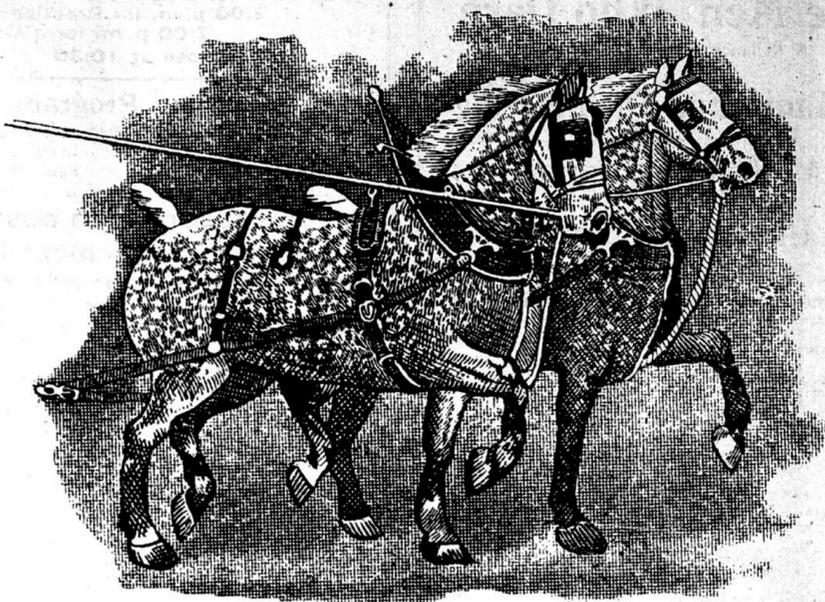


# 27 Horses For Sale



## At Pogue's Livery Barn

Have just unloaded a car load of Horses consisting of Saddle Horses, Drivers, Farm Chunks and good, big Loggers; weighing from 800 to 1700; ages from 3 to 8 years old. Every horse guaranteed to be as represented.

### C. B. BAUGHMAN, Bemidji, Minn.

### SECRETARY WILSON WANTS NEW OFFICE

(Continued from first page.)

who in turn sells to a retail merchant. Five middlemen are thus concerned in such a transaction.

Onions raised in Kentucky are sometimes bought by a local merchant and shipped to Louisville; here they may be put into sacks and consigned to a New York wholesaler or a commission man who in turn sells to a New York retailer. Eggs and poultry frequently pass through the hands of at least four middlemen.

The marketing of clover seed is an example of a transfer from one farmer to another through a number of middlemen. The first middleman may be an Indiana jobber who consigns to a commission dealer in Toledo, Ohio, here the seed may be purchased by a merchant and shipped to a wholesale dealer in a distant city. The last middleman in this course of distribution is a country storekeeper or a city dealer in agricultural supplies.

### Market Places and Warehouses.

Public market places are established in a number of cities and towns, and in these places consumers may buy such articles as fruit, vegetables, dairy products, poultry, and eggs direct from farmers as well as from dealers.

Another institution which aids the producer to dispose of his crop is the public warehouse. Illustrations of this are afforded in the marketing of tobacco in Virginia and North Carolina, wool from the Northern Rocky Mountain states, and to some extent rice in Louisiana and Texas. The growers or their representatives, with their produce, meet the buyers at these warehouses.

While farm products are in transit by rail, there are certain points at

### MOTHERS OF PUNY CHILDREN

May Find Help in This Letter. "My little daughter ever since her birth had been frail and sickly, and was a constant source of worry. Several months ago I secured a bottle of Vinol and commenced to give it to her. I soon noticed an improvement in her health and appearance. I gave her in all three bottles and from the good it has done her I can truly say it will do all you claim." J. Edmund Miller, New Haven, Conn.

The reason Vinol builds up weak, ailing children so quickly is because it contains in a delicious combination the two most world famed tonics—i. e., the strength creating, body building elements of cod liver oil, with all the useless grease eliminated, and tonic iron for the blood added. If you have a weak, puny, ailing child, try Vinol, our offer to return your money if it fails to benefit your little one. Barker's Drug Store, Bemidji, Minn.—Adv.

which the consignor may designate a final destination. The purpose of this practice is to enable the consignor to find the best market for his goods. This is the plan followed in shipping fruits and vegetables by rail from California to the east and from Southern states to the north.

