Johnson Excoriates Hearst, Bell and Hering

ROAR OF CHEERS IS JOHNSON'S GREETING

State Is in Nation Wide Fight Against Special Privilege, Declares Speaker

ever I had in the state of California, nor do I answer to any man for any single act of my career."

VAST CROWD IN RINK

Dreamland rink was filled as never before in its history, but great as is its seating capacity, was entirely inadequate to accommodate the immense crowd that struggled and fought at the doors for admission.

Where Theodore Bell filled the same hall the night previous, Johnson packed it last night to the point of suffocation, and outside in Steiner street 3,000 persons, disappointed at failure to force their way within, stood for two hours and listened to other speakers. The overflow meeting alone was one that would be adjudged an immense political audience, and despite the failure of that outside throng to hear even a single word from Johnson's lips, there was enthusiasm there that was second in intensity only to the enthusiasm displayed within.

CROWD ASKS FOR SPEECH

When, worn out from the strain of his long speech, Johnson left the platform, it took the assistance of several men to force a way for him through the crowd to a rear door of the rink. Once outside and in his automobile, he became the center for a surging mass of men. Shouts and cheers rang out, and as the machine was driven away from the entrance to the rink the crowd closed in, begging and imploring for another speech. Steiner street was packed from Sutter to Post street, and it was at least five minutes before Johnson's car could be forced through the throng.

Fifteen minutes after the doors of the rink were opened at 7 o'clock every seat on the main floor was occupied, and 15 minutes later the balconies were filled and hundreds already were seeking vantage points at which to stand. Before the hour set for the speaking to begin the police were forced to block the entrances and refuse admittance to thousands still bent upon forcing their way into the hall. Later the crowd outside gave up the struggle, yet refused to leave, and it was then that speaker after speaker left the hall and talked to the throng from the main steps of the building.

PROMINENT MEN ON STAGE

Two hundred prominent San Franciscans occupied the stage of the ring with Johnson and Secretary of State Charles F. Curry, who presided as chairman of the evening. Chairman Meyer Lissner of the republican state central committee called the meeting to order at a few minutes after 8 o'clock, and as soon as the ovation given Johnson upon his entrance had subsided. When the latter entered the hall every man and woman in the audience stood and remained standing until he had taken his place upon the stage and the band had played "The Star Spangled Banner."

Lissner went direct to the attack in his opening remarks, when he announced his intention of taking up a question of personal privilege and responding to a recent slur cast by the democratic nominee for governor. He quoted Bell's declaration that Johnson would not pledge himself to the issue of nonpartisan control of the various state institutions, and the latter's further characterization of himself as "a cunning and crafty political boss newly arisen in this state, who would not let Johnson make such a pledge because he himself demanded the dictation of every appointment."

Denouncing Bell's charge and insinuations as false, Lissner declared that there were three good and sufficient reasons why such a pledge, demanded of Johnson, was undeserving of attention, and why such an imputation regarding the dictation of appointments was slanderous. As a first answer he read the plank of the republican state platform dealing with the particular matter of non-partisan control of state institutions.

"As a second reason," he added, "Hiram W. Johnson is not the kind of man who will let anybody dictate to him about anything—much less about appointments to any office. As a final reason, the man who stands before you would not be the chairman of the republican state central committee if Mr. Johnson was the kind of man that Mr. Bell is trying to make him out to be."

NOT BACKED BY CORPORATION

Lissner also called attention to the fact that, while the democratic campaign is being led by the "special interests" with their backing of enormous wealth, the republican state campaign is being conducted absolutely without assistance from any public service corporation. Offers of financial assistance from such sources, he said, had been refused, and he pointed out an instance in which the state central committee had instructed the president of the board of harbor commissioners to return to the subscribers a fund raised among state employes along the water front.

"In witness of the difference between the two campaign," added Lissner, "take the correspondence between this committee and the president of the Bolo club. The president of that club assured us that an absolute promise had been made by the democratic candidate for governor that, in the event of his success, the Bolo club should have the naming of the adjutant general of the state of California, three members of the governor's staff and three members of the board of trustees of the veterans' home at Yountville. That this pledge was given we must assume to be true, since it has never been denied by Mr. Bell."

