## SHORT STORY OF THE DAY

### MR. SMITH, SHOPWALKER.

From Answers.

I.

I looked up from a letter I was writing as a little old gentleman entered the room.

"I am Mr. Smith," he said, with a smile wrinkling a weather-beaten old face, "the new shopwalker."

I welcomed him with as much cordiality as I could muster, but the truth is we were so accustomed to sudden changes at Garland's that we had long ceased to take much interest in the appearance of a new man. It marked the difference between a private firm and a joint stock company. Ever since the affair had been "converted" and Sir John Garland had retired on his fortune the same policy had been pursued.

In five years all the old hands who had helped to build up the business had been swept out and their places taken by cheaper people. Our general manager, Albert Tullock, was regarded as a commercial genius. He had built new premises, opened new departments, doubled the business, and cut down the expenses.

It was the best advertised house in the West end of London. The smaller shopkeepers around us groaned under the competition, and many of them failed. Garland swallowed them up and paid large dividends. So our shareholders were happy and passed an annual vote of thanks to Mr. Tullock.

As for the new man, Mr. Smith, he was like most of Tullock's acquisitions—an oddity. We sometimes wondered where he picked them up. He usually discovered people who were somewhat out at elbow and glad to snatch at anything. Then he bullied them into shape, and if they were sufficiently servile and could do seventy or eighty hours' work a week on very little food, they remained. But if they displayed any sign of spirit or physical weakness they received what we used to call "the order of the chuck."

"Are you Mr. Pemberton?" inquired the little old man, looking at me sharply over his spectacles.

I nodded and Mr. Smith said "Oh!" in a tone of voice which clearly implied: "I'm not quite sure whether I like the look of you or not."

"Come and sit down," I said, "and help yourself to tobacco. We are in the same department. I'm head salesman."

"So I understand," he said, thoughtfully, eyeing me as if I were a natural curiosity. "I hope we shall like each other."

"Thanks," I replied. "One thing is, it doesn't matter. We sha'n't be together long."

"Why not?" opening his eyes very wide.

"Because one of us is certain to get the sack within three months. I have been in the firm four years, which is nearly a record, so I expect it every day."

"I presume you will not be discharged unless you neglect your duties," he said, in a priggish voice of superiority.

"You don't know Tullock," I said, shortly.

"Mr. Tullock has been a very good friend to me," remarked Mr. Smith pompously. "And I am sorry to hear him spoken of like that."

At this I held my tongue, for it was one of Tullock's pleasant tricks to encourage spies and talebearers. For all I knew, the new man might be appointed for the sole purpose of carrying reports.

Mr. Smith strolled up and down the smoking room, of which we happened to be the only occupants, for some time, and poked his inquisitive old nose into everything of interest.

At last he drew up in front of me and said: "Eh, what kind of a man is your Mr. Tullock?"

"Oh, he's all right when you know him," I said, cautiously, for I was not disposed to tell him all I thought. Our enterprising manager took great care to line his own pocket. He received two thousand a year from the company, but we knew well enough that in addition to that he made large sums in secret commissions.

Once a curious incident happened. I picked up a shorthand notebook. Not knowing whose it was, I availed myself of a knowledge of stenography and read a page or two. It contained some curious information and enabled me to make a shrewd guess at Mr. Tullock's methods.

He happened to arrive on the scene while I was reading it.

"I believe that book belongs to me, Mr. Pemberton," he said, roughly.

I handed it to him with a smile, looking him straight in the eyes. To my great amusement he turned red and scowlingly muttered something about my impertinence. Then he strode away.

It was only a trifling incident, but it meant a great deal. It either meant that I should be discharged or that the great Mr. Tullock would be afraid to interfere with me. So I took the bull by the horns and the following Saturday I went to his private office and asked for an increase of salary, just to see how the land lay. He gave it and from that moment treated me with a kind of boorish civility. But I was not disposed to impart information of such a dangerous nature to Mr. Smith.

Before our new shopwalker had been with us a week he earned the nickname of "The Grand Inquisitor," in consequence of his annoying habit of asking questions. While he confined himself to making inquiries about the business I submitted, but when it came to pumping me about the private concerns of everybody in the house, including myself, I drew the line.

For one thing, I felt suspicious of the man. He always spoke well of Tullock, and could never be induced to laugh at the numerous witticisms which passed current concerning the manager during his absence. This caused him to be unpopular and almost everybody made a point of giving "old busybody" a wide berth.

II.

