

Placer Locating Has Big Profits

Government it is necessary to perform assessment work to the extent of \$100 a claim a year. On the basis of 1877 claims this calls for assessment work by the State to the extent of \$18,770,000. The State has only \$1,877,000 a year, or something more than \$250,000 in a period of five years. What assessment work has been done on the Yards lands? Albery considers to be far from a qualification for holding down mines for patenting.

JUROR DENOUNCES HEALTH BOARD.

Calls Civic Body a Fake When He Hears of Condition of Camps

"With all deference to the Board of Health, I have no confidence in it. It is a fake. The bubonic plague was a made-to-order scare so that the board might increase its budget."

This is Grand Juror Luther Wagoner's public opinion of the Board of Health of San Francisco. He gave utterance to his feelings yesterday afternoon when he, with Myrtle Cerf and Dr. Edwin W. Joy, composing the committee from the Grand Jury, met with Rudolph Spreckels and talked over the sanitary condition of the refuge camps.

Rudolph Spreckels said that the permanent camps were under the charge of the relief committee and that the health conditions there were almost perfect. But in the outside camps, those camps not connected with the relief stations and which Spreckels declared came under the supervising hand of the Board of Health alone, he said disease existed in alarming proportions. This was the revelation which brought about Juror Wagoner's heated criticism.

"The employes of the Board of Health doing the work of correcting the unsanitary conditions in the camps are for the most part unfit for any position. They are loafers," went on Rudolph Spreckels.

GASTON FEARS EPIDEMIC.

"I am astonished that we have had no epidemic," interposed Major Gaston, who had been called into the conference. "The conditions in the outside camps are frightful."

But the Board of Health is not to blame for the bad conditions, said Cerf, who was the only champion of the board. "It has no authority to spend money. The members seem to be up in the air. There is evidently a division of authority between the relief corporation and the Board of Health, and so health conditions in the outside camps have gone from bad to worse until now they are frightful."

"There is no division of authority," contradicted Spreckels warmly. "The Board of Health has the right to supervise the sanitation of the camps. The camps are just like a household. It is the household that has an unsanitary place the Board of Health makes him clean it up. The Board of Health seems to be doing nothing toward making the outside camps clean up. They are independent of the relief corporation. We made our camps clean up when we went after the war. We got rid of the soup kitchens? Let the Board of Health get to work and do something."

The upshot of all the discussion was that the Grand Jury committee decided to call upon Dr. Ward, president of the Board of Health, today and discuss with him the sanitary condition of San Francisco. A course of action will be determined upon whereby the outside law camps should be made to banish disease traps and clean up in a satisfactory way.

OUTSIDE CAMPS FILTHY.

It is these little independent camps which are the most troublesome to the city authorities. Hundreds of refugees are camped about on vacant lots without any supervision whatsoever. They do not apply for relief, they do not clean up their camps as they please and they are consequently breeders of disease. Typhoid fever has broken out in these camps in such a threatening scale that an epidemic will become a matter of course unless the Board of Health takes summary action.

Major Gaston reported on the general conditions in the camps. He said that there were now 18,000 persons in the permanent camps and about 10,000 in outside shacks. Gaston replied to Cerf's charge that he had been interfering with camp doctors by an emphatic denial.

It is proposed that the camp commanders be given power to discharge employes about the camps selected by the Board of Health if their work is not satisfactory. This action will probably be acceptable to the Board of Health.

Steinman Jury Is Secured.

The jury in the Steinman case was completed yesterday and the taking of testimony will commence this morning. The jurors are Charles C. White, Henry C. Cramer, Charles Westminter, George Larson, William J. Ramsay, Patrick J. Mahoney, William McCormick, James Flood, D. W. H. Lohsen, Patrick Foley, Frank Mulner and Nels Ossen.

To Regulate Oakland Signs.

OAKLAND, Aug. 9.—Mayor Frank K. Mott announced yesterday at the regular meeting of the Board of Public Works that he was preparing an ordinance for representation to the City Council, regulating signs used by merchants in this city. It is the intention of the Mayor to improve the appearance of the business district of the city by determining the character of signs, both electric and wooden, which may be used in commercial advertising.

Attacked and Robbed.

OAKLAND, Aug. 9.—Victor Johnson, residing at 250 Washington street, San Francisco, reported to the police yesterday that he had been knocked down and robbed of \$100 by two men at the foot of Clay street. Johnson, who is a pair, who were strangers to him, and after having had several drinks with their victim the pair enticed him down a side road. After leading him among some boxcars they attacked and robbed him.