The secretary of agriculture has much to say concerning associative marketing by farmers, and the economic advantages are stated in detail. "A survey of the systems of marketing farm products clearly discovers what the farmers can best do to their advantage. They must associate themselves together for the purpose of assembling their individual contributions of products, of shipping in carload lots, of obtaining market news at places to which it is practical to send their products, to sell in a considerable number of markets, if not in many markets, and to secure the various other economic gains of associative selling."

To carry out this suggestion, it is recommended that if congress establishes a division of markets, a corps of traveling field agents be maintained to assist farmers to form associations for marketing their products.

It is also recommended that estimates of the prospective supply of fruits and vegetables, and perhaps other products not now represented in the quantitative estimates of the department's crop reporting service, be made a short time before harvest, so that the farmer may "have in mind a fairly definite idea of the volume of the crop throughout the country in order that he may occupy a place in the market that is fair to himself or, as the case may be, a place in the market that is fair to the consumer."

General market news service is not recommended. If such service were derived from telegraphic reports, the expense would be enormous. One farmers' marketing association spends \$25,000 a year in telegraphing alone and a fruit growers' organization spends \$75,000 for this service.

### THE 1913 WORLD ALMANAC

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Our readers will be surprised at the vast amount of valuable information, covering a multitude of subjects, at the useful general knowledge and the important new historical data contained in the 1913 edition of The World Almanac. Almost 1,000 pages are devoted to up-to-date facts and figures of every day interest to everybody. Here is a compact and complete library, indispensable to every business man, merchant, farmer, mechanic, housewife, business woman, school teacher, school boy and school girl.

In it you will find, also, accurate particulars of the Panama Canal Act of 1912 and the Hay-Panncote Treaty, the new Pension Laws of 1912. Presidential and primary election returns, polar discoveries, population figures, sporting records, mar-

ine disasters, important events of 1912, historical events, income tax, trusts in U. S., death roll of 1912, negro disfranchisement, forts in the U. S., growth of the U. S. navy, prices paid for rare American coins, crimes and penalties, methods of punishment for murderers, armies and navies of the world, banking, money, taxes, insurance, political parties, secret societies, births, marriages and deaths, woman suffrage and 10,000 other facts and figures up-to-date. Price 25c. (West of Buffalo and Pittsburgh 30c.) By mail, 35c. Address, The New York World, New York.—Adv.

### LEGISLATURE TO CONVENE TUESDAY

(Continued from first page.)

practices act were passed at a two weeks extra session, numerous amendments to these acts are necessary at this session as the result of the experience of their application at the late primaries. This will take up much of the legislature's time, and it is here also that the progressives fear the power of the reactionaries, as many efforts will be made to tack on amendments that will nullify the intent of the primary law.

### Bills Already Proposed.

Among the bills already proposed are:

Bill to abolish local assessors and substitute county assessors.

Bill to create a free state teachers employment agency.

Bill to create state department of lands.

Bill to provide for the sale of foreign bonds that Minnesota money may be used for the development of Minnesota municipalities.

Bill to create lecture bureau for the state immigration department.

Bill to create legislative reference department.

Bill to establish income tax.

Bill to provide for uniform divorce legislation.

Bill creating new industries at state prison.

The woman suffrage bill will come up again and it is believed to have a good chance to pass both houses.

The state board of control wishes the legislature to provide for substantial increases in the salaries of attendants at state institutions, the present low salaries being held accountable for all the scandals that have arisen at the asylums and training schools.

The county option fight of past sessions is expected to be among the missing at this session. The principle did not figure in the state campaign and no hint that it will be pressed has thus far been forthcoming.

Great progress is expected in the way of good roads legislation at the coming session.

The legislature is expected to show considerable generosity toward the movement to boost Minnesota by in-

creasing the appropriations and the possibilities of the state immigration bureau.

The large number of new members in the house makes it likely that there will be an unusually large number of bills introduced at the session, and there is danger that unless a program of strict adherence to the few vital measures is adopted, that some good bills may fall through lack of time for their consideration.

The progressives of both bodies are in agreement on a working schedule and every effort will be made by these members to carry out a definite progressive program by concentrating attention on the fundamentally essential measures.

