



Adversity Made Girl Independent; How Office Worker Succeeded.

Owe my independence from the wear- ing grind that work in a busy office represents to a young woman to a couple of apparently overwhelming misfortunes is the unique experience that I have undergone in the last four years.

My mother and I came to the city from a small town in Indiana six years ago. My father had died two years before that, leaving nothing behind him but two penniless women and a reputation for being the happiest man in town.

I found work in the Boston Mercantile Emporium of our fair town at \$4 a week. There was a business college in town and at night I studied stenography. I learned rapidly and in a year I had reached a state of confidence where I said: "Mother, let's pack up and go up to the city, where I can earn enough for a decent living."

No Trouble Finding a Job. I had no trouble in getting a start. I carried letters of introduction from our home town banker to the president of a big bond house and after a trial and a wait of a couple of weeks I was given a position in the correspondence department as stenographer to a correspondent, who thought and talked so rapidly that he had trouble in finding a stenographer who could work with him.



Dirt May Take Place of Coal; Mud from Swamps Used for Fuel. By F. W. HARNED. As the earth's coal supply diminishes, industry, confronted with the certainty of its ultimate extinction, appeals to science for a substitute.

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In Ireland, where a considerable portion of the land surface consists of peat bog, peat is converted into coal by an electrical process. A hard, smokeless steam coal, equal to the best product of the Welsh mines, is produced.

Live Mud Will Burn. In France is manufactured a smokeless, dustless fuel. It is a chemically treated composite of coal dust and oil.

Keeps Store for Inferior Stock; Grocer Finds Outlet for Goods. By WILLIAM B. MAYER. It is of cardinal importance in my business, a grocery man of this city remarked, "to have an outlet for any over-supply of perishable goods.

"I thought over several remedies, but they all had some shortcoming. At length, I hit on a scheme which proved to be feasible. It required a partner. I had little trouble in securing a practical, hard worker.

could, to make as much money as I could, and to hold my job. I put in all my thought and energy trying to make myself of value to my employers, and I succeeded so well that within a year after coming to them I was being paid \$25 a week.

Mother Worried About Future. "But suppose something should happen so you could not get another one?" mother would persist. "Suppose something should happen so you could not work at all?"

At the end of two years we were living in a six room flat on the north side, having taken a big flat in order to rent two rooms to a couple of other girls from our town who had come up and were working in the city.

One evening I went home and found mother lying on the floor in a faint. A doctor was summoned and she was revived and placed in bed. The doctor looked serious. Had she had these spells before? She had not. Had



Nature Is Outdone. He has invented a coal the calorific value of which is more than double that of the best mined product. The base is simply common dirt, of which 1,800 pounds to the ton are employed.

Men who do not trust a clumsy handed person with out glass or china, but they not infrequently trust their lives to men of clumsy minds who have no brains or control of any sort. Then when accidents occur they cannot discover the cause, especially if it is a great one.

All Phenomena Have Causes. The French scientist, M. Poincaré, says in a chapter on hazard in his book: "How do you dare speak of the laws of hazard? Hazard is the antithesis of all law. Probability is opposed to certitude.

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Should Have No Faith in Chance to Make the Most of Yourself. By C. S. MADDOCKS. This seems to be a matter of chance. But as a matter of fact there may be some slight imperfection in its symmetry, one side heavier than the other, and this is what determines the direction of its fall.

Uncertainties in Contracting Business. There are examples of the most practical and colossal accomplishments brought about because they caused are hurried, discovered, and considered with scientific exactness in making plans for these great activities.

Lord Cowdry is at the head of one of the largest and most powerful contracting companies in the world, a company which has completed numerous works. Contracting has had many speculative and uncertain as well as strenuous elements in it, so that few contractors have become wealthy and many have been broken men.

Some Pointers for the Worker Who Wants to Land and Stick. By T. S. WINSLOW. Don't be in a hurry to change work because your salary is small. The little old \$18 per week, every week, is a lot more than \$20 for a couple of weeks and then a stretch of time with nothing coming in.

Products of Inventors' Genius. A perforated comb for spraying perfumes or lotions into the hair, either in connection with a siphon or a syringe, has been patented in England.

manager gave me the job of copying this letter at home. Paid \$10 a Week for Work. It's only worth \$10 a week to us to have it done," said he.

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Merchant Needs Catalogue Study; How Farmer Taught the Lesson. By F. L. EDMAN. HENDERSON smothered an almost in- expressible desire to choke Farmer Wilkes as the latter stalked triumphantly out of his store after having decidedly the best of a rather fierce verbal encounter.

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"Say," he says, "what'll you gimme if I get you some more copying to do?" The dear kid! I told him I would give him 20 cents for every dollar's worth of work he brought me. Next day he brought me the first day's work on a list of daily market reports which were sent out by the grain firm that he works for.

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