

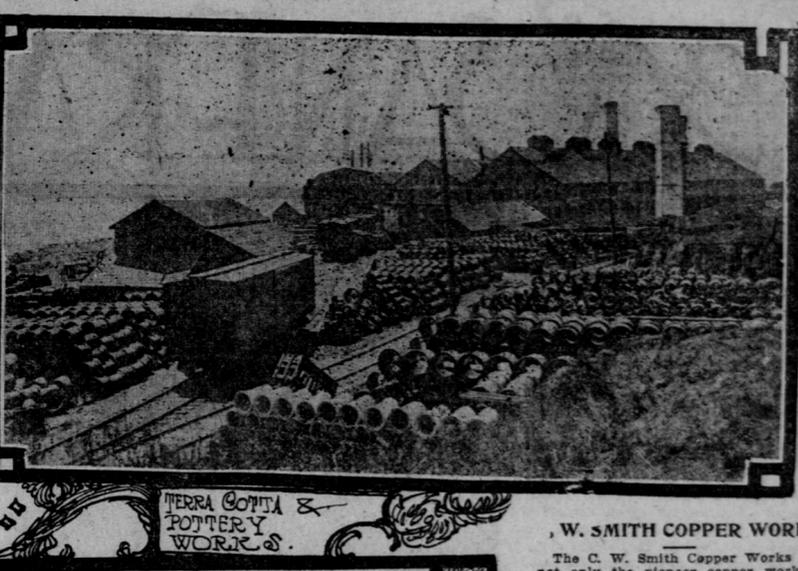
Expansion of Factories on San Francisco Peninsula



PACKING HOUSE OF P. E. MEAT COMPANY

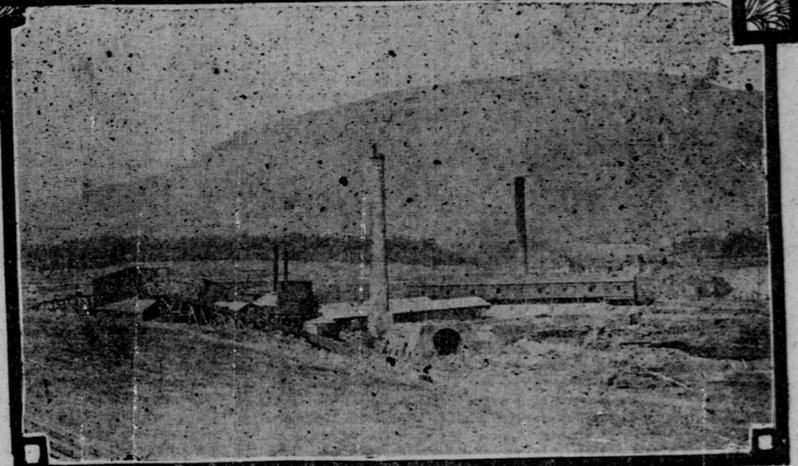


STEEL WORKS



TERRA COMITA POTTERY WORKS

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An ambitious historian who condensed the annals of 17 centuries into a 14 page pamphlet dismissed the realm of Charlemagne with the single sentence: "The French are a gay and polite people, fond of dancing and light wines." That was all he considered his readers need know about France. One is reminded of this apostle of compressed information in reading what the paragraphers have to say about California and San Francisco. They are never able to get away from the fruits, the flowers

and the climate. To this there can be no legitimate objection, but it may not be amiss to call occasional attention to the fact that California's capabilities are no more confined to fruits, flowers and climate than those of France are limited to gayety, politeness and a taste for dancing and wine. One hears little of the manufacturing industries of the state and city unless he makes special inquiry, and then he will get only such information as he digs out for himself. The statement is not exaggerated. No feature of California's development has been more remarkable than the growth of its manu-

facturing industries and this has gone on without the tender care the state has bestowed on other lines of activity. We have been wont to dwell largely upon our primacy in agriculture, and yet while California ranks fourteenth among the states of the union in agriculture, it is twelfth in manufacturing. The importance of San Francisco as a manufacturing center may be appreciated when it is known that the latest estimates show almost \$125,000,000 invested in manufacturing enterprises and an output for last year of some \$40,000,000 in finished products. An army of 40,000 men is employed in the local factories.

The trend of the manufacturing district of San Francisco has been down the bay shore. The vast meat packing establishments, the new iron foundries, the machine shops, and mills which have arisen along the bay line have changed the entire lay of the city. They have upset the old balance and have given the municipality problems of the first magnitude which remain to be solved.

The growth down the peninsula has been of recent origin. A few years ago, when conditions became crowded along the main water front of the city and real estate prices began to soar in consequence, a few factory men located their establishments down the peninsula. Baden grew into a town. As the importance of this section to the south grew in importance the Southern Pacific began to plan in earnest the bay shore cutoff. The construction of this line and its completion within the past few months have given manufacturing along the peninsula a boom such as could scarcely have been predicted by the most optimistic.

