

HOME TOWN HELPS

"SELLING" ONE'S HOME TOWN

Work That Should Be Considered a Duty as Well as Mark of Good Citizenship.

Nowadays, before its salesmen are placed on the road by any of our larger concerns they are given a course in salesmanship. They are first made acquainted with the article they are to sell, they are given its talking points, or made to see its worth and value to the consumer, and then they are allotted their territory.

Selling a town is pretty much like selling goods. You must know first of all the advantages of your town, you must be able to tell the outside world what it has in the way of advantages and then you must dwell on those talking points. Your territory is large, for any place in the world you go you can spend a few minutes "selling" your town—which means nothing else but boosting it.

Citizens should learn the great advantage to be derived from being able to point out the manifold advantages of a residence here, of telling others exactly why they prefer to live here to having a home anywhere else. The man who can talk up his town, and who does talk up his town is always admired, no matter in what part of the country he may be or in what company he is thrown. Home-town pride is the first indication of good citizenship, and people who hear you reciting the merits of the place in which you live naturally take it that all the other citizens are doing the same thing, and that it is a good place in which to live or in which to do business. Start out now to "sell" your town, wherever you go. Learn its advantages, learn to tell about them in an interesting way, and edge right in at every opportunity and tell about those advantages.—Indiana Labor Journal.

CANADIAN CITY LOOKS AHEAD

Example of Oshawa in Barring Narrow Lots as Dwelling Sites Should Be Followed.

The Oshawa town planning commission has resolved that in future no subdivision plans with building lots of less than 45-foot frontage will be sanctioned. Oshawa will be fortunate if it succeeds in controlling the future development of its suburban area according to the enlightened ideas of the commission. The town has already a city population and, as a growing industrial center, will spread beyond its present boundaries.

Many cities find it too late to remedy conditions which could have been forestalled by a little provision and public spirit. Private greed, uncontrolled by public authority, has deprived the majority of city dwellers of a healthful allowance of light, air and ventilation, to say nothing of garden space, by crowding the houses together, even in the midst of the boundless prairie, where land would be the cheapest commodity in sight but for real estate manipulation. If Oshawa will continue the policy of its town-planning commission it will be an example and a reproach to other cities which have neglected their opportunities.—Toronto Globe.

Community Garages in Duluth.

Community garages, says Popular Mechanics Magazine, have been introduced in Duluth, Minn., which show some decided advantages over the usual individual garage. With the aid of good architecture and landscape gardening the structures add to the appearance of the neighborhood, and back yards are left free for gardens and playgrounds. A saving is made in the cost of constructing buildings and driveways, and the heating problem is simplified. A single plant heats all the rooms most economically and all rooms are kept at a minimum temperature of 40 degrees even in the severest winter weather. There is a solid wall between each group of four rooms. The other partitions are of concrete to a height of three feet and of galvanized wire netting the rest of the way to the ceiling. The construction is of hollow concrete blocks, metal lath and cement plaster.

Coal Saving Plan.

Coal economy is acute in England and the following method of saving fuel has been found valuable, most likely for use in an open fire. Preserve the coal ashes, which are usually thrown away as worthless. When there is a sufficient quantity, add to them an equal amount of small coal, then pour on a little water, and mix with a shovel. Use this composition when dry for placing on the top or the back of the fire. It will burn brightly and pleasantly, and only a little dust will remain unconsumed.

Fire Alarms for Kiddies.

How to send in a fire alarm was one of the subjects of instruction at the "fire prevention exhibit" at Ironwood, Mich. Five hundred persons received this instruction, as well as other advice for fire prevention. The use of hand fire extinguishers was taught. Cards containing the numbers and locations of the fire alarm boxes in the city as well as pamphlets entitled, "Stop Burning Up Homes," were distributed.

Subscribe for The Daily Pioneer.

Christmas

When ma begins to tiptoe round
'Nn we begin to hear
A certain hushy, whisp'rin' sound
About this time o' year,
We know that she'n Santa Claus
Are fixin' things to do
'Nn so we never peep, because
They never want us to.

When all the seats in Sunday school
Are filled with girls and boys
'Nn no one ever breaks a rule
'R makes a bit o' noise,
We know it can't be very long
'Till Santy will appear
'Nn pass his presents to the throng
That comes but once a year.

When Aunt Malindy comes and brings
The children 'n the bird,
'Nn she 'en makes popcorn strings
We never say a word.
But anybody orter see
That she has come to stay
'Til time to have the Christmas tree
Which can't be far away.

—King's Messenger.

HANGING UP THE STOCKING

Time-Honored Christmas Custom Dates Back to the Days of St. Nicholas of Padua.

FROM Italy comes the legend from which we are supposed to get the time-honored custom of hanging up the Christmas stocking.