Lissner summed up briefly some of the figures relating to the probable vote of next Tuesday, declaring that Johnson would win the state by a far greater majority than has ever before been given to any candidate for governor. In introducing Secretary of State Curry as chairman of the evening, Lissner complimented him with the remark that "everybody loves a lover and everybody likes a good loser."

THREE MEN JAILED AS SAFE CRACKERS

Suspects Accused of Robbing Jewelry Store in Mosier, Ore., Last June

Three men alleged to be implicated in the robbery of a jewelry store at Mosier, Ore., were arrested in this city just before noon yesterday at the request of Captain of Detectives J. T. Moore of Portland. The trio are Frank F. Trafton, Walter Phipps and Harry W. Miller. The arrests were made at Seventh and Market streets, by Detectives McGowan, McLoughlin, McHugh and Esola. Trafton is alleged by the police to be one of the most notorious "yeggmen" in the country. While the police have no record of Phipps and Miller they are supposed to be "yeggs" also.

The Mosier jewelry store was looted last June by a gang who entered the store with skeleton keys and blew the combination off the safe, making away with several thousand dollars worth of jewelry and silver ware.

Several days ago Chief Seymour received a letter from Captain Moore at Portland saying that he believed Trafton and his companions were in San Francisco trying to dispose of a number of revolvers, watches and two satchels full of silver ware. The four detectives did not lose any time locating the men, as Trafton is a cripple, using crutches.

The accused men refused to talk. Trafton carried a collection of skeleton keys which would unlock any door in San Francisco, according to the police. From letters found on the other men it was learned that they had been lodging in Oakland.

Six Men Are Involved

PORTLAND, Nov. 3.—The robbery for which Frank Trafton, Walter Phipps and Harry W. Miller are under arrest in San Francisco occurred at Mosier, Ore., in June. It was only one of several attributed by the police to the gang, and following the blowing of the safe of the Albina fuel company in this city and the robbery of the postoffice at White Salmon, Wash., six men were arrested. Two of the alleged gang, Roy Jones and William Reis, are in custody in this city, awaiting action by the federal jury.

Phipps and Miller, who were arrested in San Francisco today, are not known in connection with any of the jobs attributed to the six men who were arrested here. Trafton, however, is well known to the police.

REPUBLICANS HOLD BIG RALLY IN STOCKTON

Needham Replies to Attacks of Bourbon Opponent

[Special Dispatch to The Call]

STOCKTON, Nov. 3.—The republicans held a big rally in Masonic music hall tonight, the chief speaker being Congressman J. C. Needham. The county central committee made elaborate preparations for the meeting and a large audience greeted the candidate for congress from the sixth district.

Congressman Needham was taken ill two years ago during his campaign and did not speak at Stockton, as scheduled. He last spoke here in 1906. His opponent this year is A. L. Cowell, editor of the Stockton Mail and one of the democratic leaders. Cowell has made an aggressive campaign and attacked Needham strenuously.

Needham took occasion to explain his attitude on all measures that came up before the house, and denied allegations made by the democratic speakers.

The republican county candidates delivered short addresses. Superior Judge C. W. Norton was chairman and the following were vice presidents:

Robert E. Steacy	W. B. Hardacre
John C. Grider	Joseph R. Alegretti
O. H. Craig	James Ford
F. J. Post	Ben Woodhull
Thomas Stribley	Daniel McKenzie
Al Stribley	Joseph Lusignan
Al Baker	George B. Chapman
M. T. Noyes	Ned Dragomanovich
George W. Ashley	Robert Inglis
L. H. Lang	Cyrus Eichelberger
Joseph Geiger	John T. Lewis
John R. Balkwill	Robert Beardslee
Joseph Gall	George Russell
Dr. A. W. Hoisholt	M. S. Thresher
James Jory	P. S. Brown
Robert Roblin	W. D. Buckley

ALBANY BROKERS FAIL FOR MORE THAN MILLION

UTICA, N. Y., Nov. 3.—Durant & Elmore, brokers of Albany, today filed a petition in bankruptcy, placing liabilities at $1,041,563 and assets at $16,572.

