



**SHOP EARLY**  
and  
**BENEFIT BY**  
*Bigger Stocks*  
*Greater Variety*  
*Better Service*  
*Sales Force!*

# EARLY XMAS SHOPPING



## OUR TOY LAND OPENS SATURDAY ON OUR BIG THIRD FLOOR

It will be fine for the kiddies and a treat for the older heads. Bring the children. See them enjoy the Toys that are mostly made by American hands.

### TOYS THAT MAKE A NOISE AND WITH WHEELS

More sensible gifts, too. Most anything you can imagine for any member of the family. Very modest prices.

### TAKE THE ELEVATOR AND SAY "TOY LAND."

You'll be directed to the third floor, right into the midst of Santa Claus headquarters.

#### \$1.50 Grecian Statuary 79c

48 PIECES SPECIAL

Some copies of famous sculptor's work, made of magnesite rock and ground stone. Sold in the larger department stores in the East at just about double our price. Wonderful work of art.

#### Mahogany Bud Vases 98c

JUST TWO DOZEN TO SELL

Beautiful mahogany, hand turned, bud vases, pedestal bottoms, glass inner tube, sixteen inches long. A lovely, sensible gift.

#### Gobelin Dutch Calendars 25c

TEN DIFFERENT DESIGNS

Done in wonderful color combinations, quaint old Dutch subjects. Extra heavy wood pulp, double coated card board, with a flat bond paper flap. Full 10 inches long, an ornament to any room.

#### Christmas Greeting Cards

A THOUSAND DIFFERENT KINDS

Post Cards, Seals, Tinsel Card, Calendars, Calendar Pads, and Greeting Cards to meet the requirements of any occasion and to answer any purpose.

#### Mahogany Sewing Trays 98c

REALLY WORTH \$1.48

Plain mahogany bottom with glass cover, which can be easily removed and lined with creton or hand painted if you like. Mahogany handles, square shape, just the correct style for you. A gift worth while.

#### CHINESE PRAYER WOOD BASKETS

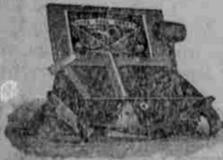
25c to \$1.50

One hundred French Lacquered and Glass Prayer Wood Baskets, Fruit Baskets, Sandwich Baskets, Jar Baskets, Tea Baskets, Tie Baskets, and for dozens of other uses.

#### TOOL CHESTS

\$1.48 to \$7.50

A mighty fine gift for the husky young fellow who shows the mechanical turn. Several sizes and styles.



#### BOYS' TRICYCLES

\$1.98 to \$10.00

Rubber tired and malleable iron tires adjustable saddle, four sizes. Made for hard knocks. Every boy wants one.



#### EXPRESS WAGONS

50c to \$4.50

Red metal beds and running gear, malleable iron wheels. Five sizes. The boy's favorite. Glendron make. They are worth the money.

#### TEDDY BEARS

Electric Eyes

98c

Just one-half gross, see them in the electric window. You'll like them. So will the kids.

Register

In our

Voting

Contest

Today

Toy Land

#### Fostoria Bubble Blown Glassware 10c

The biggest values of the season. Over one hundred pieces of Fostoria Bubble Blown Glassware worth up to 39c will be sold from one big table Saturday. Your choice a piece 10c.

#### Seven Piece Berry Sets 70c

#### Seven Piece Water Sets 70c

Deep Nappies, Creamers and Sugars, Small Handled Deserts, Fish Bone Dishes and Pickle Dishes.

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#### DOLL BUGGIES

25c to \$4.50

Wicker and the imitation wicker, lighter kind. Folding tops and the kind that folds up entirely or two hundred to choose from.



#### TOY AUTOMOBILES

\$7.95 to \$10

Regular hill climber, that every appearance of the real article. A barrel of pleasure for the youngster goes with every set.



#### WOODEN COASTERS

Each 75c

Every fellow knows what a coaster is. This is one that you can actually turn the corner on. Patented red, with indestructible wooden wheels.

#### Horstman Dolls

50c to \$2.00

The original American unbreakable doll, character dolls and baby dolls. All the children rave over them, and the grown-ups don't pass them up without comment. You'll see them two hundred strong on the third floor. Toy Land.

#### BOY SCOUT BOOKS

25c, 35c, 50c

By Alger and full twenty other interesting writers of boy's stories. Books that really appeal to the growing mind in practical terms. Educational and interesting.

#### ROCKING HORSES

\$1.98 to \$7.50



Three Styles.

#### Volland Framed Mottoes

39c to \$1.50

Some very good things by Foley and by Nevins. Solid gilt frames, with hand mitered corners, rotogravure print in colors. We bought two hundred early and have only about ninety-five left.

#### The New Books

Popular Copyrights

50 cts.

Those that have been big sellers at \$1.25 and \$1.35. Lots of them are now 50c. By the best authors among the craft today. All the good ones, 300 of them to select from.

#### Some of the New Toys

- |                |                 |                   |
|----------------|-----------------|-------------------|
| STEAM ENGINES  | PRINTING PRESS  | ROLLER SKATES     |
| NEW GAMES      | BUILDING BLOCKS | TOY SULKIES       |
| DANCING DOLLS  | SEWING SETS     | TEDDY BEARS       |
| WALKING ANIMAL | MONEY BANKS     | RAG DOLLS         |
| TYPEWRITERS    | DOLL FURNITURE  | CHECKER BOARDS    |
| SNARE DRUMS    | PAINT SETS      | CROQUINOLE BOARDS |

#### Kestner Dolls

\$3.75 to \$13.50

German imported make, real human hair. We were very fortunate in securing just fourteen of these and when they are sold we can get no more. The real baby doll, the only one in its class.

#### JUVENILE BOOKS

15c to 35c

Dandy nursery stories and wonderfully attractive pictures that please the little fellow beyond any measure. Get in touch with the good ones.

#### BOYS' CHARACTER SUITS

98c to \$2.00

Cow Boy, Indian, Policeman, Fireman, Soldier and other character suits, possessing the unusual fascinating idea. They always please the boys.



#### Erector Builder Sets

The real Mysto. Full instructions with every set. From an educational standpoint there is not a better gift for the boy.



Boys come in and let us give you the literature the Mysto people are sending. Join their contest and win a part of the ten thousand dollars in prizes. We'll help you. Come any time.

Priced

\$1 to \$7.50

Shoenhut Pianos . . . 98c to \$2.50

Thos. Nelson's Bibles . . . 98c to \$4.95

Child's Rocking Chairs . . . 50c to \$1.50

Hygenic Carpet Sweepers . . . \$1.98

Doll Heads All Prices.

# Lutz, D. G. Co.

#### Creton Covered Electric Lamp

The newest thing in a reading lamp today. Poise like an umbrella. Brass frame with creton cover and beautiful porcelain, a new color.

John Wammacher is featuring this lamp today in his Philadelphia store as one of the things for the holidays. Make a special gift.

\$3.98 Value

\$2.98