But there are exceptions to every rule, and the exception to this rule was particularly aggravating. The one person in the house who took a fancy to him was a young lady named Doris Dewhurst. Now Doris and I were the best of friends. In fact, Doris wore a ring I had given to her. Not on her engagement finger, you understand. Certainly not! We were not exactly engaged, but we understood one another, or thought we did.

Now, it was certainly galling that Doris and Mr. Smith should strike up a friendship. I suppose I was jealous, though there was no cause for it. He called her "my little friend," and she stood up for him against all comers. Indeed, for the first time in our lives we nearly quarreled.

"I like Mr. Smith very much," she said, when I remonstrated. "And he hasn't a friend in the house. You are all prejudiced against him."

"Well, he shouldn't poke his nose into other people's business," I replied.

"He doesn't," she said, with feminine conviction, "or even if he does he only means to be kind. He's nearly alone in the world. And once he had a little business of his own, and—and I won't be unkind to him to please anybody."

Then she showed her independence by dissolving into tears, which came just in time to prevent an explosion of wrath on both sides.

At last Mr. Smith broke out in a place which confirmed my suspicions of his character.

Again we were the only occupants of the smoking room. I was reading, he was fidgeting up and down the room, sometimes looking at me furtively out of the corners of his sharp old eyes.

"I had a talk with Tullock to-day," he jerked out at last.

"Indeed!" I replied, without looking up.

"He is going to give me a special commission on all those French dress goods that have just come in. He wants to get rid of them quickly.

"Of course," he continued nervously, "I can't do much without your help, because you are head salesman; but—but I shall be glad to share the commission with you, if you push the line."

I must explain that Tullock, for reasons best known to himself, had bought an enormous quantity of a certain line in dress goods, and marked them for sale at cost price. In addition to this, he was offering us a commission on the sale. Now, it stands to reason that such a deal could not be profitable to the house. But it might be very profitable to Tullock.

To put it another way, Mr. Tullock was utilizing Garland's business to enrich himself.

"I shall do my best to sell the stuff," I said, bluntly, "because the sooner we get rid of it the better. But you can keep the commission. I never dabbled in that kind of thing."

"I don't see why you should throw away a £5 note," he said.

"Perhaps not," I replied. "However, you mind your own business. It's nothing to do with me what commissions you take; and if I choose to refuse it, it doesn't concern you."

There was a few minutes' silence and then he returned to the charge, saying: "They do it in the other departments." In reply to which I simply walked out of the room.

This conversation convinced me that Mr. Smith, who posed as a harmlessly inquisitive old gentleman, was acting, under Tullock's instructions, to trap me. I warned Doris, and she saw at once that the game was too dangerous, and gave him the cold shoulder in the most uncompromising fashion.

At last an unexpected crisis was reached.

An order was posted on the notice board one morning that "heads of departments" were to assemble in the big dining room that evening.

When the moment arrived, there were about sixty of us, including buyers, head salesmen and "walkers."

Two of the directors—a couple of old fogeys who knew nothing about the business—were present, and, of course, Tullock, looking as bumptious as usual.

One of the directors took the chair, and said: "Sir John Garland has returned from abroad and has called this meeting. I have not yet seen him, but he tells me in a letter that he will be here at 9 o'clock, so we may expect him at any minute."

The words were scarcely out of his mouth before Mr. Smith, who was sitting by my side, rose from his seat, walked across the room, and coolly sat down in the chair which had just been vacated.

There was an awful hush.

Everybody realized in a second what had happened. Mr. Smith was Sir John Garland.

The directors shook hands with him heartily and seemed to think it was all a joke. But Sir John was pale and stern, and Tullock looked dazed with astonishment.

Then Sir John made a speech:

He said: "Gentlemen, it is ten years since I ceased to take an active part in the business, and five years since it became a joint stock company. Of late some curious reports have reached my ears. I was told that all my old friends had been dismissed, and that certain practices were carried on which would disgrace the name I have made honorable. I determined not to be content with hearsay, but to ascertain for myself what was going on. The history of the past two months you all know. Now, by the articles of association I still have authority in this business, if I choose to exercise it. I shall exercise it now. It would not, I think, be quite English for me to take full advantage of the information I have obtained. Consequently criminal proceedings will not be taken against anybody. But certain persons, whose names I will read out, are dismissed."

Then he read a list of names, at the head of which stood Albert Tullock, general manager. In every case they were men who had been robbing the firm in a most flagrant manner.

Then he added: "There will be other changes, to be announced later."