MARINES FOR CAVITE—Vallejo, Nov. 3.—A battalion of 316 marines arrived today at the Mare island navy yard from Philadelphia. They will sail on the transport Sheridan for Cavite Saturday under command of Captain James McHuey.

The Hub
Chas. Keilus & Co.
EXCLUSIVE
High-Grade Clothiers
NO BRANCH STORES, NO AGENTS

WE HAVE ESTABLISHED A STANDARD IN MEN'S READY-TO-WEAR CLOTHES THAT HAS ALWAYS BEEN ABSOLUTE IN ITS SUPERIORITY. OUR REPUTATION WAS BUILT ON HONOR AND EVERY GARMENT LEAVING THIS HOUSE MUST BE CORRECT IN EVERY DETAIL. OUR CLOTHES ARE TAILORED BY THE HANDS AND BRAIN OF THE WORLD'S EXPERT TAILORS. SUITS AND OVERCOATS, TWENTY AND UP.

JEWELERS BUILDING
150 POST STREET
San Francisco.

Johnson Flays His Assailants

Denounces an Unholy Alliance

I remember the 16th of November, when a brave man's blood bespattered the very fount of justice—when a man was shot down, assassinated by the vile cartoons in the San Francisco Examiner.

I remember that night when every skulking rat in that paper went down the dark highways and the dark lanes surrounded by Pinkerton detectives, fearing an outraged public and an outraged public opinion.

I remember how they whined for the next few days and the next few weeks, and by hypocrisy endeavored to hide their trail in San Francisco.

I remember how, going on then, growing bolder until their alliance was broadcast with W. F. Herrin and the Southern Pacific.

And today you find the San Francisco Examiner in alliance with the Evening Post and with William F. Herrin and the Southern Pacific in the endeavor to elect a governor of the state of California.

That is the paper today that is sending forth its billingsgate all over this land concerning this candidate and which has sought to assassinate men in the past by what it has done and what it has said; which is assassinating today, or endeavoring to do so, the reputation that it has taken this man before you 44 years to build up in the state of California.—From the speech of Hiram Johnson in Dreamland rink last night.

LIE HURLED IN TEETH OF FOES

Johnson Turns Guns of Attack Upon His Enemies

Hiram Johnson was cheered for several minutes when he rose to address the great gathering in Dreamland rink last night. When silence had been obtained he said:

Today California is seeing the enactment of a most extraordinary political drama. It is a drama that is not unfamiliar to the American people nor unknown in our sister states. In many states already the varied scenes of this political drama have closed, and in many states it is yet being enacted. In many places we have seen already each of the phases that have characterized this political drama with us. Today special interest in the state of California is at bay in the last ditch, making its death struggle, just as it made it in Washington in the past, when the great name of Poindexter stood as the people's choice.

IS NATIONWIDE STRUGGLE

Just as we have observed in the city of Denver, one puny little man, Ben Lindsey, finally achieve his triumph. (Cheers.) And in the state of Wisconsin we have seen the pioneer of the people's rights victorious in a fight just like the one being waged in this city. Today in New York the same fight is on. There the titanic figure, the world figure of the great American, is making our fight just as we are making it in California today. And when the polls shall close in New York next Tuesday night I hope, I pray, devoutly do I wish it, that it may see the same triumph there against special interest that we are going to witness next Tuesday in the state of California. (Cheers.)

BEAST IS AT BAY

Today the beast is at bay. Today it is in its last struggle in California and in San Francisco. (Cheers.) Today, surrounded by every man who hopes from the marauding of that beast of special privileges to obtain spoil or to obtain place, that beast, as ever, has turned polecat, and today in this city and all over the state is belching forth its billingsgate to nominate the very man who tells you that he is going to put out of the state that very beast and that very special interest.

