

NOT TWENTY-THREE
BUT EIGHT

Two More Ordinary Carloads of Fine Pianos Find Eager Buyers Saturday at Eilers Music Company.

Another Splendid List Showing Conclusively the Genuine Advantages Offered Piano Buyers at the Big Piano Store. "Better Pianos for Less" Is What We Claim in This Demonstration Sale. Ask Any One Who Has Investigated This; Ask Any Friend or Neighbor; Ask Any One in This List as to Whether We Are Really Making Good Our Claims.

Aside from being awarded the contract for a splendid new \$3500 Kimball Pneumatic Tubular System Pipe Organ by the committee of the First Congregational Church of Palo Alto, and a \$2500 pipe organ of the same make for the church at St. Stephen's, the piano store, sold 28 fine pianos from the Van Ness avenue store Saturday.

Can there be a more splendid endorsement of our methods and our claims than the awarding of these large pipe organ contracts (we have now contracts for seven new pipe organs of greater or less magnitude, all to be finished within the next five months) by competent committees of experts?

Can there be a more substantial and definite endorsement than the sale of a score or more of pianos every day to the most discriminating and highest class buyers of the city and hereabouts?

Read this list. It is only one of many that we have prepared from time to time, as space allowed. We are positive that if you will investigate our offers you will be convinced that you will tell your relatives and friends about us and our good pianos and the money-saving opportunities we are in position to offer, and all of which are not obtainable elsewhere.

A WORD AS TO OTHER DEALERS. Numerous customers of ours have come to us during the past few days stating that they had been abused by representatives of other piano stores, and that they were having to listen to the abuse—yes, the vilification—heaped upon our house, our pianos and our methods, and incidentally upon the customer's judgment in favoring us with the order.

We are surprised that representatives of erstwhile prominent houses can be permitted to indulge in such obviously unfair tactics, which cannot do other than hurt an already lost cause. We do not, nor do our customers, expect to hear of the good qualities of our piano from people who have instruments of their own to sell, but if hereafter one of our patrons will simply request not to have his name mentioned in our announcements we shall cheerfully withhold the same. Enough said. We hope we may not be compelled again to refer to this on state affairs. If we do, Messrs. Old Method Dealers, bear in mind that this has been a fair warning.

Here is Saturday's list:
Mr. J. A. Horner of Haight St. buys a Lester.
Mr. John Heney, 22d Ave., buys a fine New England.
Mr. E. Simpson, on Silver St., buys a splendid many-tone Crown.
Miss A. Miller, on Jefferson Square, secures a beautiful Bailey.

Mr. Harry Green on Taylor St., secures a splendid Hallet & Davis.
Mr. H. Norton, on Franklin St., secures a splendid square piano, and Mr. L. T. Holmes, two blocks farther east, buys a Singer upright.
Mr. P. Schmidt, on 2d Ave., buys a beautiful Bailey, and Mr. A. Todd, on the same avenue, purchases the same style and make.

Still another instrument of same style and make was selected by Mrs. E. T. Reilly from Oakland. Messrs. Jaeger & Stoddard, on McAllister St.; Mr. O. Wells, on Lyon St., and Mr. A. Brune, on Jackson St., each purchased one of the wonderful \$750 Peerless Self-playing Electric Pianos similar to the one that is making "music all the day" at the store.

Mrs. M. L. Dalton, on John St.; Mrs. G. H. Beckwith of Palo Alto and Miss G. DeWitt of Jackson St. and Mrs. L. DeWitt of Forte Madera, each secured one of the splendid genuine Haines pianos, now so popular.
The many-toned Crown piano has many admirers. Miss A. Dean of Pinole purchased a beautiful \$550 style, and Mr. Moran of Falcon St., secured a most elaborate \$600 style, and this now famous many-toned instrument.