Everybody was so astonished that the silence was almost painful; but the little man walked across the room to me, and said: "Mr. Pemberton, I beg the favor of your company at dinner to-morrow evening, and Lady Garland is anxious to make the acquaintance of Miss Demhurst."

Then, with perfect coolness and self-possession, like a man who is master of the situation, and knows it, Mr. Smith left the room, followed by the directors.

### THE HIGHER CRITICISM.

—Denver Republican.

The Parson—"What do you think, Brother Hotspots, of de theory dat Adam wuz a nigger?"

Brother Hotspots—"Ef he wuz, Pahson, dat apple must a been a watermelon."


**BUSINESS CARDS.**

Advertisements under this heading 5c a line, 6 words to a line.

BACKUS GAS ARCS.
Cheaper than electricity. Rent one and try it. You don't have to buy it. Have your Welsbach Lights repaired and insured by
THE BACKUS GAS HEATER CO.
Phone 2841. 1227 Main.

COOL and soothing. Acts like magic on all obstinate sores, cuts, burns, pimples. Curena Magic Salve never fails to cure. 25c.
CURENA MEDICINE CO., Kansas City.

**DIED.**

BROWNE—Died at his home, 1931 McGee street, at noon, Wednesday, August 30, 1899, John M. G. Browne, age 84 years. Funeral Friday, 10 a. m., September 1, from residence. Burial private. Platte county, Mo., papers please copy.

**WANTED—MALE HELP.**

Advertisements under this heading 3c a line, 6 words to a line.

WANTED—Laborers, teamsters for Wyoming; 500 tiemakers for Arkansas, good timber, steady work; teamsters, laborers, city; news agents, salesmen, officemen, farm, dairy hands, men and wives; cooks, waiters, porters, etc.; if you want help or work call on BREGA'S EMPLOYMENT AGENCY, 728 Main st.; telephone 1354.

WANTED—Drummers to handle sweat collar pads in Kansas as a sideline for the only sweat pad factory outside of the trust. We have special freight rates into Kansas; liberal commissions. State references and for whom traveling. Samples weigh 29 pounds; sent free. Tom Padgitt Company, Waco, Tex.

GOOD active men to work fraternal insurance; entirely new plan from all others; will pay big money to right men; local agents wanted in all towns in Missouri and Kansas; will pay all parties familiar with insurance to call or address Anstee, 324 New Ridge bldg., K. C., Mo.

WITH $45.00 investment you can make for the next 2 months from $6 to $30 per day; this is no fake but a genuine invention. Call or address and be convinced. THE EDISON AMERICAN PHONOGRAPH, 811 Main st., K. C., Mo.

WANTED—Teamsters and laborers for Colorado and Wyoming; also extra gang and section men for Colorado, Wyoming and Nebraska, ship to-day; free pass. ATWOOD'S EMPLOYMENT AGENCY, 918 Union ave.

We want teamsters and scraper holders for Donald Jeffrey at Paralta, Ia.; ship 6 p. m. to-day; also laborers for U. P. Co. work; Wyoming and Colorado. HOPKINS, 1010 Union ave.

WANTED—Man to solicit and collect insurance; permanent and remunerative employment to right party. Call on C. M. Whitaker, 327 Gibraltar bldg, 818 Wyandotte st.

WANTED—A reliable, energetic man to solicit and collect insurance; permanent and remunerative employment to right party. Address A 14, Journal office.

TWO young men, $35; com. grocery clerk, news agents, cooks, waiters, teamsters, laborers; Colorado, Wyoming, Oklahoma, Iowa. 9 West 5th st., room 9.

WANTED—Reliable man for associate office; must have references, cash or real estate security. Address A 6, Journal office.

FAMILIES wanted for Southern plantation colony. CAPTAIN RIGGS, 41 University Place, N. Y. C.

WANTED—A good cook for restaurant; no fancy cook need apply; short order work. 617 E. 12th st.

WANTED—35 young men to learn telegraphy. Address W. K. Skelton, Salina, Kas.

WANTED—A man to work in kitchen at 1710 Holly.

BARBER wanted at 1608 W. 9th.

**HELP WANTED—FEMALE.**

Advertisements under this heading 3c a line, 6 words to a line.

YOUNG lady from out of town, who desires to assist with housework morning and evening to pay room and board, while attending business college, can secure a good place, providing satisfactory reference is given. Address Y 128, Journal office.

WANTED—First-class white girl; general housework; family of three. 1004 Bellefontaine ave.

EXPERIENCED white girl for general housework in small family. 354 Walrond ave.