Today and tonight I come to you after two weeks of campaigning south of this city and say to you, just exactly as the chairman of the state central committee has said, there is no need for us to be otherwise than of good cheer in this campaign.

STATE KNOWS ISSUE

You need not fear that that which is occurring in San Francisco is having its effect either here or in any other part of the state; for whatever Abraham Ruef and Patrick Calhoun and William Randolph Hearst may do in the city of San Francisco they can not yet elect a governor of California. (Cheers.)

It is a most astonishing spectacle that is presented here in this campaign. A new kind of campaigning indeed has been introduced into California by an imported, hired prevaricator from Indiana. In the state of California we have witnessed in the last two weeks the remarkable spectacle of Abraham Ruef, the representatives of Patrick Calhoun, the representative of William F. Herrin and the representatives of William Randolph Hearst sitting down with a democratic candidate for governor and an imported man from Indiana; and when we see these distinglished patriots are sitting together we find them manufacturing out of whole cloth every conceivable innuendo, every conceivable slander, every conceivable libel, every single thing that cunning mendacity can invent.

DARE NOT SPEAK TRUTH

And when they have manufactured stuff of this character, instead of a direct accusation against any man they translate them into a series of so called questions that are put in the mouth of the accomplice and co-conspirator, while the rest of them scurry to cover. And then the accomplice, the man brought here by the democratic candidate for governor, puts his questions containing the innuendos. The distinguished representatives of the press blazon them forth and demand that answers be made to all the queries that have been so manufactured in the conclave of these fellow spirits. And then the Indianan, earning the money that he is paid, asks his series of questions, and Mr. Hearst, the patriot, and the Evening Post, the representative of Patrick Calhoun, publish forth these questions daily with the innuendo contained therein.

NO APOLOGIES NEEDED

I want you to know that I have no occasion on the face of the earth for any apology for any cases that I have ever had in the state of California. (Cheers.) If any man wants to vote against me because I had a case of a particular character that is his right. He may do so. I make no complaint whatever. If he votes against me because of a lie regarding that case then I do complain, and I have a right to complain. And now at the first opportunity in this city that the opportunity has been presented to me I am going to step aside from the beaten path of what I have hitherto said for just a moment to talk to you about the case of the people against J. Dalzell Brown. In 1906 I became the employe, I was employed legitimately, in the so called graft prosecution. I continued in that employment until the election of the Langdon campaign in 1907. And I call to witness the 2,000 people who, at the opening of that campaign, crowded into the Mission rink when we began the fight to elect Langdon. At that time openly and publicly to those 2,000 people I discharged myself from the graft prosecution, telling them that I was going to participate in a political campaign and that I did not desire in that campaign, or at all, to be hampered by any employment that might be considered a private employment relating to that particular matter. That was about the first day of October, 1907. No Browne case was then ever contemplated or thought of. About the middle of December indictments were found against Brown, Bartnett and Treadwell. For three months I had been unconnected with the graft prosecution.

KNEW STATEMENT UNTRUE

"And that nails lie No. 1. (Cheers.) Because you will remember that it was asserted by these kept sheets of the interests, and it was asserted by the democratic candidate for governor, that I left the graft prosecution to undertake the defense of Brown. He knew when he uttered that that it was not so. What do you think, then, in a campaign such as this, involving the most exalted position in the state, of a candidate who deliberately utters throughout the state of California what he knows to be an absolute untruth? I leave to you determination of the character of such a man.

"In December, after the indictments, I was regularly employed in the defense of Brown, as I had a right to be, and for which I have no explanation to make and no apology to make to anybody. And after that employment the district attorney's office, through William Hoff Cook, made the proposal to Brown that he testify against the other two defendants and that he put himself in the district attorney's hands. That question was left for him to determine. He did determine that he would accept the proposition thus made to him. He gave himself into the hands of the district attorney, and thereafter, except for such counsel as I could give to him, I had no connection with the criminal case in any degree whatsoever.

