READY REFERENCE GUIDE OF FINANCIAL AND WHOLESALE FIRMS

FINANCIAL

ABSTRACTS—TITLE INSURANCE
City Abstract & Title Ins. Co., 79 McAllister st.
PACIFIC TITLE INS. CO., 420 Montgomery st.

BANKS FOR SAVINGS
(The Associated Savings Banks of S. F.)
French-American Bank of Savings, 108 Sutter.
GERMAN SAVINGS & LOAN SOCIETY, 526 Cal.
HIBERNIA S. & L. SOCIETY, Mrkt-McAllister.
HUMBOLDT SAVINGS BANK, 783 Market.
SECURITY SAVINGS BANK, 316 Montgomery.

BANKS AND TRUST COMPANIES
AMERICAN NATIONAL BANK, Merch. Ex. bld.
Anglo & London Paris Nat. bank, Pine-Sansome.
ANGLO-CAL. TRUST CO., Market and Sansome.
CROCKER NATIONAL BANK, Crocker building.
Bank of British North America, Cal. & Battery.
FIRST NATIONAL BANK, Montgomery & Post.
FIRST FEDERAL TRUST CO., Montgy & Post.
Italian-American bank, Montgomery & Commercial.
Mercantile National Bank of S.F., 464 California.
MERCHANTS' NAT. BANK, Chronicle building.
UNION TRUST CO. of S. F., Market & Grant.
WELLS FARGO NEV. NAT. BANK, 2 Montgmy.
Western Metropolis Nat. Bank, Market-Montgmy.

BONDS AND STOCKS
(Members New York Stock exchange)
EHRICH & CO., 409 Pine st.
LOGAN & BRYAN, ground floor Merch. Ex. bld.

BONDS—MUNICIPAL & CORPORATION
J. H. ADAMS & CO., 300 Sansome.
N. W. HALSEY & CO., 424 California.
E. H. ROLLINS & SONS, First Nat. Bank bldg.
WILLIAM R. STAATS CO., 405 Montgomery.
S. B. WAKEFIELD & CO., 232 Montgomery.

BUILDING AND LOAN COMPANIES
California Home Building Loan Co., 206 Hearst.

COMMERCIAL PAPER AND BONDS
LUNDBORG-MORGAN CO., First Nat. Bk. bldg.

CONSULTING ENGINEERS
HELLER & WILSON, First Nat. Bank building.

ENGRAVERS—BONDS AND STOCKS
American Bank Note Co. (T. R. Collins), Merchants' Exchange building.

FIRE INSURANCE COMPANIES
CONTINENTAL FIRE INS. CO., Arthur G. Nason & Co., 123 Leidesdorff street.
London Assurance Corporation, Sansome and Pine.
Niagara Fire Insurance Co., Sansome and Pine.
Phoenix Assurance Co. of London, 343 Sansome.
North British & Mercantile Ins. Co., 234 Pine.

FIRE INSURANCE GENERAL AGTS.
EDWARD BROWN & SONS, 202 Sansome.

INSURANCE BROKERS
GEO. E. BILLINGS CO., 312 California.

INVESTMENTS
E. P. VANDERCOOK, Nevada Bank building.

LIFE INSURANCE COMPANIES
Mutual Benefit Life Ins. Co., Newark, Call bldg.

MARINE INSURANCE
Canton Insurance Office, Ltd., 320 California.

MERCANTILE COLLECTIONS
Merchants' Collection Agency, Inc., 418 Ins. bld.

MONEY LOANED ON JEWELRY
MORGEN JEWELRY CO., 888 Market st.

MORTGAGES—GUARANTEED
Western Mortgage & Guaranty Co., 1st N.Bk.bld.

PATENT ATTORNEY
THE SONNTAG PATENT AGENCY, Balboa bld.

PATENTS AND TRADEMARKS
DEWEY, STRONG & CO., 1105 Merch. Ex. bld.

PLATE GLASS INSURANCE
PACIFIC SURETY CO., First Nat. bank bldg.

REAL ESTATE
BALDWIN & HOWELL, 318-324 Kearny st.
BOARDMAN BROS. & CO., 28 Montgomery st.
KAHN & FEDER, 209 Montgomery st.
THOMAS MAGEE & SONS, 5 Montgomery st.
SPECK & CO., 125 Sutter st.
STINE & KENDRICK, Dan O'Callaghan, city department, 23 Montgomery st.
LANDGRERE, McNEVIN & JONES, 525 Cal. st.
J. W. WRIGHT & CO., 228 Montgomery st.

REAL ESTATE—MISSION
SALA & SALA, 2190 Mission st.

