

DECLARES ALASKA OFFERS VERY RICH FIELD FOR TRADE

Judge C. S. Hannum, who is known as an authority on Alaska affairs, says that San Francisco merchants are making a great mistake in not pushing their trade into the north country. Alaska, he says, offers tremendous opportunities in trade, and unless San Francisco has such a great commerce with the East that she can bear no more, she is letting slip by a golden pathway to commercial superiority. Seattle has taken advantage of the northern opportunities, he states, and has been steadily growing on account of it. "Wake up!" is his warning cry to the merchants of San Francisco.

"Wake Up" Is Judge Hannum's Warning Cry.

Merchants of San Francisco Are Warned.

BY JUDGE C. S. HANNUM.

It appears to many of the Alaska people that the wholesale men and transportation companies of San Francisco have not directed their attention to the rapid growth and expansion of the Alaska trade and commerce in all of its branches. However, they may have given it all the consideration they think it deserves and prefer to employ their energies in expanding the trade and commerce of San Francisco with the other non-contiguous territories of the United States lying to the Westward and in the Orient. If the latter fields are sufficient to absorb the business energies of San Francisco and satisfy her business men's desires for commercial expansion and trade, then they may ignore the Alaska field.

But the business men of the younger and rapidly growing city of Seattle have been exerting every effort to secure and retain the Alaska trade and commerce; this effort on their part has resulted in the upbuilding of a busy, thriving city, which bids fair to become in a few years the metropolis of the Pacific Coast unless the business men and transportation companies of San Francisco awake from their apparent lethargy. Not only the business men and press of Seattle are active in the affairs of Alaska, but the representatives of the State of Washington in both houses of Congress are alive to the rapidly increasing trade and commerce with that Territory and the development of its many resources and the incalculable benefits that the whole State of Washington will derive if it secures and retains that trade; and they are taking an active interest in furthering the much needed legislation for that Territory, which has been so ineffectually neglected by the American Congress.

The purchase of Alaska was characterized at the time as "Seward's folly." It was then generally thought to be a country about as barren as ice and snow, and only inhabitable by the moss-eating reindeer, some fur-bearing animals and a few Eskimos, who clothed themselves in the skin of the reindeer and subsisted principally upon seal and whale blubber. It is a lamentable fact that the great majority of the adult population of the United States and a considerable number of those who live in California and some of the members of Congress are to-day imbued with the same idea about Alaska.

By the persistent efforts of the pioneers who are exploring that vast empire and developing its many resources and demonstrating to the world that it possesses immeasurable wealth in gold, copper, iron, coal and granite, besides containing within its boundaries vast tracts of valuable timber and many fertile valleys, greater in extent than the combined area of the Sacramento and San Joaquin valleys of this State. Considerable has been brought to comprehend in a measure the commercial importance of Alaska. Several members from both branches have visited there within the last two years, all of whom became its friends and have since taken an active interest in furthering its welfare.

In writing this communication, it was not my intention to refer to the political or legislative needs of Alaska, but rather to call attention to its rapidly expanding commercial importance.

To-day Alaska has a permanent white population of about 50,000, composed of the most active, intelligent and industrious of American citizens, possessing the true American pluck and energy, who may be likened to those brave, fearless and courageous men who were first attracted to California by the discovery of gold and afterward founded this great State.

BIG FIELD FOR TRADE.

These 50,000 people are all consumers and if the business and transportation men of San Francisco will take the time to examine the monthly summary of commerce and finance they will find that during the last year they purchased from the United States three times as much as the 500,000 people living in the Philippines, and these energetic pioneers of Alaska have discovered and unlocked the storehouse of mother earth and taken therefrom sufficient of her treasure to more than pay for the \$5,000,000 worth of supplies purchased from the United States during the year ending October 1, 1905.

Some interesting facts concerning the resources and development of Alaska may be gleaned from the report of the Senate Committee on Territories, from which a subcommittee, consisting of Senators Dillingham, Burnham, Nelson and Patterson, visited Alaska during the summer of 1903 and made a thorough examination of existing conditions and her resources. Their report was made to the United States Senate January 12, 1904, in which may be found the following figures and statements:

"The resources of Alaska are indicated in part by the fact that since the ce-

POSTUM CEREAL

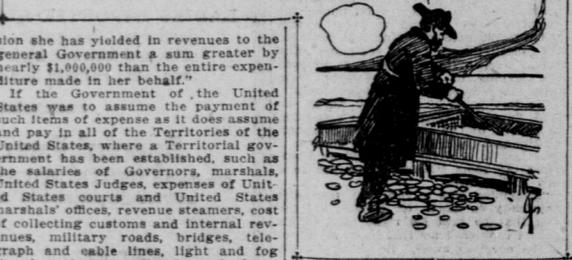
It's There!

Every cup of coffee contains that thing which forces the heart beyond its natural beat.