NEVER GOT SHARE OF STOCK

Now it is charged that I received a fee first of $55,000 in Western Pacific stock. I never received a share of stock nor owned a share of stock in that corporation in my life. (Cheers.) I have never, as attorney or otherwise, been connected in any way with the Western Pacific railroad company.

Then it was charged that I received a fee of $55,000 in the Brown case. That is equally and absolutely false. I did not receive one-tenth of that sum in that and civil cases relating to Brown combined. And Brown never paid me one penny of the money that I received in that particular case. All this is known to the democratic candidate for governor. He knows every word of it, and notwithstanding that he has gone about the state of California indulging himself in this sort of detraction, and not only indulging himself, but permitting his accomplice, his co-conspirator, to continue it night after night when he knows the falsity of what is being said.

Other innuendos have been contained in the questions that have been submitted. As to any secretion of property, or any knowledge of any property that may have been had by any one of these men, they know I had no knowledge whatsoever; equally false is any such insinuation, and every innuendo, every inference, every single attempt that has been made to besmirch in all this stuff, is absolutely and unqualifiedly false—known to be false to the man who uttered the stuff and known to be false to the democratic candidate for governor. (Cheers.)

IS LIKE POISON

Now, so much for that proposition. There it ends. Any man who reads such stuff and believes it is like the man who injects a drug into his own veins. He wants to be poisoned. That is all there is to it. And those who want to be poisoned in this campaign may be poisoned. You can not poison, thank God, the whole state of California. (Cheers.)

Now you understand, do you not, just why such tactics are being resorted to in this campaign? You realize, do you not, just why we meet this sort of vilification and abuse? Why, the object is to obscure the real issue, to make you forget the great fight that is on and to divert and befog you as to the real issue and the real truth. And I do not propose now in the remaining days of this fight to permit any of the newspapers, any hired prevaricator from Indiana, or any democratic candidate for governor who attacks me in the language of Abraham Ruef, to divert me from the issue that is on in this campaign and is the dominant one that you must solve. When we began this fight it was for a free state and a free people and for political emancipation. Near by is the fruition of all our hopes and the consummation of our designs.

A few days now and we shall see the whole state has been emancipated. I repeat, as I have done all over the state, that the problem to be solved is to do for the government just exactly what has been done for the republican party—to drive out William Herrin and the Southern Pacific railroad. This shall not be done in any rancor or hostility or bitterness or revenge, but it shall be done without hesitation, without vacillation or concession or compromise of any character at all.

CROWD CRIES "ROOSEVELT"

In this state you have a glorious choice to make. You know the lineup in California. There is no mistake about it. You may choose, ye men of San Francisco, aye, the citizenship of the state of California may choose in this campaign in its national aspect either William Randolph Hearst or Theodore Roosevelt. Which shall it be? Which do you prefer?

Loud cries of "Roosevelt! Roosevelt!"

"And that I take it," Johnson continued, "not only as the answer of the republicans of the state, but of all decent citizens as well. Four years ago how eloquently the democratic candidate for governor portrayed exactly the stand that he was then taking in California. Do you recall how he drew the

Continued on Page 5, Column 1

BELL GANG STRIPPED AND BRANDED DEEP

Johnson Burns "Liar" Into the Thick Hides of Political Pirates

Breaks Through Tissue of Falsehoods and Shows Clique Behind

Hiram Johnson, returning to his home in San Francisco, gave answer last night to the queries of the opposition. But he did not stop there. He flung in the face of his detractors their lies and inventions. He stripped them of their masquerade. He branded them deep with words that fell hot from his lips. He seared them well with the very fire with which they had sought to burn. The torch of his eloquence kindled into blaze the 7,000 souls within sound of his voice at the vast Dreamland rink.

Swinging from period to period, the speaker reached a climax with the declaration: "I want you to know that all the power of Hearst, all the wealth of Herrin, all the wealth of Calhoun, and all the craftiness of Ruef can not break the fighting spirit of one man in the state of California."