REAL ESTATE—OAKLAND
LAYMANCE REAL ESTATE CO., 1214 Broadway.
Realty Bonds & Finance Co., Inc., 1328 Bdwy.
F. P. PORTER (successor A. J. Snyder), 1220 Bdwy.
HOLCOMB REALTY CO., 473 14th st., branch 1706 San Pablo av. (country land a specialty).

SAFE DEPOSIT VAULTS
FIRST NATIONAL BANK, First Nat. Bk. bldg.

STOCK BROKER
I. STRASSBURGER, 411 Montgomery st.

SURETY BONDS
NATIONAL SURETY CO. (Frank L. Gilbert), 401 Sansome.
MASSACHUSETTS BONDING & INS CO. (Robertson & Hall), First National Bank building.

WHOLESALE

ACETYLENE MACHINES & SUPPLIES
E. D. BULLARD, 268 Market.

ADVERTISING SIGNS—NOVELTIES
BACHRACH & CO., 579 Market.

AIR COMPRESSORS
Compressed Air Mach., Co., Jessie and Ecker.
GEO. E. DOW Pumping Engine Co., Sheldon blg.
Rix Compressed Air & Drill Co., 219 Spear.

ALUMINUM COLLAPSIBLE CUPS—MAGNETOS—TUNGSTEN LAMPS
E. J. HALL CO., 507 Mission.

ARMY GOODS, TENTS, HARNESS
LEIBOLD & CO., 217-219 Market.

ART AND MOSAIC GLASS
CALIFORNIA ART GLASS WORKS, 768 Mission

ART NEEDLE AND PACKAGE GOODS
PACIFIC EMBROIDERY CO., Inc., 114 Sansome.

ASBESTOS
JOHNS H. W. MANVILLE CO., 139 New Mntgy

ASSAYER AND CHEMIST
ABBOT A. HANKS, 630 Sacramento.

ASSAYERS' SUPPLIES
BRAUN-KNECHT-HEINMANN CO., 576 Mission

ATHLETIC GOODS
WRIGHT & DITSON, 359 Market.

AUTOGRAPHIC REGISTERS
AUTOGRAPHIC REGISTER CO., 38 Clementina.

AUTOMOBILES
J. W. LEAVITT & CO. (Overland), 301 G. G. av.

AUTOMOBILE & CARRIAGE SPRINGS
BETTS SPRING CO., 888 Folsom.

BABBITT METAL AND SOLDER
Grt Western Smelting & Rfg Co., Spear & Folsom

BADGES, EMBLEMS, ENGRAVING
GEORGE LARSON & CO., 150 Post, Jewelers blg.

BAGS, BURLAPS AND TWINE
BEMIS BRO. BAG CO., Sansome and Vallejo.

BAGS—NEW AND SECOND HAND
H. LEVY BAG CO., 514-16 Front.
WESTERN BAG CO., 110 Clay.

BANANAS
Pacific Tropical Fruit Co., 423 Front; t. Sut. 2257

BELTING, PACKING AND HOSE
COMPRESSED AIR MACH. CO. (represent Peerless Rubber Co.), 49 Stevenson.
ELECTRIC HOSE & RUBBER CO., 562 Howard.
GORHAM-REVERE RUBBER CO., 50-60 Fremnt
NEW YORK BELTING & PACK'G CO., 129 1st.

BILLIARD TABLES—BAR FIXTURES
Brunswick-Balke-Collender Co., 765 Mission.

BISCUITS AND CRACKERS
AMERICAN BISCUIT CO., Battery & Broadway

BOAT AND LAUNCH BUILDERS
JOHN TWIGG & SONS CO., Illinois and 18th.

BOILER WORKS
KEYSTONE BOILER WORKS, Main and Folsom

BOOK BINDERS
THE HICKS-JUDD CO., 51-65 1st st.

BOOTS, SHOES AND RUBBERS
BUCKINGHAM & HECHT, Inc., Second and Mission (agency of the Hood Rubbers).
E. J. EGAN & CO., 135-143 Bush.
NOLAN-EARL SHOE CO., 729 Mission (makers of the Petaluma Shoe).

BRASS AND COPPER TUBES, RODS AND WIRE
National Brass & Copper Tube Co., 639 Mission.

BREWERIES
JOHN WIELAND BREWERY, 240 2d st.
JOHN WIELAND BOTTLING HOUSE, 240 2d st.
TACOMA BOTTLING CO., 2360 Harrison st.

BRUSHES—JANITORS' SUPPLIES
WM. BUCHANAN, 623 Sacramento.

BUSINESS COLLEGE
GALLAGHER-MARSH BUSINESS COLLEGE, 1056 Market (Shorthand and Bookkeeping).

