The Callia Magazine and liction Pag

The Girl, the World and the Devil

SS PATTERSON needs no introduction to the readers of this newspaper as one of the foremost woman newspaper writers of the day. As she has achieved her success entirely unaided through 20 years of devotion to her work, one could hardly choose a more efficient person to instruct and advise a girl who is going out into the world to earn her own living. And incidentally Miss Patterson virtually tells her own working life story.—EDITOR.

By ADA PATTERSON

VOU are 17 and you must find work to live. It is a commonplace situation to every one save you, you and your mother, who, if she is wise and tender, lies awake many a night agonizing over it.

You are the fifth girl. One of every five girls in the United States works for her own living, and, in greater or less degree, helps others to live. So you see you are not alone. You are, in fact, quite usual.

You must earn your living, and I, who have earned mine for 20 years, write this because I want to help you Of course, in twice 10 years of earning my rent, my food, my clothing, that with which to pay my doctors and dentists, and my savings fund for that time when I will be able to earn less than I do today, perhaps less than you will tomorrow, I have learned some truths about the girl MOST IMPORTANT

Are you surprised to learn that most important is what you think No, not what others think about you or what you are planning it. What is the difference between the persons you like and those you dislike? It is what they think about things, isn't it? Think that over, for What we think about anything is our attitude toward it and all important is attitude. Our thoughts are our character, and, believe me,

acter rather than brains depends suc-Sturdiness, inability to be beaten, hopefulness, belief in the best. portant what you think about this work finding and living making.

dear little Miss Seventeen, upon char-

Think your own thoughts about it and see that they are right thoughts. What your mother thinks about it She is terrified and really thinks that the world out beyond your curtain shades is a place of carnage, of awful, death dealing battle. It isn't quite that. Take my word I have been in it for 20 years. Not what Mrs. Brown who lives around the corner thinks about it. Her's are thoughts of dark suspicion. in that world, Mrs. Brown believes every man has cloven hoofs and every woman a hard heart. Don't jug at the world through a crack in the parlor shutters, her vision is The business world isn't temperature resembles it. The business world, on the whole, corresponds fairly with the family and neighborhood and friendship circle. good and bad traits in the folk you meet. Working for your living is phoned that his sister and her change; he and Fred will be here in Carrie. not a sinister girl trap, nor it is a heavenly state. Like the family and friends, it has its good and bad points.

The business world is neither an ideal place nor an impossible one. It is a place to sell goods, and you have goods to sell. That is what being a husiness still the vegetables?"

"I guess there's enough of that spin-NOT AN IDEAL PLACE . being a business girl means. The business world is a market place or a shop window. Stop at the next market place, or pause at the next shop window you pass, and study it. The man who has something to sell has placed his goods there and armanged it in a streating. has placed his goods there and arranged it in as attractive a way as the can. That is what you must do. You have to sell some ability or talent. Perhaps you sing. Perhaps you sit on a high stood and add long columns of figures and make them balance.

They is be much nicer than spinach. That soup stock will keep, and I'll get some clams. We'll have clam broth in the bullion cups."

"There ain't milk enough, ma'm—here's all that's left."

"Yes, I'll order a half pint of cream, Perhaps you cook or scrub.
"Show you best goods," says the

"Do your best work," say I. The world wants good work and will pay for it. Don't sentimentalize. Leave your emotions at home. Go clear eyed and caim pulsed to market. You have something to sell. Make your sales. Polish your goods. Sell them. Those are the right thoughts about business life.

Miss Pattersons' next article will be on "How to Get Work."