Sues to Recover Insurance.

OAKLAND, Aug. 9.—George H. Strong, assignee of the firm of Dewey, Strong & Co., today brought suit against the National Fire Insurance Company of Hartford, Conn., to recover \$2000 alleged to be due on an insurance policy. He alleges that the firm held a policy for that amount on the premises at 330 Battery street, which were destroyed in the fire, and that the money has never been paid.

New Pastor for Church.

SANTA CRUZ, Aug. 9.—The Christian Church of Santa Cruz has called the Rev. de Jarnett, late of Canton, Mo., to the pastorate. The call has been accepted and the young minister will commence work at once.

POWERFUL APPEAL MADE FOR FELON.

Influential People Ask Governor of Texas to Pardon a Life Termer

AIDS A MURDERER

SPECIAL DISPATCH TO THE CALL.

AUSTIN, Texas, Aug. 9.—A powerful appeal has been made to Governor Lanham, from influential people through Texas and West Virginia to grant a pardon to W. J. Dent, who is serving a life sentence in the State penitentiary at Huntsville for having forged the pardon of George Isaacs, another convict, who was serving a life sentence for murder. Dent belongs to one of the most prominent families in West Virginia.

Dent was serving a two years' term in the Texas penitentiary when he became acquainted with Isaacs. He was in for forgery and Isaacs suggested that his adept use of the pen might give him (Isaacs) his liberty. Isaacs had rich relatives and it was arranged that Dent succeeded in the job he would be paid \$10,000. Dent began work on the scheme as soon as he was released from prison. He came to Austin and called at the office of Governor Sayers. He used an assumed name and claimed to be a cattleman from Montana. He stated that his object was to offer a protest against a certain convict's pardon. This convict was formerly a Montana cowboy and application for his pardon was pending. Dent obtained access to the pardon records and got hold of a blank pardon. He filled this out, stamped it with the State seal, signed Governor Sayers' name to it and mailed it in an official envelope to the executive office. It reached the superintendent of the penitentiary at Huntsville in the usual regular way of all pardons, and there was no suspicion that it was not legal in every way.

But for the fact that Isaacs returned to his old haunts in the Texas panhandle, where he was seen by friends of the man whom he had murdered, the fact that his pardon was forged might never have been discovered. One of the murdered man's friends wrote to Governor Sayers, protesting against the pardon and inquiring who signed the application for Isaacs' release. An examination of the records of the Governor's office showed that no pardon had been issued.

After a chase of several weeks Dent was finally captured in Arizona, and was tried for being accessory to the murder of which Isaacs was serving a life sentence. The feelings against Dent were strong, and he was convicted of the alleged crime and sentenced to the remainder of his natural life.

Dent claims that he received only a few hundred dollars of the \$10,000 which was promised him for securing Isaacs' liberty.

HARRY THAW QUARRELS WITH PRISON CATERER

Slayer of Stanford White Intends to Leave Prison

NEW YORK, Aug. 9.—Because he was not furnished a knife and fork with the meal sent to him Harry K. Thaw quarreled with the prison caterer who has been supplying him with food.

Thaw's breakfast today consisted of plain prison fare. He ordered his luncheon from a nearby hotel. The caterer said that Thaw insisted upon having a knife and fork, though knowing that it was against the prison rules to give them to prisoners charged with capital offenses. He said that Thaw complained so often to him he determined to serve him no longer.

CLOUDBURST ON CENTRAL PACIFIC DESTROYS TRACK

Half a Mile of the Right of Way Washed Out Between Floriston and Mystic

TRUCKEE, Aug. 9.—A cloudburst between Floriston and Mystic washed out about half a mile of the Central Pacific track. The storm took place at 8 o'clock this evening. A wrecking crew and all available men have been dispatched to the scene. Trains will be delayed for many hours. This is the second cloudburst within two weeks. The prior one also destroyed considerable track.

Vallejo Dies at Bremerton.

VALLEJO, Aug. 9.—News has just been received here of the death at Bremerton, Wash., of C. A. Douglas, formerly a well known resident and a native of Vallejo. The deceased was for years employed at the Mare Island navy yard, but a few years ago was appointed foreman laborer at the Puget Sound navy yard. He was prominent in politics and fraternal circles in the north.

Shipkeepers Denied Half Holiday.

VALLEJO, Aug. 9.—The shipkeepers who do patrol duty on the ships out of commission in the various navy yards have been denied the summer season Saturday half holiday allowed to all of the other employes of navy yards throughout the country. The Secretary of the Navy has ruled that this order does not apply to shipkeepers.

