

## TO KILL YOUR TOWN.

Surest Way Is to Trade With Mail Order Concerns.

### WHY YOU SHOULDN'T DO SO.

Encourage Your Local Dealer and Thereby Enhance the Value of Local Property—Why Help to Build Up an Outside Trust?—A Home Trade Talk.

By sending the money away from home the person who patronizes the mail order house impoverishes his local merchant, prevents his local merchant from bringing on well assorted stocks or large stocks of merchandise, prevents the local merchant from employing more help, which usually comes from the ranks of his patrons; prevents his local merchant from assisting worthy local enterprises, either the church, lodge, factory or political movement, that are nearly always for the benefit of his community, says Up to Date Farming, published from Indianapolis. The paper continues with this strong argument for home trading:

It prevents the growth of population in the community in which the patrons of the mail order houses live and in that way reduces the value of land in which the farmer in particular is interested. The greater number of people in the community the better should be the price of land.

By patronizing the mail order houses the person patronizing such houses is often deprived of the privilege of buying many articles that he needs immediately that would be of great benefit to him and whose cost could probably be saved many times over if he could but be supplied at once.

By refusing and failing to buy from his local dealer he loses the opportunity of buying goods which he actually needs and which by comparison he could pick out as the best and the cheapest.

It is a well known fact that mail order houses get the most of their business based on low priced goods, and when a low price is named invariably low class goods are furnished.

It is also a well known fact that mail order houses buy seconds and goods of low quality. As a rule, of course, they keep some standard goods that they offer at less than legitimate profit, which blinds the mail order house customer and makes him believe that everything the mail order house offers is good quality and low in price, which, of course, is not true.

It behooves every person, whether he be farmer, mechanic, professional man or capitalist, to buy everything that he needs from his local merchant when it is possible to do it—to do everything that he can to encourage the local dealer and local manufacturers. The sympathy of your own people is a thing much to be desired and very much needed.

It is a fact and can be proved that many former successful merchants in communities that were prosperous previous to the advent of the mail order houses have been bankrupted and reduced to poverty, and the people in such communities can get only the bare necessities and have to make frequent trips to nearby towns in order to make selections that they formerly could obtain at home from their local merchants.

We appeal to all persons to patronize their local merchants always and never to let the small difference in price on a few articles stand in the way of patronizing the local merchant.

Is it consistent to undertake to fight the trust with one hand, the trusts that have reduced the price of labor and farm products to such an extent that your calling is the poorest paid in the land, and help form another trust with the other hand because these trusts are willing to sell to you in some instances at a price slightly lower than your local merchant can sell the goods to you for and get a living profit?

You will find that your home merchant will sell you the same quality of goods just as cheap if you pay him cash and the freight, and you get the goods without waiting from two to three weeks for them.

#### Temporary Park Planting.

It is often advisable in park planting to set out a secondary set of trees for immediate effect, these to be cut out later. For this purpose nothing surpasses the eucalyptus, for if well watered the first year the trees will provide for the second summer shade sufficient for picnics and like gatherings. In the third year they have formed a young forest, providing shelter sufficient for any purpose, besides giving a decided park-like effect to the tract. Not later than the fifth year they should in part be removed, and this policy continued with, by the tenth year not one should be left. If the fundamental planting has been skillfully done a single decade of growth should give some good shade and permanent landscape effects.

#### Novel Tree Preservation.

A subterranean tree may be seen in front of the Elmhurst grounds in Kansas City. It is a giant elm that grew in the primeval forest before Kansas City arrived. When the street was graded and a fill of six or eight feet made on the adjoining property it was decided to save this fine old forest tree. Therefore an araway of brick was built around it and an iron grating inserted at the top. So the old tree still stands at its former level, but amid entirely different surroundings from the days when the forest was unbroken.

#### GIRL DEFIED AN ARMY.

Pretty Charlotte Hillman Asked Toll for Soldiers and the Bill Was Paid.

It is related that the army, headed by Sheridan and his staff, left Winchester by the valley pike early in the morning, the column moving toward Stephens City. Just as day was approaching the staff reached the toll-gate and was discomfited by a young and beautiful girl, Charlotte Hillman, famed locally for her girlish charms. Even the war-hardened Sheridan seems not to have been proof against the persuasion of a pair of black eyes and a pretty face, and when toll was demanded straightway produced the title, setting an example that was followed by his staff.

"But," said Sheridan, as he passed through the gate, "I cannot vouch for my army."

When the common soldiery came the girl again lowered the toll bar and demanded toll. This was met by jeers from the guard. All day the dusty troopers passed through, and all day Charlotte Hillman stood at her post. For every ten soldiers who passed through the gate she cut a notch in the toll pole. Early fled beyond the Blue Ridge with the remains of his disorganized army; in the valley of Virginia, Lee, beaten back by Grant's overwhelming numbers, gave up the fight; in the southeast Joe Johnston fired the last burlesque shots and peace came again over the north and south. Then, when relations with Washington had been re-established and the administration's policy was one of magnanimity, Charlotte Hillman counted the notches in the toll pole and sent her bill to Washington. And the bill was paid.

#### MILK BOTTLE ICE BOX.

It Doesn't Cost Much, But It Does the Business.