WANTED—Girl for general housework; must be good cook. Apply 2409 Prospect ave.

WANTED—Diningroom girl. 617 E. 12th st.

**WANTED—AGENTS.**

Advertisements under this heading 5c a line, 6 words to a line.

WE pay $18.00 a week and expenses to men with rigs to introduce our Poultry Compound; send stamp. JAVELLE MANUFACTURING CO., Parsons, Kas.

AGENTS WANTED—First-class opportunity to make money selling standard goods in the city from house to house; men only. Call 1312 Main.

**SITUATION WANTED—MALE.**

Advertisements under this heading 3c a line, 6 words to a line.

POSITION wanted by man and wife, man as coachman; can take care of cows; also wife is an excellent cook, German or American plan; best Eastern references. Address A 9, Journal office.

SITUATION wanted by German to take care of horses and lawn; city reference. Address A 85, Journal office.

**EMPLOYMENT AGENCIES.**

WE want laborers and teamsters for Colorado and Wyoming; also section and extra gang men for Colorado, Wyoming and Nebraska; ship to-night; free pass to and from work, when finished. ATWOOD'S EMPLOYMENT AGENCY.

CANADIAN Employment Office, oldest and best in city for reliable male and female help or situations. 104½ E. 12th. Tel. 1179.

**HOUSEHOLD GOODS.**

AUCTION.

To-day, Thursday, at 10 a. m., we will sell at 556 and 558 Walnut st., a nice lot of furniture and household goods, viz.: 25 bedroom suits of all styles and qualities, odd dressers, commodes, beds, springs, mattresses, iron beds, 10 upright mantel folding beds, 1 single mantel bed, couches, bed lounges, kitchen cabinets and tables, extension and center tables, lace and chenille curtains, pictures, mirrors, table linens, towels, halltree, dining chairs and rockers, some very fancy goods; 1 oak wardrobe, 2 sideboards. We have an immense quantity of nice cotton warp mattings, linoleum, as fine a lot of carpets as are to be seen anywhere in new velvets, Brussels, ingrains, etc. Enough for all and to spare.
WALNUT ST. AUCTION & STORAGE CO. Telephone 938.

YOUNG MEN AND WOMEN contemplating matrimony, housewives, hotel and furnished room keepers who are in need of furniture, carpets, stoves, in fact everything pertaining to housekeeping will find it to their interest to trade with us. We will guarantee a saving of from 25 to 30 per cent; besides we will afford you the most liberal terms. Pay what you can as first deposit; balance to suit your convenience. Customers residing in any part of Mo. or Kas. will be given the same liberal terms. ECONOMY FURNITURE AND CARPET CO., 8th and Main, Kansas City, Mo. Established 1889.

**PIANOS AND ORGANS.**

ANOTHER splendid bargain; beautiful Fischer Upright Piano, in first class condition; only $115.00, with new stool and scarf. "See this." A. R. Berry's Sons, 713 Main.

$50.00 BUYS a good square piano, rosewood case, carved legs, overstrung scale; "splendid value;" $10 cash, $5 a month. A. R. BERRY'S SONS, 713 Main st.

"A RARE BARGAIN"—Bradbury upright piano, large size, full swing front, 7 1-3 octave, originally cost $400; only $190.00; $10 cash, balance easy payments. A. R. BERRY'S SONS, 713 Main st.

A NEW piano, with all modern improvements, solid hardwood cases, double veneered in any woods, ivory keys, three pedals; "big value" for the money; only $185; other dealers sell same goods for $250 and $275. A. R. Berry's Sons, 713 Main st.

**EDUCATIONAL.**

FOR SALE.
A scholarship in one of the leading military colleges in Missouri; parents contemplating placing their sons at a military school would do well to call and see Lionel Moise, at The Journal office, with regard to this scholarship.

CENTRAL College of Business and Shorthand, 8th and Wyandotte sts.; school in session all the year. Call or write for free lessons in shorthand. Tel. 1104.

FOR SALE—A scholarship in one of the best business colleges in Kansas City at a very low price. Address A 33, Journal office.

**ATTORNEYS.**

LORENZO F. BIRD, 405-7 Massachusetts bldg.

O. C. JENNINGS, 806 N. Y. Life. Tel. 1944.

**FOR RENT—HOUSES.**

Advertisements under this heading 3c a line, 6 words to a line.

The leading real estate and rental firms in Kansas City will list their desirable houses daily in this column. If you are contemplating moving and are looking for a house, this is just the column that will interest you.