Standard Oil Company Appeals to President.

Sends Ex-Senator Jones of Arkansas to Oyster Bay to Plead Its Cause.

Leases in Indian Territory the Subject Matter of the Conference.

OYSTER BAY, L. I., Aug. 9.—President Roosevelt has been appealed to by the Standard Oil Company in the matter of its controversy with the Department of the Interior regarding oil line leases in the Indian Territory. Former Senator James K. Jones of Arkansas, representing the company in a legal capacity, and Mr. Barnsdale of Pittsburgh, representing the company directly, were callers at Sagamore Hill today. They arrived on the morning train, and after spending several hours with the President, returned to New York in an automobile. Both declined to discuss the object of their visit. Mr. Jones said the call related purely to a matter of business and refused to say what results were achieved.

The oil lease controversy in the Indian Territory has been a matter of lively contention before the Department of the Interior for some time, and the status of these leases was made the subject of protracted consideration by Congress in the recent Statehood legislation.

Chicago, Aug. 9.—A large number of subpoenas were issued today for witnesses to appear before the Federal Grand Jury, which will convene next Tuesday to take up the Standard Oil Company investigation. The processes were for the same railroad officials who were called yesterday before the jury now in session. No new subpoenas were issued.

STRONG CASE OF PERJURY MADE OUT BY GOVERNMENT

Oregon Farmer Who Tried to Protect Fraudulent Homesteader Is Himself in Peril of Prison

PORTLAND, Or., Aug. 9.—At the trial in the United States District Court of C. E. Barnard, a well-to-do stock-raiser of Wheeler County, this State, charged with having perjured himself by swearing that Charles A. Watson had lived on his homestead claims and pasture several head of horses on his place. The Government also introduced evidence to show that Watson's cabin had neither floor, door, window nor stovepipe, and his claims and pasture several head of horses on his place. The Government also introduced evidence to show that Watson's cabin had neither floor, door, window nor stovepipe, and his claims and pasture several head of horses on his place.

Applications for Building Permits

Applications for building permits were filed yesterday by the Enterprise Realty Company to erect a three-story brick building on the north side of Market street, 475 feet east of Marshall square, to cost \$23,264; Pacific Ceyral Association, north side of Bay street, near Taylor, \$55,000; Mrs. C. Andrew, Mission street, near Seventeenth, \$12,255; J. Winkate, northwest corner of Polk and Sacramento streets, \$12,000; M. Meyer Estate Company, southwest corner of Mission and Sixth streets, \$19,500; H. E. Holmes Company, Clementine street, near Fourth, \$19,500; Isaac Upham, northeast corner of Pine and Battery streets, the old site of Poynt, Upham & Co., \$30,000.

Grand Jury to Meet.

The Grand Jury will meet this afternoon in Judge Graham's courtroom and will resume its investigation of insurance matters. Henry C. Quinby of The Eagle will before the body and subpoenas have been drawn up for John Doe Henry of the London and Lancashire, also the representatives of the German of Freeport and the Transatlantic, and if the police have succeeded in serving the papers, these men will be catechized by the inquisitorial body at today's session.

Schumacher Has New Position.

The Southern Pacific freight officials have received private advice to the effect that Thomas M. Schumacher, former traffic manager of the Oregon Short Line and for many years connected with the Union Pacific road, is soon to go to the El Paso and Southwestern road as manager of its traffic interests. Schumacher has for some time been traffic manager of the United States Fruit Company, with headquarters in New York.

Death of Spanish Aeronaut.

SAINT JEAN DE LUZ, France, Aug. 9.—Senior Duro, the Spanish aeronaut, died here today of typhoid fever.



READY TO CONTEST WILL OF KEARNEY.

When M. Theodore Kearney, the eccentric raisin grower of Fresno County, died suddenly in May last it was supposed that no kin survived him in this country. In fact, his will so inferred, for it bequeathed his fruit properties in Fresno to the California State University to be used as an experimental station to bear his name.

Denise Kearney, once famed as a sand lot agitator in San Francisco, has stepped forward with claims of relationship to the former master of Fruitvale Farm and prepared to demand of the courts a share of the raisin grower's estate. Denise Kearney has made public the fact, which few knew, that he is a cousin of the deceased Kearney.