### FIRST MEETING OF NATIONAL CHAMBER OF COMMERCE

(Continued from first page.)

tion interested in this movement to bring the judgment of the organized business forces of the country to bear upon the business problems of the nation. One of the great subjects taken up at the annual meeting, at the instance of the Merchants' association of New York, the Manufacturers' association of Beaver County, Pa., and the National Association of Tanners, is that of a permanent tariff commission.

Great interest attaches to this first annual convention; for the Chamber of Commerce of the United States is just eight months old, having grown out of the national commercial conference, called to meet in Washington last April. The officers and directors then chosen have within less than a year made the chamber a power in the business affairs of the Nation. The need of a Chamber of Commerce of the United States was seen before ever the Constitution of the United States was written. In 1783 Pelatiah Webster outlined the place of such an organization, yet only in 1912 did it become a fact. The rapid growth of the recent past indicates how decided a need this organization will fill. Two hundred and thirty-five business organizations are now united in one.

The first annual banquet will be held January 22. President Taft will be the principal speaker. The guests of the convention will be heads of departments and congressional leaders. The chamber of commerce is non-partisan. It is an organized endeavor to render available for congress and the government the opinion of the business interests of the nation.

### CARD OF THANKS.

We wish to extend our thanks to the friends and neighbors who so kindly assisted us during the sickness and death of our husband and father, David McMeekin, and especially do we wish to thank the Bartenders' Benevolent and Protective association.

MRS. DAVID M'MEEKIN & FAMILY.

—Adv.

### BEMIDJI, MINN.

List of advertised letters "unclaimed" for week ending Jan. 6, 1913.

Men—Branstner, August, Burton, Thos. J., Bennett, Ernest, Carey, Thomas, Emelmanson, Seward, Fair, Ass, Fraicer, Frank, Glynn, Jas. J., Hoyt, D. T., Heggs, Jack, Kessler, Frank, Karkkane, Pilti, Luferman, Wm., Lewis, Carl, Loosy, Arthur, McAuley, Dan, McPherson, A. K., Maloney, Zikel Martain, Martin, James, Millerman, Arnie, Mackaman, Sherman, Malmin, E. A., Nelson, Mastin, Olan, Knute, Oberg, George, Richardson, E. R., Rathstock, Henry, Tuller, Thomas, Valentine, George, Weeks, Chas. S.

Women—English, Mrs. Anna, Knutson, Miss Molly, Ledding, Mrs. Theo. Lee, Miss Millie (2), Lindstrom, Miss Zahanna, Miller, Miss Margaret, Skaaden, Miss Selma, Smith, Mrs. E. J., Telgen, Mrs. S. E., Webb, Hazel.

### JEFF TESREAU GETS RECORD

New York Twirler Has High Percentage Mark in National League—New Method of Rating.

Jeff Tesreau of the New York Giants ball club is the leading hurler of the National league by the modern method of figuring percentages, although Hendrix of the Pirates had the highest percentage of victories in which he pitched. Tesreau was third in games won and lost by the Giants. Mathewson of the Gotham team is second to Tesreau under the new system, although he finished eighth according to the old.

For the basis of his new method of rating twirlers Mr. Heydler chose the actual number of runs made by the opposing team, for which each pitcher was responsible. He adopted a modification of the old "earned run," which was abolished officially many years ago. In computing the number of earned runs, each pitcher was charged with runs which resulted from safe



Jeff Tesreau.

hits, sacrifice hits, bases on balls, hit batsmen, wild pitches and balks. Runs scored as direct results of fielding errors, stolen bases and passed balls were exempted from the record and no runs were charged against pitchers, no matter how they were made, after chances had been offered, and not accepted, to retire the side.

### SPORTING GOSSIP

Eddie Hallinan of the St. Louis Browns, who looked like a corner, has been sold to the Vernon club of the Pacific Coast league.

The St. Louis Cardinals have sold Frank Gilhooly to the Montreal club of the International league. He was tried out by Toledo last year.

If baseball players get such fabulous salaries as alleged in some prints they might be compelled to ship their earnings home by parcels post.

The Cincinnati fans say Joe Tinker was needed for their team and they also think they will be good and raise no chips against their manager.

Some humorist has it that the Phillies got all the breaks last season, including Titus' ankle, Knabe's hand, Doolin's legs and Mangus' pledge.

Bill Dahlen says Hot Springs is a jinx town, and that his team will profit by switching from there to Columbus, Ga., for spring training.