Its vast and rapid expansion is apparent on every hand. It comes up daily before the board of supervisors in their struggles with the water company. The peninsula has grown beyond the capacity of the corporation. The story of South City is one of the most unique in the growth of California. It is the story of a city grown up over night and grown to stay, its foundations resting not upon the uncertain basis of mineral discoveries, but upon the solid basis of commercial achievement.

A few years ago South City was hardly more than a settlement. The advent of the Bay Shore line, the easy access to tide water and the valuable

sites at small cost attracted manufacturing establishments in such numbers that today it is a bustling community of 3,000 persons.

Close at hand are the new yards of the Southern Pacific around which a large number of new factories are soon to cluster. At South City more than 2,000 men are employed in the plants already established. Among the big establishments in operation there are the Fuller paint works, the Steiger terra cotta and pottery works, the Western heat company, the Pacific Jupiter steel works, and the Alexander brick works. The American smelting company, the trust controlled by the Guggenheims, is begging at the present time to be allowed to establish a \$5,000,000 plant—the largest of its kind in the world—at the new manufacturing point.

Between San Francisco proper and South City new establishments have been erected during the last few years with such frequency that the prediction is safe that a few years will see a continuous city from the ferry to

South City and beyond. Going farther down the peninsula to Sunnyvale, one may see the repetition on a smaller scale of what has occurred at South City. A few years ago Sunnyvale was pasture land. Factories have made their homes at the favored spot until the city now is well equipped with all the essentials of a growing municipality. It has good streets, a bank and a large number of artistic homes. The Hendy machine works has recently established itself at Sunnyvale. The Libby packing company and a large incubator concern have also erected factories at Sunnyvale.

These are but two typical examples of what has been done in recent years along the stretch of the bay shore. It is the natural outlet for manufacturing expansion. San Francisco manufactures a number of articles of which little is heard. Not only does the city supply canned fruits to the entire world but it sends pickles and vinegar along with them. The city sends out more than \$2,000,000 worth of baking and yeast powders a year, it manufactures more than \$1,000,000 worth of boots and shoes, some \$1,500,000 worth of bricks, \$2,000,000 worth of spices and blends, \$2,500,000 worth of flour, \$10,000,000 in machine shop products, \$1,500,000 worth of furniture, \$2,000,000 in leather goods, \$5,000,000 in malt liquors, \$1,500,000 in paints, \$1,000,000 in saddles and harness, \$350,000 worth of soap, \$750,000 worth of cigars and cigarettes.

San Francisco, it appears, caters to the sweet tooth of the world. The canned fruit sent out from the local canneries has a value ranging between \$3,000,000 and \$4,000,000 annually. The refined sugar output runs high into the millions and the candy output reaches almost \$1,000,000.

Vast as the manufacturing interests of the peninsula are there is good reason to believe that they are merely in the stage of infancy. The essentials of successful manufacturing are here. These include the raw product, power, transportation, and a ready market. All are here. The mines, farms, orchards

and cattle ranches supply the material. The oil wells and the streams furnish the power. The open sea, the unsurpassed bay, the converging railroads and the navigable rivers provide transportation. The growing population of the city and state, the teeming orient, and the millions in Mexico and South America comprise the market that San Francisco's geographical position carries with it, while the entire world must buy what the city and state alone can produce.

The C. W. Smith Copper Works are not only the pioneer copper workers in San Francisco, but of the entire coast, the original works being established by the late C. W. Smith in 1851, and during the 57 years since the first small establishment commenced business has secured a well earned reputation for excellence of work and profit in business dealings.

At once, making a specialty of ship work, the business grew, until Smith's Copper Works was known to all ship owners and master mariners as a place where work was done expeditiously, satisfactorily and at living prices. Its business grew until any one needing copper work didn't exactly turn the bow of his ship toward Smith's, but made a landing and turned his steps there to tell his requirements and order the work done.

From merchant marine to United States ship work is just a step, and scores of warships, cruisers, revenue and other government boats needed the services of a factory just like Smith's. Work for the United States government is secured in the face of the strongest competition, requires the utmost care and is subjected to the closest and most rigid examination before being accepted, and it is a well deserved compliment to the Smith works that the severest scrutiny has always brought commendation, not condemnation. Coils for vacuum pans and sugar houses work in general is an extensive branch of the business and all coast sugar houses are equipped with their work.

Since the death of Mr. Smith in 1896 his son-in-law, Mr. Henry Blyth, has conducted the business, which is located at 15-18 Washington street. Office southeast corner Mission and Spear streets.

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