He admits that his attorney, William M. Cannon, is preparing a suit to set aside the provisions of his cousin's will and expresses confidence in being able to thoroughly establish the kinship which M. Theodore Kearney was never willing to admit. Under the law of California but one-third of an estate can be bequeathed to any charitable organization, and it is this section of the Civil Code which Denise Kearney proposes to invoke the aid of to further his proposed litigation to a successful end if possible.

His suit will prevent the agricultural department of the State University from acquiring any title to the Fruitvale farm for at least several years unless some compromise is effected.

New Insurance Suits.

Phillip I. Manson and Lloyd S. Ackerman brought suit yesterday against the North German Fire Insurance Company of New York for \$1500 on a policy to cover a law library and furniture destroyed at 322 Market street. Arthur B. Rice seeks to recover from the Franklin Fire Insurance Company the sum of \$1000 on a stock of liquors and cigars at 135 Second street.

The Williamsburgh City Fire Insurance Company was sued yesterday by Samuel L. Goldstein, who had a \$4000 policy on a six-story building, the Hotel America, 340-346 O'Farrell street.

POLICEMEN QUELL FIRE.

Police and Thomas Kerrigan discovered a fire in the rear of the store occupied by Butler, Schultz & Co., wholesale milliners, on Geary street, near Larkin, last night at 9:30 o'clock. They broke in the door and after considerable effort extinguished the flames before the arrival of the department. The blaze originated from spontaneous combustion in a can of tar and rags. The damage was slight.

ANTIETAM FOUGHT IN MIMIC WAR.

Great Battle Re-enacted on the Banks of the Historic River Avon

UNION SIDE WINS

LONDON, Aug. 9.—The battle of Antietam, "without its mistakes," was re-fought today on the banks of the Avon as part of the maneuvers of the British army and was won by sheer force of numbers by the side representing the Northern army.

No larger force ever assembled on Salisbury plain than appeared today for this sham battle. The umpire was Lieutenant General Hamilton and among those present were Minister of War Haldane and John Burns, president of the local government board. Thirty-five thousand troops, regulars and volunteers, were engaged.

Major General Franklin commanded the Northern army and Brigadier General Allenby the Southern army. General Franklin's forces outnumbered those under General Allenby two to one. The operations lasted four hours.

General Hamilton, in delivering the verdict, said that to some extent the operations whitewashed the memory of General McClellan. He especially commended the work of the volunteers. Mr. Burns and Minister Haldane showed the greatest interest in the fine work of the volunteers, in view of the fact that the Minister of War's proposals for army reform combine the territorial defense of the United Kingdom to volunteer forces.

KANSAS CITY WINS LONG FIGHT FOR CHEAP GAS

Chicago Syndicate to Supply the Natural Article for Twenty-five Cents a Thousand Feet.

KANSAS CITY, Mo., Aug. 9.—Kansas City won its long fight for cheap gas when Major Beardsley today promised to sign the natural gas ordinance granting a franchise to a syndicate of Chicago capitalists. The franchise provides that as long as the supply of natural gas is reasonably accessible it is to be furnished at 25 cents a thousand cubic feet for domestic consumption and at 10 cents for manufacturing purposes. If the natural gas supply falls, then an artificial gas is to be furnished at 75 cents a 1000 cubic feet. The city may purchase at 25 cents a thousand cubic feet for domestic consumption and at 10 cents for manufacturing purposes. If the natural gas supply falls, then an artificial gas is to be furnished at 75 cents a 1000 cubic feet. The city may purchase at 25 cents a thousand cubic feet for domestic consumption and at 10 cents for manufacturing purposes.

PANAMA CANAL ZONE HAS A POPULATION OF 30,000

Blacks Outnumber Whites in All the Settlements, According to the Figures of Recent Census.

WASHINGTON, Aug. 9.—According to a census just taken by the Health Department of the Isthmian canal zone the population of the zone is about 30,000. In the city 15,111 of the inhabitants are natives of the Panama republic. Blacks outnumber the whites in all the settlements on the canal zone. In Colon there are 677 whites, 3965 blacks and 158 yellow persons, giving the town a population of 4901 and showing it to be far the largest town on the zone. Colon and Cristobal combined had 12,775.

The census taken in April of this year shows that the total number of white Americans on the entire Isthmus of Panama was 3264.

TWO CHAUFFEURS KILLED IN COLLISION WITH WAGON

Racing Car Crashes into Vehicle While Traveling Not Less Than Fifty Miles an Hour

NEW YORK, Aug. 9.—Two chauffeurs were killed, two injured and two escaped unhurt when a new racing car plunged into a farm wagon on Thomson avenue, near the Winfield crossing of the Long Island Railroad, in Queensburg tonight. The car is said to have been traveling not less than fifty miles an hour. The driver of the farm wagon was unhurt, as he leaped before the crash.