POSTUM

restores its normal action.

"There's a Reason."



ALASKAN WHO URGES SAN FRANCISCO TO AWAKEN TO IMPORTANCE OF TERRITORY'S TRADE.

tion she has yielded in revenues to the general Government a sum greater by nearly \$1,000,000 than the entire expenditure made in her behalf."

If the Government of the United States was to assume the payment of such items of expense as it does assume and pay in all the Territories of the United States, where a Territorial government has been established, such as the salaries of Governors, marshals, United States Judges, expenses of United States courts and United States marshals' offices, revenue steamers, cost of collecting customs and internal revenues, military roads, bridges, telegraph and cable lines, light and fog signal stations, supplies for and education of native inhabitants (properly paid for by the Territory), all of which have been charged to Alaska, as shown by the table of expenditures, which constitute a part of the Senatorial report, there would stand to the credit of the Treasury of the United States \$5,000,000 derived from the revenues collected from the industries of that great empire above the expenses properly chargeable to her, which sum in all fairness and justice to the inhabitants of Alaska should be made immediately available by Congress for internal improvements. It is further stated in this report that the nation has been enriched by the fur industry of Alaska to the extent of \$2,000,000; by its fisheries, \$50,000,000; and that the output of gold since 1898 up to the time of the Senatorial visit of 1903 has been more than \$31,000,000, which amount does not include any gold taken from the Dawson or Atlin country.

FIGURES SHOW WEALTH.

The following statement was taken from the monthly summary of commerce and finance for July, 1905:

Alaska, for which the United States paid \$7,200,000 in 1867, has since that time supplied furs, fish and gold to about \$150,000,000 in value, about equally divided. That the investments of capital from the United States in Alaska are to-day about \$25,000,000, and that the shipments of merchandise now aggregate about \$10,000,000 per annum."

Since that time there has been a marked increase in the gold production and in the development of the copper and the mines, and the increase in trade has been equally great incident to the increased development. Extensive development work was carried on during the past mining season on the Seward Peninsula, of which Nome is the center. Large dredging machines were constructed to work the gravel bars of the larger streams, some of these machines having a capacity of handling 4000 cubic yards of gravel every twenty-four hours. There are also two power stations, each about sixty miles of ditch of large capacity, constructed for hydraulic mining purposes, and a greater number of miles of ditch have been surveyed to be built next season in that immediate vicinity; there are also two power stations that have been surveyed to be constructed next season in the Fairhaven precinct, which lies north of Nome, each about forty miles in length; the estimated cost of both ditches is \$150,000. About seventy-five miles of railroad will be built next year from Nome and Port Clarence into the interior to meet the demands for better transportation facilities from the seaboard to the different valleys and settlements on the Seward Peninsula. Extensive railroad building is now being carried on along the southern coast. The Alaska Central Railroad, starting from Seward, will connect the southern coast with the great Yukon River via Fairbanks. About sixty miles of this route are completed, and there are now employed in its further construction about 2000 men. This road will open up a vast country, rich in gold and copper, the Fairbanks district alone yielding \$2,000,000 worth of gold annually, and will render accessible extensive agricultural valleys, well watered and timbered, and equal in extent to the entire agricultural area of California. The Copper River and the Yukon River and about 500 miles eastward of the Alaska Central. This road will reach the enormous deposits of copper in the interior, and likewise cross great fertile valleys capable of sustaining many thousand farmers, who will surely follow the miners in Alaska the same as they did in California and the great mining States and Territories in the West. In view of these extensive enterprises to be carried on during next year and the increased activity in the development of the mining industry, it is conservatively estimated that the Alaska trade with the United States will reach the \$25,000,000 mark during the next year. The completion of these railroads will furnish shipping facilities for the apparently inexhaustible copper ore which is found throughout that portion of Alaska and the amount that will be ultimately shipped will only be limited by the world's demand for that metal. They will also greatly facilitate the exploration and development of the extensive coal and oil fields of that section.

SHIPMENTS ARE HEAVY.

During the nine months ending September, 1905, shipments of domestic merchandise from the United States to Alaska amounted to \$11,276,010; of which there was shipped from Seattle \$9,177,713, from San Francisco \$1,501,520, from Oregon ports \$14,725.

During the same period domestic merchandise shipped from the United States to Hawaii was of the value of \$8,880,630, and to Porto Rico \$10,978,528, to the Philippines \$4,832,441.

It will therefore be observed that the shipment of domestic merchandise from the United States to Alaska exceed in value by nearly one million dollars during the last nine months that which was shipped to any of the other non-contiguous territories of the United States.

Since July, 1897, more than one hundred and twenty-five million dollars in gold has been received in Seattle from Alaska and the Canadian districts of Dawson and Atlin. More than one hundred millions of this amount passed through the United States assay office at that place, and a great bulk of it was spent there.