The White Fouse

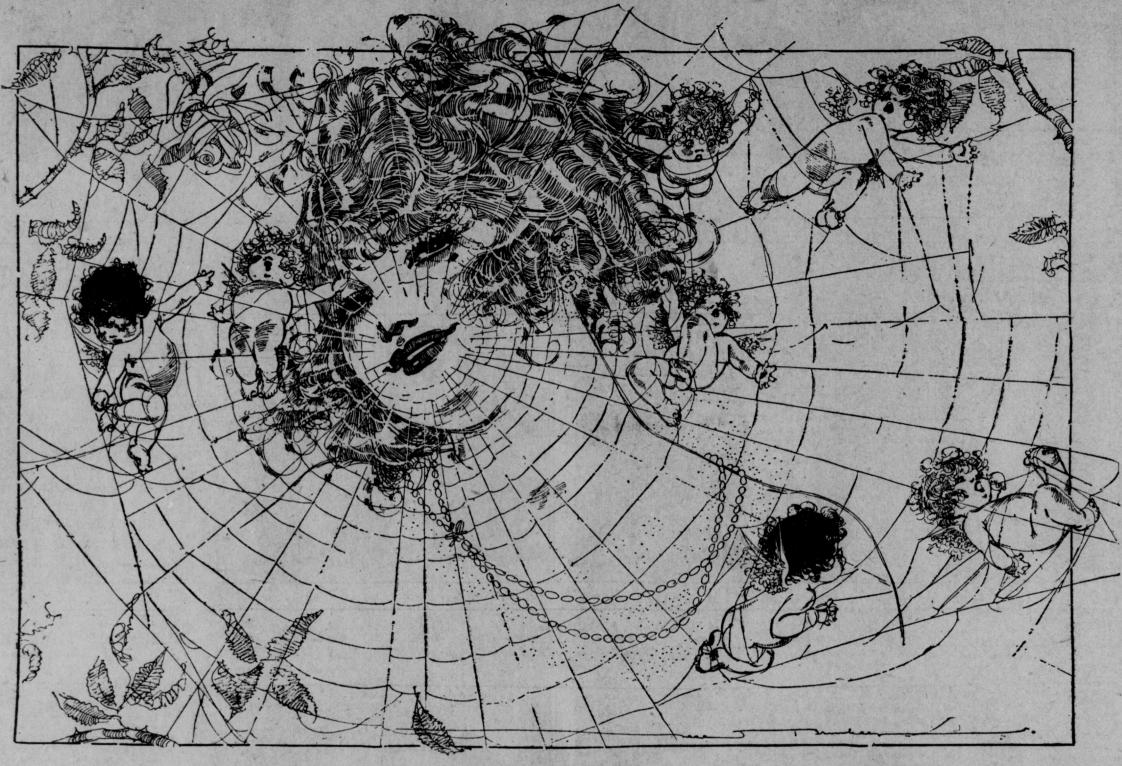
Shoes and Comfy Slippers for Men. Women and Children

Glove and Merchandise Orders Issued

See Regular Ad on Page 3

In the Web of a Woman's Smile

BY NELL BRINKLEY



KNOW a girl with a SMILE. From her crisp metallic hair to the straps of her slippers she is what folks call "comely." But it isn't the crinkle in her hair, nor the white column of her neck, nor any of these fortunate things—small ears and a beautifully turned wrist and a head with real ideas in it and a warm heart—that calls men to her like yellow jackets to a honey jar "She has such blue eyes," offered one chap. But there are miles of girls with blue-bluer eyes! "Her hair is so gold." But the girls with "golder" hair who are prettier than she would make a glittering girdle around the world! Only one chap confesses: "I don't know what it is, but WHATEVER. IT IS, and whatever you are—man, woman or little kid—you answer right up to it and bring your heart on a platter!"