It's no use to talk about a trade for Becher. Garry Herrmann says he will not listen to a deal which takes the speeder away from Cincinnati.

Ed Walsh is celebrating because he has heard rumors to the effect that pitchers are to be rated at their intrinsic value in the American league.

Frank Baker, the king of sluggers in the American league, was the most timely hitter in Ban Johnson's organization. Baker poled in 133 runs.

Cy Morgan, who was released by the Athletics to Kansas City and refused to report, says that he will be a good boy and join the Blues next spring.

Bat Nelson probably will come out with about ten reels against interlopers using his name in losing fights. "Bat" ought to have his name copyrighted.

Rudy Unholz, Boer fighter, says he has developed a "crouch" that will puzzle all his opponents. If he will discover a "wallop" he may make some progress.

Joe Birmingham, leader of the Cleveland Naps, is house-cleaning. He has let out four players, Catcher Nagel, Son, Fletcher Wolfe, Outfielder Hunter and Infielder Nash.

Bill Kay, who led the New York State league in batting, is a great player—in that league. He has tried it higher up several times, but couldn't make a go.

### GRANDMOTHERS USED SAGE TEA

To Darken the Hair and Restore Gray and Faded Hair to Its Natural Color.

It is easier to preserve the color of the hair than to restore it, although it is possible to do both. Our grandmothers understood the secret. They made a "sage tea," and their dark, glossy hair long after middle life was due to this fact. Our mothers have gray hairs before they are fifty, but they are beginning to appreciate the wisdom of our grandmothers in using "sage tea" for their hair and are fast following suit.

The present generation has the advantage of the past in that it can get a ready-to-use preparation called Wyeth's Sage and Sulphur Hair Remedy. As a scalp tonic and color restorer this preparation is vastly superior to the ordinary "sage tea" made by our grandmothers.

The growth and beauty of the hair depends on a healthy condition of the scalp. Wyeth's Sage and Sulphur Hair Remedy quickly kills the dandruff germs which rob the hair of its life, color and lustre, makes the scalp clean and healthy, gives the hair strength, color and beauty, and makes it grow.

Get a 50-cent bottle from your druggist today. He will give your money back if you are not satisfied after a fair trial.—Adv.

### Classified Department

#### HELP WANTED

DO YOU WANT HELP—The Associated Charities will be glad to get a list of those who are in need of servant girls or women to work by the hour and will help any girls or women who want work with a family or other employment to obtain it. Call or telephone Mrs. T. J. Welsh, Phone, 282. 1121 Bemidji Avenue.

WANTED—Salesmen to sell our guaranteed Oils and Paints. Experience unnecessary. Extremely provable offer to right party. The GLEN REFINING COMPANY, Cleveland, Ohio.

WANTED—A strictly competent girl for family house work. Mrs. M. E. Smith, 707 Bemidji avenue.

WANTED—Girl for light housework. No washing. Mrs. G. M. Palmer, 1212 Minnesota avenue.

WANTED—Competent girl for general housework. Inquire 903 Beltrami avenue.

WANTED—One dining room and one kitchen girl. Erickson hotel.

WANTED—Girl for kitchen. Hotel Markham.

WANTED—Bell boys. Hotel Markham.

#### FOR SALE

FOR SALE—Typewriter ribbons for every make of typewriter on the market at 50 cents and 75 cents each. Every ribbon sold for 75 cents guaranteed. Phone orders promptly filled. Mail orders given the same careful attention as when you appear in person. Phone 31. The Bemidji Pioneer Office Supply Store.

FOR SALE—The Bemidji lead pencil (the best nickel pencil in the world, at Netzer's, Barker's, O. C. Rood's, McQualig's, Omlich's, R. C. Markusen's, and the Pioneer Office Supply Store at 5 cents each and 50 cents a dozen.

FOR SALE OR TRADE—Team of horses weighing about 1,400 pounds each. Inquire Frank Moucha, Nymore.

FOR SALE—Good hay for sale. Fifty cents per bale. E. W. Hannah, 513 Twelfth street. Phone 551.

FOR SALE—One heavy horse. Wm. J. Werth, care Fitzsimmons Baldwin Co.

#### FOR RENT

FOR RENT—Six room house on Irvine ave. C. D. Lucas, 523 14th St.

FOR RENT—Three room house. Enquire of H. C. Baer.

