

L. K. DEAL LUMBER COMPANY.

The L. K. Deal Lumber Company is the successor to the old Church-Deal Lumber Company, of Des Moines, Iowa, the former company taking over the interest of the Church portion of the company four years ago, the Church-Deal Company having been in existence some three years prior to that time.

The L. K. Deal Company is one of the most active companies which operate in the territory adjacent to Bemidji. The company has headquarters at Des Moines, Iowa, and deals exclusively in cedar poles, posts, ties, etc., in which commodities the company has extensive holdings throughout north-central Minnesota.

The company has extensive cedar yards at various places along the line of the Minnesota & International railway, north and south of Bemidji, also along the Great Northern and Minneapolis, Red Lake & Manitoba railways. At these yards the representative of the company collects the ties, poles, posts, etc., belonging to the farmers, giving the highest market price therefor, the product being shipped direct to the persons desiring the same.

The great success of the L. K. Deal Company's operations in northern Minnesota is due to the activity of Otto Peterson, the north-country representative of the company, who is ever alert to his company's best interests. Mr. Peterson came to this section from Minneapolis, about twelve years ago, and he has always been identified with the industries of this vicinity. Mr. Peterson was in the employ of the Church-Deal Lumber company, prior to the change into the L. K. Deal company, and from the beginning of his connection with the company he achieved marked success as a buyer of timber and shrewd dealer in all cedar products. Mr. Peterson stayed with the L. K. Deal company when that company took over the Church interests, and his good services have resulted in rare success for the Deal people.

Otto Peterson is one of the most loyal supporters of the many Bemidjians who "boost" their home town. He has always been in the front rank as a supporter of northern Minnesota and especially Beltrami county and the city of Bemidji, as to future greatness in the commercial industry of the state. Mr. Peterson's friends are legion, and he is justly popular with all classes of citizens in this territory.

DOUGLASS LUMBER COMPANY.

The Douglass Lumber company's plant is located in the city of Bemidji, on Lake Irving. Over two years ago they erected a lath mill and manufactured lath exclusively. Owing to the demands of their trade they soon found it necessary to have a complete stock of lumber and shingles as well as lath, so in order to supply this want they built, in the year 1908, a complete saw mill, shingle mill and planing mill. They make a specialty of shipping mixed cars of lumber, lath and shingles to the retail lumber dealers. Last year they opened a retail lumber yard in Bemidji, and are at the present time handling all kinds of building material. They are logging quite extensively this winter, and they will run their plant to its full capacity during the coming season. They employ about 100 men in the mill and the woods. The officers and directors are: H. N. Douglass, president; F. R. Patterson, treasurer, and J. J. Anderson, secretary.

These men are rated for the prominent part they take in all matters pertaining to the city's welfare. They have a well established business, their credit is gilded, their trade field ramifies all sections of the county and they are citizens and business men who are highly estimated for their sterling worth and enterprise.

L. F. JOHNSON.

After a varied career in the business world, Mr. Johnson finally located in Bemidji, as he, in consonance with many



other good judges of productive country, concluded that Beltrami county offers as much profit for conscientious effort as any spot in the universe.

Mr. Johnson has been in this state for thirty years, during which time, for the most part, he has made this section of the state his field of activity in forestry and land research. While he has been a permanent resident of Bemidji for but three years, he has hovered in and about Beltrami county for twenty-two years, and has been engaged in these lines in every county of the state, which has been able to disport timber. At present he is the northern representative for the Smith Timber company, with whom he has been for twelve years. He was off and on, one of the corps employed in the land department of the Northern Pacific for approximately ten years, and has been closely identified with numerous other well known land and timber industries, and his wide knowledge of these two important factors of the Northwest has gained for him lasting standing as an authority and promoter.

Mr. Johnson at present represents the First ward of Bemidji in the city council. Notwithstanding that he has been a permanent resident but for three short years, he has wielded an influence which has had a telling effect—this because of his knowledge of this territory; his active participation in its development, and his unshakable confidence in its ultimate bountifulness.

As a land owner and taxpayer, Mr. Johnson has proved an exemplary illustration of what perseverance and faith in an undeveloped, yet wealthy country begets. He is to be commended for the vigorous policy he has pursued, relative to the county's welfare, for the able and conservative manner in which he has served his constituency, and for the way he has comported himself under every condition which arose.

What do you think of this edition of The Pioneer? If you like it, tell your friends, if not, tell us.

Home patronage means perpetual prosperity. If you patronize the mail order octopus you lose money and progress to the city in which you live.

JOHN MOBERG.

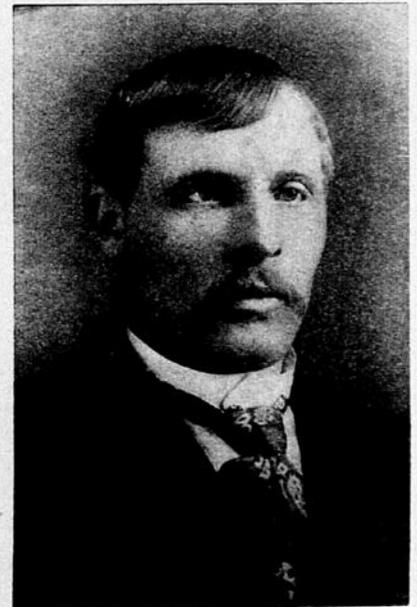
A self-made man who achieves splendid success in any one undertaking or particular line of business is a most desirable citizen, and can always be depended upon to be a prime mover in enterprises which benefit a community. Such a man is John Moberg, the logger, whose perseverance and determination have won for him both financial independence and the respect and admiration of all who know him.

Mr. Moberg is a pioneer resident of northern Minnesota, and has always been foremost in promoting permanent industries that presage the permanent prosperity of this section.

Mr. Moberg is a logger of all kinds of timber, and is regarded as one of the most proficient lumbermen who operate in these northern woods. Mr. Moberg gained his early experiences in logging in the timber camps of Wisconsin, where he served in nearly every capacity as a woodsman, from "swamper" to contractor, and he filled all of these succeeded positions with great credit.

Mr. Moberg came to Bemidji ten years ago, from Wisconsin, and he immediately identified himself with the logging interests of this section. As a foreman, Mr. Moberg had charge of many men and successfully carried out plans of contractors. Later he accepted subcontracts and in all cases was very successful and showed great ability in logging.

During the past few years, Mr. Moberg has logged on some extensive contracts, and in every instance has not failed to do well. He has built many miles of railroad, in connection with his logging work, and is



regarded as an authority on successful railroad building. Much of his recent work has been performed for the Red River Lumber company and the Walker & Akeley logging interests, by which companies he is regarded as one of their most successful contractors, both for logging and railroad building.

Mr. Moberg is one of Bemidji's most progressive residents. He owns valuable city property and is identified with many local enterprises.

When a city grows to 5,000 people in a spot where a dense forest existed twelve years ago, the natural inference is that such a city is founded on solidity and is rich in natural resources. Well, Bemidji has done this, and then some.