BUTTER, CHEESE AND EGGS
KINSMAN & MILLER, 343 Davis.
DOLORES PRODUCE CO., 225 Clay.
ROUSSEL & DAVIDSON, 419 Front.
FRED B. HAIGHT & CO., 241 Clay.
JACOBSON-REIMERS CO., 304 Davis.
FRED L. HILMER & CO., Davis and Sacramento
GENAZZI, GARZOLI & CO., 109 Clay.
MONOTTI-LARIMER CO., 417 Battery.

BUTTONS—RUCHINGS—TRIMMINGS
ED. NEWMAN & SON, 154 Sutter.

CALIFORNIA WINES
The California Wine Association, 180 Townsend.
The Rosenblatt Co., 300-332 2d; ph. Kearny 4488.
Italian-Swiss Colony, Battery and Greenwich.
LACHMAN & JACOBI, 112 Main.
ARTHUR LACHMAN, 453 Second.

CANDY MANUFACTURERS
COLLINS-McCARTHY CANDY CO., 643 Front st.
McBRIDE-ROTHCHILD CONF. CO., 442 2d.
Pacific Coast Biscuit Co., Battery and Vallejo.

CARPETS, RUGS AND SHADES
HULSE-BRADFORD CO., 986 Mission.

CENTRIFUGAL PUMPS
GEO. E. DOW Pumping Engine Co., Sheldon blg.
HERZOG & DAHL, 150 Steuart.

CHEMICALS
BRAUN-KNECHT-HEINMANN Co., 576 Mission.

CLOTHING
HOFFMAN, ROTHCHILD & CO., 516 Market.

CLOTH HAT AND CAP M'F'G.
HOME INDUSTRY CAP WORKS, 658 Mission.

COFFEE, TEA AND SPICES
M. J. BRANDENSTEIN & CO., Mission & Spear.
JONES, PADDOCK & CO., 228 Fremont.
McCARTHY BROS., 109 Front.

COMMERCIAL PHOTOGRAPHS
R. J. WATERS & CO., 717 Market (photo anything anywhere).

CONCRETE MIXERS
LANSING CO. (formerly Lansing Wheelbarrow Co.), 338 Brannan.

COPPERSMITHS
Oscar Krenz Copper & Brass Wks., 431 Folsom.
SANDERS & CO. COPPER WKS., Beale and Howard (winery & brewery wk. a specialty).
C. W. SMITH COPPER WKS., 16-18 Washington.
L. WAGNER & SONS., Pacific Copper Wks., 85 Minna.

COSTUMERS
GOLDSTEIN & CO., 883 Market.

DAIRY & CREAMERY MACHINERY
DE LAVAL DAIRY SUPPLY CO., Drumm & Sac.

DECORATORS AND FLAG M'F'G
CAPITAL DECORATING & MFG. CO., 658 Miss.

DRAYING AND FORWARDING
DOANE & CO., 319 Jessie.

DREDGING & MINING MACHINERY
Golden State & Miners' Iron Works, 231-51 First.

DYEING AND CLEANING
J. ALLEC NEW PARISIAN WKS., 2140 Folsom.

EGG AND CHEESE RECEIVERS
Robertson, Sydes & MacWilliamson, 105 Clay.

ELECTRICAL SUPPLIES
ELECTRIC APPLIANCE CO., 726-730 Mission.
HOLABIRD-REYNOLDS ELEC. CO., 523 Mission.

ELEVATOR MANUFACTURERS
VAN EMON ELEVATOR CO., 64 Natoma st.
OTIS ELEVATOR CO., Stockton, North Point and Beach.

ELEVATING AND CONVEYING MACHINERY
MEESE & GOTTFRIED CO., San Francisco, Seattle, Portland, Los Angeles.

EMPLOYMENT AGENCY
MURRAY & READY, 782-786 Howard.

FANCY GOODS, LADIES' FURNISH'NG
KLEIN & LEVY, 515 Market.

FERTILIZER MANFACTURERS
CALIFORNIA FERTILIZER WKS., 444 Pine.
MOUNTAIN COPPER CO., Ltd., 150 Pine

FISH DEALERS
AMERICAN FISH & OYSTER CO., 556 Clay.
BIAGINI-ALIOTO FISH CO., 517 Merchant.
New San Francisco Fish Dealers, 504 Market.
A. PALADINI, 540 Clay st.

FLAGS—BANNERS—PENNANTS
EMERSON RFG. CO., 109 Stevenson.

FOUNDRY—CASTINGS
ENTERPRISE FOUNDRY CO., 2902 19th.

FRUIT AND PRODUCE
A. Levy & J. Zentner, cor. Davis and Washington
Garcia & Maggini Co., Washington and Drum.
C. BALDVICHI & SON, 309 Washington.
JOHN DEMARTINI CO., Inc., 112 Washington.
F. P. DELEON Co., 108-110 Washington.
LEUTZINGER & LANE, 420 Front.
L. SCATENA & CO., 102-106 Washington.
SAN FRANCISCO PRODUCE CO., 510 Front and Oakland branch.
Oakland Fruit & Produce Co., 314 11th, Oakland.