Throwing aside anything that might partake of ambiguity, Johnson marked, as if with the glowing iron of the cattle range, those who had taken the front rank of the opposition.

"There they are," said Johnson, "there they are—the whole pirate crew. There is the Evening Post. There is Ruef, lining up all his friends for the democratic candidate. There is Patrick Calhoun. There is William F. Herrin; and there with mask and dagger is William R. Hearst, and with him the democratic candidate and the imported prevaricator from Indiana."

Early in his speech last night Johnson digressed long enough to reply to the questions that have been put to him. In pithy sentences he demonstrated the falsity of the insinuations and explained the spirit of mendacity that prompted them. He charged Bell with full responsibility for their circulation.

"He knew them to be false when he uttered them," said Johnson.

Johnson showed that a tissue of falsehoods had been built about the case of J. Dalzell Brown. Not only had he received no Western Pacific stock of any sort, he said, but his fee in the case had been less than one-tenth of the amount represented, and not one cent of them had come from Brown himself.

"Whatever Abe Ruef, Patrick Calhoun and William R. Hearst may be able to do in the city of San Francisco," said Johnson, "they can not yet elect a governor of California. It is a most astonishing spectacle here in San Francisco. A new kind of politics has been imported in the form of a prevaricator from Indiana. We have seen representatives of Ruef, Calhoun and Herrin sitting down with the democratic candidate and this imported man from Indiana, manufacturing out of whole cloth every conceivable inuendo, slander and calumny that cunning mendacity can fabricate. Then, instead of direct accusation, they translate them into questions and put them into the mouth of this accomplice from Indiana while the rest of them go scampering to cover. Then the Indiana importation spouts forth his questions and inuendoes, and Ruef's Post and Hearst's Examiner repeat them."

Johnson then took up the specific fabrications and proceeded to show their utter falsity.

"I want you to know," he said, "that I owe no man an apology for any case I ever had in the state of California. I am going to talk to you about the J. Dalzell Brown case. In 1906 I became an employe of the so called graft prosecution in San Francisco and continued in th taemployment until Langdon's candidacy in 1907. Before 2,000 persons in the Mission I discharged myself from that employment. I told them that I was going to engage in a political campaign and did not want to be attached to that office while making that fight. That was about October, 1907. No Brown case was ever thought of or thought of at that time. In December indictments were found against Bartnett, Brown and Treadwell. For three months I had not been connected with the graft prosecution. Tht nails lie number one."

Stepping to the edge of the platform Johnson raised his voice.

"Thab was uttered by the democratic candidate himself, "he said. "When he uttered it he knew that it was not so. What do you think of a man aspiring for the office of governor of the state of California who would repeat such slander that he knows to be false?"

Resuming his discussion of the J. Dalzell Brown case, Johnson nailed lie No. 2 and 3 in which it was made to appear that he had received $55,000 worth of Western Pacific stock as a fee, declaring that he received neither the Western Pacific stock nor any such fee.

"I was engaged in the defense of J. Dalzell Brown," said the speaker, "as I had a right to be. William Hoff Cook of the district attorney's office himself made the proposition to Brown that he turn state's witness. That was laid before Brown himself and he accepted it. His case then passed from my hands.

"Now it is charged that I received $55,000 of Western Pacific stock as my fee from Brown. I never received a share of Western Pacific stock as a fee in my life. It is also stated that I received $55,000 from Brown. I did not receive one-tenth of that amount and Brown did not pay me one cent of it."

KNOWN TO BELL

Again raising his voice so that those in the remotest galleries could hear, Johnson cried: "All this was known to the democratic candidate himself. Although he knew the truth he has spread his slander throughout the state, with his coconspirator from Indiana."

Pursuing further along the line of interrogation used daily by Bell's man, Frank Hering, Johnson continued:

"Every inference, every innuendo of knowledge on my part of secreted assets of this bank is false and known to be false to the democratic candidate for governor of the state of California."

Johnson then described the alliance between Ruef, Calhoun, Hearst, Herrin, and the democratic candidate, and pointed to the evidences as found in the daily articles of Calhoun's Post and Hearst's Examiner.

