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OFFICIAL COUNTY AND CITY PROCEEDINGS

SMALL TOWN—BIG STORE.

When a merchant builds a \$100,000 store in a town of
3,000 people, he is very likely to be set down as crazy. That is
what people said of Fred P. Mann of Devil's Lake, N. D., when
he did that very thing, back in 1907."The town will never support a store half that size," they
declared.The old-timers laughed when he put in such new-fangled
notions as a rest room for women, a booth that served coffee free
on Saturday afternoon and musical programs for special occa-
sions. They told Mr. Mann that the elegance and pretentious-
ness of his store would drive away the country folk, unused to
such splendor.The store is now doing a business of about \$750,000 a year.
How does Mr. Mann do it? He is a natural born merchant,
but he makes no claim to genius. He says he merely tries to
keep his mind open to new ideas, and move with the times, and
possibly get a little bit ahead of them once in a while. But it is
of little use to have up-to-date ideas if one doesn't spread them.
He attributes his remarkable success entirely to advertising—
advertising in every possible form.Three years ago he set out to learn why one-third of the
business in his state was going to mail order houses in large
cities. His survey proved to his satisfaction that it was because
only 10 per cent of the local merchants were "live advertisers."
Since then he himself has made greater inroads into the business
of the Chicago mail order houses."You can do a big business anywhere," he says, "if you go
about it right."—Red Wing Republican.

"THE MACEDONIAN CRY"

The Albanian government has offered itself to the Methodist
Episcopal church. It is rare, indeed, for a nation of over a mil-
lion people to ask a church to take over its educational develop-
ments, but this is just what the offer from the prime minister
amounts to. The government is prepared to co-operate in every
possible way by providing sites, farm lands, buildings, and adds
that: "The people will be your servants." Bishop Blake has
inaugurated his work in Europe with definite, tangible projects
and declares "that to turn aside from this offer, to stop our ears
to this cry would be tragic." Indications are that he will carry
out the wishes of this nation. Success to him.The "teleostereograph" sounds formidable and will add
much to the interest of spelling contests in the years to come.
The thing itself has just been tested and found workable, in the
United States. It is an invention by Edouard Belin of Paris, by
which photographs can be wired with the same success as mere
words. The invention has been demonstrated, but has not yet
reached the practical stage. What opportunity for the joke-
smith in years ahead about the strain on the wires when certain
countenances are in transit!—Exchange."The world do move"—so do the underworld. Jessie James
would have to start with a course in our "kindergarten" and
work himself up to the top if he wanted to come back to earth
and "cut any ice" in the present-day crime wave. He sure
would have a job getting top of column, next to reading matter
space for the antics he used to perform.Make the immigrants knock at our gates if they want in.
This idea of having the latch string always out makes it
too easy for someone to not only "slip" in, but "slip" one over.
You know the old saying: "At Heaven's gate you knock and
it shall be opened. The devil's latch string is always out."
Which is it to be—heaven or hell in America?This is the time of year they make a "pack-horse" out of
the mail man. "I'm a jackass for carrying a hundred-pound
mail sack loaded with packages and parcels," said a Chicago
carrier, "but the law says that the carrier has to 'carry' his
pack and cannot use a post-cart." It's a good thing that the
government employees obey the law, regardless.Of the twenty-seven presidents of the United States, four-
teen came from the farm. Not only that, but the most famous
jurists, the greatest preachers sprang from the soil. Let our
young men of the farms bear these facts in mind as they dream
of a better chance in the city.Labor needs a few headaches to understand Capital and
Capital needs a few backaches to understand Labor, while Re-
form needs a haircut to understand either.—Irving T. Bush.What we save on fuel this winter, we'll probably have to
spend for ice next summer—so, what's the use? Please forgive
this unkind thought, our pencil "skidded."

OVERHEARD BY EXCHANGE EDITOR

A RAY OF HOPE.

With cheaper shoes there should not be so much worry over the price
of gasoline.—Nashville Banner.The fact that President-elect W. G. Harding is obtaining the views of
the people on public questions demonstrates that he possesses more than
a single-track mind.—Mankato Daily Free Press.

A REPUBLICAN DUTY.