FURNITURE
MILWAUKEE FURNITURE CO., 954 Mission.

FURNITURE — LEADING CREDIT HOUSE
LACHMAN BROS., 2019-39 Mission.

FURRIERS
LOFSTAD & EVANS, Inc., 251 Post.

GALVANIZED SHEETS—CORRUGATED IRON
THE BERGER MFG. CO., 1120 Mission.

GASOLINE ENGINES
FAIRBANKS, MORSE & CO., First and Natoma.
LANSING CO. (formerly Lansing Wheelbarrow Co.), 338 Brannan.

GAS FIXTURES, LIGHTS & MANTELS
WELSBACH COMPANY, 351 McAllister.

GLASS AND MIRRORS
California Plate & Window Glass Co., 862 Missn.

GRAINS AND BEANS
BRAY BROTHERS, 220 Clay.
BARNARD & BUNKER, 149 California.
SINSHEIMER & CO., 149 California.
EMIL WATERMAN, 255 California.

GROCERS
MILTON MORRIS CO., 34-36 Drumm.

GUNS AND SPORTING GOODS
GOLCHER BROS., 510 Market.

HARNESS & SADDLERY (HERCULES)
W. DAVIS & SONS, 2040 Howard (catalogue mailed to dealers).

HAY RECEIVERS AND SHIPPERS
SCOTT, MAGNER & MILLER, 40 California.
PRODUCERS' HAY CO., 166-176 Townsend.

HEATING CONTRACTORS
GILLEY-SCHMID CO., Inc., 198 W. Mission.

HIDES, WOOL AND TALLOW
W. B. SUMNER & CO., 220 Townsend.

HOSPITAL AND SURGICAL EQUIPMENTS
WALTERS SURGICAL CO., 393 Sutter.

HOTEL RANGES
JOHN G. ILS & CO., 827-29 Mission.

INCANDESCENT ELECTRIC LAMPS
M. A. BRYTE, 788 Mission.

IRON, STEEL, VEHICLE HARDWARE
WATERHOUSE & LESTER CO., 540 Howard.
TAYLOR & SPOTSWOOD CO., 19th & Minnesota.

JAPANESE GOODS
SING FAT CO., Inc., California and Grant av.

JAPANESE PRODUCE
AKADA & ICHIDA CO., 323 Clay.
PACIFIC TRADING CO., 441 Clay.

JEWELERS (MANUFACTURING)
TUCKEY & KLINE, 130 Geary.

JEWELRY
ALPHONSE JUDIS CO., 704 Market.
HENRY M. ABRAMS CO., 717 Market.
CARRAU & GREEN, Inc., 112 Kearny.
ELSTON JEWELRY CO., 717 Market.
ED H. FORESTIER, 150 Post, Jewelers' bldg.
MAYER & WEINSHENK, 717 Market.
NEWMAN & WILLIAMS, 263 Koenig bldg.
M. SCHUSSLER & CO., 704 Market.

JEWELRY BOXES AND TRAYS
MUHS & LOCHBAUM CO., 114 Kearny.

JEWELRY NOVELTIES—HAIR ORNAMENTS—LEATHER GOODS
BARNARD HIRSCH CO., 89 Battery.

KID GLOVES
STEINBERGER & KALISHER, 25 Kearny.

KIMONOS—SILK AND LINEN GOODS
NIPPON DRY GOODS CO., Inc., 132 Sansome.

KITCHEN FURNISHINGS
JOHN G. ILS & CO., 827-29 Mission.

LACES AND EMBROIDERIES
BAUER BROS. & CO., 49-53 Sansome.
JULES LEVY & BRO., Inc., 16-18 Sansome.

LADIES' NECKWEAR AND BELTS
M. S. KOHLBERG & CO., 126 Pine.

LADIES' WAISTS AND UNDERWEAR
NEWBAUER BROTHERS, 37-39 Battery.

LETTER FILING DEVICES
YAWMAN & ERBE MFG. CO., 712 Mission.

LITHOGRAPHERS
BRITTON & REY, 560 Sacramento st.
Galloway Lithographing Co., 511 Howard.
PINGREE-TRAUNG CO., Battery and Green.
O. E. OLSEN LITHOGRAPH CO., 330 Jackson.

LOOSE LEAF SYSTEMS
THE HICKS-JUDD CO., 51-65 1st st.

LUMBER DEALERS
SEYMOUR & ELLIOTT, 142 Townsend.
UNION LUMBER CO., 1008 Crocker bldg.