FOR RENT.

| | |
|---|---|
| Belmont blk., 15th and Tracy, 6 room, modern flats | 32.50 |
| 3221 East 9th, 7 rooms, choice | 25.00 |
| 1514 Park ave., 4 rooms | 12.50 |
| 3219 East 9th, 7 rooms, modern | 25.00 |

John A. Prescott, New York Life bldg.

FOR RENT—Nos. 8, 9 and 11 Park place, on Park ave., near 8th st., 5 room modern flats; new; heat and janitor.
S. w. corner Montgall and Alma, 6 room frame, newly papered and painted.
3 room flat, 421 Landis court, modern.
J. M. SEARLES, 502 American Bank. Tel. 1359. House, 814, 2 rings.

FOR RENT—
1242 and 1244 Penn st., 9 room modern bricks, detached, $40.
520 W. 14th st., modern, 6 room flat, $20.
1406 Troost, 7 room, modern flat; no children, $22.50.
JOHN SULLIVAN, Tel. 808. 1026 N. Y. Life bldg.

FOR RENT—8-room frame, 2552 Cherry; modern throughout, $25.
10-room brick, 2552 Locust; modern, and stable; in good condition, $35.00.
6-room flat; first floor; 1418 Virginia; entirely modern; good condition, $22.50.
Call 310 Helst bldg.

PRATT & FARRELL.

We will secure a tenant for you, collect rents and pay taxes; references and bonds given. See our rental lists. 405 Postal Tel. bldg.

FOR RENT—5 room cottage, 2933 Central, and 4 room cottage, 2432 Baltimore ave., both in good condition.
E. J. DIETRICH, 2612 Wyandotte st.

6 room modern brick, E. 6th st., near Prospect, $18. O. P. HANEY, 113 Gibraltar bldg.

TO RENT—9 room modern brick, No. 2314 Harrison; rent, $45 per month. L. MOISE, Journal. Tel. 250.

FOR RENT—8-room modern house, except heat; large yard; 1311 Oak st. Call at house.

FOR RENT—Good six room frame with large barn, good neighborhood. 1849 Jefferson.

FOR RENT—9 room, modern dwelling; barn; $30. C. I. SPELLMAN, Helst bldg.

2511 BROOKLYN—Large house of seven rooms with barn; cars will pass by; $16.

**TO RENT—ROOMS.**

Advertisements under this heading 3c a line, 6 words to a line.

HOTEL COSBY,
CORNER NINTH AND BALTIMORE.
J. D. COSBY, Proprietor.
Newly opened; caters to the best trade; most central hotel in the city; 9th street cars to Union depot pass the hotel; all rooms in suites; has porcelain bathtubs, hot and cold baths at all hours. Rooms 50c, 75c and $1 per day.

TWO young men or couple with references who want a comfortable home with small private family. Address A 68, Journal office.

THE CLIFTON, 560 Walnut st., recently refurnished; elegant south rooms; modern; terms to suit. Mrs. N. Gabel.

FIVE rooms, unfurnished, 20 blocks east of Main; gas; water; references; no children. Address A 87, Journal office.

1018 EAST 9TH—2 nicely furnished rooms; modern; convenient for students who attend dental or medical college.

1813 MERCIER st., 4 large rooms, unfurnished, and alcove; water, gas, front and back porch.

DOCTORS or dentists' offices for rent. Inquire Model Pharmacy, 8th and Campbell.

921 CHARLOTTE—Board and room; one large alcove; clean; cool; modern; bargain.

519 EAST 5TH ST.—Neatly furnished rooms for light housekeeping.

FOR RENT—4 unfurnished rooms; no children. 1517 Troost.

ROOMS, 740 Locust. Call 1001 New York Life bldg., 12 to 4.

**TO RENT—MISCELLANEOUS.**

Advertisements under this heading 3c a line, 6 words to a line.

FOR RENT—In Bunker building, 9th and Wall streets:
One very nice single office room on the ground floor; large plate glass windows; fronting on Wall street.
Also one very desirable room with large closet on the 4th floor; elevator service; low rents.
THE KANSAS CITY REALTY CO., Tel. 1820. No. 5 Bunker bldg.

TO RENT—Space with heat and power for manufacturing purposes, in Flint Advertising Co. building, 1421-23 Walnut st.; terms reasonable. Apply at office.

DENTIST or doctor to share fine offices. Inquire 321 E. 9th st., Dr. E.

FOR RENT—Desk room or part office. 107 Keith & Perry bldg.