A superb Grecian model of the Autopiano was secured by Mrs. Sargent, on Nob Hill, and a beautiful fancy English oak case genuine Decker was secured by Mr. A. R. Eddy for his home at Sausalito.
Two of the popular Hines pianos found buyers, one going to Mr. Froude, on Scott St., the other to Mr. Ben King, on Clayton St.

Mr. G. Weymacht purchased a fine square piano, and Mr. A. Skon also bought one.
A fine mahogany-cased Kimball upright was secured by Mr. C. D. M. (Clintock of 12th Ave. and Miss E. M. Dooley of Mill Valley purchased a large orchestral grand Pease piano.
One of the renowned Clarendon school pianos, also in a fine mahogany case, was secured by Miss M. Migel, Scott St., making twenty-eight pianos sold.

THIS IS DEMONSTRATION. You will understand that it is easier for Eilers Music Company to sell twenty or more fine new pianos at the enormously reduced prices than it is for the average dealer to sell a single instrument; and because we can sell so large a number daily we can afford to sell each instrument at much less than can any other dealer or agency.

Once you realize that the instruments Eilers Music Company is selling are not inferior or "off grades," but are, on the other hand, the choicest high-class instruments, of old established makes, each instrument backed by a definite guarantee signed by a responsible manufacturer and countersigned by Eilers Music Company, with a further agreement to refund all money paid if instrument, after delivery, is not entirely satisfactory as represented, you will surely favor us with your order.

Please investigate this proposition carefully and come in before sale closes.
SOME PRICES THAT TELL. Pianos sold regularly and elsewhere for \$450 and \$500 are here at \$318 and \$327. Payments are \$20 cash and \$12 and \$15 monthly. Regular \$275 style of brand new pianos go here for \$209 and \$186—payments may be arranged as low as \$10 cash and \$6 monthly—and the very best of \$400 and \$500 styles are here, too, in largest irragible variety of case, designs and finishes, and all corresponding to the prices and also on terms of payment to suit any reasonable buyer.

One-half allowance if your piano damaged while in transit. We are still smoldering we had completed arrangements with various manufacturers by which we are enabled to allow one-half the value or of amount paid (no matter how much or how little, whether instrument was paid for in full or only in part) toward purchase of a new piano. This offer still holds good.

OPEN HOUSE NOW. Feel free to pay us a visit. Come whenever you please, stay as long as you like. Listen to the music of the beautiful \$15,000 Welte self-playing Orchestration—plays 9:30 to 10:30 12:15 to 1:45, 4:30 to 5 only—to the pianists, to the delightful Autopiano solos, and to the latest of musical wonders, the Welte Artistic Piano (electric), reproducing exactly in all the brilliancy and tonal beauty the most of \$400 and \$500 grand giants of the day—Paderewski, D'Albert, Josef Hoffman, Strauss, Carreno—yes, and the dream Whittier. There is no set and formal programme, but at all times much of entertainment and of instruction.

Music Company, bigger than ever, better than ever, busier than ever—in the big piano store, 1130 Van Ness avenue, near Geary street.

WOMEN take flowers to the cell of John Siemsen, the gaspiper murderer, who learns that relatives have sailed for San Francisco from Hawaii to engage counsel and otherwise assist in his defense.

Siemsen's Relatives on Way From Hawaii

Relatives of John Siemsen, leader of the gaspiper murderers, have sailed from Hawaii for San Francisco to engage counsel and otherwise assist in his defense.

Siemsen had already heard of their coming from Hawaiian friends when he was in his cell at the Bush-street station last night.

"I don't know what good they can do," he said, "but I'll let them do what they please. It's years since I've spoken to any of my relatives or family, but I'll be glad to see them, even though it is only through the bars of a cell."

Siemsen throughout the afternoon affected to be as debonair and buoyant as usual.

The dumps into which he was plunged on Saturday had disappeared, and while Louis Dabner, his accomplice, had a faraway look and acted as though aching for human sympathy, Siemsen was receiving callers and practicing his avowed philosophy of making the best of things.