MACHINERY—SAWMILL AND WOODWORKING
THE EBY MACHINERY CO., 35 Main.

MACHINE TOOLS
Rix Compressed Air & Drill Co., 219 Spear.

MACHINE TOOLS—SHOP SUPPLIES
PACIFIC TOOL AND SUPPLY CO., 400 Mission.

MANTEL, GRATE AND TILE
W. W. MONTAGUE & CO., 557 Market.

MARINE ENGINEERS — SHIPBUILDERS
UNITED ENGINEERING WORKS, 224 Spear.

MEN'S NECKWEAR
CALIFORNIA NECKWEAR CO., 583 Market.

METAL CEILINGS
THE BERGER MFG. CO., 1120 Mission.

METALS—OLD AND NEW
Grt Western Smelting & Rfg Co., Spear & Folsom

MILLINERY
ANDREW JACOB & CO., 735-45 Mission.
HINZ & LANDT, INC., 883 Market.
HOLM MILLINERY CO., 28 Geary.

MILL WORK—STORE FIXTURES
MAIN STREET PLANING MILL, 115 Main.

MOTORCYCLES (INDIAN)
Hendee Mfg. Co., Pac. Coast branch, 234 V. Ness

MOVING PICTURE MACHINES, FILMS
California Film Exchange, 54 7th, opp. P. O.

MUSLIN AND FLANNELETTE WEAR
M. R. FLEISCHMAN & CO., 124 Pine.

NOTIONS, RIBBONS & FANCY GOODS
J. B. CROWLEY, Aronson bldg., 3d and Mission.

NOTIONS, TOYS, STATIONERY
BAER NOTION & TOY CO., 743 Mission.

NOVELTIES AND STREET MEN SUPPLIES
E. BLOCH MERCANTILE CO., 57-63 Battery.

NUTS—PEANUTS—PEANUT BUTTER
CALIFORNIA PEANUT CO., 235 Clay.

NUTS—SHELLED NUTS
SUNSET NUT SHELLING CO., 245 Clay.

OIL BURNERS AND SYSTEMS
STAPLES & PFEIFFER, 102 Steuart.

ORNAMENTAL IRON & WIRE WORK
WEST COAST WIRE & IRON WKS., 861 Hwrd.

PAINTS—HOLZAPFELS' ANTI-FOULING COMPOSITION
C. G. CLINCH & CO., 144 Davis.

PAINTS, OILS, GLASS
W. P. FULLER & CO., Mission and Beale.
R. N. Nason & Co., 51 Pine, wks. 151 Potrero av.
WHITTIER-COBURN CO., Howard and Beale.

PAPER
ZELLERBACH PAPER CO., Battery & Jackson.

PETTICOATS & MUSLIN UNDERWEAR
JOS. WAND & CO., 154 Sutter.

PIPE CASING AND FITTINGS
PACIFIC PIPE CO., Main and Howard.

PIPE—RIVETED STEEL AND IRON
W. W. MONTAGUE & CO., 557 Market.

PLUMBING SUPPLIES
P. E. O'HAIR & CO., 857 Mission; t. Sutter 1813

PORK AND BEEF PACKERS
S. San Francisco Packing & Prov. Co., 407 Front

POTATOES, ONIONS AND BEANS
WM. A. CURTIS CO., 219 Drumm.
FRANK S. ENOS, 49-51 Washington.
F. HILLENS & CO., 227 Davis.
WOLF & SONS, 245 Drumm.

POULTRY AND EGG RECEIVERS
Bianchi Poultry & Produce Co., 317 Washington.
California Produce Co., 421 11th, Oakland.

POULTRY AND LIVESTOCK FOODS
GEO. H. CROLEY CO., Inc., 631 Brannan.

POULTRY, EGGS AND BROOM CORN
W. C. PRICE & CO., Poultrymen's Union, 213-15 Clay.

POULTRY, EGGS, FRUIT, POTATOES
MILANI FRUIT & PRODUCE CO., 315 Wshngtn

PRINTERS
THE HICKS-JUDD CO., 51-56 1st st.
E. C. HUGHES CO., 151 Minna st.

PRINTERS AND PUBLISHERS
The James H. Barry Co., Inc., 1122-24 Mission.

PULLEYS—BEARINGS—SHAFTING
MEESE & GOTTFRIED CO., San Francisco, Seattle, Portland, Los Angeles.

PUMPING MACHINERY
GEO. E. DOW Pumping Engine Co., Sheldon blg.
SIMONDS MACHINERY CO., 12-14 Natoma.

RICE
M. PHILLIPS & CO., 3 Main.

ROAD MACHINERY
A. L. YOUNG MACHINERY CO., 26 Fremont.