**WANTED—TO RENT.**

Advertisements under this heading 3c a line, 6 words to a line.

WANTED TO RENT—
We have tenants waiting for houses in various parts of the city. List your vacant rental property with us and we will find you suitable tenants.
THE KANSAS CITY REALTY CO., Tel. 1820. 5 Bunker building.

WANTED—An 8 or 9 room strictly modern brick house, on paved street, yard and barn, and in good neighborhood; will lease for year and pay rent in advance. B. W., 448 Sheidley Bldg.

**BOARDING.**

BOARDERS wanted in a strictly modern house; reasonable rates; suitable for college students. 805 E. 14th st.

**HOTELS.**

The Ashland Hotel,
Corner Grand and Missouri aves. Under new management.
The undersigned, having leased the Ashland for a number of years, will furnish first-class rooms and table at a moderate price. European plan, 50 cents per day. American plan, $1.50 per day.
E. HORAN, Proprietor.
(Lately of the Clarke hotel, Newton, Kas.)

**MIND READER.**

PROF. D. P. STONER.
Prof. Stoner gives accurate LIFE, CHARACTER and BUSINESS READINGS; teaches every phase of PSYCHIC SCIENCE; cures diseases and all bad habits by HYPNOTISM; 5,000 patrons in K. C. Hours, 9 to 9 daily. Reading or treatment, $1.00. CALL and BE CONVINCED.
PSYCHIC PARLORS, 314 W. 9th st.

**BROADWAY STORAGE AND TRANSFER COMPANY.**

PRIVATE LOCKED ROOMS.
Fireproof Vaults for Libraries, Bric-a-Brac and Paintings. Call us up. Tel. 1007. (Bonded.) 518 Broadway.

**STEAM CARPET CLEANING.**

FIRST established house in city. 1304 Telephone 948.

**FOR SALE—REAL ESTATE.**

Advertisements under this heading 3c a line, 6 words to a line.

100-FOOT corner lot on 12th st.; all improvements in; a snap, if sold quick; $40 per foot.
A brick business block on 18th st., rented for 13 per cent. Price, $10,000.
48 feet on Walnut st.; improved; biggest bargain in the city; $13,000.
7-room modern brick; good barn; fine lot; improvements all in; Hyde park; for quick sale, $4,750.
7-room modern brick, East side, near car line, $2,600.
8-room modern brick; corner lot; East side; $3,500.
6-room brick; water and gas; asphalt street; $2,300.
100 feet, South side, near car line, $7.00 per foot.
50-foot corner lot, 13th st.; one block to car, $11.00 per foot.
50 feet, on East 7th st.; asphalt st., $32.00 per foot.
100 feet, east front; the handsomest lot in Hyde park, for $40 per foot; asphalt st.
50 feet, near end Troost cable, for $850.
HITSHEW & BOND, 343 Ridge bldg.

DO YOU WANT TO BUY A LOT?

Now is the time to buy Kansas City, Kas., real estate. Prices will surely advance in a short time. Taxes are all paid. Good abstract furnished. Warranty deed furnished. Best bargains in Kansas City, Kas., can be made on the following:
1 25-foot lot on Georgia avenue in Edgerton place.
1 50-foot lot in Grandview on 17th street, just south of street car line.
2 lots on Waverly avenue, corner Walnut street, paved street.
2 lots in Pullman heights.
All of these are good building sites and desirable for home sites.
They are owned by a firm that is willing to sell at any reasonable offer.
GEORGE D. LONG, 641 Minnesota avenue, KANSAS CITY, KAS.

FOR SALE.

| | |
|---|---|
| 1924 East 14th, 7-room brick | $3,500 |
| 1328-1330 Euclid, double brick, 7 rooms each side | 5,000 |
| 1514 Park avenue, 4-room frame; 50 ft. front | 1,750 |
| 2014 E. 9th, 35 ft. front, 9-room frame | 2,500 |
| 2102 E. 9th, 31 ft. front, 9-room frame | 2,500 |
| 907 E. 15th, 40 ft. front, 9-room brick | 4,000 |
| 2423 Flora ave., 25 ft. front, 7-room frame | 1,300 |
| 1833-5 East 7th st., double brick, 10 rooms each side | 4,000 |

Choice corner in West bottoms and other desirable properties.
JOHN A. PRESCOTT, Tel. 3143. 342 New York Life bldg.