It's her smile! She is one of those women with a SMILE. All the angels in Paradise get out their songbooks and begin when she

does smile. The sullen little kid can't hold out against it to save his slim little stem of a neck. The woman who is overfond of masculine camaraderie and sniffs at the friendship of her own soft sex, who is tinctured with the bitterness of envy of all fair women, flops right over into the choir that sings her praises after 'bout half a dozen smiles. All childhood wreaths its arms 'round her waist and its heart about her image when she stops and smiles. But MAN—the grouchiest one of them all—glows like a kitten in the sunshine when her eyes crinkle and the red of her mouth curls away from the snow of her teeth; the bashfulest one spreads the gay wings of his fancy under the warmth of her laugh like a grateful butterfly under the sun; it's her smile! It's as real as the color on the cheek of a pecah—it's as soft as a sigh—as luring as the last plucked string of a harp—as tender as a California valley in blossom time! Sometimes when I look

Carrie may have hurried through

"Yes, we will," murmured Helen

"Well, that was some rush," grum

"Oh, it was a shame," bewailed

Carrie—well, she could serve dinner half an hour early without getting all

straight into the amazing marvel of her soft, soft smile the world grows dim and fades, and before the dearness of her face a web grows

grows dim and fades, and before the dearness of her face a web grows—a golden rainbowed web—and it rays out from the smile of her mouth in a thousand gossamer threads. And, caught by the wings and toes, and tummy and nose, are countless little pink LOVES—struggling and thrashing, caught coming for honey—blinded by the great light of her smile—giddy with its beauty!

THIS isn't like it. I must "scratch for a living" aeons longer to be able to put it on plain white Bristol board. If it WAS like it you'd be tangled up in this web also, my friend. How do you smile? Have you ever thought to look? Maybe you have a great one if you'd let it come oftener. Everybody can't entangle the world with the smiles of their mouth—but they draw closer all human kind—smiles do.

—NELL BRINKLEY.

incident of the far west.

Some time ago a preacher from the

ast was traveling through the Rocky

nountains, when he chanced to be

thrown into the society of a native

who thoughtlessly used enough ex-

pletive eloquence to make things

"Well, stranger," remarked the na-

tive with a genial smile, "now that

you have looked about a bit, what

"Right you are stranger" answered

he native, his face brightening with

a pleased smile. "When it comes to

lasphemy there ain't none purtier

han you'll find right here in this sec-

glow like an artistic sunset.

A Change in the Suburban Time Table Spoils Helen's Carefully Prepared Dinner

phoned that his sister and are a few minutes. I hope it won't put saw that there was not a napkin coming here to dinner. Now you can you out any, but we really must on the table! In their hurry both her dinner, but she was most deliberkeep those chops for tomorrow, and catch that train." "Oh, of course. I'll go right out and tell Nora." The kitchen was hot and full of we couldn't come at the time set-

ach for four, ma'm. I'll see," looking knees basting the chicken. raised her flushed face with an indig-"No, don't cook the spinach. I'll order tomatoes, and you can stuff

you can use some of it in the potatoes.

Now, is that all? Have we enough

If she had only known this morning

that they were coming! Warren's

sister had not dined with them since

they returned from abroad, and Helen

was particularly anxious to have a

well prepared and well served dinner

Carrie was not only disconcertingly

critical, but she was an excellent

housekeeper, who prided herself on

her table. So Helen was determined

tha tevery detail of this dinner should

out the best tablecloth and napkins

SHE ARRIVES EARLY

Warren had phoned that Carrie,

who had come in to do some Christ-

mas shopping, would be up after the

But that dinner, at 7, the regular

time, would be early enough, as they

were not going back until the 10:30

and handsomest centerpiece.

dressing in nervous haste.

When she had telephoned the order

be flawless.

"You said dinner at 7, ma'am, and them. They'll be much nicer than I can't have it no sooner."

"Nora, we MUST-They've got catch that train! I'll help you! Never pressing the bell under the table. mind the anchovy relish, we'll let them begin with the soup. I'll cut the bread and fix the celery. Is this the butter for the table?"

With her face almost as flushed a Nora's, Helen flew about the hot flustered when she's hurried." kitchen, and back and forth to the dining room. After all the trouble she had taken to have everything be served properly in this hurry and confusion

Carrie never dined with them but that something went wrong, she reflected bitterly.