ROOFING CONTRACTORS MATERIAL
FORD & MALOTT, 704 Mkt., r. 905: Sutter 329.

RUBBER GOODS
GOODYEAR RUBBER CO., 587-91 Market.

RUBBER STAMPS, STENCILS, ETC.
PATRICK & CO., 560 Market.

SAWS AND KNIVES
E. C. ATKIN & CO., 151 Main.
SIMONDS MANUFACTURING CO., 14 Natoma.

SCHOOL FURNITURE AND SUPPLIES
C. T. WEBER & CO., 365-67 Market st.
WHITAKER & RAY-WIGGIN CO., 770-76 Mission

SCRAP IRON AND METALS
Sugarman Iron & Metal Co., 617 Brannan.

SEEDS
C. C. MORSE & Co., 48-50 Jackson.
COLOMBO MARKET SEED CO., 615-19 Front.

SHIP CHANDLERS
JOHNSON & JOSEPH CO. (successors Sellers & Madison), 34 Sacramento.

SHIRTS, PANTS, OVERALLS
ARGONAUT SHIRT, Eldesser-Heynemann Co., 77 Battery.

SODA FOUNTAINS AND SUPPLIES
ENG-SKELL CO., Inc., 208 Mission.

SPEEDOMETERS (JONES)
HUGHSON & MERTON, Inc., 544 Van Ness ave.

STATIONERS, LITHOGRAPHERS, PRINTERS
SCHWABACHER-FREY Stationery Co., 541 Mkt

STOVES AND RANGES
BRIDGE & BEACH MFG. CO., 22d and Indiana.
W. W. MONTAGUE & CO., 557 Market.
NATIONAL STOVE CO., NEW PROCESS STOVE CO., RINGEN STOVE CO., 22d and Indiana.

TAILORS' TRIMMINGS
C. W. R. FORD CO., 164 Sutter.

TANKS, COOPERAGE, ETC.
GEO. WINDELER, 144 Berry.

TANKS (STEEL)
KEYSTONE BOILER WORKS, Main and Folsom

TELEPHONES AND SWITCHBOARDS
Telephone-Electric Equipment Co., 612 Howard.

TENTS AND CANVAS GOODS
HENRIX-LEUBBERT MFG. CO., 136 East. (Renting Show Tents a specialty.)

TRUNKS AND SUIT CASES
HIRSCHFELDER & MEANEY, 519 Market.
FRIEDBERG-GRUNAUER CO., 103 Front.

TYPEWRITERS AND SUPPLIES
L. & M. ALEXANDER (L. C. Smith Visible Typewriter), 512 Market.

VARNISH MANUFACTURERS
TAMM & NOLAN, 15th and Utah sts.

WALL PAPER
D. & R. M. LEONHARDT, 1564 Market.
UHL BROTHERS, 717 Market.

WATER WHEELS
The Pelton Water Wheel Co., 19th and Harrison.

WHISKIES
BERLIN & LEPORI, INC., 520 Washington (controllers of Burlingame Whisky).

WINE DEALERS' SUPPLIES
OCCIDENTAL SUPPLY CO., 580 Howard (also label mfg.)

WIRE AND CABLES—ELECTRICAL, BARE AND INSULATED
Standard Underground Cable Co., 1st Nat. bank.

WOOLENS AND TRIMMINGS
ARNSTEIN, SIMON & CO., Third and Mission.
J. BAUMGARTEN & CO., 751 Market.
DETMER WOOLEN CO., 28 Geary.
FORBES & CHASE, 25 Kearny.
F. GREENBERG & CO. 252-56 Bush.

RECORD GAINED BY SACRIFICE

Blue and Gold Men Step Out So That Shattuck Could Beat Mark

By WILLIAM UNMACK

Sacrifices by varsity athletes in either track, football, baseball or other branches of sport are often made with a view of taking a chance to win when their alma mater is hard pressed. It is often that a man in football, for argument, will give way to another man if he thinks the other fellow will better fill the bill on the particular day of the game. We had an instance of this last football season when Louis Cass of Stanford stayed out of the big game rather than interfere with the chances of his team, with the possibility of his weak knee going back on him.

Such instances as this can be found at almost every college in the country, but it is doubtful if there ever has been another such sacrifice as happened at the big track and field meet at Stanford Saturday when three California men stepped down and out and gave way to one of their number to go into the finals of the hammer throw. Harry Gabbert, Lester A. Ready and George F. McNear are the three blue and gold men who threw away their chances of getting the honor of a place in the hammer throw so that Carl Shattuck could crowd into the final puts.

The story of the great sacrifice of these three blue and gold men did not leak out until yesterday and now the Berkeley campus is talking of nothing else.