The energetic business men of Seattle are thoroughly alive to the importance and value of the Alaska trade and commerce and are putting forth every effort to promote its growth and retain it. The fifteen-story Alaskan building at the corner of Second and Cherry streets, the highest business block on the Pacific Coast, in which the Alaska Club, a business men's association, has large and commodious quarters and where all Alaskans are made welcome, the new Stander Hotel and several other large and imposing business blocks testify to the rapid growth of Seattle, and all of them are the results of the benefits derived by that city from its trade with Alaska. There is another important factor to be considered in connection with the Alaska trade. Travel naturally follows the course of trade and commerce. In a word, people go where they trade. Nearly five thousand people embark for Nome from Seattle each year, and return there again in the fall, and for several weeks prior to leaving for the north and upon their return they throng the hotels of that city and spend hundreds of thousands of dollars. Other thousands embark by different lines of steamers for Seward, Valdez and other points along the southern coast of Alaska, and yet other thousands annually travel the greatest and most picturesque waterway of the world, the Alaskan coast, that threads its way along the southeastern coast of Alaska to Juneau, Treadwell, Skagway and many other small towns and settlements, each one of which is annually increasing its trade with Seattle.

PROSPECTS ARE GOOD.

As above stated, it is conservatively estimated that the trade with Alaska will reach the \$25,000,000 mark during the coming year, and that in ten years it will have passed the \$100,000,000 mark annually, and the large fleet of vessels now plying between Seattle and the different points along the Alaskan coast will be increased accordingly, unless the people of San Francisco awake to the fact that a mighty empire is being developed at her gateway, the fruits of whose commerce is now being absorbed by a rival city. The business men of San Francisco must go to Alaska and deal fairly with its people if they would secure its large and rapidly increasing trade. Alaska will never come to you. Since the great gold discoveries were made during the years 1897-9 a few steamers have been sent there from San Francisco, most of these, however, have gone by the way of Seattle, and it is difficult to the world that the only way San Francisco could trade or do business with Alaska was through Seattle. California, like Oregon and Washington, produces breadstuffs, fruits, vegetables, livestock, oats and barley, enormous quantities of which are annually consumed in Alaska, and the demand for these products as well as for manufactured goods, machinery and railroad supplies, will be increased within the next decade; all of which will be paid for from the miner treasury of Alaska.

The Seattle business men, appreciating the benefits accruing to that city and their State at large from the Alaska trade, are exceedingly jealous of it and are putting forth every effort to checkmate competitors by extending to the Alaska people every courtesy and attention. The organization and maintenance of the Alaska Club above referred to, the active interest displayed by the Chamber of Commerce, the Commercial Club and the press of that city in all matters in which the Alaskans are interested are proof of the value they place upon that trade. They are now actively engaged in preparing to hold in Seattle an Alaskan Exposition in 1907 for the exploitation of Alaska resources, and if they succeed in securing the co-operation of the Alaska people the benefits to Seattle will be very great. Congress at its present session will be asked to make an appropriation in aid of the enterprise.

The trade, commerce, population and

CROOKS HAVE A BUSY TIME

Two Men Make Reports to Police of Being Held Up and Relieved of Money

BURGLARS ARE ACTIVE

Houses and Stores Throughout City Visited, but Nothing of Much Value Taken

Reports of men being held up and others having their residences or stores visited by burglars were made to the police yesterday by William Allison, a two-time man on the steamer Curacao, was approached by a colored man shortly after 1 o'clock yesterday morning at Drumm and Clark streets. The colored man pulled a revolver out of his pocket and pointing it at Allison's face ordered him to throw up his hands. Allison promptly obeyed and was robbed of \$25. He described the footpad as about 30 years of age, with a scar under his right eye.

E. W. Henry, a teamster living at 42 Central street, reported that on Saturday night, about 6 o'clock, he was walking along Harrison street and when near the Santa Fe railroad yards three men approached him. Two of them grabbed him from behind and the other struck him on the head with a brick. He was unable to give an accurate description of the robbers.

Joseph Schner, 1776 Fifteenth street, reported that his residence was entered by burglars on Monday afternoon by prying open a rear window. The house was thoroughly ransacked and women's dresses and other apparel valued at \$60 and a gold watch valued at \$25 stolen.

Arthur Eddington, 688 Howard street, reported that on Saturday night and on Monday night and coin and clothing of the value of \$25 stolen.

Bennie Stedler reported that shortly after 2 o'clock yesterday morning he found a stranger in his room at 183 Russ street in the act of striking a match. Stedler asked him what he wanted, and without replying the man ran out. A sack coat and 90 cents were missing.

Marion Silva reported that his butcher shop at 302 1/2 Twentieth street was entered early yesterday by forcing the front door open with a jimmy. An examination showed that the only thing stolen was a cleaver.