ACRE SNAPS.
24th and Fairview, 5½ acres, high and sightly, corner, only $4,000.
22d, Oakley and Denver; forest trees; on grade; grand tract; sacrifice; $4,500.
These are near east end 15th st. cable.
54th and Woodland, the finest 10-acre tract south of Brush creek; upon the hill overlooking city; awfully cheap; $5,000.
55th and Brooklyn, the handsomest 5-acre tract in Jackson county; the view magnificent; very choice; $2,000.
3½ acres, high and level, between Woodland and Highland; fourteen 50-foot lots; all for $650; away out.
3½ acres, all in garden truck; good house and barn; in Rosedale; all for $2,500.
8 acres, all platted into 50-foot lots; on electric line to Independence; only $5,500.
W. H. ROYER & CO., Sheidley bldg.

FOR SALE—In Grandview, Kansas City, Kas.; through cars from 8th and Delaware; 18 minutes' ride to end; beautiful country; fine homes; schools and churches; no objectionable features; prices very low; special inducements to home builders. Call on our agent, Mr. Findlay, at No. 19 North 19th st., one block west of car line; or call us up by 'phone No. 1820, and make an appointment.
THE KANSAS CITY REALTY COMPANY No. 5 Bunker Bldg.

In addition to the above, we have lots and houses for sale in Boston place, Mount Panorama, Alcutt's addition, Ferree place, Riverview, Husted place.

FOR SALE CHEAP—One acre on the highest point in the city, with beautiful trees, Twenty-fourth, near Jackson ave. Terms easy. Address Y 134, Journal office.

FOR SALE—In Kansas City, Kas., a splendidly built 4-story and basement brick and stone building; 100 feet square; central location; reached from all parts of the consolidated cities and Kansas City, Mo., for 5 cents; grand opportunity for anyone desiring to find suitable location for hotel; electric light, gas, water, closets, steam heat, elevator. This building will be sold on reasonable terms for just one-half what it cost.
THE KANSAS CITY REALTY COMPANY Tel. 1820. No. 5 Bunker Bldg.

FOR SALE OR EXCHANGE.
We have improved farms and good city property, California, Florida and Texas fruit lands. Also vacant city lots, on easy terms. If you want to buy, sell or exchange, give us full description and get results.
STEELE BROS., Tel. 3196. 407 Whitney bldg.

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I have a corner lot on Fourth street and Everett avenue with a three-room cottage on same in good condition, just repaired, good cistern just cleaned, with new pump, fences and porches.
Will sell cheap for cash or will sell on payments. GEORGE D. LONG, 641 Minnesota ave. Kansas City, Kas.

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A beautiful corner lot, 57x125, southeast, 4 feet above grade; paved, sewer, water, gas; 4 blocks from street car. Price, $900.
Very desirable corner on N. E. electric line, 35x145; both streets paved; sewer, water, gas; southeast front; 6 foot granitoid sidewalks all 'round; special taxes, all paid, on this lot cost $1,100; our price is $1,250.
THE KANSAS CITY REALTY CO., Tel. 1820. 5 Bunker bldg.

FOR SALE—Acre tracts, improved and unimproved; switch property; small farms in Kansas and Missouri. We also have for sale some of the finest stock and grain farms in both states, ranging in size from 200 ao 1,200 acres; many of them finely improved. In writing for information, please state locality preferred.
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HUCKE & SEXTON CONTRACTING AND BUILDING COMPANY, 318 New York Life Bldg.

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FOR few days, $2,400 will buy 8-room, South side residence; 50-foot lot; east front; barn for 2 horses, 2 buggies, water in house and yard; bath; large fine furnace, fruit and shade. LINCK, Am. Bank bldg.

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CAN sell you the best modern house in Kansas City for $3,750.00, or will build a house to suit you and sell on easy terms. GEO. CARMAN, Architect. Tel. 2589. 309 Hall bldg.

FOR SALE—8 room modern brick; nice lawn; close in, $3,250; $250 cash, $15 per month, or $100 cash and $25 per month. 2402 East 18th.

THE best 6-room cottage in city for $1,800; high, sightly, east front; 50-foot lot; 1 block to 12th st. cars; gas and fixtures; bathroom. LINCK, Am. Bank bldg.

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FIRST-CLASS manicure and chiropody parlors. Miss Cook, 918 Main, 2d floor.

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CURES rheumatism, Neuralgia, Headache, Toothache, Sore Throat. Sold by druggists.

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**TO EXCHANGE.**

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$30,000 worth of Kansas and Texas farm and timber lands, free and clear; perfect titles; well located; to exchange for K. C. business property, and will assume or give mortgage back for $15,000, or will trade for mdse. and put in cash difference. Want stocks of $5,000 to $30,000.