Carl Shattuck in the preliminaries had not been able to get wound up and fouled one of his shots and the best he did with the others was only 144 feet on his last trial. Rice of California, Wooley and Alderman of Stanford, all had better puts than this in the trials.

Up to this year the A. A. U. rules on trials for field events only allowed the three highest men to go into the finals of any particular field event. At the last meeting of the board of governors of the A. A. U. held in New York, the rule was altered to read the best four of the preliminaries should go into the finals. This rule is what won the hammer for Shattuck on Saturday, together with the sacrifice made by his three team mates.

Rice of California and Alderman and Wooley of Stanford had all qualified for the finals, these being the three highest men, while Shattuck got in his throw of 144 feet. Gabbert, Ready and McNear were still in the competition and had their last put to make in the preliminaries, with a great possibility of either one or all of them beating Shattuck's best put of 144 feet. The trio have all along been doing better than 145 feet in practice and it only needed the necessary speed and turn in the ring to get the wire handled implement out far enough to qualify.

Gabbert saw the situation at a glance and realized that Shattuck had not got properly warmed up or used to the ring. He called the other two California men aside and suggested that the three of them forfeit their last preliminary puts, so that Shattuck's last put of 144 feet would send him into the finals as the fourth man. The others willingly agreed, and that their sacrifice was not in vain was self-evident from the wonderful put Shattuck made when he put the hammer 161 feet 2 inches, establishing a new record for the meet.

* * *

As soon as the California team got back to the city on Saturday night they all congregated at the University of California club in Geary street where they were the guests of the club at dinner. When the banquet was out of the way the usual rounds of speeches were made, and then nomination were called for captain of the team for next season.

Harry Wood was the unanimous choice of the squad and he will lead his men in the meet next year against the cardinal. Wood is the crack miler of the blue and gold squad. He is one of the most popular athletes at California. He broke the California-Stanford record last year, and two weeks later set new figures for the Pacific coast conference mile run, which stands today. He is a junior at California and is a member of the Winged Helmet honor society.

The Stanford track team has not named the captain for the next year's team. The three men generally believed to have the best chance for landing the big honor are George Horine, Gene Korn or Ed Campbell.

TURLOCK 5, STOCKTON COLTS 2

TURLOCK, April 21.—The home team batted out an easy victory over the Stockton Colts before a large crowd this afternoon. Sharon struck out 18 of the opposing batsmen and had them going all the time. Score:

	R.	H.	E.
Turlock	5	7	1
Stockton Colts	2	3	2

STATEMENT
OF THE CONDITIONS AND AFFAIRS OF THE

Hartford Fire Insurance Company

OF HARTFORD, IN THE STATE OF CONNECTICUT, on the 31st day of December, A. D. 1911, and for the year ending on that day. Published pursuant to the provisions of Section 611 of the Political Code and compiled from the annual statement filed with the Insurance Commissioner of the State of California.

CAPITAL

Amount of capital stock, paid up in cash	$2,000,000.00
ASSETS	
Real estate owned by company	$769,100.00
Loans on mortgages	429,666.67
Cash market value of all stocks and bonds owned by company	20,598,221.26
Amount of loans secured by pledge of bonds, stocks and other marketable securities as collateral	8,250.00
Cash in company's office	4,115.76
Cash in banks	999,561.98
Interest due and accrued	251,425.32
Agents' balances representing business written subsequent to October 1, 1911	2,384,551.00
Rents due and accrued	1,447.33
Certificate of treasurer of Cook county, Illinois	3,500.00
Total assets	$25,449,839.41
LIABILITIES	
Losses adjusted and unpaid	$487,051.76
Losses in process of adjustment or in suspense	682,944.77
Losses resisted, including expenses	99,361.00
Gross premiums on fire risks running one year or less, $10,452,205.21; reinsurance, 50 per cent	5,226,102.61
Gross premiums on fire risks running more than one year, $16,189,176.40; reinsurance pro rata	8,615,508.31
Gross premiums on inland navigation risks, $638,326.95; reinsurance 50 per cent	319,163.48
Taxes due or accrued (estimated)	200,000.00
Total liabilities	$15,630,131.93
INCOME	
Net cash actually received for fire premiums	$14,803,569.50
Net cash actually received for marine premiums	675,347.22
Received for interest on mortgages	22,811.89
Received from interest and dividends on bonds, stocks, loans, and from all other sources	902,952.98
Received for rents	53,209.96
Income from all other sources	37,689.88
Total income	$16,495,581.43
EXPENDITURES	
Net amount paid for fire losses	$8,472,429.05
Net amount paid for marine losses	307,555.94
Expenses of adjustment and settlement of losses	170,496.19
Dividends to stockholders	700,000.00
Paid or allowed for commission or brokerage	2,879,040.65
Paid for salaries, fees, and other charges for officers, clerks, etc.	1,414,166.46
Paid for state, national and local taxes	527,605.24
Gross decrease in book value of ledger assets	5,162.50
Gross loss on sale or maturity of ledger assets	44,541.55
All other expenditures	931,444.67
Total expenditures	$15,452,442.25