Senator Lodge in his Union league speech on Saturday talked of Lib-
erty bonds and the fact that they are selling below par. He gave the impres-
sion that the government could, if it would, make Liberty bonds sell at par.
Since this is said to be possible, and since the Republican party has aIf there is any good reason why the United States senate should quibble
over the house immigration bill the people would like to be informed as to
just what it is. And the people have a right to call on their servants for
information in this as well as other public matters.—Mankato Daily Free
Press.The big telephone corporations are certainly not lacking in nerve when
they ask an increase of 30 per cent in telephone rentals. Why are the large
corporations allowed to step on the public every time they meet with finan-
cial loss, while the private individual has to grin and bear it? With every
farmer selling his product at a loss, with the possible exception of butter
and eggs, it does seem cruel that fat guys of the corporations should lose
a dividend for a year or two.—Park Rapids Journal.Governor-elect J. A. O. Preus has reason to God bless the women.
They are not hounding him for office.—Mankato Daily Free Press.Some of the dollar-a-year men who served their country at Washing-
ton during the war were dear at the price, if those stories of wasted bil-
ions are true.—Crookston Daily Times.The sheriff of Le Sueur county having recovered five automobiles
stolen during the last month and in each instance has located the thief. The
Blue Earth Post says he should be given the job of cleaning up the Twin
Cities.—Mankato Daily Free Press.Stockings are some cheaper, but they will go up again Christmas.—St.
Cloud Daily Times.There would be infinitely more sympathy with "Downtrodden Ireland"
in this country if the disturbers over there were not confined to one particu-
lar class of religious adherents, while all others seem satisfied with existing
conditions.—Williams Northern Light.Thirty-two cases of whisky, planted in a grave in a Moorhead ceme-
tery, may have been intended to gratify one of those numerous persons
who want to have their bones pickled in alcohol.—St. Paul Dispatch.It has remained for the small boy to give a correct definition for friend.
He says: "A friend is a fellow who knows all about you and still sticks by
you." Can you beat it?—Akeley Herald-Tribune.

One hundred years ago today
When wilderness was here,
With powder in his gun, the man
Went out and got a deer.
But now the thing has changed,
And on another plan,
With powder on her cheeks,
The "deer" goes out and gets the man.
—"Stolen"—Northern News.

majority in the senate and the house, and since congress will meet next
week, we ought to expect the necessary legislation almost immediately to
force Liberty bonds to set at par. If this is not forthcoming, what depen-
dence can be placed on Senator Lodge's public utterances.—Philadelphia
Record.

WATCH GERMANY!

The import of toys alone from Germany this year
is fully 50% normal.

Buy German City and Govt. Bonds now!
LARGE PROFITS ARE UNAVOIDABLE
Mark 10,000 German Govt. or City Bonds.
Normal worth, \$2,380.00
Can now be purchased for \$225.00
Cash or Partial Payment
T. BEAUDETTE
Bemidji, Minn. Telephone 68

CHRISTMAS SPECIALS THIS WEEK



10 lb Brown Sugar 90c
4 lb Cut Loaf Sugar 60c
Roasted Peanuts, lb. 18c

We know you can do
better here than elsewhere.
When you read these
prices you will be con-
vinced.
98-lb Cream Flour \$5.00
Fancy Box Apples 2.85
Cranberries, per lb. 15c
Creamery Butter, lb. 50c
10 lb Gran. Sugar 1.00
for 1.00
Eng. Walnuts, lb. 25c
25 Bars Lenox Soap 1.00
Karo Syrup, per gal. 80c
2 pkgs. Jello Powder 25c

We Sell the Emerson Phonograph and Records.
20 per cent off this week on phonographs
Do Not Overlook These Prices Come in and See Us

EDWIN AKRE

PHONE 265-W

NYMORE

For Your
Christmas Table

You will want something special for
your Christmas Dinner. We've prepared
for your needs in this respect. Our well
known lines of staple and fancy groceries
give you ample variety from which to se-
lect them.

CHRISTMAS SPECIALS

Head Lettuce Wax Beans Celery Cabbage
Schallott's Green Mint
Parsley Radishes Tomatoes
Celery Cranberries
Mixed Nuts and Candy

Chickens—Turkeys—Geese
Fancy Xmas Beef

Henry Miller

814 Beltrami

Phone 295

DAILY PIONEER WANT ADS BRING RESULTS

LAKE HATTIE

Several persons from Lake Hattie
attended the surprise party at the
Beida hall Saturday night. The
party was given in honor of the
twenty-second wedding anniversary
of Mr. and Mrs. Charles Trog of Be-
cida. A very enjoyable time was
had by all.