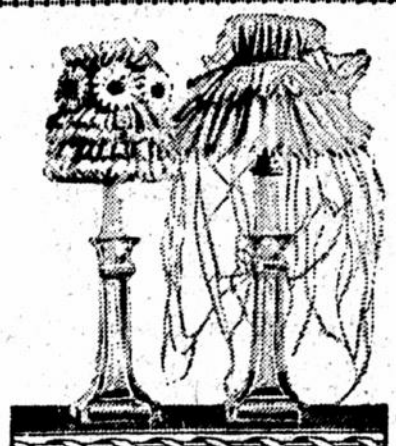
Good old St. Nicholas of Padua used to throw long knitted purses tied at both ends, into the open windows of the very poor people. These purses were made of yarn not unlike a footless stocking. Finally it became the custom of the people to hang them outside of their window on the night before Christmas, so that St. Nicholas could put a gift into them as he passed by. By and by, when coin became scarce, toys were put in for the children, and useful presents for grown people. In the North country where it was rather chilly at Christmas time, the purses were hung on the mantelpiece, and it was believed that the good old saint would come down the chimney and fill them. When these purses were out of use, stockings were substituted and have been used ever since.

Gladstone Annoyed.

The prolonged debates on the address in answer to the king's speech were a matter of annoyance to Mr. Gladstone, says the Manchester Guardian. If the royal message, he once declared, instead of being "a dignified, decorous and convenient" method of meeting between sovereign and people and of initiating the business of the session, was to be made the subject of all manner of amendment, it would become "no better than a public nuisance."

He even went so far as to hint that it might be "wholly discontinued," but neither he nor any prime minister since has had the courage to put an end to the old custom.

Christmas Candles



This year's candle shades made of gay silks or of crepe paper are shown in such variety that every one may be pleased. Sparkling silver tinsel strays over some of them, adding a holiday glitter to the pretty colors through which the light gleams. A shade decorated in this way is shown at the right of the two pictured. At the left a foundation of plain paper is covered with ruffles of crepe paper in two alternating colors, in this case white and green, and has daisies made of paper set about it.

The Hodening Horse.

ABOUT the middle of the Nineteenth century it was the custom in Kent for the male farm-servants to go on Christmas eve from house to house with the hodening horse, which was an imitation of a horse's head, life size and made of wood, and fastened on a stick about the length of a broom handle. The lower jaw had hinges and was arranged by means of a cord so that it would open and close. The strongest of the lads was selected for the horse. He stooped and supported himself by holding to the stick. Then he was covered with a horse cloth, and one of his companions mounted him, and such a kicking, rearing and gnashing of teeth as there was! They made the rounds of the houses begging a gratuity.

MADE BOXING GAME DEADLY

Gloves Used in the Early Days Were Reinforced With Lumps of Brass and Lead.

Boxing is one of the world's oldest sports. The noble art of self-defense was practiced more than thirty centuries ago.

It was indeed a strong man's game. One hero, called Enceladus, used to slay oxen by giving them one blow between the eyes with his fist.

Boxing gloves were in use even in those early days; but there was a difference. The glove of today is a padded affair designed to soften the effect of a blow. In former times it was meant to increase the force of the punch! It consisted of a strip of leather, reinforced with lumps of brass and lead, which was wound round the pugilist's fist.

Men were willing to fight, not for a purse of thousands of dollars, but for a simple laurel wreath! The boxing matches of those days were no joke, for in most cases the vanquished boxer was killed by the knock-out blow.

House Cat Played With Foxes.

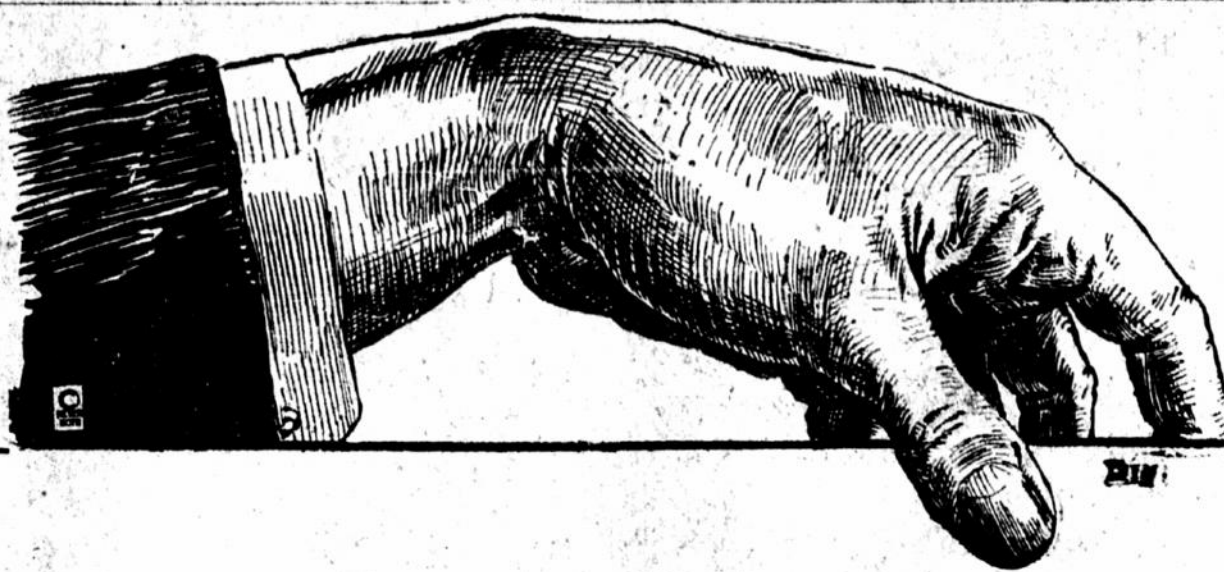
A Welsh farmer sitting in his garden, was surprised, he says, to see "our large white tomcat playing in the field adjoining with two well-grown fox cubs. They ran after each other in turns, dodging and jumping like children when playing the game of 'touch.'" Meanwhile the vixen, was lying close by in the grass watching the fun, which continued for quite half an hour. She then retired with the cubs into the wood, and our tomcat strolled back to the house."