Risks and Premiums—	Fire. Fire Risks.	Marine. Premiums.
Losses incurred during the year	$8,263,449.27	$330,066.66
Net amount of risks written during the year	$1,731,642,318	$19,427,280.31
Net amount of risks expired during the year	1,571,813,000	18,363,412.96
Net amount in force December 31, 1911	2,367,155,596	26,641,381.61

CHARLES E. CHASE, President.
S. E. LOCKE, Secretary.
A. H. WIGHTMAN, Treasurer.
Subscribed and sworn to before me, this 7th day of February, 1912.
EDWARD R. BELMONT, Notary Public.
PALACHE & HEWITT,
GENERAL AGENTS,
430 California St.,
SAN FRANCISCO, CAL.
ADAM GILLILAND
ASSISTANT GENERAL AGENT.

CLUB STANDING IN CITY JR. LEAGUE

	W.	L.	Pct.
Mission Terrace	5	0	1.000
Lash's Bitters	3	2	.600
Ellery Arms	3	2	.600
Mitchell Cars	3	2	.600
Juvenile Clothiers	4	1	.200
Sperry Flour	0	5	.000

WILLOW IS USED BY CITY JUNIORS

In the first game of the afternoon the Mission Terrace team defeated the Juveniles by the score of 19 to 3.

Whitelow, who twirled for the losers, was touched up for 16 hits and walked five men. The score:

	R.	H.	E.
Mission Terrace	18	16	5
Juveniles	3	5	8

Batteries—Mission Terrace, Barron and Schmidt; Juveniles, Whitelow and Godfrey.

In a free hitting game the Lash's Bitters nine defeated the Mitchell Cars by the score of 14 to 5. The game was featured by the pitching of Bliss of the winners, who allowed five scattered hits. Both teams were off in their fielding making 10 errors between them. The score:

	R.	H.	E.
Lash's Bitters	14	11	3
Mitchell Cars	5	5	7

Batteries—Lash's Bitters, Bliss and Vogelsang; Mitchell Cars, Carter, Costello and McNulty.

In a close and exciting game that was full of fine catches and hard hitting, the Ellery Arms team defeated the Sperry Flours by the score of 8 to 7. Both pitchers were touched up for 21 hits. The score:

	R.	H.	E.
Ellery Arms	8	10	3
Sperry Flours	7	11	5

Batteries—Ellery Arms, Mcguire, McGrath and Bricker; Sperry Flours, Lee and Syron.

STATEMENT
OF THE CONDITION AND AFFAIRS OF THE

Connecticut Fire Insurance Company

OF HARTFORD, IN THE STATE OF CONNECTICUT, on the 31st day of December, A. D. 1911, and for the year ending on that day. Published pursuant to the provisions of section 611 of the Political Code and compiled from the annual statement filed with the Insurance Commissioner of the State of California.

CAPITAL

Amount of capital stock, paid up in cash	$1,000,000.00
ASSETS	
Real estate owned by company	$189,200.00
Loans on mortgages	948,450.00
Cash market value of all stocks and bonds owned by company	5,526,499.00
Amount of loans secured by pledge of bonds, stocks and other marketable securities as collateral	59,000.00
Cash in company's office	213.86
Cash in banks	372,202.02
Interest due and accrued	41,183.84
Agents' balances representing business written subsequent to October 1, 1911	191,979.96
Bills receivable, not matured, taken for fire risks	26,362.73
Gross premiums in course of collection not over 3 months due	162,000.00
Total assets	$7,517,091.41
LIABILITIES	
Losses adjusted and unpaid	$104,427.51
Losses in process of adjustment or in suspense	147,873.65
Losses resisted, including expenses	48,720.12
Gross premiums on fire risks running one year or less, $1,827,480.46; reinsurance, 50 per cent	913,740.23
Gross premiums on fire risks running more than one year, $6,038,466.47; reinsurance pro rata	3,145,642.31
Taxes due or accrued (estimated)	40,000.00
Total liabilities	$4,399,805.02
INCOME	
Net cash actually received for fire premiums	$3,748,286.53
Received for interest on mortgages	43,730.93
Received from interest and dividends on bonds, stocks, loans and from all other sources	241,428.86
Received for rents	11,168.00
Gross profit on sale or maturity of ledger assets	770.45
Income from all other sources	52.37
Total income	$4,045,447.14
EXPENDITURES	
Net amount paid for fire losses, including $362,666.75, losses of previous years	$2,261,753.