Mr. and Mrs. J. A. Stillwell and
children and Mr. and Mrs. Theo.
Ritchie and children spent Sunday
at the L. V. Harpel home.
J. G. Hoglin went to Park Rapids
Sunday afternoon to serve on the
petit jury. Thos. Davis went with
Mr. Haglin to Park Rapids, from
there Mr. Davis expects to leave for
the western coast.
Mr. and Mrs. John Lushen and

Mrs. G. D. Greigg and Miss Pearl
and Bemidji shoppers Tuesday.
Glen Allen drove to Bemidji Tues-
day returning Wednesday.
Miss Matilda Craig of Itasca is
staying with Mrs. Haglin during
Mr. Hoglin's stay in Park Rapids.
Because of the snow which fell
Sunday night and the bad drifting
since, sleighs are replacing cars in
the country districts.

3 attractions of the Los Angeles Limited



speed!

Again on the fast pre-war basis. To sunny
Southern California in less than three days.

-comfort!

All Pullman exclusively first-class train. Ev-
ery comfort—even a special barber and valet.

-protection!

Automatic electric safety signals; heavily
ballasted road-bed and heavy rails.So you go speedily, comfortably and safely.
Here's the schedule:

Your through sleeper leaves Minneapolis via North Western
Line 6:15 P. M., St. Paul 6:55 P. M. Goes on the Los Angeles
Limited next morning at Omaha and arrives Los Angeles 1:30
P. M., Pasadena 2:20 P. M. (third day.)

Here's another good train—the Continental Limited. Leaves
Omaha 12:25 A. M. (sleeper ready 10:00 P. M.) Arrives Los
Angeles 9:30 A. M. (2nd morning). Observation, standard
and tourist sleepers, coaches and diner.

Connection for Continental Limited leaves Minneapolis via
North Western Line 9:10 A. M., St. Paul 9:55 A. M., arrives
Omaha 11:15 P. M. Via Great Western leaves Minneapolis
8:25 A. M., St. Paul 9:00 A. M., Arrives Omaha 10:36 P. M.

For information ask—
Your local ticket agent
or
E. H. Hawley, Gen'l Agt., U. P. System
618 Metropolitan Life Bldg., 125 S. Third St., Phone Main 9456, Minneapolis

UNION PACIFIC

SALT LAKE ROUTE



Chapter 2
"Enter Kilo Watt"

A Serial Story of Mr. Kilo Watt. The Thrilling Tale of
the Wonders of a Wonder Worker, Told in Monthly Install-
ments by Kilo Watt, himself. P. S.—Don't miss a single chapter

AM K. W., who
spoke to You Last
Month.

I am not Hand-
some to look upon, but I am
Prompt, Alert, Active,
Strong; and there is a say-
ing: "Handsome is as Hand-
some does."

To prove my Faithfulness
and Dependability, I shall
give myself a "Character,"
as your Mother's Old and
Faithful Servants did once
upon a time when Servants
were a Pleasure and not a
Problem.

My Family is Old as Time
Itself.

My last Name is Watt; I
was named after the Promi-
nent Scottish Family of that
Name, and am Proud of it;
and I will tell you a little of
the history of that side of
My Family.

Of course, you know by
this time that I am Electric
Power, or Force, which has
existed throughout the Ages,
but which first was studied
and written about by Dr.
William Gilbert of Queen
Elizabeth of England's time.

Galvani, an Italian, is
credited with first detecting a
current, or flow, of Elec-
tric Force, and his name is
used, as the basis for the
name of the Process of Gal-
vanizing Iron.

In the same way the name
of Volta, another Italian,
who developed the first suc-
cessful electric battery, is
used to designate "Voltage,"
which is:

The electrical pressure
which sends electric current
through a wire; just as
"pressure" designates the
force which sends water
through a pipe. Thus a "60-
volt" current of electricity
differs from a "120-volt" cur-
rent of electricity as a 15-
pound water pressure differs
from a 30-pound water pres-
sure.

Water is transmitted
through hollow pipes; elec-
tric energy through solid
wires. Water runs through
the hole in the pipe, the out-
side of which confines and
presents the loss of the wa-
ter. In the transmission of
electrical energy the copper
core of the wire corresponds
to the "hole" in the pipe, and
the insulation corresponds to
the pipe itself, confining and
preventing the escape of
electric energy, or current.

I shall continue My Story
next month. Meantime,
don't forget to call upon Me
for Service.

KILO WATT.

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