The real estate office and jewelry store at 149 Haight street was entered by burglars late Monday night, but they must have been scared away. Policeman Celnar found the door open and notified M. E. Carroll, the proprietor, who, after an examination, said that nothing appeared to have been stolen.

The basement of a new building at Howard and Twenty-sixth streets was entered by pulling a board out on Monday night and several painters' tools were stolen.

Military Selg.
I. E. Connor, 226 Post st., is offering a line of military at greatly reduced prices.

SOCIETY ASKED TO TAKE CHILDREN FROM MOTHER.
Mrs. O'Dougherty Takes Her Son From Asylum on Pretense of Seeing Dying Father.

M. J. White, secretary of the Society for the Prevention of Cruelty to Children, received a letter yesterday from Mrs. E. E. Font, 316 Third street, stating that Mrs. Katherine O'Dougherty was living at that place in an intoxicated condition and was unfit to take care of the two children she had with her. White sent an officer to the house to seize the children, but the woman was gone, taking them with her. He has also given orders for an older child to be seized wherever it can be found.

Mrs. O'Dougherty first came before the public when her husband was arrested for throwing the infant against the ceiling twice and breaking its leg. The woman at the time was badly injured, and both mother and baby were sent to the Emergency Hospital for treatment. The two other children, Katie, aged 12, and Johnny, aged 4, were sent to orphan asylums, the latter to the Mount Zion Infant Shelter.

The mother, it is alleged, went to St. Joseph's, and, after telling a pitiful story about her husband, who at that time was being held in the insane ward of the Central Emergency Hospital, secured Johnny by leading the authorities to believe that O'Dougherty was on the point of death and wanted to see the child for the last time. That evening, when the boy was not brought back, a search was made for the mother, but she was not to be found. White will ask the court to give him charge of the infant, as well as the boy, Johnny.

wealth of Seattle cannot at the present time be compared with that of San Francisco. But her greater and rapidly improving railroad facilities and the enormous benefits she is deriving from the Alaska trade will soon place her in a financial and commercial position to become a successful rival to San Francisco in the trade and commerce of Hawaii, the Philippines and the Orient.

END NO TRACE OF OTT'S COIN

Police Here Puzzled Over Alleged Conduct of Deputy Marshal at Albuquerque

DEMAND EXPLANATION

Mayor and Chief of Police Both Asked to Use Every Effort to Clear Up Mystery

Chief Dinan and Captain Burnett are puzzled over the case of John H. Ott, who was brought back from Albuquerque on Sunday morning by Detective Freeman on a charge of carrying him with grand larceny in stealing \$1100 currency from his friend Frank Johnson on November 21.

Ott made a statement on his arrival here that the \$1100 had been placed by him in a shoeblacking bottle and secured in a woodshed in the yard of Deputy Marshal Jordan's house at Albuquerque under a dog's house. A dispatch to that effect was sent to Thomas McMillin, Chief of Police there, and a reply was received on Monday night as follows: "No dog house on Jordan's place. Have dug up ground in the only shed there, but cannot find money."

Yesterday Ott made a further confession to Detectives Burnett and Freed. He said that the currency was placed in the shoeblacking bottle, and he and Jordan went into the shed in Jordan's yard and in a corner where there was a piece of canvas or cloth nailed against the wall, forming a triangle and used for the protection of Jordan's dog, Jordan dug a hole, placed the bottle containing the currency in it, and covered it up. Ott said Jordan told him that the bottle would remain there until Ott returned for it. Ott added that the reason he had not taken this confession before was he did not want to implicate Jordan.

Copies of this confession were sent yesterday to Mayor Frank McKee of Albuquerque and Chief of Police McMillin with a request that every effort be made to find the \$1100 and demanding an explanation of Deputy Marshal Jordan's peculiar conduct.

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We never were better prepared to supply you than now. Pictures, frames in wood and metal, pyrography, cutlery, cameras, pocket watches, jewelry, leather goods, cutlery, cards and fancy stationery. Better come and look. We'll not urge you to buy—the goods will do that. Sanborn, 441 & 443 Market street.

BODY OF NOTED CHURCHMAN COMES HOME ON MANCHURIA

Rev. Daniel Shepard, known as the "Wheel Chair Evangelist," is suddenly Stricken in Honolulu.

When the Manchuria sailed into port yesterday it brought back to his native land the body of Rev. Daniel Shepard, who died quite suddenly in Honolulu on November 25. Mrs. Shepard and Mrs. Yarrow came with the body. They will go to Granville, Ohio, where the burial will take place.

Rev. Mr. Shepard was known all over the United States as the "wheel chair evangelist." He was a Baptist, and, because of an injury, he was always wheeled about. Undaunted by this affliction, he studied long and became one of the greatest Bible teachers and evangelists in the United States. He had just finished eight weeks of work in Honolulu when he was stricken.

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