated in any action that might be regarded as in violation of Mexican sovereignty, the state department is now confronted with the necessity of making fresh representations to General Huerta in the effort to secure the punishment of the persons guilty of Vergara's killing.

### Doubt is Dispelled

When the case was first brought to his attention by Charge O'Shaughnessy, General Huerta promised an investigation and prompt punishment of the guilty parties, if warranted by the facts. Afterward the federal general at Nuevo Laredo intimated that Vergara had joined the constitutionalists and had been killed by them. The discovery of the body on the banks of the Rio Grande, bearing half a dozen fatal wounds, now furnished tangible evidence for the further prosecution of the case. Today Secretary Bryan asked John Bassett Moore, formerly counselor of the state department, to his office for consultation in the case, and it is inferred that subsequent steps in the case will be in accordance with Mr. Moore's suggestions.

Consul Letcher so far has made no report to the state department on the case of Snyman the former Boer general and British ranch owner, who is asking protection for his property through the United States government.

## MEXICAN CONSUL CHARGED WITH VIOLATING LAW

El Paso, Texas, March 9.—A warrant charging M. E. Diebold, inspector of Mexican consulates, Senor de la Sierra, Mexican consul here and two others with organizing filibustering expeditions on American soil was sworn out here today by agents of the department of justice.

At the consulate when the officers arrived with the warrant they found the defendants in conference with their attorneys and a long delay ensued. The lawyers contended that it would be illegal to make the arrests in the consulate and finally it was agreed that the defendants come voluntarily before the United States commissioner and surrender themselves.

The warrant was sworn out by E. M. Blanford, special agent of the department of justice before George B. Oliver, United States commissioner. The prisoners will be admitted to bail which probably will be \$2000 in each case. It is charged that the defendant

conspired to violate the neutrality laws of the United States and that a number of Mexicans who had been recruited and had agreed to join the federal general Craveo at Piedras Negras, were given tickets last Saturday from El Paso to Eagle Pass across the Rio Grande from Piedras Negras.

The recruits had the tickets in their possession last Saturday night when they were arrested at the union station.

### New Brand.

Innocent Old Lady—I hear a great deal about this tango tea nowadays. How much is it a pound?—Life.

### SPRING AND SUMMER MILLINERY NOW ON DISPLAY

Ladies, Misses and Children's Trimmed Hats of the latest styles, at reasonable prices. You are cordially invited to come to the London Store, 84 West First North, Logan.—Advertisement. ml4