The men killed were William Walker, 23 years of age, and Harry Woodcock, both of New York.

HIS FIRST VACATION IN 38 YEARS OF SERVICE

SANTA CRUZ, Aug. 9.—Captain G. L. Anderson, local agent of the Pacific Coast Steamship Company, is to take his first vacation in thirty-eight years, during which time he has never lost a day. Taking advantage of the lull due to the seamen's strike, he will go to San Luis Obispo with his wife to visit his son.

Called Home by Death.

SEATTLE, Aug. 9.—C. J. Jepsen Bjorberg, the celebrated Danish orator, who is the representative of the Labor party in the Danish Parliament, was scheduled to speak here tonight, but upon receipt of a telegram stating that his daughter had died in Copenhagen he at once canceled all his engagements and left for home.

Sailing Orders for Surgeons

WASHINGTON, Aug. 9.—The following army orders have been issued:

Captain Clyde S. Ford, assistant surgeon, is relieved from duty at New York and will proceed to San Francisco and take transport about September 15 for Manila for duty.

Orders of July 21 are amended so as to direct Captain Eugene H. Hartlett, assistant surgeon, to sail from San Francisco for the Philippines about September 5.

PREACHER, BITTEN BY HIS OWN DOG, DIES OF RABIES

Violence of the Stricken Clergyman necessitates His Confinement in the County Jail.

MORRISTOWN, Tenn., Aug. 9.—The Rev. James Brady, a Baptist clergyman of Morristown, died last night in the county jail of hydrophobia. Brady was bitten by his own dog and in a few days developed symptoms of rabies, becoming violent.

Fraud in Grain Shipments.

TOPKA, Kan., Aug. 9.—J. W. Radford, State Grain inspector, who has just returned from a tour of investigation in Mexico, asserts that he found conclusive evidence that several Kansas City grain dealers substituted inferior grades of wheat after the State Grain Inspection Department had inspected and given grades on the grain in cars.

Moorish Tribes in Revolt.

MELLILA, Morocco, Aug. 9.—Beacons were lighted tonight calling the combatants of the different tribes to assemble. It is believed that a conflict with the forces of the Sultan will occur shortly.



STOVE Perfection

Richmond Ranges. Practical, economical, beautiful; high grade throughout. They're time savers. For stoves, fuel savers, neat design, rich nickel trimmings, glossy satin finish. A stove that always gives you always gives satisfaction. A stove that changes cooking and baking from a burden to a pleasure.

Two-Burner Nickel \$2.35
Plated Gas Stove
KITCHEN TABLES
A Whole Carload Just Received

STERLING FURNITURE COMPANY

SIXTH ST.—From King to Berry
Free Buses From Third and Townsend and Sixth and Mission.

The California Promotion Committee

(The State Central Organization)
HEADQUARTERS CALIFORNIA BUILDING UNION SQUARE.
Reliable information regarding the City and the State.
PHONE TEMPORARY 1640

PROPOSALS.

POSTOFFICE DEPARTMENT, Washington, D. C., July 27, 1906.—Proposals will be received at the office of the Secretary, Assistant Postmaster General, Postoffice Department, Washington, D. C., until 10 o'clock a. m., September 18, 1906, for the performance of mail service on the following routes:—
MOUNTAIN ROUTE, between the points and for the contract specified in the pamphlet advertisement of this date.
Boston, Mass. Pittsburg, Mo.
Borough of Brooklyn, Baltimore, Md.
In the City of New York, Cincinnati, Ohio.
New York, N. Y. Kansas City, Mo.
New York, N. Y. St. Louis, Mo.
Philadelphia, Pa. Chicago, Ill.
St. Louis, Mo.
Pamphlet copies of the advertisement may be obtained on application from the Postmaster at any city herein named or from the office of the Secretary, Assistant Postmaster General, F. H. HITCHCOCK, Acting Postmaster General.

SAN FRANCISCO, Cal., July 11, 1906.—Sealed proposals in triplicate will be received at the office of the undersigned, President of the San Francisco, until 11 a. m., August 11, 1906, and then opened at 10 o'clock a. m., August 11, 1906, for the purchase of electric fixtures in the hospital at the Presidio of Monterey. The Government reserves the right to reject any or all bids. Preference given to articles of American production, conditions of sale and quality of the goods to be furnished. All information required by the public service. All information and full information (Circular No. 223) may be obtained from the Chief of the Quartermaster's office, Presidio of San Francisco, Cal., or L. C. GLENN, Asst. Q. M. General, S. A. Chief Quartermaster, San Francisco, Cal.