Somewhat Odd "Cash Register."

In computing the amount of his taxes on soft drinks, a Portland (Me.) druggist uses an old trolley car register. Every time he sells a soda he pulls the cord—as the conductor did when collecting a fare—and at the end of the day all he has to do is read the register to find out just how much he owes Uncle Sam.

Pills Various Tinted.

The first tasteless medical pill was made in 1859 by a Brighton (Eng.) chemist. Pills imported into India are colored, to show their uses; those marked red contain poison.



Christmas Dollars Saved

GIFTS that are practical are the best and most appreciated. You will find this store loaded with useful and practical gifts that will please men, women and children. It contains many fine articles for the office and the home.

Special Bargains For Seven Days Sale Starts Sat. Dec. 17 and Ends Sat. Dec. 24

LOOK THESE BARGAINS OVER AND HAVE YOUR CHOICE SET ASIDE FOR CHRISTMAS DELIVERY.



FOUNTAIN PENS

The following prices are on all Conklin, Wahl (10 Point) and other Fountain Pens

Regular \$1.50 Pens; Sale Price	98c
Regular \$2.50 Pens; Sale Price	\$1.98
Regular \$3.00 Pens; Sale Price	\$2.49
Regular \$4.00 Pens; Sale Price	\$3.29

EVERSHARP PENCILS

This includes all Propel and Repel Silver and Gold Pencils, such as Pal and Eversharp

Regular \$1.00 Pencils, at	79c
Regular \$1.50 Pencils, at	\$1.19
Regular \$1.75 Pencils, at	\$1.39
Regular \$2.50 Pencils, at	\$1.98
Regular \$3.00 Pencils, at	\$2.39
Regular \$3.50 Pencils, at	\$2.98
Regular \$4.50 Pencils, at	\$3.49
Regular \$5.00 Pencils, at	\$3.98

SHOPPING BAGS

Shopping Bags, regular \$1.75, at \$1.39
A good assortment of School Bags to be sold at from 25c to \$2.75

Hundreds of Other Bargains for the School Children

PHOTO ALBUMS

Includes I. M. Leather, Cloth and Genuine Leather Covers

Regular \$4.00 Albums, at	\$2.98
Regular \$3.50 Albums, at	\$2.69
Regular \$2.50 Albums, at	\$1.98
Regular \$2.25 Albums, at	\$1.69
Regular \$1.75 Albums, at	\$1.29
Regular \$1.50 Albums, at	\$1.19
Regular \$1.00 Albums, at	79c

1c Sale on Tablets and Pencils 1c COME IN AND CARRY AWAY YOUR SHARE OF THESE PENCILS AND TABLETS!

For These Seven Days We Will Sell an Extra Tablet or Pencil At an Additional Charge of ONE CENT.

All Five-Cent Tablets for reg. price, 5c; or 2 for 6c
All Ten-Cent Tablets for reg. price, 10c; or 2 for 11c
All Fifteen-Cent Tablets for reg. price, 15c; or 2 for 16c
All Five-Cent Pencils for reg. price, 5c; or 2 for 6c
All Ten-Cent Pencils for reg. price, 10c; or 2 for 11c

Extra Special on Stationery

- Lot No. 1—This lot contains regular values of from 15 to 25 per box; to be sold, your choice 10c
- Lot No. 2—This lot contains regular values of from 25c to 40c, to be closed out, your choice 20c
- Lot No. 3—This lot contains regular values of from 35c to 50c, to be closed out, your choice 25c
- Lot No. 4—This lot contains regular values of from 45c to 60c, to be closed out at, your choice 30c

We Have Also a Complete Line of Fancy Stationery Selling at From 50c On Up to \$18.00 All Make Fine Christmas Gifts.

The Christmas Card Store

Never before have we had so great an assortment of beautiful Christmas Cards. Any style, any color, any size—at a range in price of from 3c to \$1.00. There are thousands of them. Come in and look them over. Help yourself to what you want and pay the cashier.

Pioneer Stationery Store

Beltrami Ave.

(Next to Boardman's)

Phone 799-J

MAIL ORDERS PROMPTLY FILLED