

CLEARANCE SALE

Stores Sacrificed

Every condition confronts us, despite the absolute clearance of our entire stock is compelled to sacrifice merchandise at a loss. The volume of our business kept up splendidly for lower priced goods; therefore we are sold. Realizing the scarcity of money to move these vast stocks, and notwithstanding this sale is of the highest grade, we have placed upon it that we know will turn it into cash—see how ruthlessly we have slashed what is beyond a shadow of a doubt on the Pacific Coast.

300 Ladies' Coats \$5.25 Values up to \$35

Short silk coats that sold as high as \$35—short tan coverts that sold for \$25 and \$30—long, heavy tourist coats, in Scotch checks, that sold for \$18 and \$20, and all the odds and ends of our winter stock. Coats that sold up to \$15 placed into one large lot at our Fillmore and Ellis street store only, regardless of cost or value, at \$5.25.

Fillmore Street Store Only



Furs at Half Price

Ladies' Suits or Coats \$10.75 Up to \$25

Snappy Broadcloth Suits in tightfitting or semifitting or Redfern models. Fancy mixtures suits in new plaid effects—rainbow stripes and mannish effects. Raincoats in coverts and plain worsteds—long broadcloth coats—long snappy mixture coats—choose among the entire lot regardless of former price at \$10.75.

Ladies' Suits or Coats \$13.50 Up to \$35

Closing our eyes to the real cost or value we have merged into one lot all our coats and suits that sold up to \$35 and invite you to choose at \$13.50. This embraces broadcloth coats with kimono sleeves and several hundred of our newest and most popular winter suits that sold up to yesterday as high as \$35. Choose among the entire lot at \$13.50.

These items will be found at the Fillmore and Ellis and Oakland stores only. Where alterations are necessary a slight charge will be made during this sale.



Must Be Sold

Make short work of our clearance but glance at the items and these wonderful values.
 \$3.00 85c
 \$4.00 \$1.35
 up to \$8.50 . . . \$3.95
 up to \$12.50 . . \$6.45
 up to \$20.00 . . \$7.85
 at Ellis street Stores



S. N. WOOD & CO.

of Our Ladies' Hosiery

clearance—discontinued. Every pair must leave the house at a price on them that you will find the greatest hosiery

Ladies' Hosiery 15c
 Hosiery, regularly sold for \$2.00, marked to clear at 15c.

\$1.50 Ladies' Hosiery 85c
 Silk hosiery—the very finest quality in fancy embroidered and plain effects reduced from \$1.50 to 85c.

\$2.25 Silk Hosiery \$1.35
 Plain silk and fancy colors in a hundred different styles. Pure silk hosiery, extra fine quality of lisle and silk, reduced from \$2 and \$2.25 to \$1.35.

\$3.50 Pure Silk Hosiery \$1.85
 The very finest quality of silk hosiery that sold for \$3.50 and \$3.50 reduced to \$1.85.



Ladies' Dress Skirts \$9.75 Sold up to \$25



Select any skirt in the house regardless of the former price for \$9.75. This offering includes our finest black voiles and etamine skirts, that are as staple as wheat, on which prices are cut as never before. \$10 and \$12 was the popular price of these beautiful skirts, which are now offered for your choosing at just half the former price.

Oakland and Fillmore and Ellis Street Stores

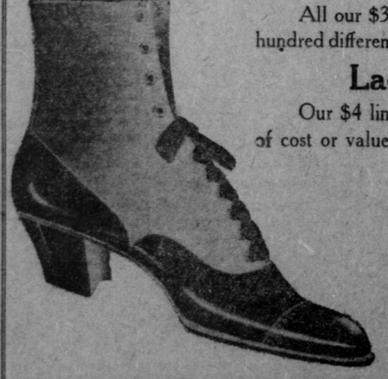
Gowns and Costumes \$18.75 Values up to \$50

The final slash on our beautiful costumes and gowns, as the heading shows you, totally disregarding the cost. Space does not allow us to describe these, as they are but one of a style.

Imported Evening Coats \$24.75 Worth up to \$75

No lady's wardrobe is complete without an evening coat, and here is the opportunity to obtain one of our beautiful imported coats at less than cost of duty.

Ladies' \$3 Shoes \$1.45



All our \$3 ladies' shoes—oxfords and high shoes—hundred different styles offered at less than half price—\$1.45

Ladies' \$4 Shoes \$2.15

Our \$4 lines have been merged into one lot regardless of cost or values—are offered during this sale at \$2.15.

Ladies' \$5 Shoes \$2.45

These shoes are the most famous in the country and embrace some of the highest grade footwear found in the market—style up to date and variety most extensive.

This sale at Fourth and Market and Fillmore and Ellis street stores only.

Any Trimmed Hat \$2.25 Up to \$6.50



Select any hat in our millinery department that sold up to yesterday for \$6.50, pay the saleslady \$2.25 and the hat belongs to you. There are no restrictions to this offering—it embraces the entire stock sold at that price.

100 Trimmed Hats \$4.95 Up to \$15 for

This offering includes the latest style French hats that were used as models, and many of the hats you will find in this group are elaborately trimmed with ostrich plumes that are alone worth more than the price we name.

Flowers and foliage at half price.

Fillmore and Ellis street store only.

WOOD & CO.

DOWNTOWN STORE OAKLAND
 730 Market 11th and Washington