At a cost of from 25 to 50 cents anyone can make one of these milk bottle ice boxes. Any ordinary wooden box about 13 by 18 inches, with a depth of 12 inches, can be obtained from your grocer. In the bottom of this box place plenty of sawdust, and on this set a tin pail or can that is eight inches in diameter and high



Keeps Milk Cool and Sweet.

enough to take in a quart bottle of milk. The pail must rest on sawdust, and not on the bottom of the box. Place a cylinder of tin around the pail, which is a little larger than the pail, and pack sawdust about the cylinder, filling the space full up to the level of the top of the pail. Fasten with nails or tacks about 50 layers of newspapers to the under side of the box cover. The milk bottle is set in the pail and broken ice packed about it. An ice box of this description, says Popular Mechanics, will hold two quart bottles of milk. It will take about two cents a day to operate this cooling device.

#### Not Wholly Careless.

Thomas Chett was a meek but careless clerk, who, through no greater fault than carelessness, was continually blundering in his work. His most usual mistake was to misdirect letters, either by substituting a wrong street number, or by writing, say, "Cal." for "Col." One day, says Youth's Companion, his employer laid on his desk a letter which had been over a month in the mails without reaching its destination—and all because of Thomas' error.

"Now, this thing has got to stop," said his employer. "Such delays waste time and money. If you had used an envelope which hadn't had our address in the corner, we might never have known where this letter went to."

"That's true," assented the humble clerk. "But I am always careful to use that kind of envelope, just for that reason."

Being a little slow of comprehension, he did not understand why his patient employer bit his lip and turned away smiling.

#### Conflicting Evidence.

A learned judge was explaining the intricacies of evidence to a young friend, says the Washington Star, and gave the following story in regard to conflicting evidence.

Usually, he said, one statement is far more probable than the other, so that we can decide easily which to believe. It is like the boy and the house-hunter. The house-hunter, getting off a train at a suburban station, said to a boy:

"My lad, I am looking for Mr. Smithson's new block of semi-detached houses. How far are they from here?"

"About 20 minutes' walk," the boy replied.

"Twenty minutes!" exclaimed the house-hunter. "Nonsense! The advertisement says five."

"Well," said the boy, "you can believe me or you can believe the advertisement; but I ain't tryin' to make a sale."

#### Not a Point of Grammar.

Teacher—Willie, is it right to say: "My sister has come to school?"

Willie—No-m-m.

Teacher—Why not?

Willie—Because your sister has went home.

#### THE MAN FOR THE OCCASION

Minister Was Quick to Act on Suggestion Offered by the Rev. Sam Jones.

A minister who had a somewhat parsimonious congregation once induced the Rev. Sam Jones, eccentric lecturer and evangelist, to come and preach for him.

Just before the sermon was to begin the usual collection was taken up and found to consist mostly of nickels and pennies, together with a liberal sprinkling of buttons.

The Rev. Sam glanced contemptuously at the baskets as they were placed on the edge of the platform near his chair, and then, turning to the minister in charge, he asked:

"Is that a fair sample of the collection you get in this church?"

"Yes," was the reply. "I should say that is about the average. My people are not very liberal givers."

"I see they're not," remarked Sam, dryly. "But do you know what I'd do if I were pastor over a congregation of this kind? Why, I'd hunt up the meanest, leanest, ugliest, loudest barking yellow dog I could find and set him on them."

The minister put his open hand up beside his mouth, leaned toward his brother clergyman and responded in a stage whisper:

"That is just what I had thought of doing. Sic 'em, Sam!"

#### WAGES IN SAMOA.

A memorandum drawn up by the German colonial office, and attached to the estimates for the information of the members of the reichstag, contains a statement of the present condition of the labor question in Samoa, in which it is stated that the white population was formerly entirely dependent upon Samoan workmen, while now the major part of the work at most of the plantations is done by Chinese imported for this labor. Each Chinese laborer receives in wages \$2.86 a month. The total cost of each to the employer, the report states, including medical treatment, is calculated at from \$8.93 to \$11.90 per month.

#### NEW SECT DISCOVERED.

A man who had been playing golf with a clergyman heard him swear two or three times under his breath. Suspecting the lapse, he could not be sure of it, until one monosyllable came out with unmistakable clearness. After he had finished the match, a friend of his said:

"I saw you playing just now with the Reverend Mr. Dash; of what denomination is he?"

"Some people say he is a Congregationalist," replied his late opponent, "but I should call him a profanitarian."—Boston Transcript.

#### GROWING TIRESOME.

Little Bessie had been offended in some way. She went off into a corner of the room and turned her back on the company.

"I'm mad!" she exclaimed, sulkingly. "I wish I didn't have any papa or mamma."

"That's wrong, dear," said the mother. "We are the best friends you have."

"Well," said Bessie, still sulking, "I don't mind havin' papa. He isn't here much. But I'm gettin' awful tired of the rest of you."

#### A RELIGIOUS MULE.

"Dat mule," said the colored citizen, "hez sho' got religion in 'im."

"Think so?"

"I know so. Ter my sartin knowledge hez kicked six sinners clear ter glory!"

"But—you reckon dey got in?"

"Dey had ter. Dey broke in. W'en dat mule hits you wid his heels you'd make daylight thop' a stone wall!"

#### MUCH COAL WASTED.

It has been shown by a royal commission that the present insufficient consumption of coal in Great Britain leads to a waste of from 40,000,000 to 60,000,000 tons per annum. Thirty per cent. of the total British consumption of coal might be saved by employing the best known means for each purpose.

#### JUST THE PLACE.

"Is this a deaf and dumb asylum?"

"It is."

"I'd like to be admitted."

"But you aren't a deaf mute."

"I know it, but I want to go some place without disturbing the neighbors."

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