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TO TRADE—Mining stock for vacant property in suburbs. Would assume some. Address Y 96, Journal office.

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Flour and Feed Store.
631 Prospect Avenue.

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| Jack Frost, High Patent, per cwt | $2.20 |
| Gilt Edge, Patent, per cwt | $2.00 |
| 25 lbs best Cornmeal | 25c |
| Choice Hay, per cwt | 40c |
| Choice Hay, per ton | $7.50 |
| Clover Hay, per cwt | 40c |
| Straw, per cwt | 30c |
| Bran, per cwt | 60c |
| Shorts, per cwt | 65c |
| Chopped Corn, per cwt | 65c |
| White Oats, per bushel | 30c |
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All kinds of coal in stock. All goods cash. W. T. CROW. Tel. 2983.

$5,000 TO $10,000.
We now offer for sale an interest of from $5,000 to $10,000 in a thoroughly established manufacturing business in this city. Product sold all over U. S. We are exclusive agents for this sale. Never before offered. Call or write and arrange for personal interview.
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New book on patents free, full of valuable information; it is a safe guide to follow; our opinion free as to the patentability of your new ideas. FISCHER & THORPE, 3rd floor Junction bldg., Kansas City, Mo.

NO FISH STORY.
FOR SALE—Fish and oyster business; season just opened; grand opportunity; we offer this stand for sale cheap. NEUMULLER & CO., 454 Sheidley bldg.

$200 INVESTED secures $50 weekly income; safe, conservative propositions; second successful year. Prospectus free. H. GRIFFIN, 1180 Broadway, New York.

99 BUSINESS chances wanted. Send us a description of the business you wish to sell, in or out of town. Investors' Brokerage Co., 214 West 9th street.

WANTED—A partner with $6,000 cash. Best business chance in Kansas City. Full particulars and details furnished. Address T 265, Journal office.

IF you want to buy a restaurant doing good business, call 909 Mulberry.

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On the wonderful Hungarian Gypsy woman, who tells your fortune only with Gypsy Cards. Without asking you a question she tells what you came for, your past, present and future; gives never failing advice on business, speculation, investments, mines, journeys, courtship. She will tell you what to do to be successful by phrenology. Gypsy Talisman given for luck. No. 1411 Walnut st., near 14th.

MADAME DUPLANT, late from Paris, gives advice on all affairs of life, business, marriage and speculation; brings the separated together, and tells whom you will marry. Consultation 50 cents. 3315 E. 12th st.

**LOST.**

LOST—While getting on car between 9th and Wall and 1326 Washington, lady's pearl star brooch, with diamond center. Finder please leave at Smith-Premier Typewriter office and receive reward.

LOST—Gold stickpin, small pearl sunburst or star, on 9th street cable or on street from 11th and Walnut to 8th and Central. Any reward if returned to 225 New York Life bldg.

**WANTED—TO PURCHASE.**

JAMES R. PEDEN & CO., Wholesale Game and Poultry Dealers. 404 Walnut st., Kansas City, Mo. We want squabs, plover, frogs and poultry. Will pay highest price. Write us.

WANTED—All the junk, lead, zinc, copper and other metals we can get; pay spot cash and the highest price; correspond with us. Theo. Stegner Brokerage Co., Kansas City.

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REV. C. M. SHELDON'S masterpiece, "In His Steps; What Would Jesus Do?" 20 cents, postpaid. Lock box 99, Topeka, Ks.

BICYCLE or driving horse wanted in exchange for scholarship in business college. Address A 30, Journal office.

WELLS bored and drilled on monthly payments by H. G. Daly, 121 W. 8th st.

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555 WALNUT ST.—Tel. 2489—All kinds of pumps put in and repaired. Agents for Perfection Elevator Purifying pumps. Cisterns cleaned and cemented. Rubber hose.

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Lowest Rates.
Money to loan on well located vacant lots in Kansas City, Mo.
JOHN A. PRESCOTT, Tel. 3143. 342 New York Life bldg.

MONEY to loan on improved inside property, in large and small amounts, at lowest rates. No delay.
THE ALLEN INVESTMENT CO., 9th and Wyandotte sts.

TO LOAN—Money on improved city property and Jackson county farms at very low rates. Southwestern Loan and Land Co., 1006 Broadway (opposite Coates House).

WE have some money to loan on Kansas City improved real estate at 5 per cent. No delay. Don't f