SAN FRANCISCO, Cal., Aug. 7, 1906.—Sealed proposals, in triplicate, will be received here until 11 a. m., August 25, 1906, and then opened, at 10 o'clock a. m., August 25, 1906, for the purchase of electric fixtures in the hospital at the Presidio of San Francisco, Cal., according to specifications on file in this office. The Government reserves the right to reject any or all bids. Preference given to articles of American production, conditions of sale and quality of the goods to be furnished. All information required by the public service. All information and full information (Circular No. 223) may be obtained from this office or the office of the Quartermaster, Department of California, Presidio of San Francisco, Cal., or L. C. GLENN, Captain, Q. M. U. S. A., Acting Chief Quartermaster.

OFFICE Isthmian Canal Commission, Washington, D. C., August 3, 1906.—The Commission will offer for sale about 8000 tons of scrap iron and steel. Sealed proposals, in triplicate, for the purchase of this material will be received at the office of the General Purchasing Officer, Isthmian Canal Commission, Washington, D. C., until 10:30 a. m., August 31, 1906, at which time they will be opened in public. Bids and full information (Circular No. 223) may be obtained from this office or the office of the General Purchasing Officer, 36 New Montgomery street, San Francisco, Cal., or 410 Chamber of Commerce Building, Tacoma, Wash., D. W. ROSS, General Purchasing Officer.

The Low

Chas. Feilus & Co.
Exclusive High-Grade Clothiers

No Branch Store. No Agents.

SMART DRESSERS SAY THE CONVENTIONAL ALBERT IS BEING DISPLACED BY THE LONDON MORNING COAT. WE'VE JUST RECEIVED QUITE A SWAGGER LOT OF THESE NEW FROCKS. TAKES CLEVER TAILORING TO FASHION THIS GARMENT

Styles come and go. Every now and then some freak appears. These new frocks don't like freaks. We don't either. So we stick close to common-sense ideas. That's why we win out.

King Solomon's Hall
Fillmore St., near Sutter
San Francisco

Call's Title Bureau Protects Interests of Realty Owners

Title Editor of The Call:

I have property, or a mortgage on property, located as follows:

Name _____
Address _____
San Francisco, Cal., 1906

EVERY day new suits for the restoration of titles to property in San Francisco are filed in the office of the County Clerk. These suits are not addressed to any particular defendants. They are to the world at large and service is by publication. How are you to know whether the title of your own home is not attacked? There is nothing to prevent it under the law. Any person can commence suit, whether he really is a realty owner or not. There is where the opportunity for fraud lies. The Call is in a position to protect you against any default. The title protecting bureau watches every suit that is filed. It keeps a record of the property involved. If you are a property owner and want to know when such a suit is filed, fill out the coupon and send it to the title editor. The Call will then be assured of notice in case an action is commenced.

Open for ENGAGEMENT

BY reason of serious complications in their business, The Hayner Distilling Company, whose Advertising Manager I have been for nearly five years, have discontinued their advertising, and naturally, where there is no advertising, no manager is needed. Hence, as soon as I can close the affairs in my department, which will be about August 15th next, I will be open for engagement.

Can YOU use the services of one who has had 18 years of varied experience in all that the science of Advertising implies?

MY RECORD

After five years of newspaper work, I became Advertising Manager of the Monarch Cycle Mfg. Co., back in the early nineties, bringing the "Monarch" from obscurity and small sales up to one of the best known and largest selling bicycles in the world.

From bicycles I went to soap, and for the next five years was Advertising Manager of The N. K. Fairbank Company, advertising such well-known products as Gold Dust Washing Powder, Fairy Soap and Cottleene, generally conceded to be among the best exploited proprietary articles on the market. The present Fairbank advertising is practically a continuation of my work.

My next engagement was my present one. If you would know how well I have served The Hayner Distilling Company, nearly doubling their business in my second year, write them, for I would prefer to have them tell the whole story. It's a record that I am proud of.

Just in the prime of life and backed by 18 years of experience in all phases of Advertising, I am qualified to do better work than ever before. IF YOU would like to have my conscientious and result-bringing efforts put behind YOUR business, write me.

Advertising Manager T. W. CROSBY,
The Hayner Distilling Company, Dayton, O.
Home Address—226 North Boulevard, Dayton, Ohio.