WARREN UNREASONABLE She was just swinging through the pantry door with the celery and olives when she bumped into Warren,

she looked over the silver to be sure whom she had heard come in with that none of it needed cleaning, got Fred a few moments before. past six! They'll have to leave here in 40 minutes to make that 7:50."

"We're hurrying all we can," re torted Helen. "I told Carrie I'd have stores closed, about half past six. minutes yet," glancing at the kitcher clock. "Now please, dear, don't stand let us hurry you, keep your plate there and glower. You're only in the way and you'll make us both nerv-

But it was several minutes after wait for salad?" asked Carrie. not quite 6 when Carrie came. Nora half past before Helen, flushed and received her, and Helen finished disconcerted with her exertions in the minutes after-oceans of time." hot kitchen, gave a last nervous "I know I'm early," apologetically, glance at the table and told them to the quarter hour, Carrie rose with a

but they've changed the time table come in to dinner. and we'll have to catch that 7:50 It was not until they were seated train. There's nothing after than un- that she noticed Nora had put down don't relish the idea of missing that til after 11. If you can let us have the teaspoons instead of the bouillon train and having to wait until 12." dinner at half past six that will give spoons, an annoying mistake, as Helen was especially proud of her Dinner in half an hour! Helen silver. And to add further to her the dressing room. knew that nothing was ready and that discomfort, the clam broth, which

"May I have a napkin?" asked staved so late, but Fred wanted to ! riority of his sister that Helen so respend Thanksgiving in the country.

A startled glance around and Helen May I have one of these hairpins." she and Nora had overlooked them, ate about arranging her hair and put "It's our fault for hurrying you," ting on her hat and veil. apologized Fred. "I told Carrie if

smoke, and Nora was down on her we should go to a restaurant." "Nonsense," protested Warren cor- elevator, Carrie said stiffly: "When we get back in town you must come dially. "A matter of half an hour one way or the other makes no differand have dinner with us.'

"They've no time to waste." quite as stiffly. "Yes dear I've rung twice" again bled Warren as the elevator door But as Nora did not appear, Helen

closed after them. ose with a murmur. "If you'll excuse me. I'd better go Helen. "All that nice dinner-and help her. Nora usually serves beau- nobody enjoyed it!" tifully, but she does get a little

Carrie's critical silence seemed to never to get flustered.

The chicken and vegetables were finally served, but Helen had to keep jumping up. She remembered the last perfectly appointed dinner they had had at Carrie's at which Carrie had not given a word of instruction to the maid, much less left the table. "Oh, ma'am, I forgot the cranberries," whispered Nora. "Is it too late?"

Helen turned to Carrie "Would Carrie—well, she could serve dinner."

Helen turned to Carrie, "Would you like some cranberries?" "No, thank you," icily, "I'm quite

"Take the plates then, Nora, and bring the salad-quickly as you can. Helen, who could never eat fast, had hardly touched her dinner, and kind hearted Fred protested.

"You've not eaten anything. Don't and have your salad later. It's a shame to upset you all." "What time is it? Had we better

Warren glanced at his watch. "Ter But when the library clock struck decided.

"I'd better get on my things. I "I'm sorry you have to hurry so." murmured Helen, following her into

"Yes, this changing of time tables Nora always got flustered if she had Nora usualy made so delicious, was is most provoking. But we'll soon be scorched. in town now. We wouldnt have sented.
"Didn't the lady leave this, ma'am?"

Nora held up a small package she had found on the hall table.

HELEN SYMPATHETIC "Oh, that's TOO bad," exclaim "Oh, that's TOO bad," exclaimed Helen. "That's something Carrie bought today, and she wants it I'm sure, or she would have it sent."
"Mail it to her in the morning. Be sure it's nothing that'll break."
They had just gone into the library when the 'phone rang, and Warren answered it.
"Helig Ob I say that's rotten "Ready?" called Fred. "We've not As they waited in the hall for th

answered it.