A certain class of women are beginning to take an interest in Siemsen, and before his trial it is promised he will develop into an object of misplaced feminine sentiment.

A dozen or more persons called on him yesterday out of pure curiosity, and at least half of these were women. Three women gave him flowers and went out of their way to offer him sympathy.

"I don't know any of these dames," he said after they were gone, "but they all spoke nicely to me. One of them said she was Martha Wisliger, a mission worker, and that she thought I shouldn't pass a Sunday without being put in mind of prayer. I think she said she came from the Peniel Mission, but I didn't pay much attention to it at the time. She was comforting to talk to."

"Talking about prayer, I don't go much on it. I have my soft spots like other men, though, and am not the feelingless person that some are trying to make me out."

"A lot of wrong things are being said about me. I realize that it is useless to protest—that I'm bound to get the worst of it once I'm placed in the position I now am," slobbered the weakling criminal. "I think it would be a little better for everybody, however, if more truth about me was told. My career, like every man's career, was simply an accident. I'm what I am from the moment of my birth. You can talk as much as you like about early influence and all that kind of thing, but I don't believe in it. I'm not trying to excuse myself in saying this. I'm simply explaining."

"The stories that are going around as to why I did this and why I did that have no foundation in fact. I simply slipped into this place like any other man slips into a pulpit or a berth in a railroad shop or behind a plow out in the fields. It all had to happen, and I'm reconciled to everything. I've never boasted of holding up men or killing them. Why should I?"

PASSES IT UP TO DABNER. "As I've said before, I always knew that I would eventually be caught once I continued in following up the game that landed me here. Dabner used to try and make me believe that it was simply a matter of cleverness to escape arrest. I always used to tell him he was wrong and that cleverness had nothing to do with it. The man who breaks rules framed by other men stakes out a claim for himself that can't be worked."

"The whole thing with me was this: I wanted something that I didn't have and made up my mind to have it, no matter who suffered. I'll admit this was selfish, but I didn't care anything about that end of it. My business was to get what I wanted. I wasn't a great wild away from home before I made up my mind to risk everything on the turn of a dice, and I did that continually until I landed here. I have nothing to complain about. I had a long run for my money, and if I had been more lucky I'd be still playing the game."

"I have blamed some people for the deal they gave my father and other relatives, but that's only natural. They were wrong, and deserve to get the hooks for what they did, but they couldn't help it any more than I could help what I did. It was all to happen."

"When I was in China I learned to respect the natives there for the way they look at things. They were accidents, they told me, and events ruled everything. I learned to know before now how well they reasoned."

"Of course, I would like to have been different. There are a lot of men who would like to be President of the United States in the same way. They never will, and they're unwise to let themselves to be troubled about it further."

"A year from now nobody will be thinking about me unless they happen to be reading the book of my life that I'm now writing."

There is an uneven, illogical strain in Siemsen's talk. He rattles on in a seemingly unbroken way and one is just at the point of believing the prisoner is growing unaffectionately confidential when he drops a phrase or sentence that shatters all previously formed conceptions of him.

"He's the queerest and slickest criminal we've ever caught," is the police estimate of the man's character.

Since making confession about his father, who committed suicide after losing two fortunes in Pearl City, he is not inclined to go into his family history in detail or his experience in Hawaii.

"Makes me Biliious"

Is said of "green beer"—not of Schlitz.

Schlitz beer is aged in glass enameled steel tanks for months before it is marketed. Fermentation is finished long before you get it.

That is an apparent virtue. But the chief distinction of Schlitz is its purity—a virtue that you can't see. Yet the cost of that purity exceeds all other costs of our brewing.

Ask for the Brewery Bottling. Common beer is sometimes substituted for Schlitz. To avoid being imposed upon, see that the cork or crown is branded

Schlitz The Beer That Made Milwaukee Famous.