FOR RENT—Warm house. Inquire of John G. Ziegler.

#### MISCELLANEOUS

ONLY AUTOMOBILE RADIATOR FACTORY IN NORTHWEST—Eleven years' knowing how. Why send your Radiator down East when you can ship it to us; save time, expense, freight, money and get best workmanship. Prices right. Make new Radiators; allow for old one. Mailorders receive special attention. TODD MANUFACTURING CO. 820 Mary Pl. Minneapolis, Minn.

WANTED—Position as general office assistant by middle-aged woman. Has had seven years experience. Can furnish references if required. Address X. Y. Z., care Pioneer.

WANTED—by couple, two or three furnished room for light housekeeping. Address Mr. Thompson, Berman's Emporium.

BOUGHT AND SOLD—Second hand furniture. Odd Fellow's building, across from postoffice, phone 129.

### RAILROAD TIME CARDS

N.P.S., RED LAKE & MAN.	
1 North Bound Leaves.....	1:30 pm
2 South Bound Arrives.....	9:45 am
SOO RAILROAD	
162 East Bound Leaves.....	9:54 am
163 West Bound Leaves.....	4:37 pm
164 East Bound Leaves.....	7:46 pm
167 West Bound Leaves.....	9:54 am
GREAT NORTHERN	
22 West Bound Leaves.....	2:30 pm
24 East Bound Leaves.....	1:28 pm
26 West Bound Leaves.....	1:23 am
28 East Bound Leaves.....	2:32 am
105 North Bound Arrives.....	7:46 pm
106 South Bound Leaves.....	6:30 am
Freight West Leaves at.....	3:00 pm
Freight East Leaves at.....	3:00 pm
MINNESOTA & INTERNATIONAL	
21 North Bound Leaves.....	2:15 pm
23 East Bound Leaves.....	4:15 pm
24 South Bound Leaves.....	1:45 pm
25 North Bound Leaves.....	4:25 pm
Freight South Leaves at.....	7:00 am
Freight North Leaves at.....	3:30 am

### PROFESSIONAL CARDS

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TEACHER OF PIANO  
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**LA WYERS**  
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LAWYER  
Miles Block Telephone 669

**D. H. FISK**  
ATTORNEY AT LAW  
Office second floor O'Leary-Bowser Bldg

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PHYSICIAN AND SURGEON  
Office—Miles Block

**DR. E. A. SHANNON, M. D.**  
PHYSICIAN AND SURGEON  
Office in Mayo Block  
Phone 294 Res. Phone 497

**DR. C. E. SANBORN**  
PHYSICIAN AND SURGEON  
Office—Miles Block

**DR. A. E. HENDERSON**  
PHYSICIAN AND SURGEON  
Over First National Bank, Bemidji, Minn.  
Office Phone 26, Residence Phone 72

**DR. E. H. SMITH**  
PHYSICIAN AND SURGEON  
Office in Winter Block

**DR. E. H. MARCUM**  
PHYSICIAN AND SURGEON  
Office in Mayo Block  
Phone 18 Residence Phone 111

**EDWIN W. JOHNSON**  
PHYSICIAN AND SURGEON  
Office over Security Bank

### DENTISTS

**JR. D. L. STANTON**  
DENTIST  
Office in Winter Block

**DR. J. T. TUOMY**  
DENTIST  
First National Bank Bldg. Tel. 126

**DR. G. M. PALMER**  
DENTIST  
Miles Block  
Evening Work by Appointment Only

### NEW PUBLIC LIBRARY

Open daily, except Sunday, 1 to 6 p. m. 7 to 9 p. m. Sunday, reading rooms only, 2 to 6 p. m.

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DRAY AND TRANSFER  
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The Fair Store Sells Postage Stamps At Cost

### FUNERAL DIRECTOR

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### THE SPALDING

EUROPEAN PLAN  
Duluth's Largest and Best Hotel  
DULUTH, MINNESOTA

More than \$100,000 recently expended on improvements. 250 rooms, 125 private baths, 60 single rooms. Every modern convenience. Luxurious and delightful restaurants and buffet. Pleasant Room, Palm Room, Billiard, Colonial Buffet, Magnificent lobby and public rooms. Billiard room, banquet room and private dining room. Best parlor and observation. Located in heart of business section but overlooking the harbor and Lake Superior. Convenient to everything. One of the Great Hotels of the Northwest