"Hello. Oh, I say that's rotten luck! Why, you left here in time! Yes, you've got to walk a mile in those blamed stations after you get there. Tell Carrie it's here and we'll the preacher, with a reproving glance at the native. "I can't recall anything

mail it to her tomorrow. Sure, go to the theater! Plenty of vaudeville houses around there. All right—so "Right you are, strain the strain of "But how COULD they miss it?"
cried Helen when he turned from the phone. "You said they'd have plenty of time."

"I'm going to have some coffee and cheese now," and Warren sat lown of time."
"Seems they didn't," with a shrug.
"Had to wait for a car. Suppose
they'll go to some show and not hang
around there three hours. But he "Won't you have a little bite of chicken, ma'am?" asked Nora solicitously. "You didn't eat a thing."
Although Helen protested that she could not eat now. Nora brought her some chicken and the stuffed tomato which she had not touched. said Carrie was furious and didn't want to go anywhere. I'll wager she's blessing you, all right, for not having dinner earlier."

"The Family Cupboard"

The continuation of that sensational serial will be found on the comic cartoon page.

That Wonderful Event

DR. PIERCE'S FAVORITE PRESCRIPTION

The Manicure Lady

By WILLIAM F. KIRK

JUST finished a new novel which ain't been out long," said the nothing to it except that it is kind of raw in spots, like most of the new stuff that I have read lately. Outside of the raw spots, there ain't nothing to it, and I would just as soon read the year book of the department of agriculture. The more I see of books like that the more I like to read the old masters, like Charles Thackery and Sir Walter Dickens and Marie Corelli. Them was the days when

good novels was wrote." "It's been a long time since I have read a novel." said the Head Barber. "I don't see what makes you read

time hoping to find a good one," explained the Manicure Lady. "If a girl didn't read nothing to improve her mind, George, all she would know inside of a year would be slang and of them jokes in the Sunday paper under the heading What Broadway Is Laughing About,' and after I had read them I was telling mother that the heading should have been 'What Is Broadway Laughing About?" Just a lot of mush, like the novels I was telling about."

"My wife showed me a story about Japan in one of the magazines last month," said the Head Barber. don't see how the author got by without a jail sentence. And then they say the world is getting better."

myself," said the Manicure Lady. "I got a plan in my head, too, and the peroine of my novel would be a girl in this manicure game. I wouldn't write no novel unless I knew all about what I was writing, and if there is any angle to this game that I haven't saw, the scene must be laid in some foreign country.

"You couldn't write no novel,"

clared the Head Barber "Maybe in your limited judgment I couldn't write nothing," snapped the Manicure Lady, "but I have just took the notion into my head that I could write one, and I am going to try.

"This is the plot: A manicure lady like me, only far more beautiful and fust as innocent, has took a position in a barber shop, and a young gent that owns a big estate in the country comes in to have his nails did and falls in love with her. He treats her just like a princess, and asks her to marry him, and she marries him and they go to live on his estate. The adies that go in his social circle is all more higher educated than this bride, and they give her the freeze every time they get a chance. The girl stands it for a while, and then she can't stand it no more, and runs away all by herself. The young gent sells his estate and spends all the he finds her he is flat broke But he says 'Never mind, dearest, my money is gone but my heart beats just as kind and true as it ever did.

"That made it kind of soft for him." said the Head Barber.

"That's the only part of the novel that I can't get to suit me," said the Manicure Lady. "I suppose I ought to have him fall heir to a fortune. because a gent sitting around Saturday afternoon waiting for his wife to come home with 15 bucks ain't what you could call a hero."

in no love affair," said the Head

"No. George." declared the Manicure Lady, "and she ain't going to be, not if I write the novel."

"Then how do you expect it to

"I thought it might sell better than the other late novels," explained the Manicure Lady, "on account of it be ing so different."

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