

# Ogden Pay-Roll Builders

Give Home Products Your Preference Spend Your Money so It Will Stay in Ogden



## PIERCE'S PURE PRODUCTS

are always ready for your use. Their deliciousness makes them most attractive at all meals—breakfast, luncheon, dinner, supper or at picnics and outings.

You can secure Pierce's Pork and Beans, Hominy, Sauerkraut, Catsup, Soup, Tomatoes and other products.

Ask Your Grocer.

"You Don't Know Beans 'til You've Tasted Pierce's"

**UTAH CANNING CO.**  
Ogden, Since 1888.

## OUR PAYROLL IS BIG

—and growing bigger. —and every man on the payroll is striving to give you the first-class service—in freight and passenger or express traffic—that you have a right to expect from the foremost electric railway system in any city of Ogden's size in America—

THE OGDEN, LOGAN & IDAHO RAILWAY COMPANY.  
P. D. KLINE - Gen'l Mgr.

## PUT YOURSELF BACK OF A "VICTOR" CIGAR

and know the real luxury of smoking. This cigar is made of the best Havana tobacco, is perfect in workmanship, and is a mild free-smoking cigar which the most particular smoker cannot fail to appreciate. Let your next smoke be a "VICTOR."

Made in Ogden at 208 25th St. A. E. CLOSE, Mgr.

## SUGAR COMPANIES' PAYROLLS NOW OVER A MILLION A YEAR

Operation of the immense sugar refinery of the Amalgamated Sugar company near Ogden will probably be started next Monday, when the campaign of home-sugar making to extend late into the winter will be started.

Importance of the sugar industry in Utah and Idaho is now fully realized by the people of the two states, who count this as the chief manufacturing line of the intermountain country. Millions of dollars are paid out each year not only for sugar beets but also for the labor necessary to change the beet content to the pure crystal sugar that has become the favorite of the entire west and a large portion of the east as well.

"The people of Utah and Idaho are beginning to realize the value of buying home products," said an officer of the Amalgamated Sugar company a short time ago. "We can notice a material difference in the amount of sales in the intermountain country, the home trade, year by year. But that is exactly as it should be, for the home products are equal to any that are imported and are considerably cheaper, too. There are a number of reasons why a person should buy goods made in the intermountain country. First, the goods are better; second, the goods cost less; third, the home-goods buyer is supporting home industries that assist in building up the country for the benefit of all; fourth, the money that is spent at home keeps circulating in local business channels, that sent away for goods seldom and usually never gets back."

"One could probably dwell on these various phases of the subject for some time but they are each so apparent that the people of the west all understand them and the meaning to their own pocketbooks and those of their neighbors."

"Now what applies to Utah and Idaho products in general applies especially to the sugar industry, because it is the intermountain country's largest. The companies in the sugar business are spending millions of dollars each year for sugar beets, for labor and for skilled help in factories, warehouses and offices. The money paid for home sugar all remains at home, the companies are home companies, using home labor, home material and home distribution. The people realize there is no use in sending those millions out of the country, to buy sugar that is not as good and that costs more."

"Naturally the value of the sugar industry is most felt at the time of the beet harvest but that benefit is one that extends throughout the entire year. The consumer simply gets a little more benefit each week for himself when he buys home sugar, from home dealers and aids the home farmer, the home laborers and workmen, the home merchants and the home manufacturers. Everyone gets the benefit."

## MOUNTAIN BRAND



Ham and Bacon, with their savor, just the right taste, with the right amount of lean meat, are now the favorite brand of smoked meats for many, many homes in the western states. MOUNTAIN BRAND Lard, formerly known as the Gold Leaf, has also been thus established as a standard in the west.

"The Favorite in Western Homes"

## BUILDING OGDEN PAYROLLS--

is a specialty of ours—300 contented union workers are employed the year 'round in the manufacture at Ogden of—

"A new pair if they rip"

—what more could we say of the quality of these superior Ogden-made overalls and work-clothes?

JOHN SCOWCROFT & SONS CO.  
Ogden, Utah.



## BUY IT BECAUSE IT'S BETTER

BANQUET COFFEE is the only coffee roasted in Ogden, but that is not the only reason for its superior merit, delicious flavor and all-around goodness. We ask you to buy and try Murphy-Hardy coffees and judge them on merit strictly. You are sure to like them because the bitter tannin chaff is removed. They are rich and fragrant in the cup.

The best your grocer can deliver.

IMPORTED, ROASTED AND BLENDED BY  
**MURPHY-HARDY CO.**  
OGDEN, UTAH.

WHEN YOUR MERCHANT TRIES TO SELL YOU

## CANDY

THAT IS NOT MADE IN **OGDEN**

Push it back on him, and ask the name of the town he is making HIS living in.

DEMAND—SHUPE-WILLIAMS' CANDY  
And Take No Other—

It's the Best Made.

Buy the Cement that is Best by Test



Trade Mark Made by the

Ogden Portland Cement Co.  
Ogden, Utah.

## THE BEST

is always made in Ogden

## "DELICIA"

Costs more, but worth it.

we make it

## BROWNICE CREAM

COMPANY

Phones 315-316.

Cement That Stands the Test—

## Red Devil

The Rock Cement Sold by every dealer in Ogden

Union Portland Cement Company

Gen. Office: Ogden, Ut.

## YOUR PAY ENVELOPE

is benefitted every time that you buy a home product. So are those of many others living in Ogden and vicinity, for the money spent keeps in circulation at home.

## BUY HOME SUGAR

and by so doing you are not only aiding in the building of payrolls but are also securing the very best sugar that is produced—100 per cent pure, 100 per cent good and cheaper than the foreign kind. You will find that it meets the needs at this season of the year, the canning time.

## YOUR GROCER CAN SUPPLY YOU

## THE SMITHSONIAN BUSINESS COLLEGE

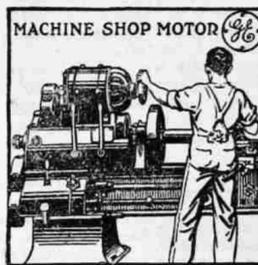
IS AN OGDEN INSTITUTION—Let us prepare you to be a Pay-roll Builder. For information call phone 456.

## DON'T--

let them sell you something "just as good" that is made in another state, make them show you the "Ogden made" Underwear and Knit Goods.

## THE UTAH KNITTING CO.

Factory 2349 Grant Ave., Ogden, Utah.



## ELECTRIC POWER!

The cheapest, most efficient and **DEPENDABLE** power for industrial use—Our engineers will be glad to submit plans and estimates without charge or obligation.

## UTAH POWER & LIGHT CO.

"Efficient Public Service."

## Brooms

We employ broom specialists.

C. Tillotson & Sons,  
Ogden, Utah.

AWNINGS—AUTO TOPS—SEAT COVERS—AUTO UPHOLSTERING—TENTS AND WINDOW SHADES, all made in OGDEN. Let us give you our figures.

## UTAH AWNING & AUTO TOP WORKS

John Hoxer, Jr. 415 23rd St.

## THE CUTS USED ON THIS PAGE

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We Sell Signs Built in Ogden.  
**ELECTRIC SERVICE CO.**

Sales Offices:  
Ogden, 425 24th St.  
Salt Lake, 136 E. 2nd. So.