Sherwood & Sherwood, San Francisco. Temporarily at 524 Thirteenth St., Oakland.

PROGRESS OF CITY EXPLOSION KILLS THREE POLICE.

Reports received from the Eastern bureau of the California Promotion Committee say that moneyed men in New York, Chicago and Baltimore, together with those who sell goods in San Francisco merchants, are all interested in the progress made in the work of rehabilitation here.

At a gathering of prominent financiers and wholesalers at the Arkwright Club in New York the talk turned on San Francisco, and the opinion was expressed that this city would astonish the world with its achievements within the next few years. They commented on the fact that they were better informed regarding conditions here than they had ever been able to be with any other city where a similar disaster occurred, and cited the instances of Boston, Chicago and Baltimore. In all of these cases, they said, it was almost impossible to obtain accurate information of conditions until many days had passed after events of importance.

An instance of the importance of this information, the case was cited where a possibility arose for the immediate use of \$1,000,000 or more in San Francisco enterprises, and it was stated that should it be required, the financiers would be able to pass upon the matter and reach a decision almost immediately.

Merchants and jobbers in the East, many of whom have done business in San Francisco for years, all express themselves as satisfied with the future of the city and say they have no reason to change their attitude toward the merchants here. They have been thinking of the bulletins sent over the ticker and say they are convinced that they are in no way exaggerated or colored. It is a matter of comment, especially in New York, that the disaster which came to San Francisco was not a complete calamity, but a warning in a way, as it showed the world the mettle of the business men here and how really resourceful they can be in the face of adversity.

"RUNNING WITH PATIENCE." Rev. Dr. Hadlock Speaks of Divine Attitude Toward Man.

"Running With Patience" was the text of the sermon preached yesterday morning by Rev. E. H. Hadlock of the First English Lutheran Church, Geary and Octavia streets. The minister told how God had provided man, the runner, with the opportunity to attain the end the Almighty had chose for him.

Dr. Hadlock said that the Lord was constantly calling upon the runners to exercise patience, both with themselves and with others. He said that the Almighty had a grand work for every soul to perform and that He had equipped every muscle in every way for the battle of life in order to assist the runner in the virtue of patience.

CAR DEMOLISHES BUGGY.—Oakland, Nov. 11.—C. Gray, residing at 609 Thirty-second street, arrived in San Francisco yesterday afternoon today, when a buggy, which he was riding was struck and demolished by a Thirteenth avenue car at East Seventeenth street. When the car struck the buggy Gray was hurled into the street, but escaped with a few bruises.

BUENOS AIRES TO TOUR WORLD.—Paris, Nov. 11.—General Brugere, formerly commander-in-chief of the French army, will leave Paris for a tour of the world. General Brugere's son is an present attending a military school in the United States. While in America General Brugere will be the guest of President Roosevelt.

STOKES NOT A CANDIDATE.—Trenton, N. J., Nov. 11.—Governor Stokes tonight denied that he is a candidate for United States Senator to be elected John F. Dryden, whose successor will be succeeded by the next State Legislature.

PRESIDENT ENJOYS PANAMA TRIP.

WASHINGTON, Nov. 11.—According to wireless messages received today at the White House from the battleship Louisiana President Roosevelt and party are experiencing fine weather and are greatly enjoying the trip.

One message received over night was sent from the ship Saturday at 8 p. m., and was as follows:
"At 8 p. m. latitude 23.27 north, Longitude 74. Weather fine."
This would indicate that at that hour the squadron was about 120 miles east of Jacksonville.

Another message was picked up at 4:58 a. m. Sunday by the station at Dry Tortugas, Fla., reading as follows:
"Weather excellent, everything going well; Louisiana and convicts steaming southward in column. The President and Mrs. Roosevelt are greatly enjoying the trip, spending a great deal of their time on deck."

Secretary Long said tonight that the President had not been heard from since the wireless that was picked up at 5 o'clock this morning. Secretary Root expects no further communication until tomorrow morning, as the understanding was that but one message a day would be sent to the White House from the Louisiana.