"Any man who reads and believes that stuff," he said, "is like the man who takes a drug because he wants to be poisoned." With hands upraised, he cried, "You can't poison, thank God, the whole state of California!"

SEEK TO OBSCURE

The speaker pointed out that the purpose of the denunciation and the series of fabrications was to obscure the dominant issue of the campaign.

"But I do not propose to allow any newspaper," he said, "or any prevaricator from Indiana, or any democrat candidate, speaking the words of Abraham Ruef, to obscure and befog the issue in this campaign."

Referring to other fabrications circulated on behalf of Bell, Johnson said:

"Now, I observe that there was another story printed the other day that Ruef paid me $10,000 to convict him and that Calhoun paid me $10,000 not to convict him. I do not know which of these they wanted you to believe. Possibly they put them both out on the theory that if you wouldn't believe one you might believe the other."

Truning to a discussion of the new alliance, Johnson said:

"The democratic candidate has made

Continued on Page 4, Column 1

SOME GOOD THINGS
FROM OUR BOYS' DEPARTMENT

The American Boy Magazine
Tells all about the doings of the Boy Scouts. We give a free subscription with every $5 purchase in our boys' department.

Boys' Auto Coats
The comfortable fellows that button to the chin and reach to the shoe tops, defying both cold and storm. Made from splendid all wool tweeds and cheviots, in this fall's snappiest patterns and choicest colorings. Look good, feel good and will wear extra good. For boys of 8 to 16 years. Special price for Friday and Saturday $5

Confirmation Suits
For boys of 8 to 16 years of age. Built from a rich, handsome all wool blue serge. Derby back coats and full cut knickerbocker trousers. Lined throughout. Reinforced with strong linen tape. Smart—dressy—serviceable. Regular price $6.00. Friday and Saturday $5

Boys' Knicker Pants
Made from all wool fabrics that were carefully selected for their wear resisting qualities. Full cut. Every seam taped. Buttons sewed on to stay. Ages 6 to 16 years. Regular price $1.00 a pair. Friday and Saturday 75c

Carroll & Tilton
733 TO 737 MARKET ST.—Bet. 3rd and 4th

—you can't help but make money at Pullman Park

You can buy a fine lot in Pullman Park for $70 down and $10 a month. The works will be in operation around the first of the year. By that time you will have paid in approximately $100. Suppose you only get an advance of $200 on your lot, you would be doubling your money, which isn't so bad for three months.

CHAPTER X.

If you came into our office blindfolded and put your finger on the map of Pullman Park yard, you'd make big money by purchasing the lot you touched.

You can't possibly go wrong. Those who know tell us that the cheapest lot in the park will almost double in value within 18 months, because the property adjoins the Pullman works—it is the key to the situation—the logical site for the desirable portion of the town—the only place where the employes of the factory will allow their families to live.

This week we are selling lots for $500, $600, $700 and upward that should sell for $800, $1,000 and $1,200 within a year.

This isn't hot air! Don't think that—just listen to reason a moment.

Property values are governed by supply and demand. There are 1,500 workmen coming to this Pullman factory. These men are home seekers, they're men of family, dependable, steady, desirable American citizens, with good paying, permanent jobs.

At least 1,000 of them will be in the market for a home or a lot upon which to build a cottage. We have in Pullman Park less than 225 residential lots for these thousand men. The demand will be greater than the supply. Any reasonable price will be paid to those who buy right now and control lots when the factory opens.

"Yes; but you haven't the only tract at Pullman," says the little short man with the far-away look.

"True as gospel, my friend," is our answer. "But we have the lots they'll want first. If we had the only tract, a majority of them would have to bunk in the road or go back to Denver."

As we said in the beginning, you can't possibly go wrong. Any lot in the tract will be a money maker. Go over next Sunday and prove it to yourself.

In the meantime, come in and get a folder. It's the opportunity of a lifetime.

BALDWIN & HOWELL
318-324 KEARNY ST.
San Francisco