FINDS MAN PARALYZED.—Alameda, Nov. 11.—Henry Hahlman, who said that he resided at Fifty-eighth and Adeline streets, Oakland, was discovered this morning by Charles May lying in a helpless condition in a doorway of the Hotel Encinal at High street. Hahlman was suffering from a stroke of paralysis. His relatives were notified through the Oakland police and Hahlman was removed to his home.

The soda cracker is an ideal food. Uneda Biscuit are the ideal soda crackers. Indeed, the

Only soda crackers rightly made in the first place, rightly protected first, last and all the time.

5¢ In a dust tight, moisture proof package. NATIONAL BISCUIT COMPANY

Policy Holders: GERMAN OF FREEPORT Before Transferring Your Policy CALL ON ROBERT L. TOPLITZ 1100 O'Farrell Street, cor. Franklin.

Important to Your Interests

DAYLIGHT AT NIGHT

BRILLIANT GAS ARCS for STORE LIGHTING ORNAMENTAL GAS ARCS For Residential Lighting, Offices, Clubs and Cafes.

Edison Incandescent Lamps

15c In Case Lots. Let our lighting experts figure with you. ESTIMATES AND DESIGNS.

"At Your Service." The Gas and Electric Appliance Co. 809A TURK ST.

500 Haight St. 421 Presidio Ave. SALESROOMS 2965 Sixteenth St. 1260 Ninth Ave. PHONE EMERGENCY 140

BUSINESS DIRECTORY OF SAN FRANCISCO FIRMS

- AITKEN & AITKEN, attorneys, 876 Eddy st., between Franklin st. and Van Ness ave. Tel. Franklin 1460.
- AMERICAN TYPE FOUNDERS CO., offices and stores 405 Eighth st., Oakland, and 416 Jackson st., San Francisco, Cal.; warehouses, San Francisco 1792; 109 G st., Eureka, Cal.
- BASS-HEUTER PAINT CO.—Paints, oils; Heuter's varnish, 1514 Market St. Tel. Franklin 908.
- BIBO NEWMAN CO., grocers, 1248-1250 Sutter. Tel. Franklin 908.
- C. G. CLINCH & CO.—Paints, oils, etc. Office 154 King st., bet. 2d and 3d.
- DEIMEI LINEN-MESH STORE, 1107 Van Ness avenue, near Geary.
- H. W. HANNEMAN, house and sign painting, 2517 Fillmore street.
- E. F. LORQUIN, taxidermist, 143 Fulton street, below Van Ness avenue.
- IRVINE BROS., wholesale and retail grocers, 1583 Bush. Tel. Emergency 332.
- LINEN-MESH STORE (DeimeI), 1107 Van Ness avenue, near Geary.
- MERCER-FRASER CONSTRUCTION CO.—Pile foundations, house building, moving, repairing, wrecking, rigging, wharf and bridge building, 1525 Mission st., S. F.; Tel. Special 1792; 109 G st., Eureka, Cal.
- MONTAGUE, W. W., & CO., stoves, refrigerators, house-furnishing goods, Turk and Polk streets.
- "OLGA," PARIS MILLINERY, 1703 California street.
- REID BROS., architects, 2325 Gough st. Tel. West 6001.
- VARNY & GREEN, office and yards 15th st., bet. Valencia and Mission.
- O. F. WILLEY & CO.—Carriages, business wagons, etc. 19 Fell st. California street.
- WM. F. WILSON COMPANY—Plumbing, modern sanitary appliances, 1175-1177 Turk street, San Francisco.
- ZELLERBACH & SONS, Paper, 405 Jackson st., San Francisco; 314 11th st., Oakland; 54 1st st., Portland, Or.; 113 N. Los Angeles st., Los Angeles; 114 K st., Sacramento.

Weekly Call, \$1 per Year